

About US

MULTIBUILD
HOMES

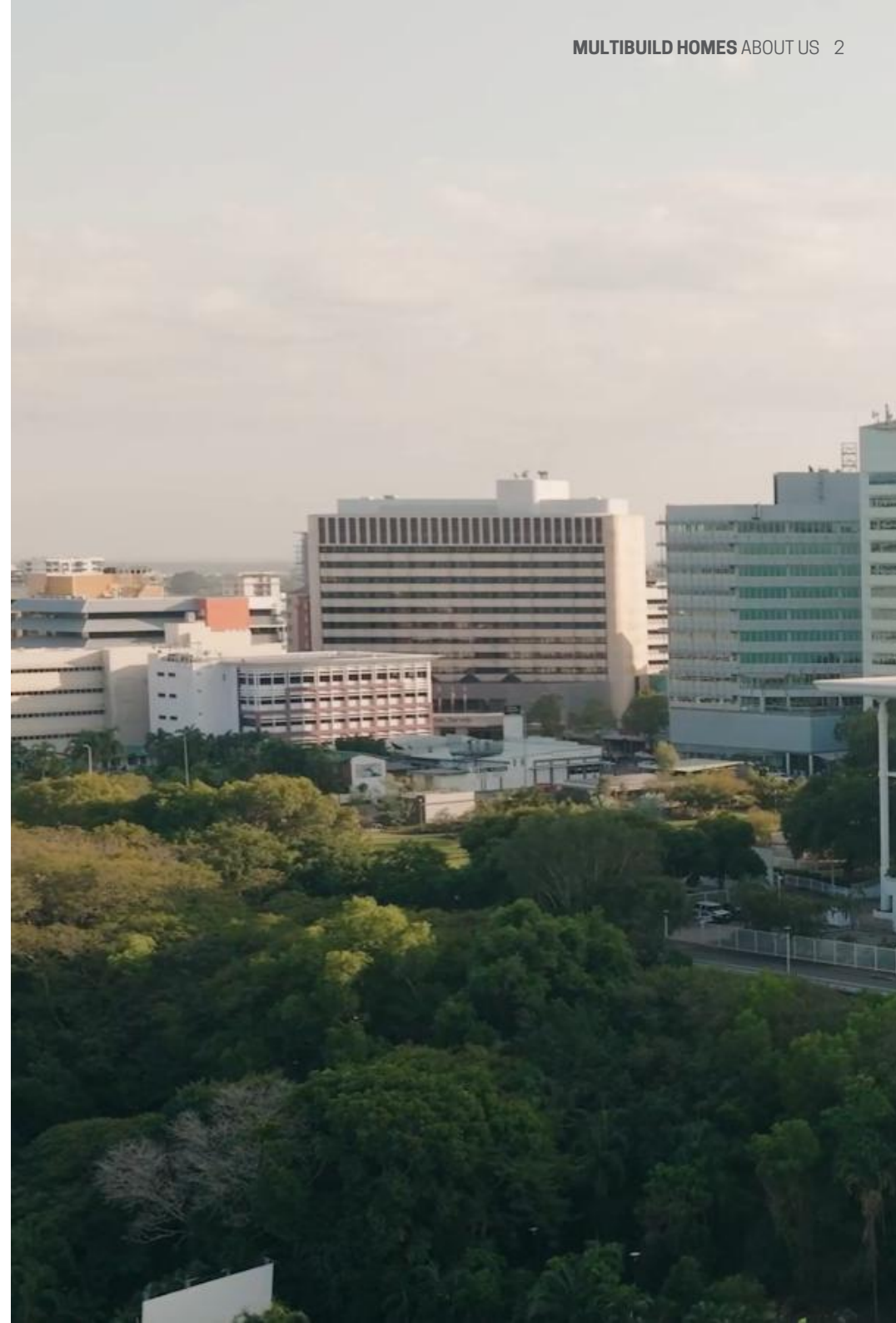


WELCOME TO MULTIBUILD HOMES

Our vision is to be the people's builder of choice in Darwin, known for our outstanding homes, superior workmanship, and being the ultimate partner in their journey.

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Our Purpose is to help people realise the dream of owning the brand new home they never thought possible...



OUR MESSAGE TO YOU

Firstly, thank you for considering Multibuild Homes.

Everyone knows building a home is a stressful, time-consuming, and expensive process. But why does it have to be?

At Multibuild Homes, we set out to challenge some of the deepest beliefs people have when it comes to building a home. We believe your home should be a beautiful, high-quality home, that's affordable, constructed with care and built to last.

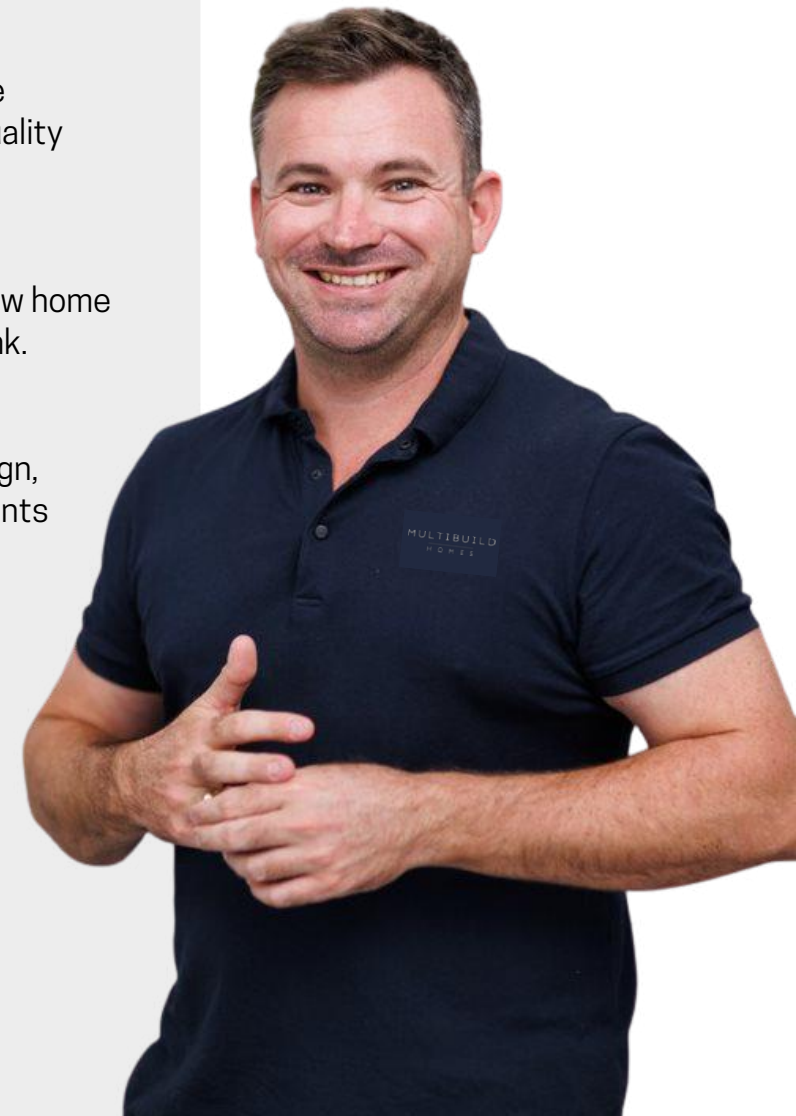
From our humble beginnings in 2009, we've evolved to become one of Darwin's most trusted builders, known for helping people to realise the dream of owning the brand new home they never thought possible. Often with a lower deposit and in less time than they think.

We've built our reputation on being No-BS, experienced builders that help our clients navigate the journey of homeownership every step of the way. From financing, to design, build, handover and beyond. At the core of our approach is education, we guide our clients through each stage of the project, so they feel complete confidence in their decision.

We think of our clients as mates, offering advice and support whenever they need it, long after we've handed them the keys.

Many of our clients come to us thinking their dream of building a home is impossible because they don't have the right tools and someone on their side. Six months later, they are in their new home, creating memories and living exactly how they want to. So what are you waiting for? Let's make your dream a reality.

Phillip Hoare
General Manager





OUR VALUES

- ✓ We stay focused on the purpose and mission
- ✓ We don't charge extras
- ✓ We never ever give up
- ✓ We are transparent
- ✓ We take immediate and decisive action
- ✓ We act in the best interest of the customer
- ✓ We make the process easy
- ✓ We are fair

WHO IS MULTIBUILD HOMES

Multibuild Homes has grown from humble beginnings, working in the remote communities of the Northern Territory, out of the back of a ute, to being Darwin's 'Premier' New Home Builder.

Having started building in 2009 and after establishing a strong relationship with the Northern Territory Government, working in almost every postcode throughout the Territory, Phillip decided in 2013 that the time was right to bring his expertise and quality of workmanship, demanded by the Government, to the residential sector.



After our first year in residential building we were awarded the coveted Master Builders Association "Young Builder of the Year" Award for 2013, which symbolises the highest standard in housing construction throughout the Top End. We later went on to be named a finalist in the 2013 National Master Builder Awards in Canberra.

Our dedication to building high-quality homes with outstanding attention to detail is embodied in every project we complete. As a registered builders, we personally inspect each stage of all our projects, ensuring that the finesse is there and that you receive the quality you deserve.

In 2017, after starting a new family, the Multibuild Homes brand was born, along with our first child. The Multibuild business continued to grow along with its reputation and has expanded to a team of 3 full-time staff. We have a highly experienced upper management team with a combined experience not only in construction but also in business accumulating in almost 80 years of experience combined. This experience shines through in our customer service, professionalism and quality builds with attention to detail.

We are continuing to write our own history and look forward to making your home and journey a part of our legacy.



CHOOSING THE RIGHT BUILDER

My only advice is to do your research!
Ask around, it is still a small town.

Darwin has a bad habit of creating dodgy builders with the lack of quality tradespeople, high prices, extreme demand and struggling first home owners have all combined to see people that probably shouldn't be building houses.

Over the years we have picked up the pieces for families after their builders have shot through.

From poor workmanship to absolutely no after sales service and as far as literally taking the cash and disappearing overseas, we have seen it all.





Multibuild Homes is a trusted Territory owned and operated building company that exists to make the dream of home ownership a reality for more people.

We remove the barriers to owning a home through education and expert advice, combining land, build and finance, all under one roof.

The Multibuild experience transforms what's often a journey filled with stress, worry and doubt, to a journey of certainty, transparency and clarity.

We're the people that make the dream happen.

AT A MINIMUM, YOU SHOULD EXPECT YOUR BUILDER TO:

-  Be a Pty Ltd company registered in the NT
(You don't want to be dealing with an interstate builder chasing a quick dollar)
-  Have a builders license in their personal and company name
(Your builder needs to actually be a builder and not a silent interstate builder signing off on the projects)
-  Be willing to give you a list of customers to call
(And not just clients from the past, they should be clients building right now)
-  Not be the cheapest quote
(The reality is, any good builder in Darwin will have 6-12 months worth of worked booked in advance. We all pay the same price for material and tradespeople, so the only thing that can be discounted is the quality of the build, or the value of the builders time and experience.)



WHY BUILD

It's low-maintenance - One of the biggest benefits of a new house is that it's new, this means maintenance will be much less of an issue. On average a 10-year-old home will cost 580% more than a newly built home for annual maintenance.

Modern floor plans - Want an open plan living space or maybe a walk in robe and an ensuite? These all seem like pretty standard features however they have only become standard in relatively recent years.

It's more energy efficient - On average energy efficiency on new builds is 30% more efficient than a house built 10 years prior. Don't forget you not only slash your bills but also get a better quality, healthier and more comfortable home. It's a no brainer!

New appliances & fittings - Brand new home, brand new appliance. Not only are new appliances more energy efficient they are also undoubtedly nicer. Enjoy being able to move in and start cooking in your brand new kitchen!

Nothing to do just move in - Our standard inclusions mean all you have to do is bring your belongings. We have thought of everything such as landscaping, fencing and even blinds!

Stamp duty costs - When you buy an established house, you pay stamp duty on the purchase price, whereas when you build, you typically only need to pay stamp duty on the land price. This could save you a significant amount in upfront costs.

You can personalise to your own taste - The best part about building a home from scratch is you make the choices! Not only can you choose your location, your plan and your number of rooms you can choose how the space is used and all the selections.

Flexibility - Building a new home allows you the flexibility of having something built specifically for you. It is much easier to add a door or window into a new plan than to renovate.

Good way to invest - Building and then renting out a new home can be an effective way to invest. You can take advantage of better capital depreciation with a new home, as you can claim deductions over the maximum life of the property.



SO YOU WANT TO BUILD A HOUSE?

The hardest decision has been made; you have decided you want to build. The next step naturally is selecting a plan. Fortunately we have a large range of well designed plans to choose from.

All of our plans have been designed with Territory living in mind, with expansive open plan living areas, practical outdoor areas and functional kitchens. Coupled with ample storage space, lots of natural light and cross flow ventilation to make the most of our dry season breezes.

A lot of builders will have a cheap price for the homes up front, but before you know it the extras which most would consider as being standard have been added. Leaving you with a variation that can be well over \$100,000 or more.

At Multibuild Homes, we are proud to say that the only extras that we have are the ones you ask for. Stone bench tops, polished porcelain floors/skirting tiles, Smeg appliances, exposed aggregate paths/driveways and even the blinds are included as a standard. We don't like hidden surprises and we know that neither do you.

THE PROCESS





1

PRE-START

Now that you have found the perfect plan for your new home, it is time to begin the fun stuff. Well just not quite yet - the first step signing the contracts. The contract is nothing to be scared of - but it will be just as important to you as it is to us.

We will prepare three copies of the contract; one for you, one for your bank and one for us. Each of these need to be signed in the relevant places and initialed on the bottom of each page. This process takes around 30 minutes and we will explain the contract and annexures at the time. Feel free to take the contract away and have it read over by a legal professional if you desire.

Once all the paperwork is taken care of, and your finance is unconditional, it is off to see our design team to make things a reality. Everybody is involved from the tile shop, the cabinetmaker and even the pool builder if needed. It is now time to select your colour scheme. Our in house colour consultant will take you through the paces and provide some inspiration should you need it. We have a range of colour boards which you can use to keep things simple, or completely customise the look to make it truly personal.

Once your 'dream home' colour scheme is selected, we need to finalise the kitchen layout and confirm the appliances selection. Most clients stick with our standard kitchen layout and appliances that you will see in our selections list, however the options are unlimited and the wonderful team of cabinetmakers will show you a myriad of options that you may never have thought possible.

We will prepare a schedule showing your colour selections you have chosen. Once you are satisfied with your selection, simply sign the bottom of the pages and send it back to us. We will lock these in with our suppliers and get them ordered straight away so there no lengthy wait times. Now with that all taken care of, your dream home will start to come to life!

2

CONSTRUCTION

As daunting as it may seem, building your new home is actually the easy part. Our proven on-site management system, coupled with our skilled tradesman, contractors and staff ensure that the project is straight forward and given the attention to detail that Multibuild Homes is renowned for.

We believe that our clients should be given the opportunity to visit their new home throughout the build, so that they can appreciate the efforts that are being put in and to see exactly what is behind the painted walls and ceilings.

Throughout the build, you will be given the opportunity to walk through the site with us on multiple occasions. Firstly after the slab is laid, then at lockup, fixing stage and finally at completion stage, right as it's all complete! Most builders will not allow clients onto construction site at all. In return, we simply request that you respect us by not entering the job site without an appointment.

Another exciting opportunity we give to our clients is to invite your friends and family for an on-site champagne or beer after the slab is laid. One of our first clients asked if he could throw a "Slab Party", which we were more than happy to accommodate (although we had no idea what it was!). It turned out being a great event and we have made this available ever since. This is just another example as to why Multibuild Homes is the perfect, 'unique' choice for your new home.



3

COMPLETION

The time has arrived, the removal truck is beeping as it reverses up the driveway, the lawns laid, the tiles polished and the smell of 'fresh' paint is in the air as we hand over the keys to your new home.

Finally - your dreams have come true! Months of planning, choosing tiles, colours, bench-tops, cabinets, lighting layouts and even your front door - but before you start filling the rooms and cupboards, we need to make sure that everything is to your liking.

Once our Building Certifier has carried out the last of the mandatory site inspections and the Occupancy Permit issued, we will organise the soonest possible time to carry out a defect inspection.

Chances are you won't find any problems, as we have already systematically checked every nook and cranny before you step inside. It is our goal however to ensure that you are 100% happy - not only with the build but with the overall experience you have had with Multibuild Homes.

We will carry out a walkthrough with you and mark down any defects that we come across. From this, we will take the next week to fix any defects, such as paint touch-ups and other minor things brought to our attention. A final walkthrough is then done to check off on the things we have done.

We will prepare your handover kit which contains the occupancy permit, warranties, manuals, garage door remotes and keys. Once the final invoice has been taken care of by your bank, we will meet you on-site and hand over the shiny new keys to your beautiful brand new home. We will take a quick photo together and show you a few hidden surprises from us.

4 AFTER SALES SERVICE

Just because we have given you the keys and collected the last of the funds from the bank, doesn't mean we disappear, never to be heard from again. We are still part of the journey for another six years, but mainly for the next 12 months.

As your 1st anniversary of moving in nears, our team will be in touch to arrange a warranty inspection. Our construction manager will come by to take a look of the general condition of the property and organise a time to rectify any issues, such as minor cracking (which is super common in the NT), faulty items (which is really rare) or even something as simple as minor paint touch ups.

From what we understand, there is no other builder that will come back after they have been paid and fix minor defects without being asked!

Not to mention, we continue to warranty the property for structural issues for a further six years. This is all on top of manufacturer warranties, some of which extend out to 50+ years!

By building with Multibuild Homes, you become part of the family. Just as we are there for our family, we will be there for yours, for life.



FAQ

WHAT'S WITH THE NAMES OF YOUR HOMES?

The NT played a critical role in the Air War throughout WW2. The Top End was home to a dozen or so airfields and tens of thousands of men who bravely defended our homeland. In tough conditions, often with nothing more than a canvas tarpaulin and a stretcher bed, they worked through the seasons to keep our planes in the air. We thought it quite fitting to name our homes after the historic WW2 airfields of the surrounding areas, considering we are literally surrounded by them.

WHY ARE YOU MORE EXPENSIVE?

We are not the cheapest builder in Darwin and we do not aim to be either. We strive however to be the best builder and our awards and reputation prove this to be true. We use only the best contractors, the highest quality fixtures, strongest materials, build bigger homes than most and intend on being here for the next generation to take over.

Being the best does not give us the right to charge more, however the quality of our finished product does and the results speak for themselves. In what is most likely the biggest financial investment of your life, do you really want to put your trust in the cheapest quote?



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