

Award Winning Service, Experience & Dedication



The  
Via Domus Team  
of William Raveis Real Estate

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*Helping Our Clients Find The Way Home!*

**WILLIAM RAVEIS**

— REAL ESTATE • MORTGAGE • INSURANCE —

The Largest Family-Owned Real Estate Company in the Northeast

*Are You Looking To  
Sell Your Home?*



*10 reasons why you need to  
call The Via Domus Team  
to sell your home!*

**Covering All of Connecticut  
Specializing in Hartford & Litchfield Counties**

Avon | Barkhamsted | Berlin | Bloomfield | Bristol | Canton | Colebrook  
East Granby | Farmington | Goshen | Granby | Litchfield | Morris  
New Hartford | Norfolk | Plainville | Plymouth | Simsbury | Suffield  
Torrington | Watertown | Winchester



**200 West Main Street, Avon, CT 06001**

*Scan here to visit our website!*



**Michael Grady, REALTOR**

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**Brenda Drzewiecki, REALTOR**

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#### **Achievements**

- 2021 - #8 Partnership in Connecticut for Closed Units
- 2021 Chairman's Club Award, over \$7,000,000 in Sales
- 2020 President's Club Award, over \$6,000,000 in Sales
- 2019 - #3 Partnership in Connecticut for Closed Units
- 2019 President's Club Award, over \$5,000,000 in Sales
- 2019 Excellence in Customer Service Award
- 2018 Excellence in Closed Volume, \$4,710,100 in Sales
- 2018 Excellence in Customer Service Award
- 2018 Internet Response Team Outstanding Sales
- 2017 Excellence in Closed Volume, \$4,552,114 in Sales
- 2017 Internet Response Team Outstanding Sales
- 2016 Excellence in Closed Volume, \$3,565,650 in Sales
- 2014 Internet Response Team Outstanding Sales

#### **Experience**

- Over 33 Years combined experience as real estate agents covering all of Connecticut
- Over 14 years as partners of The Via Domus Team of William Raveis Real Estate

#### **Professional Specialties**

- Residential Homes & Condominium Sales • New Construction Sales
- Corporate Relocation Clients • 1st Time & Experienced Home Buyers
- Professional Photography and Aerial Drone Photography for Clients
- Social Media and Internet Advertising Specialists

#### **Professional Associations**

- Members of the National Association of Realtors
- Members of the Connecticut Association of Realtors
- Members of Mid-State Association of Realtors

# Are You Looking to Sell Your Home?

*10 Reasons Why You Need  
The Via Domus Team of William Raveis  
Real Estate on Your Side!*



## 1. The Via Domus Team's Award-Winning Service

Partners of The Via Domus Team, Brenda Drzewiecki and Michael Grady have proudly earned the **"#8 Partnership in Connecticut for Closed Units"** and the **"Chairman's Club the #3 Partnership in Connecticut for Closed Units"** for 2019, along with the **"Excellence in Customer Service Award"** for multiple months and years with William Raveis Real Estate. With more than 27 years combined experience, when you choose The Via Domus Team to sell your home, you are receiving the experience and dedication of two professional real estate agents. We are dedicated to making the home selling process a smooth and stress-free experience for our clients. From the day you sign a listing agreement with us for your home, to the day of your closing, The Via Domus Team will be with you every step of the way.

## 2. Pool of Potential Buyers

One of the most motivated buyers is an employee being relocated by their employer. The Via Domus Team is a **Certified Relocation Expert**, and through William Raveis' direct business with local and national corporations, as well as real estate companies and relocation companies worldwide, William Raveis Relocation assists more than 3,000 transferees and their families annually.

## 3. Professional Photography & Aerial Photography

Your home only gets one shot at a great first impression when potential buyers view it on the internet. While many agents are now using their cell phones or inexpensive small cameras to take digital photos of homes causing dark, blurry, and sometimes the "fishbowl" effect, The Via Domus Team takes their own professional photos and makes sure your homes photos are top quality and give a great first impression when

seen by potential buyers. ***We also offer stunning aerial drone photography to our clients free as part of the complete photography package!***

#### **4. Internet & Social Media Exposure**

In today's real estate market, the most important aspect to selling your home is the presence and image your home has on the internet. The Via Domus Team offers all our clients enhanced listing packages on Raveis.com, full profile listings on Realtor.com, Zillow and Trulia, along with many other major real estate web sites and social media sites such as Facebook and Instagram. Professional photos and full, custom descriptions of your home are displayed for all potential buyers to view. On the day your home goes active on the market, The Via Domus Team sends you a link to view your homes' listing so you can see your photos, description, and home facts. It is amazing how many homeowners never viewed their homes' listing and had no idea just how poor an impression their home made on potential buyers. Our clients also receive weekly reports showing how their homes' listing is performing on the internet.

#### **5. Pet Friendly Agents**

The Via Domus Team are not only animal lovers, but they also understand that selling your home can be a stressful experience not only for you, but also for the family pets. They are part of the family and can feel stressed and confused during the process with strangers coming and going through their home. The Via Domus Team goes out of their way to protect and work around the furry loved ones.

#### **6. Successful Open Houses**

Some agents feel that open houses are a thing of the past. The Via Domus Team disagrees with that and holds highly successful open houses, exposing your home to even more potential buyers. Some buyers attending open houses are not using agents to help find a home, but rather looking on the internet and attending open houses. Without an open house your home will not be seen by these buyers. With the Via

Domus Team, your open house will be advertised, in advance, on all major real estate sites and yard signs placed out days ahead of time. Potential buyers attending your home's open house are walked through your home, not just left to wander as they please.

#### **7. Certified Homeownership Professionals**



The Via Domus Team has received training in the real estate, mortgage and settlement services processes and we are certified homeownership professionals. This means we can help both buyers and sellers navigate the homeownership process and negotiation process, making the transition seamless and stress free.

### **8. William Raveis Customer Service & Raveis.com**

For more than 40 years William Raveis has surveyed over 180,000 customers and consistently been awarded with a **98% or higher customer service satisfaction rating**. Their consistent awards for outstanding performance and service in the marketplace further validates their commitment to their customers, whether they are buyers or sellers, relocation companies or corporations. William Raveis offers online



appointment scheduling and an Internet Customer Service Center to respond to buyer's inquiries immediately. Raveis.com is the conduit that brings more buyers and sellers together.

### **9. William Raveis Network Advantages**

In today's competitive and global real estate market, it is not only what you know, but who you know. William Raveis, Real Estate, Mortgage & Insurance is affiliated with hundreds of thousands of real estate professionals worldwide providing access to millions of potential buyers for your home.

### **10. Exceptional Properties Division**

A unique home deserves exceptional treatment. Our Exceptional Properties Division will work in conjunction with The Via Domus Team to provide specialty marketing for luxury homes, waterfront homes, antique and vintage homes, equestrian homes, luxury condos and co-ops. William Raveis engineered the concept of marketing distinctive properties in 1979 and, in doing so, set the marketing standards for the industry.



**How Much Is Your Home Worth?**  
Scan the QR Code and enter your property address and receive an estimated value for your home.

*Helping our clients*



*find the way home!*



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