How Does OneCloud UCaaS Compare?

	OneCloud	Ring Central	8x8	Nextiva	Vonage	Go To
Client Size	• SMB • Mid-Market • Small Enterprise • Mid-Enterprise • Large Enterprise	• SMB • Mid-Market • Small Enterprise • Mid-Enterprise • Large Enterprise	• SMB • Mid-Market • Small Enterprise • Mid-Enterprise • Large Enterprise	• SMB • Mid-Market • Small Enterprise • Mid-Enterprise	• SMB • Mid-Market • Small Enterprise • Mid-Enterprise	• SMB • Mid-Market • Small Enterprise • Mid-Enterprise
Seat Minimum	1 Seat	1 Seat	1 Seat	1 Seat	1 Seat	1 Seat
Sweet Spot	Companies with 1-250 seats with one or multiple locations	<10,000 seats	50 - 5,000 seats within service-centric organizations that have good local geographic presence with global growth ambitions	Companies with 1-250 seats with one or multiple locations	100-1,500 seats	Companies with 1-250 seats with one or multiple locations
Average Customer	20-100 Seats	250-750 Seats	1,500+ Seats	20-50 Seats	75 Seats	N/A
Largest Customer	5,000 Seats	40,000 Seats	40,000 Seats, deployed globally	1,700 Seats	5,000 Seats	N/A

	OneCloud	Ring Central	8x8	Nextiva	Vonage	Go To
Top Client Verticals	• Automotive • Franchise • Healthcare • Legal • Retail • Municipality • Real Estate • Manufacturing • Service Industries	• Construction • Education • Financial • Government • Healthcare • High-tech • Legal • Real Estate • Retail	• Education • Finance • Healthcare • High Tech • Legal • Manufacturing • Professional Services • Public Sector • Retail • Transportation	• Automotive • Franchise • Healthcare • Legal • Retail	• Finance • Healthcare • Legal • Manufacturing • Retail	• Automotive • Education • Healthcare • Legal
Compliance	• HIPAA • PCI • SOC 2 • E-Rate Eligible • CPNI	• C5 • FINRA Cyber Security • HIPAA • HITRUST CSF • ISO 27001, 27017, 27018 • NASPO • PCI • PCI DSS 3.1 • SOC 2 • SOX • SSAE 16 • UK CS Essentials Plus	• CPNI • CSA (Cloud Security Alliance) • Cyber Essentials • E-Rate Eligible • FISMA/NIST • GDPR • HIPAA • ISO 27001 • ISO 9001 • PCI-DSS • Privacy Shield • Framework • UK Government ATO	• HIPAA • Data Centers are SOC 2 audited	• GDPR • HIPAA • HiTrust • PCI • SOC 2 • SSAE 16	• HIPAA • SOC 2
Contact Center	OneCloud CX Omni-channel Contact Center, 24/7 Support, Custom Integrations, and AI	NICE InContact Integration + Engage Voice and Digital	Proprietary	Broadsoft Contact Center	• CX Cloud Express • VCC for Salesforce, • ServiceNow, D365 • Features back end • integrations, i.e. Integrated • Experience	• Complete CX • Contact Center
Geographic Focus	North America	• North America • South America • Europe • Asia/Pacific	• North America • LATAM • Europe • Asia/Pacific	United States	• North America • Europe • Asia/Pacific	United States

	OneCloud	Ring Central	8x8	Nextiva	Vonage	Go To
Delivery	Over-the-top SaaS, SD-WAN	Over-the-top, SD-WAN Certified providers, MPLS, Equinix Cloud Connect	Over-the-top, MPLS, SD-WAN	Over-the-top, MPLS	Over-the-top, SD-WAN	N/A
Key App Integrations	• Open API • CRM: Oracle, Salesforce, ServiceNow, SugarCRM, Zendesk, Microsoft Dynamics • Microsoft: Office 365, Microsoft Teams • Misc.: Google Workspace, WebRTC, Zapier • Misc.: Go Integrator can be used for many other Integrations	• Open API • CRM: Oracle, Salesforce, ServiceNow, SugarCRM, Zendesk, Microsoft Dynamics • Microsoft: SfB, Office 365, Microsoft Teams • Misc.: Box, Dropbox, Google Workspace, WebRTC, Zapier, Amazon Alexa	• CRM: MS Dynamics, NetSuite, Salesforce, Zendesk, Sage ACT! • Microsoft: Teams, Outlook, SfB • Misc: Google, eAgent	• Open API • CRM: Microsoft Dynamic, Salesforce, Sugar, Clio • Microsoft: SfB, Office 365 • Misc.: Go Integrator can be used for many other integrations	• CRM: Microsoft D365, NetSuite, Salesforce, Zendesk, Zoho, Sugar CRM, Hubspot, Office 365, GSuite, JobDiva, Clio, ConnectWise; Web launcher, Click2dial, SmartNumbers for API Integrations	• Open API • CRM: Zoho, ConnectWise, Salesforce, Service Now, Zendesk
Devices	• Android • Cisco • Cisco SPA • iOS • Polycom IP • Poly E-Series • Polycom VVX • Unify • Yealink • Grandstream • Panasonic • Aastra	• Android • Cisco • Cisco SPA • iOS • Polycom IP • Polycom VVX • Unify • Yealink	• Cisco SPA • Polycom IP • Polycom VVX • Yealink	• Cisco • Polycom • Panasonic • Vtech IP	• Aastra • Cisco • Grandstream • Panasonic • Polycom VVX • Yealink	• Cisco • Polycom • Yealink
Pricing	Bundled w/ optional add-ons	Bundled w/ Optional Add-Ons $9.99 - $49.99/seat average	Bundled	Bundled w/ optional add-ons	Bundled w/ optional add-ons	Bundled w/ optional add-ons - Not transparent
Notes	Specializing in white-glove service. Can deliver a UC & Contact Center on single integrated & localized platform, Custom solutions/development	RingCentral has vertically and segmentally aligned SMEs available to connect and provide sales support, with 100% commissions. 99.999% guarantee service SLA & BAA Agreement	Local DIDs in 125+ countries. Can deliver a UC & Contact Center on single integrated & localized platform	Nextiva is the largest privately held UCaaS company in the US, and is the only UCaaS provider with a platform that includes CRM, analytics, surveys, call pops, and more!	Global service in 40 countries (World Office, VBC International) CPaaS platform for Voice / SMS / Video API's Key System Capable	Knowledge base and self service guides, Confusing Pricing, Several different apps for included features

Other UCaaS Vendors

Airespring, BCMone, Coeo, CommandLink, CPI Telecom, Fuze, Granite, GTT, Intrado, NEC, NTT, Telesystem, TPx, Windstream