



# We guide you ...

- Target oriented
- Practice oriented
- Pragmatic

Potential Human



Who we are



# Experienced Consultants and Planners

- In the Business for 23 Years
- 500+ Projects in 24 Countries
- Vast Experience at the Cutting Edge



Gerald Wolf - Managing Director  
Thomas Bale – Head of Consulting

# Our Support ...

- Company growth
- Changed Market Conditions
- Increasing Productivity
- High Logistics Costs
- **Employee Availability and Qualifications**
- Possibilities for Lean Warehousing
- Opportunities for more transparency
- Expansion of Flexibility Aspects

YOUR  
CHALLENGES



DETERMINATION  
OF THE BASICS

IMPLEMENTATION  
& SUPPORT

OUR SOLUTIONS  
DEVELOPMENT

- Logistics Strategy Adapted to your Company Objectives
- Target Focussed Logistics Organization
- Efficient Processes
- Optimized Transportation Network
- **Increased Employee Qualification through customized Skills Transfer**
- Smooth Production Logistics
- Customized Site Concepts
- Continuous Support up to and including Implementation



# Practice Oriented Logistics Training

## LOGISTICS BASICS

For Aspiring Logistics Experts

## LOGISTICS ADVANCED

For Aspiring Logistics Rock Stars

## LOGISTICS MASTERCLASS

For Distinguished Logistics Managers



Individualized Skills Transfer

# Customizable Skills Transfer



## Basic Knowledge

- From the individual sections of logistics to the dynamic world of trends along with insights into the practices of the supply chain..
- Basic knowledge for the curious and those who want to become logisticians.



## Specialized Knowledge

- From intralogistics, automation, green logistics via success factors to practices and soft skills.
- Individual toolbox for day-to-day logistics – deepening of skills and methods for experienced logisticians.



## The Ultimate

- From realistic training with personalized feedback to personal coaching for managers and logistics teams.
- Situational training based on day-to-day working life - change of perspectives for further individual development.

# Customizable Training Modules

## Personality

- Values & comfort zones
- Self-perception & perception of others
- Conflict management
- Self-motivation & organization
- Stages of development
- Learning & doing with joy

## Thinking & acting

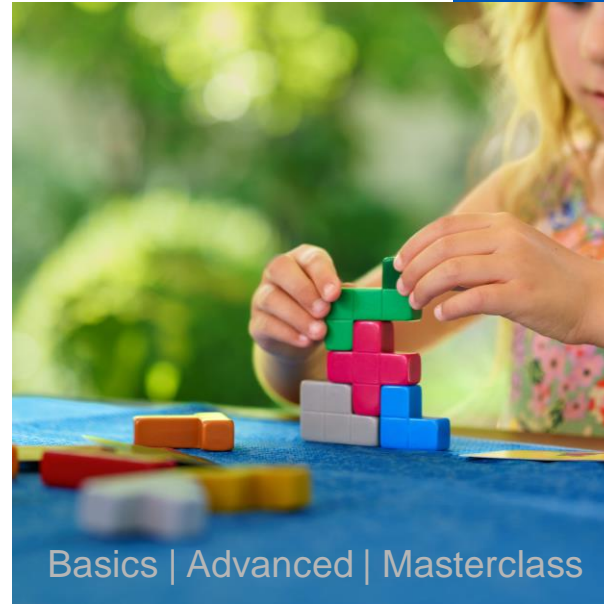
- Basics of general psychology
- Learning methods & memory
- Motivation
- Decisions

## Communication

- Understanding personality & behaviour
- Active listening & giving feedback
- Professional approach to video call
- Convincing appearance
- Effective presentation techniques

## Triumphs & challenges

- Causes
- Developing self-concepts
- Dealing with defeats
- Raising resilience



## Logistics & Supply Chain Management

- Basic knowledge
- Processes & optimizations
- Intralogistics & transport management
- Trends & green logistics

## Project management

- 7P Framework
- Stakeholder analysis
- Agenda & stage plan
- Goal definition

## Team building & group dynamics

- Roles & phases
- Ascertaining personality types

## Closed to reality training

- Playful situation training with feedback loops

## Personalized coaching

- Tailor-made support for managers & logistics teams



# With Our Expertise to the Benchmark of Your Industry

Industry  
Wholesale & Retail  
Service  
Trade





## Customer Feedback

*„When it comes to logistics consulting, we have found a good sparring partner in Xvise.*

*We have been convinced by the customized reality training concept, which challenged even experienced colleagues.*

*Our sharpened understanding of the problem and decision environment of our customers will support us in further increasing the effectiveness of our solutions."*

**Mario Rauch - Vice President Partner & Products**







## Customer Feedback

*„The course "practice-oriented logistics management" has made me fitter to better master the challenges in my everyday professional life.*

*The project work showed me how important "team playing" is.*

*The field trip took us to a local showcase company, which I will remember for a long time.*

*The same applies to the fireside chat, where we were given a comprehensive overview of operational supply chain management.*

[Anneliese Grilz – WIFI Vorarlberg](#)



## Customer Feedback

*"Xvise supported us in the conceptual design and introduction of new logistics software most effectively.*

*From the analysis of existing processes to the planning and subsequent visualization of new processes, Xvise provided us with expert advice and an outside-view from a practical perspective.*

*The team developed very well during the many workshops."*

*Sascha Fröhlich – Organizational Development*





# Customers Benefit

Mohrenbrauerei Vertriebs KG

- Coaching and Aiding the Logistics Management
- Advancing the Implementation and Leadership Skills
- Training in Project Management
  - Definition of Project Goals
  - Measures and Implementation
  - Project Controlling
  - Documentation
- Support in day-to-day business through weekly jour fixes





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We are glad that you are still reading this.  
Your success story too could be here!

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We would be happy to pay you a visit, to  
helping you understanding your challenges  
better!