

# THE STRATEGIST



## Generational Types

# Introduction

- Individuals born and brought up in the same place and era are commonly referred to as a generation.
- They tend to display comparable traits, inclinations, convictions, principles, and prospects, having been impacted by similar significant events in their lives, such as technological, social, political and economic occurrences that impact their lives.
- Additionally, geographical location and parenting can create differences across countries and homes, influencing individuals and groups.
- Understanding generational types is useful for the development of strategies at the workplace, marketplace, political and religious environment.



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# Table of Generational Types



**Traditional or Silent Generation**



**Baby Boomers**



**Generation X**



**Millennials**



**Generation Z**

## Traditional or Silent Generation

Born: 1925 – 1945

Age 77 - 97



They were affected by WW II, the great depressions, and a culture of silence.

### Characteristics



Loyal, hardworking, respectful of authority, diligent financial habits. Wealth of knowledge and expertise to share.

### Values



Hierarchy, procedures, stability, fair pay for work. Health care, retirement benefits, flexible work time, paid time off.

### Communication Style



Formal, face-to-face, personal interactions

### Work Ethic



Strong, follow rules, and expects loyalty.



## Baby Boomers

Born: 1955 – 1964

Age 59 - 68



They were affected by industry growth and expansion.

### Characteristics



Ambitious, competitive, confident, mentors, and loyal.

### Values



Advancement, public recognition, rewards they can share, work security, structure.  
Retirement preparation flexible and reduced work schedules, alternate work hours or work from home

### Communication Style



Phone calls and emails, traditional media, in-person meetings, Word of mouth, limited technology.

### Work Ethic



Long hours, Respect for authority, Goal-centric and Hard work.



## Generation X

Born: 1965 – 1980

Age 43 - 58



They were affected by service growth and expansion, HIV AIDS,

### Characteristics



Independent, adaptable, skeptical of authority. Great work experience that can be shared.

### Values



Flexible work arrangement, collaboration, physical and psychological space, greater autonomy, less supervision, work life balance. Active service healthcare, monetary benefit, mortgage, support for their children.

### Communication Style



Email and text messaging, prefer automation, but comfortable with face to face.

### Work Ethic



Results-oriented, hard working



## Millennials

Born: 1981 – 1996

Age 27 - 42



They are affected by 9/11, the economic recession, technological growth.

### Characteristics



Tech-savvy, confident, socially conscious, value personal and professional growth. Quick learners and take up higher responsibilities.

### Values



Employee-centric; flexible balance between family, work, hobbies and more. Attractive workplace, career progressions, and mental wellness. Physical and remote working, Community & environmental consciousness, meaningful work, skills development, monetary gifts, Family support and mortgage.

### Communication Style



Text messaging and social media, regular feedback, honesty and transparency.

### Work Ethic



Collaborative work environment, performance and results oriented.

## Generation Z

Born: 1997 – 2012

Age 11 - 26



They are affected by constantly changing technological explosion, equality.

### Characteristics



Entrepreneurial, Digital, authenticity, and social justice. Connected to each other through. Focus on the essence of a person and not their race. Opportunity to add value through learning and experience.

### Values



Focus on fulfillment, Diversity, inclusion, social and environmental causes, flexibility, social responsibility. Education support, formal training, competitive remuneration.

### Communication Style



Social media and messaging apps, prefer visual content, smart digitals. Strong brands, Research issues and institutions before joining them.

### Work Ethic



Independent, tech-savvy, seek constant learning opportunities, prioritize salary over benefits, work collaboration, established mission and mentoring, learning and growth opportunity, Job security.

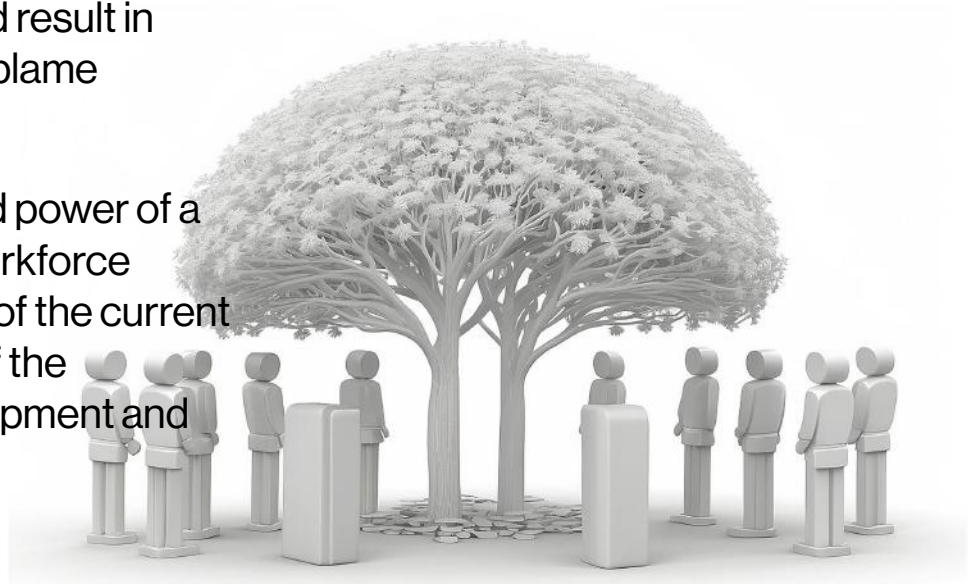


# Conclusion

Today's workforce includes members of five different generations. This presents some challenges and creates even more opportunities to benefit from their combined strength when managed right.



- It may be hard for the different groups to see things from other's perspectives, which could result in harmful stereotypes and blame games.
- To realize the benefits and power of a generationally diverse workforce requires a reassessment of the current workforce and a review of the recruitment, talent development and training policies.



## The Strategist

is here to help.

*Together, let's put Strategy into action for your success!*