Comparative Market Analysis



Winter
Del Obispo Area Single Family
Homes

DECEMBER 16, 2025



Leilani Serrao-Baker

Civitas Realty

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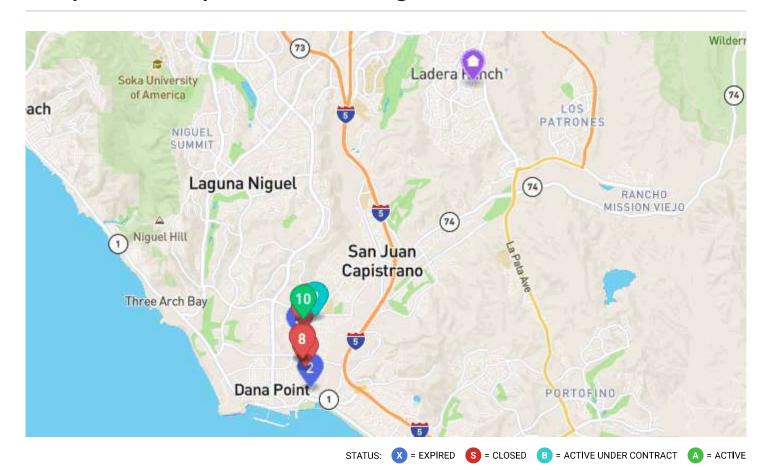
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Map of Comparable Listings



	MLS#	STATUS	ADDRESS	BEDS	BATHS	SQFT	PRICE
1	Subject	•	Winter	-	-	-	-
2	OC25065700	X	25382 Village Road	4	5.00	3,370.0	\$3,100,000
3	OC25172078	X	33231 Big Sur Street	4	3.00	2,025.0	\$1,749,999
4	OC25159103	S	25392 Neptune Drive	4	3.00	2,600.0	\$2,110,000
5	OC25209201	S	25272 Yacht Drive	4	3.00	2,156.0	\$2,365,000
6	OC25165852	S	18 Indigo Way	4	6.00	5,264.0	\$4,175,000
7	OC25194176	S	33582 Bremerton Street	3	2.00	1,311.0	\$1,698,000
8	OC25190780	S	33592 Bremerton Street	3	2.00	2,024.0	\$1,850,000
9	PW24094175	В	32791 Del Obispo Street	3	2.00	2,006.0	\$3,300,000
10	OC25132695	A	32862 Bluffside Drive	4	3.00	2,618.0	\$2,150,000



Summary of Comparable Properties

ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
25382 Village Road	_	4	5.00	3,370.0	\$3,100,000	\$920
33231 Big Sur Street	-	4	3.00	2,025.0	\$1,749,999	\$864
Averages				2,697	\$2,424,999	\$892
SOLD LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	SOLD PRICE	\$/SQ.FT
25392 Neptune Drive	10/27/25	4	3.00	2,600.0	\$2,110,000	\$812
25272 Yacht Drive	10/24/25	4	3.00	2,156.0	\$2,365,000	\$1,097
18 Indigo Way	10/9/25	4	6.00	5,264.0	\$4,175,000	\$793
33582 Bremerton Street	10/10/25	3	2.00	1,311.0	\$1,698,000	\$1,295
33592 Bremerton Street	9/17/25	3	2.00	2,024.0	\$1,850,000	\$914
Averages				2,671	\$2,439,600	\$982
B BACKUP OFFER LISTIN	NGS					
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
32791 Del Obispo Street	-	3	2.00	2,006.0	\$3,300,000	\$1,645
Averages				2,006	\$3,300,000	\$1,645
ACTIVE LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
32862 Bluffside Drive	-	4	3.00	2,618.0	\$2,150,000	\$821
Averages				2,618	\$2,150,000	\$821





Listings



Leilani Serrao-Baker

Civitas Realty

Comparable Properties



25382 Village Road

Dana Point, CA 92629

EXPIRED 3/25/25



33231 Big Sur Street

Dana Point, CA 92629

EXPIRED 8/26/25



25392 Neptune Drive

Dana Point, CA 92629

CLOSED 10/27/25

MLS#	OC25065700	MLS#	OC25172078	MLS#	OC25159103
List Price	\$3,100,000	List Price	\$1,749,999	List Price	\$2,150,000
Sold Price	-	Sold Price	-	Sold Price	\$2,110,000
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	Sold Date	10/27/25
\$/Sqft	\$920	\$/Sqft	\$864	\$/Sqft	\$812
DOM	133	DOM	19	DOM	62
Year Bui l t	1990	Year Bui l t	1964	Year Bui l t	1977
Sqft	3,370.0	Sqft	2,025.0	Sqft	2,600.0
Lot Size (sqft)	11,625	Lot Size (sqft)	6,848	Lot Size (sqft)	8,024
Area	DO - Del Obispo	Area	DO - De l Obispo	Area	DO - De l Obispo
Taxes	-	Taxes	-	Taxes	-
Beds	4	Beds	4	Beds	4
Baths	5.00	Baths	3.00	Baths	3.00
Garages	3	Garages	2	Garages	3
Acres	0.2669	Acres	0.1572	Acres	0.1842
	Surterre Properties Inc		Keller Williams Realty		Pacific Sotheby's Int'l Realty



Comparable Properties



25272 Yacht Drive

Dana Point, CA 92629

CLOSED 10/24/25



18 Indigo Way

Dana Point, CA 92629

CLOSED 10/9/25



33582 Bremerton Street

Dana Point, CA 92629

CLOSED 10/10/25

MLS#	OC25209201	MLS#	OC25165852	MLS #	OC25194176
List Price	\$2,399,000	List Price	\$4,195,000	List Price	\$1,698,000
Sold Price	\$2,365,000	Sold Price	\$4,175,000	Sold Price	\$1,698,000
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	10/24/25	Sold Date	10/9/25	Sold Date	10/10/25
\$/Sqft	\$1,097	\$/Sqft	\$793	\$/Sqft	\$1,295
DOM	6	DOM	21	DOM	28
Year Bui l t	1964	Year Bui l t	2003	Year Bui l t	1964
Sqft	2,156.0	Sqft	5,264.0	Sqft	1,311.0
Lot Size (sqft)	7,272	Lot Size (sqft)	9,589	Lot Size (sqft)	7,424
Area	DO - De l Obispo	Area	DO - De l Obispo	Area	DO - De l Obispo
Taxes	-	Taxes	-	Taxes	-
Beds	4	Beds	4	Beds	3
Baths	3.00	Baths	6.00	Baths	2.00
Garages	2	Garages	3	Garages	2
Acres	0.1669	Acres	0.2201	Acres	0.1704
	BayBrook Realty	Dou	glas Elliman of California		StarFire Real Estate Corp.



Comparable Properties



33592 Bremerton Street

Dana Point, CA 92629

CLOSED 9/17/25



32791 Del Obispo Street

Dana Point, CA 92629

ACTIVE UNDER CONTRACT 10/29/25



32862 Bluffside Drive

Dana Point, CA 92629

ACTIVE 6/12/25

MLS#	OC25190780	MLS#	PW24094175	MLS#	OC25132695
List Price	\$1,799,990	List Price	\$3,300,000	List Price	\$2,150,000
Sold Price	\$1,850,000	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	9/17/25	Sold Date	-	Sold Date	-
\$/Sqft	\$914	\$/Sqft	\$1,645	\$/Sqft	\$821
DOM	5	DOM	368	DOM	185
Year Bui l t	1964	Year Bui l t	1952	Year Bui l t	1977
Sqft	2,024.0	Sqft	2,006.0	Sqft	2,618.0
Lot Size (sqft)	7,360	Lot Size (sqft)	87,120	Lot Size (sqft)	7,918
Area	DO - Del Obispo	Area	DO - Del Obispo	Area	DO - Del Obispo
Taxes	-	Taxes	-	Taxes	-
Beds	3	Beds	3	Beds	4
Baths	2.00	Baths	2.00	Baths	3.00
Garages	2	Garages	3	Garages	2
Acres	0.169	Acres	2.0	Acres	0.1818
	First Team Real Estate		Circa Properties, Inc.		Coldwell Banker Realty





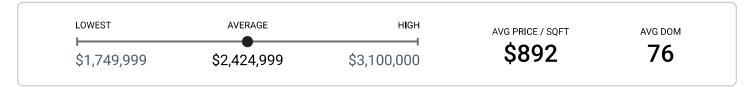
Analysis



Civitas Realty

Comparable Property Statistics

2 Expired Listings



S 5 Sold Listings

6002 24	LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
	\$1,698,000	\$2,439,600	\$4,175,000	S982	AVG DOM 24

1 Backup Offer Listings

1 Active Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$2,150,000	\$2,150,000	\$2,150,000	\$821	185



Sold Property Analysis

Averages

100.23% 24

Homes sold for an average of 100.23% of their list price.

It took an average of 24 days for a home to sell.

Analysis

Averages	\$2,421,398	\$2,439,600	100.23%	24	\$982
33592 Bremerton Street	\$1,799,990	\$1,850,000	102.78%	5	\$914
33582 Bremerton Street	\$1,698,000	\$1,698,000	100.00%	28	\$1,295
18 Indigo Way	\$3,995,000	\$4,175,000	104.51%	21	\$793
25272 Yacht Drive	\$2,399,000	\$2,365,000	98.58%	6	\$1,097
25392 Neptune Drive	\$2,215,000	\$2,110,000	95.26%	62	\$812
ADDRESS	ORIG LIST PRICE	SOLD PRICE	% OF ORIG LIST PRICE	DOM	\$ PER SQFT



Time To Sell

24 Days on Market

99.80% of list price

% OF LIST \$

Sold homes were on the market for an average of 24 days before they accepted an offer. These homes sold for an average of 99.80% of list price.



1	OFOOD Village Dood	a Francisca	¢2.100.000		100
	ADDRESS	STATUS	LIST PRICE	SOLD PRICE	DOM
	, ,				

Most recent price or sold price

				\$2,439,600		
9	32862 Bluffside Drive	Active	\$2,150,000	_	185	_
8	32791 Del Obispo Street	Active Under Contract	\$3,300,000	-	368	-
7	33592 Bremerton Street	Closed	\$1,799,990	\$1,850,000	5	102.78%
6	33582 Bremerton Street	Closed	\$1,698,000	\$1,698,000	28	100.00%
5	18 Indigo Way	Closed	\$4,195,000	\$4,175,000	21	99.52%
4	25272 Yacht Drive	Closed	\$2,399,000	\$2,365,000	6	98.58%
3	25392 Neptune Drive	Closed	\$2,150,000	\$2,110,000	62	98.14%
2	33231 Big Sur Street	Expired	\$1,749,999	-	19	_
1	25382 Village Road	Expired	\$3,100,000	-	133	-



Original list price

Average Price Per Sq Ft

\$982 sqft.

Comparable homes sold for an average of \$982 / sq. ft. Many factors such as location, use of space, condition, quality, and amenities determine the market value per square foot, so reviewing each comp carefully is important.



/ Trendline (based on SOLD listings only)

	ADDRESS	STATUS	SOLD PRICE	SQ. FT.	\$/SQ.FT
1	25382 Village Road	• Expired	-	3,370	\$920
2	33231 Big Sur Street	Expired	-	2,025	\$864
3	25392 Neptune Drive	• Closed	\$2,110,000	2,600	\$812
4	25272 Yacht Drive	• Closed	\$2,365,000	2,156	\$1,097
5	18 Indigo Way	• Closed	\$4,175,000	5,264	\$793
6	33582 Bremerton Street	• Closed	\$1,698,000	1,311	\$1,295
7	33592 Bremerton Street	• Closed	\$1,850,000	2,024	\$914
8	32791 Del Obispo Street	 Active Under Contract 	-	2,006	\$1,645
9	32862 Bluffside Drive	Active	-	2,618	\$821
	Averages		\$2,439,600	2,597	\$1,018



Comparative Market Analysis



Winter
Del Obispo Area Attached Homes

DECEMBER 16, 2025



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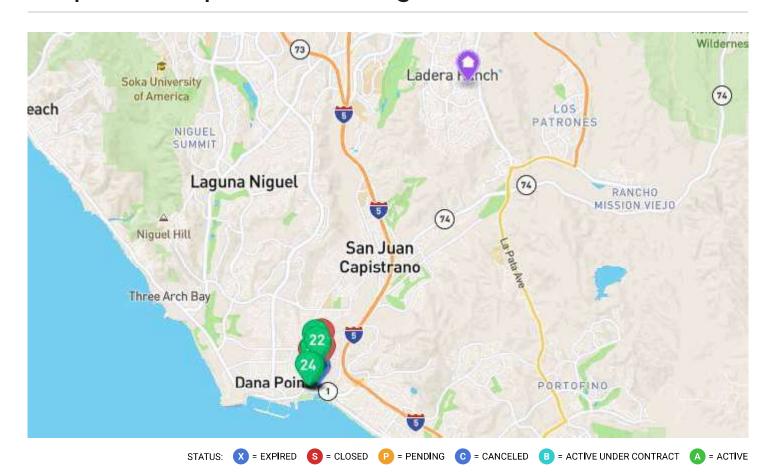
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Map of Comparable Listings



	MLS#	STATUS	ADDRESS	BEDS	BATHS	SQFT	PRICE
1	Subject		Winter	-	-	-	-
2	OC25115070	X	1207 Doheny Way	2	2.00	1,500.0	\$1,675,000
3	OC25155854	X	25611 Quail Run 88	1	1.00	578.0	\$565,000
4	OC25200890	S	769 Doheny Way	2	3.00	1,506.0	\$1,250,000
5	LG25133490	S	33655 Breakwater Drive 94	3	3.00	1,711.0	\$1,150,000
6	OC25230508	S	33852 Del Obispo 80	1	1.00	650.0	\$595,000
7	OC25192357	S	25382 Sea Bluffs Drive 8205	2	2.00	1,465.0	\$1,150,000
8	OC25250764	S	33852 Del Obispo 60	1	1.00	650.0	\$605,000
9	OC25197830	S	25422 Sea Bluffs 207	2	2.00	1,263.0	\$690,000
10	OC25197453	S	25611 Quail Run 131	1	1.00	650.0	\$530,000
11	OC25123170	P	33852 Del Obispo Street 112	1	1.00	578.0	\$605,000
12	NP25036405	C	1632 Doheny Way	1	1.00	901.0	\$1,185,000
13	LG25228643	C	33852 Del Obispo Street 2	2	2.00	870.0	\$895,000



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14	OC25231584	В	33852 Del Obispo 135	1	1.00	667.0	\$589,000
15	OC25021604	A	25432 Sea Bluffs Drive 302	1	1.00	858.0	\$329,000
16	OC25247184	A	985 Doheny Way	2	3.00	1,506.0	\$1,315,000
17	OC25245325	A	2148 Doheny Way	3	4.00	2,183.0	\$2,250,000
18	OC25262570	A	33852 Del Obispo 70	2	2.00	870.0	\$730,000
19	PW25229791	A	33651 Surfside	2	2.00	1,225.0	\$1,025,000
20	LG25266374	A	33852 Del Obispo Street 2	2	2.00	870.0	\$865,000
21	OC25252251	A	25382 Sea Bluffs Drive 8107	2	2.00	1,606.0	\$1,150,000
22	OC25262214	A	33772 Bayside	3	3.00	1,727.0	\$1,300,000
23	OC24105570	A	3327 Doheny Way	3	2.00	1,943.0	\$1,595,000
24	OC25224049	A	3321 Doheny Way	3	2.00	1,943.0	\$1,649,000



Summary of Comparable Properties

EXPIRED LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
1207 Doheny Way	-	2	2.00	1,500.0	\$1,675,000	\$1,117
25611 Quail Run 88	-	1	1.00	578.0	\$565,000	\$978
Averages				1,039	\$1,120,000	\$1,047
SOLD LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	SOLD PRICE	\$/SQ.FT
769 Doheny Way	12/5/25	2	3.00	1,506.0	\$1,250,000	\$830
33655 Breakwater Drive 94	9/23/25	3	3.00	1,711.0	\$1,150,000	\$672
33852 Del Obispo 80	11/19/25	1	1.00	650.0	\$595,000	\$915
25382 Sea Bluffs Drive 8205	12/1/25	2	2.00	1,465.0	\$1,150,000	\$785
33852 Del Obispo 60	12/12/25	1	1.00	650.0	\$605,000	\$931
25422 Sea Bluffs 207	12/10/25	2	2.00	1,263.0	\$690,000	\$546
25611 Quail Run 131	11/14/25	1	1.00	650.0	\$530,000	\$815
Averages				1,127	\$852,857	\$785
Averages PENDING LISTINGS				1,127	\$852,857	\$785
	SOLD DATE	BEDS	BATHS	1,127 SQFT	\$852,857 PRICE	\$785 \$/SQ.FT
PENDING LISTINGS	SOLD DATE	BEDS	BATHS 1.00			
PENDING LISTINGS ADDRESS	SOLD DATE			SQFT	PRICE	\$/SQ.FT
PENDING LISTINGS ADDRESS 33852 Del Obispo Street 112	SOLD DATE			SQFT 578.0	PRICE \$605,000	\$/\$Q.FT
PENDING LISTINGS ADDRESS 33852 Del Obispo Street 112 Averages	SOLD DATE - SOLD DATE			SQFT 578.0	PRICE \$605,000	\$/\$Q.FT
PENDING LISTINGS ADDRESS 33852 Del Obispo Street 112 Averages C CANCELLED LISTINGS	<u>-</u>	1	1.00	SQFT 578.0 578	\$605,000 \$605,000	\$/\$Q.FT \$1,047 \$1,047
PENDING LISTINGS ADDRESS 33852 Del Obispo Street 112 Averages C CANCELLED LISTINGS ADDRESS	<u>-</u>	1 BEDS	1.00 BATHS	\$QFT	\$605,000 \$605,000 PRICE	\$/SQ.FT \$1,047 \$1,047 \$/SQ.FT
PENDING LISTINGS ADDRESS 33852 Del Obispo Street 112 Averages C CANCELLED LISTINGS ADDRESS 1632 Doheny Way	<u>-</u>	1 BEDS	1.00 BATHS 1.00	\$QFT 578.0 578 \$QFT 901.0	\$605,000 \$605,000 PRICE \$1,185,000	\$/SQ.FT \$1,047 \$1,047 \$/SQ.FT \$1,315
PENDING LISTINGS ADDRESS 33852 Del Obispo Street 112 Averages C CANCELLED LISTINGS ADDRESS 1632 Doheny Way 33852 Del Obispo Street 2	<u>-</u>	1 BEDS	1.00 BATHS 1.00	\$QFT 578.0 578 \$QFT 901.0 870.0	\$605,000 \$605,000 PRICE \$1,185,000 \$895,000	\$/\$Q.FT \$1,047 \$1,047 \$/\$Q.FT \$1,315 \$1,029
PENDING LISTINGS ADDRESS 33852 Del Obispo Street 112 Averages C CANCELLED LISTINGS ADDRESS 1632 Doheny Way 33852 Del Obispo Street 2 Averages	<u>-</u>	1 BEDS	1.00 BATHS 1.00	\$QFT 578.0 578 \$QFT 901.0 870.0	\$605,000 \$605,000 PRICE \$1,185,000 \$895,000	\$/\$Q.FT \$1,047 \$1,047 \$/\$Q.FT \$1,315 \$1,029
PENDING LISTINGS ADDRESS 33852 Del Obispo Street 112 Averages C CANCELLED LISTINGS ADDRESS 1632 Doheny Way 33852 Del Obispo Street 2 Averages B BACKUP OFFER LISTINGS	SOLD DATE -	BEDS 1 2	1.00 BATHS 1.00 2.00	\$QFT 578.0 578 \$QFT 901.0 870.0 885	\$605,000 \$605,000 PRICE \$1,185,000 \$895,000 \$1,040,000	\$/\$Q.FT \$1,047 \$1,047 \$1,047 \$/\$Q.FT \$1,315 \$1,029 \$1,172



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ACTIVE LISTINGS

ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
25432 Sea Bluffs Drive 302	-	1	1.00	858.0	\$329,000	\$383
985 Doheny Way	-	2	3.00	1,506.0	\$1,315,000	\$873
2148 Doheny Way	-	3	4.00	2,183.0	\$2,250,000	\$1,031
33852 Del Obispo 70	-	2	2.00	870.0	\$730,000	\$839
33651 Surfside	-	2	2.00	1,225.0	\$1,025,000	\$837
33852 Del Obispo Street 2	-	2	2.00	870.0	\$865,000	\$994
25382 Sea Bluffs Drive 8107	-	2	2.00	1,606.0	\$1,150,000	\$716
33772 Bayside	-	3	3.00	1,727.0	\$1,300,000	\$753
3327 Doheny Way	-	3	2.00	1,943.0	\$1,595,000	\$821
3321 Doheny Way	-	3	2.00	1,943.0	\$1,649,000	\$849
Averages				1,473	\$1,220,800	\$810



Listings



Leilani Serrao-Baker

Civitas Realty

Comparable Properties



1207 Doheny Way

Dana Point, CA 92629

EXPIRED 6/3/25



25611 Quail Run 88

Dana Point, CA 92629

EXPIRED 7/14/25



769 Doheny Way

Dana Point, CA 92629

CLOSED 12/5/25

MLS #	OC25115070	MLS#	OC25155854	MLS#	OC25200890
List Price	\$1,675,000	List Price	\$565,000	List Price	\$1,365,000
Sold Price	<u>-</u>	Sold Price	<u>-</u>	Sold Price	\$1,250,000
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	<u>-</u>	Sold Date	<u>-</u>	Sold Date	12/5/25
\$/Sqft	\$1,117	\$/Sqft	\$978	\$/Sqft	\$830
DOM	160	DOM	115	DOM	67
Year Bui l t	2021	Year Bui l t	1982	Year Bui l t	2021
Sqft	1,500.0	Sqft	578.0	Sqft	1,506.0
Lot Size (sqft)	1,500	Lot Size (sqft)	247,820	Lot Size (sqft)	365,651
Area	DO - Del Obispo	Area	DO - Del Obispo	Area	DO - Del Obispo
Taxes	-	Taxes	-	Taxes	-
Beds	2	Beds	1	Beds	2
Baths	2.00	Baths	1.00	Baths	3.00
Garages	3	Garages	-	Garages	2
Acres	0.0344	Acres	5.6892	Acres	8.3942
	Coldwell Banker Realty		Bullock Russell RE Services		CENTURY 21 Affiliated

Comparable Properties



33655 Breakwater Drive 94

Dana Point, CA 92629

CLOSED 9/23/25



33852 Del Obispo 80

Dana Point, CA 92629

CLOSED 11/19/25



25382 Sea Bluffs Drive 8205

Dana Point, CA 92629

CLOSED 12/1/25

MLS#	LG25133490	MLS #	OC25230508	MLS#	OC25192357
List Price	\$1,150,000	List Price	\$599,950	List Price	\$1,149,000
Sold Price	\$1,150,000	Sold Price	\$595,000	Sold Price	\$1,150,000
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	9/23/25	Sold Date	11/19/25	Sold Date	12/1/25
\$/Sqft	\$672	\$/Sqft	\$915	\$/Sqft	\$785
DOM	8	DOM	18	DOM	54
Year Bui l t	1984	Year Built	1983	Year Bui l t	2004
Sqft	1,711.0	Sqft	650.0	Sqft	1,465.0
Lot Size (sqft)	-	Lot Size (sqft)	322,478	Lot Size (sqft)	-
Area	DO - Del Obispo	Area	DO - Del Obispo	Area	DO - Del Obispo
Taxes	-	Taxes	-	Taxes	- -
Beds	3	Beds	1	Beds	2
Baths	3.00	Baths	1.00	Baths	2.00
Garages	2	Garages	-	Garages	- -
Acres	<u>-</u>	Acres	7.4031	Acres	<u>-</u>
	Coldwell Banker Realty		Patriot Real Estate		United Realty Center Inc



Comparable Properties



33852 Del Obispo 60

Dana Point, CA 92629

CLOSED 12/12/25



25422 Sea Bluffs 207

Dana Point, CA 92629

CLOSED 12/10/25



25611 Quail Run 131

Dana Point, CA 92629

CLOSED 11/14/25

MLS#	OC25250764	MLS #	OC25197830	MLS#	OC25197453
List Price	\$599,950	List Price	\$729,000	List Price	\$539,900
Sold Price	\$605,000	Sold Price	\$690,000	Sold Price	\$530,000
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	12/12/25	Sold Date	12/10/25	Sold Date	11/14/25
\$/Sqft	\$931	\$/Sqft	\$546	\$/Sqft	\$815
DOM	40	DOM	72	DOM	54
Year Bui l t	1983	Year Bui l t	1997	Year Bui l t	1982
Sqft	650.0	Sqft	1,263.0	Sqft	650.0
Lot Size (sqft)	322,478	Lot Size (sqft)	- -	Lot Size (sqft)	-
Area	DO - De l Obispo	Area	DO - Del Obispo	Area	DO - Del Obispo
Taxes	-	Taxes	- -	Taxes	-
Beds	1	Beds	2	Beds	1
Baths	1.00	Baths	2.00	Baths	1.00
Garages	-	Garages	1	Garages	-
Acres	7.4031	Acres	- -	Acres	-
	Patriot Real Estate		Keller Williams Realty		Coldwell Banker Realty



Comparable Properties



33852 Del Obispo Street 112

Dana Point, CA 92629

PENDING 12/5/25



1632 Doheny Way

Dana Point, CA 92629

CANCELED 2/19/25



33852 Del Obispo Street 2

Dana Point, CA 92629

CANCELED 9/29/25

MLS#	OC25123170	MLS#	NP25036405	MLS #	LG25228643
List Price	\$605,000	List Price	\$1,185,000	List Price	\$895,000
Sold Price	-	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	Sold Date	-
\$/Sqft	\$1,047	\$/Sqft	\$1,315	\$/Sqft	\$1,029
DOM	88	DOM	223	DOM	31
Year Bui l t	1983	Year Bui l t	2018	Year Bui l t	1983
Sqft	578.0	Sqft	901.0	Sqft	870.0
Lot Size (sqft)	322,478	Lot Size (sqft)	-	Lot Size (sqft)	322,478
Area	DO - De l Obispo	Area	DO - Del Obispo	Area	DO - Del Obispo
Taxes	-	Taxes	-	Taxes	-
Beds	1	Beds	1	Beds	2
Baths	1.00	Baths	1.00	Baths	2.00
Garages	1	Garages	1	Garages	-
Acres	7.4031	Acres	-	Acres	7.4031
	RE/MAX Premier Realty		Compass		The Agency



Comparable Properties



33852 Del Obispo 135

Dana Point, CA 92629

ACTIVE UNDER CONTRACT 11/27/25



25432 Sea Bluffs Drive 302

Dana Point, CA 92629

ACTIVE 1/29/25



985 Doheny Way

Dana Point, CA 92629

ACTIVE 10/24/25

MLS#	OC25231584	MLS #	OC25021604	MLS#	OC25247184
List Price	\$589,000	List Price	\$329,000	List Price	\$1,315,000
Sold Price	-	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	Sold Date	-
\$/Sqft	\$883	\$/Sqft	\$383	\$/Sqft	\$873
DOM	58	DOM	270	DOM	38
Year Bui l t	1983	Year Bui l t	1997	Year Bui l t	2021
Sqft	667.0	Sqft	858.0	Sqft	1,506.0
Lot Size (sqft)	-	Lot Size (sqft)	-	Lot Size (sqft)	<u>-</u>
Area	DO - Del Obispo	Area	DO - De l Obispo	Area	DO - Del Obispo
Taxes	-	Taxes	-	Taxes	-
Beds	1	Beds	1	Beds	2
Baths	1.00	Baths	1.00	Baths	3.00
Garages	-	Garages	1	Garages	3
	First Team Real Estate		United Realty Center Inc		Tri-Star Realty



Comparable Properties



2148 Doheny Way

Dana Point, CA 92629

ACTIVE 10/21/25



33852 Del Obispo 70

Dana Point, CA 92629

ACTIVE 12/11/25



33651 Surfside

Dana Point, CA 92629

ACTIVE 10/1/25

MLS #	OC25245325	MLS#	OC25262570	MLS #	PW25229791
List Price	\$2,250,000	List Price	\$730,000	List Price	\$1,025,000
Sold Price	-	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	<u>-</u>	Sold Date	-	Sold Date	-
\$/Sqft	\$1,031	\$/Sqft	\$839	\$/Sqft	\$837
DOM	54	DOM	3	DOM	74
Year Bui l t	2017	Year Bui l t	1983	Year Bui l t	1984
Sqft	2,183.0	Sqft	870.0	Sqft	1,225.0
Lot Size (sqft)	<u>-</u>	Lot Size (sqft)	322,478	Lot Size (sqft)	-
Area	DO - Del Obispo	Area	DO - Del Obispo	Area	DO - Del Obispo
Taxes	<u>-</u>	Taxes	<u>-</u>	Taxes	-
Beds	3	Beds	2	Beds	2
Baths	4.00	Baths	2.00	Baths	2.00
Garages	2	Garages	-	Garages	2
Acres	<u>-</u>	Acres	7.4031	Acres	<u>-</u>
Berkshire	e Hathaway HomeService		Coldwell Banker Realty		Allview Real Estate



Comparable Properties



33852 Del Obispo Street 2

Dana Point, CA 92629

ACTIVE 11/24/25



25382 Sea Bluffs Drive 8107

Dana Point, CA 92629

ACTIVE 11/2/25



33772 Bayside

Dana Point, CA 92629

ACTIVE 11/24/25

MLS #	LG25266374	MLS#	OC25252251	MLS#	OC25262214
List Price	\$865,000	List Price	\$1,150,000	List Price	\$1,300,000
Sold Price	-	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	Sold Date	-
\$/Sqft	\$994	\$/Sqft	\$716	\$/Sqft	\$753
DOM	20	DOM	1	DOM	6
Year Bui l t	1983	Year Bui l t	2004	Year Bui l t	1981
Sqft	870.0	Sqft	1,606.0	Sqft	1,727.0
Lot Size (sqft)	322,478	Lot Size (sqft)	-	Lot Size (sqft)	-
Area	DO - De l Obispo	Area	DO - Del Obispo	Area	DO - Del Obispo
Taxes	-	Taxes	-	Taxes	-
Beds	2	Beds	2	Beds	3
Baths	2.00	Baths	2.00	Baths	3.00
Garages	-	Garages	1	Garages	2
Acres	7.4031	Acres	-	Acres	-
	The Agency		United Realty Center Inc		Douglas Elliman of California



Comparable Properties



3327 Doheny Way

Dana Point, CA 92629

ACTIVE 5/23/24



3321 Doheny Way

Dana Point, CA 92629

ACTIVE 9/25/25

MLS #	OC24105570	MLS #	OC25224049
List Price	\$1,595,000	List Price	\$1,649,000
Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	<u>-</u>
Sold Date	-	Sold Date	<u>-</u>
\$/Sqft	\$821	\$/Sqft	\$849
DOM	207	DOM	80
Year Bui l t	2021	Year Built	2021
Sqft	1,943.0	Sqft	1,943.0
Lot Size (sqft)	1,500	Lot Size (sqft)	<u>-</u>
Area	DO - Del Obispo	Area	DO - Del Obispo
Taxes	<u>-</u>	Taxes	<u>-</u>
Beds	3	Beds	3
Baths	2.00	Baths	2.00
Garages	2	Garages	2
Acres	0.0344	Acres	<u>-</u>
	Coldwell Banker Realty		Realty One Group West



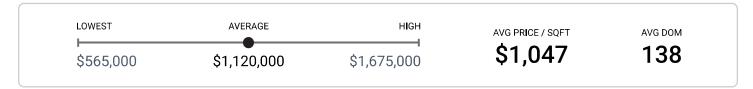


Analysis



Comparable Property Statistics

2 Expired Listings



S 7 Sold Listings

LOWEST AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$530,000 \$852,857	\$1,250,000	\$785	45

1 Pending Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$605,000	\$605,000	\$605,000	\$1,047	88

2 Cancelled Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$895,000	\$1,040,000	\$1,185,000	\$1,172	127

1 Backup Offer Listings





A 10 Active Listings





Sold Property Analysis

Averages

96.06%

Homes sold for an average of 96.06% of their list price.

45 Days on marke

It took an average of 45 days for a home to sell.

Analysis

ADDRESS	ORIG LIST PRICE	SOLD PRICE	% OF ORIG LIST PRICE	DOM	\$ PER SQFT
769 Doheny Way	\$1,425,000	\$1,250,000	87.72%	67	\$830
33655 Breakwater Drive 94	\$1,149,000	\$1,150,000	100.09%	8	\$672
33852 Del Obispo 80	\$599,950	\$595,000	99.17%	18	\$915
25382 Sea Bluffs Drive 8205	\$1,199,000	\$1,150,000	95.91%	54	\$785
33852 Del Obispo 60	\$599,950	\$605,000	100.84%	40	\$931
25422 Sea Bluffs 207	\$749,000	\$690,000	92.12%	72	\$546
25611 Quail Run 131	\$549,000	\$530,000	96.54%	54	\$815
Averages	\$895,842	\$852,857	96.06%	45	\$785



Time To Sell

45 Days on Market

97.79% of list price

Sold homes were on the market for an average of 45 days before they accepted an offer. These homes sold for an average of 97.79% of list price.



	Original list price	Most recent price or sold price
0	Original list price	Most recent price of sold price

	ADDRESS	STATUS	LIST PRICE	SOLD PRICE	DOM	% OF LIST \$
1	1207 Doheny Way	Expired	\$1,675,000	-	160	-
2	25611 Quail Run 88	Expired	\$565,000	_	115	-
3	769 Doheny Way	Closed	\$1,365,000	\$1,250,000	67	91.58%
4	33655 Breakwater Drive 94	Closed	\$1,150,000	\$1,150,000	8	100.00%
5	33852 Del Obispo 80	Closed	\$599,950	\$595,000	18	99.17%
6	25382 Sea Bluffs Drive 8205	Closed	\$1,149,000	\$1,150,000	54	100.09%
7	33852 Del Obispo 60	Closed	\$599,950	\$605,000	40	100.84%
8	25422 Sea Bluffs 207	Closed	\$729,000	\$690,000	72	94.65%
9	25611 Quail Run 131	Closed	\$539,900	\$530,000	54	98.17%
10	33852 Del Obispo Street 112	Pending	\$605,000	-	88	-
11	1632 Doheny Way	Canceled	\$1,185,000	_	223	-
	Averages		\$1,037,165	\$852,857	76	97.79%



Leilani Serrao-Baker
Civitas Realty
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leilani@leilanibakerhomes.com | civitasrealtyca.com | DRE # 01908226

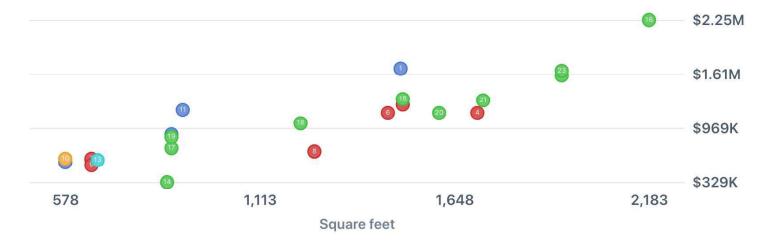
	Averages		\$1,037,165	\$852,857	76	97.79%
23	3321 Doheny Way	Active	\$1,649,000	-	80	_
22	3327 Doheny Way	Active	\$1,595,000	-	207	-
21	33772 Bayside	Active	\$1,300,000	-	6	-
20	25382 Sea Bluffs Drive 8107	Active	\$1,150,000	-	1	_
19	33852 Del Obispo Street 2	Active	\$865,000	-	20	-
18	33651 Surfside	Active	\$1,025,000	-	74	_
17	33852 Del Obispo 70	Active	\$730,000	-	3	-
16	2148 Doheny Way	Active	\$2,250,000	-	54	-
15	985 Doheny Way	Active	\$1,315,000	-	38	-
14	25432 Sea Bluffs Drive 302	Active	\$329,000	-	270	-
13	33852 Del Obispo 135	 Active Under Contract 	\$589,000	-	58	-
12	33852 Del Obispo Street 2	Canceled	\$895,000	-	29	-



Average Price Per Sq Ft

\$785 sqft.

Comparable homes sold for an average of \$785 / sq. ft. Many factors such as location, use of space, condition, quality, and amenities determine the market value per square foot, so reviewing each comp carefully is important.



/ Trendline (based on SOLD listings only)

	ADDRESS	STATUS	SOLD PRICE	SQ. FT.	\$/SQ.FT
1	1207 Doheny Way	Expired	-	1,500	\$1,117
2	25611 Quail Run 88	Expired	-	578	\$978
3	769 Doheny Way	• Closed	\$1,250,000	1,506	\$830
4	33655 Breakwater Drive 94	Closed	\$1,150,000	1,711	\$672
5	33852 Del Obispo 80	• Closed	\$595,000	650	\$915
6	25382 Sea Bluffs Drive 8205	• Closed	\$1,150,000	1,465	\$785
7	33852 Del Obispo 60	• Closed	\$605,000	650	\$931
8	25422 Sea Bluffs 207	• Closed	\$690,000	1,263	\$546
9	25611 Quail Run 131	• Closed	\$530,000	650	\$815
10	33852 Del Obispo Street 112	Pending	-	578	\$1,047
11	1632 Doheny Way	Canceled	-	901	\$1,315
	Averages		\$852,857	1,205	\$868



	Averages		\$852,857	1,205	\$868
23	3321 Doheny Way	Active	-	1,943	\$849
22	3327 Doheny Way	Active	-	1,943	\$821
21	33772 Bayside	Active	-	1,727	\$753
20	25382 Sea Bluffs Drive 8107	Active	-	1,606	\$716
19	33852 Del Obispo Street 2	Active	-	870	\$994
18	33651 Surfside	Active	-	1,225	\$837
17	33852 Del Obispo 70	Active	-	870	\$839
16	2148 Doheny Way	Active	-	2,183	\$1,031
15	985 Doheny Way	Active	-	1,506	\$873
14	25432 Sea Bluffs Drive 302	Active	-	858	\$383
13	33852 Del Obispo 135	Active Under Contract	-	667	\$883
12	33852 Del Obispo Street 2	Canceled	-	870	\$1,029





Your Local Market Report Dana Point, CA

REPORT FOR Single-Family Homes

This week the median list price for Dana Point, CA is \$5,847,000 with the market action index hovering around 37. This is less than last month's market action index of 39. Inventory has decreased to 38.

Market Action Index

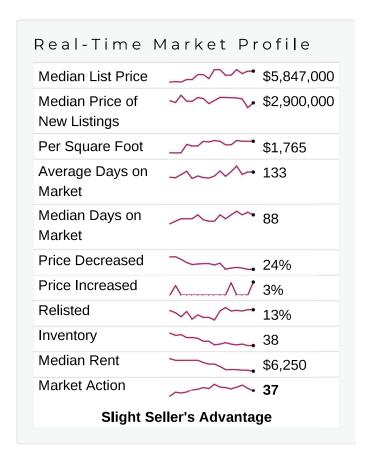
This answers "How's the Market?" by comparing rate of sales versus inventory.



Slight Seller's Advantage

Market Narrative

Market appears to have begun to cool. As we're still notably in the Seller's zone, prices have not yet adjusted. If the market continues to cool, then expect prices to follow lower. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect this condition if the index falls to the Buyer's zone.



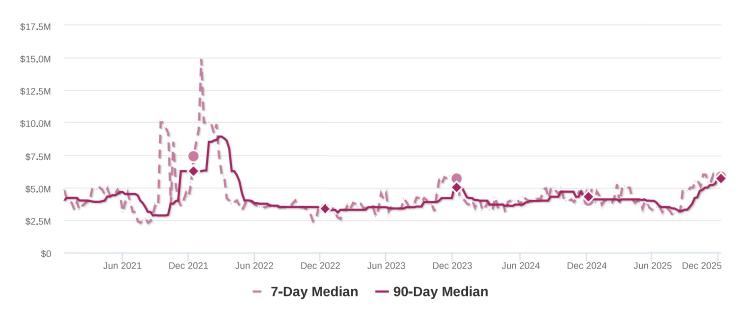
Market Segments

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$17,275,000	6,983	0.25 - 0.5 acre	5	6	13	0 0	0002	252
\$6,950,000	4,474	0.25 - 0.5 acre	4	5	27	11		112
\$4,635,000	2,877	8,000 - 10,000 sqft	3	2.5	51			35
\$1,749,999	1,789	0 - 4,500 sqft	3	2.5	48			56

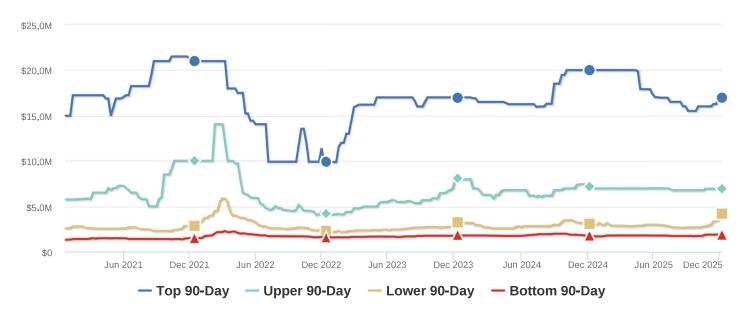
Median List Price

Prices continue their climb again this week. We're a long way from the market's price high-point so watch the Market Action Index as an indicator of how long this trend will last.



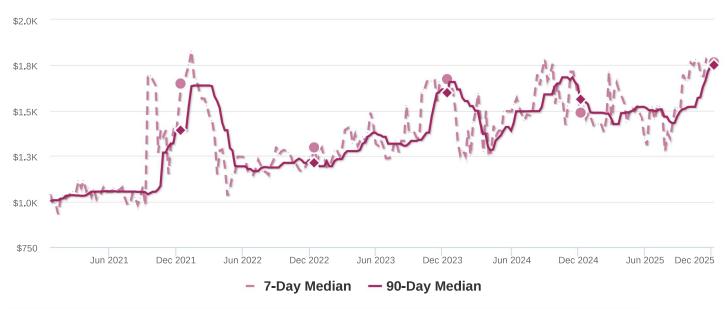
Segments

Pricing trends have been lacking strong directional indication lately. Quartiles 4 and 2 are mixed, while Quartiles 3 and 1 are up. Look to persistent downward shift in the Market Action Index as a leading indicator for a plateau in the market as a whole.



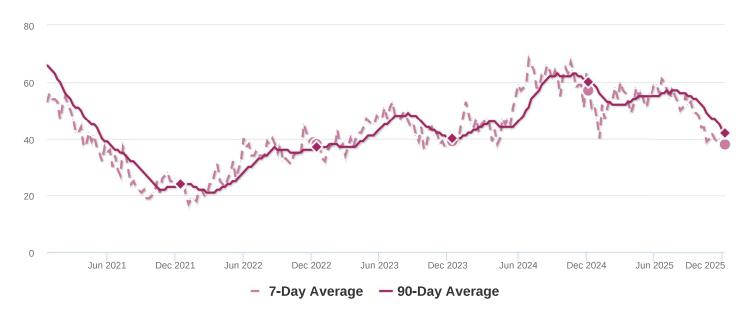
Price Per Square Foot

The market appears to be placing an increasing premium on homes. When list prices and price per square foot consistently increase in tandem, as they're doing now, you can often find short-term investment opportunities. Watch the Market Action Index for persistent changes as a leading indicator for these trends to flatten or drop.



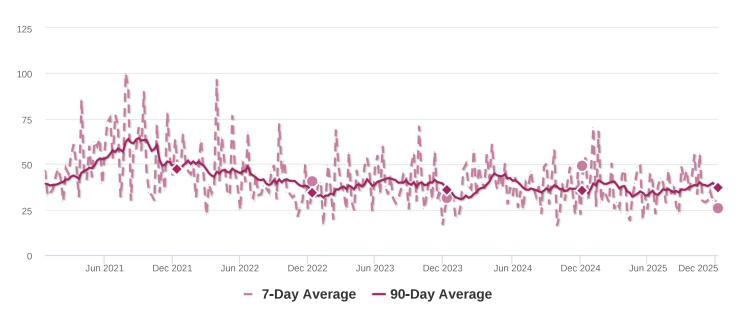
Inventory

Inventory has been falling in recent weeks. Note that declining inventory alone does not signal a strengthening market. Look to the Market Action Index and Days on Market trends to gauge whether buyer interest is changing with the available supply.



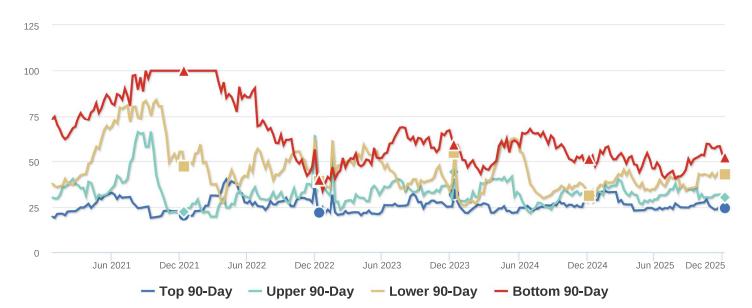
Market Action Index

Market appears to have begun to cool. As we're still notably in the Seller's zone, prices have not yet adjusted. If the market continues to cool, then expect prices to follow lower. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect this condition if the index falls to the Buyer's zone.



Market Action Segments

Not surprisingly, all segments in the market are showing high levels of demand. Watch the quartiles for changes before the whole market changes. Often one end of the market (e.g. the high-end) will weaken before the rest of the market and signal a slowdown for the whole group.



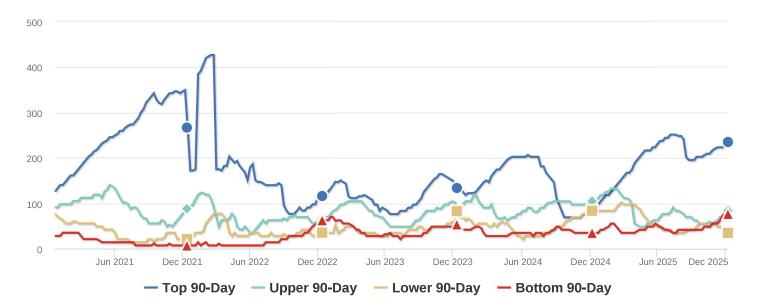
Median Days on Market (DOM)

The properties have been on the market for an average of 129 days. Half of the listings have come newly on the market in the past 83 or so days. Watch the 90-day DOM trend for signals of a changing market.



Segments

It is not uncommon for the higher priced homes in an area to take longer to sell than those in the lower quartiles.





Your Local Market Report Dana Point, CA

REPORT FOR Condos /Townhomes Attached Homes

This week the median list price for Dana Point, CA is \$1,425,000 with the market action index hovering around 33. This is less than last month's market action index of 36. Inventory has decreased to 39.

Market Action Index

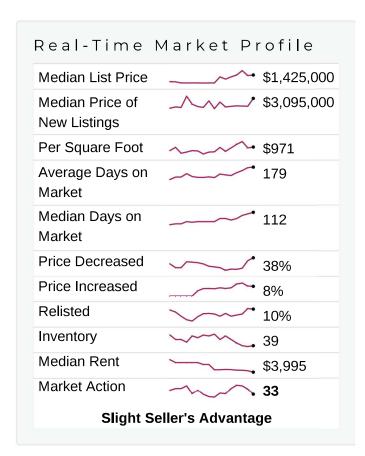
This answers "How's the Market?" by comparing rate of sales versus inventory.



Slight Seller's Advantage

Market Narrative

The market has been cooling off a bit in recent weeks, as more homes are available and demand is less. However, the market is still notably in the Seller's zone so we haven't yet seen prices move lower as a result. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect this condition if the index falls to the Buyer's zone.



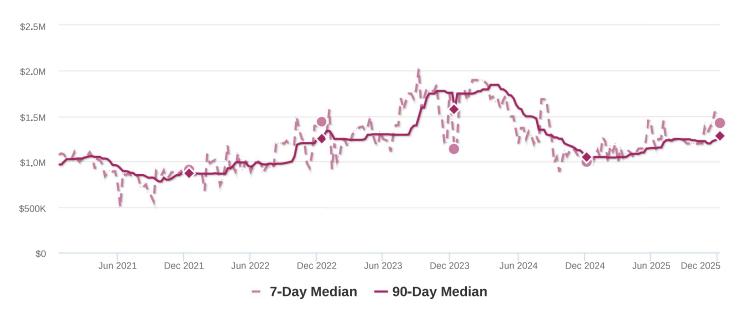
Market Segments

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$3,597,499	3,007	-	3	3.5	22	1	0000	129
\$1,832,500	1,880	0 - 4,500 sqft	2	2	6	0		77
\$1,177,444	1,586	0 - 4,500 sqft	2	2.5	36	0		94
\$855,000	1,028	0 - 4,500 sqft	2	2	38	0		126

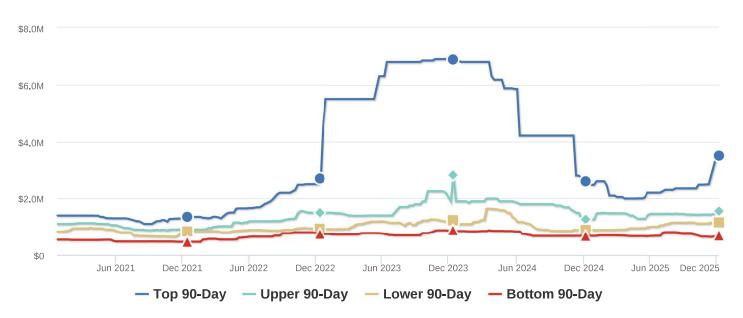
Median List Price

The market continues its bounce again this week. We're a long way from the market's high point so watch the Market Action Index as a leading indicator for how long this trend will last.



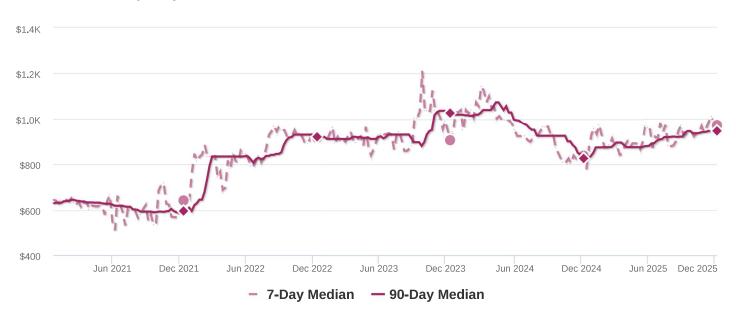
Segments

Price at the upper end of the market are showing signs of strength. While this strength hasn't percolated through to Quartiles 3 and 4 yet, expect the low end of the market to follow up.



Price Per Square Foot

In a market where prices are rising mildly, price per square foot is essentially flat. This often implies that new homes coming on the market are pricier, and also larger than older homes. As a result the value one can buy stays the same.



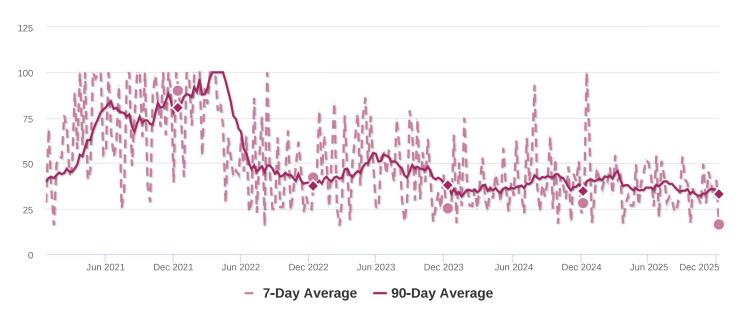
Inventory

Inventory has been falling in recent weeks. Note that declining inventory alone does not signal a strengthening market. Look to the Market Action Index and Days on Market trends to gauge whether buyer interest is changing with the available supply.



Market Action Index

The market has been cooling off a bit in recent weeks, as more homes are available and demand is less. However, the market is still notably in the Seller's zone so we haven't yet seen prices move lower as a result. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect this condition if the index falls to the Buyer's zone.



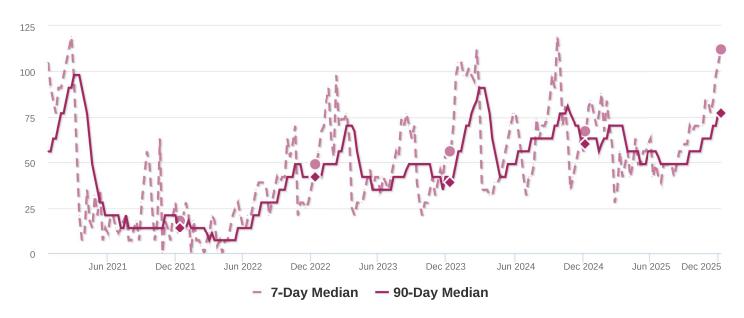
Market Action Segments

Not surprisingly, all segments in the market are showing high levels of demand. Watch the quartiles for changes before the whole market changes. Often one end of the market (e.g. the high-end) will weaken before the rest of the market and signal a slowdown for the whole group.



Median Days on Market (DOM)

The properties have been on the market for an average of 150 days. Half of the listings have come newly on the market in the past 82 or so days. Watch the 90-day DOM trend for signals of a changing market.



Segments It is not uncommon for the higher priced homes in an area to take longer to sell than those in the lower quartiles.

