

## The challenge and the opportunity

South Africa's energy crisis has created both a challenge and an opportunity. With an overburdened grid, ongoing load-shedding, and soaring electricity costs, businesses are demanding stable, cost-efficient energy solutions.

But the future is clear, solar is leading the way. Solar is no longer just an alternative – it's the new standard. Clean, scalable, and economically sound, it is redefining how South Africa powers its growth.

This is your opportunity to invest in that transformation, to earn consistent, long-term returns while driving the transition to a resilient, renewable energy future.

## South Africa's solar surge

90%

South Africa's grid is running at over 90% capacity, creating supply pressures 70%

Ongoing load-shedding impacts 70% of businesses, increasing the need for stable energy

8-10%

Electricity costs are rising 8–10% per year, putting pressure on company budgets

## South Africa's solar surge

25%

Solar adoption is growing 25% annually, reflecting rising demand for cost-efficient energy 20-40%

Solar solutions cut commercial energy costs by 20–40%, offering reliable savings 9.4 GW

With 9.4 GW installed and 10 GW in development, investing in solar can deliver IRRs of 12–25% while supporting South Africa's renewable transition

## Cape Town's energy landscape

Cape Town's power grid is evolving rapidly, with solar projects not just supplementing supply but helping to stabilise the grid and its supply, reducing reliance on traditional electricity.

Rooftop and utility-scale solar capacity is expanding quickly, positioning Cape
Town as one of South Africa's fastest-growing renewable energy markets.
Investors can benefit from early-mover advantages in a sector backed by
tangible, income-generating assets.

This is your opportunity to get in early, investing in tangible, income-generating solar assets. By investing in solar, you are not only capturing potential long-term financial returns through Power Purchase Agreements, but also contributing to a cleaner, more resilient energy future for the city.

### Our solution

SV Capital is launching a solar investment that allows you to take part in South Africa's energy transition.

Your capital powers the installation of solar systems across residential and commercial sites in Cape Town. These systems generate income through long-term Power Purchase Agreements with clients and by feeding surplus energy back into the grid.

With this model, your investment is backed by tangible assets, shielded from inflation, and aligned with a cleaner, more sustainable future.

## Investment product summary

Investment Manager	SV Capital				
Solar Manager	The Solar Experts				
Investment term	5 years	6 years	7 years		
Targeted IRR (Internal rate of return)	6.41% p.a.	15.53% p.a.	21.40% p.a.		
Minimum investment	R10,000	R10,000	R10,000		
Maximum investment	n/a	n/a	n/a		
Upfront fees	0.035	0.035	0.035		
Platform fees	0.01	0.01	0.01		

0.0325

0.0325

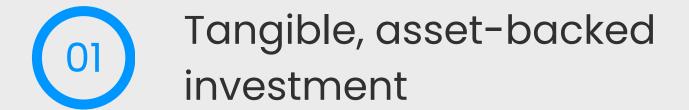
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**Annual fees** 

**Performance fees** 

## Key investment hightlights



Partnered with an established renewable energy company

O2 Predictable income from long-term contracts

Scalable across homes and businesses

Supports South Africa's clean energy transition

7 Flexible exit: 5, 6, or 7 years

Reduces exposure to rising electricity costs

08

Potential returns up to 21%

### How it works

### **Acquisition**

- Your investment is used to acquire and install the solar systems at selected residential or commercial sites.
- This stage ensures that all assets are fully operational and ready to generate electricity

### Maturity

 Revenues from electricity sales are collected and profits are distributed to investors annually, providing regular income throughout the investment term



#### Generation

- Once operational, the solar systems produce electricity, which is sold through long-term Power Purchase Agreements (PPAs) with tenants and any surplus energy is fed into the national grid.
- This stage generates predictable revenue streams to support your returns

#### **Exit**

- At the end of your selected term (5, 6, or 7 years), the investment matures.
- Your full capital is repaid along with any final accrued returns.
- Early withdrawal is not permitted, ensuring the investment remains aligned with its long-term objectives

## Growth projection of a R10,000 investment across the indicated years

These scenarios are for illustration only and are designed to show the potential growth of the solar investment.

Investment term	Investment	Internal Rate of Return (net of costs and fees)
5 years	R10,000	6.41% p.a.
6 years	R10,000	15.53% p.a.
7 years	R10,000	21.40% p.a.

A 3.5% management fee and 1% financial services platform fee apply, both deducted upfront from your investment amount.

## Value proposition and returns



#### Solar Investment

Investment category	Investment IRR	Investment term	Upfront fees	Annual fees	Performance fee
Solar investment	21.40%	7 years	4,5%	10%	10%
		Assump	tions		
R10,000 initial investmen	t 4.5% upfront fe	ee annual payo	ut of 10.16%	3.25% annual management fee	21.40%p.a net return (after costs and fees)



## Project spotlight: 14 Oak Street

The first project is located at 14 Oak Street in Cape Town. This 63 kWh system will be fully operational within months of funding, turning sunlight into reliable income while providing clean energy to a residential complex.



### THE SOLAR EXPERTS



## Our Partner: The Solar Experts

To deliver on this promise, we've partnered with <u>The Solar Experts</u>, a company established in 2019 with over 600 successful installations nationwide.

Their team comprises qualified engineers and technicians with extensive experience in solar energy, ensuring precision and reliability in every project.

They specialise in structuring Power Purchase Agreements and ensure long-term system performance and maintenance.

Their experience and partnerships with leading global solar brands give our investors confidence that the technology will perform as expected.



## Risks and mitigants

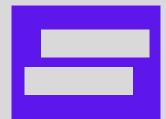
Risk	Mitigant
Project delays, regulatory changes, or technology issues	Partner with The Solar Experts (600+ nationwide installations) to ensure expertise and oversight
Equipment failure	All systems use tier-one equipment, with warranties up to 30 years on panels and 10 years on inverters and batteries
Revenue loss from tenant/estate default	PPA contracts structured with strong counterparties; diversification across multiple projects over time
Capital at risk	Investments are ring-fenced, directly linking returns to the underlying asset



## Impact and why now?

Your investment does more than deliver returns. It helps power South Africa's future. Each solar system offsets several tonnes of carbon emissions every year, the equivalent of taking cars off the road and reducing reliance on fossil fuels.

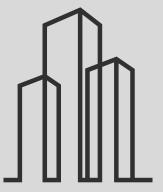
By investing now, you're part of the urgent transition to renewable energy, creating measurable environmental benefits while earning inflationhedged returns from a tangible, income-producing asset.



Competitor 1



Competitor 2



Competitor 3

# How we fare against our competitors

We've looked at some competitors in the solar investment space:

- Competitor 1: up to 12% p.a. over 20 years
- Competitor 2: up to 15% p.a. over 10 years
- Competitor 3: up to 17% p.a. over 10 years

Our product goes further - combining competitive returns with three built-in exit points, giving you flexibility, liquidity, and the power to secure strong growth on your terms.

### Timelines



Your investment will continue until you reach the end of your chosen term, which allows you to exit the plan at 5, 6, or 7 years, depending on the option you selected.

