



A New Chapter for the Monti Group

As of October 7th, 2025, the majority ownership of the Monti Group has transitioned — marking a major milestone in our journey. Our global headquarters is now 100% based in the Netherlands, under **MontiPower Industries B.V.** for the shareholding structure, and **Monti Surface Tech B.V.** as the new global holding overseeing all MontiPower activities worldwide.

Going forward, we continue to position MontiPower by industry focus, aligning innovation and customer engagement through strategic segments:

- Heavy Industrial Coating
- Metalworking
- Automotive & Mobility
- Signage
- Marine
- DIY / Retail
- Petcare
- Services

This structure enables us to align global strengths with local needs, drive focus, and deepen collaboration between regions, customers, and technologies.

To support this strategy, I am proud to announce the following regional sales leadership structure:

- Nathan Knight – President, Americas for the Americas
- Stefan Flögel – President, Europe from Hennef, Germany
- Phil Chester – President, Asia from Singapore

Each Regional President carries full responsibility for sales growth, customer development, and operational performance within their respective region. Beyond sales, their role is to drive regional accountability, market expansion, and product adoption, ensuring that each product line within the Monti Group continues to grow through close cooperation with local distributors, end-users, and OEMs.

The Regional Presidents will be supported by a strong global leadership backbone providing functional expertise and alignment across all markets:

- Technical: Cor Prins
- Innovation (R&D): Sander Hofstee
- Finance/IT: Bjoern Kastell (CFO) & Organization/Strategy/Marketing/M&A/Business Development for new products and territories like China/Central Asia

Together, this structure ensures that every region operates with commitment and speed, while staying aligned with MontiPower's global strategy, brand, and customer promise. Importantly, Cor will continue to support all global regional teams in technical and sales support — strengthening our unified approach to application excellence.

These regional leaders will drive accountability, customer engagement, and growth in their markets — ensuring we remain close to our clients, agile in execution, and unified under one global vision: **to prepare every surface in the world better than anyone else.**

Appointment of Stefan Flögel as Co-Managing Director of Monti -Werkzeuge GmbH

With immediate effect, Mr. Stefan Flögel, currently serving as Customer Service Director, has been appointed Co-Managing Director of Monti-Werkzeuge GmbH, as well as all other German entities above Werkzeuge GmbH.

Together with Mr. Bjoern Kastell, Stefan will lead Monti-Werkzeuge GmbH for sales, and I am personally handing over sales leadership for Europe to him.

Stefan's leadership will be instrumental in strengthening our Customer Service and Sales interface between the plant, distributors, and clients — a cornerstone of our continued success. He will take the time needed to structure and reinforce both areas, supported by the sales teams in Hennef, Ratingen, Kolham, Bratislava, and Poznań.

I will remain closely engaged with Stefan, particularly in M&A, marketing, Business Development, and sales for the Middle East/India, Africa, and UK, ensuring a smooth transition and unified execution. My focus will now shift towards supporting Nathan's team in the Americas and Phil's team in Asia,

particularly in the expansion of our Activet, Robotic Prepper, Aeroblaster, Tercoo, and other emerging product lines (drone coating for e.g.)— vital to our strategy for growth and transformation in coatings, adhesives, and foil removal technologies & services.

Our growth model — combining organic expansion and targeted acquisitions — has proven highly successful and will continue to guide our path forward.

MontiPower's success will be built on action, clarity, accountability, and performance.

By empowering regional leadership and connecting our technology, people, and customers, we are building a company ready for the next decade of innovation in surface preparation.

Stefan, congratulations on your appointment as Co-Managing Director of Monti-Werkzeuge GmbH.

Your dedication, leadership, and deep understanding of our customers make you the right person to help lead this next chapter.

Let's make this next phase our strongest yet — together.