



CyberGuard

Powered by HUNTRESS

Discover why Flotek provides the best cyber security for your business



Who is Flotek

As a growing technology company based in Cardiff, Flotek strives to ensure customers are embracing the opportunities and efficiencies brought by the latest and greatest technology.

With regional sales and support locations across the UK, our ambitious growth is focused around our crucial values and fundamental rules, with every product and service delivered with expertise, passion and heart.

Discover why Flotek is the smarter Cloud partner for your business.



Our reason why...

Ensuring our customers stay continuously connected through secure and cutting-edge technology solutions.



Dedicated Team

With regional offices in the South West UK - our team are on hand to help you stay connected & secure across all our technologies.



Employee Led

Every employee shares ownership across our entire group, fostering a culture of collective investment and shared success.



Tech Partners

Working and collaborating with the worlds market leading manufacturers to keep ahead of our competition.



Internet

An Internet Service Provider offering reliable connectivity with the option of an on-net 5G backup for uninterrupted service.

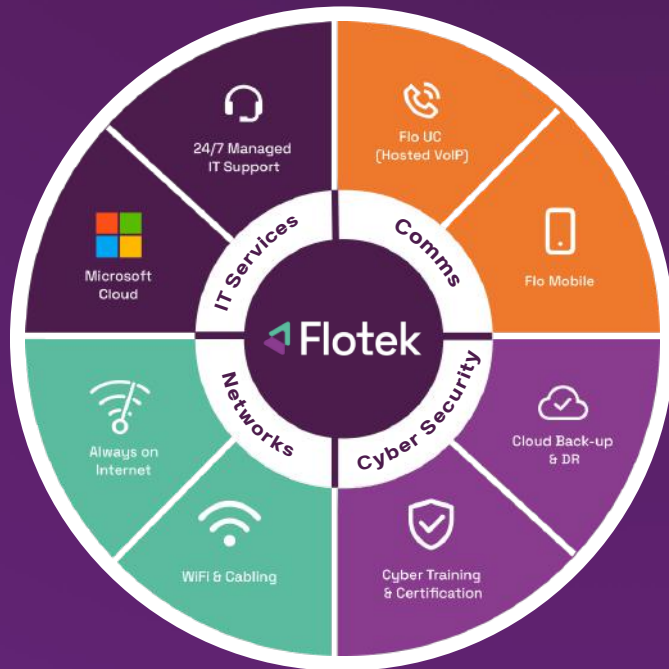


Microsoft Cloud Partner

Driving customers towards cloud solutions using Azure, focusing on modern work practices and robust security measures.



What We Do



Bringing Technology Together.

At last, an IT & Comms service provider taking SMEs to the Cloud with confidence, clarity and clout.

Thanks to our range of innovative, cost-effective, tried & tested solutions that ensure your tech, team and data are always on, always secure and always together, wherever they are.

Our Promise



Always On.

Wherever your team is at, wherever you do business; staying connected with unfaltering internet back-up to boot is mission-critical for businesses whatever their size.



Always By Your Side.

Innovative, cost-effective, tried & tested solutions, not to mention our friendly and experienced team always on-hand to ensure you're right where you need to be.



Always Secure.

Flotek's got cyber sussed, with the highest security baked-in to all our products and best practice strategies putting the right defences in place for when it happens.



Always Giving Back.

From rewarding our loyal customers, to promoting well-being and supporting charitable causes, every product and service we offer is delivered with expertise, passion and heart.

What Traditional Security Doesn't Protect You From...

Meet Chris



Polymorphic Malware

Modern cyber threats are increasingly sophisticated and ever-changing, often by passing **traditional security measures**. Enhanced endpoint protection is crucial to guard against advanced persistent threats, emerging zero-day attacks, and adaptable **polymorphic malware**.



Business Email Compromise

Businesses confront a significant challenge, with 91% of security breaches starting from targeted email scams. Vigilant monitoring of logins, Microsoft Cloud data, and email activities, along with protecting sensitive information, is essential in thwarting these attacks.



Monitoring & Isolation 24/7/365

Around-the-clock monitoring and expert cyber threat analysis are crucial to ensure undetected threats are identified and addressed promptly, maintaining 24/7 vigilance against potential harm.



Staff Security Training

While 77% of businesses acknowledge the critical importance of cybersecurity, only 27% of smaller businesses provide ongoing cybersecurity training and simulations. This training is crucial for raising awareness and preventing security compromises.





Introducing

CyberGuard

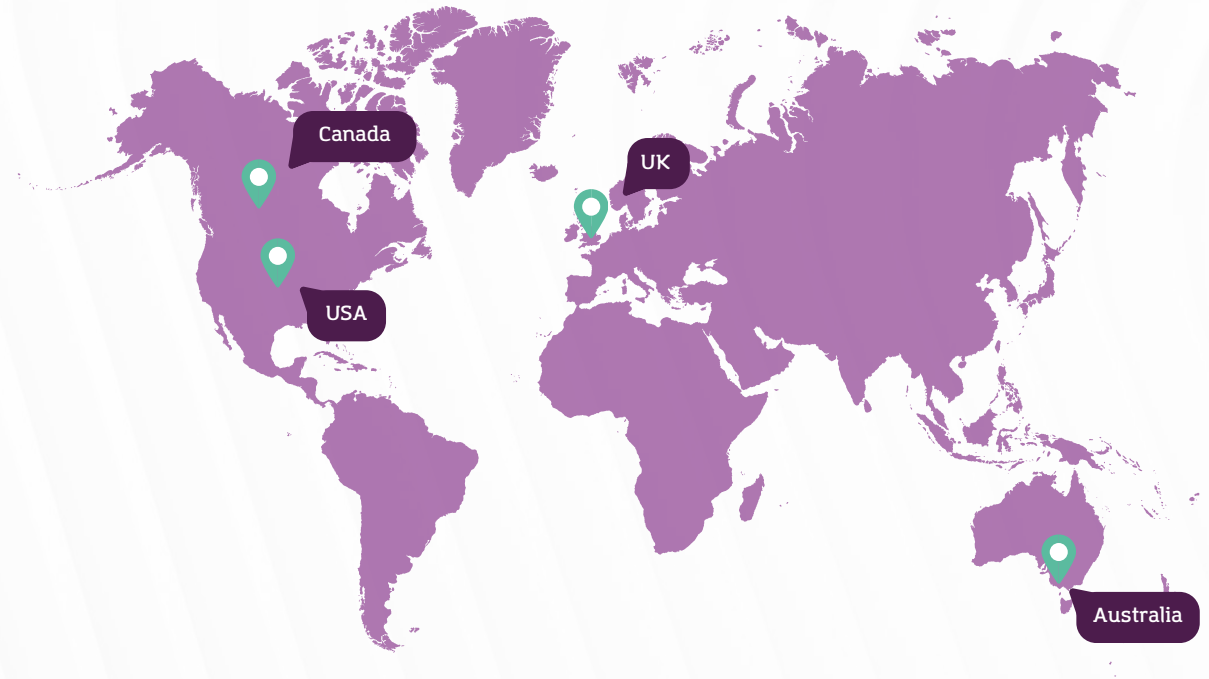
Powered by  HUNTRESS

Whos's HUNTRESS

Built & Priced for the Small to Medium Business

Huntress delivers a powerful suite of managed detection and response (EDR) capabilities - backed by a team of **24/7 threat hunters** - to protect your business from today's determined cybercriminals.

Founded by former NSA Cyber Operators. Backed by ThreatOps researchers. Meet the team that's powering Huntress and fighting back against hackers.



100K+
Customers
Secure

2.3M+
Endpoints
Managed

24/7
Protection



Best Support
Mid-Market
SPRING 2024



Best Est. ROI
Small Business
SPRING 2024



Best Results
SPRING
2024



Leader
SPRING
2024



Best Relationship
SPRING
2024



Best Usability
SPRING
2024



Easiest To Use
SPRING
2024



High Performer
Mid-Market
SPRING 2024



Most Implementable
Small Business
SPRING 2024



Users Most Likely To Recommend
Mid-Market
SPRING 2024



Easiest Setup
Mid-Market
SPRING 2024



Leader
Small Business
SPRING 2024

Don't just take our word for it

“ I couldn't do what I do without Huntress. ”

★★★★★ March 21, 2023

“ Huntress is one of our most valuable partners. ”

★★★★★ March 21, 2023

“ Great Product, even better support. ”

★★★★★ March 21, 2023

“ Huntress, the company that has your back. ”

★★★★★ March 21, 2023

CyberGuard

Powered by  HUNTRESS

SMB security requires purpose-built technology, personalised support, with 24/7 management and expertise.

We've Got You Covered

CyberGuard Is What You Need to Fight Threats

Huntress Round-the-Clock Security Watch

Our 24/7 Security Operations Center vigilantly monitors your systems, ensuring prompt action on any unusual security alerts. Experience peace of mind as we swiftly handle and isolate these concerns. Stay informed at all times with access to all security alerts, ongoing incidents, and investigations through our easy-to-use portal.



Meet Lloyd



Three Pillars of CyberGuard

CyberGuard 
Secure MDR

CyberGuard Pro

Protecting Devices
& Microsoft

CyberGuard 
Secure Networks

CyberGuard Network

Securing Networks
& Data

CyberGuard 
Training Employees

CyberGuard SAT

Training & Testing
Your Team

Huntress Managed EDR

We Detect & Prevent Threats At The Source



Fully Managed

Flotek Cyber Team: keeping you safe & secure



24/7 SOC

Follow the sun model



Headache-Free

Less than 1% false positives,
98.8% Support CSAT (Huntress)

CyberGuard Pro powered by Huntress

- Backed by the Huntress 24/7 human-led SOC
- Ransomware canaries, malicious behaviour detection, persistent footholds, open-port detection
- Proactive isolation, click-to-approve remediation, and guided response options
- Adding Management to Microsoft Defender or connecting to your existing AV



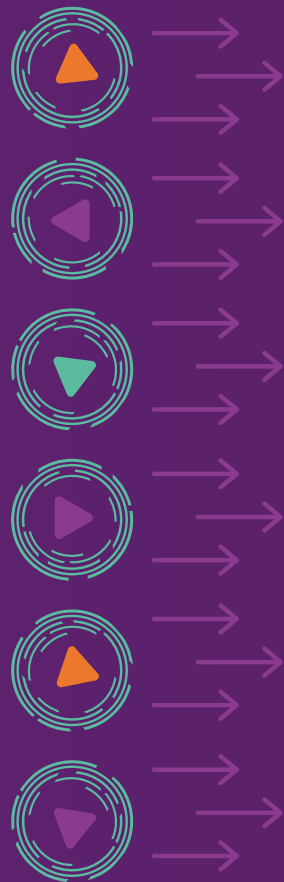
Introducing
CyberGuard Pro

How CyberGuard Pro Works?

Protecting your Devices & Microsoft Cloud Environment



MDR Fills the Gaps Left by AV



AV: Automatically
Blocks Known Bad



CyberGuard Pro will
Detect, Investigate
& Respond 24/7

“ Fileless attacks are now a common part of all malware types, which makes the behavioral protection of EDR tools a critical capability. Advanced adversaries can evade any protection solution, which makes detection and hunting essential for a fast incident response. **EDR should now be considered a mandatory capability.** ”

Gartner Magic Quadrant for Endpoint Protection Platforms

Endpoint Security is Broken



Limited Detection

Traditional Anti Virus primarily relies on signature-based detection, which means it can usually only identify and block known malware for which it has a signature.



Lack of pro active threat hunting

Anti virus is generally reactive meaning it responds to threats after they have been identified



Response and Remediation

Difficult to find the root cause of an incident and how to prevent these in the future

Antivirus is a foundational tool for cyber security, the complexity and sophistication of modern cyber threats often require more advanced solutions like **CyberGuard Pro**.


Protecting your devices with CyberGuard Pro







Managed Antivirus

-  Alert Triage & Investigation
-  Policy Management

Management of Microsoft Defender included in Huntress Offering



Endpoint Threat Detection

-  Malicious Process & Network Behavior
-  Persistent Footholds
-  Ransomware Canaries
-  Open Port Detection



Human - Led Investigation

-  Alert Triage
-  Incident Investigation
-  Threat Hunting



Threat Containment & Elimination

-  Threat containment 'Stop the Spread'
-  Active Remediation 'Combat the Threat'



Guided Cleanup & Recovery

-  Custom Incident Reports
-  Constant communication with Flotek
-  Multi Channel Communication
 - Email
 - Ticketing Systems
 - Phone
 - SMS

Herd Immunity Detections

Health Dashboard

Management Console

Data Reporting

Data Export



Huntress 24/7 Human-Led SOC

CyberGuard Pro replaces or compliments your AV



Replace your AV with Microsoft Defender

Huntress manages Microsoft Defender
(included but optional)

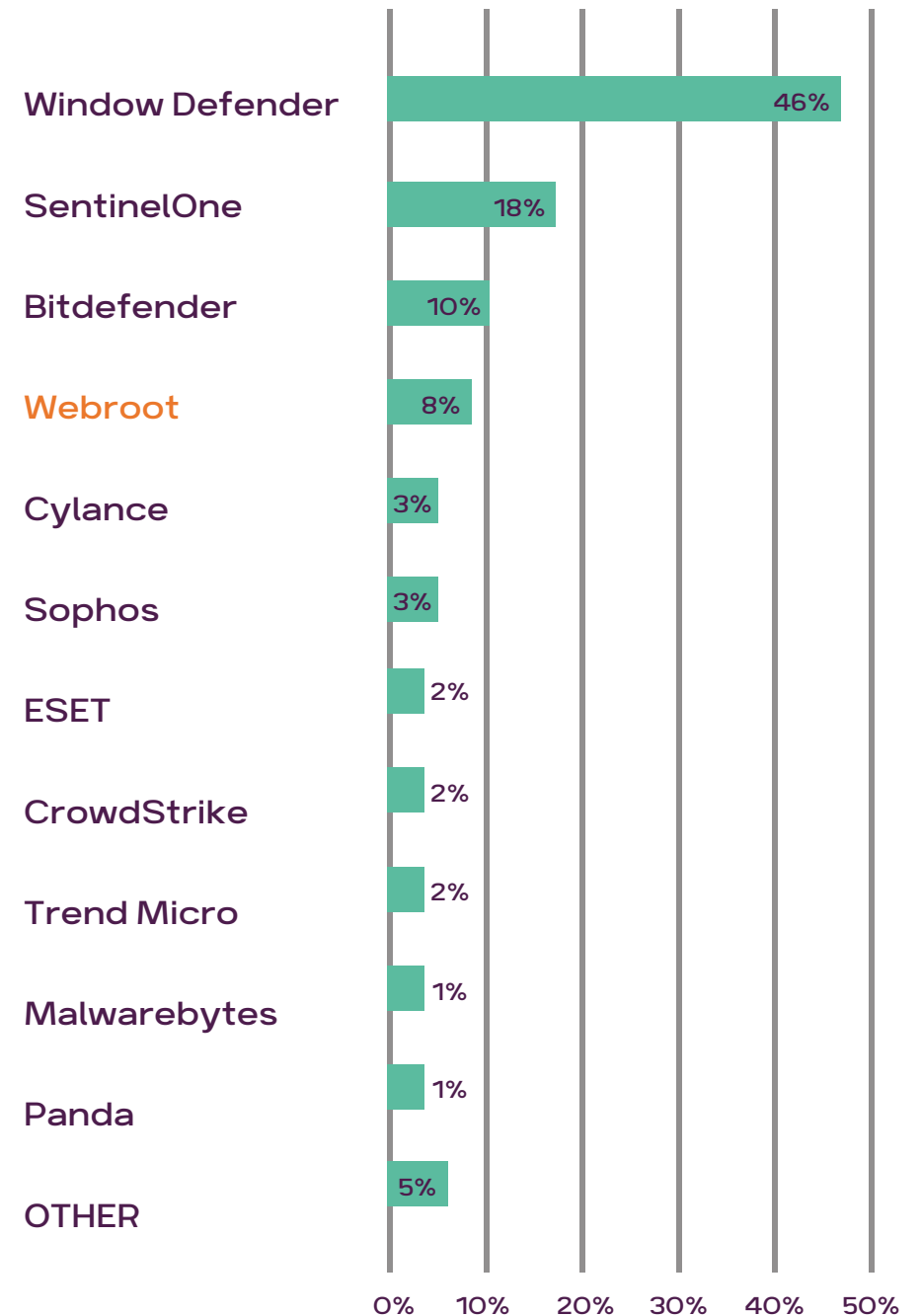
Huntress + Defender offers the same protection
efficacy as Huntress + other AVs



Run Huntress side-by-side with any AV

>50% of Huntress managed endpoints also utilise
a non-Defender AV

Huntress consistently detects threats missed by
3rd party AV tools





Protecting MDR365 with CyberGuard Pro



Unwanted Access

High-threat IPs and locations

Suspicious applications

Token theft

Shady VPN activity

New logins from proxy services



Suspicious Inbox Rules

Forwarding to external domains

Forwarding to deleted items, RSS feeds, other locations

Suspicious naming conventions



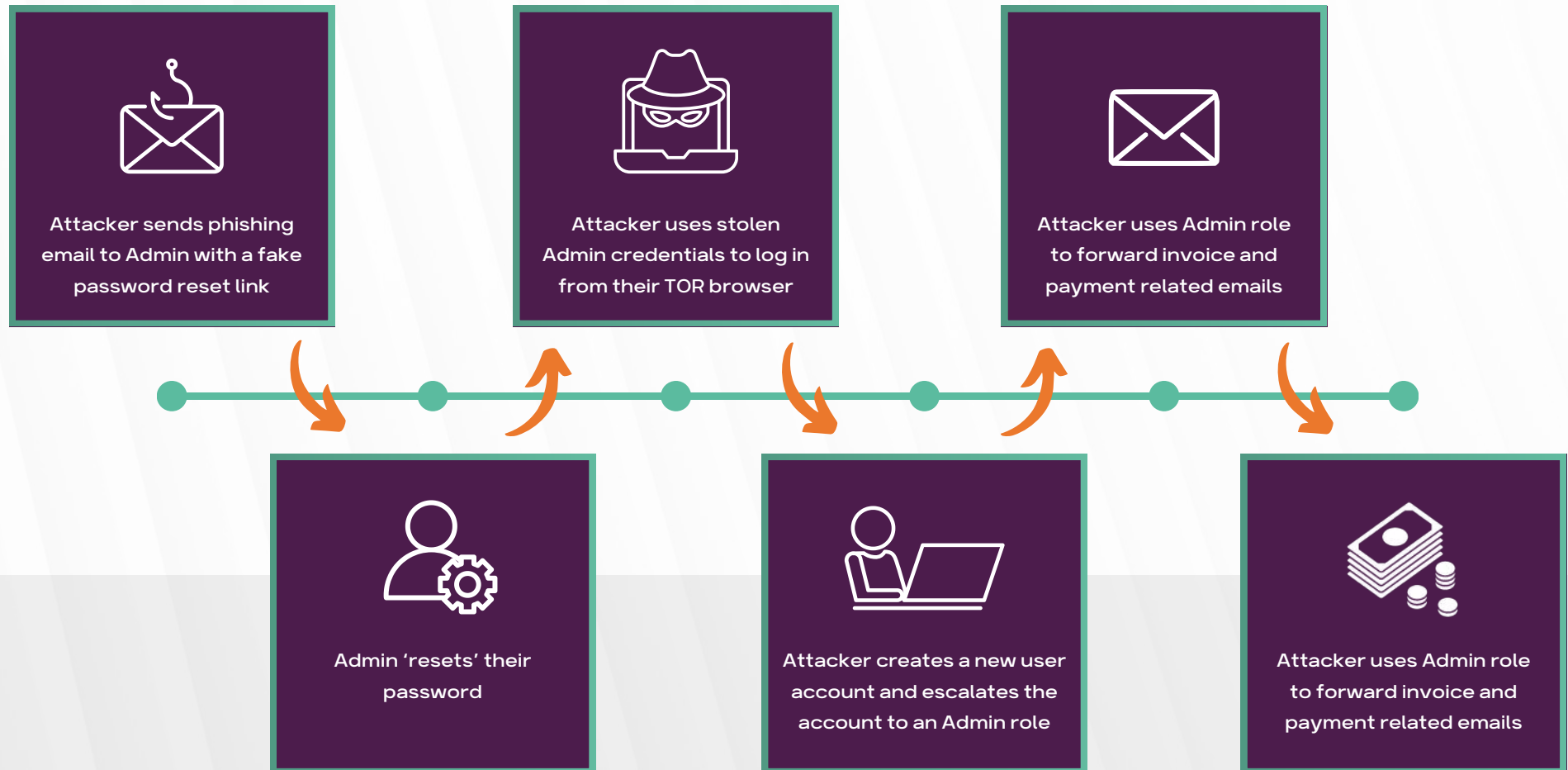
Privilege Escalations

Microsoft tenant permission modification

New user promoted to admin*

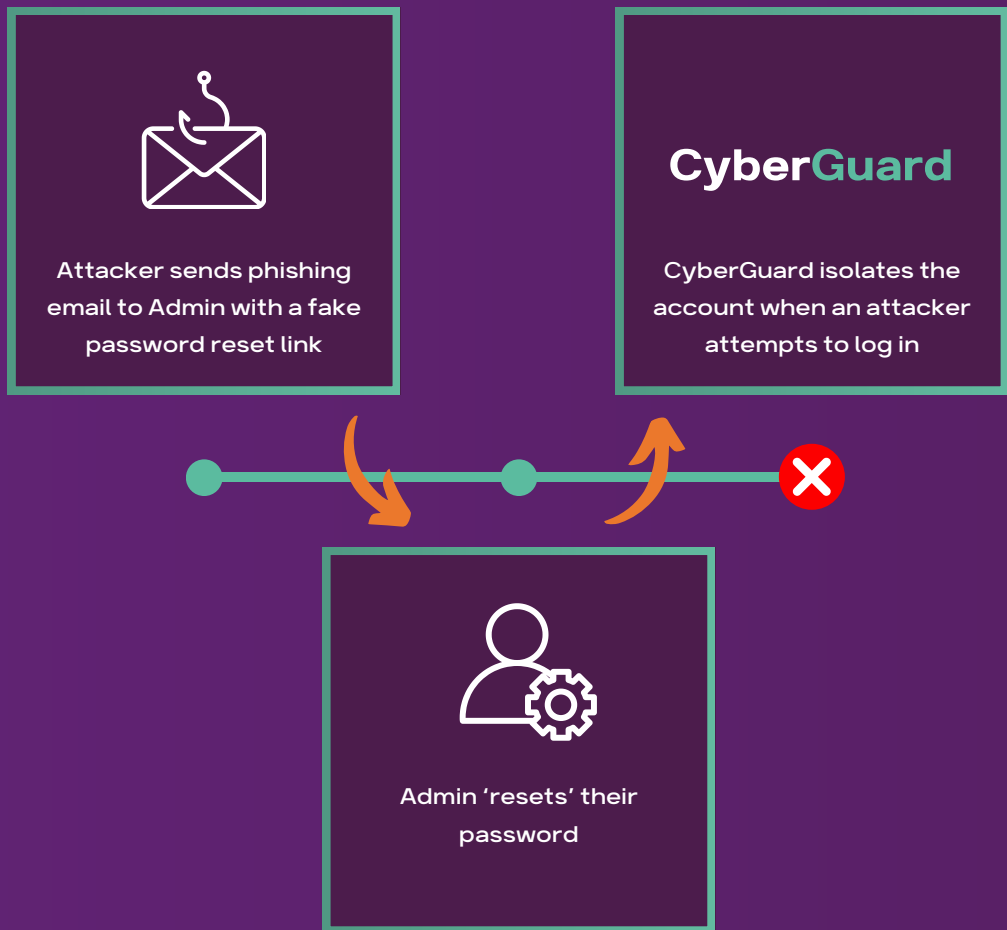
Unprotected Microsoft 365 environment

Without CyberGuard Pro



Protected Microsoft 365 environment

With CyberGuard Pro



The Benefits of CyberGuard

- Ability to see user role elevation and suspicious inbox rule changes
- Detection of known, high-threat IPs and locations would stop the attack from progressing
- Detection of TOR browsers, so the login would be flagged immediately

Outcome

Business avoids Data Breach, Financial Loss & Damaged Brand Reputation.

CyberGuard MDR365



Huntress 24/7 Human-Led SOC



Threat Detection

-  Suspicious Logins
-  Suspicious Inbox Rules
-  Privilege Escalations



Human - Led Investigation

-  Alert Triage
-  Incident Investigation
-  Threat Hunting






Communication

-  Custom Incident Reports
-  Easy-to-Follow Suggested Next Steps
-  Multi Channel Communication
 - Email
 - Ticketing Systems
 - Phone
 - SMS



Remediation

-  Automated Identity Isolation
-  'Click to approve' Assisted Remediation
-  Automated low Severity Remediation

Herd Immunity Detections

Huntress Managed Security Platform

Health Dashboard

Management Console

Data Reporting



CyberGuard

Security Awareness Training (SAT)

Learners Love It. Hackers Hate It.

What is CyberGuard SAT?



Security & Compliance Lessons



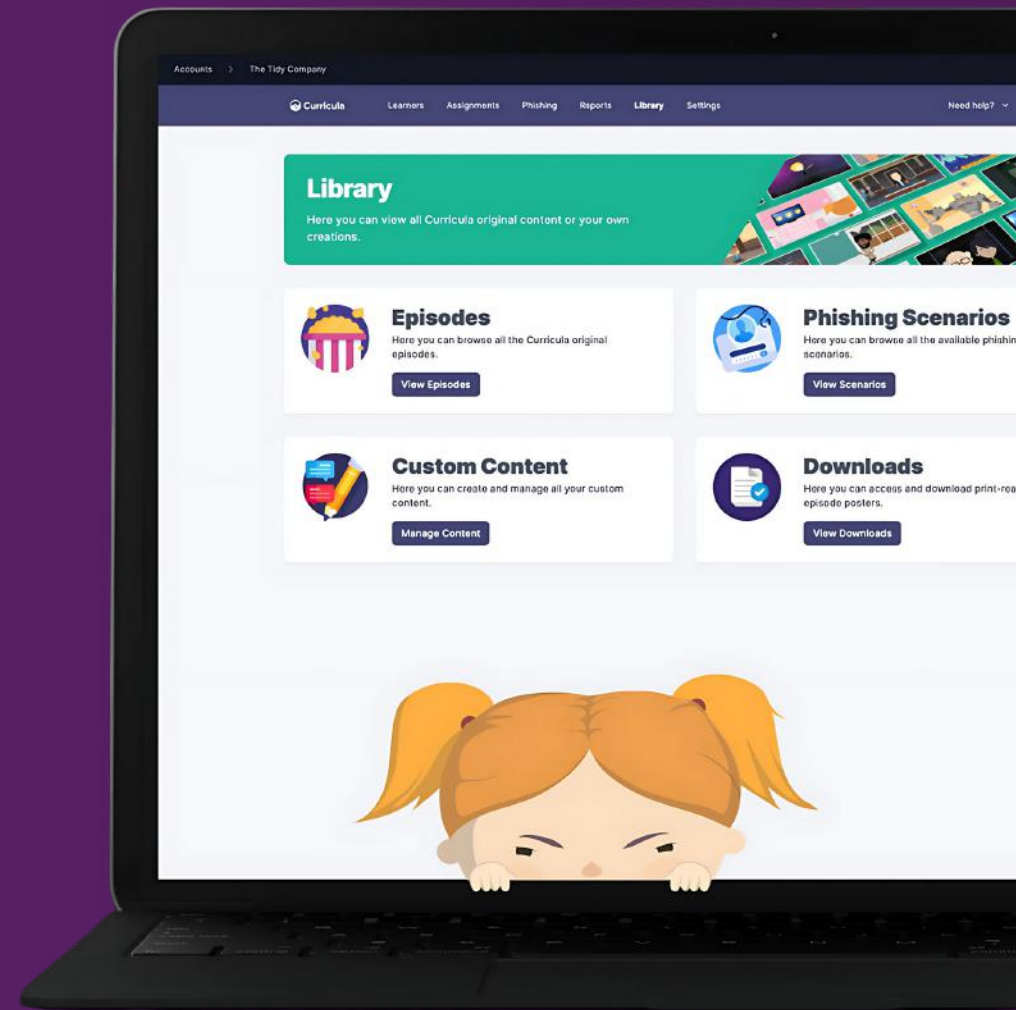
Simulated phishing Scenarios



Custom Content Creator Tool



Administration & Reporting



Engaging episodes

Leverage the science of learning to empower users and ensure lessons are retained



Better Security Outcomes Using Story-Based Learning



Memorable story-based content designed so lessons will stick



Simulated phishing, custom content creator, and detailed reporting



Fully managed by Flotek & Huntress with no ongoing maintenance



Onboard in minutes with Microsoft sync for new users



I get feedback monthly from our employees that 'this is so great,' and 'we want to see what happens with DeeDee next'. It's definitely engaging.



Jared Couillard

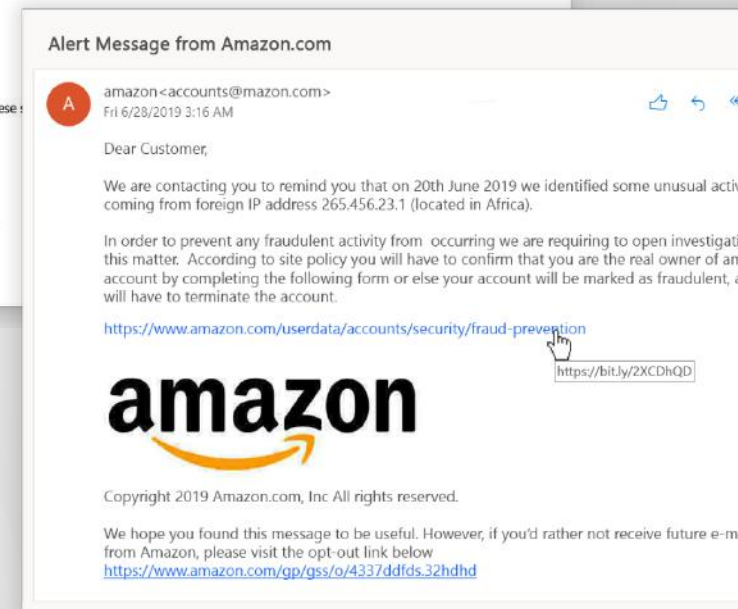
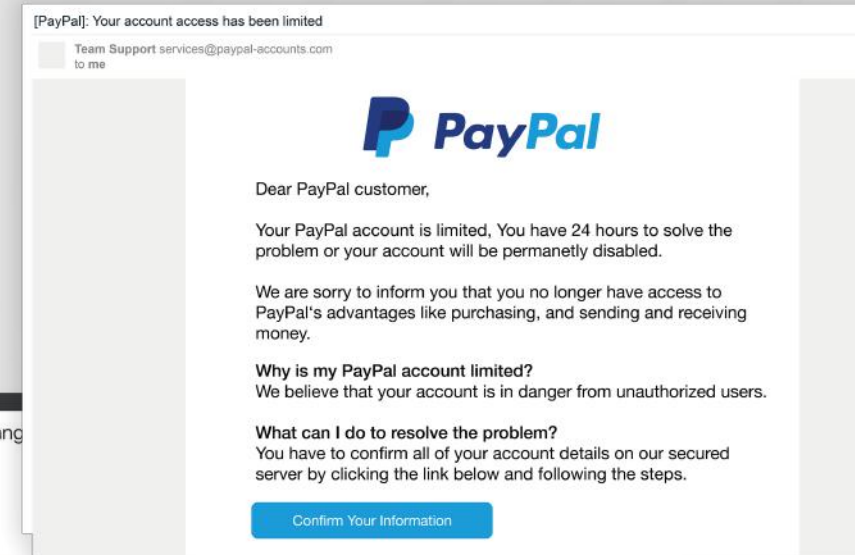
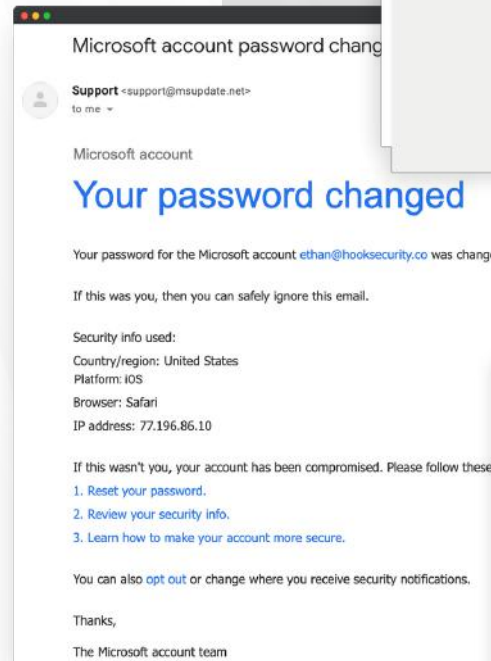
CISSP Senior Director, IT & Security Officer - Cohere

Monthly Human-led Simulations

Every month, we send tailored, company-specific emails to all team members to assess their training effectiveness.

Should any team member's account show signs of compromise, they will be promptly notified and required to undergo additional training. This approach is specially designed to align with your company's systems. We also provide detailed reports on users who may need further support.

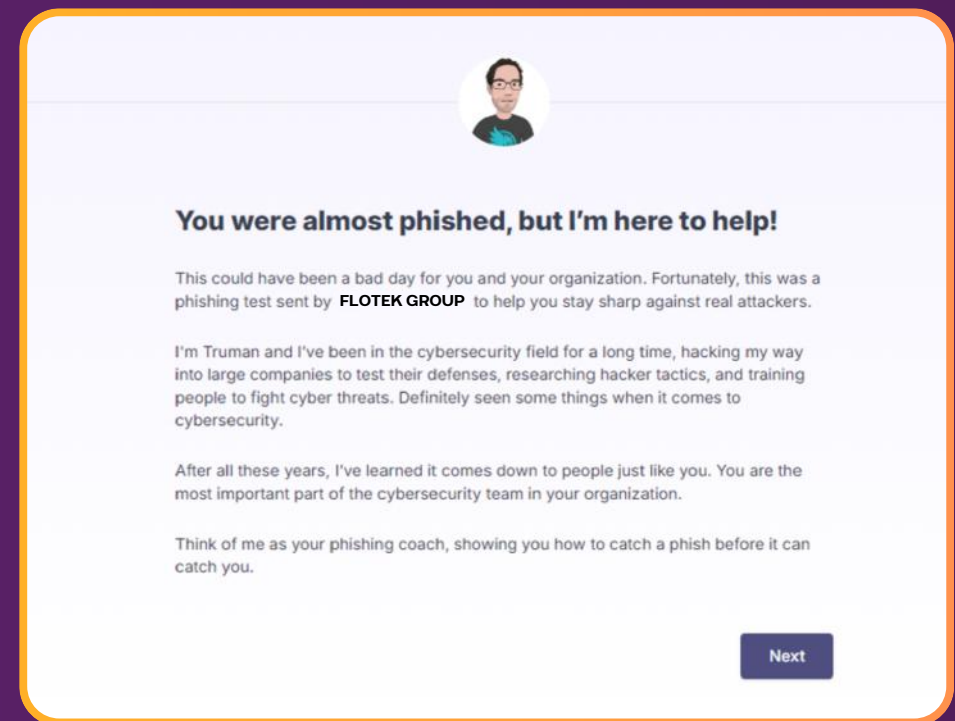
Additionally, our online portal offers a comprehensive platform to manage learner profiles and track their activities effectively.



Phishing Defense Coaching

Continued learning to uplevel your security

- Huntress security expert coach learners after they've clicked on a phishing scenario
- Learning programs tailored to specific phishing scenarios they click on
- Learners can self report their readiness to prevent future phishing attempts



The screenshot shows a coaching message with a circular profile picture of a man with glasses and a blue shirt. The text reads: "You were almost phished, but I'm here to help! This could have been a bad day for you and your organization. Fortunately, this was a phishing test sent by FLOTEK GROUP to help you stay sharp against real attackers. I'm Truman and I've been in the cybersecurity field for a long time, hacking my way into large companies to test their defenses, researching hacker tactics, and training people to fight cyber threats. Definitely seen some things when it comes to cybersecurity. After all these years, I've learned it comes down to people just like you. You are the most important part of the cybersecurity team in your organization. Think of me as your phishing coach, showing you how to catch a phish before it can catch you." A blue "Next" button is located at the bottom right.



CyberGuard Pricing

Our MDR Solution for SMB (Managed Detection & Response)

CyberGuard Pricing

CyberGuard 
Secure MDR

CyberGuard Pro

Protecting Devices
& Microsoft

~~£12.00 Per User~~

£7.00 Per User

CyberGuard 
Secure Networks

CyberGuard Network

Empower your
Teams

~~£6.00 Per Device*~~

Discounted Price

£4.00 Per Device*

CyberGuard 
Training Employees

CyberGuard SAT

Training & Testing
Your Team

~~£5.00 Per User~~

£3.00 Per User

*Includes 10GB per Month of Ingested Data Logs, additional GB charged at 20p per GB

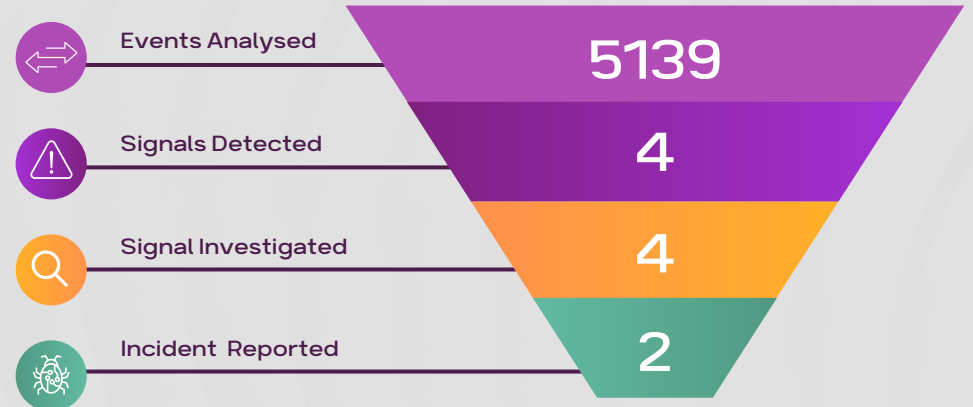
Terms & Conditions Apply

Monthly Threat Reporting

Not only does CyberGuard keep your business safe 24/7/365, but we also provide a monthly automated report for you to review. This report includes a comprehensive event analysis, detailing all the threats we've analysed and reported, any investigations we've conducted, incident reporting and remediation, along with insights from our analysts on the latest trends each month.

Additionally, if you opt for our Security Awareness Training, we'll inform you of the individuals who have completed the training or failed our phishing simulations.

You can also download a sample report to view an example.



Success Starts with a Free Flotek Audit.

Get a free evaluation of your IT, Cyber Security, and communications by our industry experts.

Reach out to us via email at sales@flotek.io or give us a call at [02921508000](tel:02921508000) to schedule a completely free audit of your business.

During the audit, we'll compare your services like a financial review and provide recommendations on enhancing your business technology.

Don't fret if you're currently under contract with another provider; we can often handle existing agreements to expedite your transition!

Email: Sales@Flotek.io

Phone: [02921508000](tel:02921508000)



Microsoft 365



Microsoft Teams



Microsoft Azure



ERICSSON



LG



Faster
Britain

Yealink



Lexmark

PaperCut MF

openreach



CYBER
ESSENTIALS



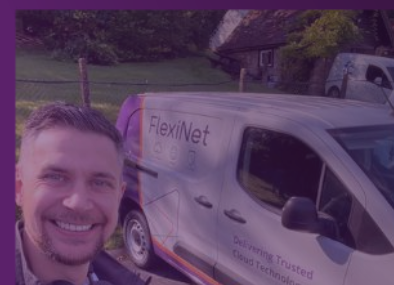
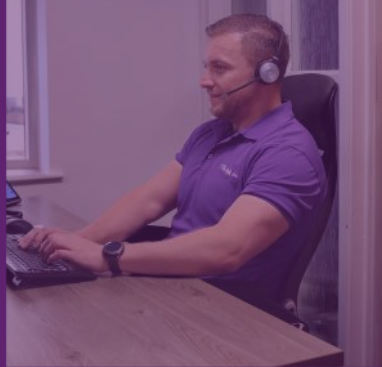
zen

CyberSmart



KONICA MINOLTA





Flotek group

T: 02921 50 8000

E: Hello@Flotek.io

W: www.Flotek.io

The Maltings
East Tyndall
Street
Cardiff
CF24 5EA

Flotek Group Limited is Registered in England & Wales.
Company Number: 13882299
VAT Registration Number: GB 4060 18239