



**SLO
FOOD
BANK**

ANNUAL REPORT 2022



Also, please see the following information on the back of this bag:

- 1. Please do not use this bag for anything other than food.
- 2. Please do not use this bag for anything other than food.
- 3. Please do not use this bag for anything other than food.
- 4. Please do not use this bag for anything other than food.
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SLO FOOD BANK

LETTER FROM OUR 2023 BOARD CHAIR

Serving Up Excellence

I am honored to present the SLO Food Bank's annual report for 2022. This report highlights the significant efforts we have made to rise to the challenge of escalating hunger in San Luis Obispo County during a period of historic inflation. ***In 2022, your SLO Food Bank team continued our pursuit of effective service and efficient operations.*** Whether it was maximizing our purchasing power to reduce the impact of inflation, creating a more appropriate workplace for our team, reducing our climate impact to support a greener future, or improving the equitable distribution and reach of our services and advocacy, your SLO Food Bank is keenly focused on executing our mission to make nutritious food available to all who are struggling in SLO County.

SLO Food Bank launched our Climate and Capacity Grant projects in 2022, which are designed to serve the community efficiently while minimizing environmental impact. The project includes the installation of ***solar panels on the warehouse*** to shrink our carbon footprint, reduce our dependency on a fragile power grid, and repurpose thousands of dollars from utility billing to support our core mission. As part of this grant, we will also be installing an ***emergency backup generator*** to ensure the safety of refrigerated and frozen food and allow our operations to continue during power outages. Additionally, we will build a ***dedicated pantry facility and nutrition education kitchen*** immediately adjacent to the warehouse to provide enhanced onsite client resources and support. Finally, we will repurpose an interior storage area for staff use, creating a more appropriate environment for team members working in hallways.

In the face of the incredible challenges posed by inflation on the cost of food, SLO Food Bank continues to stretch our resources through efficient bulk purchasing. Our robust purchasing power is life-changing for those we serve.

When you make a financial donation and let us do the shopping for you, we tremendously magnify the true impact of your kindness many times over! ***Our purchasing prowess supports our resiliency in the face of economic challenges.*** As the cost of living remains at an uncomfortable level for thousands in our community, "investing" in our mission through a financial donation provides a brilliant return on investment.

As we embark on ***strategic planning, informed by the outcomes of our Health Equity Project*** conducted in 2022, we are eager to continue to further our mission to alleviate hunger and elevate health for all SLO County's hungry children, isolated seniors, and struggling families and individuals on their path to a more self-sustaining future.

All of this is only possible with the generous commitment of our amazing donors, agency partners, volunteers, and corporate supporters. Each year, it is your kindness that allows us to expand our capacity to do good for our community.

Thank YOU for your ongoing partnership in bringing our mission to life.

With gratitude,



Ryan Caldwell
2023 Board Chair

Mission

The mission of the SLO Food Bank is to work with a network of community partners to alleviate hunger in San Luis Obispo County and build a healthier community.

Our Team

EXECUTIVE TEAM

| | | | | |
|--|--|--|---|---|
| Garret Olson <i>Chief Executive Officer</i> | Molly Kern <i>Chief Operating Officer</i> | Andrea Keisler <i>Community Programs Director</i> | Branna Still <i>Development Director</i> | Miguel Chavez <i>Finance & Administration Director</i> |
|--|--|--|---|---|

LEADERSHIP TEAM

| | | |
|--|--|---|
| Venessa Rodriguez <i>CalFresh Outreach Manager</i> | Cliff Mendez <i>Direct Services Manager</i> | Andrea “Dre” Richards <i>Food Rescue Manager</i> |
| Savannah Colevans <i>Marketing & Communications</i> | Tara Davis <i>Nutrition Programs Manager</i> | Kelly Boicourt <i>Partner Services Manager</i> |
| Emily Hansen <i>Procurement & Food Safety Manager</i> | Thomas Loots <i>Receiving & Inventory Manager</i> | Matt Morrison <i>Warehouse Manager</i> |

Our Board

BOARD LEADERSHIP

| | | |
|---|---|---|
| Joe Simonin <i>2022 Chair</i> Founder & CEO, Lube N Go | Ryan Caldwell <i>2023 Chair</i> CEO, Wacker Wealth Partners | Kim Bisheff <i>2023 Vice Chair</i> Professor, Cal Poly Journalism |
| Donna Lewis <i>2022 Past Chair</i> Branch Manager & VP of Mortgage Lending, Guaranteed Rate | Mike Quamma <i>2022-23 Treasurer</i> CFO, SESLOC Federal Credit Union | Morgan Dewar Voss <i>2022-23 Secretary</i> Operations Manager, JB Dewar, Inc. |

BOARD OF DIRECTORS

| | | |
|---|--|---|
| Bob Aiken Executive Chairman, Monterey Bay Spice Co. | Matt Allen SVP & Director of Commercial Banking, Pacific Premier Bank | Andrea Chavez Manager, Talley Farms Box Program |
| Ellen Cohune Enterprise Account Executive, Slack | Josh Cross President & CEO, Atascadero Chamber of Commerce | Bryan Idler Principal, Idler’s Home |
| Erik Justesen President/CEO, RRM Design Group | Jared Salter Managing Attorney, Harris Personal Injury Lawyers | Chris Taranto Communications Director, Paso Robles Wine Country Alliance * |



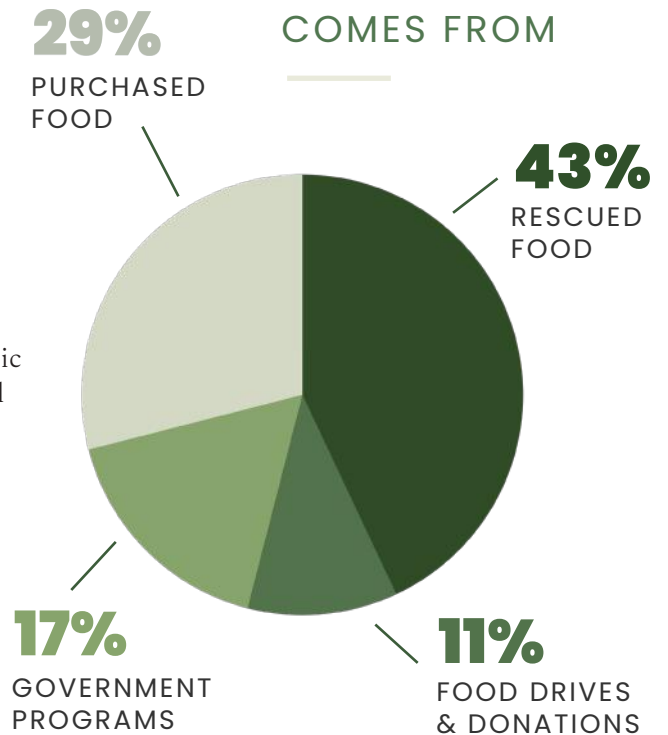
In Memory of Keith Dunlop, Director of Compliance, Morris & Garritano Insurance Agency

*Outgoing Board Member

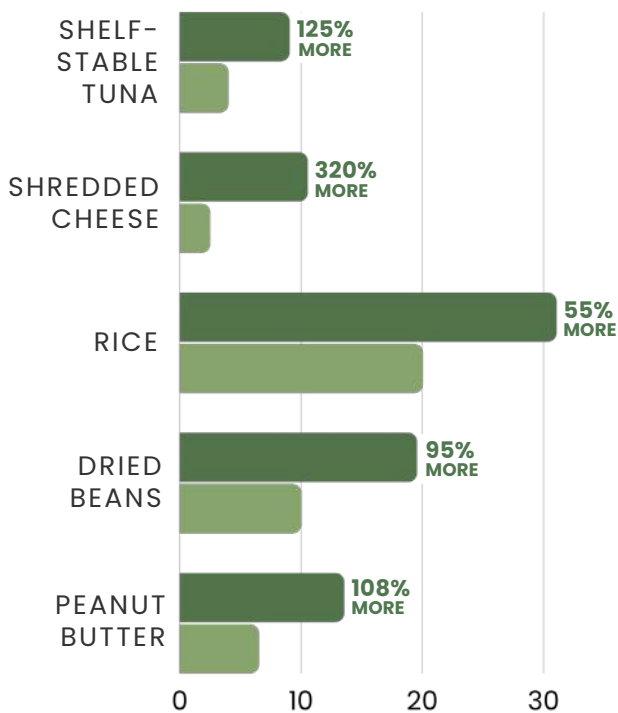
We Acquire Nutritious Food

Your SLO Food Bank team is dedicated to operational efficiency and expanding our purchasing power so we can be the best possible stewards of our funds and maximize the volume of nutrition we're able to provide to the community. We do this through organized inventory management, strategic bulk food purchasing, and by leveraging grants, governmental support, and food rescue operations.

WHERE OUR FOOD COMES FROM



OUR INCREDIBLE PURCHASING POWER



● Pounds of Items Bought with \$20 Through SLO Food Bank
 ● Pounds of Items Bought with \$20 at Grocery Store

Product values based on 2022 rates from SLO Food Bank vendors and supermarket rates.

3,885,600+
Total pounds of food received and distributed to our hungry neighbors.



Food Rescue Programs

SLO Food Bank's Food Rescue programs include gleaning and grocery rescue operations. These programs maximize the amount of edible and nutritious food we offer to our neighbors who need it most, all with the added bonus of reducing the amount of food waste directed toward landfills or left sitting in fields.



1,704,400+ Total pounds of food rescued.

GROCERY RESCUE & AGENCY DIRECT RESCUE

The SLO Food Bank and our Agency Partners rescue edible food from grocery stores and other food retailers throughout SLO County. The vast majority of this edible food is rescued through our Agency Direct Rescue Program. The SLO Food Bank contracts and coordinates with Agency Partners to rescue near-date food products from local grocery stores and distribute them to the community through their pantries and meal sites. This produces huge hunger relief results with a tiny carbon footprint.



1,354,700+

Total pounds of edible food rescued through Grocery Rescue and Agency Direct Rescue.



GLEANSLO

The SLO Food Bank's GleanSLO program rescues food that would otherwise go to waste from local farms, orchards, backyards, and farmers' markets. Dedicated volunteers harvest leftover crops from farmers' fields, gather surplus produce from backyards and gardens, and collect extras from various local farmers' markets.



307,100+

Total pounds of local produce rescued through GleanSLO.



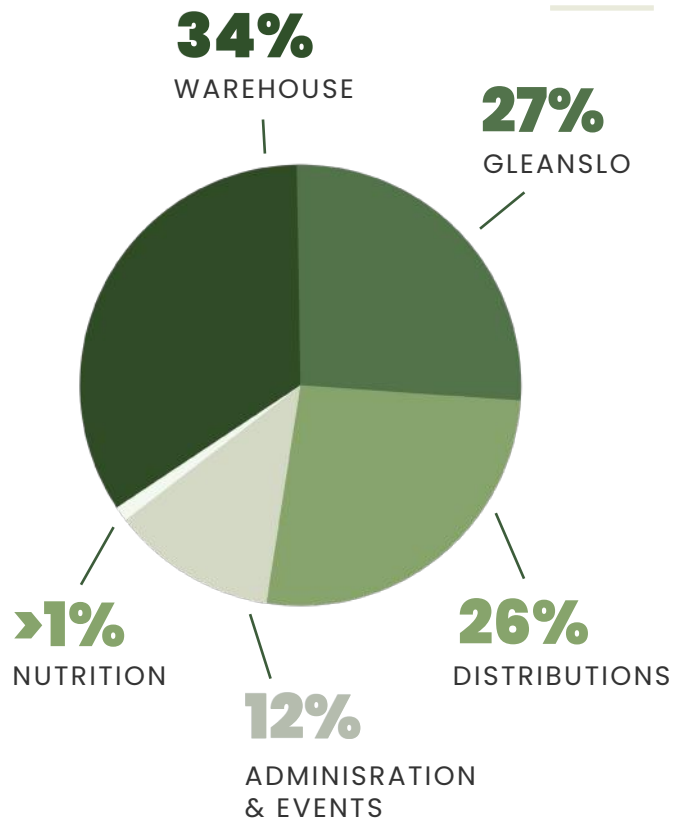
We Pack & Sort Food

SLO Food Bank organizes millions of pounds of food into nutritious “units” of produce and shelf-stable food for Neighborhood Food Distributions, Senior Home Delivery, Seniors’ and Children’s Farmers’ Markets, and Agency Partner orders. SLO Food Bank also sorts food to meet the unique needs of our community including assembling No-Cook Bags for neighbors experiencing homelessness and Summer Breakfast Bags for children and families in the summer. We do this with the help of dedicated volunteers, who make our daily operations possible.

OUR VOLUNTEERS

Volunteers are absolutely vital to our operations and efficiency. Every single meal we serve to those in need is touched by the hard working and caring hands of a volunteer at some point in the journey to those who need it. Volunteers glean fresh produce from local farms and backyards, sort and pack food for our Agency Partners and direct services, and hand out nutritious food at Neighborhood Food Distributions.

VOLUNTEERS BY PROGRAM



1,732

Volunteers gave their time to SLO Food Bank.



15,870

Hours of volunteer time contributed to our operations.



7 1/2

Equivalent of full-time staff positions provided through volunteer hours.

Our Hunger Relief Network

SLO Food Bank is honored to serve nonprofit Agency Partners and collaborate with other Hunger Relief Network partners across San Luis Obispo County from San Miguel to Nipomo, from Cambria to California Valley. This requires a feat of operational

magic: receiving food into inventory; sorting it into configurations that best fit the needs of each partner; and then providing it to our Agency Partners so they can serve our community in their local region.

80+
 Nonprofit Agency Partners.

2,648,600+
 Meals served through Agency Partners.

160+
 Organizations in our Hunger Relief Network.

AGENCY PARTNER

noun [ag-en-cy part-ner]

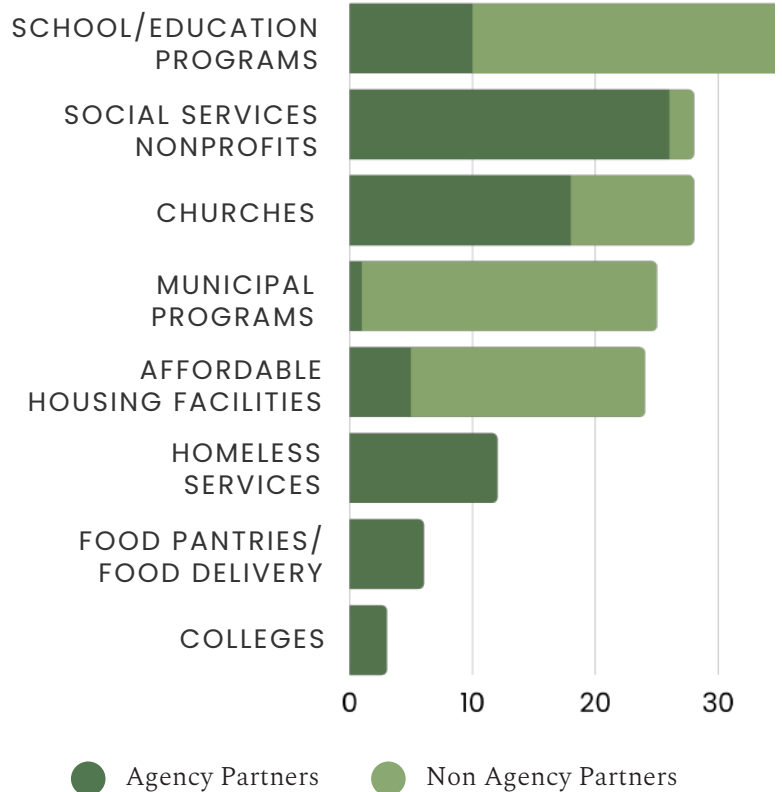
A nonprofit partner of the SLO Food Bank who is a member organization of the SLO Food Bank. Requirements for partnership include being an organization that primarily serves low-income individuals, is a 501(c)(3) nonprofit, operates a program that incorporates free food assistance in SLO County, and adheres to regulations related to safe food handling. Agency Partners have the ability to source food at no and/or low cost through our bulk purchasing power and receive other benefits.

HUNGER RELIEF NETWORK

noun [hun-ger re-lief net-work]

A network of organizations that partner with the SLO Food Bank to help distribute food to neighbors in need, including Agency Partners. Organizations that are not Agency Partners, but are part of the network, receive No-Cook Bags or Summer Breakfast Bags or serve as a host for a Neighborhood Food Distribution, Children's Farmers' Market, and/or Seniors' Farmers' Market.

TYPE OF PARTNERS IN OUR HUNGER RELIEF NETWORK



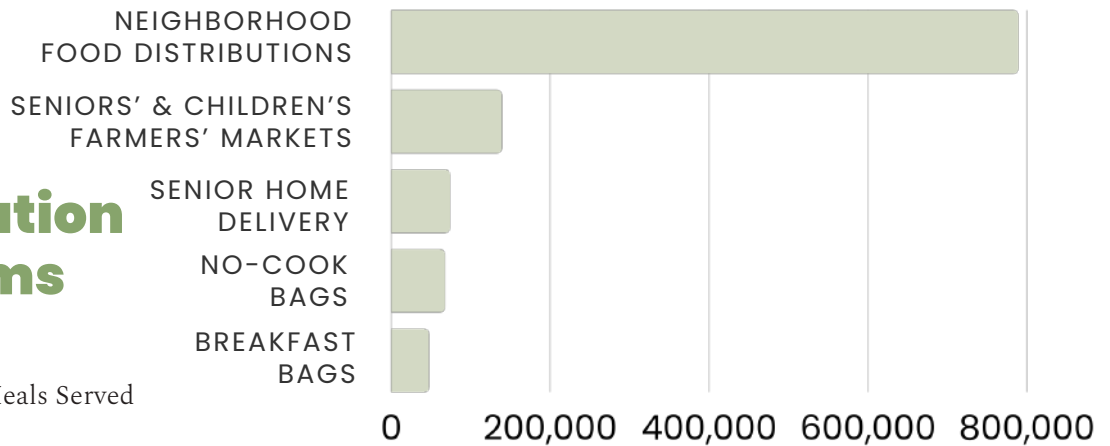
We Provide Education & Food

The SLO Food Bank distributes food to those in need through various channels and partnerships. We offer a diverse range of services directly to people in need including Neighborhood Food Distributions, Seniors' and Children's Farmers' Markets, and Senior Home Delivery. Additionally, our network of Agency Partners distribute 68% of all SLO Food Bank food through their services directly to neighbors.



Direct Distribution Programs

● Number of Meals Served



WE SERVE VULNERABLE POPULATIONS

Certain populations, such as children and older adults, are more likely to experience the negative impacts of food insecurity, including short and long-term physical, mental, and emotional health consequences. That's why SLO Food Bank offers food and education programs specific to each of these populations.

Seniors' Farmers' Markets offer fresh produce and nutrition education to people living in communities for older adults. Additionally, our Senior Home Delivery program, run in partnership with Ride-On

Transportation and Wilshire Community Services, delivers groceries on a weekly basis directly to the homes of low-income older adults who are homebound due to medical barriers.

Children's Farmers' Markets provide fresh produce and nutrition education for children to bring home to their families. Our Children's Breakfast Bag program helps bridge the hunger gap experienced by children during the summer months.



3,236,100+

Total meals distributed to people in need.



25%

Of people served are older adults.



25%

Of people served are children.

Nutrition Education Programs

Through outreach and education at program sites, schools and classrooms, and community events, the SLO Food Bank's Nutrition Education program works to improve the wellness of neighbors in need by encouraging nutritious choices. Each month, our two-person nutrition education team visits numerous

program sites and creates and shares healthy recipes based on the ingredients currently being offered by SLO Food Bank. The nutrition education team also oversees our organization's nutrition guidelines, which help ensure the foods we distribute are adding to the health and wellbeing of participants.



2,200+

Average households reached through nutrition educational materials each month.



90%+

Food distributed that has a nutritional rating of "Choose Often" or "Choose Sometimes".

NUTRITION GUIDELINES

plural noun [nu-tri-tion-al guide-lines]

Our organization follows standards for food procurement that prioritize healthful options. These standards categorize food products as "Choose Often," "Choose Sometimes," or "Choose Rarely" based on their nutritional content. We set thresholds for each category to ensure a balanced inventory.

CalFresh

Additionally, the SLO Food Bank spreads awareness and important information about CalFresh through education and programming. CalFresh is California's application of the federal program called SNAP, the Supplemental Nutrition Assistance Program, formerly called "food stamps." CalFresh enrollment is administered by SLO County Department of Social Services, and SLO Food Bank is an active partner in efforts to increase CalFresh enrollment as a cost-efficient, empowering, and nutrition-boosting method of hunger relief.



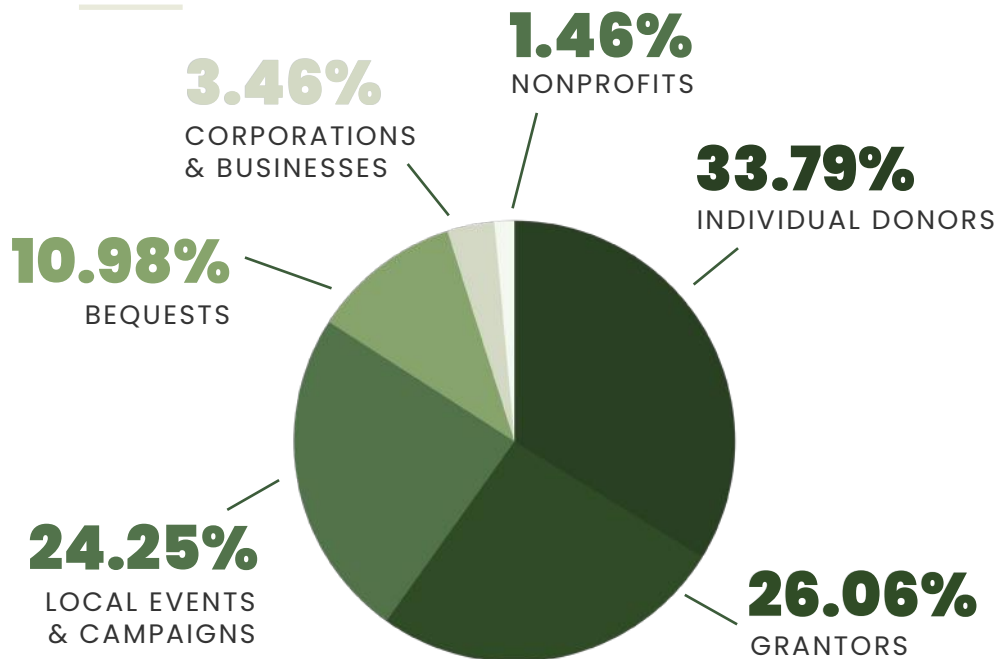
102,000+

Estimated people reached through SLO Food Bank's CalFresh media efforts.

You make our mission possible.

Direct contributions from local individuals, businesses, and nonprofits fund 86% of our operating expenses. We could not do what we do without you!

Funding

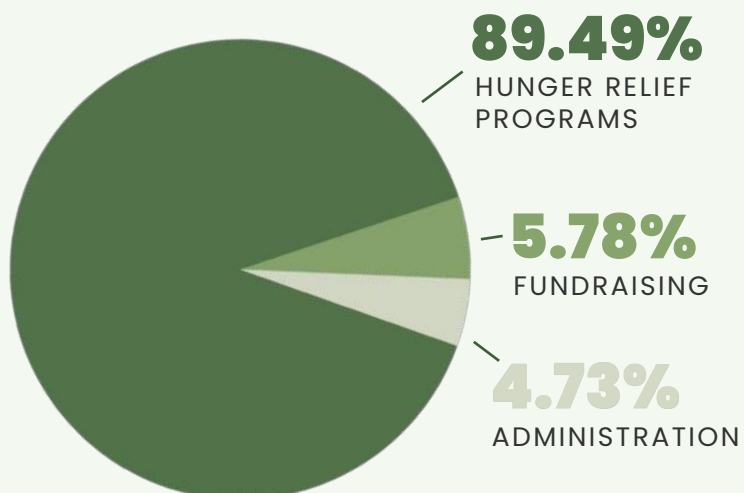


HEART MEMBER IMPACT

HEART (Hunger Ending Action Response Team) is SLO Food Bank's cherished group of recurring donors. Together, HEART members contributed over \$38,000 each month throughout 2022, providing sustained, predictable revenue that helped the SLO Food Bank provide our vital programs and services.

HEART donors offer consistent support during periods of reduced giving, providing the SLO Food Bank with a more stable financial foundation to plan and execute our mission.

Expenses



THE IMPACT OF YOUR DOLLAR.

We pride ourselves on the efficiency of our operations and scrutinize every dollar spent to ensure a solid return on your investment. *Over 89 cents of every dollar donated directly supports our hunger relief programs.*

As a point of reference on our operations, Charity Navigator, an organization which rates nearly 200,000 charities on the cost-effectiveness and overall health of a charity's programs, generally gives the highest rankings to organizations that spend 80 cents or more per dollar on programs and services.

Sponsors & Grants

“JB Dewar is a proud supporter of the SLO Food Bank, acknowledging the significant impact that local food programs have on our community. With a genuine compassion for those in need throughout SLO County, JB Dewar wholeheartedly embraces the mission of the SLO Food Bank. Recognizing the responsibility we share as community members, JB Dewar is dedicated to assisting individuals who are facing the hardships of food insecurity.” - JB Dewar

SPONSORS & PARTNERS

| | | |
|---|---|---|
|  |  |  |
|  |  |  |
|  | <i>Richard Lasiewski, D.O. and Kersti Lasiewski</i> |  |
|  |  |  |
|  |  |  |
| Harris Personal Injury Lawyers | Dino Tassinari and Saragail Standish | Certified Auto Repair |
| California Coastal Real Estate | Mechanics Bank | Glenn Burdette |
| CenCal Health | J.Carroll | Morris & Garritano |
| Community West Bank | AnswerForce | RRM Design Group |
| Alignment Health Plan | Santa Lucia Chapter - Order of the Eastern Star | New Times |

GRANTS

- | | |
|--|--|
| U.S. Department of Agriculture | Guber Family Foundation |
| County of San Luis Obispo | Leo A. and Minta L. Brisco Foundation |
| The Balay Ko Foundation | MUFG Union Bank, N.A. |
| The Albertsons Companies Foundation | Paul J McCann Foundation |
| Mark and Dorothy Smith Family Foundation | Central Coast Funds for Children |
| PG&E Corporation Foundation | Miner's Ace Hardware |
| Wells Fargo Foundation | The James and Felicia Cashin Foundation |
| The Community Foundation | Rotary Club of San Luis Obispo de Tolosa |
| City of San Luis Obispo | Walmart |
| B.K. Simon Family Charitable Foundation | Enterprise Holdings Foundation |
| Bank Of America Foundation Charitable Foundation | The Lubrizol Foundation |



 **SLO FOOD BANK**
County Partnership for Hunger Relief



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