



New Construction

HOUSING MARKET UPDATE

April 2024

Austin and Surrounding Areas

Including Bell, Hays, Travis, and
Williamson Counties





Austin - Round Rock MSA**

Quick Look Market Report

April 2024



Months of Inventory

3.7

↑ 0.0 YoY



Active Listings

3,245

↑ 14.0% YoY



Closed Sales

827

↑ 9.3% YoY



Average Days on Market

87

↓ 23 days less YoY



Average Days to Close

43

↓ 14 days less YoY



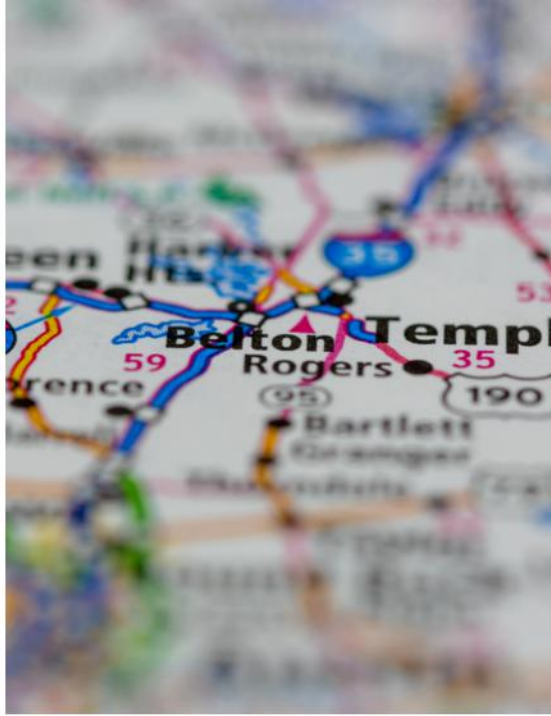
Median Price

\$422,320

↓ -8.0% YoY

**Includes Bastrop, Caldwell, Hays, Travis, and Williamson Counties.

Source: Texas REALTORS®
Stats for New Construction Only.



Bell County Quick Look Market Report

April 2024



Months of Inventory

5.5

↑ 1.2 YoY



Active Listings

501

↑ 61.6% YoY



Closed Sales

119

↑ 43.4% YoY



Average Days on Market

134

↑ 11 days more YoY



Average Days to Close

37

↓ 3 days less YoY



Median Price

\$300,878

↓ -9.6% YoY

Source: Texas REALTORS®
Stats for New Construction Only.



Hays County Quick Look Market Report

April 2024

 **Months of Inventory**

4.0

↓ -0.2 YoY

 **Active Listings**

785

↑ 16.8% YoY

 **Closed Sales**

190

↑ 28.4% YoY

 **Average Days on Market**


85

↓ 43 days less YoY

 **Average Days to Close**

44

↓ 14 days less YoY

 **Median Price**

\$369,000

↓ -9.9% YoY

Source: Texas REALTORS®
Stats for New Construction Only.



Travis County Quick Look Market Report

April 2024



Months of Inventory

4.4

↑ 0.0 YoY



Active Listings

1,099

↑ 13.4% YoY



Closed Sales

223

↑ 7.2% YoY



Average Days on Market

85

↓ 8 days less YoY



Average Days to Close

45

↓ 5 days less YoY



Median Price

\$538,129

↑ 7.8% YoY

Source: Texas REALTORS®
Stats for New Construction Only.



Williamson County Quick Look Market Report

April 2024



Source: Texas REALTORS®
Stats for New Construction Only.



Austin

Quick Look Market Report

April 2024



Months of Inventory

5.7

↑ 0.1 YoY



Active Listings

542

↑ 16.8% YoY



Closed Sales

76

↓ -17.4% YoY



Average Days on Market

99

↑ 23 days more YoY



Average Days to Close

43

↓ 10 days less YoY



Median Price

\$750,000

↑ 19.1% YoY

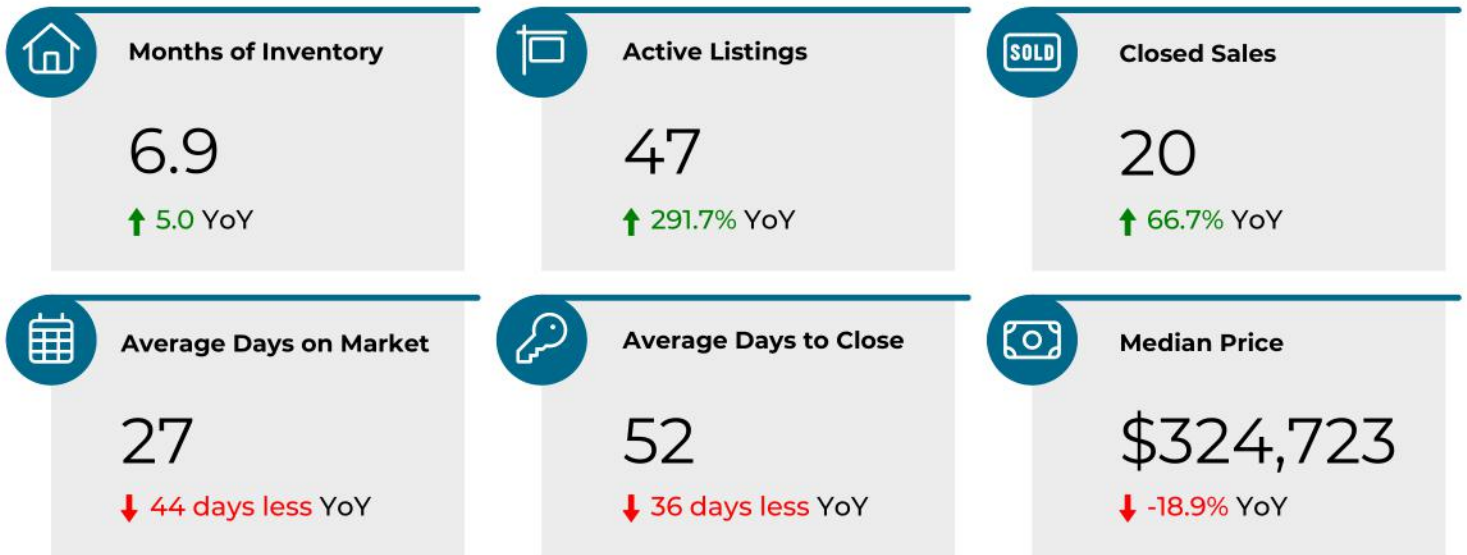
Source: Texas REALTORS®
Stats for New Construction Only.



Buda

Quick Look Market Report

April 2024



Source: Texas REALTORS®
Stats for New Construction Only.



Cedar Park

Quick Look Market Report

April 2024



Months of Inventory

11.3

↑ 9.5 YoY



Active Listings

15

↑ 1400.0% YoY



Closed Sales

4

↑ 300% YoY



Average Days on Market

57

↑ 52 days more YoY



Average Days to Close

46

↑ 1 day more YoY



Median Price

\$435,980

↓ -41.9% YoY

Image courtesy of the City of Cedar Park.
Source: Texas REALTORS®
Stats for New Construction Only.



Dripping Springs (78620)* Quick Look Market Report

April 2024



Months of Inventory

3.2

↓ -0.5 YoY



Active Listings

60

↓ -14.3% YoY



Closed Sales

17

↑ 70.0% YoY



Average Days on Market

122

↓ 8 days less YoY



Average Days to Close

47

↓ 15 days less YoY



Median Price

\$553,438

↓ -31.4% YoY

*Based on zip code
Source: Texas REALTORS®
Stats for New Construction Only.



Elgin

Quick Look Market Report

April 2024



Source: Texas REALTORS®
Stats for New Construction Only.



Georgetown Quick Look Market Report

April 2024



Months of Inventory

1.6

↓ -2.5 YoY



Active Listings

42

↓ -50.0% YoY



Closed Sales

13

↓ -61.8% YoY



Average Days on Market

68

↓ 47 days less YoY



Average Days to Close

26

↓ 44 days less YoY



Median Price

\$422,766

↑ 2.5% YoY

Source: Texas REALTORS®
Stats for New Construction Only.



Hutto

Quick Look Market Report

April 2024



Months of Inventory

1.1

↓ -0.4 YoY



Active Listings

38

↓ -2.6% YoY



Closed Sales

33

↑ 135.7% YoY



Average Days on Market

74

↑ 25 days more YoY



Average Days to Close

39

↓ 10 days less YoY



Median Price

\$469,878

↑ 11.5% YoY

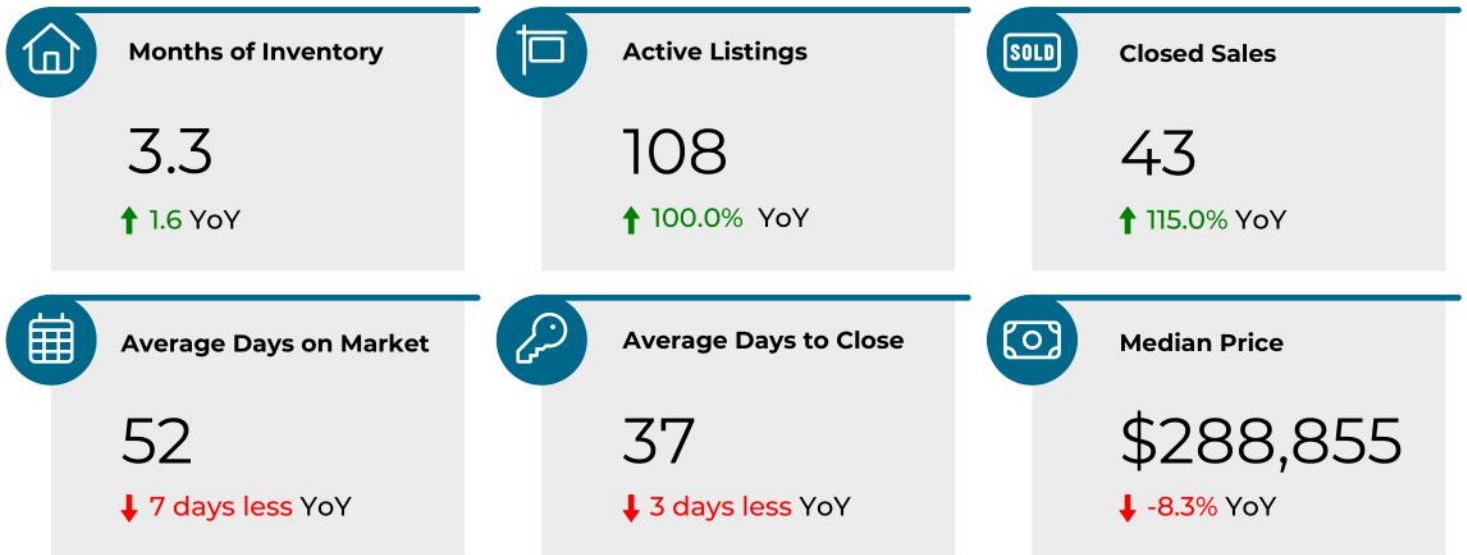
Source: Texas REALTORS®
Stats for New Construction Only.



Jarrell (76537)*

Quick Look Market Report

April 2024



*Based on zip code
Source: Texas REALTORS®
Stats for New Construction Only.



Kyle (78640)*

Quick Look Market Report

April 2024



Months of Inventory

4.0

↓ -0.8% YoY



Active Listings

368

↑ 21.9% YoY



Closed Sales

96

↑ 52.4% YoY



Average Days on Market

86

↓ 21 days less YoY



Average Days to Close

41

↓ 14 days less YoY



Median Price

\$342,813

↓ -11.0% YoY

*Based on zip code

Source: Texas REALTORS®

Stats for New Construction Only.



Lago Vista

Quick Look Market Report

April 2024



Months of Inventory

7.2

↑ 2.3 YoY



Active Listings

73

↓ -5.2% YoY



Closed Sales

4

↓ -60.0% YoY



Average Days on Market

39

↓ 82 days less YoY



Average Days to Close

50

↑ 15 days more YoY



Median Price

\$596,162

↑ 39.5% YoY

Source: Texas REALTORS®
Stats for New Construction Only.



Lakeway

Quick Look Market Report

April 2024



Months of Inventory

2.5

↓ -6.9 YoY



Active Listings

9

↓ -35.7% YoY



Closed Sales

1

↑ 0.0% YoY



Average Days on Market

314

↑ 314 days more YoY



Average Days to Close

33

↓ 19 days less YoY



Median Price

\$1,039,000

↓ -1.7% YoY

Source: Texas REALTORS®
Stats for New Construction Only.



Leander Quick Look Market Report

April 2024

 **Months of Inventory**

2.6

↑ 0.0 YoY

 **Active Listings**

62

↓ -10.1% YoY

 **Closed Sales**

15

↓ -44.4% YoY

 **Average Days on Market**

79

↑ 17 days more YoY

 **Average Days to Close**

59

↓ 12 days less YoY

 **Median Price**

\$522,769

↑ 6.7% YoY

Photo Source: City of Leander Facebook
Source: Texas REALTORS®
Stats for New Construction Only.



Liberty Hill (78642)*

Quick Look Market Report

April 2024



*Based on zip code
Source: Texas REALTORS®
Stats for New Construction Only.



Manor

Quick Look Market Report

April 2024



Months of Inventory

2.2

↑ 0.5 YoY



Active Listings

24

↓ -7.7% YoY



Closed Sales

14

↑ 27.3% YoY



Average Days on Market

89

↓ 76 days less YoY



Average Days to Close

63

↑ 28 days more YoY



Median Price

\$427,300

↑ 18.0% YoY

Source: Texas REALTORS®
Stats for New Construction Only.



Marble Falls Quick Look Market Report

April 2024



Months of Inventory

1.2

↓ -3.7 YoY



Active Listings

5

↓ -28.6% YoY



Closed Sales

9

↑ 800% YoY



Average Days on Market

111

↓ 165 days less YoY



Average Days to Close

43

↓ 15 days more YoY



Median Price

\$349,990

↓ -30.5% YoY

Source: Texas REALTORS®
Stats for New Construction Only.



Pflugerville

Quick Look Market Report

April 2024



Months of Inventory

2.9

↓ -1.7 YoY



Active Listings

47

↓ -28.8% YoY



Closed Sales

18

↑ 38.5% YoY



Average Days on Market

87

↓ 5 days less YoY



Average Days to Close

38

↓ 27 days less YoY



Median Price

\$437,205

↓ -16.7% YoY

Source: Texas REALTORS®
Stats for New Construction Only.



Round Rock Quick Look Market Report

April 2024



Months of Inventory

5.9

↑ 1.2 YoY



Active Listings

81

↑ 131.4% YoY



Closed Sales

17

↑ 70.0% YoY



Average Days on Market

72

↓ 70 days less YoY



Average Days to Close

19

↓ 33 days less YoY



Median Price

\$398,270

↓ -11.8% YoY

Source: Texas REALTORS®
Stats for New Construction Only.

CHECK BACK NEXT MONTH!

Reach out to one of our business
development representatives if you
have questions!

Convenient Central Texas Locations

6th and Lamar

524 N Lamar Blvd.
Ste 200
Austin, TX 78703
(512) 472-8421 main
(512) 478-6038 fax

Barton Oaks

901 S MoPac Expy
Bldg III, Ste 100
Austin, TX 78746
(512) 472-9231 main
(512) 472-3101 fax

Cedar Park at

James Avery Plaza
6300 183A Frontage Rd
Ste 280
Cedar Park, TX 78641
(512) 254-7678 main

Lake Travis – 620

1313 Ranch Rd 620 S
Ste 101
Lakeway, TX 78734
(512) 263-5651 main
(512) 263-5800 fax

Round Rock – City Centre

559 S IH-35
Ste 300
Round Rock, TX 78664
(512) 582-4900 main
(512) 857-1148 fax

Steck and Mopac

8200 N Mopac Expy
Ste 100
Austin, TX 78759
(512) 795-8434 main
(512) 795-9062 fax



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