



QUINTE SMART HOMES

CONVENIENCE AT YOUR FINGERTIPS

ABOUT THE BRAND

Work with the best in the region.

TRENDS AND INSIGHTS

Build, design and upgrade the
smartest home on the block.

SMART HOME GUIDE

Discover the diverse product offerings.

QUINTE SMART HOMES

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Quinte Smart Homes



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About Quinte Smart Homes

Quinte Smart Homes, established in 2019, offers customized smart home automation solutions for residential and commercial properties. The company was founded by Justin Davidson, the owner of Davidson Electrical Services, who saw a growing demand for smart homes among his clients. As a result, he expanded his services to include smart home automation and created Quinte Smart Homes.

The company remained strong during the pandemic and has worked with local builders and commercial clients. The partnership of the two businesses ensures smart homes are designed by certified smart home specialists and installed by experienced and licensed electricians. This gives homeowners, builders and business owners peace of mind and convenience at their fingertips.

Proud Member of:



Brands we carry or integrate with

Do not see a brand? Ask us!

Control4

COLORBEAM

episode

Honeywell

ecobee

clareONE

LUTRON

FRASER SHADING
SYSTEMS

kaleidescape

Google Home

TRIAD

RadioRA2
LUTRON

SONANCE

EPSON
EXCEED YOUR VISION

amazon alexa

SONOS

MAGNA TRACK

Obsidian

JOSH

Apple Home

Why We Are Different



Quinte Smart Homes is the only certified Control4 dealer between the Oshawa and Kingston corridor. The Control4 brand ensures clients will always receive the best industry-leading products and rate compared to other market products.



Clients are never just a number. Justin ensures they can reach him on his personal cellphone even one year after installation. Clients receive one-on-one support. If something needs to be updated, it can be done remotely through the Control4 platform or by an in-person visit.



Quinte Smart Homes specializes in full home automation. No project is too large or small, and clients know the installation is from reliable electricians.



The secret to a smart home is a *connected* home. Most technology, like Alexa or Google Home, is limited to only those devices that are compatible with those controllers. Instead, we design your home to be fully integrated, minimizing the number of apps and devices you need to activate a command. We ensure platforms work together, commands are executed when requested, and your home learns and adapts to your behaviours.

Service Areas

Quinte Smart Homes provides convenience, comfort and security throughout the surrounding regions of:

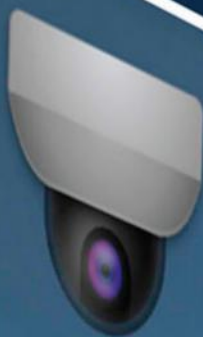
- Bancroft
- Belleville
- Brighton
- Campbellford
- Cobourg
- Kingston
- Madoc
- Odessa
- Oshawa
- Napanee
- Peterborough
- Prince Edward County
- Quinte West
- Stirling
- Trenton



Do not see an area you are in? Ask us! We travel throughout Southeastern Ontario for clients.



My Home



Cameras



Door Camera



Front Door



Away



Mockupancy



Davidson
Electrical Services

www.davidsonelectrical.ca

613-779-9044

Over 15 Years of Experience



Reliable

Our certified electricians are specialized in residential, commercial and industrial electrical services. We provide customer service that is second to none. Whether you need a minor wiring fix, are renovating or building new, we get the job done right.



Flexible Services

We provide a full consultation to explain your available electrical options, so you can choose the scope of work that is right for your home or business and your budget. We serve Belleville, Quinte West, Prince Edward County and the surrounding area.



Customer Satisfaction Guaranteed

We strive to save you time and money by combining our extensive electrical experience, the highest quality parts and equipment and our dedication to delivering exceptional service. We will only leave the job once you are satisfied.



You Will Not Regret Working with Us



"We called Davidson Electrical after getting no response from other nearby electricians, and I'm so glad we did! They were super fast to respond, professional, affordable, and did a great job. We will definitely be using them again soon." - Holly



"Justin did a great job and got us back up and running quickly! He was super awesome to deal with. We will definitely use him for any future electrical work we need done. Thanks for all your hard work." - Tabatha



"Justin took time off from his family to come over on a holiday weekend, during the pandemic to help out a stranger. Not only did he fix my issues, but went above and beyond...7 hours he spent getting everything fixed so that I could have hot water, hot food, and heat. I have nothing but respect for people who risk their health to make sure the community is safe. Thank you Justin." - Jeffrey



"Upon sale of our house we were required to perform an ESA 'Elec-check' on our older home. Justin and his team came in and made sure the house was up to spec. Courteous and professional, I highly recommend this crew to anyone, especially if you're looking for smart home technology!" - Ash



"Great service, found and fixed the problem quickly. Friendly, and accommodating to our schedule. I'll call him again for any more electrical issues." - Tony

07 What is a Smart Home? / **08** Four Reasons to Invest in a Smart Home

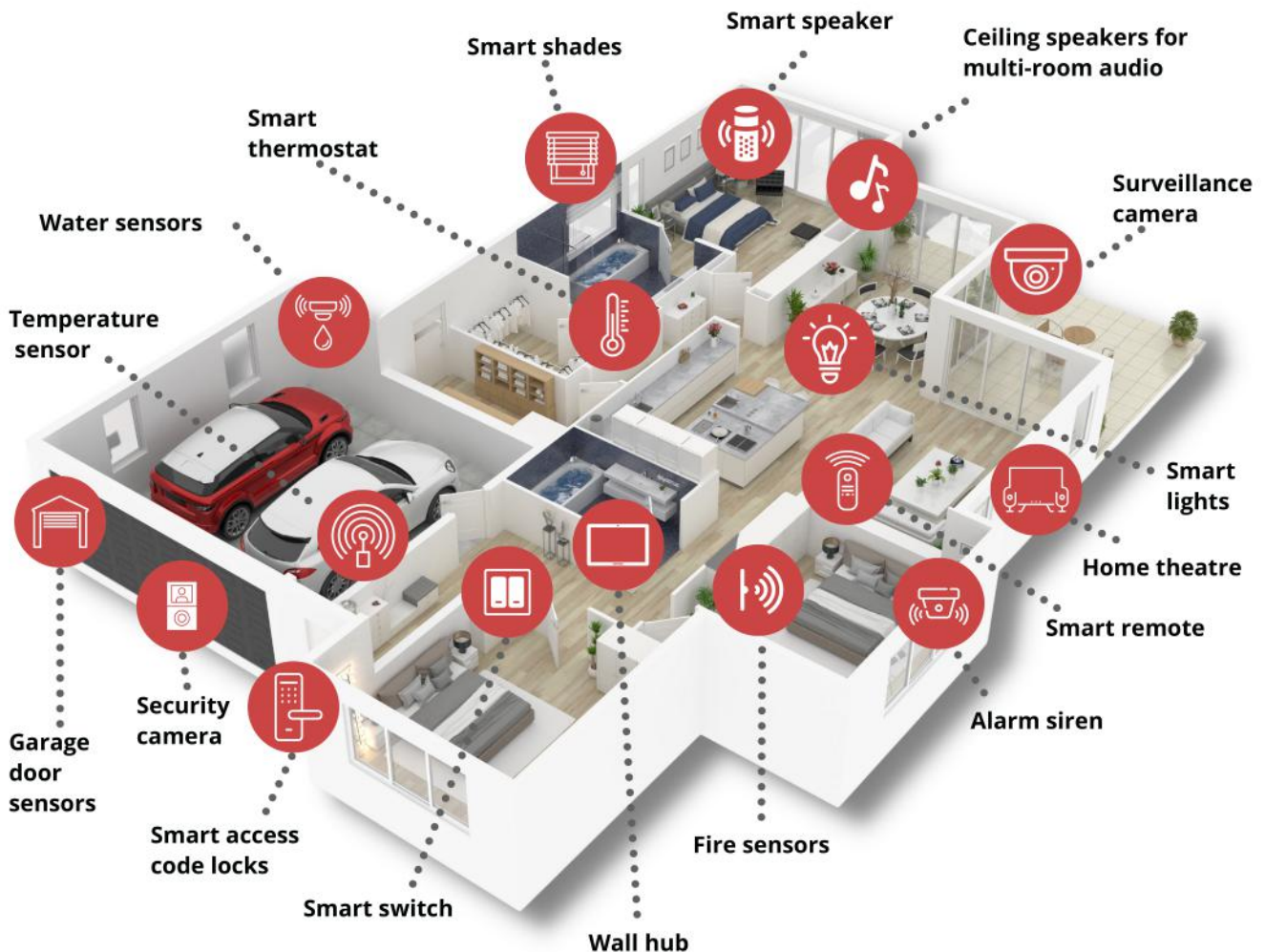
09 Three Reasons Why People Regret a DIY Smart Home / **10** Four Smart Home Features to Consider in a New Home Build

TRENDS AND INSIGHTS



What is a Smart Home?

A smart home is more than a Nest thermostat to change the temperature or use a cell phone to turn on lights. It is an orchestra of advanced technology designed and installed to automatically accommodate your wants, needs and behaviours. It is a puzzle of individual pieces put together to create a picture. It is multi-technology, rooms that speak to each other and are integrated to make a house into a home.



All connected. Not siloed.

Imagine it. You are sitting in bed reading. You decide to go to sleep.

You click the button on your phone that says "bedtime." Within seconds, the shades close, lights turn off, doors are locked, the alarm is activated and the temperature is turned down. All without having to get up and leave your bed. You are the conductor in an orchestra using your phone, voice, universal remote or keypad. All smart technology is connected in one interface rather than several different apps.

1. Home Value

Many years ago, Canadians did not think they would need a TV or a computer in their home. But they are now essential to our lives.

With a growing reliance on technology, smart homes are becoming the norm. If you plan to sell your home in the future, smart home technology will attract potential buyers, increase the property's value and be an expected amenity.



2. Insurance Savings

Homeowners can save money if they have insured their home against theft and damage. Your insurance provider may reduce premiums when you install smart features such as security cameras, sensors and automated door locks because your home will be safer and constantly monitored for theft, fire and water damage.

Four Reasons to Invest in a Smart Home



3. Energy Efficiency

The way Canadians live is changing due to climate change, inflation and enhanced technology. Reduce your utility bills by optimizing your home's temperature when you are home or when the weather changes. Smart thermostats, automated shades and smart lights can keep your house cool or warm depending on the season, time of day and daily habits.



4. Convenience

Maximize your time and comfort at home. Control your appliances, lights, security cameras and locks using voice commands, a mobile app, a wall keypad, a touchscreen tablet, a television or a remote.



Three Reasons Why People Regret a DIY Smart Home

With the increase in popularity of smart homes, upgrading your home is now an option available to all homeowners, regardless of the size of the property. Consumers can choose from an unlimited number of options. However, there is a difference between a do-it-yourself (DIY) project and that done by a smart home professional. In terms of product quality, expertise and time, a DIY approach may not always be the best option.

1. Quality

Smart products sold in stores today are mass-produced to keep pricing competitive and stay ahead of trends and their competition, resulting in a loss of quality. For example, when installing smart lighting, you may encounter soft flickers and inconsistent hues. Security is limited in many products, countless apps must be downloaded and strong Wi-Fi connectivity is required.

Although you may be initially saving money, these products are often obsolete within a few years, and you are required

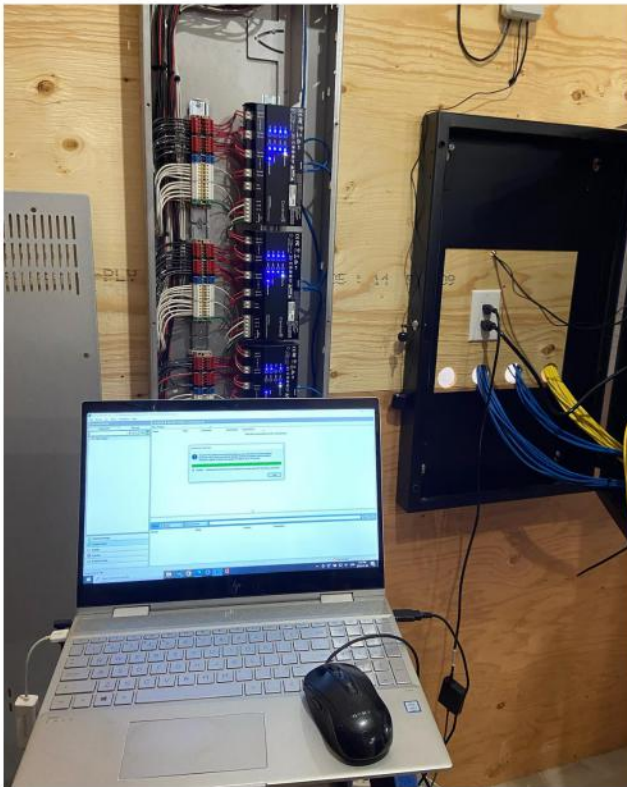
to purchase the newest versions. Unlike DIY smart homes, you can take your smart home to the next level with the help of a professional. Quinte Smart Homes uses leading brands, like Control4, to ensure you only have to use one app for your entire home.

Smart home devices do not mean it is a connected home. For example, ten million Canadians were affected by a Rogers internet outage in July 2022, causing smart home devices to stop working. Quinte Smart Homes guarantees uninterrupted smart home operation during power outages using a private ZigBee network that connects devices within the home's range, so linked devices can still communicate.

2. Expertise

Geofence, controller, hub, IFTTT and driver. Unless you are already well-versed in smart homes, this may be jargon for you to read. A licensed electrician specializing in smart homes is part of the Quinte Smart Homes design process. We walk you through everything so you know you are in good hands with our experience in wiring, audio, visuals, lighting, networking, and security





systems. In addition, we can diagnose electrical issues without the need to hire another contractor. It is a win-win situation to save you time and money.

3. Time

Approximately 36 per cent of consumers who set up smart home devices on their own have difficulty doing so. When mainstream smart products become outdated or stop working, consumers are responsible for troubleshooting the product without outside support. In general, life is extremely busy for our clients. Smart homes and smart technology are constantly evolving, but many clients cannot invest and devote all of their time to learning about them. Smart home specialists ensure that if your system stops working, it can typically be fixed quickly and even remotely.



Four Smart Home Features to Consider in a New Home Build

It can feel overwhelming when customizing your dream home. You need to include lights, thermostats, door locks, garage doors, and security; why not make it a smart home? Control your home even when you are away from a single, easy-to-use interface. With a small opening before drywall, consider these four features when planning your new smart home.

1. Before you Begin: Networking

Home builders must consider a strong Wi-Fi network before looking at any products. A smart home is a connected home. If the network is not strong enough, products will not talk to each other or work to the best of their ability, regardless of the brand.

Depending on the products chosen, wired technology throughout the property can impact performance more than wireless. Including Quinte Smart Homes in the home-building planning stages can support the consideration of the layout and cost of your new home. Pre-wiring network cables and wiring within the walls of a house will also enhance aesthetics. It is always easier to add smart



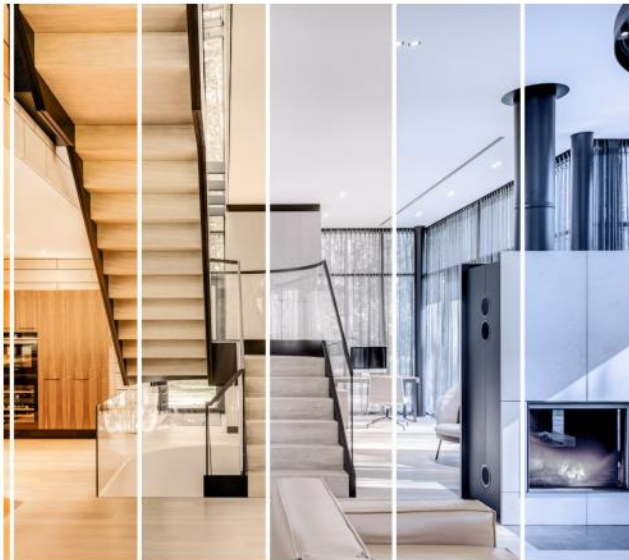
products as you go rather than redesign an entire ecosystem for high speeds, reliability and consistent performance. Create a network that can handle anything by ensuring strength and flexibility throughout your home.

2. Smart Home Lighting

Light has the power to enhance aesthetics. Smart home lighting can be used in locations you do not consider during the building stages, like recessed lighting, in your closets, pantry or outdoor spaces for holiday lights. Open-concept homes can be planned with modern wall keypads with hidden light switches. From motion sensors to pre-planned schedules, smart lights have the power to ensure that each room has the proper plan for you and your lifestyle. Homeowners can experience light rather than passively using it solely as a means to see. Smart lighting has come a long way in recent

years with a growing trend in "*human-centric lighting*." It mimics the sun's exposure to help improve your quality of life, sleep and mood. These are based on light lumens and colour temperatures that move with you throughout the day.

Hiring Quinte Smart Homes to manage your electrical needs also saves you and your home builder time and money. Build a modern home with fixtures pre-wired by a licensed electrician so you have a complete smart home plan and design.



3. Shading and Comfort

Control your home's privacy, UV rays and heat without the frustration of tangled corded blinds. Shading can give the property privacy from the living room, kitchen, home office and bedroom. To save on energy costs, program shades to open automatically when it is time to wake up, close when the room gets too warm, or when homeowners leave the property. Popular options include roller and honeycomb shades tailored to the size of the windows of the new home.

4. Audio

Over 85 per cent of Control4 homeowners integrate music as part of their smart home experience. It is considered an asset when building a new smart home.



From music, podcasts and streaming the news, audio can be incorporated to any room through the ceiling, wall or floor placements. More than just a speaker, high-resolution audio can immerse a homeowner in a new level of satisfaction and ease. From hosting guests in the living room and kitchen, to a relaxing evening in the bathtub, integrated smart home audio has the power to change and enhance the atmosphere with discreet placements optimized for listening.

Installing audio placeholders during construction is easier than making cuts in the walls post-build. Whether you want a Dolby Atmos home theatre layout or the option to include one in the future, clean and pre-planned wiring and placeholders are mandatory for the perfect smart home audio experience.

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SMART HOME GUIDE



Unlock Your Home's Potential

"Justin and his team were very knowledgeable and professional. Justin recommended great products which have made our day-to-day living easier!"

- James



Special Promotion on Financing!



**6 Months.
No Payments.
No Interest.**

Visit page 27

On approved credit; terms and conditions apply; see website for details.

Network

Your network stability is the backbone of your connected devices and systems in your home. You should always consider the network when building a smart home.

In the last few years, there has been a significant shift in the number of devices connected in a home. These include computers, laptops, tablets, phones, smart TVs, stereos, doorbells, cameras and wearable technology. People spend more time streaming shows, music and video games. With a shift in habits, expectations for a strong network performance are growing.

General consumer network products are made for inexpensive mass production. They are effective for smaller applications but are not solutions for the modern connected home. If you are investing in the best equipment, you need the best network that gives you high speeds, reliability, and consistent peak performance.



We recommend Araknis, which gives you the same reliability and performance found in enterprise networks. Utilizing high-performance processors and memory, Araknis hardware has the capacity to handle more simultaneous connections and higher output than consumer-grade networking products found in homes today.



A network router, switch and wireless access point(s) can be set up and monitored remotely using OvrC ("over-see"). This allows Quinte Smart Homes to support networks remotely.



Smart Lighting

Use smart lighting to adapt to your day-to-day activities. Set a timer to turn off your lights when your children leave for school and have them turn on when the sun goes down.



From bland to grand, smart lighting has revolutionized how we illuminate our homes; bringing convenience, comfort and energy efficiency to a new level.



We offer products and designs beyond a simple light bulb. From spotlights, surface mounts, pendants, landscape, recessed, dimmable, waterproof, or even artificial skylights, get low-voltage, flicker-free and human-centric lighting.

Greet the day with soft wake-up scenes, set the mood with a romantic glow, transform your home into a cozy movie

theatre for Friday night screenings, or bid farewell to dark and empty homes with a warm "welcome home" greeting.



Audio

Stream clear, cinematic sound throughout your home from any streaming service. Control your favourite music and set the mood for when you entertain, relax in the bath or are simply cooking in the kitchen.



When it comes to entertaining, it is usually the little things that make a big impact. Premium automation solutions put music at your command from your favourite device. Stream high-definition sound to every room in the house through your phone, remote, wall panel, or with your voice.



Bring it outdoors. We recommend Triad speakers for exterior above and below-ground installations, so the bass can be located exactly where you want it—on the patio or deck, buried near a pool, gazebo or pergola.



These discreet ceiling speakers were designed and customized to match the kitchen finishing for the client.



Home Theatre

Lights, camera, action! Skip the crowded movie theatre, throw out those five remote controllers and enjoy high-quality, crystal-clear projectors and screens that provide you with a premium Dolby Atmos movie experience.



The magic of a truly riveting home theatre is a combination of sight and sound so realistic that you feel embodied in the film. With a larger-than-life screen and projector, we can design a home theatre experience far superior than going out to see a movie. With one touch, fire up your Dolby Atmos system, queue the surround sound, drop the screen and dim the lights. All you will need is the popcorn.



Climate Control

Adjust and program the temperature of your home based on the time of day, season and while out of your home. When you are in another room or on the couch, control the temperature with your phone, touchpad or a voice command.



The smart thermostat offers much more than just programming capabilities. It provides the flexibility to control your home's temperature from anywhere, even when you are away on vacation. Your smart home system adjusts the indoor temperature based on various factors like weather conditions, season and time of day, offering personalized temperature control. This not only enhances your comfort, but saves energy and costs.

The advanced presets and scheduling options make the thermostat work with your lifestyle. It provides the ability to control heating, cooling, ventilation,

humidification and dehumidification with compatible HVAC systems.

By creating presets, you have the power and versatility to save all of your climate settings, including heat and cool set points, fan mode and humidity levels. With just one touch, you can easily recall the right settings for any mood and activity or schedule them in advance. Presets let your home adapt to your daily routine, giving you more flexibility than a time-based fixed schedule.



**3 Months.
No Payments.
No Interest.**

Visit page 27

On approved credit; terms and conditions apply; see website for details.

Home Security

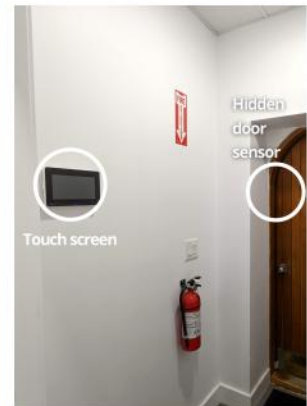
Manage and control your home or business with smart locks, cameras, garage doors, and doorbells as well as detect movement or water leaks. Stay connected to your home anywhere in the world with real-time notifications.

It is time to expect more from your home security systems — whether at home or away. Fully-integrated, not siloed. One app, not several. We ensure you prevent crime rather than simply record it.

You can control your home of any size and location with smart locks, motion sensors, sirens, garage door controls, and programmed "mockupany" to make it look like you are home. Keep tabs on water leaks with water sensors so you will never come home to flood damage. With alerts tailor-made for each system, you will know if it is urgent—such as movement detected near the back door or a water leak in the basement.



Affordable security is available for both residential and commercial clients.



Use geofencing. Control your home based on your GPS location. Close the garage door, turn lights off and lock the door when you leave the controlled area.

Automated Shades

Where design meets function. Control the privacy, UV rays and heat in your home without the frustration of tangled corded blinds. Program shades to automatically open when it is time to wake up, or close when the room gets too warm.

From blackout to help you sleep or soft sheer neutrals for added privacy without losing natural light, there are customized colours, sizes and textures for all rooms. Popular options include roller and honeycomb shades.



The interior and exterior mounts of your automated shades can be hardwired during construction or installed with a battery-powered option. The automated shades will work with voice assistance like Alexa, Apple HomeKit, Google Assistant and Control4. Or, use the smart remote, app or keypad!



Outdoor Shades

Extend your outdoor seating and space with electric shades that can handle up to 120 kpm of wind. Protect your patio furniture by keeping the light but blocking out bugs, dust and debris.

From the backyard to restaurant patios, the Canadian Patent (#3067799) MagnaTrack™ allows commercial and residential clients to seal and extend their outdoor living space in comfort and style. With low voltage and AV control systems, the easy handheld control allows clients to open and close their shades without dealing with tangled cords. Enhance your privacy with flame-retardant fabrics that match the look of your property.

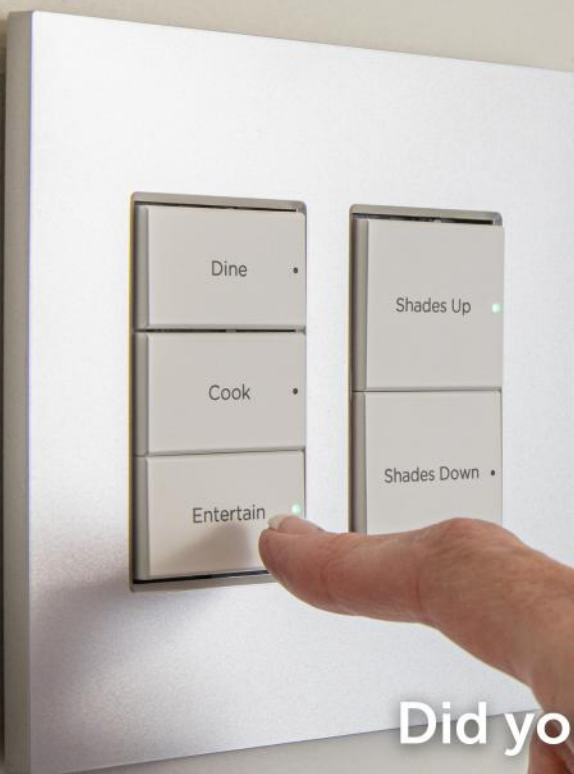


With high winds and hot summer days to frigid winters, interior shades reduce energy bills while the exterior shade, MagnaTrack™, allows you to sit outside without experiencing the harsh effects, such as bugs, cold winds, rain and sun.



Outdoor shades are great for those that spend time working on projects in their home garage. They will enjoy the light and weather without the rain, bugs and debris.

How to Get Started



Did you know?

Keypads can be programmed to perform a wide variety of functions including lighting, audio, video, security, shades and climate.

Smart People Have Smart Homes

What would you automate in your home?

Begin your smart home journey by
checking off your inspiration guide.

I want to...

Smart Lights

- ☐ Automatically turn the kitchen or pantry lights on when I walk in with my hands full of groceries.
- ☐ Make lights bright when awake and dim them to 30% at 8 p.m., to conserve energy and prepare for bed.
- ☐ Set a sleep timer in my bedroom to stop music and turn the lights out.
- ☐ Change the colour of my lights to make it warm for dinner and colourful during a party.
- ☐ Have my exterior lights automatically turn on at dusk and off at sunrise.

Smart Home Security

- ☐ Click one button to lock the doors, arm the alarm and adjust the thermostat.
- ☐ During a security breach, turn on all the lights to 100%, play audio and run the siren.
- ☐ Turn the lights off, lock the door and set the alarm with the push of one button.
- ☐ Program lights to turn on and off, and open and close my shades so it appears I am home.
- ☐ Give personalized entry door codes for visitors that expire when they leave.

Comfort and Climate

- ☐ Schedule the bedroom and kitchen shades to open at 7 a.m. for natural sunlight.
- ☐ Begin cooling down my house 30 minutes before I come home from work.
- ☐ Close the office shades to stop hot summer sunlight entering before the room gets too warm.
- ☐ Close the outdoor shades when it begins to rain and get too windy, to protect patio furniture.
- ☐ Activate an "exercise" scene to lower the temperature for a workout and turn on a music playlist.

Audio and Video

- ☐ With one button, ascend the TV from a cabinet.
- ☐ When I press pause, turn the lights up by 30%.
- ☐ Have every TV in my home play a show so I can complete housework without missing scenes.
- ☐ Set the volume of my child's TV to a preset level and have it automatically turn off when it is bedtime.
- ☐ Activate a "Party" scene by voice, and play a variety of music in the different zones of my house.

Other

Not sure? Almost anything is possible. Book your complimentary appointment with us.
Email info@quintesmarthomes.ca.

Build Your Dream Smart Home



Begin with an inspiration package and customize it to your needs



Starter*

Receive alerts and connect to lighting and climate control.

- ✓ Home controller*
- ✓ Smart dimmer switch
- ✓ Smart thermostat
- ✓ Smart door lock
- ✓ 1 year subscription to 4Sight
- ✗ Engraved keypads
- ✗ Touch screen hub
- ✗ Security system
- ✗ Whole-home audio
- ✗ Custom-shading



Efficient

Secure your property with an integrated security system.

- ✓ Home controller*
- ✓ Smart dimmer switch
- ✓ Smart thermostat
- ✓ Smart door lock
- ✓ 1 year subscription to 4Sight
- ✓ Engraved keypads
- ✓ Touch screen hub
- ✓ Security system
- ✗ Whole-home audio
- ✗ Custom-shading



Connected

Orchestrate your home for your lifestyle and entertainment needs.

- ✓ Home controller*
- ✓ Smart dimmer switch
- ✓ Smart thermostat
- ✓ Smart door lock
- ✓ 1 year subscription to 4Sight
- ✓ Engraved keypads
- ✓ Touch screen hub
- ✓ Security system
- ✓ Whole-home audio
- ✓ Custom-shading

Next steps:

- 1 We visit you to address any technical inquiries you have and learn about your objectives.
- 2 You will receive a customized product and solution summary within a few business days.
- 3 It is entirely up to you to decide if you would like to proceed with our services.
- 4 If you proceed, we begin work or team up with your builders, designers and contractors.



Friendly Expertise

"Justin really knows his stuff! He installed some Lutron blinds and other smart products at our place, and they are great. We get lots of compliments on the blinds."

- James

**We make it easy to expand. Start with one room and choose to add on or upgrade your system in the future.*

**Acting as the "brain" of the smart home, controllers manage the entire automation system, allowing all electronic devices in the home to work together—from lighting and security to music and video and pretty much anything else in between. No matter the size of the property, controllers power it all.*

Make Your **Vision** Happen With Approved Financing

Apply for Financing

Investing in home automation can range anywhere from a few hundred to a few thousand dollars, depending on your wants and needs. You have a budget, everyday expenses, and a renovation can limit your ideal vision.

Quinte Smart Homes is partnered with Simply Group Financial to help you invest in your property with home automation. When you work with Quinte Smart Homes, you can get up to six months of no payments and interest on approved credit. This will help remove barriers so you can professionally upgrade your home with low monthly payment options.

Steps

- 1 Complete the Simply Group Financial online intake form.
- 2 Contact us to share details about your smart home vision.
- 3 We will work with you to turn your vision into a reality within your project timeline and approved budget.

Simply Group Intake Form



Scan the QR code to access the form, or visit quintesmarthomes.ca to get the direct link.

The long URL is:
<https://sgh.partner.javelinfinance.com/?dealerCode=D05517&template=HomeImprovement>



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Quinte Smart Homes

Located in the heart of Belleville, Ontario, Quinte Smart Homes operates at the intersection of smart home technology and affordable luxury, offering a rich array of exclusive and advanced smart products.

We give home and business owners, builders and interior designers convenience at their fingertips through specialized whole-home automation with the highest standard and quality design. If you are interested in the best home security, lighting, audio, visuals, networking, automated shades, and everything in between, you have come to the right place.



@quintesmarthomes