NORTH WEST BUSINESS EXP(x) 2023

EXHIBITOR GUIDEJOIN THE CONVERSATION #NWBE2023

Our Partners





































Welcome to #NWBE2023

The team at Shout Expo is delighted to once again host the North West Business Expo.

We extend a warm welcome to exhibitors and delegates from across the region to the North West Business Expo 2023.

Once again, the Premier Suite of the Bolton Stadium Hotel is packed with exhibitors, keen to showcase their services, make new connections and seek out collaboration opportunities.

As you walk the aisles you will meet businesses from the private and public sectors as well as education providers, charities and sole traders. With such an eclectic mix of people to talk to, we strongly suggest you don't rush! Stay with us for as long your schedule permits to have as many conversations as you can.

Browse the list of exhibitors so you can plan your day and visit all the stands that interest you. Many exhibitors are running competitions with amazing prizes to be won and goodies to give away, so be sure you don't leave empty-handed!

Today's expo hashtag is #NWBE2023. Use it throughout the day and after the event to connect with exhibitors, delegates and the wider business community. Join the conversation on Shout Expo's X (Twitter), LinkedIn, Instagram, Facebook and TikTok accounts.

Thank you for being part of this fantastic annual event. We hope you have a very successful and memorable day.

With best regards,

The Shout Expo Team



Exhibit the right way

The **right audience** and the **perfect opportunity** to shout about your business

450+

5,600+ Attendees

5,600+
Potential Clients

At each Shout Expo exhibition, around 120 exhibitors showcase their businesses to at least 1800 visitors. That's an impressive reach for a day's work!

Where else do you have the opportunity to meet so many potential clients face-to-face, exchange information and be memorable?

Held annually around the North West, these are the target exhibitions for business owners, professionals, startups and marketeers, keen to connect with other businesses and decision-makers.

With over 7,000 visitors attending year after year, this opportunity to showcase your business in a relaxed, fun environment, shouldn't be missed.

Find out more at www.shoutexpo.com

Shout Expo exhibitions in 2024:



22nd March 2024 Preston Guild Hall LIVERPOOL CITY REGION BUSINESS EXP® 2024

14th June 2024 Exhibition Centre



20th September 2024 Carlisle Racecourse



18th October 2024 Bolton Stadium Hotel

OVER SOOG CHILDREN IN THE NORTH WEST ARE

How can you help?

We're searching for community-minded businesses to partner with Shelter for a minimum of 12 months.

Aligning with Shelter on a local level presents a remarkable opportunity to tangibly demonstrate a commitment to making a positive impact within the community you work in & to contribute to meaningful change.

With a diverse array of benefits and personalised support, this opportunity not only provides a seamless & accessible avenue to contribute to a worthy cause, but can measurably contribute to your company's CSR/ESG goals.

Right now, children are living in damp storage containers, poorly converted office blocks & cramped B&Bs. Families are being forced to sleep on the sofas of their friends and relations.

This is not a home

NW Contacts

Pauline Cox pauline_cox@shelter.org.uk

Jenifer Wainwright jenifer_wainwright@shelter.org.uk

Azim Nobeebaccus azim_nobeebaccus@shelter.org.uk



NORTH WEST BUSINESS EXP (2023)

More exhibitors on page 8.



ADC Automatic Door Company

www.theautomaticdoorco.com

ADC are experts at installing and maintaining automatic doors, roller shutters, automatic gates & barriers.



Adkirk Law

www.adkirklaw.co.uk

Legal specialists in residential conveyancing, fraud, regulatory law, professional regulation & discipline.



Advanced Bacterial Sciences

www.abs.eco

Our mission to eliminate global pollution with effective bacterial, natural and sustainable products.



AHEX Group UK

www.ahexgroup.com

AHEX, we are dedicated to helping businesses thrive through effective training, consultancy, and analysis.



Ajar Technology

www.ajartechnology.com

End to end provider of physical security, audio visual and specialist integrated solutions.



Align Property Partners

www.alignpropertypartners.co.uk

Align is a multi-disciplinary consultancy, offering a full, property service to both public and private sector.

Partner



AmpEV

www.ampev.co.uk

AmpEV specialise in the design, supply, installation and maintenance of electric vehicle charge points throughout the UK.



Anderton Centre

www.andertoncentre.co.uk

The Anderton Centre is an outdoor activity and adventure centre located in Lancashire, England.



Apogee Corporation

www.apogeecorp.com

Apogee is Europe's Leading Multi-Brand Provider of Managed Workplace Services.

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COMBINABLE UNITS



ONSITE RETAIL AMENITIES

LEADING COMMERCIAL PROPERTY DEVELOPMENT IN LANCASHIRE AND BEYOND

Based in the heart of Lancashire at the iconic Botany Bay, FI Real Estate Management (FIREM) is one of the UK's most established names in commercial asset and property management with over four decades of industry experience.

FIREM's national portfolio spans retail, industrial, office, and residential developments exceeding 15m sq ft and £1.2bn. With a further 6m sq ft of development in the pipeline over the next five years, FIREM is set to further expand its national footprint.

Arguably its most ambitious investment in its 40-year history, FIREM is currently redeveloping its headquarters to become Botany Bay Business Park, a 21-acre site that will become home to over 405,000 sq ft of industrial and office space, including 33 units ranging from 1,300 to 158,000 sq ft catering to businesses of all shapes and sizes. With demand on the rise, international chains are set to sign up to the development currently being constructed around the historic mill building, which will also be home to FIREM's growing team.

FIREM works closely with its tenants, communities and partners to ensure a cohesive approach is taken to all developments. The redevelopment of Botany Bay is set to provide a substantial boost to the local economy, supplying industry leading commercial property for the benefit of the local, regional and global business community.





NORTH WEST BUSINESS EXP (2023

More exhibitors on page 12.



BACKUP North West

www.backup-charity.org.uk

Backup North West is a charity delivering accommodation and housing for young, homeless people across Bolton.



Baltic Apprenticeships

www.balticapprenticeships.com

Baltic were the first online live training provider who specialise in IT, Tech & Digital level 3 and 4 programmes.



Barcode Logistics

www.bcl-web.co.uk

Supplier of overnight parcel services throughout the UK and Worldwide.

Partner



Bensons Vending

www.bensonsvending.co.uk

Vending Operators & Vending machine supplier.



Bid Writing Services

www.bidwritingservice.com

BWS provides clients with a Bid Management and Writing service that is bespoke, flexible and uniquely designed to win new tender submissions.



Bigtank Productions

www.bigtank.co.uk

Bigtank help you generate next-level engagement with your Marketing, Recruitment, Retention and Training.



Blue Hat

www.bluehat.uk

Working alongside existing team members, Blue Hat specialises in event support and online marketing services.



Burnley College

www.burnley.ac.uk

Burnley College: Building Futures, Changing Lives.

Partner



Business Connect Magazine

www.businessconnect magazine.co.uk

Business Connect Magazine is an independent business to business, bi-monthly magazine.



You must do it fairly and securely. Get help with data protection from the ICO.

Your customers, staff, suppliers and others you deal with care about what you do with their personal information.

The Information Commissioner's Office is the UK's independent regulator for data protection law and we're here to help you build trust and save money through stronger data protection compliance. Thousands of small businesses access our advice each year.



Understand what personal information you have and why you have it.



Tell people what you plan do to with their information.



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Understand people's information rights.

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Experience - Over 80 years of vending experience

Crane Merchandising Systems is the leading global manufacturer of innovative solutions for vending machines, cashless systems, software and wireless communications.

Crane Merchandising Systems provides a top quality and complete product portfolio- freestanding coffee machines, table top coffee machines, snacks vending machines, cold drinks vending machines and food vending machines.













FOR MORE INFORMATION PLEASE CALL PETER RYAN ON 07976632864 OR EMAIL peter.ryan@bensonsvending.co.uk

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Partner



BusinessGiftUK

www.BusinessGiftUK.com

Promotional Business Gift Distributors specialising in eco-friendly, UK-made, branded products.



Business Lodge

www.businesslodge.co.uk

BusinessLodge is a flex-space provider, offering office solutions to business communities in Bury and Stoke-on-Trent. WILSON&ROE

Cerberus HCE t/a Wilson and Roe

www.wilsonandroe.com

A leading High Court Enforcement
Office specialising in the enforcement of
judgment debt & regaining control of
property & assets.

Partner





Ciceley Commercials

www.ciceley.com

We're a family owned and award-winning Mercedes-Benz Commercial Vehicle Dealership.



City and Guilds Training

www.gen2.ac.uk

We exist to help people, organisations and economies develop their skills for growth. Everything we do helps people into a job.



CircleLoop

www.circleloop.com

Modern day business communication that you can set up within minutes. Professional business numbers and features.

Partner



CLOUD2IT

www.cloud2it.co.uk

Cloud2IT is a forward-thinking technology company, designed to empower businesses and organisations. Partner



Securing Your Business

Cloud4 Technology

www.cloud4computers.co.uk

The North West's trusted cyber security & IT support leaders, NCSC certified cyber assessors.



Club Bolton

www.bwfc.co.uk

Club Bolton encompasses the breadth of our matchday hospitality, conference, and event space.



The benefits of networking with Shout Network

- ✓ Build relationships based on trust.
- red
- Improve your communication skills.
- Receive and give business advice.

- Extend your market reach.
- Be inspired by fresh ideas.
- Exchange business referrals.





Shout Network membership



Locations to suit you

Meetings take place daily in Lancashire, Manchester & Liverpool City Region.



Access to all Shout Connect events

We run exhibitions, social events, sporting events and much more!



Fun, friendly and relaxed

Professional, productive meetings without the formalities.



Full member support

We'll be on hand to ensure you get the most from the Network.



NORTH WEST BUSINESS EXP (2023)

More exhibitors on page 16.



Colne BID

www.cometocolne.co.uk

Colne Business Improvement District (BID) is a business-led and business-funded body.



Communications Plus

www.communicationsplus.co.uk

Business telecoms provider, offering solutions for Mobiles, Landlines, Broadband, VoIP and Hosted telephony,



Convene IT

www.conveneit.co.uk

Convene IT are business IT professionals with decades of experience providing it services for SME's / Schools / Charities throughout the North West.



Copy Print Services

www.copyprintservices.co.uk

IT Department responsible for everything from day to day issues to Security.



Croft MSP

www.croftmsp.com

Croft MSP deliver bespoke IT infrastructure, next-generation technology and managed services for businesses of all sizes.



Crow Wood Hotel & Spa Resort

www.crowwoodhotel.com

Our corporate and business travel hotel is perfectly located in Burnley, Lancashire, just off junction M65.



Delta Hotels by Marriott Manchester Airport

www.marriott.com/manda

Enjoy a convenient location at Delta Hotels by Marriott Manchester Airport, the perfect destination for business trip or leisure stays.



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www.digitav.com

We Write Software By Hand That Automates All Products, Services and Systems with Bespoke Software In The Cloud.



EKM

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EKM are the UK's leading e-commerce provider, helping businesses grow with award-winning UK-based support.





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- Leisure Parks
- Retail Parks
- Hotels
- Gyms

HX is a family run business specialising in ANPR solutions for car park management, data and enforcement purposes. As well as standard ANPR we also offer Solar Power ANPR as an alternative to electric to minimise the effect our work has on the environment.

We work with a number of prestigious clients including Savills, Workman, Sanderson Weatherall and MAPP.

Installations are free of charge for all our clients, subject to site survey.

For a no obligation meeting contact our Director of Operations below.

Caroline Hastie caroline@hx-pcn.com | 07935 2 4 6 8 10

WWW.HX-PCN.COM

























NORTH WEST BUSINESS EXP (2023)

More exhibitors on page 20.



EnergyAce

www.energyace.co.uk

EnergyAce is an energy management company & manufacturer of energy saving systems.



Express IT Group

www.expressit.group

Empowering businesses with innovative & secure IT solutions.



Faremaxpro

www.faremaxpro.com

We are a coaching and consultancy business specialising in scaling and growing your business.

Partner



FI Real Estate Management

www.fi-rem.com

FI Real Estate Management is one of the UK's most established names in commercial asset and property management.

Partner



FM Outsource

www.fmoutsource.com

We are a UK based customer service provider specialising in exceptional call and messaging answering.

FAS+

first aid safety training

First Aid Safety Training

www.fast-firstaid.co.uk

First Aid Safety Training offer quality & engaging courses in First Aid /Health & Safety to businesses throughout the UK.



Formby Hall Golf Resort and Spa

www.formbyhallgolfresort.co.uk

Formby Hall Golf Resort and Spa is ideally situated close to Southport and just 13 miles from Liverpool.



Federation of Small Businesses

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We offer our members a wide range of vital business services including advice, financial expertise, support and a powerful voice heard in government. GIGAFLUX

Gigaflux

www.giggaflux.co.uk

Graphic design & development subscriptions to help your business's creativity using designers and developers.





You can find out more by visiting www.nhscareersnw.co.uk



Discover your career in **Health & Care**

Our Careers and Engagement Team work across the Lancashire and South Cumbria region to provide a wealth of opportunities for all to be inspired and supported into their dream career working in the NHS and Care.

Our Careers and Engagement team is a network of friendly and knowledgeable professionals who develop events, projects and programmes to support the future workforce. Working with schools, colleges, universities, healthcare partners and other employers, our common aim is to help people of all ages access information and experience through our projects and hub services.

We are continuously developing an engaging range of experiences and opportunities across the Lancashire and South Cumbria region. We want to help you find the career of your choice within the NHS and Care.



- Apprenticeship Pathways Clinical and Non-clinical





- Work Experience
- College/T Level Placements
- Internships and Traineeships



- **Employability Opportunties**
- Employability Support Resources and Success Stories
- Kickstart opportunities can be found in vacancies
- Events
- Apprenticeships
- Interactive Careers Sessions
- with professionals
- Recruitment

Did you know we offer Free E-learning?

Aspire E-Learning is our new online learning tool which forms part of our NHS Careers website. It consists of a range of interactive e-Learning courses, free of charge which provide Students with certification upon completion. The courses will include exciting Podcasts and link into various resources and events on our website. Students can explore a variety of subjects including Apprenticeships, Confidence Building, T-Level information, Boosting Employability, Health & Social Care roles, Introduction into Primary Care and more. Suitable for all age ranges, Aspire will support Student Career aspirations and interests by providing interactive ways of gaining knowledge and developing skills required for a career in Healthcare. Students are able to work at their own pace and choose which topics to cover based on their interests and goals.





Shout Connect is a unique 8,000 square foot business hub on Preston's Docklands with stunning waterside views, where North West businesses can meet, work, relax and network.

Our versatile facilities are available for a variety of purposes including desk hire, training days, team meetings, networking events, product launches and much more. A range of packages are available from half days through to regular usage. **Contact us to arrange a visit.**

Contact Information

Shout Connect, Units 1 & 2 Edward VII Quay, Navigation Way Preston, PR2 2YF

info@shoutconnect.uk

O 01772 935930

The **Shout Connect** site is also the home of the Shout Connect team, so feel free to pop in and say hello!

Visit www.shoutconnect.uk

Why choose Shout Connect?

- Desk with waterside views
- Free onsite parking
- Unlimited tea/coffee
- Multiple meeting spaces
- Superfast Internet (wired or wireless)
- Access to our American Diner
- Access to onsite networking events (subject to availability)
- Printer/copier service
- · Business address & mail sorting service

Scan to book a
Shout Connect
Day Pass









Conference Room

Our multipurpose conference room can cater for events for up to 80 people in various layouts. With waterside views and a bright, contemporary setting, our conference room is the ideal collaborative space.

Coworking Space

Shout Connect's coworking space is fully air conditioned and benefits from open views of Preston Docklands. Flexible packages are available from single day hire to having your own dedicated workspace.

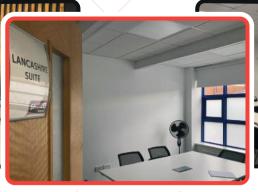
American Diner

Our American Diner is a relaxed space to meet and can also be used as versatile event venue with a difference. Free tea and coffee is available from our diner for all visitors to **Shout**

Shout Connect's coworking space is a great place to work, meet and socialise. Flexible packages are available from individual day passes through to permanent desk locations. Our coworking space is fully air conditioned and features several small meeting areas to catch up with your colleagues. Every desk includes power and access to our superfast internet through either a wired or wireless connection. All visitors to Shout Connect benefit from full access to onsite networking events (*subject to availability*) and unlimited access to our American Diner.

Enhance your coworking space with a Month Pass Plus, which includes a Shout Network membership and its extensive list of benefits.







Podcast & Media Suite

Our fully equipped Podcast
Studio can be hired to create
your own podcast content, as a
photography suite for holding
professional virtual meetings
with the benefit of superfast
Wi-Fi.

Meeting Rooms

With several meeting rooms and quiet spaces available, we can cater for small team meetings, one to ones and interviews. We have rooms and spaces that can accomodate between 1 to 10 people.

Boardroom

The Shout Connect boardroom is available for a variety of uses. Events and meetings can be hosted for up to 30 people and the layout of the room can be configured to suit your needs.



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More exhibitors on page 22.

G LowCarbon

Go Low Carbon

www.golowcarbon.co.uk

We are carbon reduction experts specialising in commercial solar PV, green energy brokering & carbon auditina.



Greater Manchester Chamber of Commerce

www.gmchamber.co.uk

The Chamber's aim is to support businesses and help create the best climate for the region to prosper.



Greenarc Vehicles

www.greenarcvehicles.co.uk

We specialize in helping businesses select, fund and manage their company vehicles.

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www.hkfd.co.uk

We work to identify, develop and create the premium qualities of your brand.



Hilton Smythe Business Advisers

www.hiltonsmythe.com

Hilton Smythe Business Advisers, are a leading provider of business services to commercial and corporate clients.



HSE Advice UK

www.hseadviceuk.co.uk

HSE Advice UK have extensive knowledge of health, safety and quality compliance for all types of industries.

Partner



HX Car Park Management

www.hx-pcn.com

HX Car Park Management Ltd is a leading provider of parking management services across the UK.

Partner



ICO (Information Commissioner's Office)

www.ico.org.uk/sme

The UK's independent data protection regulator, here to help SMEs use personal information legally.

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Innovate Lancashire

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Forming a Lancashire Innovation Network that brings together support and collaboration.





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More exhibitors on page 24.



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www.introducingevents.com

Corporate event management, team building, interactive entertainment, Christmas events & more!



Involve Visual Collaboration

www.involveinterpreter.co.uk

Involve Interpreter provides support for Deaf British Sign Language users.



It's Mental

www.itsmental.co.uk

We create a unique event helping you to be inspired to make positive changes to manage your Mental and Physical Wellbeing.



James Places

www.jamesplaces.co.uk

Corporate hospitality, weddings, events, hotels and restaurants.



Keep Safe & Secure

www.keepsafesecure.com

Keep Safe and Secure Ltd provides transparent security and facility management services.



Key Control Services

www.kcssecurity.com

Key Control Services have been providing security solutions to business across the North West for over 25 years.



Kingsley Asset Finance

www.kingsleyaf.co.uk

We have been helping SMEs secure finance for business assets for almost 30 years.



Kinspeed

www.kinspeed.com

Kinspeed has been working with organisations to improve their business processes and systems for over 35 years.



Knights Digital UK

www.knightsdigital.org

We build websites and web applications that are aligned with your overall business strategy, to help your company grow.



Would you say this about your IT support?



"Thanks for your help again, All sorted in one quick call!"

Jewel Consulting Sep 25, 2023





"Amazingly quick response and helpful as ever! Thankyou"

> iKan Kitchens Sep 28, 2023





"Helpful, informative and friendly :)"

Escape Campus Sep 5, 2023





"Excellent service as always, and followed up the next day!"

IPM Lancaster Sep 12, 2023



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More exhibitors on page 26.



Lagan's Foundation

www.lagans.org.uk

Lagan's Foundation is a children's charity, supporting families with children who have a heart defect or a feeding issue.

Partner



Lancashire and South Cumbria Integrated Care Board

www.nhscareersnw.co.uk

Offering a myrid of opportunities to those seeking a career within the Health & Social Care sector.

LANCASHIRE BUSINESSVIEW

Lancashire Business View

www.lancashirebusiness view.co.uk

Lancashire Business View provides a platform to share success, online, in print and in person.



Lancashire Teaching Hospitals Charity

www.lthcharity.org.uk

Dedicated to making a difference to the thousands of patients treated at our hospitals every year.



Lancaster University

www.lancaster.ac.uk/conference

We host everything from keynote conferences to training courses to team-building getaways.

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www.nespresso.com/pro/uk

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MDA Limited specialises in training design, analysis and delivery, change management and agile ways of working.

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www.millermetcalfe.co.uk

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Demonstrates how Lancashire businesses engage with innovation

Attract businesses from outside the region and encourages them to invest in Lancashire

www.innovatelancashire.co.uk









NORTH WEST BUSINESS EXP (2023)

More exhibitors on page 28.



Myerscough College

www.myerscough.ac.uk

We offer business support and Leadership and Management Apprenticeships in all sectors covering the North West.

Partner

Net Hub

Net Hub

www.mynethub.com

Transform your network with Net Hubthe app that gives you power to nurture, grow and track their network.

Partner

NewFlex

NewFlex

www.workbold.co.uk

Workspace- Flexible Coworking-Meetings & Events - with 48 locations across the UK - sales@newflex.com.



Northstar Design

www.northstardesign.co.uk

Creative design and print agency. Making brands shine brighter with solutions for all types of businesses



Ooodles

www.ooodles.com

One of the fastest growing tech device rental services, providing businesses with premium brand new and refurbished devices.



Paula Ludley Copywriting Services

www.paulaludley.co.uk

Creating on-brand, unique, concise and engaging copy for clients from a diversity of sectors.



Reach Solutions

www.reachsolutions.co.uk

Reach are the UK's largest news publisher, with an audience of over 37 million UK adults each month



Runshaw College

www.runshaw.ac.uk

Outstanding provider of professional Adult Courses and Apprenticeships.



SPD SALFORD PROFESSIONAL DEVELOPMENT

Salford Professional Development

www.salford.ac.uk/spd

Salford Professional Development provide training programmes to enhance skills for middle managers through to senior executives.



In a post-pandemic world, the role of the office in the toolkit of a business has changed.















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- Flexible Workspace Solutions
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Flexible Coworking



Meetings Space



Events

Everything we do is about freeing our customers from the usual hassles of finding, renting and running space so they can get on with building their business. Our mission is to support SMEs, startups and entreprenuers with affordable and fully flexible space and help their business grow and prosper.

We would love to chat about your space needs

sales@newflex.com



NORTH WEST BUSINESS EXP (2023

More exhibitors on page 32.





www.shelter.org.uk

Shelter defends the right to a safe home and fights the devastating impact the housing emergency has on people and society.



stonecreate

Stone Create

www.stonecreate.com

We work with clients to develop their digital and physical presences within their industry.



Stonebrook Mortgages

www.stonebrook mortgages.co.uk

Providing expert, honest & straightforward mortgage and protection advice.



SureStore

www.surestore.co.uk

Storage company specialises in domestic, student and business storage offering Trade Counter and office space.



Suresite Group

www.suresite.co.uk

Suresite Connex, we offer a one-stop-shop of services for the forecourt and retail sector.



Tech Buyers Club

www.techbuyersclub.co.uk

Disrupting The Tech Supply Market to Generate Better Value.



The Flower Bowl Entertainment Centre

www.theflowerbowl.uk

The Flower Bowl Entertainment Centre is brimming with fun activities for all ages to enjoy.

THE FUN EXPERTS

The Fun Experts

www.thefunexperts.co.uk

The Fun Experts are in the serious business of delivering FUN equipment to events, exhibitions and workplaces!



The Growth Company

www.growthco.uk

We are an award-winning, accredited social enterprise with a mission to enable growth, create jobs and improve lives.



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Excellent customer service is integral to the success of any business, but maintaining a team can be costly.

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- Security Consult Call with our MD, Phil
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NORTH WEST BUSINESS EXP (2023)

More exhibitors on page 34.



The IT Dept

www.theitdept.co.uk

IT Dept is a Managed Service Provider offering solid ICT solutions and support for businesses, schools and charities.



The Jockey Club Venues

www.theiockevclub.co.uk

Jockey Club Venues offer versatile and flexible venues to deliver exceptional quality conference and events throughout the country.



The North Lakes Hotel and Spa - Daniel Thwaites Group

www.northlakeshotel.co.uk

The luxurious 4* North Lakes Hotel & Spa is located in the historic market town of Penrith, Cumbria.



B

The Wellbeing Farm

www.thewellbeingfarm.co.uk

The Wellbeing Farm, our venue provides the perfect backdrop for your special day or milestone event.



Three Business

www.three.co.uk/business

Three Business connects businesses to the fastest 5G network in the UK.



Triga Display Systems (UK)

www.trigadisplaysystems.co.uk

Fully recyclable system using tensioned fabrics to create large seamless display graphics in stunning quality.



UK Healthcare*

Looking after every body

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