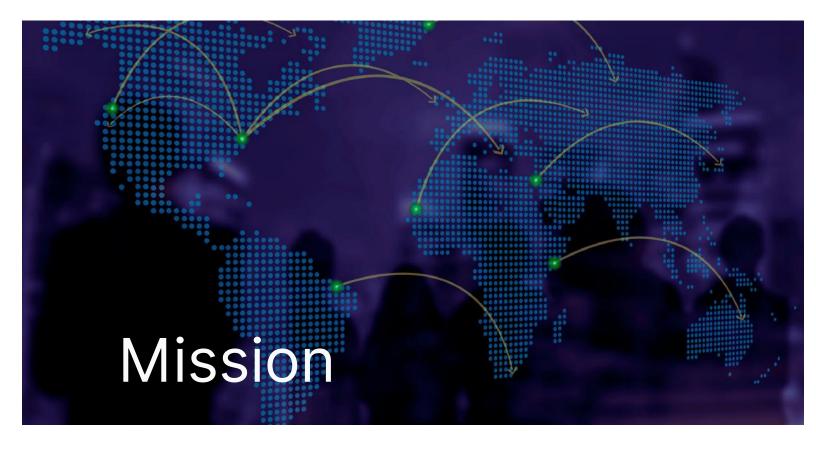


# Global Turn y reven buyer deal stands and Solutions

Turn your film & IP into global revenue with market strategy, buyer access, and hands-on deal support.





"We position independent creators and IPs for international market success through tailored strategy, cultural insight, and unmatched access."

Starter

### Tribe Slate — Entry-Level Visibility

**Who it's for:** creators testing buyer interest or seeking visibility without traveling.

- One-page in the BMM Digital Slate (online catalog)
- Post-market Interest Report
- 3-month digital listing on BMM Slate page
- · Access to a global buyer network
- Professional project presentation

Price: \$495/market



# Tribe Slate Plus — Enhanced Visibility

Who it's for: creators who want visibility and structured follow-up.

- Everything in Tribe Slate, plus:
- Solo digital banner (online)
- Cinando/market database listing
- 20-minute market strategy session (pre-market)
- Qualified lead follow-up after the market
- 6-month digital listing

Price: \$995/market

Premium

## Global Distribution Facilitation — Active Deals & Representation

Who it's for: projects ready for proactive outreach, meetings, and negotiation.

- Targeted buyer outreach & introductions (by territory/vertical)
- Deal facilitation & negotiation support (terms, windows, holdbacks)
- Multi-market representation & meeting coordination
- Strategic campaign development (licensing, franchise, cross-platform)
- Meeting management & recap reports
- NDA available on request; **E&O/clearance** planning support
- Optional monthly retainer for sustained global presence

Price: Request a quote (scope-based)

#### **Package Comparison**

Features	Tribe Slate	Tribe Slate Plus	GDF
Digital Slate listing	<b>√</b>	<b>√</b>	_
Interest report	✓	✓	✓
Digital listing duration	3 months	6 months	Scope-based
Solo digital banner	_	✓	_
Cinando/market database listing	_	✓	_
Pre-market strategy session	_	20 min	As scoped
Qualified lead follow-up	_	✓	✓
Targeted buyer outreach	_	_	✓
Negotiation & deal support	_	_	✓
Multi-market representation	_	_	✓
Meeting mgmt & reports	_	_	✓

#### **30-Day Market Sprint (GDF)**

Pre-brief → Meetings → Follow-ups → Deal Support

Target list, messaging, materials polish, NDAs → Buyer meetings (virtual/on-site) → Qualified lead follow-ups and requests handling → Terms/windows/holdbacks and closing assistance.



#### Scope-Based Pricing Drivers

Our fees reflect the starting investment for standard project scopes. Pricing may vary depending on:

- · Number of territories and platforms targeted
- Complexity of rights (AVOD/SVOD/TVOD/Pay/Free/Ancillary)
- Localization/subtitling needs and deliverables
- On-site presence (markets, days on the ground)
- Legal/clearance complexity and timelines
- Urgency/speed to market and material readiness

#### Add-On Services (As Needed)

- One-pager/sell sheet design & copy polish
- Key art refresh & export kits
- Trailer/sizzle recut (shorts: 30-60s; long: 2-4 min)
- · Subtitling/localization packaging
- · CRM/email outreach to qualified buyer lists
- · Post-market lead scoring & pipeline prioritization

#### **Engagement Models**

#### **Monthly Retainer**

 Ongoing representation with rolling outreach, meeting management, and monthly reporting. (Typical minimum: 3 months.)

#### **One-Time Market Push**

 30-day sprint around a specific market or launch window, with targeted outreach, meetings, and a post-market interest report.

# Global Markets

Matching Your IP to Global Markets



MIPCOM/MIPTV

All Formats- Global Buyers

World's biggest market for TV and streaming content.

TIFF/Sundance/

Berlinale

Indie Films, Prestige Festivals

Focus on acclaim, talent discovery and post-festival

distribution deals

AFM/American Film

Market

Feature Film Sales - Scripted or Completed

Transction driven with U.S. and international buyers

Annecy/

Kidscreen/MIP

**Junior** 

Top Markets for Kids Content Highly Focused Global Buyers

IDFA/Sunnyside/

Sheffield

Docu-Series, Factual

Leading hibs for interantional documentary pre-sales

FESPACO/Durban/

Black, African Diasporic Content

Berlinale Africa Hub Excellent for multicultural exposure and posisitoning

V

#### **Book** a 15-minute consultation

#### Office

One Atlantic Center 1201 West Peachtree Street, NW Suite 2625 Atlanta, GA 30309

#### Contact

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Consider us your Swiss Army knife for meaningful impact
— powered by insight, creativity, cultural intelligence, and
deep industry contacts and knowledge.