

ANNUAL REPORT



20

A YEAR OF  
GROWTH & CHALLENGES

23



ORPHAN  
SHADE



## JAMES 1:27 [HSCB]

Pure and undefiled religion before our Father is this:  
to look after orphans and widows in their distress  
and to keep oneself unstained by the world.

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# Ups and Downs

## Keep Moving Forward

### Dear Donors,

We have experienced multiple ups and downs in 2023. Which do you want first?

#### Down's:

Cyclone Freddy unleashed its power on southern Malawi in March. The cyclone dropped one year's worth of rain in 6 days. The villages around our partner's headquarters church experienced hundreds of deaths from rain induced mud slides.

We made difficult decisions regarding two girls (Cecilia and Malita) to depart from our family in Pangeti. Their behaviors negatively impacted the rest of the family in Pangeti. Both girls disappeared for days and spent time with extended family unsupervised. Both girls were with us for two plus years. Their departure was very sad.

Two girls (Agnes and Naomi) were taken in December and are being held against their will by their extended family on the father's side. Naomi was taken from school by members of her fathers extended family. Agnes ran away after injuring Ruth in a disagreement about the bicycle. We are engaged in negotiations for their return. We are prepared to pay a "facilitation payment" to set them free. We miss them dearly.

#### Up's:

We celebrated the grand opening of home #2 in June. We were able to rescue 8 orphan girls from Chipolopolo and surrounding villages. Our new friends Bill and Keri Kidd from NC represented us at the grand opening. The gospel was preached to more than 2,700+ people from the area. The local church reported 347 people accepted Jesus as their Savior. God gets all the glory.

Elizabeth took Malita's spot in the family. She was surviving on her own and sleeping in a bad goat pen (aka home of goat). She quickly requested a new name as there was already an Elizabeth in the family. Stacey Schierloh named her Ruth, which means compassionate friend. She now has a new name, two parents, a healthy life, and sleeps in a real bed.

Home #3 construction in Mdeka village was 80% complete. This home was completely sponsored by listeners of IHeart Radio Morning Show with Preston Scott. Listeners donated over \$40,000 in late 2022 to build and furnish the home. They also collectively pledged \$1,000 per month to support the future family. We anticipate opening the home mid 2024.

We thank you all for your your prayers, encouragement and faithful giving.

**Jay Schierloh**

Co-Founder & Executive Director



# Vision & Mission

**Whom We Serve:** Orphans in rural Malawi Africa that have lost both of their parents to HIV and other diseases. An extended family member reluctantly becomes the child's guardian. The guardian usually lacks resources and struggles to feed, clothe and send the child to school. Therefore, the orphan faces the trauma from the loss of their parents, experience food insecurity, does not attend school, and is at a significant risk of exploitation. Girls are likely to be married to older men by age 12. Their prospects for the future are not good.



**Our Vision:** Equip the local village church in Malawi to rescue the local orphan, build a home and have loving parents raise the children in a family. The vision includes repeating this model to create new families in hundreds of villages across the southern region of Malawi. We seek to raise a generation of educated adults to be leaders, pastors, politicians, entrepreneurs, and educators that influence substantive positive change in the country. It is a big vision.

**Our Partner:** A church network of rural village churches in southern Malawi. The church leadership in Blantyre volunteer their time to provide oversight and lead the effort to establish new families. Members of the local village church are volunteers that support, care, and provide oversight for one family. The partnership is essential for the sustainability of this model.

**Our Model:** Orphan Shade is NOT an orphanage. It is a family. The children grow up in their own village, are near their extended family, attend the local school, participate in the church, and experience the love of volunteer parents. The children enjoy consistent nutritious meals, practice good hygiene, receive health care, and after school learning. The focus is to prepare the child's body, mind, and spirit for the mission ahead.

**Our Goals:** Scale our existing model to open two family homes per year. That translates to rescuing sixteen double orphans annually. This expansion will require funding and resources to deliver on the goal.



# Our Partner

## FWDC Church Network

Our partners at Faith Works Dynamite Church are essential to delivering the care and support that our families require. The images to the right represent just a few of our special volunteers.



Prince Kampomo

A special shout out to Prince Kampomo (top three images) who directs Orphan Shade Ministries (OSM) in Malawi and leads a large network of tribal village churches spanning over southern Malawi and into Mozambique (>150 churches).



Pat.Chimalanga Bishop Chilemba Pastor Obert

Another shout out to our first local village pastor involved in OSM. Pastor Kausiwa has protected the Pangeti family like his own. He has faced more than his fair share of challenges over the last 2 years. Everything from children abductions, witchcraft, deliverance and very difficult family situations.



Pastor Kausiwa Mr. & Mrs. Machupiza Prince & Susan



# Promise & Deliver

## Hope to the Hopeless

One of the key phrases during my management consulting days is “under promise and over deliver”. It is the concept of establishing reasonable expectations with a client and then perform the work in a way that exceeds those client expectations. The result is that the client is happy and the door is open to future work.

We conducted a meeting in mid-2022 with area village headmen (chiefs) and several Group Village Headman in the Chipolopolo village. The purpose of the meeting was to introduce Orphan Shade and our plans to rescue and raise local double orphans. Each headman had the opportunity to respond to our introduction and plans. Prince Kampomo refers to the individual responses as speeches (they are politicians after all).

Interestingly, we received clear warnings from all the leaders. The warnings were very clear and became repetitive. Below are several quotes (quotes are unedited):

- “Many Orphans organization have been coming here and promised and not delivering.”

- “Don’t make us excited and not fulfill your promise”.
- “The Muslims came started building, but they run out of funds”
- “Another organization came but their building fell down without rain or strong wind”
- “Their cry particularly from the group village head-woman, as a mother I have been crying and asking, Why God could take the parents before children are grown. Today God has heard our cry that Orphan Shade Ministry is our mother to wipe our tears and give hope to the hopeless.”

The fact that Chipolopolo was our second village meant nothing to the audience. Our experience in Pangeti did not gain us any credibility

Their collective experience over the years has been that many NGO’s, churches and the government have made many commitments to address the “orphan problem” in their communities. Unfortunately, their experience is that none of these promises were ever delivered. They have been conditioned to disbelieve any organization that promises anything.

We resolved after this meeting that nothing we say will change their minds. The only thing we could do is deliver what we promised.



# Promise & Deliver (Cont.)

## Hope to the Hopeless

Five months later, a new home was sitting on the property. People in the village and surrounding villages were stunned. People would walk miles (kilometers) to get their picture taken on the veranda (front porch).

A meeting was held in the village with the same leaders as before. Prince did not have to say anything. The village headmen and the visiting Group Village Head women each gave a speech. Below are quotes taken from their speeches:

- “OSM is the first Orphan Organization in the area to promise and deliver”
- “OSM is the first Organization to start and to finish the project without breakdowns”
- “We are very thankful for the home, it is our golden gift for our children and the community”
- “OSM Chipolopolo village and surrounding villages is your home. Please feel at home here”
- “The star has been born to the Chipolopolo village and the surrounding villages. There is hope for our children”

- “We are confident that our children are in the right hands and their future is bright”
- “Please can you consider to build another home for boys. The population of orphans is great here”
- “Please extend our thanks and appreciation to Pastor Jay for keeping his promise”
- The Group Village Headman said: “OSM is the pride of his village, the failure of OSM is his down fall.”

There were several positive outcomes from successfully delivering the project. First, our new credibility opened the door to sharing the gospel with the leaders. The pastor from our partner’s church plant in the village introduced the gospel and invited the leaders to the village church. Second, these same leaders invited several thousand people from the surrounding villages to attend the grand opening celebration. More than 300 people accepted Jesus as their Savior that day.

Third, the leaders were effectively enrolled as supportive stakeholders of the new Orphan Shade family in Chipolopolo. This will make them more likely to protect the and ensure safety for the family.



# Pangeti Family

**Established: Nov. 2021**

This is our first family. They are our living experiment. We have hit many bumps in the road, but we have learned much.



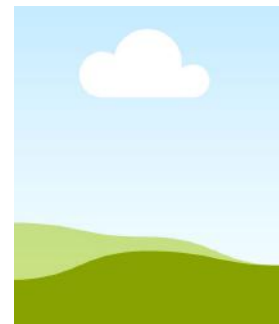
Pastor Kausiwa  
Village Pastor



Maria



Ruth



Open



Mr. & Mrs. Juwawo  
Volunteer Parents



Stella



Eliza



Naomi



Agnes



Regina





# Chipolopolo Family

**Established: June 2023**

This family has been together for six months. The girls are still adjusting to their new situation. They remain fearful of being sent back to their former life.



Pastor July and wife  
Village Pastor



Mr. & Mrs. Makupiza  
Volunteer Parents



Caroline



Hannah



Lonjezo



Maria



Rachael



Etinala



Jesse



Rosalia



# Moving Pictures

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# Moving Pictures

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# Kidd's Step In & Represent

## We are Grateful

Jay's illness during 2022/2023 prevented Team Schierloh from traveling to Malawi and attend the Chipolopolo grand opening in June 2023. Therefore, we faced the prospect of no muzugus (white people) at the big event. We were not sure what to do. God did.

Independently, we received an email from a woman who was the daughter of an executive in Georgia that was a former client (consulting). She had good friends in North Carolina who had been involved in a ministry in southern Malawi. She wanted to make a ministry connection for them. Alrighty.

We had an introductory call with Bill and Kerri Kidd in early 2023. They told me their ministry experience in Zomba (1 hour northeast of Blantyre). The missionary they supported in Zomba had retired and they were looking for an active ministry in the area. I introduced them to Orphan Shade, our vision, our partner, approach and challenges. They were very enthusiastic.

We initiated a dialogue in March about where the Kidd's fit, their gifting, and what they could do. We kicked around a few ideas, but did not nail anything down.

They subsequently advised us that they would be in South Africa in June. They asked us what they might be able to do for a week in the middle of June.

The timing was perfect to have the Kidd's represent us at the Chipolopolo grand opening. I checked with Prince Kampomo on timing and the Kidd's offer. We agreed that having a mzungu couple at the event and have them preach the gospel was a win. There were several hurdles to cross.

We had not met the Kidd's in person and no one we knew could vouch for them. However, I felt positive in my spirit about the couple, their role and the activities in Malawi. I would normally be more pragmatic and verify the individuals, their character and their relationship with Jesus. But, I believe God was in it and I just had to trust him.

Bill, Kerri and their two teenage children (Hayden and Addison) arrived in Blantyre from South Africa and participated in a blitz of events over 5 days. They participated in large worship services in Pangeti and Mwanda. Kerri preached in both events. They also were the stars of the show for the Chipolopolo home (family #2) grand opening.

We are so thankful for the Lord putting the Kidd's in our path. They did an amazing job of representing us at all the events. We are grateful.



# Kidd's Step In & Represent

## We are Grateful



Cutting the ribbon in  
Chipolopolo



Posing with the local Minister of  
Parliament (MP)



Prince & Bill in front of the new home  
in Chipolopolo



Prince introduces Allison Kidd



Kidd's and Pangeti girls



Worship service in Mwanda



# Trama: Part 1

## This is your Home!

Prince Kampomo recently told me by WhatsApp chat that he repeats the following phrase to the girls in both families, **"This is your home."** I responded emotionally, "Amen."

Why does Prince repeat that phrase to the girls? Our girls continue to exhibit behaviors and make prayer requests about remaining in the home with their new family. Said another way, they strongly believe that their situation is temporary. They expect to be sent back to their former life.

### Prayer Requests

Here are a few example quotes from the girls in home #2. They have been together as a family for five months.

- "I want God to keep me here."
- "Please stop my fear of being removed from here."
- "I don't want to struggle again with life anymore for food and place."

### Behaviors

We have learned over the past few years that children express behaviors from their trauma they have experienced in their short lives.

**Food bingeing** is when a person consumes large amounts of food in one small sitting. It's often a coping mechanism to deal with intense emotions and past trauma – something most children in care will experience.

**Food hoarding** can derive from neglect and not knowing when their next meal is going to come. It's where children stockpile food in secret and may even go to extreme measures to get food.

The parents, the pastor and visitors have observed these behaviors in most of our children. Food has disappeared from the pantry and then subsequently discovered in the belongings of a suspected child. The same with bingeing. The early days in the Chipolopolo home

Most of girls have begged for food over long periods of time. They know what it feels like to go to bed hungry. This experience and the impact on their brain is difficult to reverse.

Most Americans cannot relate to these behaviors. We have an abundance of food. Look at our bellies to prove it.

We have observed a 6 month duration for most girls to accept that food is available today and will be available tomorrow. This was observed with the girls in Pangeti. The girls in Chipolopolo are approaching this milestone.

We will share more over time about dealing with other trauma behaviors. We are learning as we go.

**"This is your Home!"**



# Surprise Inspection

## True Community

We received an unannounced inspection in Pangeti (our first family) by government social workers and representatives from CONGOMA (an organization that oversees NGO's in Malawi).

The village pastor and the parents in Pangeti were very nervous about the unexpected visit of government authorities. The government is not known for showing up unless something is very bad. Pastor Kampomo was called about the visit. He and several board members drove to Pangeti to participate in the government festivities.

The meeting was between OSM, Social Workers and Congoma. From OSM Board member present were: Bishop Chilemba, Mama Apostle, Pastor Chimbanga, Pastor Kausiwa and Pastor Obert. The total number of people present were 20.

### The Report

Their inspection was focused on:

1. Building (home)
2. Children's welfare
3. The Staff at Pangeti

The building (home) is above and beyond what they expected. The home inside and outside was clean and smelling great.

Our **children** are well taken care of based on the following:

- They were clean
- Displayed good manners. Upon entry in the house were greeted by the girls in English
- The children were well behaved and well disciplined.
- Children appeared to be free from trauma.
- Indicated that Orphan Shade & Faith Works Church have created true community.

The final topic was the staff. They were not happy that the staff (parents) are volunteers. They felt strongly that the staff must be paid to care for themselves and the family.

We explained that the parents are volunteer missionaries connected with the church network. We plained that the local church in the village provide oversight and assistance to the family. They asked us to reconsider and provide our response in writing.

Sunsequently, We learned later that someone from Blantyre complained about the house and care for the children. We subsequently learned that the complaint came from a disgruntled ex-member of the church.



# Our Timeline

## 2016

- Visited Malawi
- Founded Orphan Shade
- Initiated 501(c)(3) US entity



## 2019

- Registered in Malawi as nonprofit & NGO
- Purchased land in Pangeti Village



## 2020

- Build home i#1 in Pangeti Village
- Conducted grand opening
- New family begins



## 2022

- Monitor Pangeti family (Learn)
- Built 2nd home in Chipolopolo

Action Item



## 2023

- Grand opening in Chipolopolo
- New family begins
- Built home #3 in Mdeka village



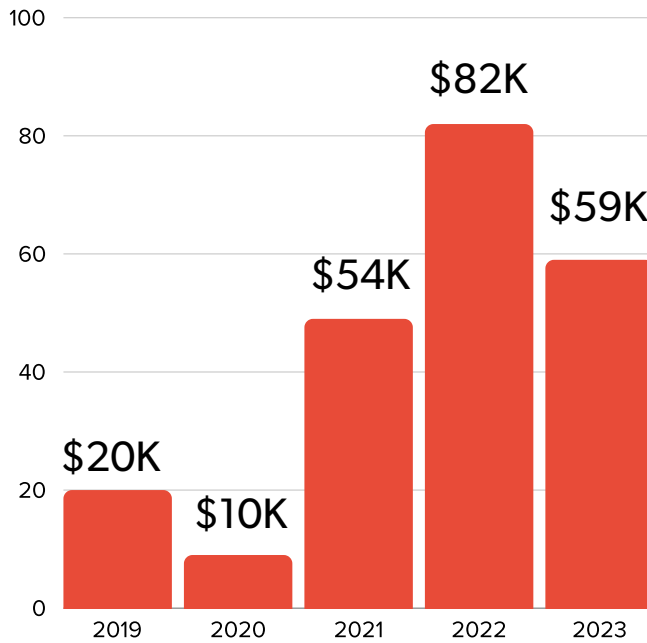




# Finances

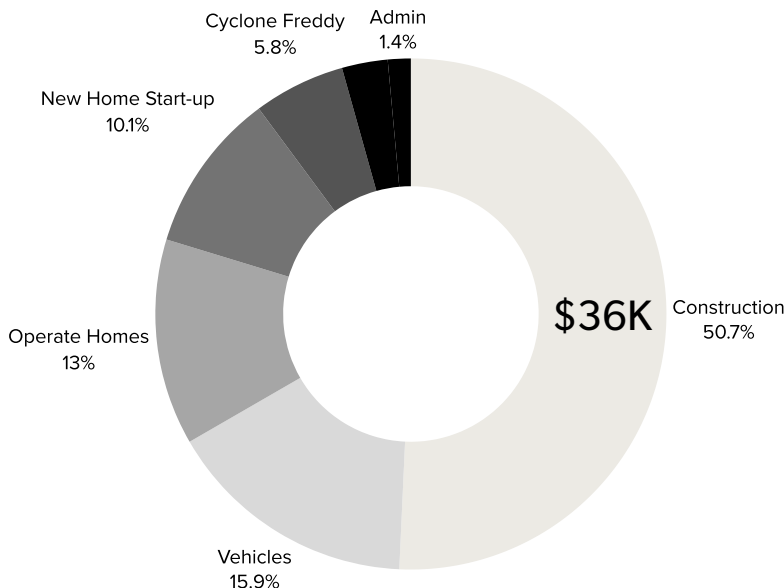
We strive to be very transparent with our donors concerning our ministry finances. Below is an overview of our donations and spending for 2023.

## 2023 Donations



- We received **\$59K** from you, our generous donors, in 2023.
- The year end fundraiser for Home #4 raised \$27K through Dec 31st.
- In addition, the iHeart Morning Show with Preston Scott in Tallahassee sponsored a fundraiser for Home #3 operating costs. 25 loyal listeners pledged a total of \$1,000 per month.

## 2023 Expenses



- We spent a total of **\$72K** in 2023
- Inflation and currency devaluation continues to impact our costs in Malawi
- Example: The Malawian Kwacha was devalued by 44% in late 2023
- Construction of the Mdeka (#3) home (\$35K) was 51% of total spending
- This home cost 52% more than the same home (#2) in 2022.



# Impact Snapshot

16

Orphans Rescued

We house eight children per home. Eight additional orphans will be rescued in early 2024.

3

Homes Constructed

Home #3 will open in early 2024. The grand opening is scheduled for June 2024.

5

Church Plants

Church plants represent new churches created by our partner after the Orphan Shade grand opening

~1,100

Village Salvations

Villagers that received salvation at the Orphan Shade grand openings

150

Bibles Provided

Chichewa language bibles provided to the villages church where we operate.





# 2024 Plans

PROJECTS	DETAILS	OUTCOME
<b>Open Home #3</b>	Home constucted in late 2023.	<ul style="list-style-type: none"> <li>• Rescue 8 orphan girls</li> <li>• Preach the gospel to 2,000+ people</li> </ul>
<b>Trauma Training (TBRI)</b>	Girls exhibit behaviors associated with trauma experiences	<ul style="list-style-type: none"> <li>• Train parents and pastors to apply Trust based Relational Intervention with the girls</li> </ul>
<b>Digital Audio Bibles</b>	Hypothesis: Solar powered bibles can be used as a discipleship tool	<ul style="list-style-type: none"> <li>• Supply Digital Solar bibles to several churches</li> <li>• Monitor acceptance and use by groups of believers</li> </ul>
<b>Build Home #4</b>	Add a few details describing your project's goals	<ul style="list-style-type: none"> <li>• Prepare home to rescue 8 more orphans</li> <li>• Preach the gospel to 1,000+ people</li> </ul>
<b>Introduce Business leaders to OSM</b>	Take individuals to visit our families in person	<ul style="list-style-type: none"> <li>• Create supporters in Malawi</li> <li>• Future Board members</li> </ul>

We couldn't have  
done it without your  
generous *support.*

Thank you  
to all our donors.

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