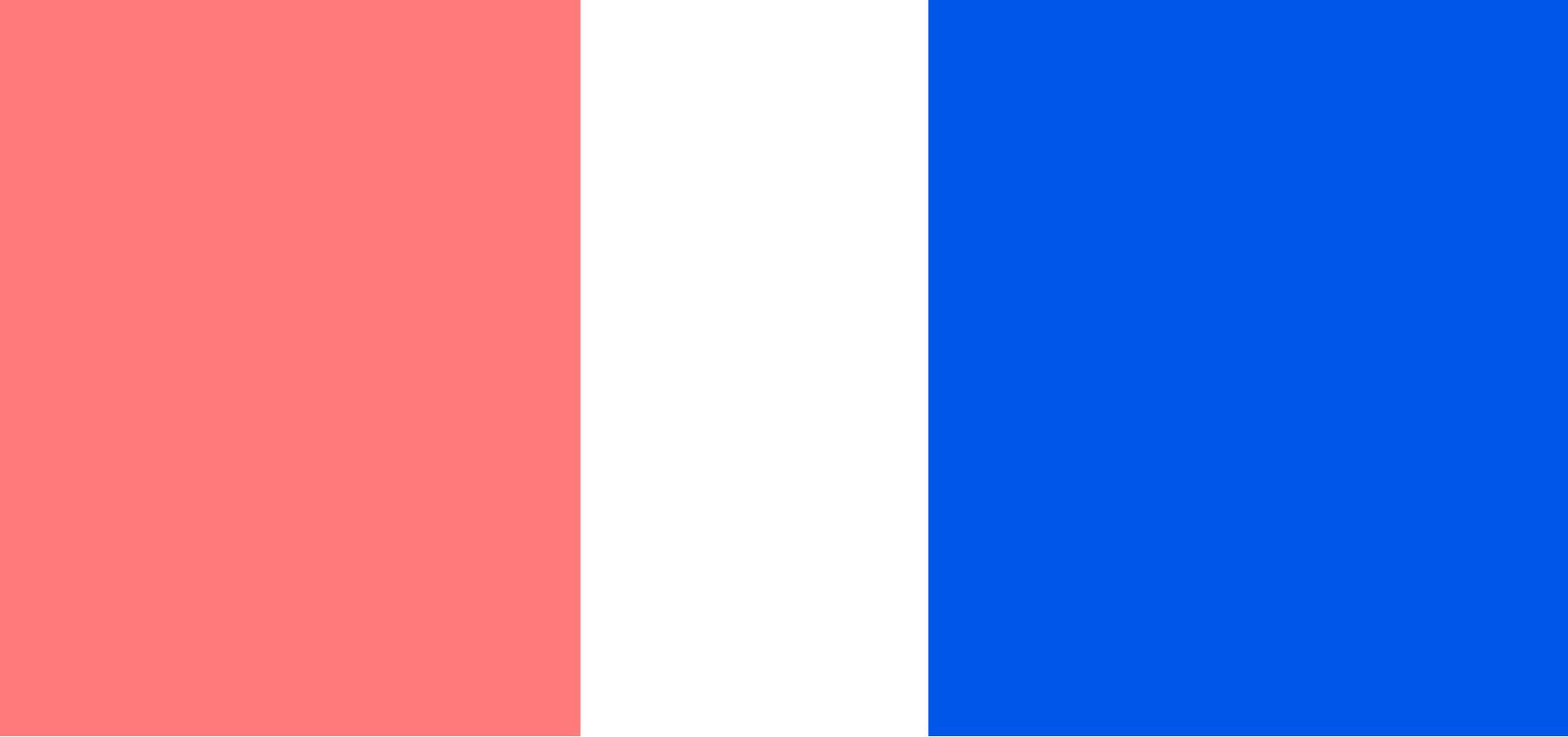




## LEADERSHIP







## MANAGEMENT

Leadership means "the ability of an individual to influence, Definition

Management comprises directing and controlling a group of one or more people or entities for the purpose of coordinating and harmonizing that group towards accomplishing a goal.

motivate, and enable others to contribute toward the effectiveness and success of the organizations of which they are members."

Are often called brilliant and mercurial, with great charisma.

They are comfortable taking risks, sometimes seemingly wild and crazy risks. Almost all leaders have high levels of imagination Personality Styles

2

Tend to be rational, under control problem solvers. They often focus on goals, structures, personnel, and availability of resources.

Managers' personalities lean toward persistence, strong will, analysis, and intelligence.



Simply look at problems and devise new, creative solutions. Using their charisma and commitment, they excite, motivate, and focus others to solve problems and excel. Approach to tasks

6

Create strategies, policies, and methods to create teams and ideas that combine to operate smoothly. They empower people by soliciting their views, values, and principles.

They believe that this combination reduces inherent risk and generates success

**Risk-taking** 

Approach

to risk

**Risk-averse** 

Involved

## Facilitative

Transformational, Consultative & Participative Role in decisionmaking

> 9 Styles

Dictatorial, Authoritative, Transactional, Autocratic, Consultative and Democratic

