

GROUPS BY CV

Destination Weddings,
Social Groups,
Corporate Meetings
& Incentives



Why **GROUPS BY CLASSIC VACATIONS?**

THE PEOPLE

A dedicated team to assist with your group from initial request to post-travel.

THE TOOLS

Industry leading technology like tools that help you manage and promote your groups with ease!

THE PRODUCTS

After 45 years, we have built relationships with the best group suppliers. Plus, we offer all the travel components your group could need.

THE PEOPLE

A DEDICATED GROUPS SPECIALIST

to assist with proposals for best group pricing and concessions, and with securing a contract to lock in your room block. In other words, they assist you in closing the sale.

A DEDICATED GROUPS COORDINATOR

along with a robust suite of tools, to partner with you in the execution process of your group.

IN-TRAVEL CUSTOMER SERVICE

team available 24/7/365 to assist you with any in-travel challenges.

THE TOOLS

DECISION MAKING PROCESS

The Custom Proposal tool allows you to create a link with your branding alongside hotel information, photos, and notes.

[Custom Proposal Tutorial](#)

GROUP MANAGEMENT TOOLS

Each group has its own robust portal which allows you to create bookings, pull dynamic reports, and manage each booking within your group including invoicing, posting payments and sending payment links.

CUSTOM GROUP WEBSITE

Create a mini-site for your group as a place everyone can find pertinent information and guidance. Your site will include a booking engine tied to your contracted room block where travelers can create a booking, accept your Terms & Conditions, and post payments.

[Sample Website](#) | Code: LOVE

THE PRODUCTS

AIR CREDIT PROMO

If your group materializes 75+ paid room nights, your group leader and companion (or your Wedding Couple) can qualify for reimbursement of their flights up to \$1000

[More Information](#)

GROUP TRAVEL PROTECTION PLAN

Groups by Classic Vacations offers your group travelers two protection plans – including one with a “Cancel for any Reason” benefit.

[Social Group & DW Protection Plan](#)

[Corporate Group Protection Plan](#)

GROUP CREDIT USE AS YOU CHOOSE

In place of the Air Credit Promo, we bring you VIP EXCLUSIVE PROMO.

[More information](#)

GROUPS ROYALTY REWARDS

Start earning Groups Royalty Rewards Points after you reach \$150,000 in traveled annual group sales. Points can be redeemed for your own travel, and can be combined with FIT points.

ONGOING EDUCATION

Friday Workshop #1, learn the group process from request to proposal to contract.

[Register here for Workshop #1](#)

GROUPS BY CLASSIC VACATIONS

offers best-in-class preferred all-inclusive resorts

WORLD OF HYATT. *Inclusive* COLLECTION

DREAMS RESORT & SPA

ZOETRY WELLNESS & SPA RESORTS

SECRETS Resorts & Spas

SECRETS[®] Impression

breathless RESORTS & SPAS

PLAYA HOTELS & RESORTS[®]

HYATT ZILARA WYNDHAM *Altra*

HYATT ZIVA ALL-INCLUSIVE RESORTS

Sanctuary CAPCANA BY PLAYA HOTELS & RESORTS

Hilton *ROSE HALL RESORT & SPA

Hilton PLAYA DEL CARMEN AN ALL-INCLUSIVE RESORT

THE ROYAL PLAYA DEL CARMEN

Hilton LA ROMANA RESORT & SPA PUNTA CANA

HOTEL XCARET ARTE

HOTEL XCARET MEXICO

LA CASA DE LA PLAYA

Hilton

ALL-INCLUSIVE

CANCUN · TULUM · VALLARTA RIVIERA

AIC HOTEL GROUP

20°N 87°W

UNICO *Riviera Maya*

Hard Rock HOTEL

BlueDiamond Resorts

Royalton Luxury Resorts

Hideaway *Royalton*

ph planet hollywood HOTEL & RESORTS

KARISMA HOTELS & RESORTS

MARGARITAVILLE ISLAND RESERVE BY CARRERA

nickelodeon HOTELS & RESORTS

AZUL BEACH RESORTS

PALLADIUM HOTEL GROUP

GRAND PALLADIUM HOTELS & RESORTS

TRs HOTELS

ATELIER[®] PLAYA MUJERES

GRUPO LOMAS

Generations Resorts

El Dorado Spa Resorts by Marriott

MELIA HOTELS & RESORTS

Paradisus RESORTS

IBEROSTAR[★] HOTELS & RESORTS

POSADAS.

Fiesta Americana. HOTELS & RESORTS

Grand Fiesta Americana HOTELS & RESORTS

LIVE AQUA. HOTELS & RESORTS

EXPIOREAN. DISCOVERY RESORTS

GARZA BLANCA

PALACE RESORTS[®]

MARIVAL[®] RESORTS

MARIVAL[®] ARMONY PUNTA DE MITA

MARIVAL[®] DISTINCT RIVIERA MAYA

MARIVAL[®] EMOTIONS NUEVO VALLARTA

Sandals

Beaches

VELAS RESORTS. MEXICO



SAY I DO IN PARADISE

Whether you're planning an intimate ceremony or a grand celebration, your Travel Advisor can help you create the destination wedding of your dreams. The options are limitless and your wedding experts will assist in making your wedding day as stress-free as possible.

AIR CREDIT YOUR DESTINATION WEDDING

Wedding Couple, you can earn up to **\$1000 USD credit** towards your Destination Wedding Airfare

To Qualify: your Travel Advisor will book your round trip flights with Classic Vacation on one of the following carriers, UA, DL, AS, HA and you will receive up to \$1000 towards your coach air (based on 2 guests round trip). Your group must materialize 75 paid room nights to qualify.

GROUPS **BY** CV



VIP
EXCLUSIVE

SOCIAL GROUPS | CORPORATE MEETING OR INCENTIVE GROUPS | DESTINATION WEDDING GROUPS

Introducing our NEW groups' offer, exclusively for YOU! Book your next contracted group getaway with Classic Vacations with 75 or more paid room nights, and receive up to \$1,000 to be redeemed as you desire. Choose to VIP yourself with a higher commission or VIP clients on a room upgrade, event, or flight credit.

75 PAID ROOM NIGHTS **\$500**

100 PAID ROOM NIGHTS **\$750**

125 PAID ROOM NIGHTS **\$1,000**

YOUR BONUS. YOUR CHOICE.

Contact us at: Groups@classicvacations.com or
your CV Business Development Manager

Send new group leads online:
www.classicvacations.com/GroupRequest

*Complimentary room nights earned through concessions will not apply toward total room block count. Book by 12/31/2023, for travel from 6/1/2023 through 12/31/2024. This offer is valid for Travel Advisors. 4% agency fee or check deduction applies. Group booking must be paid in full. The Credit will be applied at time of travel. Not combinable with Say I do in Paradise or Seal the Deal air credit promotions.



ELITE RETREATS

Groups by Classic is proud to present Elite Retreats. This collection has been hand-picked by our experts to highlight the best 4.5 and 5 star resorts for your social and corporate groups to enjoy in the most sought-after destinations.

[EXPLORE ELITE RETREATS](#)

[CLIENT FACING LOOKBOOK](#)



Save the Date

an educational event brought to you by groups by cv

Save The Date LIVE event creates a valuable educational experience to learn how to plan the dream destination wedding. We'll introduce you to our best all-inclusive partners and provide you with valuable resources and tools, including a glamorous digital magazine with all the details.

[MORE INFORMATION](#)