





Why GROUPS BY CLASSIC VACATIONS?

THE PEOPLE

A dedicated team to assist with your group from initial request to post-travel.

THE TOOLS

Industry leading
technology like tools that
help you manage and
promote your groups
with ease!

THE **PRODUCTS**

After 45 years, we have built relationships with the best group suppliers. Plus, we offer all the travel components your group could need.

THE PEOPLE

A DEDICATED GROUPS SPECIALIST

to assist with proposals for best group pricing and concessions, and with securing a contract to lock in your room block. In other words, they assist you in closing the sale

A DEDICATED GROUPS COORDINATOR

along with a robust suite of tools, to partner with you in the execution process of your group.

IN-TRAVEL CUSTOMER SERVICE

team available 24/7/365 to assist you with any in-travel challenges.

THE TOOLS

DECISION MAKING PROCESS

The Custom Proposal tool allows you to create a link with your branding alongside hotel information, photos, and notes.

<u>Custom Proposal Tutorial</u>

GROUP MANAGEMENT TOOLS

Each group has its own robust portal which allows you to create bookings, pull dynamic reports, and manage each booking within your group including invoicing, posting payments and sending payment links.

CUSTOM GROUP WEBSITE

Create a mini-site for your group as a place everyone can find pertinent information and guidance. Your site will include a booking engine tied to your contracted room block where travelers can create a booking, accept your Terms & Conditions, and post payments.

Sample Website | Code: LOVE

THE **PRODUCTS**

AIR CREDIT PROMO

If your group materializes 75+ paid room nights, your group leader and companion (or your Wedding Couple) can qualify for reimbursement of their flights up to \$1000

More Informtation

GROUP TRAVEL PROTECTION PLAN

Groups by Classic Vacations offers your group travelers two protection plans – including one with a "Cancel for any Reason" benefit.

Social Group & DW Protection Plan
Corporate Group Protection Plan

GROUP CREDIT USE AS YOU

CHOOSE

In place of the Air Credit Promo, we bring you VIP EXCLUSIVE PROMO.

More information

GROUPS ROYALTY REWARDS

Start earning Groups Royalty Rewards Points after you reach \$150,000 in traveled annual group sales. Points can be redeemed for your own travel, and can be combined with FIT points.

ONGOING EDUCATION

Friday Workshop #1, learn the group process from request to proposal to contract.

Register here for Workshop #1

GROUPS BY CLASSIC VACATIONS

offers best-in-class preferred all-inclusive resorts





































Sandals. Beaches.



SAY I DO IN PARADISE

Whether you're planning an intimate ceremony or a grand celebration, your Travel Advisor can help you create the destination wedding of your dreams. The options are limitless and your wedding experts will assist in making your wedding day as stress-free as possible.

AN ADDITIONAL GIFT JUST FOR YOU

WITH **75** ROOM NIGHTS

\$500

CREDIT

WITH **100** ROOM NIGHTS

\$750

CREDIT

WITH 125 ROOM NIGHTS

\$1,000

CREDIT



SOCIAL GROUPS | CORPORATE MEETING OR INCENTIVE GROUPS | DESTINATION WEDDING GROUPS

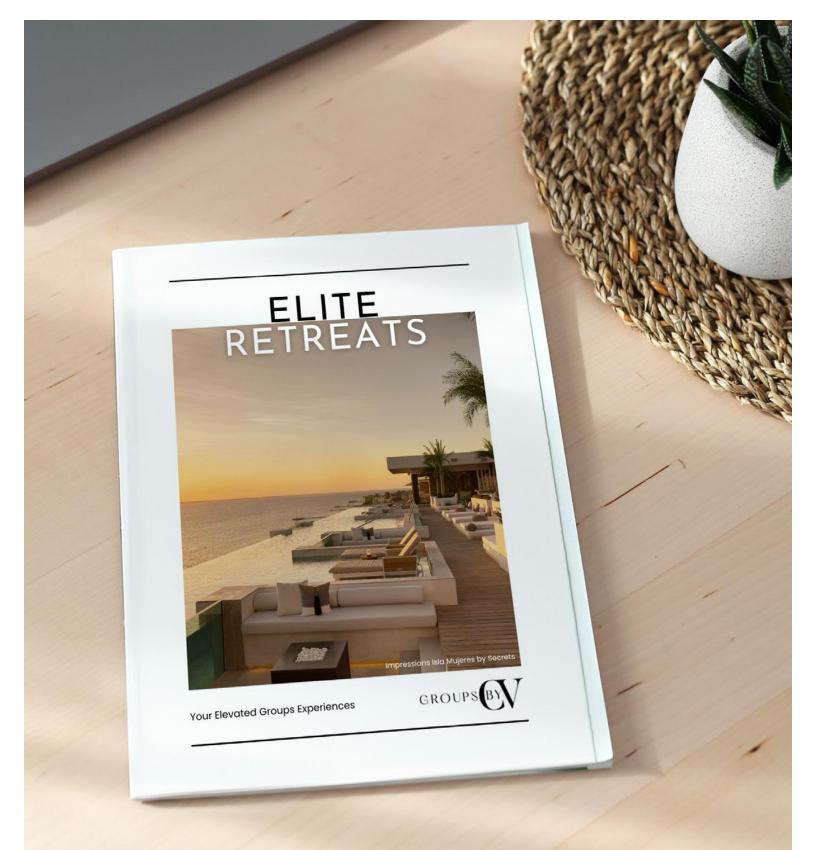
Introducing our NEW groups' offer, exclusively for YOU! Book your next contracted group getaway with Classic Vacations with 75 or more paid room nights, and receive up \$1,000 to be redeemed as you desire. Choose to VIP yourself with a higher commission or VIP clients on a room upgrade, event, or flight credit.

75 PAID ROOM NIGHTS \$500
100 PAID ROOM NIGHTS \$750
125 PAID ROOM NIGHTS \$1,000

YOUR BONUS. YOUR CHOICE.

Contact us at: Groups@classicvacations.com or your CV Business Development Manager

Send new group leads online: www.classicvacations.com/GroupRequest



ELITE RETREATS

Groups by Classic is proud to present Elite Retreats. This collection has been hand-picked by our experts to highlight the best 4.5 and 5 star resorts for your social and corporate groups to enjoy in the most sought-after destinations.

EXPLORE ELITE RETREATS

CLIENT FACING LOOKBOOK



Save The Date LIVE event creates a valuable educational experience to learn how to plan the dream destination wedding. We'll introduce you to our best all-inclusive partners and provide you with valuable resources and tools, including a glamorous digital magazine with all the details.