

TOGETHER WE BUILD A HEALTHIER COMMUNITY

2017

Annual Report



FOOD BANK
COALITION OF SAN LUIS OBISPO COUNTY

HOW IT WORKS

1 Food Is Collected

Food Donations 📄

Individuals, local businesses, and community organizations hold food drives and donate non-perishable food goods to us.

GleanSLO 🌿

Our GleanSLO program harvests fresh produce from backyards, farmers markets, and farms.

Grocery Store Rescues 🏪

Grocery stores let us know when they have extra and we pick it up.

Local, State & Federal Government Programs 🏛️

We administer various governmental food assistance programs.

Purchase Power 💰

We use donor funds to buy fresh produce and other nutritious food staples in bulk.



2 SLO Food Bank Warehouse

Food Bank staff and volunteers pack food orders at our warehouse in San Luis Obispo.



3

Food Is Distributed To Those In Need

Partner Nonprofits



More than 90 Partner Nonprofit Agencies source food from our warehouse to distribute throughout SLO County.

Food Bank Neighborhood Distributions



Food Bank staff and volunteers also facilitate recurring food distributions in every community in SLO County.

VOLUNTEER • DONATE • ADVOCATE

We are dedicated to increasing the availability of fresh fruits and vegetables as well as providing education on how to prepare healthy meals, even when resources are scarce. We work to improve the health of our community and ensure that everyone has access to fresh and nutritious food. Food insecurity puts those we serve at higher risk of diet-related diseases. Poor nutrition can negatively impact classroom performance for children.



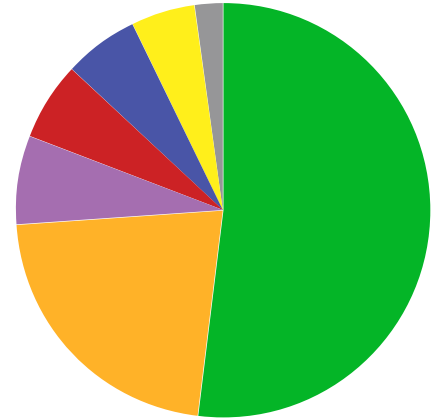
Nutrition Education

In 2017, the **Nutrition Program** partnered with *Dietetic Internship Programs* at Cal Poly and Atascadero State Hospital. This partnership is mutually beneficial in that we are able to provide training and hands-on experience in *Community Nutrition Education* to seven full-time interns, thus increasing this program's reach and impact without adding costs.

- ✓ 146 lessons & outreaches provided
- ✓ 670 individuals served per month
- ✓ 585 volunteer hours contributed
- ✓ 49 unique recipes created & shared

Over 4,851,198 lbs of food distributed:

- fresh produce **52%**
- shelf-stable food goods **22%**
- bread **7%**
- meat **6%**
- milk & dairy products **6%**
- healthy snacks for school **5%**
- prepared foods / entrees **2%**



Farmers Markets

Children participating in our **Children's Farmers Markets** learn about the benefits of eating fruits and vegetables as they shop for produce with "Food Bank Bucks". After the markets, they also try out new recipes and participate in nutrition lessons.

- ✓ 203 Farmers Markets held
- ✓ 14,157 children served
- ✓ 131,947 pounds of fresh produce distributed



At **Senior Farmers Markets**, participants learn easy ways to prepare and store food they take home each month. Recipients at Food Bank distributions receive materials and recipes in both English and Spanish and can sample recipes made from the items they are receiving that day.

INITIATIVES

**We host recurring food distributions
in every community throughout San Luis Obispo County.**



GleanSLO

We live in an area of agricultural abundance, yet there are many people in SLO County that face hunger. We believe in simple solutions such as harvesting extra produce and getting it to our neighbors in need.

Through the act of harvesting and sharing food, we connect and nourish our community to build stronger relationships and a deeper appreciation for food.

- ✓ 1,573 farmers market collections
- ✓ 304 farm gleans
- ✓ 188 backyard harvests
- ✓ 69 farm pick-ups

- ✓ 2,156 volunteers
- ✓ 258 first time harvesters
- ✓ 3,168 volunteer hours
- ✓ 128 first time donors



CalFresh

California's food stamp program helps households and families buy the nutritious food they need. CalFresh dollars stretch a tight food budget so that people can afford nutritious food. With a grant from the *Department of Social Services (DSS)*, we now have a full time staff member dedicated to helping eligible SLO County residents apply for CalFresh.

- ✓ 76 applications submitted
- ✓ 56 public outreaches



Local Capacity Building

We work closely with distribution sites and partner nonprofits to continually improve ways to expand access to food. We have provided grants to purchase cold storage equipment, empowered

new organizations to expand their capacity by adding USDA food to distributions, and developed leadership through training and hands-on experience for volunteers.



Public Distributions

The **Neighborhood Food Distribution Program** provides a direct approach to delivering food to SLO County residents. Our distribution sites are strategically located around SLO County to enable food access to our residents in need. Most of these sites are operated by Food Bank staff with the help of community volunteers. This means that Food Bank employees are in direct contact with the neighbors we serve and see the real needs of our community.

- ✓ 60 unique distribution sites
- ✓ 981 total distributions held
- ✓ 3,828 households served per month
- ✓ 7,300 people served per month

PARTNERS & VOLUNTEERS

We are the only countywide source of nutritious food for people in need, providing services from San Miguel to Nipomo, and every community in between.

Working hand in hand with volunteers, donors, corporate sponsors, and non-profit agency partners, it is our goal to see that no one in San Luis Obispo County goes hungry.

Partners

As SLO County's member of *Feeding America*, we work with nonprofit agencies throughout the county that distribute food to people in need as a part of their scope of services. These agencies include, but are not limited to, after school programs, church pantries, and recovery homes. The Food Bank and our partner nonprofits follow the guidelines established by *Feeding America* and are subject to regular compliance monitoring.

- ✓ over 90 partner nonprofits
- ✓ 499,716 meals served
- ✓ 76,594 families served
- ✓ 213,636 individuals served
- ✓ 24% over age 80
- ✓ 31% under age 18



Volunteers

Volunteers play a key role, helping us gather, pack and distribute nutritious food every day to our neighbors in need.

- ✓ 4,800 volunteers
- ✓ 23,300 volunteer hours



GIVING & FINANCIAL REPORT

In 2017 we received \$1,497,789.60 through 7,101 monetary donations. 971 of those were first-time donors.

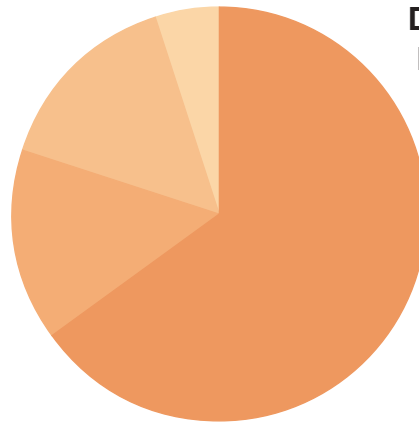
Donations

Donors transform our county, play the central role as food source to over 90 partner agencies, and serve as catalyst for creative programs which all help build a healthier community.



If agency partners are the Food Bank's roots, and volunteers our sun and air, then donors definitely water our garden which enables us to produce the bounty which feeds the county.

Nearly two-thirds of our donations come from individuals, thousands of people who live amongst us, who look beyond their own self-interests and step up to support every person's right to nutritious food.



Donors:

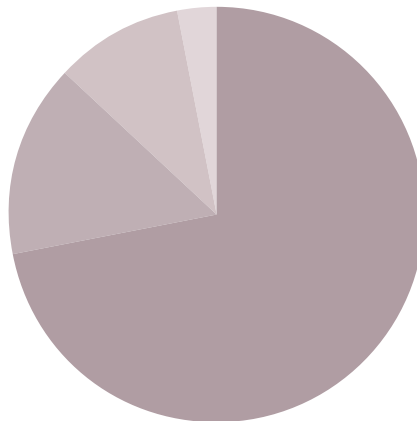
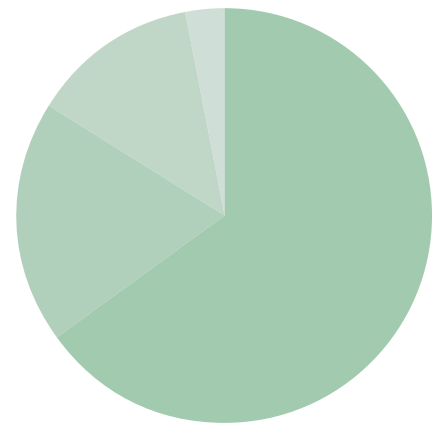
Individuals **65%**
 Corporations **15%**
 Other Non-Profits **15%**
 Businesses **5%**

Average Donation:

Individuals: \$147.05
 Corporations: \$1,800.97
 Businesses: \$505.14
 Other Non-Profits: \$2,379.65

2017 Income: \$6,266,705

Donated Food **65%**
 Monetary Donations **19%**
 Grants **13%**
 Other **3%**



2017 Expenses: \$2,367,818

Programs **72%**
 Food Acquisitions **15%**
 Management / Operations **10%**
 Fundraising **3%**

A dollar donated has an effect beyond what any single person might make of it. There is an intimate and expansive relationship between a dollar donated and our ability to see to it that families can produce nutritious meals in their homes.

Businesses and corporations also share in our work both through volunteering and in making donations in support of events and critical programming. Such contributions provide distinctive highlight to our coalition.

BOARD MEMBERS & STAFF

Board of Directors

Board Chair: Steve Davis

Vice Chair: Joe Simonin

Secretary: Richard Benitez

Treasurer: Richard Hungerford

Mark Corella, Jon Franke, Tiffany German,
Donna Lewis, Doug Major, Susan McTaggart,
Yukie Murphy, Lisa Nicholson

Executive Team

Chief Executive Officer

Kevin J. Drabinski

Director of Operations

Tim Parker

Director of Programs

Andrea Keisler

Director of Development

Susan Olson

Development & Community Engagement

Partner Services Manager

Suzie Freeman

Community Outreach & Volunteer Coordinator

Haley Trengove

Marketing & Communications Coordinator

Luisse Gleason

Donor Relations Assistant

Helen Collins

Programs

Community Food Programs Manager

Dan Cano

Community Food Programs Coordinator

Jordan Cooper

Nutrition Program Manager

Melissa Danehey

CalFresh Program Coordinator

Marcela Alvarez

GleanSLO Program Manager

Roxanne Sanders

GleanSLO Program Coordinator

Emily Wilson

GleanSLO Driver

Chuck Asmus

Warehouse & Operations

Bookkeeper / Office Manager

David Phillips

Warehouse Manager

Matt Morrison

Warehouse Assistant Manager

Gonzalo Martinon

Partner Services Clerk

Cliff Mendez

Warehouse Staff

Ethan Gilbert, William Hudson, Kenneth Knott, Enrique Martinez, Will Moreland, Michael Esquibel, Henry Ramos

As of May 18, 2018

OUR VISION

The vision of the Food Bank Coalition of San Luis Obispo County is that every person in the county has adequate access to nutritious food.

Every human being has the right to nutritious food, regardless of the reasons that they may not be able to obtain it for themselves. The Food Bank's intent is not only to help make nutritious food available through our programs and agencies, but also to encourage and support each person we serve, recognizing their possible vulnerabilities and sensitivities. Everyone the Food Bank serves, whether individuals, families or agencies, deserves to be treated with kindness, respect and dignity. It is our privilege to serve without judgement.

Contact Us

1180 Kendall Road
San Luis Obispo, CA 93401

(805) 238 4664
slofoodbank.org

*See our website for information on volunteering, donating and connecting to resources.

