



## Capability Statement

Mark of quality, assurance of service.

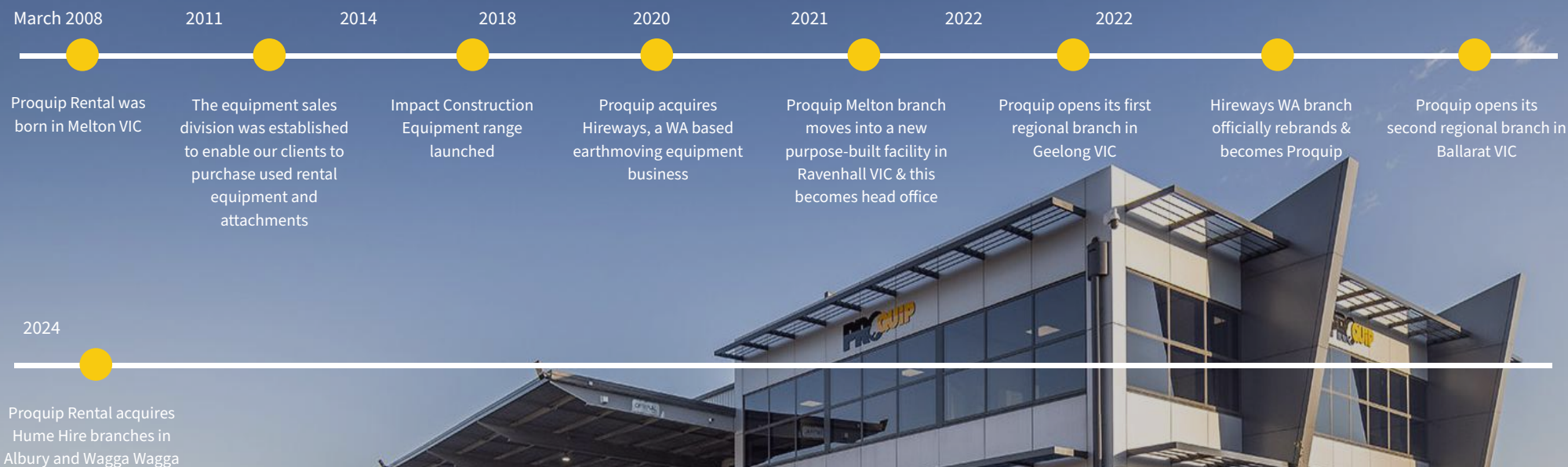


# Our Journey.

Proquip Rental & Sales was founded in March 2008. Family owned & operated we specialize in earthmoving equipment rental ranging from 1-40 tonne.

With possibly the most late model fleet in the industry, our aim has always been to provide industry leading earthmoving equipment solutions for rental and purchase, and to deliver a customer experience that is unparalleled in the marketplace.

Our management and staff strive continuously for higher standards in all aspects of the business. We now have locations in Albury, Ballarat, Geelong, Melbourne, Perth and Wagga Wagga to better serve our valued customers needs.





# Mark Of Quality Assurance Of Service.

## Mark of Quality

Quality is an uncompromising and founding pillar at the heart of everything the team at Proquip put their hands to. This shows itself consistently in the quality of the equipment we provide, the presentation of the equipment when it arrives onsite and importantly the quality of the customer experience we provide based around communication, compliance, and fast response.

## Assurance of Service

We believe the recipe for becoming a supplier of choice is simple and it comes down to doing the little things right consistently. Our commitment to understanding customers needs, providing solutions, being flexible, communicating always and following through consistently are considered the basics to providing assurance of service at Proquip.





# Distinctive Capabilities.

## Quality of Equipment

At Proquip, we set the benchmark for quality of equipment. We achieve this by turning our fleet over on a regular basis. This simply means our rental clients always get new or late model equipment, with only globally recognized brands being sourced.

## Range of Equipment

At Proquip, we solely focus on ground engaging equipment between 1 tonne and 35 tonne. Our range covers most of the civil requirements including attachments and our current fleet of mobile plant is in excess of 500 machines.

## Availability

Due to the size of our core range and being able to source out of several locations, we are able to access equipment quickly and are rarely in a position where we can't supply due to equipment availability. Our fleet size is always growing and so is our range to embrace the ever-changing needs of our focus industries and also taking on new technology.

## Efficiency & Peace of Mind

At Proquip, we understand that the industries and the customers we service are generally time poor, so we concentrate on getting the little things right in order to give our customers confidence and peace of mind. As a team, we carry a sense of urgency in the way we go about delivering on our customer's needs. This includes our safety and compliance promise that every piece of plant will comply with the relevant safety and pre-delivery induction site specific requirements.

## Communication & Follow Through

At Proquip, we believe good communication lies at the heart of any successful relationship. Our main focus as a team is about delivering on our 4 foundational service pillars:

- \*Right product
- \*Right place
- \*Right time
- \*Every time

## Safety & Compliance

Equipment compliance and safety are key facets of the day to day needs of the industry sectors we service. We strive to provide the benchmark in all areas of equipment safety and compliance and are committed to keeping up with the ever-changing demands and site requirements as they come along.



# Our Equipment Range.



Mini Excavators  
1.7-8 Tonne



Excavators  
10-40 Tonne



Positracks  
30-110hp



Skid Steers  
45-70hp



Articulated Dump Trucks  
30-40 Tonne



All Terrain Forklifts  
2.5-3 Tonne



Hydrema  
12/22 Tonne



Wheel Loaders  
6-30 Tonne



Tippers  
4.5-16 Tonne (GVM)



Backhoes  
9 Tonne



Site Dumpers  
3-9 Tonne



Water Trucks  
3000-13000 Ltr



Graders  
12 Foot Blade  
14 Foot Blade



Dozers  
20 Tonne 3D GPS/  
Pat Blade Rippers



Telehandlers  
2.5-4 Tonne



Twin Drum Rollers  
1.5-10 Tonne



Smooth Drum Rollers  
5-20 Tonne Single Drum  
9-24 Tonne Multi Wheel



Water Carts  
1000/2000 Ltr



Padfoot Rollers  
5-20 Tonne



Multi Wheel Rollers  
9-23 Tonne



Remote Trench Rollers  
1.5 Tonne



DPU  
90-700kg



Vibrating Rammers  
32-66kg



# Our Attachment Range.



Breakers  
1-45 Tonne



Vibration Plates  
3.5-35 Tonne



Grapple Buckets  
3.5-35 Tonne



Auger Drives  
1-35 Tonne



Auger Bits  
200mm-1200mm



4 in 1 Buckets



Tilt Mud Buckets  
5-35 Tonne



Compaction  
Wheels  
5-35 Tonne



Sieve Buckets  
2.5-35 Tonne



Rippers



5 Finger Grabs



Brooms



Rotary Cutters



Core Barrels  
450mm-900mm



Rock Augers



Slashers



Sweeper Brooms



Harley Rakes



Smudge Bars



Pallet Forks



Mulchers



Dozer Blades



Trenchers



Rotary Axe





# Our Team.

## Many people...one family

Our people are the real difference at Proquip. From different backgrounds and walks of life, they work together each and every day to perform the best possible outcomes for our clients on a consistent basis. We train well, work well and win well. Family owned and operated we believe in treating our customers and suppliers like family and in turn we have been able to build a very loyal and stable client & supplier base.



# Our Partners Include.





# Client Testimonials.

One of the most craved things in business is communication and follow-up, these guys have excelled at it.

Doug McLaren

I would like to say a big thank you to all the team at Proquip for the fantastic service and excellent excavator. I will look forward to doing business with Proquip in the future.

Craig Murphy

Your team has done a fantastic job in making our CAT loader look brand new. I was extremely impressed by all the friendly staff members.

Brendon Oates

I was very impressed by the service and attitude of the Proquip staff, it was very admirable. Great to see young staff that know how to look after customers.

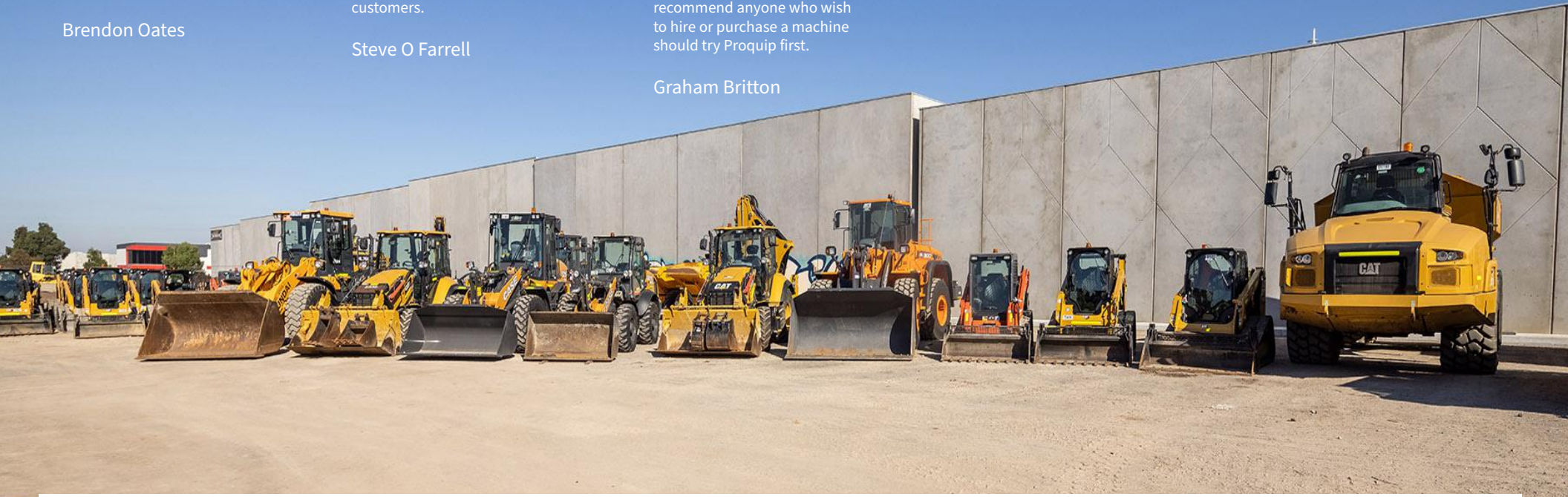
Steve O Farrell

Thanks very much for your speedy work! I am amazed with your turn around time. It's hard to believe how good Proquip have been to work with.

David Neylon

The entire Proquip Staff, from the time of my first enquiry of the machine, to the final delivery has been honest, professional and fast. I will highly recommend anyone who wish to hire or purchase a machine should try Proquip first.

Graham Britton





# Our Locations.

Melbourne  
2-10 Barretta Road  
Ravenhall VIC 3023  
Phone: +61 3 9971 2066

Perth  
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Kewdale WA 6105  
Phone: +61 8 9259 0611

Albury  
16 Reiff St  
Albury NSW 2641  
Phone: +61 2 6082 9944

Ballarat  
9 Bulldog Drive  
Delacombe VIC 3356  
Phone: +61 3 9971 2056

Geelong  
39-43 Hume Reserve Court  
Bell Park VIC 3215  
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