









COLDWELL BANKER

**HEARTHSIDE** 





## HOUSE OF HEARTHSIDE

EMPLOYEE DIRECTORY





Coldwell Banker Hearthside is a family-run company built on integrity, expertise, and a belief in the power of people working together to create positive change in the communities we serve across Pennsylvania and New Jersey.

Since 1991, our mission has been to deliver an unmatched experience—for every buyer, seller, agent, and employee. We invest in high performers through ongoing training and development, equipping them to tackle any real estate challenge with confidence and care.

Rooted in values like trust, loyalty, and fairness, we've grown into a market leader with deep community ties and a reputation for excellence. Financially strong and locally focused, we take pride in doing good work with great people.

At the core of it all? We treat everyone like family. Always have. Always will.



### Jamie Mancuso

#### **Chief Executive Officer**

As the Chief Executive Officer of all of the entities under the Cross Keys Management umbrella, Jamie Mancuso is responsible for the corporate direction and strategic growth of the company, with a focus on residential and commercial real estate operations, exceptional service for buyers and sellers, and recruitment and retention of the area's most talented real estate professionals.

As the son of Coldwell Banker Hearthside founder and chairman Frank Mancuso, Jamie is committed to ensuring an unsurpassed experience for every buyer, seller, agent, and employee.

# Robin Mancuso Chief Operating Officer

As Chief Operating Officer of all of the entities under the Cross Keys Management umbrella, Robin Mancuso oversees day-to-day operations of the company with an emphasis on providing end-to-end residential and commercial real estate solutions through essential mortgage, title, insurance, land development, and relocation services to clients in search of a trusted partner and simplified one-stop approach.

With her complete understanding of state regulation laws, real estate closing procedures, and the need for a high level of customer service, Robin demonstrates a firm commitment to ensuring all customers enjoy an exceptional transactional experience from start to finish.





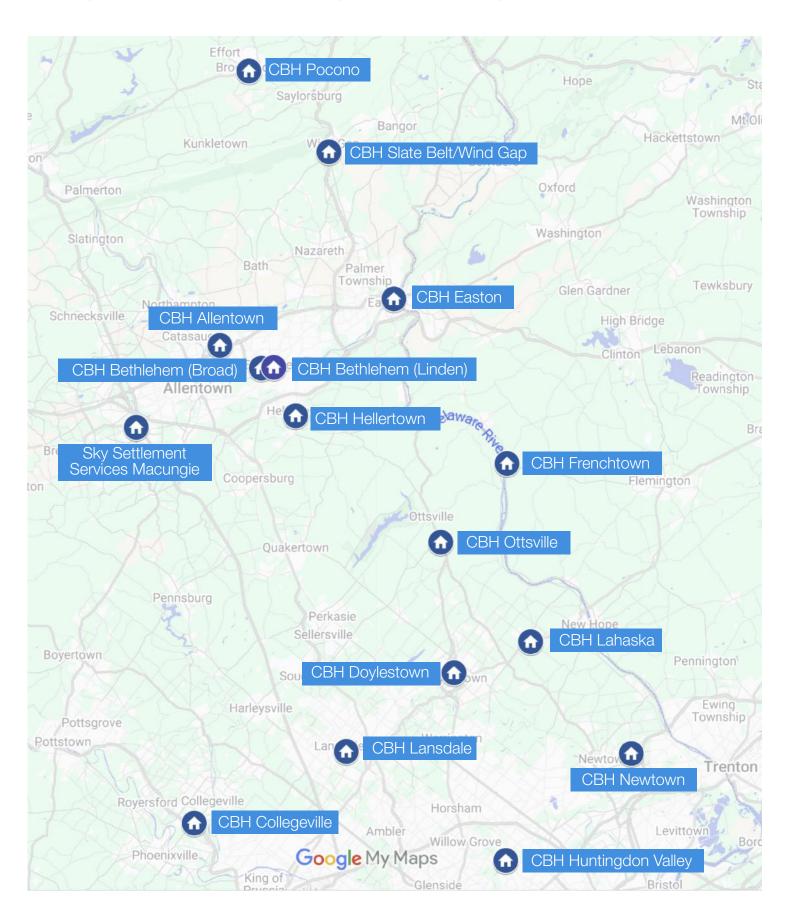
## Cliff Lewis Chief of Growth & Acquisitions

As Chief of Growth and Acquisitions, Cliff spearheads expansion by identifying and exploring new market opportunities, ensuring a smooth path for growth and innovation. He helps lead negotiations with prospective partners and acquisitions, bringing strategic insight and precision to every deal.

As founder and leader of the Cliff Lewis Experience team, Cliff's role goes beyond growth and transactions, he serves as a mentor and coach to leaders and agents alike —helping them maximize their potential and embrace new opportunities for success.

# TRUE STRENGTH LIES IN LEADING WITH INTEGRITY, STANDING BY OUR VALUES, AND LIFTING EACH OTHER LIKE FAMILY.

### **CBH OFFICE LOCATIONS**



WWW.CBHRE.COM

### CORE SERVICES





Multiple Locations
484-284-9270
E: Info@ConnectClosing.com
W: ConnectClosing.com

Newtown: 215-322-6633
Bethlehem: 610-489-3073
E: Info@SkyClosings.com
W: SkyClosings.com





212 N. Main St., Doylestown, PA 267-352-9120E: Marketing@BlueEdgeTeam.com W: BlueEdgeTeam.com 488 Norristown Road, Suite 241 Blue Bell, PA 19422 610-234-3840 E: Info@BSkyLoans.com W: BlueSkyHomeFinance.com

### OPPORTUNITIES



100 Brandywine Blvd, 1st Fl. Newtown, PA 18940 215-489-6100



100 Brandywine Blvd, 1st Floor Newtown, PA 18940 215-489-6100 E: Info@SkyLeads.com



100 Brandywine Blvd, 1st Floor Newtown, PA 18940 Phone: 267-350-5555 www.cbhre.com/relocation



Hearthside At Your Side is an agent-led initiative that focuses on giving back to community organizations within the Coldwell Banker Hearthside footprint in various areas such as: those in need, military families, local food banks, adopt-apet programs and much more.

Coldwell Banker Hearthside has a long-standing heritage of community giving. With more than 500+ agents and 50 employees, we have significant reach into the areas and neighborhoods where we operate, and it's through that reach that we can make a real difference.











### COMPANY LEADERSHIP



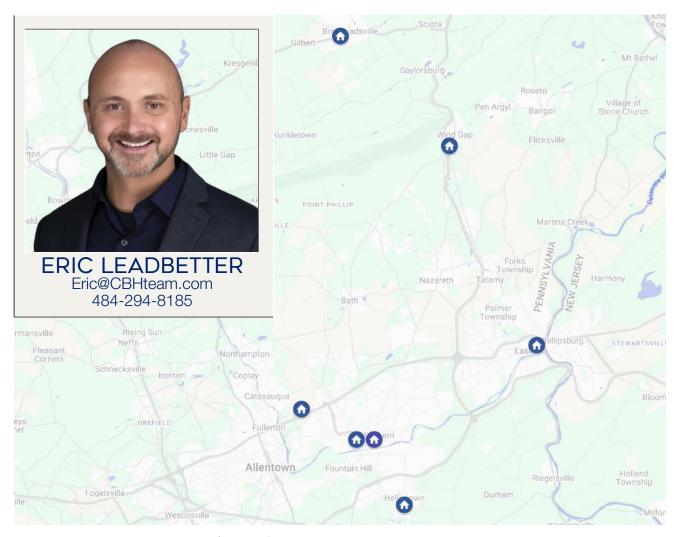
### President - South Region

Stefanie Hahn is driven by growth—bringing in talented agents, helping them crush their goals, and building a culture they're proud to be part of. She leads with heart and hustle, building strong teams, smart systems, and big opportunities for the people around her.

As a real estate exec, Stefanie focuses on what moves the needle: strategic recruiting, retention, and building real relationships—within the company, across the industry, and out in the community. Challenges? That's her zone. Whether she's solving a problem, building a strategy, or rolling up her sleeves to get it done, she's all in.

Her mission? Empower people, support smart growth, and create a place where success isn't just possible—it's expected.

### COMPANY LEADERSHIP



### President - North Region

From solo agent to powerhouse team leader, Eric Leadbetter's real estate journey is all about grit, growth, and helping others level up. Over the past decade, he's built a high-performing team of 18, owned multiple brokerages, and coached countless agents toward success.

He's known for his ability to tap into what drives people and show them what's possible —with "I am determined to make this work" as both a personal mantra and a mindset he shares with others.

Named one of the Most Influential Men in the Lehigh Valley, Eric brings heart, hustle, and a sharp eye for talent to every part of the business. Whether it's building teams or guiding clients, he's focused on creating a real estate experience that's second to none.

### MEET OUR TEAM

COMPANY LEADERSHIP



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NICK SMITH Sky Leads Manager Nick@CBHteam.com



LAINA WIEGAND
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TRACEY ZARZYCKI
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### MEET OUR TEAM

OFFICE LEADERSHIP



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### SUPPORT DEPARTMENTS

FINANCE



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FINANCE



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NFORMATION TECHNLOGY



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### SUPPORT DEPARTMENTS

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OFFICE COORDINATORS



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JUDY HEALY Office Coordinator Judi@CBHteam.com

OFFICE COORDINATORS



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KELLY VAN OSTEN
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# MARKETING AND LEAD OPPORTUNITIES





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MARGE WINGATE
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### TRANSACTION COORDINATION

# CONNECT CLOSING?



KAREN DONOVAN TEAM LEAD Karen@ConnectClosing.com 484-284-9270 x502



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### SETTLEMENT SERVICES



SKY SETTLEMENT SERVICES LLC



JACQUIE NACE
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LAINA WIEGAND Closer & Manager Lehigh Valley Laina@SkyClosings.com 610-489-3073 x2695



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ASHLEY HEPLER
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### SETTLEMENT SERVICES



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KRISTA REICHEL Settlement Closer Krista@SkyClosings.com 610-489-3073 x404



LISA ROACH
Settlement Closer
LisaRoach@SkyClosings.com
215-322-6633 x2205



KAREN URENA Settlement Closer Karen@SkyClosings.com 610-489-3073



FRANK MANCUSO
Managing Partner
FMancuso@BSkyLoans.com

### **MORTGAGE**



OUR MISSION IS TO SERVE OUR
CUSTOMERS WITH HONESTY, INTEGRITY
AND COMPETENCE.

#### LOCAL EXPERTISE

Blue Sky Home Finance attracts many home sellers and real estate agents because we are proven local mortgage experts. Your loan gets approved here...locally. From document collection to loan application and underwriting to final approval, it is all done under one roof. At settlement, your loan officer is by your side with certified funds for your loan and will lead you through the final documents.

#### PERSONAL SERVICE

Our level of service is not available from a website or an app. In an era of being routed through customer service departments, being local gives us the unique ability to be accessible to our clients. You need to move swiftly when you find a property you love, so we are proud to be available to you and your agent on nights and weekends, which is critical when getting the seller to accept your offer over others.

#### REPUTATION

Blue Sky Home Finance is incentivized to provide unparalleled service because we want you to be a source of referrals for our future business. Whether you have a great experience or a bad one (we're pretty sure it will be great!), your friends and relatives will hear about it. We live and work in the local area, so our reputation and livelihood are at stake.

Our goal is to provide home loans to our clients while providing them with the lowest interest rates and closing costs possible.

### **CBH OFFICES**

#### **ALLENTOWN**

968 Postal Road, Suite 210 Allentown, PA 18109 Phone: 610-465-5600

#### **BETHLEHEM (LINDEN)**

622 Linden Street Bethlehem, PA 18018 Phone: 610-936-9953

#### DOYLESTOWN

212 N. Main Street Doylestown, PA 18901 Phone: 215-340-3500

#### **FRENCHTOWN**

57 Bridge Street Frenchtown, NJ 08825 Phone: 908-996-7151

#### **HUNTINGDON VALLEY**

2600 Philmont Ave, Suite 100 Huntingdon Valley, PA 19006 Phone: 215-379-2002

#### LANSDALE

600 E. Main Street Lansdale, PA 19446 Phone: 215-855-5600

#### **OTTSVILLE**

7531 Easton Road Ottsville, PA 18942 Phone: 610-847-3300

#### SLATE BELT/WIND GAP

31 W. 1st Street Wind Gap, PA 18091 Phone: 610-863-8444

#### **BETHLEHEM (BROAD)**

316 W Broad Street Bethlehem, PA 18018 Phone: 610-936-9960

#### COLLEGEVILLE

100 Springhouse Drive, Suite 100 Collegeville, PA 19426 Phone: 610-489-7700

#### **EASTON**

60 North 4th Street Easton, PA 18042 Phone: (484) 838-1004

#### **HELLERTOWN**

186 Main Street Hellertown, PA 18055 Phone: 610-838-0440

#### LAHASKA

5895 Lower York Road, P.O. Box 299 Lahaska, PA 18931 Phone: 215-794-1070

#### **NEWTOWN**

100 Brandywine Blvd., 1st Floor Newtown, PA 18940 Office: 267-350-5555

#### **POCONO**

1656 Rt. 209, Unit 13 Brodheadsville, PA 18322 Phone: 610-936-9953

