

## WORRY FREE VACATION RENTALS

-> bringing the Coastaro way to vacation rentals

www.coastarorentals.com

# "The world is a book and those who do not travel read only one page." St. Augustine

## IT'S YOUR INVESTMENT

#### --- INVESTMENTS THAT REALLY EARN

Congratulations on your investment in Cabo. Now it's time to find that partner that will maximize its value and give you a worry experience, as you reap the benefits.

Over the next few pages you will see that here at Coastaro Vacation Rentals we do things a little different. This is about a partnership...2 entities working towards a common goal.

We want to see your rental flourish as much as you do. So we have invested in the right technology and the right people to make that happen.



## OUR PROCESS



Clear Expectations

Property/Rental Management

Prepare the unit for rental

Marketing

Reporting

Worry Free

## CLEAR EXPECTATIONS

At Coastaro Vacation Rentals, we are committed to upholding the highest ethical standards in all our business dealings. Our success is built on trust, integrity, and professionalism. Our Code of Ethics serves as a guiding principle for our agents, employees, and partners to ensure ethical conduct in every transaction and interaction.

We are your partner!

### PROPERTY MANAGEMENT

→ WE CARE FOR YOUR HOME LIKE IT IS OUR OWN

SCHEDULE AND OVERSEE CLEANING BETWEEN STAYS

**COORDINATE REPAIRS AND ROUTINE MAINTENANCE** 

INSPECT THE PROPERTY REGULARLY TO ENSURE IT'S GUEST-READY

RESTOCK ESSENTIALS (TOILETRIES, SUPPLIES, LINENS, ETC.)

ENSURE THAT ALL UTILITY, TAX AND HOA FEES ARE PAID.

#### SIMPLE FEE STRUCTURE

**CONDOS** 

STUDIO/1 BEDROOM = \$100.00

2 BEDROOM = \$150.00

3 BEDROOM = \$200.00

4 + BEDROOM = \$250.00

#### **VILLAS**

**UNDER 1500 SQ/FT = \$200.00** 

1500 - 2500 SQ/FT = \$250.00

2500 - 4000 SQ/FT = \$325.00

OVER 4000 SQ/FT = \$400.00

### RENTAL MANAGEMENT

**5 STAR CUSTOMER SERVICE** 

**RESPOND TO INQUIRIES AND HANDLE BOOKINGS** 

COMMUNICATE WITH GUESTS BEFORE, DURING, AND AFTER THEIR STAY

PROVIDE CHECK-IN/CHECK-OUT INSTRUCTIONS

HANDLE GUEST ISSUES, COMPLAINTS, OR EMERGENCIES

CREATE AND MANAGE LISTINGS ON PLATFORMS LIKE AIRBNB, VRBO, BOOKING.COM

UPDATE DESCRIPTIONS, PHOTOS, AND PRICING

**ADJUST RATES DYNAMICALLY TO MAXIMIZE OCCUPANCY AND REVENUE** 

PROCESS PAYMENTS AND SECURITY DEPOSITS

MANAGE EXPENSES AND PROVIDE FINANCIAL REPORTS

**PAY VENDORS OR SERVICE PROVIDERS** 

**KEEP THE OWNER UPDATED REGULARLY** 

PROVIDE GUIDANCE ON IMPROVING GUEST SATISFACTION AND REVENUE OFFER INSIGHTS ON MARKET TRENDS AND COMPETITIVE PRICING

## SIMPLE FEE STRUCTURE BASED ON AVERAGE NIGHTLY RATE

**ALL RENTALS** 

\$50.00 - \$400.00 / NIGHT

25%

\$400.00 - \$1000.00 / NIGHT

20%

\$1000.00 PLUS / NIGHT

17.5%

## **UNIT PREPARATION**

#### → TAKING CARE OF EVERY DETAIL



Bed Sheets
Towels
Face Clothes
Hand Towels
Robes
Kitchen Towels
Extra Blankets



Cutlery
Pots and Pans
Plates and Cups
Small Appliances
Spices
Coffee
Cooking Tools



Toilet Paper
Bath Mats
Shampoo
Soap
Plunger
Cleaning Supplies



Beach Chairs
Beach Umbrella
Beach Towels
Cooler
Children's Toys



Outdoor Furniture
Umbrellas
BBQ
BBQ Equipment
Hot Tub

## MARKETING CHANNELS

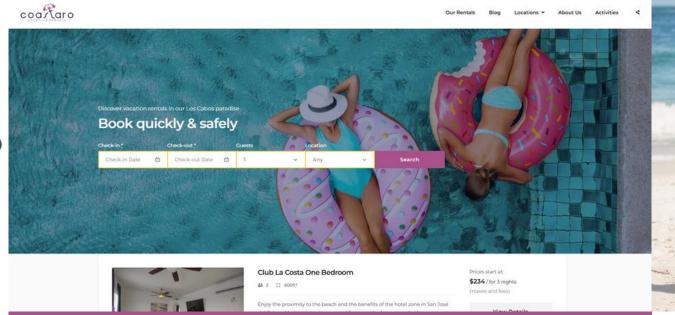
→ WE GET YOU OUT THERE

**Channel Manager** 

Expedia Booking.com **trivago Channel Manager** Trip.com

www.coastarorentals.com

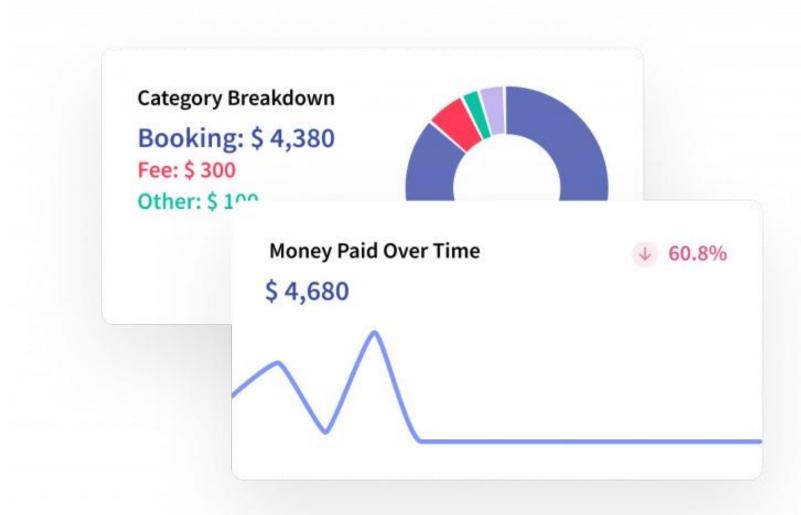
**Past Clients** 



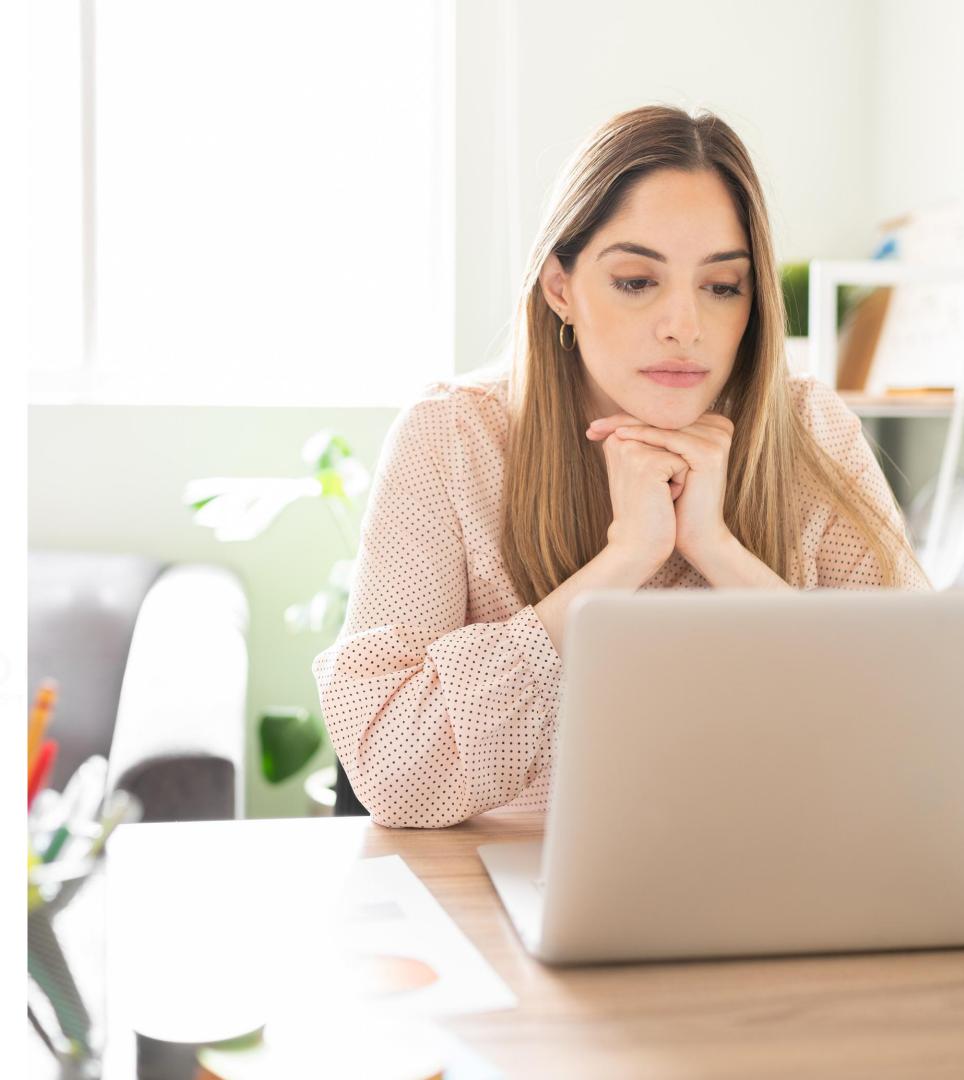


## REPORTING

→ KEEPING YOU IN THE KNOW



Our system supplies you with full reporting at the touch of a button







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