MN Biz Vision: Asian Kaleidoscope



This monthly E-Magazine is published by the Asian American Business Resilience Network to highlight Asian American small businesses' accomplishments.

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Asian American Business Resilience Network



Envision a new reality that addressing historic inequities, and enhancing culturally/linguistically appropriate ways to thrive through resilience, sustainability, and inclusive growth for all members and the communities where they learn, live, play, and work.



AABRN radically accelerates the pace of change by disrupting the status quo; providing resources, training, and support; building bridges across diverse ecosystems; and bringing together public health and business networks, in order to achieve sustainable growth along with an equitable future.



- Community Engagement and Translation Assistance, especially public health in nature
- Navigate local, state and national resources
- Access digital tools in advancing members' wellbeing
- Provide training to retain a healthy workforce
- Provide technical assistance in business operation and IT needs

FEATURED INTERVIEW



KEEFER COURT MICHAEL BUI

Interviewed By Meejoo Choi

From Immigrant to Entrepreneur: Growing up in MN and Pursuing Education

Michael Bui's journey from immigrant to entrepreneur is a testament to the power of education, passion, and perseverance. He and his whole family relocated to the United States from Vietnam when he was in 5th grade, and he has been living in Minnesota ever since. He pursued his education diligently, graduating from the University of Minnesota's Carlson School of Management with a degree in finance before furthering his studies at Mitchell Hamline School of Law. Michael discovered his true passion lay in information technology, prompting him to return to school for an MBA at Capella University. Combining his expertise in technology with his entrepreneurial spirit, Michael currently serves as a technology manager for a major company in Minnesota while also managing multiple successful businesses alongside his reliable partners, Mai Bui (his wife) and Peter Do (his brother-in-law).

Continuously Bringing Asian Food Culture to Minnesota

Michael and his partners' ventures include Pho Mai in Dinky town and Eden Prairie, Mochi Dough & Bober Tea, and Keefer Court in Eden Prairie, each a testament to Michael's commitment to innovation and community engagement. Pho Mai has been open since 2020, right around the COVID-19 pandemic. They opened the second restaurant in Asia Mall in Eden Prairie. He also opened the Mochi Dough & Bober Tea store next to Pho Mai. After learning that Asia Mall had an available spot reserved for a bakery space, he researched and contacted different bakery places. He was able to bring Keefer Court, a beloved establishment with a long history, to the Asia Mall. Keefer Court used to be a

FEATURED INTERVIEW

family-owned business located in the West Bank area of Minneapolis, but it shut down after the owners retired. Through his dedication to both his career and his businesses, Michael continues to bring his own culture to Minnesota and inspire others to pursue their passions.

Continuous Growth: Learning from Experience and Educational Background

Michael Bui's journey into entrepreneurship was shaped by personal experiences and a family legacy entrenched in the restaurant industry. His initial foray into business began with a bakery franchise named Kolache Factory, following his graduation from law school. Opening the bakery franchise right after completing law school, he ventured into the popular bakery brand in Houston. Although fueled by his love for bakery, the business faced challenges and ultimately failed. However, this setback served as a profound learning curve, offering invaluable insights into the intricacies of business management. Additionally, he gained significant wisdom and expertise from his parents' business, MT Noodle, which further shaped his entrepreneurial journey. These lessons proved instrumental in his future endeavors, reflecting resilience in the face of adversity, where setbacks paved the path for eventual success.

Connection and knowledge also stem from his proactive outreach efforts and his educational background. Before starting business, he has reached out to corporate entities and conducted extensive research on various brands within the industry. His educational background has provided him with the foundational knowledge and skills necessary to navigate the complexities of the business world effectively. Understanding how businesses operate and the legal processes and requirements involved have been instrumental in his success.







Overcoming Challenges during COVID-19

One of the challenges Michael experienced and successfully overcame was the impact of COVID-19 on his business ventures. Alongside his wife, Mai Bui, and her brother, Peter Do, he embarked on opening a Vietnamese restaurant called Pho Mai. However, their timing was particularly challenging as Pho Mai opened just two months after the onset of the pandemic. The area was also affected by protests following George Floyd's death. With restrictions preventing dine-in services and shortening business hours, the restaurant could only operate through delivery. Over the course of a year, Michael and his wife were personally delivering their Vietnamese cuisine across the Twin Cities, navigating the challenges and uncertainties brought about by the pandemic. To overcome these obstacles, they committed themselves to doing whatever was necessary. After around one year of operating their own delivery system and trying their best to improve the business, Pho Mai became a popular destination for Vietnamese food in Dinky town.



Tips for Aspiring Entrepreneurs

For someone looking to start a business in the same industry, Michael provides some valuable tips and advice. First, it's essential to seek guidance from those who have experience in the field. Reach out to individuals who have previously owned or currently own a business in the industry you're interested in. By learning from their experiences, you can avoid common pitfalls and gain valuable insights. Many people are willing to offer assistance, so don't hesitate to seek help. In addition, he highlights the essential role of partnerships, stressing the need to find the right partners who can effectively communicate and collaborate during both the highs and lows of business. Currently, Michael is partnered with his wife, Mai Bui, and his brother-in-law, Peter Do, whom he trusts and relies on to support the business through thick and thin.



Preface: The Chinese American Chamber of Commerce – MN has teamed up with Asian Media Access and Asian American Business Resilience Network to co-develop the St. Paul Sears Site, we will publicize a series of articles to highlight our progress.

Series of SEARS Redevelopment - Article #3

FROM VISION TO REALITY: STATE BONDING BILL ACCELERATES PROGRESS WHILE CONTINUOUS ENGAGEMENT EFFORTS DRIVE COMMUNITY SUPPORT

Written By Meejoo Choi

Introduction

Welcome to the third installment of the series, unveiling the exciting updates on the Sears Redevelopment Plan. This article focuses on delivering the latest updates, highlighting significant progress, and emphasizing the continuous effort to engage the community throughout the project.

State Bonding Bill was Introduced to Speed Up Sears Redevelopment

A bonding bill was introduced on the Senate Floor on March 7th to support the Sears building remodeling effort. Led by Asian Media Access collaborating with the Asian

FEATURED ARTICLE

American Business Resilience Network (AABRN), they have been working with the Capitol Area Architectural and Planning Board (CAAPB) and the City of St. Paul to envision the creation of a community hub serving a diverse set of purposes, including residential, commercial, cultural, educational, and artistic.

The Bonding Bill will provide the much needed resources to create such a vibrant and unique atmosphere to attract locals and distant visitors alike, encouraging investment and the revitalization of a historically impoverished neighborhood.

Community-Driven Development: Community Engagement Efforts and Support

The Sears redevelopment project has seen an impressive level of community engagement and support. Through dedicated efforts, over 200 signatures were collected through door knocking initiatives in the Frogtown area, showcasing grassroots backing for the project. Additionally, the community's voice was further amplified with the collection of more than 200 surveys, providing valuable insights and feedback. The project garnered attention from more than 5 local major TV news media outlets, reflecting its significance and impact on the neighborhood. Community involvement was further solidified through the hosting of two successful town meetings and over 50 presentations to local businesses and organizations. Notably, the project thankfully has strong support from BIPOC-backed partners and is endorsed by BIPOC legislators, St. Paul College, St. Paul City School, Ramsey County Commissioners, and St. Paul City Councils. These collaborative efforts underscore the project's commitment to inclusivity and community-driven development, demonstrating a genuine alignment with the needs and desires of the Frogtown community.









Community-Centric Survey Shapes Sears Redevelopment

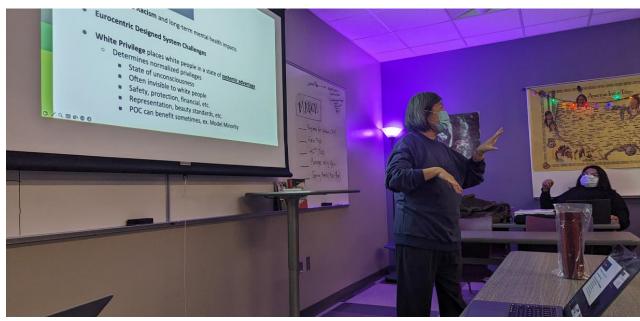
The Sears Redevelopment Project initiated a survey to hear the community's voice on the project. The survey was able to gather responses from 206 participants. It asked for feedback to make Sears a World Cultural Heritage HUB, and participants chose their top 5 features that best meet their needs. The two with the most votes for being a number one priority are Center for Wellness Technology with Holistic Care and Community Service Center (with Business Training, Social Services, and IT Training) with 35 votes. In the overall voting results, the Community Service Center emerged as the clear favorite, securing the highest number of votes at 106. Close behind, the Center for Wellness Technology with Holistic Care garnered significant support with 95 votes, while the Event Center followed closely with 91 votes. The Kids' Zone also proved popular, receiving 88 votes, with the Food Court rounding out the selections with a total of 85 votes. Additionally, participants proposed several innovative features, including affordable living options for seniors, affordable or low-rent apartments/housing, and the inclusion of a skate rink. The Sears Redevelopment Project committed to listening to the community's voice and collaborating throughout the project. AABRN welcomes area residents and interested parties to join our planning process. Please contact us at aabrn@amamedia.org or 612-376-7715.



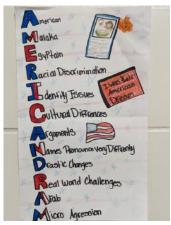


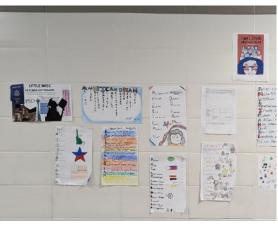
March 04

BROOKLYN CENTER HIGH SCHOOL ANTI-ASIAN HATE PRESENTATION















March 8

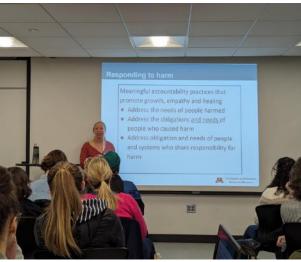
PARTNERS CONFERENCE 2024

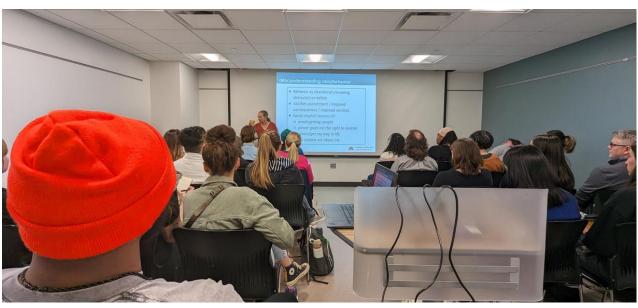
The PARTNERS with Youth Conference provided a wonderful opportunity for connection, learning, and growth. Following the conference, we had a special social hour dedicated to networking and discussing important topics such as racism, mental health, and effective ways to respond to them.











March 11

NATIONAL NETWORK OF PUBLIC HEALTH INSTITUTES PRODUCTION - CACC & HACER

We've successfully collaborated with our partners, the Chinese American Chamber of Commerce - MN and HACER, on a video production to gain insights into vaccine hesitancy within cultural groups.











March 29

SEARS ST. PAUL REDEVELOPMENT COMMUNITY MEETING

John B Yang (Executive Director of Asian American Business Resilience Network) and Abdirahman Abdulle (ED of Skyline Math and Science Academy) hosted a SEARS St. Paul Redevelopment community meeting at Skyline Math & Science Academy. They have provided updates, gathered insights, and hosted a FAQ session to address local communities' concerns about the SEARS St. Paul Redevelopment project.











PHYSICAL SELF-DEFENSE STRATEGIES

The flyers, offered in six Asian languages as well as English, guide how individuals can safely intervene if they witness someone being targeted due to COVID-19 hatred. These leaflets also teach how to de-escalate threatening moments and use verbal and/or physical methods to safely escape a hostile situation. Learn More at https://www.aafederation.org/safety-resources/



English Full Version



Simplified Chinese Full Version



Korean Full Version



Vietnamese Full Version

COMBAT HATE CRIMES TOOLKITS

NAPABA and the Asian & Pacific Islander American Health Forum (APIAHF) have collaborated on a hate crime/incident toolkit that provides basic and critical information for victims, community-based organizations, and community leaders. Find translations in 25 different languages. Visit NAPABA.ORG for more resources or to report a hate incident.



English Full Version



Burmese Full Version



Arabic Full Version



Bengali Full Version



TECH ESSENTIALS WORKSHOP SERIES SMALL BUSINESS DIGITAL SOLUTION

Take Your Business To The Next Level



John B Yang CEO of Digital Synergy



Ellie Mariyo Founder Ellie Mariyo Media



Ceci Dadisman
President of Cardinal + Company

Webinar will be via Zoom from 6pm to 8pm CST

- 1) 4/10/24 MARKET RESEARCH AND BUILDING A DIGITAL STRATEGY
- 2) 4/17/24 WEBSITE DESIGN & DEVELOPMENT WITH WORDPRESS
- 3) 4/24/24 SEARCH ENGINE OPTIMIZATION FOR GOOGLE AND BING
- 4) 5/1/24 SOCIAL MEDIA MARKETING AND MANAGEMENT
- 5) 5/8/24 ONLINE ADVERTISING AND PAY PER CLICK ON GOOGLE
- 6) 5/15/24 EMAIL MARKETING ESSENTIALS
- 7) 5/22/24 LEVERAGING CHATGPT AND AI TOOLS
- 8) 5/29/24 WEBSITE TRAFFIC ANALYTICS, MEASURING SUCCESS

Register at: https://bit.ly/HCTechEssentials

Contact: info@elevatehennepin.org

Incentive For Eligible Hennepin County Business Owners:

- 1) Reimbursement to cover 75 percent of eligible hardware and software investments, up to \$1,500
- 2) Free WordPress Website Development











ELEVATE HENNEPIN TECH ESSENTIALS COHORTS

The Chinese American Chamber of Commerce - MN, in collaboration with Asian Media Access, Asian American Business Resilience Network, and Digital Synergy, presents the Hennepin County's Tech Essentials Program. The aim is to empower

RESOURCES

small businesses and residents in Hennepin County by providing expert IT training to help them leverage technology and expand their market share.

Through cohort-based training, entrepreneurs will learn:

- Enhancing entrepreneur ability to adopt and integrate technology into their business;
- Raising awareness of, and identifying technology tools that will enhance business delivery; and
- Training and supporting business owners in evaluating and integrating technology into their business.

The program is funded by Elevate Hennepin and offers five cohorts covering essential IT skills, including Digital Marketing, Web Development, and Social Media Management. The class schedule is listed below:

- Cohort #1: July August., 2023 <u>Digital Marketing</u>
- Cohort #2: Sept. Dec. 2023 Web Development
- Cohort #3: Jan Feb. 2024 Social Media Management
- Cohort #4: April May 2024 Digital Solutions

Participants who complete a cohort will be eligible for a one-time reimbursement of up to \$1,500, covering 75 percent of eligible hardware and software expenses. For example, if a business owner spends \$1,000 on hardware, they would be eligible for a reimbursement of \$750. Terms and Conditions applied.

Reserve a spot in the Tech Essentials Program today by signing up through the registration link provided by the Asian American Business Resilience Network (bit.ly/HCTechEssentials)





WHAT IS THE MN PROMISE ACT?

The Providing Resources & Opportunity & Maximizing Investments in Striving Entrepreneurs (PROMISE) Act is a new small business revitalization program that will provide grants and loans to disadvantaged businesses located in certain areas of Minneapolis, Saint Paul and greater-Minnesota.

PROMISE ACT - GRANT PROGRAM

Budget

A total of \$86,480,000 million dollars will be awarded to eligible applicants for business repositioning or growth.

Eligible Use

Grant funds can be used for working capital to expenses that occur in the regular course of business such as payroll expenses, rent or mortgage payments, utility bills, equipment other similar expenses.

PROMISE ACT - LOAN PROGRAM

Budget

A total of \$28,080,000 million dollars will be awarded to eligible applicants for approved business projects.

Eligible Use

Eligible project includes but is not limited to construction of buildings, infrastructure, related site amenities, landscaping, and street-scaping. Loans may not be used to refinance or pay off existing debt, pay off delinquent debt, inventory purchases, working capital and employment needs.

LEARN MORE >>



HENNEPIN COUNTY'S DOWNPAYMENT ASSISTANCE PROGRAM BEGINS!

Homebuyers can now qualify for assistance to make a down payment on their first home in Hennepin County.

In collaboration with Hennepin County, NeighborWorks Home Partners launched a down payment assistance program for residents buying homes in Hennepin County. This program started on March 4, and is estimated to be available through 2025.

The Hennepin County Housing and Redevelopment Authority (HCHRA) created and designed the Homebuyer Assistance Program to reduce racial disparities in homeownership. As the program administrator, NeighborWorks Home Partners will provide down payment financing to assist buyers interested in purchasing a home to have as their principal place of residence in Hennepin County.

Interested homebuyers can find more information at <u>NeighborWorks</u>, or by contacting NeighborWorks at <u>hello@nwhomepartners.org</u> or 651-292-8710.

The HCHRA is funding the downpayment assistance program through its first designated fund for homeownership assistance. Find more information at the https://example.com/homeownership-assistance-program-page.



Springboard for the Arts Calendar of Events - Professional Development

- April 2, 2024 6:00 pm to 8:30 pm Work of Art: Recordkeeping
- April 2, 2024 5:00 pm to 8:00 pm Art-Train Individual Artist Training **Evening Offering**
- April 5, 2024 12:00 pm to 4:00 pm Special Topics: Obsolescent Tech Recovery Clinic (In-person: Saint Paul, MN)
- April 6, 2024 1:00 pm to 2:30 pm Trademarks
- April 15, 2024 12:00 pm to 1:00 pm Ask Me Anything: Artists on O-1 B Visas
- April 16, 2024 6:00 pm to 8:30 pm Work of Art: Legal Considerations
- April 20, 2024 1:00 pm to 3:00 pm Publishing Panel
- April 20, 2024 10:00 am to 3:00 pm Artist Resource Fair
- April 30, 2024 6:00 pm to 8:30 pm Work of Art: Funding
- May 4, 2024 11:00 am to 4:00 pm SpringPOP Community & Maker Market

Learn more and register at: https://springboardforthearts.org/events/

Tax Tips from the IRS



- Here's what taxpayers need to know about business related travel deductions
- Companies who promise to eliminate tax debt sometimes leave taxpayers high and dry
- Get an Identity Protection PIN.
- Tax Resources for Members of the Military



SMALL BUSINESS RESOURCE CONNECTION

The Minnesota Department of Employment and Economic Development (DEED) Office of Small Business and Innovation is working with partners across the state to host a series of events to highlight the many organizations and resources available to help entrepreneurs and small businesses start and succeed.

The events are opportunities for entrepreneurs to meet one-on-one with local, regional, and state economic development experts who serve small businesses, main streets, and start-ups. At the events, DEED is convening Launch Minnesota partners, Small Business Development Center consultants, and other local partners that provide services to entrepreneurs in their areas of Minnesota.

All of the events are free and open to the public. To register, <u>visit Small Business</u> <u>Resource Connection Registration</u>.

The following schedule for the series. The exact location and time can be viewed when you register.

- · Tuesday, April 2, Duluth
- Tuesday, April 9, Mankato



APR

2

2pm~3pm

Ecosystem-Led Growth for Entrepreneurial Success

Business Webinar

LEARN MORE >>

APR

3

1pm~2pm

Money Smart for Small Business: Insurance

Business Webinar

LEARN MORE >>

APR

9

2pm~3pm

Leverage Technology for Customer Success

Business Webinar

LEARN MORE >>

APR

10

1pm~2pm

Money Smart for Small Business: Tax Planning & Reporting

Business Webinar

LEARN MORE >>



APR

11

1pm~2pm

Social Media Marketing for High-Growth Startups

Business Webinar

LEARN MORE >>

APR

17

11am~12pm

2024 Spring IPO Bootcamp

Business Webinar

LEARN MORE >>

APR

17

1pm~2pm

Money Smart for Small Business: Selling Your Business & Succession Planning

Business Webinar

LEARN MORE >>

APR

25

430pm~6pm

Cincy Mastermind: Real Talk For Wob's (Women-Owned Businesses)

Business Webinar

LEARN MORE >>



Visit Our Website for More Upcoming Events

OFFICIAL WEBSITE >>

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Partnering with





Asian American Business Resilience Network