

APRIL 2025

How Can the U.S. Catch Up in Battery Manufacturing and Lead in Next-Gen Technologies?



Volta Foundation | Battery forum, April 10th 2025

Hui Du

Co-Founder & CTO

✉ hdu@ampcera.com

ampcera.com

The Real Cost of Offshoring Manufacturing

Manufacturing Exodus

- U.S. offshored hardware & supply chains
- Loss of industrial expertise

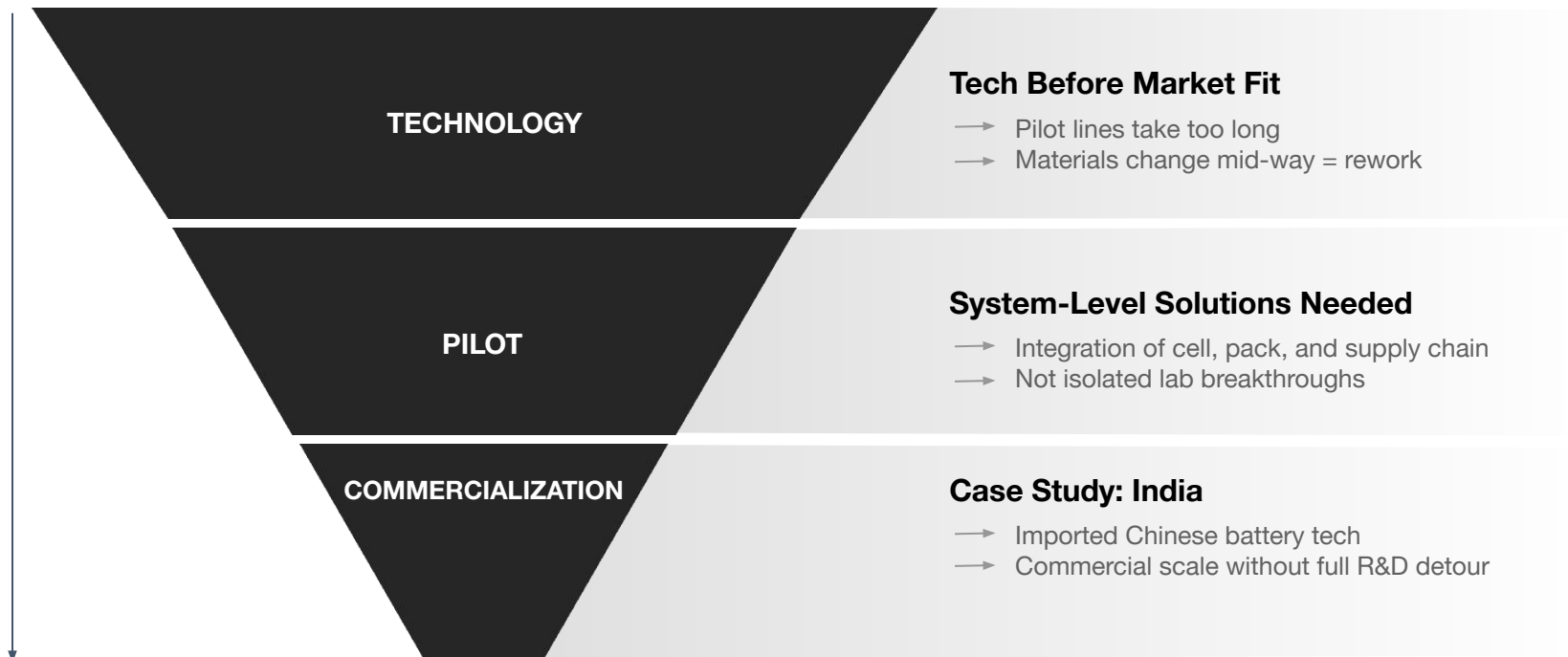
Innovation Transfer

- Loss of IP & know-how, not effective protection
- Erosion of U.S. first-mover advantage

China's Rise

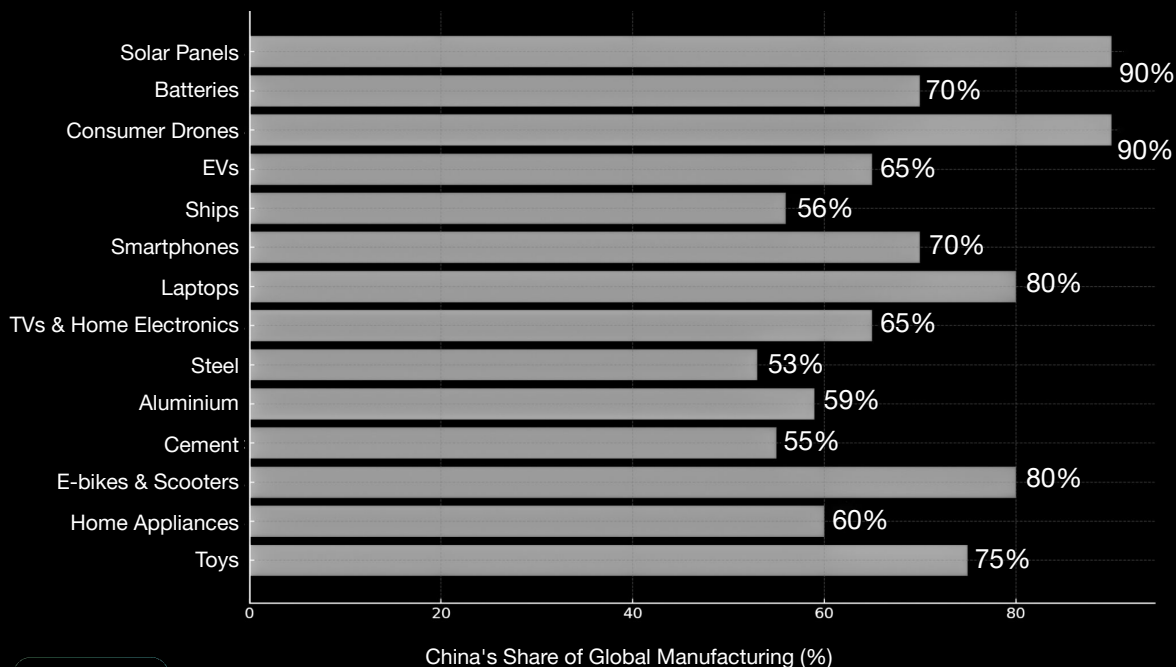
- Batteries: CATL, BYD dominance
- Vertical integration, cost efficiency
- EVs: end-to-end value chain, exports booming

Why the U.S. Struggles: Innovation Obsolescence Before Commercialization



China Has Rewritten the Rules of Scale & Innovation

CHINA'S SHARE OF GLOBAL MANUFACTURING BY SECTOR



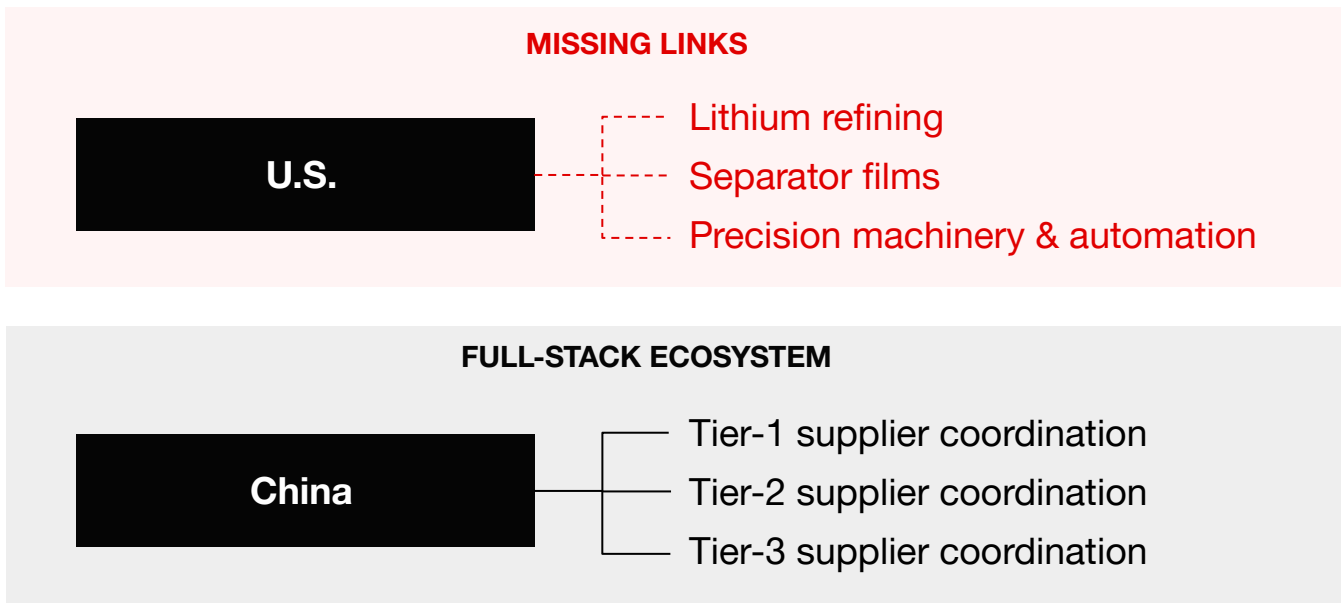
China owns a majority of the manufacturing of everything

Speed: 18-24 month facility deployment

Cost: vertical integration, labor advantage

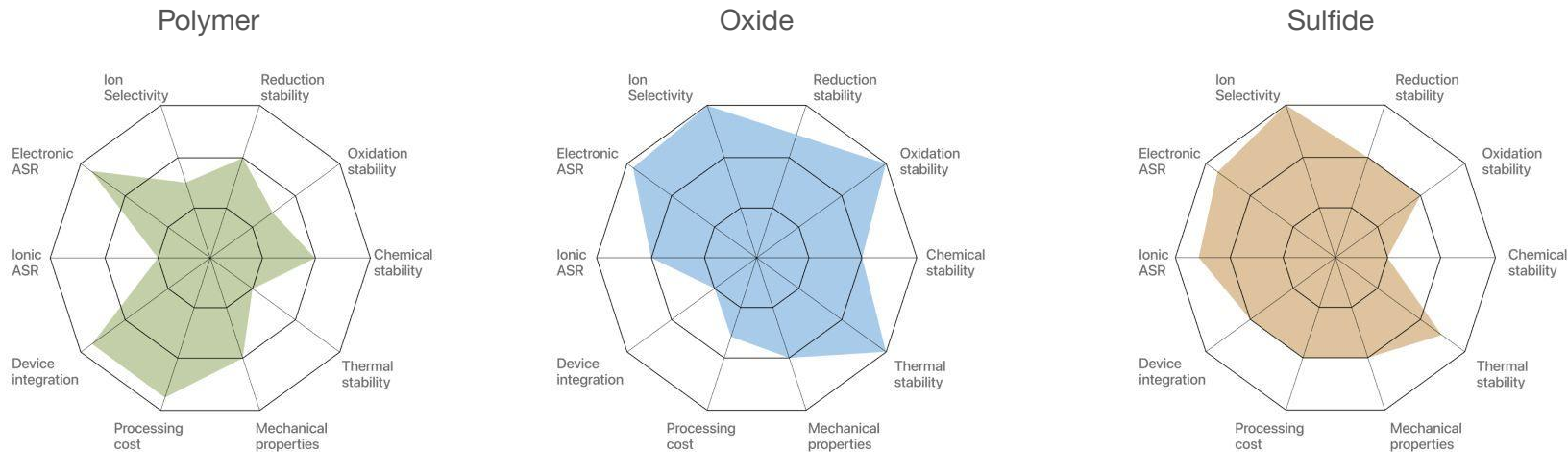
Innovation: fast IP cycles, production-led R&D

The Missing Capability: Depth in the Supply Chain



Only firms solving end-to-end pain points will scale

Asian giants are implementing sulfide—U.S. can still lead



Sulfide ionic conductivity is on par with organic liquid electrolytes (1-10 mS/cm).

Device integration and processing cost are improving with manufacturing optimization.

Redox and chemical stability are improved with proper active material coatings as well as with proper solvent, binder, and electronic conductive additive selection.

Ampcera solutions

Ampcera's electrolyte technology platform for driving commercialization has four segments

Solid electrolytes

("component")



ENGINEERED ARCHITECTURE

Cell integration

("tailor-made")



CELL ECOSYSTEM DESIGN

Battery cell

("system")



HIGH ENERGY DENSITY & FAST CHARGING

Process technologies

("manufacturing")



SCALABILITY AND REPRODUCIBILITY

50+ patents and **90+ trade secrets** covering materials, manufacturing, and cell designs

Foundational building blocks and areas of synergy

Solid electrolytes

("component")

MATERIAL ARCHITECTURE ENGINEERING:

Precisely control material properties to customize physical attributes and characteristics, thereby meeting electrochemical performance requirements.

BENCHMARKING: Systematic integration of a diversity of electrolyte materials variants or other next-generation materials in cell systems that meet end user needs.

INNOVATION STRATEGY: Drives innovation through close collaboration, key stakeholder in-licensing, and strategic partner out-licensing.



ENGINEERED ARCHITECTURE

Cell integration

("tailor-made")

SYNERGIZING MATERIAL DESIGN:

System-level understanding to reach customers required battery performance

DESIGN: Optimize cell structure via material screening for peak electrochemical performance.

ECOSYSTEM TAILORABILITY STRATEGIES:

Development of information packages for integrating new solid electrolytes and other next-generation materials into customer-specified cell systems.

MATERIAL ENGINEERING: Solid electrolytes and other next-generation materials for diverse cell chemistries, sizes, and formats.



CELL ECOSYSTEM DESIGN

Battery cell

("system")

SYSTEMATIC ENGINEERING: Optimized cell architecture for best-in-class energy density and fast charging.

BATTERY SOLUTIONS INFRASTRUCTURE: Ampcera provides leading cell design, prototyping, and electrolyte solutions, leveraging in-house development and strategic partnerships.

CUSTOMIZED TURN-KEY SOLUTIONS:

Next-generation batteries and building structured datasets with performance metrics that meet customer needs.

DRY MANUFACTURING: Strategy to enhance energy density and lower production cost.



HIGH ENERGY DENSITY & FAST CHARGING

Process technologies

("manufacturing")

DESIGN: Manufacturing line for safety, scale, and capital efficiency

ADVANCED ENGINEERING OF MATERIALS AND CELLS: Process optimization, process integration, process development, and equipment customization.

SCALE-UP: Engineering strategies to meet current and future demand.

EQUIPMENT SELECTION: Development strategies to meet manufacturing requirements.

D-FMEA AND P-FMEA: Achieve commercial ready cell solutions.

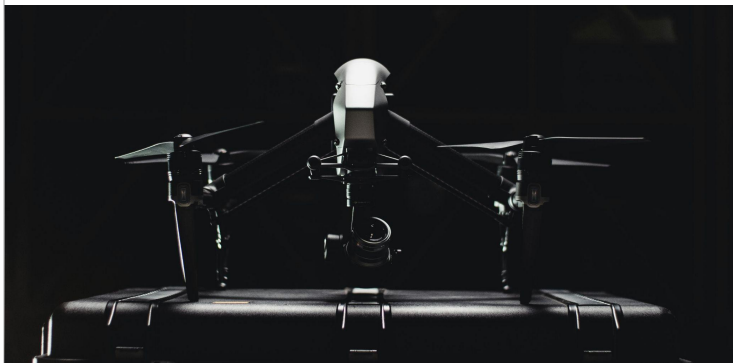


SCALABILITY AND REPRODUCIBILITY

The Urgency to Lead in Next-Gen Tech

New technologies

Focus on new technologies—not copies of Chinese playbooks



Business

Build scale, cost, and innovation from Day 1



The Path Forward

1.

U.S. must pursue
system-level scale
in battery
manufacturing

2.

Build what China
hasn't: **next-gen at
scale**

3.

Companies like
Ampcera are setting
the blueprint

A dark-colored SUV is driving on a dirt road, kicking up a cloud of dust. The road is set against a backdrop of a rugged coastline with cliffs and the ocean under a hazy sky.

Ampcera's commitment to
commercializing ASSB through
innovation, cost reduction, and
strategic partnerships

Let's connect for building a sustainable future

Hui Du (Ryan)

Co-Founder & CTO

✉ hdu@ampcera.com

ampcera.com