

#### SUCCESS STORY

# ENHANCED CONVERSIONS WITH YOUTUBE ADS

#### VIDEO ACTION CAMPAIGN DRIVE RESIDENT PASS AND TICKET PURCHASES



# ABOUT STRIKE SOCIAL

Strike Social is a leading global campaign management team serving the largest agencies with over 50 million campaigns optimized by our proprietary AI tool to ensure maximum performance and success.



## **THEIR GOAL**

Significantly increase Resident Pass signups by maximizing conversions through targeted, timely optimizations. The goal is to achieve and maintain optimal pacing across the campaign flight while ensuring a high return on ad spend (ROAS).





### Successful purchase

## Total campaign clicks

#### Return on Ad Spend

# STRIKE SOLUTION **YouTube**

- YouTube Video Action Campaigns leverage the power of short-form videos and effectively engage mobilecentric users. By deploying Google's automatic ad placement system, VAC ensures ads are shown to audiences with the highest conversion potential within the allocated budget.
- Implement a flexible budget allocation strategy driven by the performance of top-performing ads rather than preset budgets for various ad formats. Resources are allocated to ads with the highest potential for driving conversions, thus enhancing overall campaign performance.
- Through daily monitoring, the team identified weekends as peak periods for conversions. Recognizing this, budget allocations were strategically increased during these high-converting times to maximize campaign efficiency and success.







#### IMPROVE PAID MEDIA PERFORMANCE

**START RIGHT NOW**