

UNNATI NEWSLETTER

OCTOBER – DECEMBER 2023



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Unnati, first to list on social stock exchange

By: [Name]

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Mr. Ramesh Swamy-CEO

Newsletter - Oct to Dec 2023

Editorial for the Newsletter

Unnati wishes all a very happy new year - 2024

Unnati's Trailblazing Success: A Fusion of Strategy, Culture, and Impact

The success Unnati achieved this quarter of becoming the first non-profit organization to be registered and listed on the social stock exchanges of the country, is undeniably historic. This remarkable feat is particularly noteworthy considering the organization's modest size and limited resources. The pivotal question that arises is: What factors contributed to making this unprecedented accomplishment a reality?

The answer lies not only in a strong strategy but equally in the cultivation of a robust organizational culture. It is the synergy between a 'well-thought-out strategy' and a culture that aligns with the organization's values that propelled Unnati to this milestone. The commitment to transparency, the dedication of the team, and adherence to core values such as authenticity, quality, effectiveness, and dedication have formed the bedrock of Unnati's culture.

In essence, Unnati's success is a testament to the harmonious blend of a strategic vision and a culture that fosters innovation, resilience, and a collective drive for excellence. The organization's ability to navigate challenges and pioneer in its domain can be attributed to the nurturing of a culture that complements and reinforces its strategic initiatives. As Unnati continues its journey, the symbiosis between strategy and culture remains a powerful force propelling the organization toward even greater accomplishments.

The success of this historic achievement can be attributed to our unwavering belief in our mission and the strong value system that provided the strength to pursue it. The journey was undoubtedly challenging, but the support of our dedicated core team, including Mr. Narayan Ramachandran, V Suryanarayan, Ramani, Kalai, Neetha, Janet, Sandhya, Anand, Narayanan, Vinay, and others, played a crucial role in navigating through obstacles.

Special mention goes to the pro bono assistance from Trilegal, Unitus, and Bigshare (RTA), as well as the collaborative efforts of our auditors Ramnarain & Co (Ravi and Sneha). Their combined support enabled us to compile the necessary documents in record time and overcoming the hurdles in our path. The challenges we faced daily were numerous, as we forged our own path and paved the way for others.

It's important to acknowledge the invaluable guidance and assistance from some of the best professionals in the exchanges (NSE & BSE) and Sebi. Their interactions and support were instrumental, especially in moments when we felt the road ahead was unfathomable.

The dedication and collaboration of everyone involved contributed significantly to this ground breaking achievement, setting precedence for others to follow.

Taking up this challenge was a natural step for our organization, given our longstanding commitment to transparency and the meticulous maintenance of documentation and compliances.

Our approach has consistently prioritized the WHY before the How and What in our discussions. This approach ensured a steadfast focus on the outcomes, impact, and the pursuit of excellence. At the foundation of our organization are our core values—Authenticity, Quality, Effectiveness, and Dedication.

We have not only embraced these core values but have also made them an integral part of our organizational culture. Our commitment to authenticity, maintaining high quality in everything we do, ensuring effectiveness in our actions, and dedicating ourselves to our mission has been unwavering. Importantly, we don't just articulate these values, we walk the talk.

The success in achieving this historic milestone can be largely attributed to the culture of our organization. This culture, rooted in our core values, has not only guided our actions but has also been the driving force behind our success. It has created a foundation of trust, transparency, and commitment that has resonated with stakeholders and facilitated our journey towards excellence.

Unnati's dedication to positively impacting the lives of over 50,000 youths from April 2023 to November 2023 is truly commendable. As the organization sets its sights on reaching 100,000 youth by March 2024, it acknowledges the monumental task ahead. The focus, however, is not solely on the numerical target but on the unwavering effort and commitment required to make a difference in each young person's life. In a span of less than a year, Unnati has successfully forged partnerships with nearly 10 states across the country, laying the groundwork for a transformative program.

While the vision is clear, the current challenge lies in assembling a dedicated team, instilling a shared culture, and securing acceptance for the program from key stakeholders, especially the youths. The hurdle is not a lack of capability among trainers nationwide, but rather the need to align diverse cultures and values. How does one impress upon them the significance of their role in nation-building? How can their enthusiasm for their work be kindled, and how does one empower them to take personal responsibility for the impact they have on the youth they touch daily?

The heart of the matter is not just the implementation of strategies but the cultivation of a supportive culture. As the saying goes, "Culture eats strategy for breakfast." Unnati recognizes that creating the right culture is paramount for seamless strategy execution. It's an ongoing journey, a commitment to pursuing excellence every day, and a collective effort to imbue the team with a sense of purpose and excitement for their vital role in shaping the nation's future.

As we step into the New Year, Unnati reaffirms its commitment to unwavering dedication and adherence to the fundamentals, guided by our core values. Our pursuit of excellence extends beyond leadership; it is a collective effort that defines our organization. The true essence of Unnati is reflected in the way our staff internalizes, believes in, and embraces these principles as an integral part of their lives.

In the coming year, we will continue to strive for greatness, keeping the basics at the forefront of our operations. We understand that the strength of an organization lies not only in its leadership but in the collective adoption of its ethos by every member of the team. Each individual's commitment to our shared values contributes to the fabric of Unnati's identity.

As we embark on this new chapter, we extend heartfelt New Year wishes to everyone. May the year ahead be filled with joy, prosperity, and abundant opportunities for growth. Let us collectively aim for a year of positive impact, uplifting those we serve and fostering a culture of excellence within our organization. We offer our prayers to the Almighty for guidance and blessings on this journey towards a successful and fulfilling year.

ADDRESS -

**Unnati Centre
Temple Road, Sadananda Nagar, NGEF East
Bangalore - 560038**

MAJOR EVENTS

COLORS OF NAVARATHI - Festival celebrated at Unnati from 15th Oct- 24th Oct 2023.

Navratri, a vibrant and auspicious festival celebrated for nine days worshipping Goddess Durga. It is a celebration of colours, light and joy. Unnati embraced the spirit of Navratri by adorning nine different coloured dresses on the nine days of Dussehra. The staff and volunteers added an extra layer of festivity, which made a memorable and visually enchanting experience.



SUGAM PROGRAM: October 2023

"SUGAM Entrepreneurship Development and Business Growth" was a transformative program, making batch 2 a significant milestone conducted at our Bangalore headquarters under the guidance of Ramesh Swamy. The program provided participants with valuable insights into entrepreneurial strategies and methods of fostering business growth gaining practical knowledge and tools to navigate the challenges of entrepreneurship.



“Namma Bengalurean of the Year 2023” – 3rd Nov 2023

We are thrilled to announce the momentous recognition of our esteemed Director, Mr. Ramesh Swamy, who was selected as one of the 5 finalists for the prestigious “Namma Bengalurean of the Year” award 2023. Mr. Ramesh Swamy’s tireless efforts and visionary leadership have left an indelible mark on the city, making him a deserving finalist for this esteemed accolade.

Over the last 20 years, Unnati has been at the forefront of training and placing over 80000 youth across the nation. His dedication towards transforming countless lives has touched many making him a beacon of inspiration and change.



Water Project – 19th Nov 2023

"RO Plant Clean Drinking Water Inauguration" In our mission to tackle the crucial challenge of clean water accessibility and promote a greener, healthier community, we extend our heartfelt gratitude to Mr. Yogesh Joshi, Manager and Mrs. Pallavi Joshi, Mr. Swami Nathan & Ms. Bhavya Gupta from ExxonMobil for their invaluable contribution to this noble cause. Together, we strive to create a positive impact on both the lives of people and the well-being of our planet.



New Openings – Kerala

SGBS Unnati Foundation (SUF) is proud to associate with the Kerala Government through Kerala Academy for Skills Excellence (KASE). We have recently signed an MOU with them to provide skill development training 'UNXT' a comprehensive 30-day, training program, offered free of cost to empower and equip the youth with essential skills for their future endeavours offered to the final year students/trainees of



Government ITIs, Government Polytechnics, and Government Engineering Colleges across Kerala.

On this momentous occasion, our Director, Mr. Ramesh Swamy and Mr. Santhosh Ananthapura, Head of Corporate Affairs of Infosys, supported and joined us in endorsing our cause. The occasion gained further momentum by the presence of

esteemed guests, including the Honorable Minister for Labour and Skills, Shri. V Sivankutty, Dr. Veena N Madhavan IAS, MD - KASE, Mr. Vinod TV, COO - KASE, Government of Kerala, and other distinguished

officials. Their presence added significant value to the event, reinforcing our commitment to the cause and garnering support from influential voices.

UNXT by Unnati

Unnati is proud to reflect on a historic year. By this December we have achieved a significant milestone by training over 50000 youth in this financial year under our program "UNXT" alone. While our mission to train one million youth remains ahead, this accomplishment strengthens our belief that we are steadily progressing toward realizing our ambitious goal. The journey continues, and with each milestone, we are one step closer to making a lasting impact on the lives of many individuals.



SGBS Unnati Foundation "India's First NGO listing on NSE Social Stock Exchange" - Dec 13 2023

December 13th 2023 marks a historical event in books of Unnati. Being listed on a social stock exchange, a relatively new development in the philanthropic and non-profit sector.

With immense pride and enthusiasm, showcasing the Listing Ceremony of the First NGO, SGBS Unnati Foundation on the National Stock Exchange (NSE) held at Mumbai on 13th December 2023. This momentous event marks a significant milestone in our journey towards sustainable growth and impact.

The core team of Unnati behind the listing in the National Stock Exchange (NSE)

BANGALORE- HO



UNXT
BY
unnati



We would also thank Trilegal, Unitus, and Bigshare, NSE, BSE, SSE and NABARD for supporting us.

Guest Visits to our B'lore Centre & Volunteering Activities

"Career Growth and Skill Development Session by M/s Boeing" – 3rd Oct 2023

The Career Growth and Skill Development Session held at Bangalore-HO on October 3, for Batch 137th and 138th, proved to be an invaluable opportunity for youth development. The engaging interaction with Boeing Volunteers imparted valuable insights, fostering a dynamic exchange of knowledge. Participants gained crucial perspectives on career growth and honed essential skills, creating a positive impact on their professional journey. This session exemplified the collaborative spirit between industry experts and aspiring individuals, laying the foundation for future success. Thanks to the team Boeing.



"Corporate Session" by M/s Boeing – 21st Oct 2023 & 16th Nov 2023

The Corporate Session hosted at Bangalore-HO on October 21, featuring interactions with Boeing Volunteers for Batch 139, 140 & 143, 144, proved highly advantageous for the youth. This engagement provided a unique platform for valuable insights into the corporate world. The Boeing Volunteers shared their expertise, contributing to the holistic development of the participants. Overall, it was an enriching experience that undoubtedly left a lasting impact on the professional growth of the youth.





Volunteering session by State Street – 28th Oct 2023 & 27th Nov 2023

The visit by State Street always brings insightful interactions and impactful sessions for the youth. The vibrancy of the Unnati program is truly a testament to the exceptional commitment of our wonderful volunteers. Their efforts play a crucial role in positively influencing and transforming numerous lives. We express our gratitude for their selfless contributions and eagerly look forward to welcoming them again. Thanking team State Street.



Energising team from "Societe Generale – 24th Nov 2023 141 and 142 batch

On November 24, our Head Office had the privilege of hosting a dynamic team from Societe Generale, who brought an incredible surge of energy to uplift the spirits of our youth. The team focused on motivating and inspiring the young minds emphasizing the importance of embracing mistakes as valuable learning experiences on the path of success. Their session also revolved around encouraging the youth to fearlessly pursue their goals and dreams.

They also shared few valuable tips, including the significance of building a strong vocabulary through watching news channels, regular practice of phrases, and the art of greeting one another with confidence. They not only provided practical advice but also instilled a sense of motivation and resilience among the youth. Thanks to team Societe Generale.



Visit by Sattva (MUFG) – 16th Dec 2023

Ms. Anupama from Sattva (MUFG) visited our Bangalore-HO, Glimpses of her Interaction with our Students and Changemakers.



Placement Drive at HO for batches 137 to 144, during this quarter

We are thrilled to announce the triumphant outcome of our recent Placement Drive held at Bangalore Headquarters for the batches stated above. The event witnessed participation from esteemed companies, including Swastik, Xpress Loan, Teleperformance, Tata Company, Invesco Mutual Fund, Aditya Birla Capital, Muthoot Finance, All Set, Collman Service, Qness Pvt Ltd, Big Basket, Vindhya E- Info media Pvt Ltd., and many more. We take immense pride in the fact that we promise 100% placement, and once again, we have successfully delivered on that promise. The presence of these renowned companies at our Placement Drive is a testament to the quality of training our students receive. Congratulations to all our students. We are confident that you will continue to excel in your respective professional journeys. Extending our thanks to all the stakeholders who contributed to the success of this Placement Drive.



BAC SESSIONS AT HO BANGALORE

"BAC - Becoming a Change Maker Training Program" Our dedicated training program, held at our Bangalore Head Office, capturing the attention of the 104, 105, and 106 batches. Tailored for our future change makers, these transformative sessions reflect on our commitment to nurturing individuals poised to lead meaningful change in their respective fields. It's truly a great experience to witness these individuals gain new insights on handling and training youth and watch them assimilate their learnings and embark on their journey towards becoming impactful change makers.



Valediction Program across Locations

October'2023

Gathering to commemorate the Valediction program is a moment of pride and accomplishment. The students successfully concluded their training journey, and we celebrated their hard work and dedication. With hearts full of hope, we sent them forth to make a positive impact on the society. Congratulations to all!

➤ "Valediction Ceremony " Conducted at Bangalore-HO, Batches 139 to 142.



- **Kadapa** : marking successful training conclusion for batches 29 & 30 and celebrated their valedictory function on 4th Oct 2023. Empowering activity by Rana, Subba Reddy and Padmini for their dedication in shaping the youth for a brighter future.
- **Bagalkot** : has celebrated its 1st Batch valediction on 11th Oct 2023 what an enlightening and empowering session it was by Changemaker Rashmi ! Wishing them all the best for their future endeavours.

- **Badarpur:** has celebrated its valediction ceremony on 27th Oct 2023 on successfully completing training. Wishing the 80th Batch students a wonderful professional life ahead. Thanking the Changemaker Md. Fardeen.



November'2023

- **SMC Kamothe** : on 3rd Nov 2023, the valediction of Batch 12 took place in Kamothe, marking the successful completion of their training. The event was marked by celebrations.
- **Hospet** : on 3rd Nov 2023, the valediction of batch 59 celebrating the achievements of the graduates and inspiring them to forge ahead with confidence and determination. Congratulations!
- **Hubli** : on 8th Nov 2023, the validation function of Batch 28 & 29 at Hubli Centre, marking the successful completion of their training .
- **Dindigul** : on 9th Nov 2023, the validation of Batch.no 27 took place marking the successful conclusion of a transformative educational journey. Congratulation's Team!
- **Kadapa:** on 10th Nov 2023, the valediction & Pat-A-Back session took place for batch 31 and 32 at Kadapa. As these graduates move forward, they carry with them the knowledge, skills, and inspiration gained during their time with us. The event not only celebrated past achievements but also served as a catalyst for the exciting possibilities that lie ahead for these graduates.
- **Okhla** : On 16th Nov 2023, the 13th Batch at Okhla showcased their talents during an enjoyable Valediction ceremony. The event highlighted various activities such as anchoring, managing, participating, planning, and supporting. The participants' dedication and skills were on full display, leaving an indelible impression on all who attended.
- **Bidar-2:** on 17th Nov 2023, Valediction ceremony for the batch 22. The valediction function was well attended by many from the local community in Bidar. Parents, friends, and well-wishers joined the celebration, creating an atmosphere of collective pride and encouragement.



December'2023

- **Badarpur** : On 1st Dec 2023 celebrated its 81st batch valediction function led by ChangeMaker Tohsin Khan.
- **Hospet** : On 7th Dec 2023, celebrated its 60th batch valedictory function. Youth were very happy that they were taking up jobs and looking forward to a great change in their life. The changemakers and youth together put up a wonderful function.
- **Dindigul**: On 15th Dec 2023 Dindigul celebrated its 28th Batch valediction function. The celebration encapsulated the essence of gratitude, pride, and remembrance.
- **Sangam Vihar** : on 21st Dec 202, celebrated its 30th batch valediction function and the Pat a Back session by Changemaker Gaurav Sanger and Hajrat Khan. Students acknowledged the role of their teachers, mentors, and the entire educational community in shaping their growth and preparing them for the next chapter of their lives.



UNXT by Unnati during this quarter Oct - Dec 2023 at various locations

The qualitative impact is evident in our UNXT program conducted in Government Colleges and ITI's at various locations PAN India. The program's reach showcases its effectiveness in contributing to positive outcomes and skill development.

1. Karnataka



2. Tamil Nadu



3. Andhra Pradesh



4. Uttar Pradesh



5. Madhya Pradesh



ALUMNI TESTIMONIES

Name: Mr. Lakshmikanth - Batch: 67th
Unnati HO Bangalore



<https://drive.google.com/file/d/1G1cGs4DIWyuDTZJdzKBLX8HILL9VaVRA/view>

Name: Ms. Anjali - Batch: 126th

Unnati HO Bangalore

<https://drive.google.com/file/d/1tgZ2H4nhWpJWuVLA8FbERbO-x349Hljg/view>



EVENTS FROM ACROSS UNNATI CENTRES

October'2023

Our Ballari Center ChangeMaker recently organized an engaging English session for the 57th Batch on the topic 'Talking about One's Likes, Dislikes & Favorites.' During this insightful session, our youth gained valuable skills on articulating and describing personal preferences, enhancing their ability to express themselves effectively. The focus on discussing likes, dislikes, and favorites provided a platform for our participants to learn the art of describing individuals, fostering both language proficiency and self-expression.



A dynamic group activity took place at the CHIDAMBARAM center for Batch 30, led by the dedicated Changemaker, **KATHIRAVAN.K.** This collaborative session aimed to foster teamwork, communication, and creativity among the participants. Through engaging activities and discussions, the group explored valuable insights and shared experiences, contributing to a vibrant and interactive learning environment. Such initiatives play a crucial role in building a sense of community and enhancing the overall learning experience at our center.

A session on "Tally" was conducted at our Dindigul Centre for Batch number 26, skill fully led by Change maker Arun. 'Tally' marks a fascinating aspect of statistics explored during this session. Participants delved into the practical use of tally and highlighted the significance. The session also added valuable insights into the simple yet effective method of record-keeping.



A session on 6th Oct 2023 "Asking Simple Questions" was conducted at Hospet Center for Batch 59th, skill fully led by changemakers Mr. Narendra and Kavitha. The focus of the session was to empower participants with the art of posing straightforward and effective questions. By emphasizing the importance of clear communication and active inquiry, participants gained valuable skills that enhance both their understanding and engagement in various contexts. This session not only honed communication abilities but also promoted a culture of curiosity and effective dialogue among the participants.



The Life Skill session on 11th Oct 2023, for Batch-0028 at the Hubli Centre featured an engaging "Ground Rules Activity," conducted with zeal and enthusiasm. Under the guidance of Change Maker Mr. Srinivas H., the youth actively and joyfully participated in this session. Their high level of involvement and energy was evident as they collaboratively tackled challenges, showcasing creativity and innovative problem-solving skills. The session not only provided valuable life skills but also fostered a dynamic and interactive learning environment, leaving the participants enriched and excited about the experience.



The Humnabad Centre's 14th batch on 21st Oct 2023 engaged in a Group discussion led by our changemaker, Ambika. The participants delved into a collaborative exchange of ideas and perspectives, effective communication and critical thinking skills. Under Ambika's guidance, the session provided a platform for individuals to express their opinions, actively listen to others, and cultivate a culture of constructive dialogue. The Group Discussion session at Humnabad

Centre not only enriched the participants with valuable insights but also contributed to their overall development in communication and teamwork.

November'2023

The interaction calls on 1st Nov 2023, for Batch No-72 at the Kirti Nagar marked a significant session, as participants engaged with the operations team, led by Mr. Gopi Krishnan. This session served as an introduction, setting the tone for the upcoming journey. The call provided a platform for valuable exchanges, addressing queries and laying the



foundation for a collaborative and supportive learning environment. Participants had the opportunity to connect with Mr. Gopi Krishnan, gaining insights and establishing a connection that will contribute to their overall experience throughout the training program

Orientation, on 7th Nov 2023, for the new 34th batch at Whitefield. The orientation served as a crucial



time for the youth to familiarize themselves with the course curriculum, understand policies and procedures. The orientation emphasized the importance of becoming acquainted with available resources, ensuring that the youth feel well-supported as they embark on their educational journey with Unnati.

The Tiruvannamalai Centre's 30th batch on 9th of Nov 2023, experienced a heartwarming "Pat A Back" session facilitated by the dedicated Changemaker, Balamurugan. This session aimed to instill gratitude and encourage participants to express their thoughts and emotions towards one another, fostering positive relationships. The activity, designed to promote mutual appreciation, played a pivotal role in transforming a group of strangers into a close-knit family. Under Balamurugan's guidance, the youths not only learned the value of thanking others but also built a strong foundation for lasting connections and camaraderie within the batch.



At the Jayanagar Centre, the 62nd & 63rd batches on 10th Nov 2023, participated in a transformative "Pat a Back" activity, conducted by Changemakers Adithya and Mitali. This session marked a significant

milestone in the youths' journey, showcasing the positive changes they have undergone since joining Unnati. From enhanced attitudes toward life and family to a more defined thought process, the participants have experienced a boost in self-confidence and self-esteem. The Pat a Back activity, filled with positive comments from peers and changemakers, left the youths overwhelmed with emotions such as happiness, excitement, and surprise. This session not only acknowledged their growth but also reinforced the supportive and encouraging environment fostered by Unnati.



On 21st Nov 2023, parents meet was conducted at the Raichur Centre, for the batch 75, led by our Changemakers Harun and Venkatesh. The session provided a platform for effective communication between parents and educators, fostering a collaborative approach to the participants' learning journey. The meeting served as a vital bridge between the educational institution and parents, ensuring a holistic and supportive environment for the individuals growth.



On November 23, 2023, Batch 02 at the Wayanad Centre conducted activities on "Comparing". The participants demonstrated the ability to articulate their views with clarity, emphasizing the importance of avoiding negative connotations when making comparisons. The session aimed at empowering youth to enhance workplace communication, particularly when presenting data comparisons. As a result, participants reported improvements in clarity of thought, enhanced presentation skills, and heightened decision-making abilities. Thanks to the changemakers.

The 18th batch at Trichy Centre delved into a session covering "Public Speaking & Visual Comprehension" on November 24th. This session emphasized the significance of incorporating visual elements in education, contributing not only to enhanced comprehension but also to the expansion of vocabulary as watching and listening become integrated practices. This approach not only facilitates effective learning but also encourages a dynamic and engaging educational experience for the youth.





Sangam Vihar's 30th Batch had an enriching Computer Excel session facilitated by the ChangeMaker, Mr. Hajrat Khan on 30th Nov 2023. This session aimed to enhance the youth's skills in using Microsoft Excel, a crucial tool for data management and analysis. The aspects of spreadsheet functions, formulas, and data manipulation also

contributed to their proficiency in Excel, that can also be applied in various professional contexts. Mr. Hajrat Khan's expertise and engaging teaching style made the learning experience both informative and enjoyable.

December '2023

4th Dec 2023, 23rd batch of Bidar-2 center, participated in a dynamic spoken English session focusing on interactions at a restaurant. This engaging session aimed to improve participants' conversational skills in English, specifically in the context of restaurant scenarios. Through interactive exercises and role-playing, the youth honed their ability to communicate effectively in everyday situations, fostering confidence and practical language proficiency. The session not only contributed to their language development but also provided a platform for meaningful youth interactions, enhancing their overall communication skills in a real-world context.



On December 6, the 15th batch at Humnabad Centre delved into a session on the English topic of "Apologizing," conducted by Change Maker Ambika enhancing participants' communication skills and proficiency in expressing apologies.

A similar session on "Apologising" was conducted on 8th Dec 2023 at our Jayanagar center – The session emphasized the virtues of humility, acknowledging mistakes, and the ability to let go, facilitating personal growth and progress.





On December 6, the 30th batch at Sangam Vihar conducted an impactful English session interview skills by ChangeMaker Gourav Sengar. This session aimed to enhance participants' in the context of job interviews boosting their confidence and communication skills.

On 8th Dec 2023, batch 82, conducted a constructive "Ground Rules" activity under the guidance of ChangeMaker Md Fardeen. This session aimed to establish a framework for positive and collaborative interactions within the batch. Md Fardeen's facilitation ensured that the activity contributed to a harmonious and supportive atmosphere, setting the tone for a successful and cooperative learning experience in the Badarpur.



December 13, 2023, Batch 58 at Bidar1 underwent an insightful Tally GST session led by the Computer Changemaker, Swami Prem Kumar Shivanand. The session focused on Tally and Goods and Services Tax (GST). Under Swami This session not only enhanced their proficiency in financial accounting but also provided practical knowledge relevant to contemporary business practices.



Batch-0031 at Hubli Centre engaged in life skill activities with a specific focus on "Listening Skills." Under the supervision of Change Makers Mr. Srinivas H., on 13th Dec 2023. The session not only involved the youth in dynamic activities but also provided a platform to understand the consequences of incorrect listening. The combination of practical exercises and visual documentation not only enhanced their listening skills but also created a memorable and impactful learning experience.





On December 13, Placement call for 14th batch at Unnati Okhla was conducted -a crucial activity- led by the placement team and Changemaker Neha Midda. This emphasis on placement calls aligns with Unnati's commitment to achieving a 100% placement rate for all trained participants. Neha Midda's expertise in guiding participants through this process ensures that they receive the necessary support and information for successful transitions into the professional realm.

On December 14, Batch 03 at Wayanad Centre engaged in a vital life skills activity titled "Getting Started." Participants learned the art of confidently greeting others and introducing themselves. This session not only instilled confidence but also promoted adaptability to individuals with different preferences and attitudes.



On 18th Dec, Trichy centre, Assembly by our Changemaker Niranjana is an everyday activity. Unnati believes that Morning Assembly plays a vital role in helping the youth develop confidence and come out of their shells and freely express their thoughts. Topics on values like Team Spirit, Punctuality, Cleanliness, responsibility etc. nurture the young minds helping them become a responsible and empowered citizen of India.

CASE STUDY



SANDEEP KUMAR M
BLRM-BA-0133
BENGALURU (NGEF)

I am Sandeep from Madurai, part of 133rd batch at Unnati. I am currently working as an **Operations Executive** at **SmartQ** with a monthly salary of **Rs. 20,000/-**.

I take immense pride in sharing my journey because I come from a middle class family and my confidence was at an all – time low.

After completing my education, I had a strong desire to financially support my parents, but my attempts were not yielding success. I was troubled by self-doubt and uncertainty. However, everything changed when I became a part of Unnati.

In just 35days, Unnati provided me with not only a boost in confidence but also essential life skills, values, and computer knowledge – a complete package that transformed my career. I owe my success to the team Unnati, the changemakers and the supporters. I am sincerely grateful to all who played a role in shaping my journey. Thanking you.



INDRA KUMAR
BLRM-BA-0137
BENGALURU (NGEF)

I am from Raichur Karnataka. After attending the training program, I have a remarkable improvement in my ability to communicate effectively in English. I am eager to apply the knowledge and skills gained during the vocational training to contribute effectively to my new workplace. I would like to extend my heartfelt thanks to Unnati. I secured a position at Integrated Finance with a salary of Rs. 16,000/- per month. I want to

express my gratitude to Unnati.

ARTICLES / NEWSPAPER CLIPS – 2023



Bengaluru's Unnati set to be 1st to list on social bourse

Mumbai: SGBS Unnati Foundation, a Bengaluru-based not-for-profit (NPO) organisation is set to be the first entity in the country to list on a social stock exchange (SSE). The foundation is all set to open its zero-coupon-zero-principal (ZCZP) bond offering for Rs 2 crore on Monday, reports Partha Sinha. The issue will close on November 7, its top officials told TOI. SGBS Unnati Foundation's ZCZP bonds are expected to be listed on the SSEs of NSE and BSE on November 30.

An SSE is an enterprise that works towards the benefit of the society by getting people

WILL OPEN ZCZP

- SGBS Unnati Foundation, a **not-for-profit organisation**, will be the **first to list** on an SSE
- The foundation will open **zero-coupon-zero-principal (ZCZP)** bond offerings. ZCZP are debt instruments (bonds), that **neither pay interest** during the tenure of the bond **nor pay back the principal** once the project ends and these bonds **cease to exist**

their capabilities to efficiently execute such initiatives. In comparison, a commercial stock exchange has profit mo-



UNNATI LISTING IN NSE BSE - Coverage links for Unnati

Times of India

<https://timesofindia.indiatimes.com/business/india-business/bengaluru-unnati-to-be-1st-to-list-on-social-bourse/articleshow/104806123.cms?from=mdr>

Economic Times

https://m.economictimes.com/markets/stocks/news/new-listing-india-sees-1st-ever-social-stock-exchange-listing-with-debutant-sqbs-unnati/amp_articleshow/105962778.cms

The Hindu Business Line

<https://www.thehindubusinessline.com/markets/unnati-is-the-first-entity-to-list-on-the-social-stock-exchange/article67635224.ece>

Business Standard

https://www.business-standard.com/markets/news/social-stock-exchange-sees-first-listing-with-unnati-foundation-1st-entity-123121301099_1.html

Zee Business - Youtube channel

<https://www.youtube.com/watch?v=7Ww1k0YiSJ8>

NDTV Profit

<https://www.ndtvprofit.com/business/skilling-ngo-unnati-first-to-list-on-social-stock-exchange>

Moneycontrol online

<https://www.moneycontrol.com/news/business/markets/not-a-bond-not-a-share-indias-first-social-stock-exchange-listing-a-story-of-many-wins-and-many-losses-11893291.html>

CNBC TV18 Online

<https://www.youtube.com/watch?v=uIWcsb0x1ZU>

MSN online

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PLACEMENTS AT BLR AND ACROSS LOCATIONS DURING THIS QUARTER.

Excited to announce that we have achieved the 100% placement record yet again! Students have been placed in reputed organisations like HDB Financial Services, Qness Corp, Compass Group, Hinduja Global Solutions, Taco Bell, EOS, Trends, Elcoamino Tech, Silaries, ICCS, Hexaware, Starbucks, Upmint, Tele performance, DBS Mintek, Finfree Enterprises, Royal Oak, Tata Showroom, Ebixcash Global Services, All set Business Solutions, Fab India, Pacesetters, Bigwigs Technologies etc. , and many others!

We are extremely proud of our students and wish them the very best, always!


