


# AMPAC MANUFACTURING

## SBA LENDING SUCCESS STORIES



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# PRECISION MANUFACTURER

## Key Highlights:

- **Loan Amount:** \$1,762,000 SBA 504 loan
- **Use of Funds:**
  - Purchase of a 17,000+ sq. ft. warehouse in Calimesa, CA
  - Replacement of short-term rental spaces
- **Impact:**
  - Expanded capacity to serve the company's largest customer
  - Projected revenue growth of 30–50% over 2–3 years
  - Creation of 3 new jobs
- **Industry:** Precision manufacturing using Swiss Turning Technology (Serving sectors including: aerospace, automotive, defense, computer, and dental)

A veteran-owned manufacturer in Calimesa, California, took a strategic leap forward after decades of steady craftsmanship. Founded by a WWII veteran and now led by a U.S. Army veteran, the company specializes in precision Swiss Turning for industries across the globe.

With support from an SBA 504 loan, the business purchased a permanent facility to expand production and streamline operations. This investment positioned the company for growth and reinforced its legacy of innovation, service, and American-made excellence.

A photograph showing a blue wheelchair with a black bag on the back, positioned on a blue lift platform. The platform is extended from the back of an orange vehicle, likely a minibus. The scene is outdoors on a paved area with trees in the background.

# VEHICLE MANUFACTURER

## Key Highlights:

- **Loan Amount:** \$8,750,000 SBA 504 loan (second loan through AmPac)
- **Use of Funds:**
  - Purchase of a third facility in Riverside, CA
  - Expansion of manufacturing divisions
  - Alleviation of space constraints at existing Corona location
- **Impact:**
  - Creation of 21 new full-time jobs
  - Streamlined operations and increased production efficiency
  - Launch of the first low-floor ADA wheelchair accessible minibus
- **Industry:** Accessible transportation and vehicle manufacturing

A family-owned vehicle manufacturer took another step forward in its mission to deliver accessible transportation. Founded in 1975 and now led by the founder's sons, the company is a national leader in para-transit vehicles built for performance, durability, and dignity.

With support from a second SBA 504 loan, the business expanded into a new Riverside facility to meet rising demand and streamline operations. This growth supports innovation, boosts capacity, and reinforces the company's commitment to American-made mobility.



# MAILBOX MANUFACTURER

## Key Highlights:

- **Loan Amount:** \$588,500 SBA 504 loan
- **Use of Funds:**
  - Purchase of commercial property in San Diego
  - Transition from rented space to owned facility
  - On-site production of pre-cast concrete slabs
- **Impact:**
  - Reduced fuel costs, labor time, and transportation logistics
  - Increased storage capacity and operational efficiency
  - Creation of 5 new jobs
  - Enhanced long-term sustainability
- **Industry:** High-security mailbox manufacturing and installation

A high-security mailbox manufacturer in SoCal marked an exciting new chapter in its expansion. What began as a small repair business in the High Desert has grown into a trusted regional provider known for quality, and craftsmanship.

With the support of an SBA 504 loan, the company purchased a second facility in San Diego to expand operations and reduce costs. The move improved efficiency, created new jobs, and positioned the business for long-term growth and sustainability.



# FOOD DISTRIBUTION

## Key Highlights:

- **Loan Amount:** \$4 million SBA 504 loan and \$100,000 AmPac Exclusive Down Payment Assistance Program (DPAP) loan
- **Use of Funds:**
  - Purchase of long-leased production and distribution facility
  - Preservation of existing site-specific infrastructure investments
- **Impact:**
  - Preserved 51 existing jobs
  - Plans to hire 9 new employees over the next two years
  - Maintained cash flow for payroll, inventory, and production during transition
- **Industry:** Organic protein processing, food service distribution

A Brea-based food processing company secured long-term stability through strategic ownership. Founded in 2011, the woman-owned business provides USDA-processed and organic-certified proteins to major retailers and institutions across California.

With the support of SBA 504 financing and AmPac's Exclusive Down Payment Assistance Program, the company purchased the facility it had leased for years, preserving operations, protecting jobs, and maintaining critical production capacity without disruption.


# AEROSPACE MANUFACTURER

## Key Highlights:

- **Loan Amount:** \$1,603,000 SBA 504 loan and \$80,150 AmPac Exclusive Down Payment Assistance Program (DPAP) loan
- **Use of Funds:**
  - Purchase of larger facility to support expanded operations
  - Improved layout to add additional CNC machines
- **Impact:**
  - Retained 9 full-time employees
  - Increased capacity for aerospace and defense part production
  - Preserved working capital to maintain operations during transition
- **Industry:** Aerospace and defense precision manufacturing

In an industry that demands consistency and high standards, one Southern California manufacturer has built a reputation for reliability and excellence. Established in 1988, the company is now woman-led, with her sons helping to guide operations.

With the support of SBA 504 financing and AmPac's Exclusive Down Payment Assistance Program, the company purchased a larger facility to increase production, retain staff, and transition from a leased space to long-term stability.



# MEDICAL MANUFACTURER

## Key Highlights:

- **Loan Amount:** \$4 million SBA 504 loan and \$100,000 AmPac Exclusive Down Payment Assistance Program (DPAP) loan
- **Use of Funds:**
  - Purchase of long-leased production and distribution facility
  - Preservation of existing site-specific infrastructure investments
- **Impact:**
  - Preserved 51 existing jobs
  - Plans to hire 9 new employees over the next two years
  - Maintained cash flow for payroll, inventory, and production during transition
- **Industry:** Organic protein processing, food service distribution

A medical manufacturer advanced its mission to deliver patient-centered care. Known for producing orthotics, prosthetics, and compression garments, the Black-owned company operates across the state with a focus on quality, access, and timely service.

With the support of SBA 504 financing, the business purchased a commercial property in Corona to transition from a costly lease to permanent ownership. The move supports long-term stability, improves logistics, and strengthens the company's statewide impact.

# PRECISION MACHINING

## Key Highlights:

- **Loan Amount:** \$200,000 SBA 7(a) Community Advantage loan
- **Use of Funds:**
  - Working capital to meet rising demand
  - Refinancing of high-interest debt
  - Immediate hiring of 4 to 5 new employees
- **Impact:**
  - Improved order fulfillment and operational efficiency
  - Expanded workforce in the local manufacturing sector
  - Increased financial flexibility with a 10-year loan term
  - Preserved cash reserves and improved overall stability
- **Industry:** Precision machining and manufacturing

An Orange County machining company made a strategic investment to expand operations and build long-term resilience. Known for high-quality components and advanced manufacturing, the Asian-owned business serves a wide range of industries with precision and care.

With the support of an SBA 7(a) loan, the company increased efficiency, added new jobs, and improved financial flexibility. The funding helped meet demand while supporting long-term stability and continued impact in local manufacturing.

# COFFEE ROASTER



## Key Highlights:

- **Loan Amount:** \$4,971,000 SBA 504 loan
- **Use of Funds:**
  - Purchase of land, building, and key assets tied to the operation
  - Part of an ownership transition following SBA 7a acquisition loan
- **Impact:**
  - Preserved 19 existing jobs
  - Created 2 new positions
  - Maintained operational continuity during ownership change
  - Retained business location and legacy in Oakland
- **Industry:** Specialty wholesale coffee roasting

A Bay Area coffee roaster seized the opportunity to preserve a long-standing legacy. Founded in 1976, the company has become a staple in the San Francisco gourmet coffee scene, known for quality and consistency.

With the support of an SBA 504 loan, the business secured a permanent facility in Oakland, preserving jobs and ensuring a smooth transition to new ownership. The move protected its operations while supporting long-term stability.

# SUPPLEMENTS MANUFACTURER

## Key Highlights:

- **Loan Amount:** \$150,000 California State Guarantee Loan
- **Use of Funds:**
  - Refinance of existing business debt
  - Working capital for staffing, marketing, and production
- **Impact:**
  - Improved cash flow
  - Hired two new employees
  - Expanded operations and production capacity
  - Launched targeted marketing efforts to increase brand visibility
- **Industry:** Health and wellness (nutraceuticals and healthy snacks)

A growing wellness brand in San Diego turned a moment of pressure into a turning point. This Hispanic-owned company, known for its focus on health and balance, used a timely infusion of capital to strengthen its foundation and take the next step in its journey.

With the support of an SBA Microloan, the business gained flexibility to invest in its team, enhance marketing, and expand operations. What followed was not just growth, but renewed momentum in its mission to bring healthy products to more people.

# SLEEP & WELLNESS

## Key Highlights:

- **Loan Amount:** \$50,000 SBA Microloan
- **Use of Funds:**
  - Marketing initiatives to increase brand visibility
  - Targeted digital outreach to reach new customer segments
  - Research, design, and production of a new complementary product
- **Impact:**
  - Expanded brand awareness
  - Strengthened product development pipeline
  - Increased sales opportunities through targeted campaigns
  - Enhanced ability to support customer needs year-round
- **Industry:** Sleep and wellness products (cooling bedding and sleep technology)

A growing sleep and wellness brand in Southern California used a key moment of funding to strengthen its momentum. My Hilu, known for science-backed comfort and customer trust, applied an SBA Microloan to boost marketing and move a new product forward.

The result was improved visibility, expanded reach, and continued progress toward delivering cleaner, cooler, and more comfortable sleep for more customers.

# CONTRACTOR

## Key Highlights:

- **Loan Amount:** \$50,000 7a Community Advantage Loan
- **Use of Funds:**
  - Working capital for hiring employees
- **Impact:**
  - Added new staff to support growing project volume
  - Increased flexibility through a 10-year repayment term
  - Improved ability to manage unexpected expenses
  - Strengthened cash reserves to support ongoing and future growth
- **Industry:** Sleep and wellness products (cooling bedding and sleep technology)

A contractor specializing in cabinetry design and procurement used a timely infusion of capital to support its next phase of growth. The business provides design consultation, space planning, and trusted product sourcing for residential and commercial clients.

With the support of an SBA 7a Community Advantage Loan, the company gained working capital to hire employees and cover required fees. The longer term structure provides flexibility, supports continued expansion, and strengthens cash reserves as the business grows.

# ECOMMERCE RETAIL

## Key Highlights:

- **Loan Amount:** \$32,000 SBA Microloan
- **Use of Funds:**
  - Working capital for operating expenses
  - Inventory purchases to meet marketplace demand
  - Support for marketing and ongoing growth needs
- **Impact:**
  - Expanded inventory to increase sales volume
  - Improved ability to manage operating costs during early growth
  - Enhanced flexibility through a longer repayment term
- **Industry:** ECommerce retail and online consumer goods

An emerging eCommerce retailer used a timely infusion of capital to advance its early growth. The business sells high-margin consumer goods through major online marketplaces and is expanding its product lineup as demand increases.

With the support of an SBA Microloan, the company secured working capital to build inventory, cover operating costs, and strengthen marketing efforts. The longer repayment term provides added flexibility as the business continues to scale.



- Total Manufacturing Loans: **247**
- Total Jobs Retained: **1229**
- Total Jobs Created: **3060**
- Total Manufacturing Financing Facilitated: **\$515,453,797**



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