

FACES OF SOLANO BUSINESS

Small Business Grant Program



Awardee
Lisa Howard - Tolenas Winery
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AMERICA'S
SBDC
CALIFORNIA
NORTHERN CA NETWORK

SMALL
BUSINESS
DEVELOPMENT
CENTER

SOLANO



WORKFORCE DEVELOPMENT BOARD
OF SOLANO COUNTY

Faces of Solano's Small

SMALL
BUSINESSES
265
AWARDED

AVERAGE
AWARD
\$8,757

JOBS
SUPPORT
1,400
JOBS

GRANTS BY CITY

| | |
|----------------|-----|
| Benicia | 25 |
| Dixon | 11 |
| Fairfield | 67 |
| Rio Vista | 12 |
| Suisun City | 16 |
| Vacaville | 29 |
| Vallejo | 100 |
| Unincorporated | 5 |

Recognizing that many of Solano County's small businesses were facing significant financial impacts and layoffs due to COVID-19, the Solano County Board of Supervisors unanimously approved \$2 million in CARES Act funding in August 2020 and an additional \$300,000 in November 2020 to be allocated for a small business grant program coined "Rebuild Solano's Small Businesses Grant Program." The County of Solano partnered with the Workforce Development Board of Solano County (WDB) and the Solano Small Business Development Center (SBDC) to administer the funds. The goal of the funds was to mitigate the effects of COVID-19 on the community's small businesses, assist them in pivoting their business operations to effectively respond to the changing environment, and to ensure equity in the dissemination of funds.

Businesses were selected from 623 applications through four rounds of funding. Qualified grantees were those companies who were:

- for-profit businesses,
- locally owned in Solano County,
- had less than 50 employees,
- and were in good standing with the State and County.

The grant awards were given out based on eligibility criteria, the demonstrated needs of the business, and the quality of the application. Priority consideration was given to minority-owned businesses (as defined by the Small Business Administration), businesses with 20 or fewer employees, underrepresented geographic areas, and businesses who had not received grants from other locally-funded COVID-19 small business programs.

GRANT T

1 August 25, 2020
Solano County Board of Supervisors
Program Approved

2 September 15, 2020 – September 30, 2020
Grant Program Application Period



Business Grant Program

63

LESS THAN 20
EMPLOYEES
95%
251 AWARDS

MINORITY
OWNED
84%
223 AWARDS
*as defined by the SBA

Collaborative Outreach

The WDB and SBDC partnered with local cities and chambers of commerce to conduct a targeted outreach campaign aimed at the small businesses and industry sectors most affected by the COVID-19 pandemic. The grant partners utilized key community and minority partners to ensure an equitable and efficient outreach strategy. Many of the key partners are shown below.

Trends in Grant Awards

For many of Solano's small businesses, the challenges were immense to remain open and compliant during the shelter-at-home orders. Many childcare and education providers had to pivot to offer virtual services to their clients and students and needed new IT equipment to facilitate distance learning. Several of our food service and accommodation businesses requested outdoor dining furniture and other accessories in order to reopen their businesses under the State's new COVID-19 guidelines. Offices needed equipment and software to work remotely. Many of our culture and arts businesses requested alternative ways to share their talents in a socially distant and virtual environment. Additionally, many of our health and wellness providers requested funds to recoup the costs of advanced PPE equipment and virtual consultation services. Across industries, businesses requested cleaning and sanitation supplies, remote work or virtual service capabilities, website development, and new marketing techniques, and many requested support to pivot from business-to-business to direct-to-consumer models.

GRANTS BY INDUSTRY

| | |
|-----------------------|----|
| Food Service | 37 |
| Healthcare | 34 |
| Professional Services | 31 |
| Personal Services | 24 |
| Retail | 21 |
| Childcare | 20 |
| Manufacturing | 18 |
| Arts/Recreation | 14 |
| Education | 12 |
| Admin/Support | 11 |
| Other Services | 8 |
| Finance | 7 |
| Transportation | 6 |
| Construction | 5 |
| Agriculture | 4 |
| Information | 4 |
| Accommodation | 4 |
| Real Estate | 3 |
| Wholesale Trade | 2 |

TIMELINE

3 October 26, 2020 - December 7, 2020
Grant Notifications

4 December 30, 2020
Grant Funding Completed



Vacaville – Healthcare/Personal Services – Woman-Owned – est. 2010

Blissful Massage and Wellness Center in Vacaville offers massage, sound healing, reiki, facials, hypnotherapy, acupuncture, and workshops. They also have a small boutique for holistic care needs.

COVID-19 Impact

Like many of the county's massage therapists, Blissful Massage & Wellness Center closed in March and was only able to reopen for a short period throughout the pandemic. Due to the frequent business interruptions, they lost contractors and renters and experienced significant profit losses. They saw the importance of being able to establish an outdoor practice for their clients, and offer virtual sound bath healings, meditations, weekend classes, and training sessions.



Edge of Colors Barber Shop

Michael Castillo

Vallejo – Personal Care Services – Minority-Owned – est. 2018



Barber Mike's love for barbering led him to start Edge of Colors Barber Shop in Vallejo. Edge of Colors provides cuts, combers, fades, razor shaves, designs, braids, & color trim, and recently released their own product, Beard Powder, in partnership with Human Being Green.

COVID-19 Impact

When COVID shelter-in-place happened, barber shops were hit with some of the most restrictions for operation. With the shop suddenly closed to the public, Edge of Colors Barber Shop's profits dried up immediately. When allowed to reopen, Edge of Colors Barber Shop had to make changes installing barriers between each barber station, extra sanitation, and purchasing one-use supplies and equipment. To protect clients and barbers, they had to practice proper social distancing guidelines and move to an online booking system. Yet, the Edge of Colors team continued their history of supporting their community throughout the pandemic, including donating haircuts to graduating 2020 seniors.

Use of Grant Funds

Edge of Colors Barber Shop used grant funds to cover the cost of purchasing new COVID-19 PPE safety equipment to meet COVID guidelines, such as disposable cutting capes, disinfectant, sanitation supplies, and protective barriers between barber stations. Funds also covered the cost of a new online booking system for the barbershop.

Blissful Massage & Wellness Center

by Davis-Krauth



Use of Grant Funds

With grant funds, Blissful Massage & Wellness Center was able to purchase outdoor equipment and upgrade their facility with hands-free equipment and sanitation supplies to reduce contact. Grant funds also helped purchase new computer equipment to provide virtual services and expand their online square store to market their holistic care products.

“Over the course of the last months, COVID-19 has hit the personal care field hard. Going forward, we are focusing on areas of the business that will help sustain us in the event of additional shutdowns.”



Curves – Jenny Craig

Cher Besneatte and Dorothy Leudke

Dixon – Fitness – Woman-Owned – est. 2006

Curves – Jenny Craig is a locally-owned franchise operating a women’s fitness & weight loss center. They provide personal strength training coaches and weight loss programs, in addition to a variety of workout clothing, healthy foods, and other accessories for an active lifestyle.

COVID-19 Impact

Curves – Jenny Craig, like many of the county’s gyms and fitness centers, had to suspend their in-person gym operations several times during the pandemic. As a result, several members canceled their membership, while others simply put their memberships on hold. In order to be compliant with COVID-19 guidance, they increased club sanitation, maintained social distancing, and purchased PPE for circuit equipment. They also pivoted to promote their online program, My Curves on Demand, and increase local advertising to inform the community of increased COVID-19 safety measures.

Use of Grant Funds

The grant funds were able to help purchase PPE for staff and members, along with more sanitation and single use supplies for workout equipment. Funds also supported the cost of marketing and promotional materials.



HOA Zoom

N. Andrew Burton

Fairfield – Construction – est. 2006



HOA Zoom is a construction management and specialty inspection service company that works primarily with homeowners associations (HOA) in the greater Bay Area. HOA Zoom hosts monthly meetings with homeowners associations and performs onsite maintenance inspections of their buildings.

COVID-19 Impact

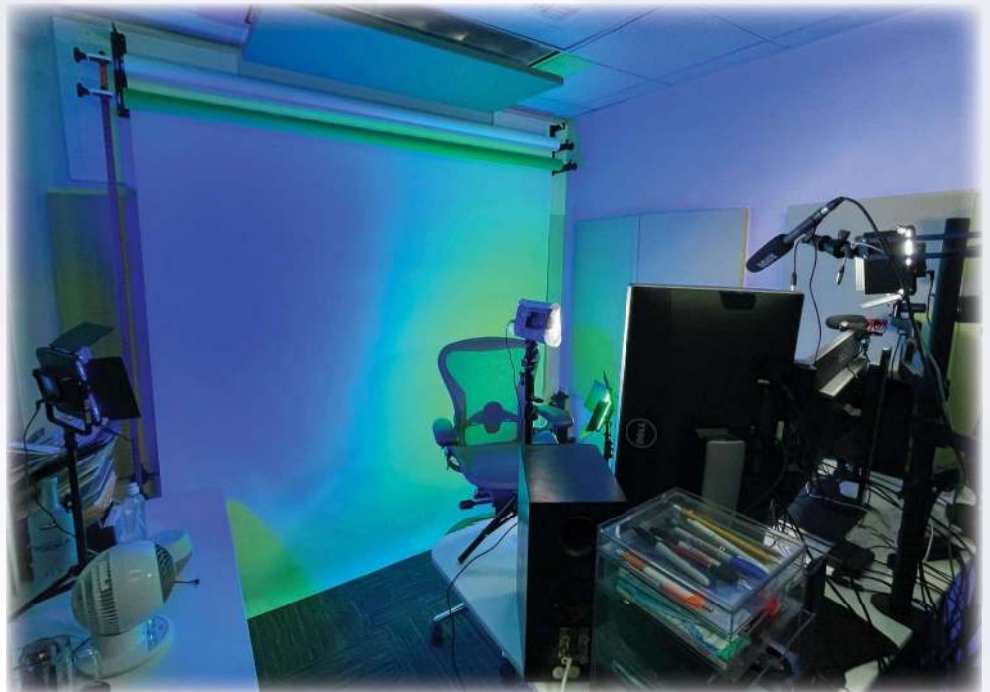
Due to COVID-19, HOA Zoom was unable to meet with HOA Clients and have experienced a dramatic slowdown in property inspection services. What the company immediately recognized was that most property managers for HOAs were not setup to host large complex Zoom meetings.

HOA Zoom saw an opportunity to pivot the business model and launched HOAZOOM.org. to host large-scale HOA property management meetings for the industry to meet this new need.

Use of Grant Funds

HOA Zoom used grant funds to purchase the computer and audio equipment needed to host large scale HOA Zoom meetings in addition to purchasing a drone to conduct remote property inspections

“If not for the Rebuild Solano’s Small Businesses grant we received, we wouldn’t have been able to pivot our business model and purchase the equipment needed to host our HOA Zoom meetings and complete remote inspections.”



Haas vanHuuksloot, LLC

Ron and Lisa Jeanette Haas

Suisun Valley – Agriculture – Women-Owned – est. 2018

Haas vanHuuksloot, LLC comprises a wholesale flower farm, HvH Specialty Growers, and a retail floral design, Tabletop Alchemist. HvH Specialty Growers grows unique raw materials for the floral industry, and Tabletop Alchemist provides floral design services for events and custom made arrangements

COVID-19 Impact

The Haas's farm was in full bloom when flower markets shut down due to the COVID-19 pandemic; they all of a sudden had no place to sell their flowers. The

flower blooms they had already cut for sale were instead placed on graves at the Sacramento Valley National Cemetery (seen below). To stay in business, the Haas farm pivoted from a business-to-business sales model to direct consumer sales and expanded their variety with vegetable starters. They also collaborated with other Suisun Valley growers on products such as bouquet and wine packages.



Use of Grant Funds

Grant funds supported Haas vanHuuksloot in constructing a roadside pavilion for on-site sales and helped them expand their online marketing and sales strategy. In addition, funds allowed Haas vanHuuksloot to purchase new equipment and supplies needed to pivot their growing operations.

“Our entire farm was in bloom and we had exactly zero buyers. We were not alone, however, and we watched with horror and grief as the worldwide floral industry began to collapse. From the moment we recognized change was necessary in order to stay in business, we have been working and investing furiously to dramatically pivot our business.”

Suisun City – Professional Services – Women-Owned – est. 2010

Holly D Photography is a premier wedding photographer in the Napa and Solano County region. Holly’s love and passion for being a wedding photographer shows in her work and resonates with the couples and families whose lives she captures in their most precious moments.

COVID-19 Impact

Before COVID-19 hit, Holly D Photography was completely booked with weddings for the entire year of 2020. After the shelter-at-home orders were put in place, almost all weddings and events were rescheduled or cancelled. As a result, Holly D Photography lost over \$50,000 in business. To adapt, owner Holly Drennen expanded her business model to create an online photography teaching platform.



The Little Art Shop

Rejina Christopher

Benicia – Retail – Women-Owned – est. 2017

The Little Art Shop began as a potter’s studio in Makers Corner known as The Clay Station. The business morphed into what is now the “Little Art Shop” and relocated to Benicia. It has a tradition of giving local artisans a venue to display and sell their work, while bringing inspiration to the community.

COVID-19 Impact

Businesses in the arts and culture industries, an important part of our community that often relies on personal interaction, have silently struggled throughout the pandemic. Sales at The Little Art Shop have plummeted with the decreased customer volume in the gallery. In response to COVID-19 restrictions and temporary closures, they set up sidewalk art displays to showcase their community of artisans’ work and allow for a safer customer experience. As the pandemic progressed, they have shifted their business model to predominantly online sales.

Use of Grant Funds

With the use of the grant funds, the Little Art Shop was able to purchase software equipment to develop an online marketplace and populate the site with local artisans’ work. This pivot allows them other revenue models, while helping to support the area’s artisan community.



“We are confident the opportunity to market the gallery to a broader population of customers will help expand sales to individuals who would not otherwise be aware of the gallery and our local artisans.”





Use of Grant Funds

The grant funding enabled Holly D Photography to purchase video equipment to record teaching courses, along with a video editing software to make them seamless and marketable online. These upgrades have allowed her to stay in business during COVID-19 thus far.

“A lot of couples are nervous to book weddings due to COVID-19 and are not able to plan their wedding. This grant allowed me to diversify my business until couples feel safe booking weddings again. I know that if it was not for this grant, my business would not have continued to succeed during the pandemic.”

Caterpillar Puppets

Joe Leon

Benicia – Arts and Entertainment – Minority-Owned – est. 1976

Joe Leon of Caterpillar Puppets travels the greater bay area to perform live puppet shows for school assemblies, libraries, and public events. Throughout his years as a puppeteer, Joe has performed with the San Francisco Symphony and the Yerba Buena Garden’s Children Festival. He loves to perform locally in Solano County having worked with the Cities of Vallejo and Benicia doing educational puppet shows.

COVID-19 Impact

Once COVID-19 hit, the places Joe typically performed at were closed, canceling all of the bookings scheduled. Unemployed, Joe received Pandemic Unemployment Assistance (PUA) as a sole proprietor, but as months passed, he realized he needed a different solution. He began to shift his business from live shows to pre-recorded performances. He had to rewrite the shows, and take a program designed for a puppet stage box and redesign it into one that can be filmed with various “green screen” backgrounds, including rebuilding the puppet characters for use on camera.



Use of Grant Funds

The funding helped Joe Leon make the changes needed to transition his puppeteering to an online version and to develop a marketing campaign. Additionally, grant funds helped him set up an online platform and booking program that allows clients to schedule the use of the films for a particular grade level.

“With schools not re-opening and even if re-opened not in a position to safely have assemblies, the need to work in a new way is totally clear. My business survival depends on switching to an acceptable virtual alternative.”

Solano Dental Group

Dr. Frank Chen

Fairfield – Healthcare – Minority-Owned – est. 2001



Dr. Frank Chen graduated from MIT with a degree in electrical engineering but chose a career in dentistry to fulfill his passion for helping others. At the Solano Dental Group, their team of doctors make educating and caring for patients a top priority and they use state of the art technologies to create a comfortable environment for patients.

COVID-19 Impact

When COVID-19 started, Solano Dental Group was forced to close the practice like many other dental offices in the state. Taking advantage of the shutdown, they upgraded the practice with the purchase of new equipment to prevent transmission of COVID and provide increased safety of their patients. They also implemented new PPE requirements and infection control

protocols for their patients and team members. For many dental practices in our community, the extraordinary cost of safety equipment and measures has been a difficult financial burden to bear. Dr. Chen has been a local industry champion during COVID, helping to secure PPE and financial assistance for local dental practices.

Use of Grant Funds

The grant funding allowed Solano Dental Group to upgrade infection control and PPE equipment providing a safer environment for patients, such as the equipment seen to the right to suction aerosol particles. Additionally, the grant funds helped upgrade their IT system to provide virtual dentistry capabilities and triage patients remotely.

“The infection control equipment and PPE costs for dentists are quite significant. Without the grant, we wouldn’t be able to support these costs and be able to implement all the new recommendations by CDC, OSHA, CDA, and local health department.”



Vallejo Grocery Outlet

Amy Yacullo

Vallejo – Grocery –Women-Owned – est. 2016

Grocery Outlet bargain market in Vallejo is a family-owned and operated discount grocery store.

COVID-19 Impact

The early days of the pandemic were difficult for the Grocery Outlet; there were lines, limits, phones ringing non-stop and concerned customers. To provide safety to their employees, the difficult search for PPE started and was an expense never anticipated in Grocery Outlet's budget. Keeping up with each new regulation, recommendation, and rule, while trying to keep employees safe was key. Grocery Outlet also partnered with numerous partners in Vallejo to provide relief during this time of food insecurity.

Use of Grant Funds

Grocery Outlet used grant funds to recover sanitation and PPE costs. In addition, Grocery Outlet was able to purchase additional shopping carts to allow for a better sanitation system for customers. Grant funds also reimbursed the Grocery Outlet for the cost of moving office staff to remote work, and to allow departments to have their own equipment for reduced contact of touchable surfaces.



“I watched people cry over toilet paper. I saw fights over bags of rice and beans and observed early morning lines to grab the necessities that were selling out so fast. Such a heavy pressure to carry each day. Wear your mask, wipe that down, pivot, pivot and pivot again, riots, protests, pivot, fires, pivot toward safety... We believe safe employees equal safe customers and a safe community. This grant is the perfect way for us to recoup and be able to continue to serve our community with a servant heart.”

Rosemary's Farm to Fork

Rosa Barron

Dixon – Restaurant – Minority and Women-Owned – est. 2016



Rosemary's Farm to Fork is a gluten-free meal delivery service and restaurant serving the community in the heart of downtown Dixon. At Rosemary's everything is sourced locally and seasonally as much as possible, partnering with nearby farms.

COVID-19 Impact

Like many restaurants in the community, when the pandemic started, Rosemary's Farm to Fork was not able to seat the same volume of customers and their profits became negatively impacted. They were forced to reduce hours for staff, and focus on a "take-out" and outdoor dining model. This included reworking the take-out menu, acquiring more packaging supplies, re-training staff, and improving their outdoor dining area. Rosemary's wanted to create an outdoor "community eatery" where people from Dixon could gather and enjoy meals from their favorite restaurants. They also began a delivery campaign called 'Friday Night Dinner Delivery to Families' by offering free delivery to Dixon, Vacaville, and Davis.



Use of Grant Funds

Rosemary's Farm to Fork was able to use the grant funding to help renovate their outside eatery and support the costs of sanitation and take-out and delivery. In addition, grant funds allowed them to be more strategic with online marketing to reach customers who are more likely to order gluten-free meals.

The Baby Shop

Maria Colli

Vacaville – Retail and Manufacturing – Minority and Women-Owned

Using her extensive prenatal care experience, Maria Colli is a retailer and manufacturer with medical knowledge and expertise in labor and delivery, and postpartum products and services.

COVID-19 Impact

At the outset of COVID-19, The Baby Shop focused on providing pickup for their customers. They also experienced supply chain issues for children's furniture they manufacture, which slowed their production. As the pandemic progressed, the Baby Shop prioritized customer experience and moved to an online virtual shopping and consultation experience. They provided detailed descriptions and key advice on how best to use the products.

Use of Grant Funds

Grant funds supported the Baby Shop's cost of additional marketing and the development of a personalized online and virtual shopping experience.



Ramos Daycare

Martha Ramos

Vallejo – Childcare – Minority and Women-Owned – est. 2001

Ramos Daycare is owned and operated by Martha Ramos, a sole proprietor who takes pride in offering a children's daycare facility with top quality childcare for working families in Solano County.

COVID-19 Impact

Childcare providers have had unique challenges during COVID, with reduced childcare needs due to Shelter-at-Home orders, additional health considerations, and the impact of the community's distance learning needs. At the beginning of the pandemic, Martha lost half the children she provided care for due to parents being laid off and strict quarantine directives. Nonetheless, she stayed open to provide childcare for essential workers and supported children enrolled in distance learning with the new school model. Ramos also implemented new disinfecting and social distancing procedures and added health education for children.



Use of Grant Funds

Ramos Daycare used grant funds to purchase cleaning supplies and privacy barriers to create smaller groupings of children throughout the facility. The funds also helped Martha purchase new equipment to support students enrolled in distance learning.

The Baby Shop

Collins

Women-Owned – est. 2014

Collins founded The Baby Shop to establish a one-stop, friendly, experience to guide parents in purchasing the best prenatal, products.

Collins maintained a safe and clean store and added curbside pickup to solve supply chain problems and escalating material costs for the store. She was able to meet the consumer demand. As the pandemic progressed and the product expertise they are known for by shifting to online, which included short videos of different products with reviews.

Collins implemented PPE and sanitation measures, as well as the development of new services for their customers.



"This grant helped us convert our business model to a more personalized online and virtual shopping experience for our customers in order to compete with the e-commerce giants. We are now able to enhance our virtual shopping platforms, home delivery options, and consultation services."

Lucy's Café

Luz Wenz

Rio Vista – Restaurant – Minority-Owned – est. 2005



Lucy's Café, located in the heart of downtown Rio Vista, has been serving quality Italian food to the community for over fifteen years. Lucy's Café is owned and operated by Luz Wenz, who takes pride in the authentic recipes and home style cooking she serves to her customers.

COVID-19 Impact

When COVID-19 started, Lucy's initially had no outdoor dining accommodations and limited indoor seating capacity. Like many restaurants, Lucy's Café saw a dramatic reduction in their customer traffic and business profits. To adapt to COVID-19 restaurant restrictions, Lucy's Café has focused on take-out and creating a welcoming outdoor dining experience.

Use of Grant Funds

With the support of the Rio Vista and Hispanic Chambers, Lucy's Café took advantage of the ability to submit a grant application in Spanish. Lucy's Café used grant funds to support the purchase of materials (seen above) and supplies to winterize their outdoor dining. This has been big hit with local residents and has allowed Lucy's Café to continue serving authentic Italian food to the community during COVID-19.



Million Services

Stephen Reese

Vallejo – Transportation – Minority Owned – est. 2006

Million Services Inc. is a private transportation company and a leading provider of contracted luxury vehicles. With a rich history and strong local hire commitment, the company has a strong standing in the community along with an A+ Better Business Bureau rating and 5-star Yelp reviews.

COVID-19 Impact

With the Shelter-at-Home Orders, the private transportation industry saw a dramatic drop in bookings. As a result, Million Services had to reduce staff dramatically and garage many of their fleet vehicles. Owner Stephen Reese evaluated the effect COVID-19 was having on the region's essential workers and established an Essential Transportation Division and new Vaccination Car Service to meet new transportation need.

With these new innovative services that meet current CDC standards, Million Services has been able to rehire part-time chauffeurs and retain their maintenance staff.

Use of Grant Funds

The grant gave Million Services the finances needed to develop a new marketing plan for their new service and launch www.essentialtransportationservices.com. The funds also helped purchase new equipment to better track vehicles and forecast the best route for essential travelers, while supporting the added costs of PPE and implementing sanitation procedures following each vehicle use.



“Times now are very challenging due to COVID. The grant gave more stability to our essential transportation services and we were able to start a new Vaccination Car Service, a great benefit for Solano County and Bay area businesses and residents.”



Tolenas Winery

Lisa Howard

Suisun Valley – Winery – Woman-Owned – est. 2018

Tolenas Winery is a craft winery located in the heart of the Suisun Valley. As second-generation farmers and winemakers, Tolenas Winery was born out of a passion for winemaking and continuation of the Tenbrink-Howard family legacy.

COVID-19 Impact

Many community wineries have relied on sales to consumers who visit the winery, wine club members, and through events. With the onset of COVID-19, Tolenas Winery's event plans and sales, like many wineries, were extinguished overnight. They had a tremendous amount of inventory sitting in the winery, and therefore had to make significant changes to their business model. They built a new website and purchased winery-specific e-commerce software that allowed customers to easily buy wine online. They also shifted to socially distanced outdoor tastings and purchased new equipment to facilitate remote wine tastings.

Use of Grant Funds

The grant program enabled Tolenas Winery to explore a cutting-edge way to market the winery and Suisun Valley region by creating "Taste of Tolenas" wine sample boxes. These custom boxes contain small sample size wine bottles, monthly specials, and materials describing the region, the wines, and our winemaker. The "Taste of Tolenas" custom boxes have just recently been allowed by the ABC due to COVID-19, and are mailed to consumers, members, restaurants, and local retail outlets.



"Our "Taste of Tolenas" boxes are a big opportunity for us, and we're grateful to have the funds to help us make this happen. With our dedication to the success of Tolenas Winery and this financial assistance, we have the support needed to keep our small second-generation, family-owned business going during the pandemic."



Union Hotel

Lidia Woytak

Benicia – Accommodations – Woman-Owned – purchased 2000

The Union Hotel is nestled on the edge of Benicia Bay and is the oldest operating hotel in California. This upscale boutique hotel has been welcoming guests from all over the world since 1852 and boasts a comfortable décor reminiscent of California's past.

COVID-19 Impact

When the COVID-19 shelter-at-home orders went into place, the Union Hotel like many other businesses saw an immediate reduction in guest reservations and the cancellation of many events. Amidst a significant drop of profits, the hotel had to pivot and become more COVID-19 safe in their daily operations, and upgrade the hotel computer software.



Use of Grant Funds

With the grant funds, the hotel was able to support their goals of reaching high COVID-19 standards for guest and staff and greatly improve the hotel IT and software to maintain a stronger web presence and online connectivity with guests. The grant funds also helped install special COVID-19 signage and improve their outdoor awning for better visibility.

"The Rebuild Solano's Small Businesses grant had a very positive impact in the areas of improving sanitization of the hotel, upgrading software and hardware at the hotel, and improving marketability with the new awning to be installed before the Holidays! Thank you Solano County!"



1 Hand Up, LLC
 2nd Street Gym
 7Square LLC DBA Supercuts
 A "Little" Twisted
 A. Brantley's Revolution Training & Martial Arts
 Aardvarks & Others Pet Sitting Services
 Aasiki, LLC DBA Mountain Mike's Pizza
 GV Smiles
 Packagingarts, Inc.
 After Hours Cocktails
 Alegria Dental Care
 All About Finances & Notary LLC
 All Day Fun & Play Preschool & Child Care Center, Inc
 All Day Wine Tours
 Altrain
 Americana Miniature Products
 AM Interpreting & Notary Svcs
 Andrea Fong Photography
 Angels Learn & Play
 Annie's Nail and Hair
 Amplify Excellence
 Arjuna Transportation LLC
 Aseyori, LLC DBA Mountain Mike's Pizza
 Audio Visual Consulting & Operations
 Baldwin Bar Supply, LLC
 Balloons & More
 Bambino's Vallejo
 Bantum Enterprise DBA Paul Mitchell Salon
 Bassignani Insurance Agency
 Bay Foot Spa
 Bay Hauling, LLC
 Beacon Day Program
 Bedazzled Ink Publishing, LLC
 Bee the Solution
 Bender and Associates
 Benicia Fitness
 Benicia Hucks, Inc.
 Benicia Martial Arts Academy
 BJ's Petal Pushers
 Black Stone Clean & Sober Living Homes
 Black Velvet Gems Collection
 Blink Twice Lash Lounge
 Blissful Massage & Wellness Center
 Bradbury & Bradbury Art Wallpapers Inc.
 Brain Ways
 BrandGOV
 Brickspace
 Brightbird Tutoring
 Broussard Financial, LLC
 Budget Inn Vallejo
 Burgerlicious
 Business Technology Westerm
 Cakes By Karl
 California Bear Hauling
 Capital City Pharmacy
 Caspian Auto Center
 Castlewood Cabinets
 Cecy's Salon
 Central Valley Physical Therapy
 Chakra Cleanse Pranic Healing & Psychotherapy
 Charlotte Chiu Bridal
 China House, LLC
 Clean America Janitorial, LLC
 Cochitta FilmsCommunity Playgrounds, Inc.
 Corina Marler, State Farm Agent
 Cornelia Gibson
 Cosmebar Academy
 Creative Stars Care
 Crossed Out Beauty
 Culinary Mercenary
 Cullen-Sherry & Associates, Inc.
 Curious Ones Family School
 Curves/Jenny Craig
 Custom Valve Solutions
 Danielle Bookkeeping
 Delgados Martial Arts
 dflobusiness
 Dickey's Barbecue Pit
 DigitalTrack Digital Marketing
 Ding's Cocktail
 Diversity RD Global
 Douglas Adams DBA Virtual-Framing
 Dr. Day Dental Office
 Dr. Wayne Ogata O.D. Inc
 DYM Print & Design, LLC
 Ebony Smith Realty
 Eco Refill Systems, LLC
 Edge of Colors Barber Shop
 Emerge Financial Group
 Esthers Empowerment Leadership Institute, LLC
 Excalibur Display
 Express Inn
 Fairfield Huckleberry's, Inc
 Family Cleaners
 Fashion V.I.P
 Finishline Advanced Composites
 Fit Solutions DBA Jackson Hewitt Tax Services
 Five Star Balanced Books
 Flamingo Restaurant & Banquet Hall
 Four Corners Academy
 Foot Candles Photography
 Fosters Freeze
 Frank Chen DDS & Judy Su DDS
 G2D Design
 Glen Cove Dental
 Golden Tires and Wheels
 Good Day Cafe
 Griffin Fitness, Inc.
 GT Trucking
 Haas van Huuksloot LLC (HvH)
 Hank & Hazel's
 Harmony Organics
 HCS Billing LLC
 Hide-A-Way Lounge & Grill
 His eye is on the Sparrow
 HOA Zoom
 Holly D Photography
 Hometown Carwash
 Hopulent
 Horton Bath Collection
 Hwy 12 Diner
 Hyper Wipers
 Imageicon Video & Photography
 Integrity Alpacas & Fiber
 Interpreting & Consulting Services Inc.
 Jackson Consulting
 Jackson Thomas Management Consulting
 Jack's Food & Liquor
 James D. Sanderson, DDS
 Jayda Learning Center
 Jennifer J. Liu, DDS, MD, Inc
 Joe Leon, Caterpillar Puppets

Awarddees

Jumpity Bumpity Fairfield
Just Like Mommy Childcare
Kaia Fit Vacaville
Kaigan Sushi
Karinderya ni Joshua at Arya
Kelly the Clown & Friends
Koong Jyun Korean Restaurant
Kristina Wiley, DDS
Kyber Cave
Lave Wash Laundry Delivery LLC
Law Office of David P. Ritzinger
League of Chefs
Libby Wan Interpreting
Limbani Clothing Company
Linda's Love Christian Preschool & Childcare
Little Peanuts Family Child Care
Looking Out For You (LOFY)
Loupe Graphics
LoveLeigh Hair
Lucys Café
Lupe Finch Nutrition Coach
Luxe Nailscape, LLC
Light Rockets
Lyerly Insurance Agency
M & K Travel Services, Inc.
Mad Alpaca Games
Maid Two Shine
Mai's Rainbow Daycare
Makbrows
Mare Island Brewing Co.
Megha Jadhav, DMD, INC
Milk & Honey Consulting
Million Services, Inc.
Miracle Math
Never Alone Childcare
New Image Salon
Noble Star Insurance Services
Noonie's Place
NUDEXLASH
Official Multimedia
Paradise Nails & Spa
Parkside Dental Care
Patricia Ebright, OD, INC
PC Carpet Care
Premier Day Spa
Premier Group Ventures, Inc DBA Little Caesars Pizza
Psychic Reality, Clairvoyant Readings & Those Healing Hands
Punjani Real Estate
Radiant Body Wellness
Rafael's Catering, LLC
Ramos Daycare
RealTalk Consulting
Refresh Therapeutic Massage & Bodywork
Rio Vista Insurance & Financial Services, LLC
Roberts Boche Associates, Inc.
Rosemary's Farm to Fork
Ruhstaller
RxD Nova Pharmaceuticals, Inc.
S&J Advertising, Inc. dba Your Town Monthly
S Khan Food, Inc. DBA iHop
Sailor Jack's
Safe In My Hands Family ChildCare
Safety Plus Consulting
Schultz & Schultz Builders, Inc.
SH Mechanical Inc
Shipyard Tattoo Company

Sisters N Style
Soaring Phoenix LLC
Solar Power Couple
Sousa Land Surveys, Inc.
Spanish Language Consulting
Special Investigations Group
Special Touch Learning Homeschool/Childcare #2
Special Touch, Inc.
Speechgeek Inc
Stellar California
STLR Entertainment
Suisun Valley Filling Station
Sunset Cellars
Super 8 Dixon
Sushi Grill
Swan Spa Salon
Tenbrink Farms
Tenbrink Winery
Teresina N. Wong, D.D.S.
Tess Shoes For Less
The A-Lyst
The Baby Shop
The Bishop Concept
The Brass Tap
The Frying Pan
The Gumshoe Group
The Little Art Shop
The Pip Wine Bar & Shop
The Point Restaurant
The Rellik Tavern
The Village Childcare & Learning Place
The Wilkerson Company
The Yowhimbe Home
Those Dog Gone Sisters
Thriftie D's
Tia L Horie Optometry
Tina's Little People Daycare
Tire Depot
Tolenas Winery
Top Nails
Top Notch Painting & Restoration
Tortilla Flats
Train4life
Trap Meals on Wheels
Tune Up Holistic Care
Triche Entertainment Enterprise
Union Hotel
Vacaville Pediatric Dentistry
Valley Internet
Vallejo Childrens Dentistry
Vallejo Grocery Outlet
Vallejo Tint Shop
Virtue Juice Bar
Vlazville Music
Wah Sing Mongolian Hotpot & Barbeque, LLC
Washing Well Laundry
Waste Not Recycling
Watch Me Grow Childcare
Watts Family Child Care Home
Wheeler's Landscape Consulting
White Oak Chiropractic
Whitney Smith Pottery
Windsmile Dental
Wooden Valley Winery
Wrights Transportation, Inc
Yogurt Delicacies

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