THE IHG BRAND BRAN



ELEVATING IHG'S GROWTH & OFFERINGS

WITH BETTY WILSON

VP - Global Accounts, IHG Hotels & Resorts

FEATURED BRAND

CROWNE PLAZA

FEATURED DESTINATION
EDINBURGH, SCOTLAND

INDUSTRY INSIGHTS
WITH ISAAC COLLAZO
VP, Analytics, STR

CLIMATE MATTERS

MEET OUR LOW-CARBON PIONEERS

A future for sustainability

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WE TAKE REQUESTS

Is there a destination or hotel you'd like to learn more about? Let us know what you want to see in our next issue of Brand Brief.

Send requests here >





IHG Brand Brief caught up with Betty Wilson on IHG's evolving global account strategies to drive new business growth, strengthen key partnerships, and elevate the brand's position within the business travel and luxury leisure travel segments.

WHAT ARE THE STRATEGIES AND INITIATIVES YOU'RE FOCUSING ON WHEN IT COMES TO DRIVING NEW BUSINESS GROWTH?

Our primary goal is to understand each customer's unique needs and goals in detail, probing to listen and learn. We want to understand the biggest business opportunities or challenges for you and then laser-focus on how we can seamlessly solve these needs, whether it's corporate transient or meetings business, incentives to reward top performers, contract business such as crew and projects, or high-end luxury leisure travel for the most discerning of travel buyers.

Our global salespeople are truly business consultants who are dedicated to helping our customers and guests succeed. From a leadership standpoint, we're focused on ensuring we have the right sales coverage in the right places and that our sales team receives the best-in-class training and development needed to help you succeed.

WHAT ARE THE TOP THREE THINGS THAT ILLUSTRATE IHG'S DYNAMIC OFFERINGS AND DEDICATION TO COLLABORATION TO SOLVE CUSTOMER NEEDS?

Travel advisors, meeting planners, and anyone else managing travel programs should always expect and rely on:

- 1. A dedicated salesperson or, in the case of large organizations with multiple buyers around the world, a global account team aligned with where your organizations' buyers are located.
- 2. Exceptional programming and tools like <u>IHG Destined</u>, <u>IHG Business Edge</u>, <u>IHG Agent Portal</u>, and,

for larger organizations, tailored agreements and chain-wide programs.

3. Brilliant experiences across our 20 unique brands, 6,600+ global destinations, and confidence that our team understands every stay, meeting, or event requires a different experience. And let's not forget our powerful loyalty program, IHG One Rewards, which comes with a host of perks for both guests and travel professionals.

TELL US ABOUT THE PURPOSE OF THE IHG AGENT PORTAL. WHY WAS THIS TOOL CREATED AND HOW DOES IT BENEFIT TRAVEL PROFESSIONALS?

When serving a market that adds up to tens of billions of dollars in business transient and leisure bookings, the IHG Agent Portal supports our goal of strengthening preference

among travel professionals by providing resources that equip agents to sell and book our brands more easily. For example, the IHG Agent Portal was integrated with IHG.com and IHG One Rewards to make planning and booking more seamless. The IHG Agent Portal also includes flexible, self-paced educational resources and access to exclusive benefits for the travel professional's personal travel.

SWITCHING TOPICS, HOW IS IHG RESPONDING TO THE DEMAND FOR LUXURY TRAVEL, BOTH FOR LEISURE AND BUSINESS-FOCUSED STAYS?

We've been busy! We are bringing new tools, including our soon-to-launch IHG Destined portal; adding benefits for luxury travel advisors; and expanding our presence at luxury-focused events across the industry. Further, we are continuing to expand our global sales teams. For example, we're going from five to 30+ experts covering luxury agencies, credit card partners, tour operators and consortia. We also have new teams dedicated to meetings and incentive agencies, along with expanded coverage of verticals such as financial, entertainment, consulting, legal, and other high-end corporate business.

WHAT ABOUT TRENDS IN INCENTIVE TRIPS? HOW DO THEY DIFFER?

Incentive travel continues to be a top motivator and differentiator in acquiring and retaining top talent, so changing up each year's trip with new destinations and experiences is an ongoing trend. The opportunity to be immersed in a new and different culture or location is an important motivator for potential qualifiers. Adventure and off-the-beatenpath experiences are new trends as well. Some of the top trending destinations are Ireland, Portugal, Italy, Thailand, Mexico, the Caribbean, Dubai, and Africa.

Off the Cuff

Three rapid-fire questions that always yield some interesting answers.

WHAT 2025–2026 IHG HOTEL OPENING ARE YOU MOST EXCITED ABOUT?

When you have over 2,000 hotels in your pipeline, it's impossible to pick just a few! I'm excited about our new flagship Crowne Plaza in Times Square, NYC — my home city. Also, Ruby Hotels, our newest brand, has locations throughout Europe and will be growing into North America. Seeing newer brands like Vignette Collection, voco, EVEN, Garner, avid, and Atwell Suites continue to experience growth is exciting as well.

MOST RECENT MEMORABLE TRAVEL EXPERIENCE?

Being part of a special "preview" visit to the fabulous Regent Santa Monica Beach with our luxury customer council ahead of the official opening in October 2024.

YOU TRAVEL A GREAT DEAL; WHAT'S YOUR TOP TRAVEL TIP?

Stay hydrated, stay active, and move as much as you can; use compression packing cubes if you're like me and bring a carry-on only; and give the Timeshifter app a try!

Want to know more? Read about InterContinental's partnership with Timeshifter in the IHG In the News section of this newsletter.

IHG IN THE NEWS

IHG HOTELS & RESORTS ANNOUNCES HALF-YEAR RESULTS

Exciting performance results were announced by CEO Elie Maalouf with this summary statement:

Read more >



66 Our momentum continued in the first half of 2025, with further achievements in accelerating the growth of our brands, expanding in key geographies, strengthening hotel owner returns, driving ancillary fee streams, delivering cost efficiencies, and returning surplus capital to shareholders. With thanks to our teams around the world, we're pleased to report that these achievements propelled our adjusted EPS growth to +19%."





IHG CELEBRATES 1M ROOMS OPEN WORLDWIDE

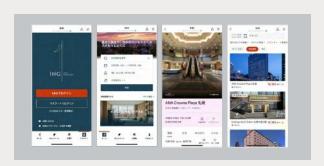
IHG recently announced it has surpassed one million open rooms across the globe, as demand for its brands continues to grow. Buoyed by an expanding travel industry and a proven global strategy, IHG has experienced remarkable growth, opening hundreds of hotels every year and doubling its brand portfolio to 20 in the past decade to offer a stay for every occasion in over 100 countries.

Read more >

REGENT IS AMONG MOST LOVED BY T+L MAGAZINE READERS

Regent Hotels & Resorts has long been synonymous with elegance and sophistication. For over half a century, guests have made a grand entrance through the doors of Regent, a testament to the brand's rich history steeped in cinematic memories. Now, Regent has been recognized as the third-most-loved hotel brand in *Travel + Leisure*'s prestigious 2025 World's Best Awards. This esteemed accolade underscores Regent's commitment to delivering exceptional experiences and unparalleled service to its guests.

Read more >



IHG LAUNCHES LINE MINI APP FOR JAPAN BOOKINGS

With the LINE Mini App, Japanese guests can make hotel bookings and connect to IHG One Rewards via their preferred digital platforms. The launch allows users to make direct hotel bookings, access one-click membership registration for IHG One Rewards promotions, and manage both their IHG One Rewards and other preferred partner programs, including Rakuten and ANA Mileage Club.

Read more >



INTERCONTINENTAL AIDS GUESTS' JET LAG WORLDWIDE

Guests of InterContinental can now seamlessly traverse time zones using Timeshifter's pioneering jet-lag-combating technology, one of several initiatives being introduced to help fight travel fatigue. This innovation offers a personalized solution to help guests be at their best as they explore the world.

Read more >



REGENT HONORED IN VIRTUOSO GLOBAL AWARDS

At the 2025 Virtuoso Global Awards hosted by Virtuoso, a leading global network specializing in luxury and experiential travel, Regent Hotels & Resorts took home two top honors. Regent Santa Monica Beach won for Best New or Reimagined Hotel, while Regent Hong Kong took the crown for Best Brand Hotel, which recognizes an iconic hotel that epitomizes excellence in luxury hospitality.

Read more >



ELEVATE THEIR SUCCESS

INCENTIVE TRIPS THAT WORK AS HARD AS THEY DO

VIGNETTE COLLECTION SINDHORN-MIDTOWN HOTEL BANGKOK, THAILAND

Unlock a world of unforgettable experiences with IHG incentive destinations. This curated selection of hotels and resorts around the globe promises luxury, comfort, and exceptional service. Click each hotel or resort thumbnail to learn more or check out the special edition of the Incentive newsletter.









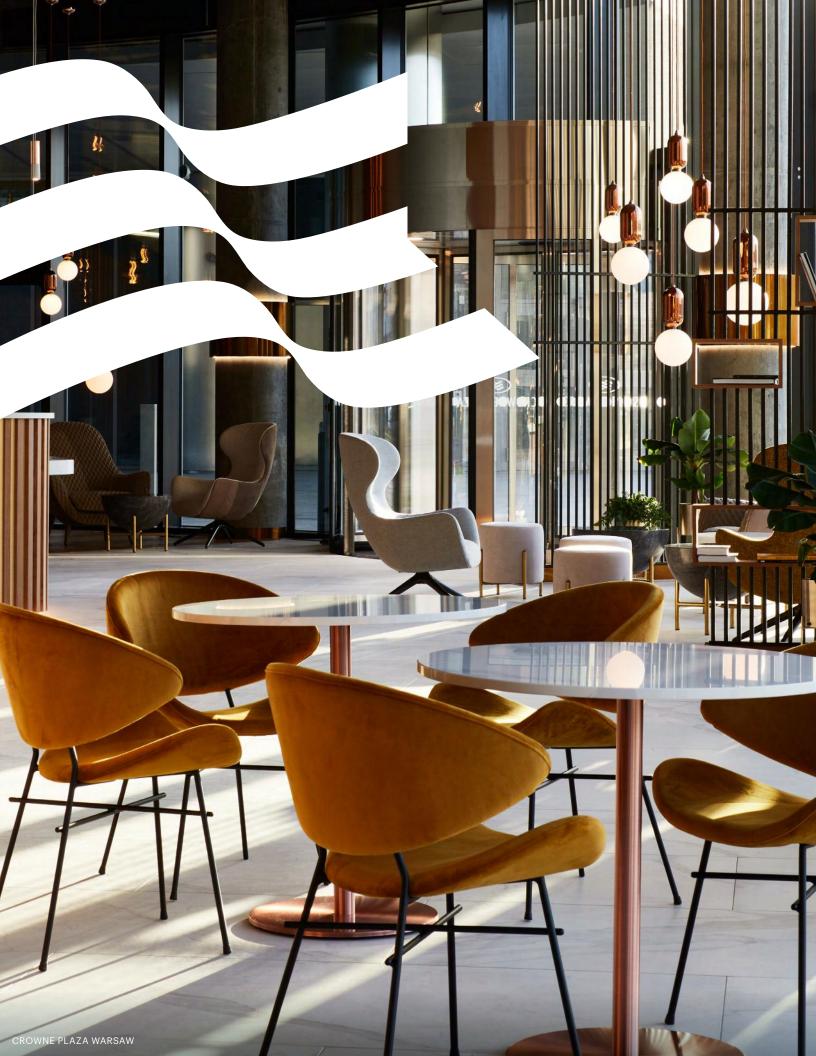












Redesigned hotels for reimagined travel

There's beauty in balance, which is why Crowne Plaza makes space for a traveler's personal and professional lives, crafting experiences to suit every journey. It's all about inspiring connection, collaboration, and well-being in moments big and small. At Crowne Plaza's 400+ properties across the globe, expect warm service and a sense of belonging, no matter where you are in the world.

Where journeys meet

PURPOSEFUL GATHERINGS

From hosting brainstorming sessions to birthdays, conventions to kickoff meetings, Crowne Plaza connects people, places, and possibilities, all with an eye toward what the blended traveler the one equal parts business and leisure — wants and needs out of their hotel experience.

FUELING CONNECTIVITY

Your culinary considerations are always top of mind at Crowne Plaza, whether it's starting the day right with a fresh juice, grabbing a quick bite via room service to recharge between calls, sipping a poolside cocktail, or celebrating at the end of the day with a slice of cake.

THE PLACE FOR GROUPS AND MEETINGS

Looking for expert event planners? The Crowne Plaza team will ensure that the spaces and service are just what you need. Every detail is taken care of with the professionalism you'd expect of a brand that has been delivering world-class gatherings for over 40 years.

415 112,347 144 36,323

OPEN HOTELS

OPEN ROOMS PIPELINE HOTELS PIPELINE ROOMS

CROWNE PLAZA® — BY IHG ——







With history lurking around every cobblestonestreet corner, Edinburgh is a favorite destination for travelers who enjoy a rich cultural heritage, lively festivals, and striking Gothic architecture. IHG has 16 hotels in the area, meaning you can always find one that suits your vibe and preferred location.

If it's that glamorous townhouse feel you're after, consider Hotel Indigo Edinburgh or Kimpton Charlotte Square Hotel, both located in New Town and boasting a traditional Georgian look. (Don't be fooled by the New Town moniker; the neighborhood was built from the mid-1700s to mid-1800s, so it still features plenty of history.) For something even newer, Garner Hotel Edinburgh – Haymarket was recently renovated, and voco Edinburgh – Haymarket is a modern hotel that's just a few minutes' walk from the Edinburgh International Conference Centre (EICC), perfect if you're in town for a business event.

When you stay at <u>Holiday Inn Edinburgh</u>, you'll be right next to the Edinburgh Zoo — the first in the world to house penguins, and the only zoo in Scotland with sloths. For a stress-free pre- or post-flight stay, <u>Holiday Inn Express Edinburgh Airport</u> is right by the airport, with a 24-hour shuttle and free breakfast to make your life easier.







UNITED STATES OF AMERICA

voco Kissimmee Orlando

voco The Shelby - Myrtle Beach

Crowne Plaza Nashville Airport

EVEN Hotel Long Island City – New York

EVEN Hotel Miami - Doral Area

EVEN Hotel Orlando

International Airport

EVEN Hotel Portland -

Beaverton

Holiday Inn Express & Suites

Fresno Airport

<u>Holiday Inn Express & Suites</u> Hawthorne – Elmsford North

Holiday Inn Express & Suites

<u>Hebron - Cincinnati Airport</u>

Holiday Inn Express & Suites

Joplin Southeast

Holiday Inn Express & Suites Linden

Holiday Inn Express & Suites
Muncie Northwest

Holiday Inn Express & Suites
Pittsfield-Lenox-Berkshires

Holiday Inn Express & Suites
Westfield – Indianapolis

Holiday Inn Express Peotone

Holiday Inn Osceola

Holiday Inn Oxnard North

Garner Hotel Augusta West

Garner Hotel Boise Airport

Garner Hotel Decatur - Forsyth

Garner Hotel Doswell

Southeast

Garner Hotel Evansville East

Garner Hotel Glen Burnie -

BWI Airport Area

Garner Hotel Idaho Falls

Southwest

Garner Hotel Liberty Lake

Garner Hotel Paducah West

Garner Hotel Salt Lake City
Airport

Garner Hotel Wytheville East

avid hotel Coralville - Iowa City

avid hotel El Paso East

avid hotel Plano North

Staybridge Suites Clermont

Southeast

Staybridge Suites

Williamsville - Buffalo

Candlewood Suites Billings West

Candlewood Suites Chester -

Richmond

Candlewood Suites Coralville -

Iowa City

Candlewood Suites Frederick

Candlewood Suites Huntsville -

Research Park



<u>Candlewood Suites Mesa –</u> Phoenix East

Candlewood Suites Morristown West

<u>Candlewood Suites Panama</u> City – Tyndall AFB

Candlewood Suites Shelbyville

CANADA

Staybridge Suites Montreal Airport – St-Laurent

MEXICO

Holiday Inn Express & Suites Mazatlan

SOUTH AMERICA

<u>InterContinental Real Lima</u> <u>Miraflores</u>

Vignette Collection SOUMA Hotel Lima

Hotel Indigo Lima Miraflores







ASIA

InterContinental Halong
Bay Resort

EUROPE

<u>Vignette Collection Onyria</u> <u>Marinha Cascais</u>

<u>Hotel Indigo Gandia - Beach</u>

Hotel Indigo Leeds

Hotel Indigo London Clerkenwell

voco Bilbao - City

voco Katowice

voco Rockingham Forest Corby

voco The Club - Dublin Gateway

Ruby Hotels Ella Hotel Cologne

Ruby Hotels Lucy Hotel London

Holiday Inn Express and Suites

Lisbon - Principe Real

<u>Holiday Inn – the niu Pax</u>

Berlin Airport

Holiday Inn Algarve Albufeira

Garner Aschaffenburg

Garner Berlin - Ku'Damm

Garner Berlin - Messe

Garner Bochum

Garner Bremen North

Garner Cologne - Engelbertz

Garner Cologne East

Garner Cologne Porz - Airport

Garner Dusseldorf - Main Station

Garner Edinburgh - Haymarket

Garner Frankfurt - Palmengarten

Garner Friedrichshafen

Garner Hamburg - Graf Moltke

Garner Istanbul -

Airport Arnavutkoy

Garner Londonderry –

Manchester

Garner Munich - Messe

Garner Nottingham City Centre

Garner Osnabruck

Garner Reading City Centre

Garner Vienna

Garner Vienna - Prinz Eugen

Garner Wiesbaden City

MIDDLE EAST

Kimpton KAFD Riyadh

OCEANIA

InterContinental Brisbane

Hotel Indiao Melbourne

Little Collins

voco Bandung Setiabudi









NEW HOTELS AND RESORTS

InterContinental Changchun High Tech Zone

InterContinental Yining

InterContinental Zhengzhou

Zhengdong

Vignette Collection Hangzhou Wulin GDA Hotel

Kimpton Hainan

Clear Water Bay

Hotel Indigo Hainan

Clear Water Bay

Hotel Indigo Nalati

voco Lianyungang Star

of HaizhouBay

voco Sanya Dadonghai

voco Xitang

voco Zhengzhou Garden Expo

voco Guilin Yangshuo

voco Shanghai Hongqiao Hub

voco Xishuangbanna

Gaozhuang

HUALUXE Beihai

Silver Beach Resort

HUALUXE Handan

Crowne Plaza Putian

Crowne Plaza Quzhou

Crowne Plaza Rugao

Crowne Plaza Taizhou

City Center

Crowne Plaza Wuhan

Tianhe Airport

EVEN Hotel Chengdu

High-Tech Zone

EVEN Hotel Guangzhou

Baiyun Station

EVEN Hotel Hangzhou

Yintai City

EVEN Hotel Quanzhou

City Center

EVEN Hotel Shanghai Jingiao

EVEN Hotel Wuhan Airport Zone

EVEN Hotel Yining

Holiday Inn Express

Changzhou Henglin

Holiday Inn Express

Chenzhou Suxian

Holiday Inn Express Chongging

Ciaikou Ancient Town

Holiday Inn Express

Foshan Sanshui

Holiday Inn Express

Guangzhou University Town

Holiday Inn Express Haikou

World Trade Center

Holiday Inn Express

Hangzhou Huanglong

Holiday Inn Express Harbin

Central Avenue

Holiday Inn Express Kunming

Economic Dev Zone

Holiday Inn Express

Kunshan Yushan

Holiday Inn Express Lijiang

Ancient Town



Holiday Inn Express Longyan Liancheng

Holiday Inn Express Nalati

Holiday Inn Express Puer Simao

Holiday Inn Express Qingdao City Balcony

Holiday Inn Express Shanghai Honggiao CBD

Holiday Inn Express Shanghai PVG Zhuqiao

<u>Holiday Inn Express Shangrao</u> Railway Station

Holiday Inn Express Suzhou City Center

Holiday Inn Express Suzhou Dushu Lake

Holiday Inn Express Suzhou North Station

<u>Holiday Inn Express Taipei</u> Train Station

<u>Holiday Inn Express Wuhan</u> Jianghan Road Holiday Inn Express Yibin Xuzhou

Holiday Inn Express
Zhanjiang Coast

Holiday Inn Express
Rugao City Center

Holiday Inn & Suites
Shanghai Changfeng

Holiday Inn Changchun High Tech Zone

Holiday Inn Datong

Holiday Inn Guangzhou Zhujiang New Town

Holiday Inn Jianhu

Holiday Inn Shanghai

Pudong Airport

Holiday Inn Taoyuan Airport

Holiday Inn Wuhan

Tianhe Airport

Holiday Inn Xuzhou Yunquan







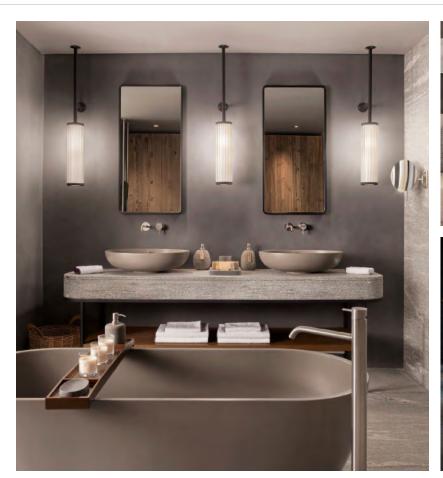
SIX SENSES CRANS-MONTANA

At Six Senses Crans-Montana, alpine sophistication reaches such great heights. The Swiss chalet weaves together the finest architectural design, culinary artistry, cutting-edge technology, and storytelling to craft group experiences that transcend the ordinary — choose from a range of indoor and outdoor venues to find the perfect setting for your group. They're sure to be impressed by the fairy-tale location, with direct ski-in and ski-out access to a natural high-altitude playground on the Chetzeron red slope.



















REGENT SANTA MONICA BEACH

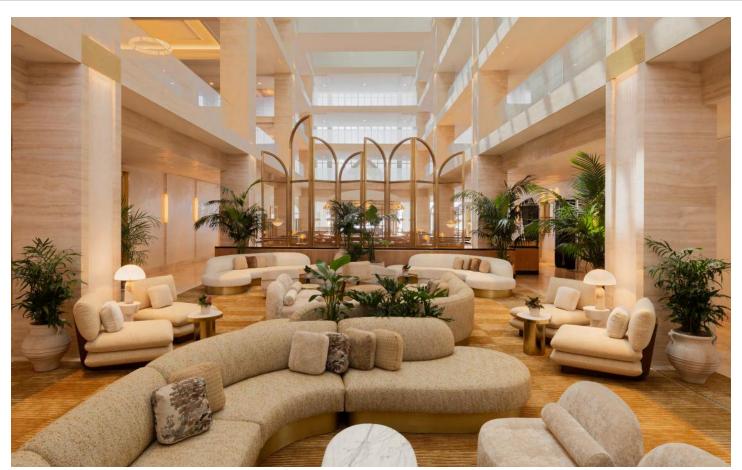
An urban resort for the aesthetes of the world, Regent Santa Monica Beach is quintessentially Southern California. Expert events professionals ensure that every aspect of your gathering is executed with finesse — from menu planning and décor to state-of-the-art audiovisual equipment and seating, each detail is customized to meet your needs. Beyond the boardroom, escape to the indulgent Guerlain Wellness Spa, relax in a plush cabana by the pool, or grab a drink from the stunning ORLA Bar, right in the heart of the see-and-be-seen lobby.























INTERCONTINENTAL SAN FRANCISCO

This is where business meets Bay views. Conveniently located in SoMa, the sophisticated InterContinental San Francisco is located near the Financial District, Mission Bay's biotech and pharmaceutical hubs, and an abundance of startups. With more than 45,000 square feet of meeting and event space, there's a venue for whatever you're planning. The hotel offers corporate rates and amenities geared toward the business traveler, including free Wi-Fi, room service, and 24-hour business center access.







INTERCONTINENTAL BOSTON

Stunning aesthetics, culinary excellence, and inspirational waterfront views through floor-to-ceiling windows at InterContinental Boston will take your next meeting to the next level. The scenic location right on Boston Harbor is a big selling point, putting you within walking distance of historic sites, like the Freedom Trail and Fenway Park. Take a dip in the heated lap pool, indulge in a mud treatment at the day spa, and dine on freshly shucked oysters with a side of Fort Point Channel views.











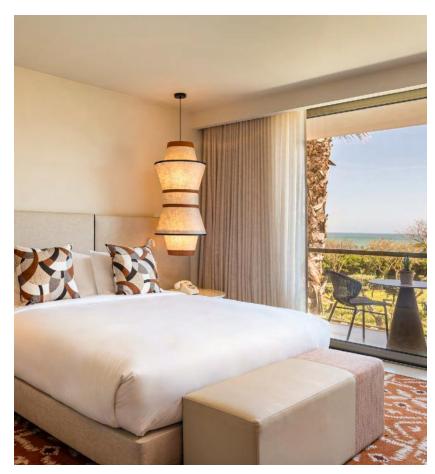
KIMPTON ATLÂNTICO ALGARVE

Welcome to a soulful take on luxury living just moments from the vibrant town of Albufeira. At Kimpton Atlântico Algarve, experience Portugal's cultural richness through local flavors, artisanal cocktails, and curated experiences. With spaces that include an auditorium, flexible meeting rooms, and outdoor venues, the hotel is the ideal backdrop for gatherings of all kinds, from dream weddings to inspired meetings. When you're not working, the spa beckons with a hydrotherapy circuit and soothing treatments.



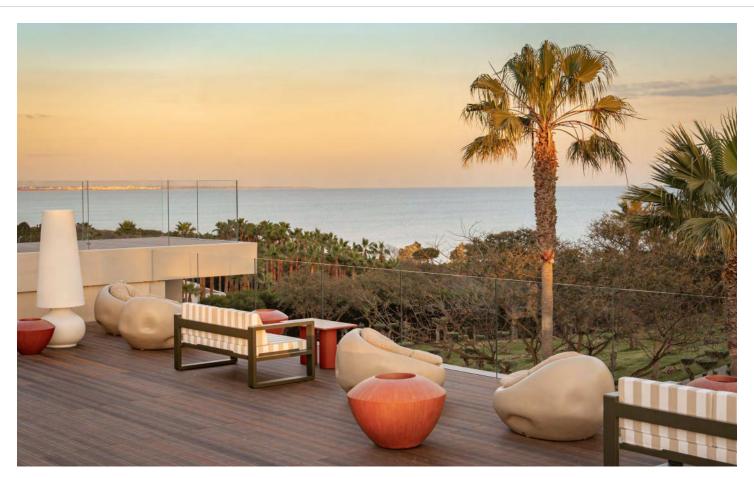














KIMPTON CLOCKTOWER HOTEL

Feel the historic charm of Manchester at Kimpton Clocktower Hotel, with its grand Victorian facade. A landmark of luxury just steps from the Palace Theatre, the hotel is surrounded by vibrant eateries, cocktail bars, galleries, museums, and music venues. The central location makes it a great place to meet — from the largest hotel ballroom in Northwest England to the oak-paneled Director's Boardroom, the hotel's private-function spaces are all flexible, stylish, and tricked out with state-of-the-art technology.



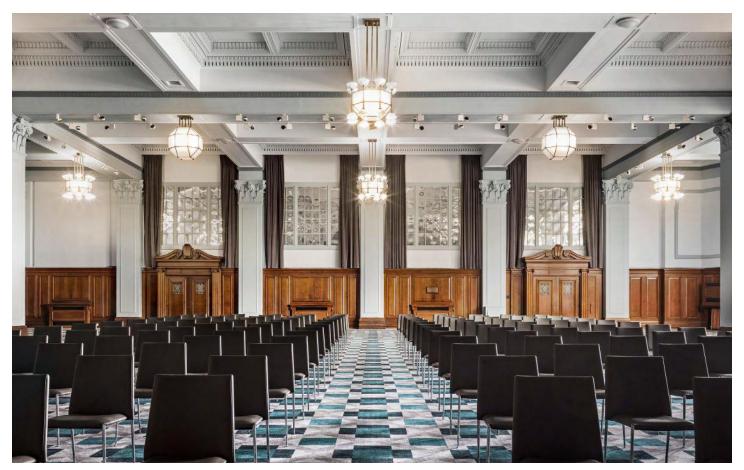
















VOCO GRAND CENTRAL GLASGOW

With grand high ceilings, glittering chandeliers, and timeless wood paneling, voco Grand Central Glasgow creates an atmosphere that combines 19th-century railway history with contemporary glamour. The eight unique event spaces are a fit for everything from conferences and meetings to galas and social soirées. Want to do some good? As part of the Conscious Connections package, which combines sustainability with functionality, the hotel will plant a tree in the Scottish Highlands for each attendee.





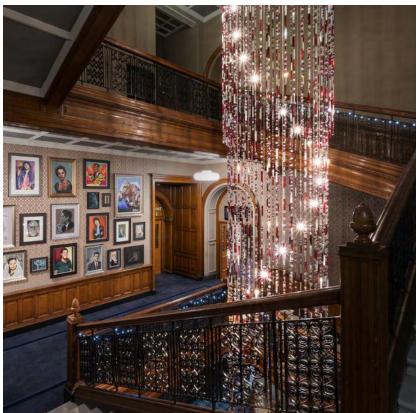


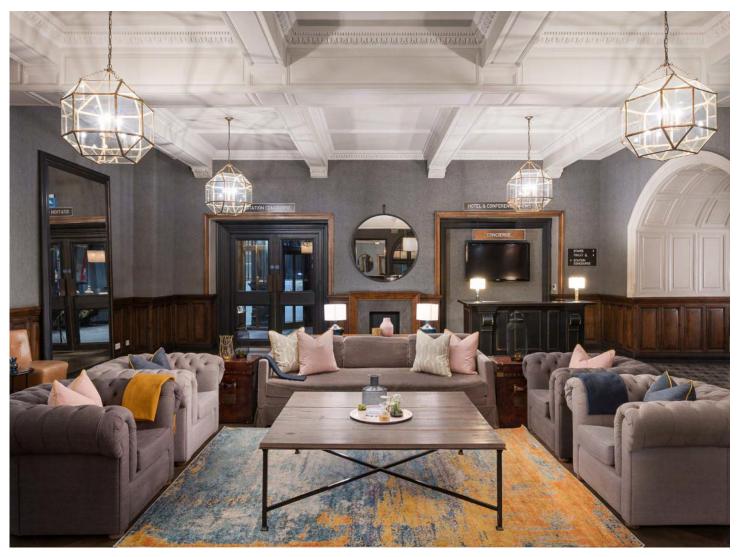














CROWNE PLAZA FT. MYERS GULF COAST

Nine reimagined meeting room options, 10,000 square feet, and a capacity for up to 300 guests give meeting and event planners plenty to work with at the Crowne Plaza Ft. Myers Gulf Coast. The prime location, scenic views, and ample sunshine don't hurt, either — nor does the recent renovation, which added a new business center, a 24-hour marketplace, a collaborative workspace, plush carpets and luxurious fabrics, and modern design elements. Here, business suits and beach sandals both have a place.



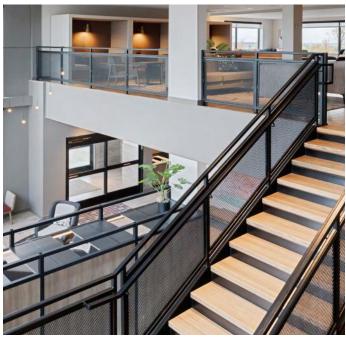


ATWELL SUITES KANSAS CITY AIRPORT

Known for spacious suites that support both productivity and rest, Atwell Suites Kansas City Airport is equal parts work and play. With a location just a five-minute drive from the airport and a two-minute walk from the KCI Expo Center, you're perfectly positioned to get to work — or relax with nearby shopping, dining, and golfing. When you need to collaborate, The Study is equipped with modern AV equipment and comfortable seating, ideal for small meetings and quiet work sessions.











GARNER HOTEL IDAHO FALLS SOUTHWEST

Small meetings and events shine at the newly renovated Garner Hotel Idaho Falls Southwest, right at the doorstep of adventure. At this unbeatable location near Yellowstone National Park, Teton National Park, and Craters of the Moon National Monument & Preserve, you'll find cozy beds for a sound night's sleep, free high-speed Wi-Fi, a fitness center, a 24-hour market, and a complimentary hot breakfast that comes with everything you need to fuel up for the day ahead.







CALIFORNIA, USA

INTERCONTINENTAL LOS ANGELES DOWNTOWN



889 Guest rooms66,540 ft² Meeting &Event space33 Meeting rooms

TEXAS, USA

INTERCONTINENTAL SAN ANTONIO RIVERWALK



390 Guest rooms
18,000 ft² Meeting &
Event space
11 Meeting rooms

TEXAS, USA

KIMPTON SANTO SAN ANTONIO – RIVERWALK



347 Guest rooms
11,200 ft² Meeting &
Event space
8 Meeting rooms

VENUES AROUND

VOCO OXFORD SPIRES



181 Guest rooms9,213 ft² Meeting &Event space10 Meeting rooms

ENGLAND

THAMES

VOCO OXFORD



104 Guest rooms19,386 ft² Meeting & Event space9 Meeting rooms

ENGLAND

HOLIDAY INN RESORT THE SQUIRE AT GRAND CANYON



322 Guest rooms5,000 ft² Meeting &Event space4 Meeting rooms

ARIZONA, USA

INDIANA, USA

INTERCONTINENTAL INDIANAPOLIS



170 Guest rooms11,000 ft² Meeting &Event space13 Meeting rooms

CHINA

REGENT HONG KONG



497 Guest rooms16,415 ft² Meeting & Event space11 Meeting rooms

UNITED ARAB EMIRATES

INTERCONTINENTAL RAS AL KHAIMAH RESORT AND SPA



351 Guest rooms
10,000 ft² Meeting &
Event space
10 Meeting rooms

HEWORLD

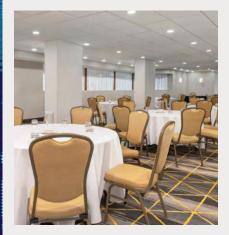
MEET, STAY AND CELEBRATE AT THESE NOTABLE VENUES ACROSS THE GLOBE

CROWNE PLAZA KUALA LUMPUR CITY CENTRE



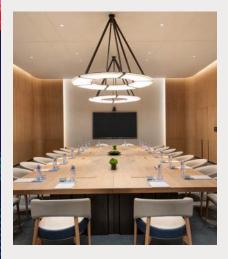
320 Guest rooms
12,000 ft² Meeting &
Event space
7 Meeting rooms

HOLIDAY INN TORONTO DOWNTOWN CENTRE



513 Guest rooms9,000 ft² Meeting & Event space9 Meeting rooms

KIMPTON AQEOS HAINAN



289 Guest rooms
18,083 ft² Meeting &
Event space
4 Meeting rooms

MALAYSIA

CANADA

CHINA

VENUE SPOTLIGHT

FIND LIMA IN THE MEETINGS & EVENTS LIMELIGHT

When doing business in the capital of Peru, there's no better place to be than the thriving coastal district of Miraflores, known for its breathtaking ocean views, high-end shopping, and world-class dining. Not only does the neighborhood artfully combine old-world charm with contemporary amenities, it contains the most beautiful meeting and event spaces in the city — all with the high-tech solutions you need for a seamless stay.







INTERCONTINENTAL REAL LIMA MIRAFLORES

321 Guest rooms

14,531 ft² Meeting & Event space

12 Meeting rooms

Find a melding of luxury and comfort at this elegant 21-story hotel, featuring spa-inspired marble bathrooms, Egyptian-cotton linens, a rooftop infinity pool, and 24-hour concierge service. A signature Club InterContinental lounge boasts unparalleled views of the boardwalk.

VIGNETTE COLLECTION SOUMA HOTEL LIMA

214 Guest rooms

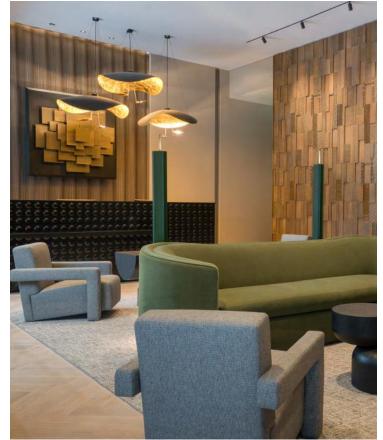
2,282 ft² Meeting & Event space

4 Meeting rooms

Postcard-worthy vistas of the Pacific await at this hotel, just blocks from the buzzing energy of Kennedy Park. The rooftop takes full advantage of the picturesque location, hosting everything from sunrise yoga sessions to sunset Pisco cocktails.







HOTEL INDIGO LIMA MIRAFLORES

76 Guest rooms

10,225 ft² Meeting & Event space

11 Meeting rooms

Perched atop the breathtaking Costa Verde cliffs, this hotel offers lush gardens, Peruvian cuisine, and convenient underground parking. From this spot, it's easy to get to the bohemian district of Barranco, filled with colorful murals and charming cafes.



INDUSTRY INSIGHTS

GLOBAL HOTEL INDUSTRY GROWING; U.S. HOLDING BACK STRONGER GAINS

At mid-year, global hotel demand across the industry was still on the rise (+1%) despite the increase in economic uncertainty brought about by the U.S. administration change. Most of the growth came from Europe and Asia Pacific, which accounted for more than two-thirds of the absolute room demand increase.

Even though demand is up, global occupancy is down 0.3 percentage points (ppts), due to higher growth in supply (1.5%). Average daily rate (ADR) advanced 3.5%, slightly above the global rate of inflation. Revenue per available room, which measures top-line operational efficiency, increased 3.1%. A year ago, the measure was up 4.2%.

AMERICAS

Room demand has grown the least in the Americas due to weakness in the U.S., which accounts for three quarters of demand in the continent. U.S. demand has been trending down since the beginning of the year as economic uncertainty increased. In the first three months of the year, demand was up by nearly three million room nights, but that gain was eroded by decreases in April, June, and July. At present, absolute demand is up 543,000 room nights (+0.1%) from a year ago. To put it in perspective, in the 10 years prior to the pandemic, mid-year room demand was up an average of 19.4 million room nights each year. Occupancy is down 0.4ppts as supply growth is outstripping demand gains. ADR is also weak (1.1%).

The measure has been below the rate of inflation in 20 of the past 25 months, which has implications for new property development and property renovations in the near term.

In the remainder of North America, Mexico's demand was flat, while its ADR was up by more than 16% due to strong gains in resort areas as well as in Mexico City and Monterrey. Canadian demand rose 1.1% with the country's occupancy (65%) higher than in the U.S. and Mexico. Its ADR was also up (3.3%).

Elsewhere in the Americas, demand was up strongly in South America due almost entirely to growth in Brazil. Subcontinent ADR was up 12% due to strong gains in Argentina, Paraguay, Uruguay, and Brazil, all above 10%.

Inflation drove Argentina's growth, while it was less of a factor in the other three countries. Room demand in Central America was flat, with moderate to strong ADR increases spread across its countries.

Caribbean demand advanced with mild ADR increases overall; however, certain countries, including Saint Lucia, Barbados, and U.S. Virgin Islands, posted significant ADR growth (9%+).

EUROPE

All of Europe has seen demand advance in the year, led by hotels in Eastern and Northern Europe. In the East, the growth has come from Bulgaria, Poland, Hungary, and Ukraine. In the North, the U.K., Denmark, and Sweden drove performance. ADR growth has been on the strong side in Eastern Europe, averaging 8.7% across the subcontinent, led by Russia (20.5%) and followed by Ukraine (13.8%). Northern Europe ADR has been rather subdued at 0.4%. In the U.K., the largest hotel market in the subcontinent, ADR has risen by only 0.1% in the year.

Southern Europe has had a good year on rising ADR (7%) with lower demand growth. Spain, which accounts for

more than a third of the rooms in the region, has seen ADR increase 6.1% on moderate demand gains with occupancy at 75%. Italy, the next largest country, was a bit more muted with ADR up 1.4% on 69% occupancy, which is inching upward.

Germany and France make up 70% of rooms in Western Europe and both have seen ADR retreat despite rising demand. The decrease in ADR is due to difficult comparisons to last year, including the Paris Olympics and UEFA Euro 2024 in Germany.

ASIA PACIFIC

Demand was up across most of Asia Pacific except in Southeastern Asia, which was held back by declines in Indonesia and Thailand. Southeastern Asia ADR was up 4.2%, led by strong gains in Indonesia (9.2%) and moderate growth in Thailand (3.7%).

Northeastern Asia, where most rooms (80%) are in China, had moderate demand and ADR increases, even though China demand and ADR decreased. With its 11.5% ADR gain, Japan drove most of the revenue growth for the region. Of the 10 largest hotel countries in the world, based on supply, Japan had the highest occupancy at 76.6%.

Strong growth was also seen in Central and South Asia, mostly from India, the largest hotel country in the region. Australia



and Oceania, led by Australia, had solid demand growth with moderate ADR increases.

MIDDLE EAST & AFRICA

The UAE continued to see strong growth, with ADR up 7.8% along with rising demand. Across the region, demand was on the rise; however, ADR was more muted. Excluding UAE, ADR advanced by 0.9% on weakness in Saudi Arabia and Qatar.

Africa's ADR gains were driven somewhat by high inflation but also rising demand. In Egypt, ADR was up 26.7% on a 12% demand increase. The next three largest hotel

countries, South Africa, Tunisia, and Morocco, saw ADR advance 10% or more.

OUTLOOK

The remainder of the year is expected to be about the same as the first seven months. The U.S. will remain a drag on global performance until its economic uncertainty abates. Outbound U.S. travel, mostly from upper-income individuals unaffected by the current economic environment, will continue to benefit many countries but hurt domestic travel. International travel is expected to grow around the world, but arrivals to the U.S. will remain in negative territory.

CULTURAL INSIGHTS

CELEBRATING ONE YEAR OF IHG'S LOW CARBON PIONEERS PROGRAM

Insights from Catherine Dolton, IHG's Chief Sustainability Officer

In July 2024, we launched our <u>Low Carbon Pioneers</u> program, an initiative that identifies and promotes energy-efficient hotels that operate without fossil fuels combusted on-site and source all their energy from renewables.

These hotels have a very low or zero operational carbon per room-night value, making them appealing to travelers who are looking to lower their carbon footprint. The program has grown from three hotels to eight, with many more in the pipeline. This rate of growth reflects owners' interest in a forward-thinking program, as well as the complexity of decarbonizing hotels globally. As we celebrate this milestone anniversary, I'm sharing my reflections on the challenges and lessons we've learned along this journey so far.

UNDERSTANDING THE CHALLENGE

Decarbonizing hotels is not as straightforward as simply cutting energy costs. Many assume that transitioning to zero-carbon hotels will automatically save money, but the reality is more complex. The hotel industry faces significant challenges in building a commercial case for net-zero operational carbon properties, especially because utility costs and technology readiness vary widely across markets.

At IHG, we recognize that to truly eliminate scope 1 and 2 emissions - those from onsite energy use and purchased electricity - hotels must be energy efficient, fully electric, and backed by renewable energy. This is aligned with zero-emissions building standards published in the U.S. and other regions. However, despite energy cost savings, achieving this often requires overcoming higher up-front costs, operational challenges, and sometimes resistance from chefs, particularly in premium hotel kitchens.

WHY THIS MATTERS TO BUSINESS TRAVELERS

As a corporate traveler, you have a unique opportunity to influence your company's sustainability impact. By prioritizing Low Carbon Pioneer

hotels or hotels that have the lowest carbon per room-night values in your travels and policies, you can:

Help reduce your company's scope 3 emissions associated with travel

Demonstrate leadership in sustainability by choosing partners aligned with zeroemissions building standards

Encourage the hotel industry to invest further in energy efficiency and renewable energy by creating demand for low-carbon accommodations

While market conditions differ globally, your choices as a corporate client can help accelerate change.

LOOKING FORWARD

We are committed to expanding the Low Carbon Pioneers program across more markets and advocating for policies that support low-carbon hotels worldwide. Your partnership is vital in this journey. Together, we can embed sustainability into corporate travel, turning commitments into measurable action and driving both environmental and business value.







MARKET REALITIES AND LESSONS LEARNED

Let me be candid about some of the challenges we've encountered:



Electrification costs: In some regions, electricity can be four times more expensive than gas, which can raise utility costs, despite the greater efficiency of electric equipment like heat pumps.



Technology readiness: As one example, energy-efficient heat pump laundries require longer drying times, which can be operationally difficult for hotels with in-house laundry services.



Cultural acceptance: While induction cooking is more energy efficient and safer, some chefs —especially in luxury hotels — resist moving away from gas due to concerns about flavor and performance.



Renewable energy access:

European and U.S. markets benefit from integrated renewable energy certificate systems, making green energy more affordable. In contrast, smaller countries face prohibitively high costs due to limited local renewable generation.



Traveler awareness: Bodies such as the World Sustainable Hospitality Alliance (WSHA) have standardized calculations such as the Hotel Carbon Measurement Initiative (HCMI), which calculates the carbon per room-night value of a night's stay, but travelers are unaware of what these calculations mean and how to leverage these values in their decision-making process.

GLOBAL SALES KEY EVENTS



CANNES, FRANCE | DEC 1-4 ILTM CANNES

The flagship of the ILTM Collection,
Cannes is the end-of-year show that is a
must-do for everyone in the luxury travel
industry. The industry's most influential
names become the talk of the town
as they create exciting new itineraries.
IHG will be there and looks forward to
seeing you in France.









