

The
**NATIONAL INTERCOLLEGIATE
FLYING ASSOCIATION**



**Sponsorship
Package**



Mission Statement

The National Intercollegiate Flying Association was formed for the purposes of developing and advancing aviation education; to promote, encourage and foster safety in aviation; to promote and foster communications and cooperation between aviation students, educators, educational institutions and the aviation industry; and to provide an arena for collegiate aviation competition.



Table Of Contents

4



About Us

What is NIFA? Learn about our history, our membership, and our mission.

11



Competition Events

Ground, Simulator, and Flight Events competed for individual and team points.

21



Conference Events

Achievement, Scholarship, Hangar Booths, Seminars, Social & Meal Events

25



Sponsorship Levels

Sponsor Reach, Pricing List, What's Included, Events, Socials, Booths, Program Ads, Newsletter Ads, SWAG, Friday Night Give-aways, Logistics Support, Schedule of Events, Host a Council Meeting, Host a SAFECON, FAQs

65



Contact Us

Headquarters, Website, Social Media

A fiendish crosswind added spice to the spot-landing competition and showed some interesting crab techniques.



More info on NIFA's history [HERE](#).

Intercollegiate Flying Competitions can be traced back to 1920, with ties to the likes of Amelia Earhart, Grover Loening, and Charles Lindbergh.

The organization was officially organized with 10 institutions in 1928, by students, for students.

More a doer's sport than a spectator event, aircraft in a jam-packed traffic pattern often outnumbered rooters.



About NIFA

The National Intercollegiate Flying Association is the organization that oversees Safety and Flight Evaluation Conferences (SAFECONs) throughout the U.S.

Collegiate aviation programs throughout the country send teams to compete at SAFECONs, which bring out the "best of the best" aviation students.

Teams compete at 9 Regional SAFECONs, typically held in the fall. The top placing teams from each Region are invited to compete at the National SAFECON, typically held in May. Some events at the National SAFECON are available to any member, regardless of regional placement.

Competitive event categories for individual and team points toward the National Championship include ground, simulator, and precision flight testing. Events honoring aviation achievement, program strength, and scholarship are also held.

Students who compete in NIFA are known in the industry to have gone "above and beyond" the standard classroom and flight school level of knowledge.

Success in NIFA events demands an elevated level of comprehension, skill, and application.



About NIFA

A Century of Growth

After the **first airmeet** on **May 7, 1920**, Yale University was crowned champion. In 1928, the National Intercollegiate Flying Club officially organized. After later becoming the **National Intercollegiate Flying Association** in **1934**, the **1st National Airmeet** was held **June 1935**. From a few ivy league schools to now **60+ member institutions**, NIFA members include over **700 collegiate aviation students**.

Recognition by Reputation

NIFA is known throughout the aviation industry as producing the “best of the best” pilots and aviation professionals. Skills gained and dedication known by having participated in NIFA events, speaks volumes to future employers and sets resumes apart from the rest.

Behind the Scenes

NIFA owes its existence to the continual support of its people. A volunteer run organization, comprised mainly of alumni who choose to give back to the organization that gave them so much. From Council members to Judges, their generosity of time, talent, and personal travel expenses sustains the operation.


Financially, NIFA would not exist without the support and interaction of its sponsors.



To learn more about the heart of NIFA, please watch
FLYING Magazine's 6 part series from SAFECON 2023:

To learn more about the future of the organization, please
view NIFA's Strategic Plan:



 Strategic Plan



NIFA Council

The NIFA Council serves as the organization's Board of Directors. Comprised of elected, volunteer representatives from each region and members-at-large. Council members bring a variety of NIFA, university, and industry experience to the organization. Their goal is to oversee proper operation of NIFA, represent the best interest of the membership, and adapt the organization to current events and industry demands.

Chairman

Marty Coaker
Pilot, Aero-Flite Aerial Firefighting

Vice Chairman

Erich Hess
Captain, United Airlines

Secretary/Treasurer

Andrew Ross
First Officer, United Airlines

Student Representatives

Dana Friend
Oklahoma State University

Caree Louis
California Aeronautical University

Region I Representative

Samantha Morris
*Team Coach, Rocky Mountain College
Business Owner*

Members-at-Large

Eric Barton
Global Operations Control Specialist, FedEx

Megan Zahos
Principal Operations Inspector, FAA

Phil Weir
F-15E Pilot, 391st Fighter Squadron, USAF

Richard Steckel
Ph.D., Retired

Jared Testa
Flight Standards Manager, Aero-Flite Aerial Firefighting

Emily Coaker
Captain, Delta Air Lines

Region II Representative

Jeff Satterwhite
Captain, American Airlines, retired

Region III Representative

Jeff Guynes
First Officer, Delta Air Lines

Region IV Representative

Phil Roberts
Dispatch Manager/Team Advisor, LeTourneau University

Region VI Representative

Lewis Liang
*Associate Professor / Team Advisor,
University of North Dakota
Check Airman, Corporate Air*

Region VII Representative

Cameron Laramee-Gonzalez
First Officer, JetBlue

Region VIII Representative

Andrew Ross
First Officer, United Air Lines

Region IX Representative

Mark Misunas
Captain, Delta Air Lines

Region X Representative

Brandon Harrison
First Officer, Delta Air Lines



NIFA Personnel

In addition to the Council positions required per NIFA bylaws, the organization is maintained by a team of volunteers. Directors, Managers, and Judges specialize in areas of specific support. Council Emeritus Members advise based on their long-standing association and expertise with the organization.

Though mostly volunteer in nature, NIFA maintains one paid position - the Executive Director. It is their responsibility to manage business affairs and organizational operation, as directed by the Council.

Executive Director

Taylor Newman
Director of Operations, Crystal Air, Inc.

Council Members Emeritus

Kent Lovelace
*Chester Fritz Distinguished Professor
Director of Aviation Industry Relations
Department of Aviation, University of North Dakota*

Glenn McConnell
*Designated Pilot Examiner, Chief Flight Instructor,
The Ohio State University & NetJets, Inc., retired*

Darryl Stubbs
Captain, U.S. Navy, retired

Senior Chief Judge

Ryan Perrin
Captain, Delta Air Lines

Director of Technology

Jared Testa
Flight Standards Manager, Aero-Flite Aerial Firefighting

Director of Corporate Communications

Emily Coaker
Captain, Delta Air Lines

Director of Social Media

Carlo Espinosa
First Officer, Southwest Airlines

Manager of Alumni

Cameron Laramee-Gonzalez
First Officer, JetBlue

Manager of Student Representatives

Nick Klepinger
Flight Instructor, North Star Aviation

Manager of Archives

Marty Coaker
Pilot, Aero-Flite Aerial Firefighting



NIFA Members

Region I

CO, ID, MT, NM, UT, WY

Aims Community College
 Colorado Northwestern Community College
 Metropolitan State University of Denver
 Rocky Mountain College
 United State Air Force Academy
 Utah State University
 Utah Valley University

Region II

AK, AZ, CA, HI, NV, OR, WA

California Aeronautical University
 California Baptist University
 Cochise College
 Cypress College
 Embry-Riddle Aeronautical University - Prescott
 Mt. San Antonio College
 Orange Coast College
 San Diego Christian College
 San Jose State University

Region III

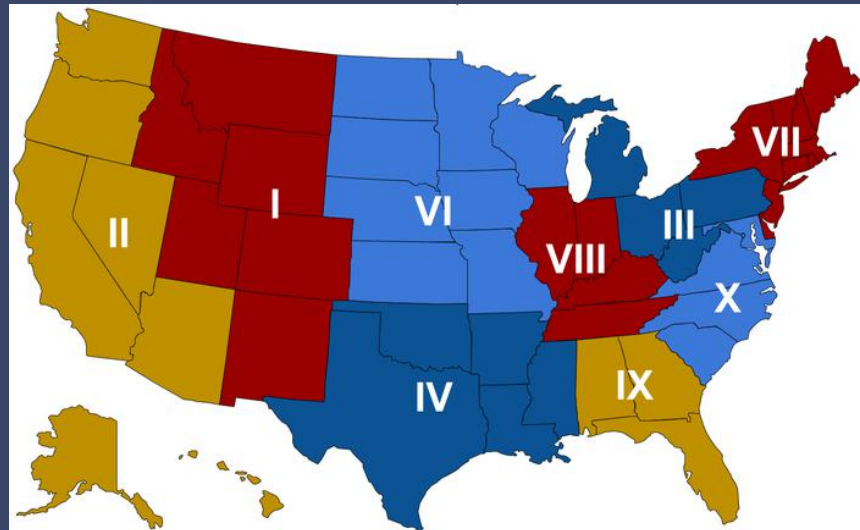
MI, OH, PA, WV

Bowling Green State University
 Kent State University
 Ohio University
 The Ohio State University
 University of Cincinnati
 Western Michigan University

Region IV

AR, LA, MS, OK, TX

Central Texas College
 Delta State University
 Hinds Community College
 LeTourneau University
 Louisiana Tech University
 Oklahoma State University
 Southeastern Oklahoma State University
 Spartan College of Aeronautics
 Tarrant County College
 Texas Southern University
 Texas State Technical College
 University of Louisiana - Monroe
 University of Oklahoma



Region VI

IA, MN, MO, ND, NE, KS, SD, WI

Hesston College
 Iowa State University
 Kansas State University - Salina
 Minnesota State University - Mankato
 St. Cloud State University
 St. Louis University - Parks College
 University of Central Missouri
 University of Dubuque
 University of Nebraska - Omaha
 University of North Dakota
 University of Wisconsin

Region VII

CT, DE, ME, MA, NH, NJ, NY, RI, VT

Bridgewater State University
 Delaware State University
 Dowling College
 Farmington State College
 Mercer County Community College
 Rensselaer Polytechnic Institute
 Schenectady Community College
 United States Coast Guard Academy
 United States Military Academy

Membership may vary by year

Region VIII

IL, IN, KY, TN

Indiana State University
 Lewis University
 Middle Tennessee State University
 Parkland College
 Purdue University
 Quincy University
 Southern Illinois University

Region IX

AL, FL, GA

Auburn University
 Broward College
 Embry-Riddle Aeronautical University - Daytona Beach
 Florida Institute of Technology
 Florida Memorial University
 Jacksonville University
 Lynn University
 Miami Dade College
 Polk State College

Region X

DC, MD, NC, SC, VA

Averett University
 Elizabeth City State University
 Guilford Technical Community College
 Hampton University
 Liberty University
 United States Naval Academy



Competition Events



Ground Events

- Simulated Comprehensive Aircraft Navigation
- Computer Accuracy
- Aircraft Recognition
- Preflight Inspection
- Certified Flight Instructor
- Aircraft Maintenance Technician

Individual Awards

- Outstanding Team Member
- Coach of the Year
- Achievement Awards
- Gary Hemphill "Spirit of NIFA" Award
- Top Scoring Contestant
- Regional Top Pilots
- National Top Pilot

Simulator Events

- Ground Trainer
- Crew Resource Management /
Line Oriented Flight Training (CRM/LOFT)
- IFR Simulated Flight

Team Awards

- Competition Safety Award
- Collegiate Aviation Progress Award
- Team Sportsmanship Award
- Loening Trophy
- Judges Trophy

Flight Events

- Traditional & Unlimited Navigation
- Short Field Approach & Landings
- Power Off Approach & Landings
- Message Drop

Championships

- Ground Event Champions
- Flight Event Champions
- National Championship

Ground Events



Simulated Comprehensive Aircraft Navigation (SCAN)

The SCAN event is a written exam with problems that reference a simulated cross-country flight over a given route. Included in the flight planning are questions on weight and balance, aircraft performance, FARs, aeronautical charts, weather interpretations, and fuel consumption.

Aircraft Recognition ("Rec, Recon, ACID")

Slides of aircraft are shown on a screen for three seconds. Competitors then have fifteen seconds to identify the aircraft's manufacturer, model number, and common name, if any.



Computer Accuracy ("E6B, Comp Acc")

Contestants work against the clock to solve mathematical flight planning computations using a manually operated flight computer. The exam includes problems on time, speed, distance, wind corrections, fuel requirements, and conversion factors.

Ground Events



Preflight Inspection

An aircraft is “bugged” with at least 30 unairworthy discrepancies. Contestants are given 15 minutes to preflight the aircraft and find as many of the discrepancies as possible. Technique, proper handling of the aircraft, and thoroughness are also scored.

Certified Flight Instructor (CFI)

Certified Flight Instructors take part in a teaching competition. The event starts with the CFI preparing a predetermined subject. If weather and time permits, the CFI then teaches the lesson in flight.



**COMING
SOON**

Aircraft Maintenance Technician (AMT)

Trial run of the AMT Ground Test at Regionals 2023. Based on feedback and industry support, there is a planned evolution of the test to go above & beyond Aviation Mechanic ACS level knowledge, as well as establish a practical event, allowing hands-on demonstration of skills demanded in the current industry.



Simulator Events

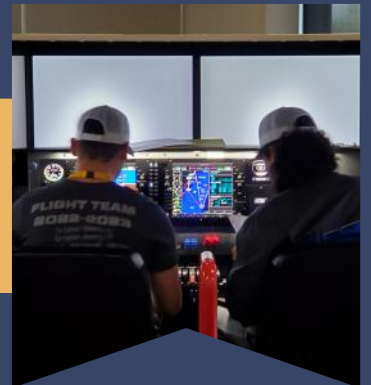


Ground Trainer ("Sim")

This event is designed to test the competency and skill of the contestant's ability to fly under instrument flight meteorological conditions (IMC) in a flight-training device. Flying a predetermined pattern, the competitor must show proficiency in maintaining altitude, heading, and airspeed.

Crew Resource Management / Line Oriented Flight Training (CRM/LOFT)

This is a simulated IFR flight with a crew of two pilots flying a multi-engine aircraft. They are scored on their ability to communicate, cross-check each other, divide duties, and problem-solve to safely complete the flight while reacting to any unforeseen circumstances that may arise.



IFR Simulated Flight

Competitors are required to demonstrate instrument flight rules (IFR) proficiency and precision by flying a given route in a simulator. All aspects of cross-country IFR flight are included such as receiving clearances, holding patterns, instrument approach procedures, and deviation to an alternate.

Flight Events

Traditional & Unlimited Navigation

The Navigation Event consists of a cross-country flight over a 3-5 leg course between 70-120 nautical miles. Each contestant submits a flight plan before takeoff, which includes estimated time en route for each leg, total elapsed time, and fuel consumption. The contestant with the lowest penalty points wins. Traditional entrants may not use navigation equipment/electronics of any kind.



Short Field Approach & Landing

The objective of the event is to test the pilot's airmanship while flying a clean takeoff, traffic pattern, and landing on a target line. The distance in feet from where the aircraft's wheels initially touch the runway to the target line is the pilot's score. The lowest cumulative score from the two landings, plus technique and pattern penalty points, if any, wins.



Power Off Approach & Landing

Similar to the Short-field Event, except that the power must be reduced and remain at idle on the downwind leg abeam the target line. The approach is made essentially by gliding for the remainder of the traffic pattern to touchdown, preferably on the target line.



Message Drop

The objective of the Message Drop Event is to hit targets on the ground with containers dropped from 200 feet AGL. A team effort by both the pilot and the drop master is necessary to maneuver the airplane so the two containers will hit their respective targets. The contestant whose containers land with the lowest total distance from the two targets is the winner.





Individual Awards

Outstanding Team Member Award

This award is presented to the team member who has been voted by their own team as displaying the best commitment to their overall success. Members demonstrate leadership, humility, drive, passion, respect, integrity, and encouragement of others. One member from each team at Nationals is honored.



Coach of the Year Award



This award is presented to the coach that has demonstrated the best qualities in coaching, support, and leadership. Team members nominate the coach they feel best meets these criteria by submitting an essay. A panel of NIFA judges and Council members evaluates the nominees and determines the year's honoree.

Achievement Awards

Competitors submit an application in advance of SAFECON, highlighting their academic accomplishments, community service, and aviation involvement. Through the week of SAFECON, applicants are interviewed by a team of judges.



Gary Hemphill "Spirit of NIFA" Award

This award honors the legacy of long time Executive Director, Gary Hemphill. Contestants complete a detailed application on their education, work, volunteerism, flight activities, and NIFA involvement. This, along with a video submission, is reviewed by a panel of council members. The candidate who best represents Gary's dedication to aviation excellence, professionalism, and giving back is awarded with a monetary scholarship.



Individual Awards

Top Scoring Contestant



This is awarded to the individual contestant who accumulates the largest total number of points in the SAFECON.

Regional Top Pilots

This is awarded to the pilot who holds at least a Private Pilot Certificate, a current medical, and who earns the largest total number of points in both Landing Events, Navigation, Ground Trainer, Preflight, & SCAN. Top Pilots are recognized in their individual Region, as well as at the National SAFECON. Additionally, Regional Top Pilots may compete at Nationals, regardless of their team's qualification.



National Top Pilot



The Top Pilot of the National SAFECON shall be the contestant who holds at least a Private Pilot Certificate, a current medical, and who earns the largest total number of points in Short Field Landings, Power Off Landings, Navigation, Ground Trainer, Preflight, & SCAN. The pilot must have scored Top 5 in any or all of the listed Flight Events.



Team Awards

Competition Safety Award

This award is presented to the team displaying the highest degree of safety during the week of competition. Teams are judged on their ability to maintain a safe environment while handling aircraft, as well as with their professionalism and behavior.



Collegiate Aviation Progress Award

This award recognizes the team that has made the greatest improvements in the last year. A judging committee evaluates each team, taking into account the team's performance, safety, membership, aircraft operations and extracurricular activities.

Team Sportsmanship Award

Each team at the National SAFECON may nominate another team for this award. Nominated teams have demonstrated consistent sportsmanship throughout the week of competition (and during practice sessions), representing the spirit of what NIFA is all about. The team with the most number of nominations, wins.



The Loening Trophy

First awarded in 1929, the Loening Trophy is presented to the team who, during the last year, has displayed outstanding competition performance, air safety, and active participation in aviation in their local community. All member schools in good standing are eligible to attend and present their program during the National SAFECON.

The Judges Trophy

SAFECON Judges Trophy shall be awarded to the team that earns the largest number of points, if points were awarded for every place. The metric expands the normal Top 20 scoring system to assigning points, in inverse order, to contestants in all competitive events. The results show true depth of a team.



Championships

Ground Events Champions

SAFECON Ground Events Champion shall be the team who earns the largest number of points in the Ground Events. National SAFECON scoring dictates points assigned, inversely, to the Top 20 contestants in each competitive event. Ground Events include: Computer Accuracy, Aircraft Recognition, SCAN, Ground Trainer, and Preflight.

Flight Events Champions

SAFECON Flight Events Champion shall be the team who earns the largest number of points in the Flight Events. National SAFECON scoring dictates points assigned, inversely, to the Top 20 contestants in each competitive event. Flight Events include: Navigation, Short Field Approach & Landings, Power Off Approach & Landings, Message Drop, CRM/LOFT, and IFR Simulated Flight.

National Championship

This award is presented to the team that accumulates the most points during the competition. National SAFECON scoring dictates points assigned, inversely, to the Top 20 contestants in each competitively scored event.





Conference Events



General Contestant Briefing / Opening Ceremonies

Monday Night Welcome

Tuesday Lunch

Pilot Mental Health Seminar

Wednesday Ice Cream Social

Thursday Pizza Night

Friday Night Event

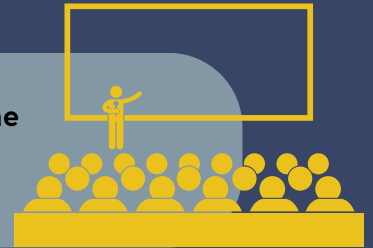
Awards Banquet



Conference Events

General Contestant Briefing (GCB)

The official Opening Ceremonies for the week of competition and conference. NIFA and host officials provide remarks prior to an official rules briefing from the Chief Judge. Team involvement and excitement begins with the long-standing tradition of the Roll Call, during which all teams announce their presence in a variety of creative ways.



Monday Night Welcome



A social event to unwind the night before flying events begin. Typically held in the hangar and on the ramp, previous Welcomes have included food trucks, games, giveaways, photo booths, static displays, and more!

Tuesday Lunch

Typically, the Navigation Event is held on Tuesday of SAFECON week. Competitors are on-site for a long day of competition logistics and lunch on property is a welcome treat during the busy day.



Pilot Mental Health Seminar



In 2021, the Pilot Mental Health Seminar began as a request from former competitors who brought to light the importance of the topic being discussed at an early stage in a pilot's education and career. As a professional (and airline pilot wife) Dr. Jessica Auslander provides a honest, educational, candid approach to breaking the stigma, bringing awareness, and providing resources. If it helps just one...



Conference Events

Wednesday Ice Cream Social

After a long day of Power Off Landings, it's nice to cool down with a scoop or two from the local favorite. A chill end to the day, and pause to reset for the next day's activities.



Thursday Pizza Night

What college student doesn't love pizza?! After a long day of Short Field Landings, students can relax and enjoy a casual evening prior to the last day of competition. A Thursday evening tradition.



Industry Reception

Traditionally, the Industry Reception has been a venue for university officials, NIFA officials, volunteers, and all sponsors to gather for an evening of networking, mingling, learning, and connecting on the needs of the industry and that of the students. Typically held on Thursday or Friday evening, in a separate venue from the student-attended events.



Friday Night Event

The competitions come to an end, and there is time to unwind. Typically a hangar buffet style BBQ dinner, speaker(s), and an abundance of raffle prizes - from E6Bs and headsets to airline tickets and jet simulator time.



Awards Banquet

A semi-formal celebration of the week's accomplishments. 700+ team members, school officials, industry reps, family members, friends, and volunteers gather for a sit-down dinner and presentation. After the Keynote Speaker, the Chief Judge presents the year's SAFECON winners.





Sponsorship Levels



Sponsor Reach

National SAFECON: Sample Schedule

Sponsor Price List

FAQs

Sponsor Registration Instructions

Sponsorship Opportunities: A detailed view

Hosting Opportunities

Endowment Creation

Thank you, Sponsors!

Sponsor Reach.



65+ member schools nationwide

- 3-10 teams per Regional SAFECON

30+ schools at the National SAFECON

- 400+ aviation students
- 70+ coaches
- 150+ volunteers/alumni
- 25+ industry partners
- countless visiting parents & supporters

Digitally:

- Quarterly Newsletters beginning 2024
- 18,000+ email distribution list of students, school administration, alumni, industry, and volunteers

Social Stats:

- 2800+ Facebook followers
 - 4600+ monthly reach
- 2800+ Instagram followers
 - 2800+ monthly reach
- Focused X activity during SAFECONs

SAFECON week.



THURSDAY	<ul style="list-style-type: none"> • Executive Director and Chief Judge arrive • Typically 1/3 of schools already on property
FRIDAY - SUNDAY	<ul style="list-style-type: none"> • Scheduled landing & simulator practices • Event & Vendor set up
MONDAY	<p>0900 - Opening Ceremonies / General Contestant Briefing (GCB) 1130 - Computer Accuracy 1330 - Aircraft Recognition 1530 - Simulated Comprehensive Aircraft Navigation (SCAN) 1730 - Welcome Dinner (Hangar)</p>
TUESDAY*	<p>0800 - Navigation Event 1730 - Pilot Mental Health Seminar</p>
WEDNESDAY*	<p>0800 - Power Off Approach & Landing Event 1730 - Ice Cream Social</p>
THURSDAY*	<p>0800 - Short Field Approach & Landing Event 1730 - Pizza Night 1800 - Industry Reception</p>
FRIDAY*	<p>0800 - Message Drop Event 1730 - Friday Night Event</p>
SATURDAY	<p>0900 - NIFA Business Meeting (for all members) Captains' Meeting (immediately following) 1030 - NIFA Council Meeting 1700 - Awards Banquet</p>
SUNDAY	Teams depart for their home airports

*The following events are scheduled by appointments on Tuesday, Wednesday, Thursday, & Friday:

- CRM/LOFT Event
- Ground Trainer Event
- IFR Sim Event
- Preflight Event
- CFI Event
- Achievement Award Interviews
- Loening Trophy Interviews

Sponsor price list.

[2023-2024]

GROUND EVENTS	COMPUTER ACCURACY AIRCRAFT RECOGNITION SCAN PREFLIGHT CFI AMT	\$4,500 \$4,500 \$4,500 \$4,500 \$4,500 \$4,500
SIMULATOR EVENTS	GROUND TRAINER IFR SIMULATED FLIGHT CRM/LOFT	\$4,500 \$4,500 \$4,500**
FLIGHT EVENTS	TRADITIONAL NAVIGATION UNLIMITED NAVIGATION SHORT FIELD APPROACH & LANDING POWER OFF APPROACH & LANDING MESSAGE DROP	\$4,500** \$4,500** \$4,500** \$4,500** \$4,500
INDIVIDUAL AWARDS	REGIONAL TOP PILOTS NATIONAL TOP PILOT TOP SCORING CONTESTANT SPIRIT OF NIFA AWARD ACHIEVEMENT AWARDS OUTSTANDING TEAM MEMBER COACH OF THE YEAR	\$6,000* \$5,000* \$4,500 \$6,000* \$5,000* \$4,500 \$4,500
TEAM AWARDS	COMPETITION SAFETY COLLEGIATE AVIATION PROGRESS SPORTSMANSHIP THE LOENING TROPHY THE JUDGES TROPHY GROUND EVENT CHAMPIONS FLIGHT EVENT CHAMPIONS NATIONAL CHAMPIONSHIP	\$3,000 \$3,000 \$3,000 \$8,000 \$5,500 \$5,500 \$5,500 \$8,000
CONFERENCE EVENTS	OPENING CEREMONIES / GCB MONDAY WELCOME DINNER TUESDAY LUNCH PILOT MENTAL HEALTH SEMINAR WEDNESDAY ICE CREAM SOCIAL THURSDAY PIZZA NIGHT INDUSTRY RECEPTION FRIDAY NIGHT EVENT SATURDAY AWARDS BANQUET HANGAR BOOTH ONLY LOGISTICS SUPPORT	\$4,000 \$ TBD (AVERAGES \$17,000) \$ TBD (AVERAGES \$5,000) \$4,000 \$ TBD (AVERAGES \$4,000) \$ TBD (AVERAGES \$4,000) \$ TBD \$ TBD (AVERAGES \$13,000) \$ TBD (AVERAGES \$25,000) \$2,000 \$ TBD (VARIES ON TYPE)
MEDIA	QUARTERLY NEWSLETTER AD SAFECON PROGRAM AD GCB LIVESTREAM AWARDS BANQUET LIVESTREAM OFFICIAL SAFECON PHOTOGRAPHER	\$250 - \$1,500 (VARIES ON SIZE) \$250 - \$1,000 (VARIES ON SIZE) \$ TBD (AVERAGES \$1,500) \$ TBD (AVERAGES \$2,500) \$ TBD (AVERAGES \$3,000)
SWAG	SAFECON BADGES & LOGO LANYARD FRIDAY NIGHT EVENT GIVEAWAYS OFFICIAL EVENT T-SHIRT	\$ TBD \$ TBD \$ TBD

*Includes a monetary award to the winner(s) - see FAQs for details

**Does not include a monetary award to the winners(s), however additional funds are commonly donated for winner(s)

Interested in a custom or multi-year sponsorship not listed above? Are you a non-profit organization?

Contact the NIFA Executive Director to discuss options - executivedirector@nifa.aero

Sponsor FAQs.

How do I express interest in sponsorship?

- Fill out this [form](#) (also linked on page 31) and email to executivedirector@nifa.aero

What exactly does my sponsorship money go towards?

- Your funds are used to directly defray costs of running the individual event (space/equipment rental, shipping costs, new materials purchase), as well as purchase of the award trophy/ribbons/medals/certificates. Any remaining amount goes into the general fund to sustain the organization's overall operating costs.

Does any of the sponsorship money go directly to the students as a monetary prize?

- Commonly, some sponsors have chosen to provide *additional* funds for the Top 1-3 place winners in a given event. Cash awards vary from \$500 - \$2000 per contestant. Please indicate if you would like to provide additional funds for a monetary prize. In the case of the Gary Hemphill "Spirit of NIFA" Award Sponsorship, \$5,000 goes directly to the winner. The 9 Regional Top Pilots are awarded \$500 each. The Top 3 National Top Pilots and Achievement Award winners also receive monetary prizes of \$2,000, \$1,000, and \$500.

My organization/I cannot afford the sponsorship levels as advertised, but still want to financially support NIFA, how can we proceed?

- NIFA thanks you for your generosity in any form. Based on varying demand of sponsorships, alternate opportunities may be available. Please contact the Executive Director to discuss options and thank you for your interest!

My organization is also a non-profit; do you offer discounted options?

- Yes! We would love to have you partner with NIFA and are happy to work with fellow non-profits. Please contact the Executive Director for alternative pricing options.

Why are some sponsorship pricing levels listed as TBD?

- Some sponsorship opportunities vary based on local vendor pricing. Pricing will be based on historical & local estimates plus a small buffer to cover fluctuations and overhead costs.

If my sponsorship comes with hangar booth space, what does that entail?

- Standard booth space in the competition hangar is 10'x10' and comes with a cloth backdrop, 8' table, chairs, and matching tablecloth/skirt. Conference booths are in the main hangar, where teams base throughout the practice and competition week. The booths outline the space in a "U"-shape. Sponsors may ship booth materials in advance. Attendance is requested during the days of flying competition, which are scheduled Tuesday - Friday of SAFECON week (weather permitting).

Sponsor FAQs.

If my sponsorship comes with the opportunity to present the award, what does that entail?

- At the Awards Banquet, the Chief Judge will announce the event “...sponsored by XXX, presented by YYY.” Your representative will proceed toward the Associate Chief Judge, located by the trophy table to be handed the trophy/medals/certificates which will then be handed to the winner(s) once announced. The winner(s) and sponsor then proceed to a designated location for official photos.

What are some examples of how sponsors are recognized in digital and printed media?

- Recognition varies based on sponsorship level and event. Examples include: printed logos on written tests, NIFA website, social media recognition, SAFECON program space, trophy plaques, etc.

Are sponsors able to make presentations in front of the competitors?

- Due to the time-critical and dynamic nature of most events, presentations are limited to higher level sponsorships and vary based on the logistics of the event sponsored.

Are sponsors able to watch the competition events?

- Ground events are typically not spectator-type events. Power Off and Short Field Approach & Landings Events, as well as Message Drop, may have sponsors watch near the judges' positions, as coordinated by the Chief Judge and local officials. Airport security restrictions ultimately dictate.

How do I learn more about the competition event rules?

- Please view the [The Rules for Intercollegiate SAFECONs](#), which can be downloaded or ordered.

When are sponsorship commitments due?

- Verbal and written commitments will hold a sponsorship place until **April 1st**. Payments are due at that point or the opportunity is released.

Are opportunities available for sponsorship at the Regional SAFECONs?

- Yes! Please contact the Executive Director for coordination through National Headquarters

Sponsor Registration.

To express your interest in NIFA Sponsorship, please fill out the form linked below and submit to executivedirector@nifa.aero

2023-2024 NIFA Sponsorship - Expression of Interest Form

Contact Name: _____
 Organization/Company: _____
 Is your organization a registered non-profit? Yes No
 Is your organization/company recruiting pilots? Yes No
 Contact Email: _____ Contact Phone (____) ____ - ____ ext. ____

Competition	<input type="checkbox"/>	Conference	<input type="checkbox"/>
Computer Accuracy	<input type="checkbox"/>	Opening Ceremonies/GCB	<input type="checkbox"/>
Aircraft Recognition	<input type="checkbox"/>	GCB Livestream	<input type="checkbox"/>
SCAN	<input type="checkbox"/>	Monday Welcome Dinner	<input type="checkbox"/>
Preflight	<input type="checkbox"/>	Tuesday Lunch	<input type="checkbox"/>
CFI	<input type="checkbox"/>	Pilot Mental Health Seminar	<input type="checkbox"/>
Ground Trainer	<input type="checkbox"/>	Wednesday Ice Cream Social	<input type="checkbox"/>
IFR Sim	<input type="checkbox"/>	Thursday Pizza Night	<input type="checkbox"/>
CRM/LOFT	<input type="checkbox"/>	Industry Reception	<input type="checkbox"/>
Short Field Landings	<input type="checkbox"/>	Friday Night Event	<input type="checkbox"/>
Power Off Landings	<input type="checkbox"/>	Friday Night Event Giveaways	<input type="checkbox"/>
Traditional Navigation	<input type="checkbox"/>	Awards Banquet	<input type="checkbox"/>
Unlimited Navigation	<input type="checkbox"/>	Awards Banquet Livestream	<input type="checkbox"/>
Message Drop	<input type="checkbox"/>	Hangar Booth (only)	<input type="checkbox"/>
Regional Top Pilots*	<input type="checkbox"/>	Logistics Support	<input type="checkbox"/>
National Top Pilot*	<input type="checkbox"/>	SAFECON Program Ad	<input type="checkbox"/>
Top Scoring Contestant	<input type="checkbox"/>	SAFECON Photographer	<input type="checkbox"/>
Spirit of NIFA Award*	<input type="checkbox"/>	SAFECON Badges & Logo Lanyard	<input type="checkbox"/>
Achievement Award*	<input type="checkbox"/>	Official Event T-Shirt	<input type="checkbox"/>
Outstanding Team Member	<input type="checkbox"/>		
Coach of the Year	<input type="checkbox"/>		
Competition Safety	<input type="checkbox"/>		
Collegiate Aviation Progress	<input type="checkbox"/>	Newsletter	
Team Sportsmanship	<input type="checkbox"/>	Newsletter Ad – Quarterly	<input type="checkbox"/>
Loening Trophy	<input type="checkbox"/>	Newsletter Ad – Yearly	<input type="checkbox"/>
Judges Trophy	<input type="checkbox"/>	Newsletter Cover Takeover	<input type="checkbox"/>
Ground Events Champions	<input type="checkbox"/>		
Flight Events Champions	<input type="checkbox"/>		
National Championship	<input type="checkbox"/>		

Sponsorship opportunities with a (*) already include monetary awards for top placing contestants. Historically, sponsors of events indicated with a (**) have provided additional funds for top placing contestants. Please indicate if you would like to provide additional funds in this manner: Yes No

Additional Comments (provide additional information or other sponsorship interest):

Thank you for your support of NIFA! Please submit this form to executivedirector@nifa.aero
Payment is due by April 1, 2024 to ensure sponsorship retention.

GROUND EVENTS

COMPUTER ACCURACY

\$4500

Manual Flight Computer test.
No electronics.
Multiple choice. 60 minutes.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Representative may
present Award

SIMULATED COMPREHENSIVE AIRCRAFT NAVIGATION (SCAN)

\$4500

Flight Planning & Regulations
test. Multiple choice & fill-in.
60 minutes.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Representative may
present Award

AIRCRAFT RECOGNITION

\$4500

3 seconds to ID manufacturer,
model, & nickname.
Multiple choice & fill-in.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Representative may
present Award



GROUND EVENTS

**COMING
SOON**

PREFLIGHT

\$4500

Aircraft is "bugged" with a minimum 30 discrepancies. Students have 15 minutes to find as many as possible. Technique counts!

you will get

CERTIFIED FLIGHT INSTRUCTOR

\$4500

CFIs are given a topic to lesson plan & teach. Emphasis on thoroughness, accuracy, and passing of practical knowledge.

you will get

AIRCRAFT MAINTENANCE TECHNICIAN

\$4500

Aviation Mechanic ACS based test, evolving into a practical skills-demonstration based event.

you will get

**Printed & Digital
Recognition**

Booth in Hangar

**Reserved Seats at
Awards Banquet**

**Representative may
present Award**

**Printed & Digital
Recognition**

Booth in Hangar

**Reserved Seats at
Awards Banquet**

**Representative may
present Award**

**Printed & Digital
Recognition**

Booth in Hangar

**Reserved Seats at
Awards Banquet**

**Representative may
present Award**



SIMULATOR EVENTS

GROUND TRAINER

\$4500

A pattern of climbs/descents, turns, and speeds is provided. Pilots must fly the pattern, on instruments, as closely as possible.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Representative may
present Award

CRM / LOFT

\$4500

A scenario is presented to a crew of 2, an unexpected threat is introduced. Scoring based on safety, proper CRM, decision making, & adherence to SOPs.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Representative may
present Award

IFR SIMULATED FLIGHT

\$4500

Demonstrating proficiency in Instrument Flight Rules by accurately flying clearances, holds, approaches, and missed approaches/diversions.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Representative may
present Award



FLIGHT EVENTS

SHORT FIELD APPROACH & LANDING

\$4500

Pilots land as close to a target line, at minimum controllable airspeed & with full flaps. Proper pattern and technique intricately scored.

you will get

**Printed & Digital
Recognition**

Booth in Hangar

**Reserved Seats at
Awards Banquet**

**Representative may
present Award**

POWER OFF APPROACH & LANDING

\$4500

Pilots reduce to idle power abeam a target line. They land as close to possible using energy management. Proper pattern & technique intricately scored.

you will get

**Printed & Digital
Recognition**

Booth in Hangar

**Reserved Seats at
Awards Banquet**

**Representative may
present Award**



FLIGHT EVENTS

TRADITIONAL NAVIGATION

\$4500

Crew event. 30 minutes to plan time/fuel to given checkpoints. Pilotage & Dead Reckoning; no reference to electronic/nav equipment. Scored based on time and fuel burn accuracy.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Representative may
present Award

UNLIMITED NAVIGATION

\$4500

Crew event. 30 minutes to plan time/fuel to given checkpoints. Flight completed with electronic/nav equipment allowed. Scored based on time and fuel burn accuracy.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Representative may
present Award

MESSAGE DROP

\$4500

2 ground targets,
2 message containers, 2 crew.
Drop at 200' AGL.
Lowest combined distance from
target wins.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Representative may
present Award



INDIVIDUAL AWARDS

OUTSTANDING TEAM MEMBER

\$4500

Each team votes for the M.V.P. amongst them. Peer recognition of the member who best contributes to the dynamic and success of their team.

you will get

Printed & Digital Recognition

Booth in Hangar

Reserved Seats at Awards Banquet

Representative may present Award

COACH OF THE YEAR

\$4500

Team members submit letters highlighting the dedication, effectiveness, and humility of their coaches. NIFA determines who best serves their students.

you will get

Printed & Digital Recognition

Booth in Hangar

Reserved Seats at Awards Banquet

Representative may present Award



INDIVIDUAL AWARDS

ACHIEVEMENT AWARDS

\$ 5000

Competitors fill out applications in advance. At SAFECON, they interview, humbly showcasing their contributions, hard work, & successes both personally and professionally. Top 5 honored.

you will get

Printed & Digital Recognition

Booth in Hangar

Reserved Seats at Awards Banquet

Representative may present Award

GARY HEMPHILL SPIRIT OF NIFA AWARD

\$ 6000

Application with essays, videos, and records. Committee selects 1 student every year to receive the scholarship & recognition as exemplifying the Spirit of NIFA.

you will get

Printed & Digital Recognition

Booth in Hangar

Reserved Seats at Awards Banquet

Representative may present Award with NIFA Executive Director



INDIVIDUAL AWARDS

TOP SCORING CONTESTANT

\$4500

Recognizes competitor who accumulates the most points at the SAFECON. Points are only awarded, in inverse order, to the Top 20 in most events.

you will get

Printed & Digital Recognition

Booth in Hangar

Reserved Seats at Awards Banquet

Representative may present Award

REGIONAL TOP PILOTS

\$6000

Pilot who scores the most points in Landings, Navigation, Ground Trainer, Preflight, & SCAN at their Regional SAFECON; recognized at the National SAFECON.

you will get

Printed & Digital Recognition

Booth in Hangar

Reserved Seats at Awards Banquet

Representative may present Award

NATIONAL TOP PILOT

\$5000

Pilot who scores the most points in Landings, Navigation, Ground Trainer, Preflight, & SCAN at the National SAFECON. Must be Top 5 in at least 1 actual flight event.

you will get

Printed & Digital Recognition

Booth in Hangar

Reserved Seats at Awards Banquet

Representative may present Award



TEAM AWARDS

COMPETITION SAFETY

\$3000

Teams are observed by all, including the Safety Judge. From arrival to departure, safety first, always. Awarded to the team who practices safety consistently and unwaveringly.

you will get

Printed & Digital Recognition

Booth in Hangar

Reserved Seats at Awards Banquet

Representative may present Award

COLLEGIATE AVIATION PROGRESS

\$3000

The team that has made the greatest improvements in the last year. Performance, safety, membership, aircraft operations and extracurricular activities are evaluated.

you will get

Printed & Digital Recognition

Booth in Hangar

Reserved Seats at Awards Banquet

Representative may present Award

SPORTSMANSHIP AWARD

\$3000

Peer recognition! Each team submits their vote for the team who has best demonstrated respect, graciousness, fairness, & camaraderie during SAFECON.

you will get

Printed & Digital Recognition

Booth in Hangar

Reserved Seats at Awards Banquet

Representative may present Award





TEAM AWARDS

THE LOENING TROPHY

\$8000

Annually since 1929. Honoring outstanding competition performance, air safety, and active participation in aviation in their local community. All schools eligible to present.

you will get

**Printed & Digital
Recognition**

Booth in Hangar

**Reserved TABLE at
Awards Banquet**

**Representative may
speak and present
Award**





TEAM AWARDS

THE JUDGES TROPHY

\$5500

Points are assigned, inversely, to every competitor in every event.

The team that gets the most points wins the Judges Trophy.

Highlights depth of team.

you will get

**Printed & Digital
Recognition**

Booth in Hangar

**Reserved Seats at
Awards Banquet**

**Representative may
present Award**





GROUND & FLIGHT EVENT CHAMPIONS

GROUND EVENTS CHAMPIONS

\$ 5500

Team who accumulates the most points in Manual Flight Computer, Aircraft Recognition, SCAN, Ground Trainer, & Preflight Inspection.
Top 3 teams awarded.

you will get

FLIGHT EVENTS CHAMPIONS

\$ 5500

Team who accumulates the most points in Landings, Navigation, Message Drop, CRM/LOFT, & IFR Simulated Flight.
Top 3 teams awarded.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved TABLE at
Awards Banquet

Representative may
present Award

Printed & Digital
Recognition

Booth in Hangar

Reserved TABLE at
Awards Banquet

Representative may
present Award





NATIONAL CHAMPIONSHIP

NATIONAL CHAMPIONSHIP

\$8000

Team which earns the most points in the overall National SAFECON.
Yearly champion; lifelong pride of accomplishment.

you will get

Opportunity for multi-year sponsorship deal

Logo placement on Championship Trophy

Printed & Digital Recognition

Booth in Hangar

Reserved TABLE at Awards Banquet

Opportunity to provide Keynote Speaker

Representative may present Award

Official photo with winning team





CONFERENCE EVENTS

OPENING CEREMONIES (GCB)

\$4000

Official Welcome &
General Contestant Briefing by
the Host & Chief Judge.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Up to 15 minute
Speaking Opportunity

MONDAY NIGHT WELCOME

\$ TBD

(AVERAGES \$17,000)

Evening event to eat dinner,
relax, socialize, and wind down
before the next morning's flying
events begin.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Up to 15 minute
Speaking
Opportunity



CONFERENCE EVENTS

TUESDAY LUNCH

\$ TBD

(AVERAGES \$5,000)

A welcome treat during a long day of flying. Assists the teams in staying on site for event logistics.

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Announcement of
sponsorship at event

PILOT MENTAL HEALTH SEMINAR

\$ 4000

Supporting our membership. The presenter provides an honest, educational, candid approach to breaking the stigma, bringing awareness, and providing resources

you will get

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Announcement of
sponsorship at event





CONFERENCE EVENTS

**WEDNESDAY
ICE CREAM
SOCIAL**

\$ TBD

(AVERAGES \$4,000)

After a long day of flying, it's nice to cool down with a scoop from the local favorite. A chill end to the day, and pause to reset for the next day's activities.

you will get

**THURSDAY
PIZZA
NIGHT**

\$ TBD

(AVERAGES \$4,000)

A Thursday evening tradition, before the last day of competition. Every college students' favorite meal!

you will get

**Printed & Digital
Recognition**

Booth in Hangar

**Reserved Seats at
Awards Banquet**

**Announcement of
sponsorship at event**

**Printed & Digital
Recognition**

Booth in Hangar

**Reserved Seats at
Awards Banquet**

**Announcement of
sponsorship at event**





CONFERENCE EVENTS

INDUSTRY RECEPTION

\$ **TBD**

(VARIES ON OFFERINGS)

University officials, NIFA officials, volunteers, and all sponsors to gather for an evening of networking, mingling, & learning the needs of the industry and that of the students.

you will get

Speaking
Opportunity at the
event

Recognition in the
SAFECON Program

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Offsite reception
space for hors
d'oeuvres and
beverage bar

Branding and
material distribution
opportunities at the
event





CONFERENCE EVENTS

**FRIDAY
NIGHT
EVENT**

\$ TBD
(AVERAGES \$13,000)

Week wind-down after the last flying event of the SAFECON. Hangar hangout with BBQ, games, and giveaways.

you will get

**RAFFLE
PRIZES**

\$ TBD

All sponsors are encouraged to provide attractive raffle prizes for the Friday Night Event. From E6Bs to simulator time - all competitors and coaches are eager & eligible to win!

you will get

**Printed & Digital
Recognition**

Booth in Hangar

**Reserved Seats at
Awards Banquet**

**Up to 20 minute
speaking opportunity**

**Printed & Digital
Recognition**

**Representative may
announce winner(s)**





CONFERENCE EVENTS

AWARDS BANQUET

\$ TBD

(AVERAGES \$25,000)

The moment we've all been
waiting for...

Semi-Formal dinner and presentation
of awards. Attended by teams,
university officials, families, friends,
and industry representatives.

you will get

Speaking
opportunity to
Welcome attendees

Recognition in the
SAFECON program

Logo on the Awards
Banquet program

Printed & Digital
Recognition

Booth in Hangar

Reserved TABLE at
Awards Banquet
with the NIFA
Executive Director

Branding and
opportunities on
materials and/or
decorations to be
placed at each
dinner table.

Opportunity to
additionally support
Awards Banquet
livestream



CONFERENCE A LA CARTES

HANGAR BOOTH ONLY

\$2000

Showcase your organization in the main hangar. 12'x12' booth, table, chairs, & linens. Attendance requested Tuesday - Friday.

you will get

SPONSOR REP LUNCHES

\$15 per rep
per day

Sponsor representatives in attendance Tuesday - Friday may purchase catered boxed lunches

you will get

LOGISTICS SUPPORT

\$1-5K

Help NIFA offset the cost of running a SAFECON. Contribute to cover golf cart/van rentals, office supplies, judges' lunches, team tables etc. Put your logo on sponsored items!

you will get

Printed & Digital
Recognition

10'x10' Booth
with 8' table & chairs
in Hangar

Boxed lunches from
local vendor,
delivered to the
hangar each day
during lunch

Printed & Digital
Recognition

Booth in Hangar

Reserved Seats at
Awards Banquet

Representative may
present Award



NATIONAL INTERCOLLEGIATE
FLYING ASSOCIATION

NATIONAL
SAFECON

SWAG

POWERED BY

FlightSafety
INTERNATIONAL

EVENT BADGES & LANYARDS

\$ **TBD**

All competitors, volunteers, and visitors must be badged based on local airport regulations. Fee covers cost of printing badges and lanyards for display.

you will get

WELCOME BAGS

\$ **TBD**

Each competitor is provided with a SAFECON welcome bag upon arrival briefing. Items include local information and SWAG.

you will get

OFFICIAL SAFECON T-SHIRTS

\$ **TBD**

A yearly keepsake. Date & location specific to this year's National SAFECON. Only current attendees receive them.

you will get

Printed & Digital Recognition

Your logo on each lanyard, worn for the duration of the SAFECON by each attendee

Printed & Digital Recognition

Your logo on each bag

Opportunity to provide branded SWAG to be placed inside each bag

Printed & Digital Recognition

Your logo on each t-shirt

Opportunity to design the shirts, concurrent with your brand and the SAFECON specifics





MEDIA

GCB / OPENING CEREMONIES LIVESTREAM

\$ TBD
(AVERAGES \$1,500)

The Opening Ceremonies has some long time traditions. A live stream helps the world see who we are and what SAFECON week is like.

you will get

AWARDS BANQUET LIVESTREAM

\$ TBD
(AVERAGES \$2,500)

A record of the evening, and opportunity for supporters to watch from a distance. Show the world who truly is "the best of the best".

you will get

OFFICIAL SAFECON PHOTOGRAPHER

\$ TBD
(AVERAGES \$3,000)

A professional documentation of the week's events, assisting with memories and future promotion of NIFA.

you will get

Printed & Digital Recognition

Verbal recognition during the event

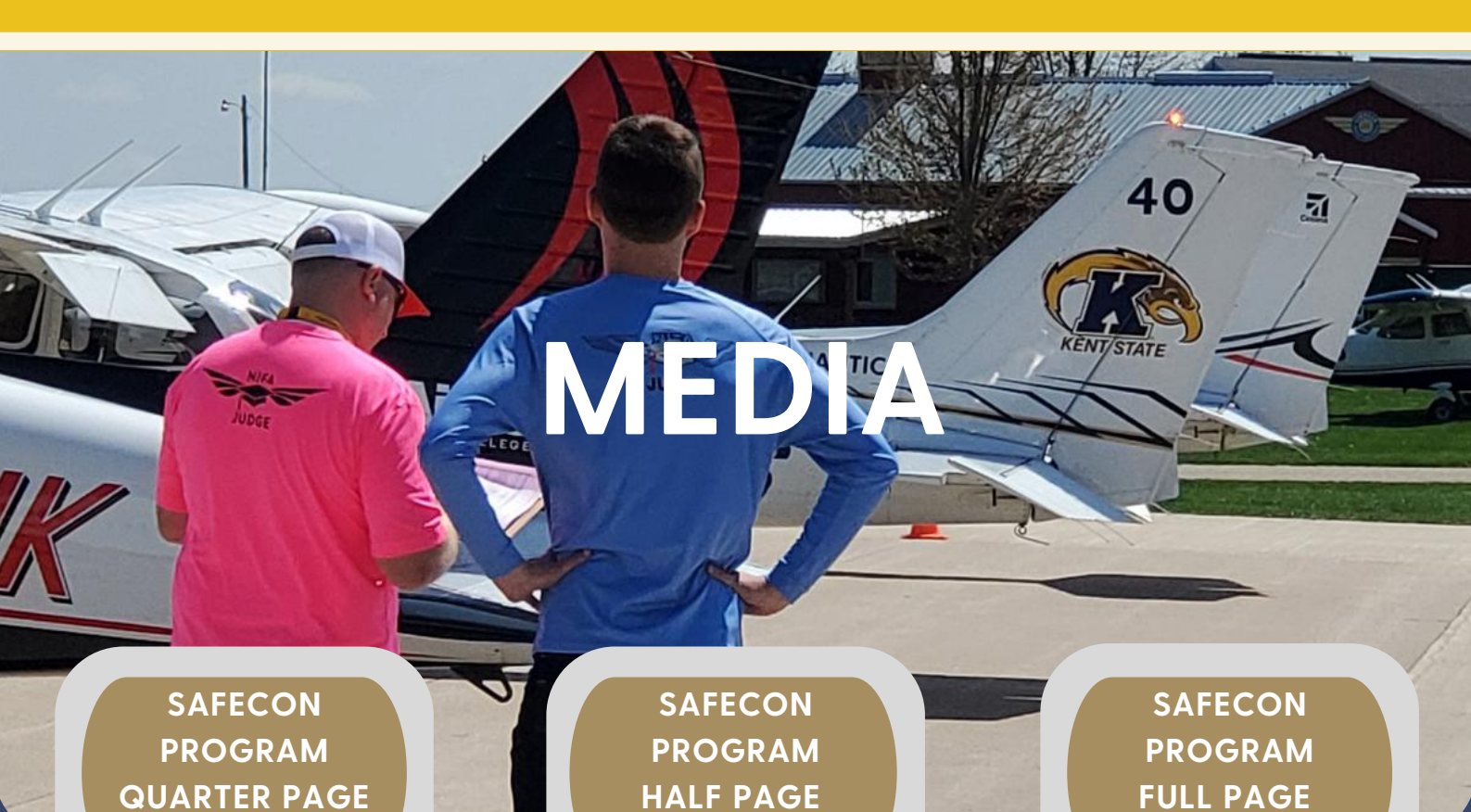
Printed & Digital Recognition

Verbal recognition during the event

Printed & Digital Recognition

Verbal recognition during the Opening Ceremonies and Awards Banquet





MEDIA

**SAFECON
PROGRAM
QUARTER PAGE
AD**

\$ 250

Advertisement space in the official program of the National SAFECON; distributed to, & collected, by all attendees.

you will get

**SAFECON
PROGRAM
HALF PAGE
AD**

\$ 500

Advertisement space in the official program of the National SAFECON; distributed to, & collected by, all attendees.

you will get

**SAFECON
PROGRAM
FULL PAGE
AD**

\$ 1000

Advertisement space in the official program of the National SAFECON; distributed to, & collected by, all attendees.

you will get

**Printed, quarter page,
color ad**

**Printed, half page,
color ad**

**Printed, full page,
color ad**

**Opportunity to
upgrade for inside
front cover or inside
back cover space.**



MEDIA

NIFA DIGITAL NEWSLETTER QUARTER PAGE AD

\$ 250

Color advertisement space in NIFA's quarterly newsletter, sent out to high school & college students, school officials, industry, volunteers, and alumni.

NIFA DIGITAL NEWSLETTER HALF PAGE AD

\$ 500

Color advertisement space in NIFA's quarterly newsletter, sent out to high school & college students, school officials, industry, volunteers, and alumni.

NIFA DIGITAL NEWSLETTER FULL PAGE AD

\$ 1000

Color advertisement space in NIFA's quarterly newsletter, sent out to high school & college students, school officials, industry, volunteers, and alumni.

ADDITIONAL OPPORTUNITIES

\$750 - Featured Content

\$1500 - Front Cover Takeover

FREQUENCY DISCOUNT






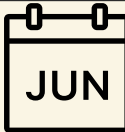






All prices are per newsletter

**25% discount with
4 issue committment**



NIFA Calendar.



 <p>JAN</p> <p>NIFA Council Mid-Winter Meeting</p>	 <p>FEB</p> <p>Potential host site visits</p>	 <p>MAR</p> <p>Potential host site visits</p>
 <p>APR</p> <p>Sponsorship deadline</p>	 <p>MAY</p> <p>National SAFECON NIFA Council Meeting</p>	 <p>JUN</p> <p>End of NIFA Fiscal Year</p>
 <p>JUL</p> <p>Start of NIFA Competition Year Deadline to secure Fall Council Meeting Location</p>	 <p>AUG</p>	 <p>SEP</p> <p>NIFA Council Fall Meeting Annual Membership Fees Due</p>
 <p>OCT</p> <p>Regional SAFECONS</p>	 <p>NOV</p> <p>Regional SAFECONS Bids to host National SAFECON for following competition year, due. Deadline to secure Mid-Winter Council Meeting Location</p>	 <p>DEC</p>

Hosting Opportunities



NIFA Council Meetings

Per NIFA Bylaws, the Council meets a minimum of 3 times per year. Typically, the fall meeting occurs in September, prior to the start of Regional SAFECONs. The mid-winter meeting is held in mid-January. The spring meeting is held at the National SAFECON.

Council members represent regions across the U.S. and desire to meet at locations strategic to commercial airline travel, in a location concurrent to a sponsor's headquarters, and/or at a member university.

Meetings are typically held on Saturdays. Attendees arrive Friday and depart Sunday. Tours of facilities, host meet and greets, and meal activities are encouraged.

Meeting space must be accessible on weekends, accommodate up to 25 people in a "U" or "O" shaped placement of tables or desks, and provide A/V capability for computer projection and virtual meeting attendees.

Parties interested in hosting the fall or mid-winter meeting should contact the Executive Director for more information.

Hosting Opportunities



National SAFECONs

Any member institution or industry organization may place a bid to host the National SAFECON.

Per NIFA Bylaws, bids to host must be submitted to the Executive Director no later than 180 days before the National SAFECON prior. When practical, NIFA Officials will conduct a site visit to determine suitability.

Host guidelines include:

- At least 10,000 sq. ft hangar space
- Parking and tie down area for at least 100 airplanes
- Towered airport
- Hotels in the community to support at least 500 occupants
- Offices or area for judges and administration
- Air-conditioned area for flight simulator device(s)
- Parking for at least 50 vehicles
- Banquet facility for 700

Bid should include:

- Budget for local involvement
- Plan for local involvement

Suitable bidders will be afforded the opportunity to make presentations at NIFA's Annual Business Meeting on the Saturday of the National SAFECON prior.

Member schools subsequently vote for the host.

Sustainability



Endowment

The National Intercollegiate Flying Association (NIFA) has sustained a proud, yet humble, existence for almost 90 years. During this time we have had the privilege to work with, and enhance the careers of, well over 42,000 students in the aviation arena.

As a non-profit organization, expenses have been kept relatively low and the operation has relied on one employee and hundreds of returning volunteers. A modest revenue from our National SAFECON, a handful of individual donors, and sponsorship margins have kept NIFA aloft, financially.

To continue our tradition of excellence and ensure NIFA continues for future generations, an Endowment is the next step in securing long term financial stability and philanthropy.

NIFA seeks the following goals with this Endowment:

- Sustain and improve the organization to better serve our members and mission.
- Provide the avenue through which to provide scholarships to deserving students.

The National Intercollegiate Flying Association is seeking donors to sponsor this Endowment, which will provide the financial stability NIFA needs to carry it through the next 90+ years. We would be honored to have your support as a founding member.

Thank you in advance for your consideration!

Thank you to our 2022-2023
Championship Sponsors!

FlightSafety
INTERNATIONAL

Southwest 

UNITED
AIRLINES 



Thank you to our 2022-2023 Ground, Simulator, & Flight Events Sponsors!



Thank you to our 2022-2023 Individual & Team Awards Sponsors!



Thank you to our 2022-2023 Conference Sponsors!

NETJETS®



ForeFlight
A Boeing Company



PIEDMONT



FlightSafety
INTERNATIONAL

★ ★ ★
Republic Airways
★ ★ ★



sporty's®



PIVOT™



Thank you to our 2022-2023
Media & SWAG Sponsors!

FLYING



sporty's[®]



Contact Info



HEADQUARTERS

Taylor Newman
Executive Director



(423) 236-5100



(423) 421-3001

OFFICE / SHIPPING

The National Intercollegiate Flying Association
Taylor Newman
NIFA Executive Director
c/o Crystal Air, Inc.
932 Jubilee Drive
Chattanooga, TN 37421

U.S. MAIL

The National Intercollegiate Flying Association
Taylor Newman
NIFA Executive Director
PO Box 21347
Chattanooga, TN 37424

