

# NATIONAL INVESTMENTS

E-Magazine

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**National Investments  
Completes the Subscription and Listing  
of Ali Alghanim Sons Company**

**Total Profit of KD 15.4 million  
& 307% Growth in Q1 2022**

**Enterprise Risk  
Management  
Award  
Kuwait 2022**

**Company Holds  
Analysts Conference  
for Q1 2022 Financial Results**

**PERFORMANCE INDICATORS  
for 2021**

**Latest New Deals  
For The IBS**

**Company Fund Performance  
Outperforms Measurement Standards**

**Summer Promotion  
Wataniya Resorts**



**“National Investments”**

**Completes  
the Subscription and Listing  
of  
Ali Alghanim Sons Company**





# **National Investments Company leads the consortium of investment banks, as the main coordinator and co-manager of the IPO process**

Mr. Fahad Al Mukhaizim, Chief Executive Officer of National Investments Company said: “I would like to highlight the added economic value of listing those large family businesses on the regional stock markets, and the importance of successfully listing Ali Alghanim & Sons Automotive, which will encourage other local and regional family businesses to get listed in local and regional stock markets, and therefore create unique investment opportunities for local and foreign investors, help increasing liquidity, and diversify the available investment opportunities”

“NIC has played a major role as a main coordinator and a co-manager in the capital subscriptions from inside and outside Kuwait, coordinating between major local and regional investment banks to fulfill this job with great success, and manage all related logistics and technical operations, in addition to our role as a listing consultant executing the main phases of the conversion of economic entities that are hardly or never traded in the stock market to public ones that are listed and their shares are traded by investors, for example: listing in Boursa Kuwait’s Premier Market” added Al Mukhaizim

The IPO of Ali Alghanim & Sons Automotive Company has witnessed a large turnout by investors, the number of offered shares has exceeded the required ones, which reflects the great confidence in the performance of the company.

“We would like to express our appreciation to Alghanim & Sons Automotive Company for their trust in our ability to lead the private placement process, and to members of the consortium formed by investment banks participated in managing the IPO process, also thanks to the Capital Markets Authority for supervising the subscription process and its support during the whole progression, we also value the contribution of both Boursa Kuwait and Kuwait Clearing Company in implementing the rules of priority rights, which was done smoothly and positively with the cooperation of all concerned parties” concluded Al Mukhaizim.

**By Global Banking & Finance  
Platform 2022**

**”National Investments Company“**

**Receives Enterprise  
Risk Management Excellence Award**

In recognition of following the highest safety standards and facing potential risks to achieve sustainable growth, National Investments Company has received the 2022 Enterprise Risk Management Award in Kuwait by the world-renowned Global Banking & Finance platform. The award is usually granted to companies with track record of major achievements in risk and crisis management, those who follow quality standards and effective practices.

This award demonstrates the National Investments Company's strong performance and leadership position among investment companies locally and regionally, as well as the efficiency of the company's strong risk management policies, which have helped achieving balanced performance while overcoming challenging times experienced by the financial sector worldwide

Winning this prestigious award comes as a result of the integrated approach which goes with the risk management culture applied in the company, a key pillar in the company's business, therefore a comprehensive risk management outline has been designed to cover market, liquidity, operations, financial and strategic risks.





# Enterprise Risk Management Award

## Kuwait 2022



For more information

# National Investments Company

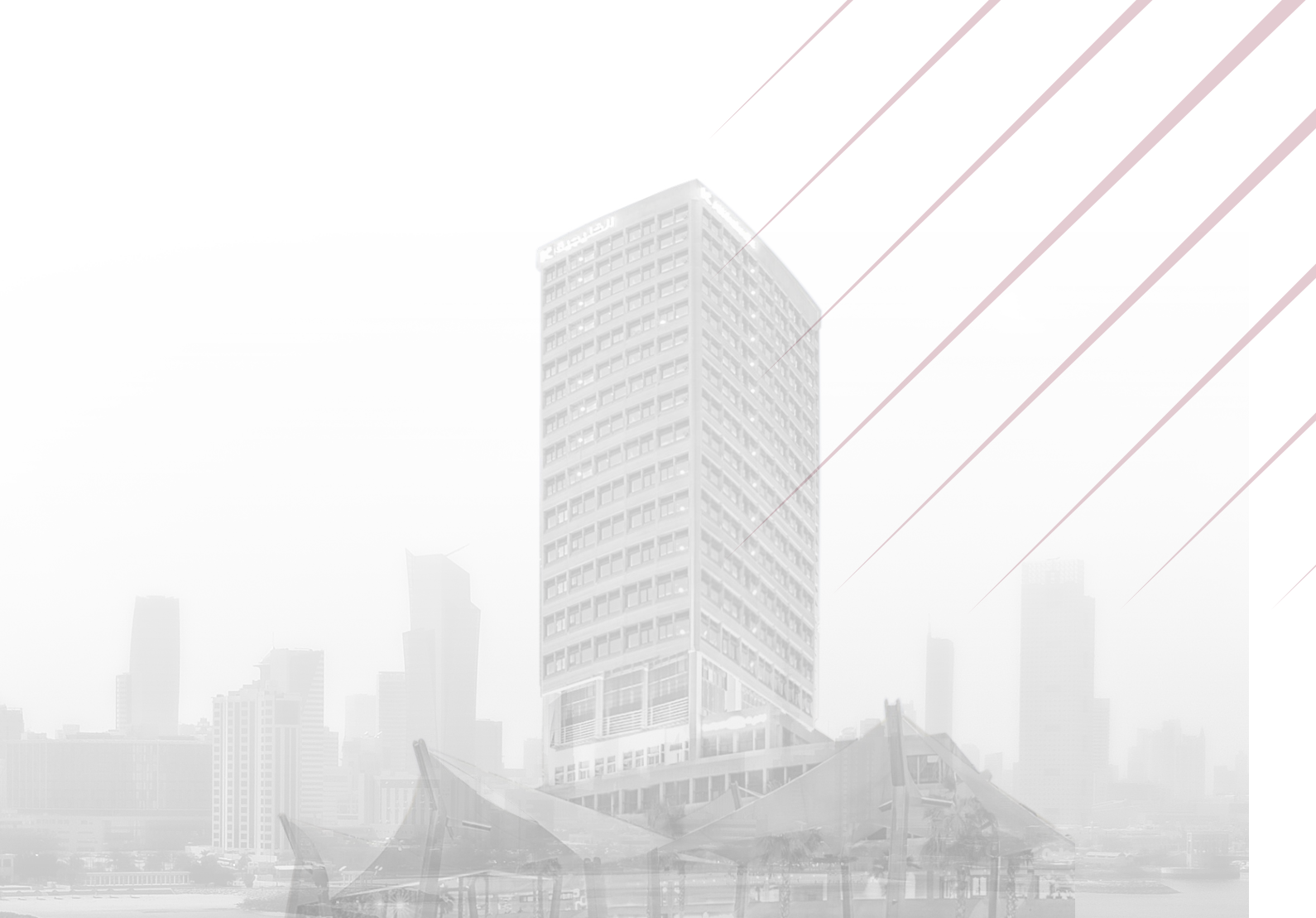
## Financial Results for the First Quarter of the Year 2022

### Net Profit

**15.4** Million  
Kuwaiti Dinars

Earnings Per Share Of **19.3** Fils In The First Quarter

- The outstanding results achieved in the first quarter was supported by a balanced strategy that positively reacts to financial and economic indicators and achieves outstanding and sustainable financial returns.
- Our positive results are built on the strong foundation we have got and our ability to adjust with the operational environment changes on both local and regional levels.
- Our strategy is based on two important modules: diversification of income sources and risk reduction.



# Financial Achievements

## First Quarter of the Year 2022

2022

**328.6**

Million Kuwaiti Dinars

**44%** ▲

Company Assets

2022

**15.4**

Million Kuwaiti Dinars

**307%** ▲

Net Profit

2022

**1.3**

Million Kuwaiti Dinars

**24%** ▲

Total Assets Under  
Management

2022

**15.4**

Million Kuwaiti Dinars

**506%** ▲

Other Comprehensive  
Income

For more information



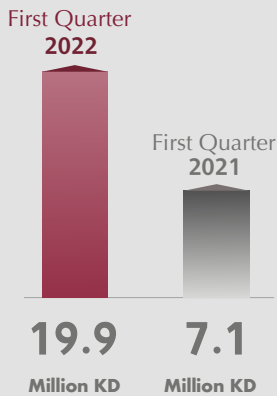


# National Investments Company

Holds  
Analysts Conference  
for Q1 2022  
Financial Results

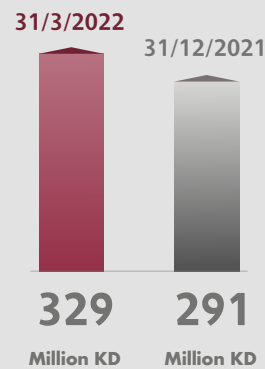
# Financial Achievements

## First Quarter of the Year 2022



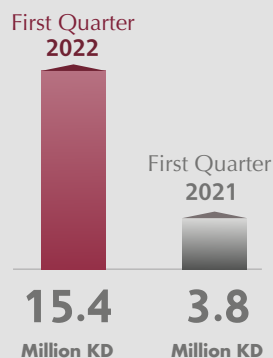
Gross Income Increase

180+ %



Total Assets Increase

13+ %




Net Profit Increase

305+ %

- Net profits reached KD **15.4** million, **19.3** fils per share, making positive results for the company in the first quarter of the year.
- The positive financial results achieved in Q1 **2022**, which reflect the company's outstanding performance and strong operational achievements that led into maintaining and strengthening its financial position and high quality assets.
- The return on average equity and average assets reached **6.6%** and **5.5%** respectively during the first quarter of **2022**, with leverage of only **1:0.21** at **March 31, 2022**, and the company's rapid liquidity ratio was **50.5%**.
- The company's performance excellence with a total income of KD **19.9** million for the first quarter of **2022**, compared to KD **7.1** million during the same period of **2021**, which reflects a **180%** increase.
- The key factor behind the increase in the company's total income in Q1 **2022** is the profit from financial assets at fair value through profit or loss of KD **16** million.

For more information



# PERFORMANCE INDICATORS

## National Investments Company

National Investments Company Holds a Virtual Annual General Meeting (AGM) and Extraordinary General Meeting (EGM)

Profits Of **24.4** Million  
Kuwaiti Dinar At **31** Fils  
Per Share

Cash Dividend Of **45%**  
The Capital By **45** Fils  
Per Share

- The achieved results and financial stability came as a consequence for the wise strategy and clear vision which has had a significant financial impact on the company's success by steady profits and double and sustainable returns as well.
- NIC has strengthened its financial position and raised its standard among others within the investment sector, which resulted to a major increase in trading its shares during **2021**.
- NIC managed to proof being one of the powerful entities which can stand firm when facing the market changes.



Net Profit for the Year  
KD million

24.4

Management, Incentive,  
Brokerage & Advisory  
KD million

9.1

Fiduciary Accounts  
KD billion

1.1

Total Assets  
KD million

290.6

Total Equity  
(Attributable to Equity Holders  
of Parent Company)  
KD million

216.8

Book Value Per Share  
Fils

272

Net Profit

▲ 1,018%

24.4  
Million Kuwaiti Dinars

Total Rights  
Shareholders

▲ 24%

216.8  
Million Kuwaiti Dinars

Total Assets  
Managed

▲ 9%

1.09  
Million Kuwaiti Dinars

Total Revenue  
Other Comprehensive

▲ 584%

25.6  
Million Kuwaiti Dinars

For more information



# INVESTMENT DEALS

As a company that is leading locally and regionally, our focus is always on creating added value for investors and shareholders. By following a prudent investment strategy that is carefully developed according to the highest international standards to ensure the highest returns for our clients, we are pleased to attach an overview of the successful investment projects that have been achieved. Through these projects, National Investments Company has set strategic objectives to achieve capital results and attractive cash returns for investors.





## FedEx Built-to-Suit Logistics Hub

### Mezzanine Investment

San Pietro Mosezzo, Italy



#### Summary:

Opportunity	Mezzanine Investment in a new logistics hub project in Italy
Location	San Pietro Mosezzo, between Milan and Turin
Tenant	FedEx Corporation (FedEx)
Type	Logistics hub development
Lease Term	15 years
Developer	Scannell Properties
Investment Size	US\$ 14.1 million
Mezzanine %	20% (60% - 80% of Capital Stack)
Term	18 months (expected repayment within 12 months)
Cash Coupon	8.00% per year (paid quarterly)
IRR	8.50% per year



## Warehouse Development

### Bridge Investment

Kitzingen, Germany



#### Summary:

Opportunity	Bridge Investment to fund a new warehouse development project located in Germany
Location	Kitzingen, located between Frankfurt and Nuremberg
Tenant	BLG Logistics
Type	Logistics hub development
Developer	Scannell Properties
Investment Size	US\$ 12.8 million
Bridge %	70%
Term	12 months (expected repayment within 6 months)
Cash Coupon	8.50% per year (paid quarterly)
IRR	12.3% per year



## Student Housing Development

### Mezzanine Investment

Orlando, Florida, USA



#### Summary:

Opportunity	Mezzanine Investment to fund a student-housing development project in close proximity to the University of Central Florida in USA
Location	Orlando, Florida
Type	Student housing development
Developer	Scannell Properties (Scannell) and 908 Group (908)
Investment Size	US\$ 14.0 million
Mezzanine %	16% of Project Cost (70% - 86% of Capital Stack)
Term	3.5 years (extendable by 1 year)
Cash Coupon	8.50% per year (paid quarterly)
IRR	9.00% per year
Sharia'a Compliant	Yes (Al Mashora & Al Raya for Islamic Financial Consulting)

For more information



# Company Fund Performance

## Outperforms Measurement Standards

NIC's investment funds achieved record performance ratios in **2021**, thanks to the performance of the funds management team and the company's expertise in managing investment shares funds.

Commenting on this performance, Al-Mukhaizim said that Al Wataniya Investment Fund performed well, with returns of **27.8%** in 2021, an increase of **297%** since its inception. Mawarid Fund for industrial and petroleum services recorded return of **30%**, while Zajil Services & Telecommunications Fund achieved a good return of **15.5%**. In addition, Al Mada Investment Fund achieved a return of **31.6%** in 2021.



## Fund Returns for 2021

الدارج  
AL DARJ

**15.68%**

الوطنية  
WĀTANIYA

**27.77%**

المدا  
AL MADA

**31.56%**

موارد  
MAWARID

**29.65%**

زاجل  
ZAJIL

**15.49%**

For more information

# DIGITAL SERVICES

## NICTRADE App

Trade in the Kuwait Boursa,  
the Gulf markets, and 80+  
international markets

Download the app



Available on the  
App Store



GET IT ON  
Google Play

For more information





# WhatsApp Service

Contact us easily  
and effectively

[CONTACT US](#)



## Client Portal

Your all-in-one online  
portal for all services

[MORE INFO](#)



National Investments Company has always been at the forefront of offering clients all that is new and qualitative in digital services. The company has launched the new trading service **NICTRADE** that offers the client the possibility of trading in more than **80** local and global financial markets in addition to Boursa Kuwait. the NICTRADE service launched according to the latest international trading techniques to keep up with the clients' increasing needs for digital services through managing and controlling trading with ease, resilience and speed of execution as well as direct linkage to the current market prices.

Also, In a leading and ambitious step at the level of local and regional investment companies and in keeping in line with the business digital transformation, National Investments Company announced the launch of the **"Client Portal"** Service via the company's website, which is an innovative platform aimed at streamlining the digital investment process.

The new Electronic Portal Service named **"Client Portal"** will enable customers to have easy access to all provided services and products. It also aims to reduce the time taken to provide services and raise automation ratio, in order to achieve the company's strategic goals in enhancing the quality level of provided services.



منتزه الوطنية

**WATANIYA**  
RESORT

**WATANIYA RESORT**

**PERFECT CHOICE FOR YOU  
& YOUR FAMILY**

**Summer Offer**

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**July - August - September**

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Location  
Wataniya Resort



# Enjoy Summer With Us

## Dates

## Prices (KD)

	Chalet Model (A)	Chalet Model (B)
<b>Sunday - Wednesday</b> (4 Days - 3 Nights)	<b>180</b>	<b>160</b>
<b>Thursday - Saturday</b> (3 Days - 2 Nights)	<b>200</b>	<b>180</b>

For Reservations  
& Inquire

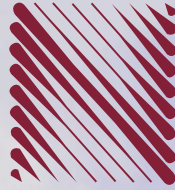
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For more information





of experience in the investment industry



شركة الاستثمار الوطنية  
NATIONAL INVESTMENTS COMPANY

Performance . Commitment . Trust

Since 1987

