

BERKSHIRE HATHAWAY HOMESERVICES

# PRESTIGE



---

**COVER FEATURE**

Magnificent Miami  
Waterfront Estate

---

**ON LOCATION**

Germany Leads  
Sustainable Living

---

**TRENDING**

The Five-Star  
Pied-à-Terre

---

**IN FOCUS**

Adventures in  
Vail & Los Cabos



BERKSHIRE HATHAWAY  
HomeServices

LUXURY  
COLLECTION



# An Executive Welcome

Welcome to the Summer 2022 issue of Berkshire Hathaway HomeServices *Prestige* magazine, and what a summer it's shaping up to be. With the ripple effects of the pandemic still being felt by the real estate industry, we are seeing a continued strong interest in luxury properties around the world.

Activity has been particularly busy in the branded luxury homes sphere — this worldwide trend has been going strong for 100 years and is showing no signs of slowing. On pages 2 - 5 we explore some of the network's most exquisite five-star pieds-à-terre — in Dubai, New York City, Los Cabos and Hawaii.

Travel is another area that is enjoying renewed interest as many of us seek to make up for lost time. In these pages, we visit two first-class leisure destinations — Los Cabos, Mexico, which will satisfy anyone with an urge to partake in aquatic sports or elite dining, and Vail, Colorado, for those eager to reconnect with nature through hiking, mountain biking or skiing.

If your idea of luxury vacationing is more centered around some well-deserved rest and recuperation, then check out our feature on pages 28 and 29 which highlights some of the most spectacular lake destinations in the world.



I hope you enjoy the magazine.

Gino Blefari  
Chairman | Berkshire Hathaway HomeServices

I'm delighted to reveal the Summer 2022 issue of Berkshire Hathaway HomeServices *Prestige* magazine. With the market delicately poised as various world and domestic factors influence conditions, this unpredictable period is not over just yet, but we can be incredibly proud of network members worldwide who have guided their clients through countless luxury home purchases and sales during this extraordinary time.

This issue's cover feature exemplifies the strength and status of the global network and the Berkshire Hathaway HomeServices brand. We are thrilled to showcase this \$150 million estate on Miami's Biscayne Bay, represented by Ashley Cusack of Berkshire Hathaway HomeServices EWM Realty. Explore this exquisite property on pages 6 and 7.

After the Berkshire Hathaway HomeServices EMEA (Europe, Middle East, and Africa) Real Estate Report revealed that more than half of respondents predict that interest in green living is on the rise, we decided to profile one of the countries leading the way in sustainable living: Germany. Head to pages 22 and 23 as we find out what trends are shaping the market there.

And as we ready to enjoy the Summer and stop and smell the roses a little, on pages 40 and 41 we showcase Venus ET Fleur, a brand that specializes in boxed blooms that last a whole year.



I sincerely hope you enjoy this latest issue of *Prestige*.

Christy Budnick  
CEO | Berkshire Hathaway HomeServices

# PRESTIGE

## BERKSHIRE HATHAWAY HOMESERVICES

SVP Global Marketing & Communications  
**Wendy Durand**

VP Luxury Marketing  
**Laura Stace**

Creative Director  
**Neill McCutcheon**

Art Director  
**Sabrina Peden**

Communications Specialist  
**Andrew Cream**

Marketing Specialist  
**Chris Purkey**

## UNIQUE HOMES

Publisher/Editor-In-Chief  
**Kathleen Carlin-Russell**

Publisher/Director Of Sales  
**Bruce Grisct**

Associate Publisher/Managing Editor  
**Mark Moffa**

Art Director  
**Jonathan Bayley**

Editorial/Advertising Coordinator  
**Ritika Jain**

Production Coordinator  
**Kristen Ordonez**

Account Executives  
**Nick Antonicello & Sheri Norris**

## TO PARTICIPATE IN PRESTIGE

833.928.9020/310.977.5915  
bgrisct@uniquehomes.com  
luxurylistings@hsfranchise.com

## ON THE COVER

## Waterfront Estate Steeped in Elegance

Commanding an unbeatable location on Miami's Biscayne Bay, this enchanting estate comprises two magnificent primary residences plus two guesthouses and multiple accessory buildings. See pages 6 and 7 for more details.



Photo courtesy of OAK Studios

# PRESTIGE

IN THIS ISSUE



TRENDING

02 **THE PERFECT  
PIED-À-TERRE**  
Roger Grody



IN FOCUS

10 **GOOD VIBES IN VAIL**  
Isabel Vega  
  
24 **EXPLORING LOS CABOS**  
Ritika Jain



ON LOCATION

22 **SUSTAINABLE LIVING  
IN GERMANY**  
Lara Becker



WANDERLUST

28 **4 LAKE DESTINATIONS  
FOR YOUR BUCKET LIST**  
Alyssa Gautieri



LUXE LIFE

40 **FLOWERS WITH FLAIR**  
Lara Becker



DEVOUR

59 **TASTING THE TERROIR**  
Roger Grody

PRESTIGIOUS PROPERTIES

Arizona	25	Hawaii	14-15	New Jersey	43	Rhode Island	58
California	16, 18-19	Idaho	20-21	New Mexico	20	South Carolina	35, 42
Colorado	8-9, 11-13, 20	Italy	62-63	New York	56-57	Utah	20, 26
Connecticut	57	Maryland	44-45	Ohio	30-31	Virginia	46
Florida	6-7, 36-39, 42, 45	Massachusetts	50-55, 58	Pennsylvania	47-49	Wyoming	20, 27
Georgia	32-35	Nevada	16-17, 20	Portugal	65		

# THE FIVE- STAR PIED-À- TERRE

BY ROGER GRODY



**The allure of home comforts paired with the white glove service offered by branded luxury residences turn many frequent travelers into homebuyers.**

Branded luxury residences are a trend that has endured some 100 years — making them a mainstay in today’s real estate world and the choice for many global citizens seeking comfort and service from a brand they can trust.

Although the concept originated in the 1920s, residential developments bearing the names of global luxury brands have exploded internationally in the past decade. Hospitality names

including The Ritz-Carlton and Four Seasons perform particularly well in the luxury real estate market, as their commitment to world-class design, amenities and service are easily transferable to residential communities. Among buyers, there is a high degree of confidence that a prospective pied-à-terre bearing the name of one’s preferred luxury hotel chain will maintain the standards with which they are already familiar. For the companies, the trend provides an opportunity to extend the exposure of their brands and foster greater loyalty among customers.

“These properties offer the lifestyle opportunities buyers are looking for,” said Dounia Fadi, chief operating officer of Berkshire Hathaway HomeServices Gulf Properties, adding that they are also attractive to business travelers who prefer not to stay in a hotel, but enjoy resort amenities.

Fadi says new developments in Dubai carrying the names of iconic luxury brands sell out long before completion. Leaders in high-end hospitality such as St. Regis and Ritz-Carlton are joined by celebrated fashion labels Armani and Versace, and even Lamborghini from the automotive sector.





Baccarat Hotels & Residences, New York City, NY



The Ritz-Carlton Residences, Dubai

“Buyers, especially after what they went through with COVID, want their community to offer more than just a home,” states Fadi. “They’re buying into a lifestyle, whether it’s the beach, golf course or other amenities,” adds the Berkshire Hathaway HomeServices executive, whose office is the primary broker for The Ritz-Carlton Residences, Dubai, Creekside, an anticipated development scheduled for completion in 2024. The resort community, a collaboration between Marriott International and innovative developer MAG of Life, will offer world-class design and amenities while promoting

a lifestyle that inspires health and wellness.

A holistic approach to wellness, one grounded in both the natural and built environments, is another significant trend attracting affluent travelers and homebuyers. The likes of Ritz-Carlton and Four Seasons have begun to embrace these values in their resorts, and this Dubai project, adjacent to a nature preserve, is a prime example of merging luxury and wellness in a residential community.

Fadi reports two-bedroom residences begin at approximately USD\$3 million while a limited collection of extravagant



Montage Residences, Los Cabos

mansions — offering more than 40,000 square feet of waterfront living — start at about USD\$46 million.

Occasionally appearing on the resale market are coveted luxury residences at a Bulgari-branded resort on an exclusive island in Dubai. That development includes 173 residences and 15 mansions situated around a marina and yacht club. Recently introduced are a limited number of floating villas providing yet another dimension to the Bulgari-branded lifestyle.

Other luxury hospitality brands offering pieds-à-terre in Dubai are Six Senses, Four Seasons, W and Dorchester Collection. In September, the government will make it easier for foreign buyers of residential properties under construction to obtain long-term visas, a move Fadi believes will further stimulate a market that is now attracting greater numbers of Europeans.

*“These properties offer the lifestyle opportunities buyers are looking for.”*

Dounia Fadi  
Berkshire Hathaway HomeServices Gulf Properties

In Midtown Manhattan, the Baccarat Hotel & Residences reflects the name of the legendary French crystal manufacturer, a 250-year-old company founded by the King of France that symbolizes perfection and the pursuit of exquisite living. Located across from MoMA, one of the finest museums in the world, the building represents a perfect living experience, with amenities including a 55-foot swimming pool, La Mer Spa and the signature Baccarat Bar. Nora Coccaro of Berkshire Hathaway HomeServices New York Properties shares, “The Baccarat’s location is the center of the universe...it’s the perfect address for a pied-à-terre in Manhattan.”

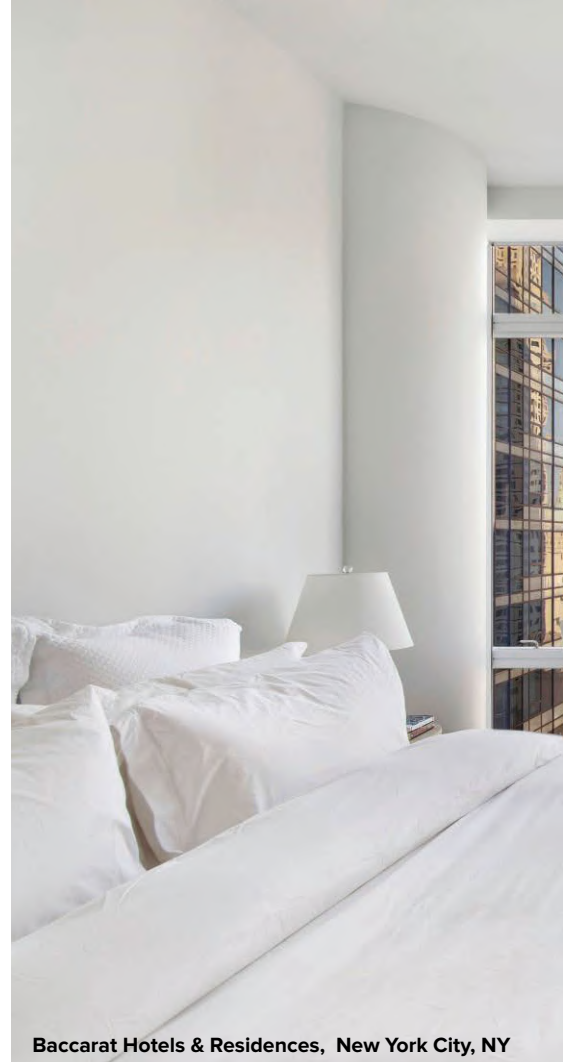
Coccaro reports a strong New York market with particularly keen interest in the Baccarat properties. “The demand for luxury apartments in Manhattan is back, and the Baccarat is the epitome of luxury and French tradition,” she explains. The hotel has been the “it” building in Manhattan since it opened in 2015, according to Coccaro, who maintains the amenities complement its unrivaled address.

Reflecting the enduring desirability of New York City to global investors, most Baccarat owners are largely from Europe and South America. Coccaro currently offers two properties at the Baccarat, including a 2,300-square-foot unit with captivating city and Central Park views, listed at \$7.995 million.

In Hawaii, The Ritz-Carlton Residences Waikiki Beach provides an exceptional opportunity for buyers seeking a resort lifestyle without sacrificing the cosmopolitan energy of Honolulu. Sisi Takaki, a luxury broker at Berkshire Hathaway HomeServices Hawai’i Realty, is representing 11 studio units there, all with unobstructed ocean views, attractively priced in the \$700,000s and \$800,000s.

Reinforcing the essence of why branded properties are gaining traction, Takaki suggests, “Buyers of Ritz-Carlton Residences appreciate the assurances of world-class amenities and service.”

Takaki reports that prior to the pandemic, 95 percent of interest in these properties was from Japan where The Ritz-Carlton brand is particularly valued, but West Coast buyers are currently most prevalent. “Also, executives based on the East Coast who do business in Asia use Hawaii as a hub for their families,” explains the luxury specialist, citing the state’s strategic location for recharging between long flights.



Baccarat Hotels & Residences, New York City, NY





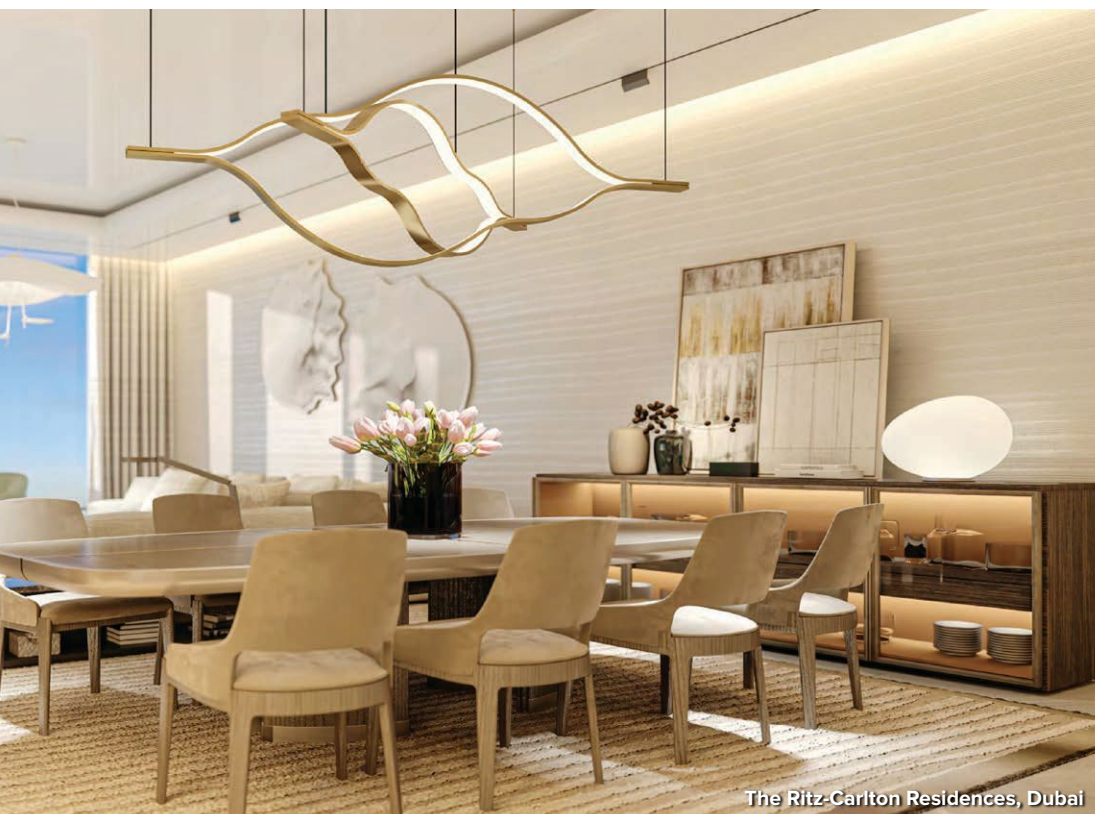


Los Cabos, Mexico has no shortage of elite hotels, and owners at the Montage Residences enjoy the lifestyle of a Forbes five-star resort in the privacy of their own homes. Ian Gengos, owner and managing broker at Berkshire Hathaway HomeServices Baja Real Estate, is representing a 4,875-square-foot condominium at the Montage for \$5.75 million, and reports elevated interest reflects the most robust market he has witnessed in his 20-year career in Los Cabos.

“The Montage brand, with a strong level of recognition in other resort markets like Park City, enjoys a loyal clientele and the amenities here are among the best on the peninsula,” explains Gengos. He observes post-pandemic buyers are increasing the time they spend at their Mexican properties and notes that, while West Coast investors once dominated the market, the entire world has now discovered the Baja Peninsula.



The Ritz-Carlton Residences, Waikiki Beach, HI



The Ritz-Carlton Residences, Dubai



Montage Residences, Los Cabos





Indian Spring



Indian Spring



Indian Spring

## Magnificent Miami Estate Showcases Waterfront Elegance

Rich in charm and history, this 4-acre estate represents a truly once-in-a-lifetime opportunity. Currently owned by renowned businessperson and philanthropist Adrienne Arsht — benefactor of the Adrienne Arsht Center for the Performing Arts of Miami-Dade County — this storied property comprises 2 magnificent primary dwellings, 2 guesthouses, plus an array of accessory buildings. With the city skyline commanding the near distance, the site boasts a preeminent location. Both main structures enjoy





Indian Spring



## Ashley Cusack

Senior Vice President

C: 305.798.8685

[ashley@ashleycusack.com](mailto:ashley@ashleycusack.com)  
[www.ashleycusack.com](http://www.ashleycusack.com)

Berkshire Hathaway HomeServices  
 EWM Realty



Villa Serena



Villa Serena

unparalleled views of Biscayne Bay, thanks to over 400 feet of waterfront. Primary residence Indian Spring was mindfully constructed by Arsht in 1999 to complement the Mediterranean style of the second home, Villa Serena. Commissioned for former Secretary of State William Jennings Bryan in 1913, Villa Serena was expertly restored by Arsht in 2012. Countless dignitaries and celebrities have reveled on this site throughout its history. Arsht plans to donate proceeds of the sale to a philanthropic cause. Offered at \$150,000,000





### ARROWHEAD | \$6,399,000

38 Riverbend Drive | 4 Bedroom | 4 Full/2 Half Bath | 5,654 sq. ft.  
Spectacular golf course and Game Creek Bowl views  
Hope Nickeson, 720-275-3186



### SINGLETREE | \$5,600,000

261 Mesquite | 6 Bedroom | 6.5 Bath | 8,516 sq. ft.  
Unique alpine getaway secluded at the top of Singletree  
Alida Zwaan, 970-471-0291



### BELLYACHE | \$5,000,000

288 Travis Road | 5 Bedroom | 6 Full/2 Half Bath | 7,213 sq. ft.  
Pristine custom-built mountain home with privacy and views  
Adam Bartlett, 970-401-2100



BERKSHIRE HATHAWAY  
HomeServices  
Colorado Properties

LUXURY  
COLLECTION

*Connecting mountain lovers with  
mountain homes since 1971*

**bhhscoloradoproperties.com**





### LIONSHEAD | \$2,195,000

Lionshead Arcade No. 306 | 2 Bedroom | 2 Bath | 886 sq. ft.  
Ski-slope views in the core of Lionshead  
Timm Kluender, 970-471-3472



### WEST VAIL | \$4,199,000

2924 Snowberry Drive B | 4 Bedroom | 4.5 Bath | 3,185 sq. ft.  
Mountain modern home with expansive views  
Hope Nickeson, 720-275-3186



### LIONSHEAD

\$6,995,000 to \$14,900,000

ELEVATION Residences | 3 Residences Remaining | 3 & 4 Bedrooms | Penthouse  
Craig Denton, 970-376-0087 | Kyle Denton, 970-393-2154 | Steve Michonski, 970-331-4539



## Specializing in Colorado's Luxury Mountain Resorts

970.329.2482 | [bhhscolorado.com](http://bhhscolorado.com)



# GOOD VIBES IN VAIL

BY ISABEL VEGA

Vail, Colorado, offers year-round activities that will ignite your adventurous spirit and allow for relaxation and reinvigoration. Mark Weinrich, a Berkshire Hathaway HomeServices Colorado Properties broker associate, highlighted the best spots to stay, play, dine and relax in the picturesque town.

## STAY

"I suggest staying at the newly remodeled Grand Hyatt; it's a fantastic location on the banks of the Gore Creek," said Weinrich. After a multimillion-dollar renovation, Grand Hyatt offers 285 new accommodations with state-of-the-art decor, luxurious bathrooms, and year-round alpine experiences.

## PLAY

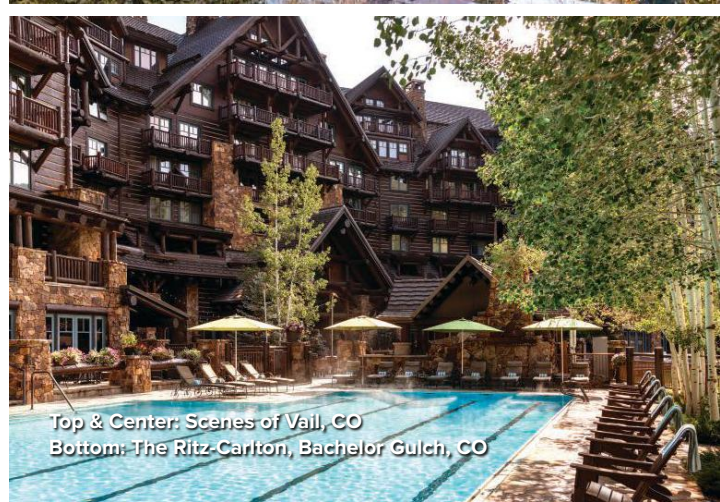
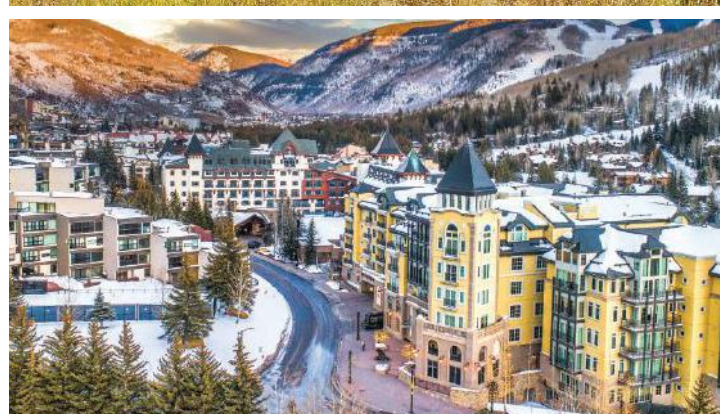
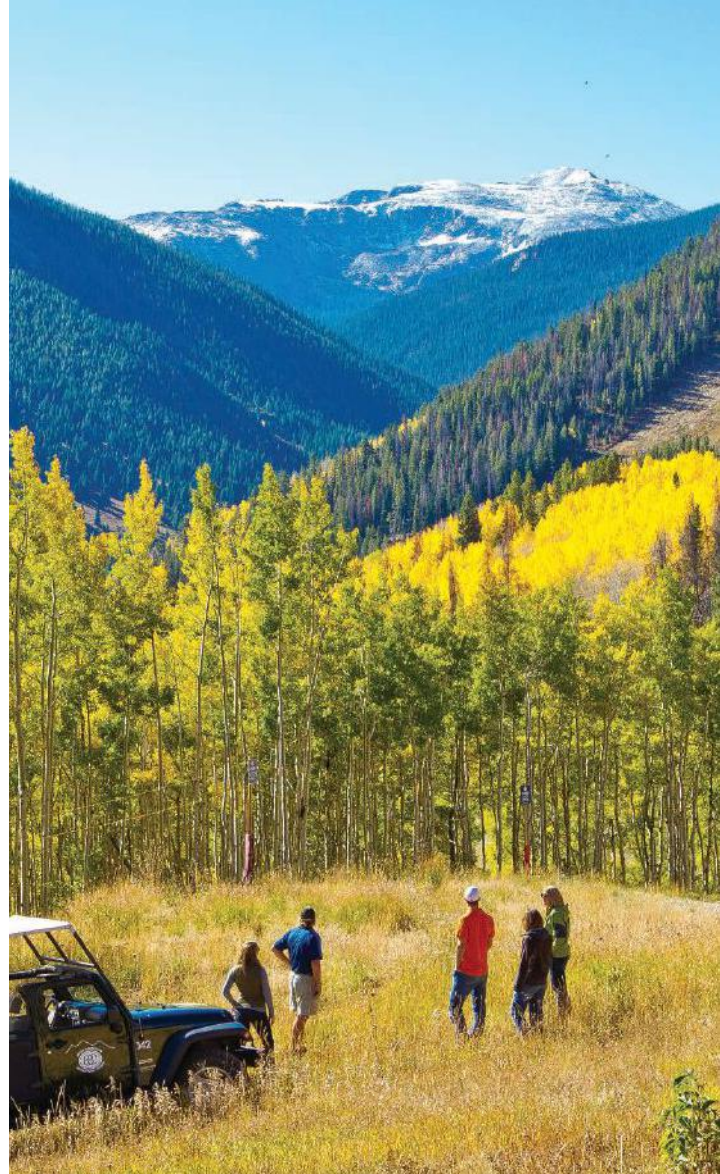
"Venture Sports is located in the Grand Hyatt and offers bike rentals and Vail Pass bike tours. This is an all-age and ability activity — Venture offers Ebikes along with kids' bikes and comfort bikes. For the adventurous, one can rent full suspension mountain bikes and ride up Vail Mountain, or simply put the bike on the Gondola to enjoy a downhill ride," Weinrich shared.

## DINE

The new Spanish tapas bar and restaurant, Barrio Social, is Weinrich's selection for an enjoyable meal. "This restaurant has a large south-facing outdoor patio," he said. Barrio Social brings authentic Spanish cuisine to the Vail Village; this exciting new space is located next to La Bottega and Delizioso.

## RELAX

Finally, to unwind after a long day biking during the summer or taking to the ski slopes during the winter, Weinrich suggests relaxing with a spa treatment. "There is no better spa in my opinion than The Ritz-Carlton, Bachelor Gulch." Some of their featured services include an Ultimate Radiance and Renewal Facial, and the Miner's Mineral Mud Wrap.



Photos: Top by Jack Affleck; Middle by Kevin Ruck/Shutterstock.com; Bottom courtesy The Ritz-Carlton, Bachelor Gulch

Top & Center: Scenes of Vail, CO  
Bottom: The Ritz-Carlton, Bachelor Gulch, CO





## Linda Ireland

Broker, Realtor® CMAS, CLHMS

C: 303.718.6672  
lindairelandhomes@gmail.com

Berkshire Hathaway HomeServices  
Elevated Living Real Estate

### 404 Thunder Road Evergreen, CO

An equestrian estate, a car collector's dream, and multi-family compound are just a few possibilities for this special property. Enjoy 22 acres with a barn, paddocks, 4 pastures, 2 ponds, and Continental Divide views. \$2,995,000



### 19855 Flint Lane Morrison, CO

Originally built by an architect and designer, this luxury home exudes superior quality and design. You will be captivated by massive log accents and a wall of windows allowing nature to be a part of your everyday living experience. \$2,900,000





## Kelli Anderson

Sales Associate

C: 303.579.0665  
kellianderson@bhhselevated.com

Berkshire Hathaway HomeServices  
Elevated Living Real Estate



### 33964 Deep Forest Rd Evergreen, CO

Peaceful, coveted Soda Creek location with 15-plus gated acres, a private (stocked) pond, multiple outdoor entertaining areas, an indoor pool, a beautiful home plus a detached 5-car garage. \$3,600,000



### 33487 Buffalo Park Rd Evergreen, CO

This home has been thoughtfully designed to take advantage of the fabulous views, space to entertain, expansive decks and picture windows that make you feel like you're outside. This one-owner, meticulously maintained custom home is located on 14-plus acres. \$2,750,000





**Jason Parker**

Managing Broker, Commercial

C: 303.877.8329  
jason@bhhselevated.com

Berkshire Hathaway HomeServices  
Elevated Living Real Estate

## 580 Packsaddle Trail Evergreen, CO

Incredible custom mountain home offering privacy and world-class views of the Rocky Mountains, featuring 6 bedrooms, 8 baths and 2 home offices. This home will not disappoint the discerning buyer. \$3,150,000



## Kailua Kona, HI

Private agricultural estate on 1.87 acres with sweeping ocean views. Opportunities are endless — a turnkey, beautifully upgraded home on an organic coffee farm with tropical and citrus fruit trees. Located 5 minutes from shopping, restaurants and beaches. \$2,100,000



**Caroline Faringer**

Realtor Assc., RS-611843

C: 808.753.6988  
carolinef@bhhshawaii.com

Berkshire Hathaway  
HomeServices Hawai'i Realty



**Lali DeWolfe**

Realtor Assc., RS-58789

C: 808.392.2656  
lalid@bhhshawaii.com

Berkshire Hathaway  
HomeServices Hawai'i Realty

## Kailua, HI

Classic single-level home in the desirable Beachside neighborhood of Kainalu Park. Private access to the white sandy beaches. The spacious backyard gives you plenty of room to play and entertain. Abundance of possibilities to add personal touches and make this your dream home. \$3,150,000



**Donna M. Maier**

REALTOR®, RB-21315

C: 808.227.4799  
donnam@bhhshawaii.com

Berkshire Hathaway  
HomeServices Hawai'i Realty



**Liane M. Freitas**

REALTOR®, RB-20954

C: 808.371.4672  
lianef@bhhshawaii.com

Berkshire Hathaway  
HomeServices Hawai'i Realty





**Shannon K. Smith**

REALTOR®, RB-21159

C: 808.225.3736

shannons@bhhshawaii.com

shannonsmith.bhhshawaii.com

Berkshire Hathaway HomeServices  
Hawai'i Realty



**Reine Ah Moo**

REALTOR®, RB-21168

C: 808.343.4204

reine@reinerealtor.com

reineahmoo.bhhshawaii.com

Berkshire Hathaway HomeServices  
Hawai'i Realty



## Honolulu, HI

Enjoy Koko Head and ocean views from this 3-level home. The floor plan is designed for the flexibility of having a single-level family home and when needed, additional bedrooms, a media room or office space on lower levels. Maximized views from every room with privacy. \$4,652,000





## Blythe, CA

Gorgeous ranch consisting of 160 total acres with water rights. 80 acres have a completed 32-lot subdivision, great investment property. Call Donna De Genaro at 760.532.0429. \$3,475,000



## Palm Springs, CA

Avant-garde luxury in Historic Tennis Club neighborhood, downtown Palm Springs. Four bedroom suites, a 3-car garage, and spectacular mountain views. Call Sandra Quinn at 760.861.5150. \$3,498,000



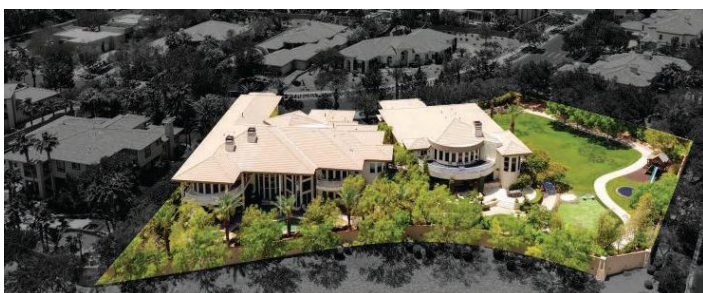
## Upland, CA

Beautiful single-story pool home with attached dwelling unit and mountain views. A multi-generational home with 6 bedrooms and 6 baths. Call Jody Velto at 909.560.2880. \$1,599,999



## Henderson, NV

Luxury estate on over a third-acre lot with 5,717 square feet of living area, 5 bedrooms, a 4-car garage, 5.5 baths, and more. Call Mike Carlucci at 702.461.4422. \$2,399,900



## Las Vegas, NV

Situated on over 1.25 acres in the highly coveted Mountain Trails, this entertainer's dream will exceed any expectations for Las Vegas luxury living. Call Ivan Sher at 702.400.2400. \$8,250,000



## San Clemente, CA

Stunning custom home with ocean views and 2,500 square feet of outdoor living space in Sea Pointe Estates. Meticulously maintained. Call Mary Marx at 760.424.9299. \$3,500,000

**Berkshire Hathaway  
HomeServices  
California Properties**  
bhhscaproperties.com

**Berkshire Hathaway  
HomeServices  
Nevada Properties**  
bhhsnv.com

**Berkshire Hathaway  
HomeServices  
Arizona Properties**  
bhhsaz.com





**Ivan Sher**

Sales Associate

C: 702.400.2400  
ivan@isluxury.com

Berkshire Hathaway HomeServices  
Nevada Properties

## Las Vegas, NV

Majestically perched within The Summit Club, this 5-bedroom, 8-bath home features city, mountain, and golf course views. Boasting more than 9,400 square feet of luxurious living, the property is perfectly situated between the excitement of the Las Vegas Strip and the serenity of Red Rock Canyon. \$21,000,000





**Shari Lyons and  
Associates**

C: 209.694.6931  
sharilyonsrealtor.com

Berkshire Hathaway HomeServices  
Drysdale Properties

## Herring Creek Lane Strawberry, CA

This Mountain Family Compound is an exceptional riverfront property in the Central Sierra Mountains, 10 minutes from Dodge Ridge Ski Area and Pinecrest Lake. Along with this charming main house the property also includes 2 adjacent guest cabins, both featuring beautiful natural light and gorgeous mountain views. Enjoy the outdoor fire pit and stargaze to the sounds of the river. \$4,870,000





## Cristal Clarke

Sales Associate

C: 805.886.9378  
cristal@montecito-estate.com

Berkshire Hathaway HomeServices  
California Properties

## Santa Barbara, CA

Elegantly nestled on more than 42 acres, this home ventures beyond the extraordinary and offers privacy, serenity and breathtaking 360-degree views of Santa Barbara's mountains and the Pacific Ocean. The 4-bedroom, 6.5-bath, Andy Neumann-designed residence showcases indoor and outdoor living for a serene and peaceful lifestyle. \$19,995,000





Aspen • Beaver Creek Resort • Big Sky • Breckenridge  
Coeur d'Alene • Crested Butte • Deer Valley • Jackson Hole  
Park City • Sun Valley • Tahoe • Taos • Telluride • Vail

**WE CALL THE MOUNTAINS HOME.  
LET US HELP YOU DO THE SAME.**

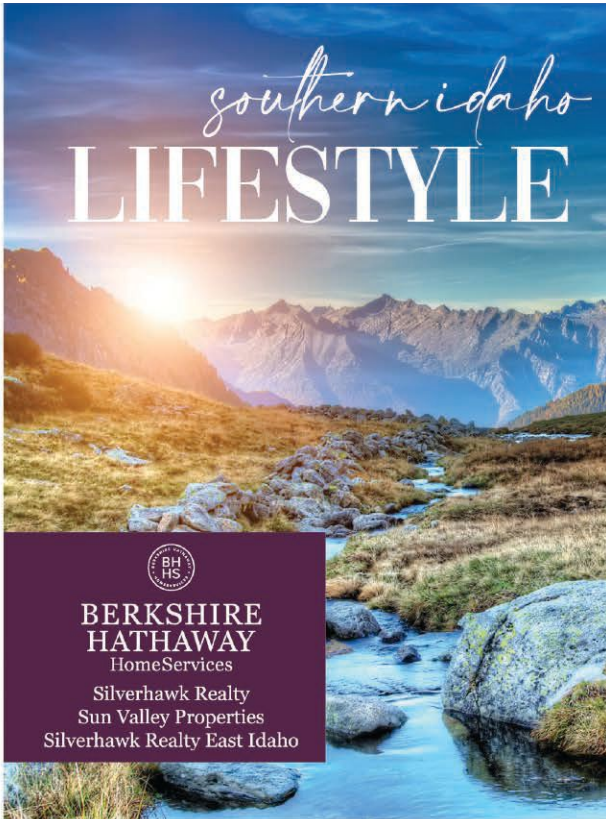
Mountain Resort Group consists of over 800 Berkshire Hathaway HomeServices network agents in 18 offices, representing over a dozen brokerages ranging across seven states in the Mountain West.

Isn't it time to live the life you've been dreaming about?

**[MountainResortRealEstate.com](https://MountainResortRealEstate.com)**







# southern idaho LIFESTYLE

**BERKSHIRE  
HATHAWAY**  
HomeServices  
Silverhawk Realty  
Sun Valley Properties  
Silverhawk Realty East Idaho

## CELEBRATING 20 YEARS IN THE BOISE VALLEY

2001-2021

**Established** in 2001, Berkshire Hathaway HomeServices Silverhawk Realty is one of the longest standing real estate offices in southwest Idaho, with 5 offices and 55 Realtors® to serve all your real estate needs throughout the Boise Valley into Eastern Oregon.

With our **combined forces** of Berkshire Hathaway HomeServices Silverhawk Realty, Berkshire Hathaway HomeServices Sun Valley Properties & Berkshire Hathaway HomeServices Silverhawk Realty East Idaho, we bring expertise and experience to Southwest, Central, and Southeast Idaho.

**Stay Connected** with Your **FOREVER BRAND** and Idaho's Elite Circle company, ranked 44th within Berkshire Hathaway HomeServices global network comprised of 1,500+ offices.

***Berkshire Hathaway HomeServices Silverhawk Realty**  
Serving the Boise Valley into Eastern Oregon **208-459-4326***

***Berkshire Hathaway HomeServices Sun Valley Properties**  
Serving Ketchum, Hailey, and Sun Valley Resort Area **208-726-3411***

***Berkshire Hathaway HomeServices Silverhawk Realty East Idaho**  
Serving Eastern Idaho: Idaho Falls & Beyond **208-913-2447***

©2022 BHH Affiliates, LLC. An independently owned and operated franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of Columbia Insurance Company, a Berkshire Hathaway affiliate.



## Wilder, ID

Fantastic and rare hilltop property with nearly 300-degree unobstructed views of the magnificent Owyhee Mountain Range. Nestled in the Snake River AVA "Idaho Wine Country," this gorgeous home boasts 3,000 square feet, a pool shop and 16.15 acres. \$1,350,000



## Tracy Kasper

Licensed Real Estate Broker  
and Owner

C: 208.867.2709  
O: 208.459.4326  
tracy@justimagineidaho.com

**Berkshire Hathaway HomeServices  
Silverhawk Realty**





# LEADING THE WAY

BY LARA BECKER

When it comes to the best practices in sustainable and green living, Germany has proven itself a global leader. Here we look at three key trends.





*“A German homebuyer typically purchases a house and keeps it for life — a forever home.”*

Carsten Heinrich, Managing Director  
Berkshire Hathaway HomeServices  
Rubina Real Estate

As the largest economic power in Europe, Germany and its initiatives have the ability to impact housing trends across the globe. The Berkshire Hathaway HomeServices 2022 EMEA (Europe, Middle East, and Africa) Real Estate Report follows these trends, and found that more than half of respondents predict climate change is going to continue to affect the housing market in the next three to five years.

According to recent reports, Germany is one of the most advanced countries in establishing legislation, implementing new standards, and creating social changes regarding green living.

Many of these positive steps forward have stemmed from the country's post-COVID recovery plan and environmental impacts such as destructive floods. To spearhead this plan, Germany even set in place a \$45 billion, 18-year plan to move away from coal-power emissions — the country intends to completely phase out coal by 2038 by closing major lignite mines and coal-powered stations.

When it comes to homeowners, three key sustainable living trends stand out as impacting the German market.

First up, Germany has pioneered new energy solutions that could have wide-reaching effects in the future. Most notable is its debut of Green Hydrogen,

coined in Germany's recovery plan as 'tomorrow's petroleum.' The innovation intends to use renewable energy to create hydrogen, which would cut down on the normally environmentally taxing process. Green Hydrogen processes could see implementation in businesses, factories and individual homes in the foreseeable future.

Next, Germany has been promoting new legislation such as its Energy Concept and the German Strategy for Adaptation to Climate Change, which both aim to eliminate harmful emissions, and put new standards in practice for using renewable materials.

Germany is one of the only countries to have a Green Party as part of its coalition government, and has been incentivizing homeowners and building developers with extra funding for properties that save or reduce energy emissions. Anyone in the country can apply for this federal funding titled “Federal Funding for Efficient Buildings.”

Finally, German buyers and investors are increasingly interested in Smart Houses, and features that use technology to provide conveniences. Carsten Heinrich, managing director at Berkshire Hathaway HomeServices Rubina Real Estate in Germany, elaborated on this aspect of change.

He noted that sufficient natural light exposure, renewable energy efficiency, and the use of environmentally conscious materials are incredibly important to homeowners here.

German architecture firm Baufritz has set the trend with a completely self-sufficient property that boasts three energy sources — a wind turbine, hydrogen fuel cell, and solar energy; natural limestone, ash and fir wood materials; and ceilings that are kept low in order to retain heat.

In all, Heinrich and others state that buyers in Germany are more likely to carefully consider each aspect of their home when it comes to environmental factors, even considering where a home is located and which natural materials are available in the vicinity.

Heinrich predicts that Germany will continue to be a good benchmark for trends and booming markets. He says there are several factors that make the country an interesting opportunity for home buyers and investors alike, alongside having a reputation as a lucrative, but stable market.

“It can be said that we will have stable and increasing demand in the coming months,” Heinrich says. “A German homebuyer typically purchases a house and keeps it for life — a forever home.”





Zadún, a Ritz-Carlton Reserve, Los Cabos

# LIVE LIFE TO THE FULLEST IN LOS CABOS

BY RITIKA JAIN

When you think of Los Cabos, Mexico, you may think of it as a place to indulge in a brief reprieve from your daily life, but it is in fact also a wonderful place to settle permanently. The city is known for its vibrant nightlife, luxury resorts, aquatic sports, and ample opportunities for relaxation. Ian Gengos, owner and broker of Berkshire Hathaway HomeServices Baja Real Estate, has lived in Los Cabos for 18 years, initially drawn to the area by its amazing climate, culture, and lifestyle. From deluxe dining to an exhilarating clubbing scene, Los Cabos has it all.

**DINE** It's tough to beat authentic Mexican food. For a classic resort-dining experience, head over to Comal at Chileno Bay Resort & Residences, El Farallon at The Waldorf Astoria, or Arbol at Las Ventanas. For an eventful night out, Gengos recommends Rosa Negra, Bagatelle, and Funky Geisha, which always make for a great start to the evening.

**STAY** Experience the height of luxury resort living at one of these grand resorts: Zadún, a Ritz-Carlton Reserve; The Auberge; The Rosewood; The St. Regis; The Four Seasons; and NOBU, just to name a few. "A popular trend is to rent a private villa in a community with resort amenities and enjoy all the community and the resorts have to offer," says Gengos.

**PLAY** There are endless opportunities for adventure in Los Cabos. The area accommodates world-class sport fishing, surf breaks, a protected marine park for scuba diving, whale watching, and swimming with whale sharks and sea lions.

**RELAX** If you're looking to lay your head back and soak up the sun, Los Cabos has an array of beach restaurants and clubs with cabanas to enjoy a day of peace and relaxation. "My best day is to get away from the office and put my feet in the sand with a bucket of beer and some beach toys, while my kids explore the tidal pools or skimboard. Throw in a beach massage for good measure and it's a wrap," relates Gengos.



The Arch of Cabo San Lucas



El Barrio at Zadún, a Ritz-Carlton Reserve, Los Cabos





**Simon Fort**

Associate Broker - REALTOR®  
Chairman's Circle Gold

C: 928.910.9484  
simonfortrealtor@gmail.com  
www.simonfort.com

Berkshire Hathaway HomeServices  
Arizona Properties



## 854 Autumn Breeze Rd Prescott, AZ

Minutes to Downtown Prescott, this home displays European flair, ornamental moldings and trim, travertine tile, custom cabinetry and quality appliances. Enjoy panoramic views from the upper deck and corner breakfast nook, 2 relaxing living areas, a cherrywood built-in book-shelved den, and primary suite downstairs with 3 extra bedrooms, a kitchenette and private deck. \$1,369,000





We are proud to represent real estate developments in Park City, Deer Valley®, the Heber Valley, and throughout Utah.

## Every Adventurer Needs a Base Camp



[PromontoryClub.com](https://PromontoryClub.com)



[RedLedges.com](https://RedLedges.com)




[SkyRidgeParkCity.com](https://SkyRidgeParkCity.com)



[TaliskerClub.com](https://TaliskerClub.com)

See more at [BHHSUtah.com/developments](https://BHHSUtah.com/developments)

@bhhsutah   

©2022 BHH Affiliates, LLC. An independently owned and operated franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of Columbia Insurance Company, a Berkshire Hathaway affiliate. Information not verified or guaranteed. Equal Housing Opportunity. 





## Kurt Harland & Tim Harland

Majority Owner / Broker  
& Associate Broker

K: 307.413.6887  
T: 307.690.8464  
kurt@bhhsjacksonhole.com  
timh@bhhsjacksonhole.com  
harlandbrothersrealestate.com

Berkshire Hathaway HomeServices  
Brokers of Jackson Hole Real Estate

## Stunning Equestrian Estate Jackson Hole, WY

This 25-acre equestrian property offers stunning features, including amazing vistas, a Western-style main home, 2-bedroom guesthouse, and a 7-stall horse barn with tack rooms, loft and office. The custom-designed main house has 4,916 luxuriously appointed square feet, with magnificent views of the Grand Teton mountains throughout. Peace and natural beauty surround this unique homestead. \$22,000,000



# FOUR LAKE DESTINATIONS FOR YOUR BUCKET LIST

BY ALYSSA GAUTIERI

With stunning mountain views, charming villages, and quiet beaches, you won't want to skip on these spectacular lake destinations. Unwind with a sunset cruise, wander around surrounding towns and admire historic architecture, or embark on a new adventure like paddleboarding or ziplining. From New York to Northern Italy, here are four locations worthy of a spot on your bucket list.



Lake Placid, NY





Lake Como, Italy

## 1 LAC TREMBLANT

*Mont-Tremblant,  
Québec, Canada*

Surrounded by mountains and dense forest, Lac Tremblant offers a picturesque backdrop for a luxurious boat cruise, memorable fishing expedition, or afternoon aboard a sailboat. Travelers will discover unique landscapes and secluded beaches as they explore the long, narrow lake, which is home to seven islands and five prominent bays.

This idyllic lake is located at the foot of Mont Tremblant, which rises to an altitude of 875 meters and offers breathtaking views of the Laurentians. The popular ski and snowboard destination has four distinct slopes, 14 lifts, and more than 102 trails. Visitors can also enjoy views from the highest peaks on the panoramic gondola, embark on a thrilling zipline tour, or learn to rock climb.

## 2 LAKE PLACID

*Adirondack Mountains,  
Essex County, New York*

Admire views of the Adirondack Mountains, explore more than 30,000 miles of waterways, and zipline over Olympic ski jumps. One of the most popular tourist destinations, Lake Placid covers 2,170 acres and about a fifth of New York State.

The village of the same name is home to many charming, locally-owned restaurants and shops. One of the only cities in the world to host two Winter Olympic Games, Lake Placid features 288 skiable acres, 90 trails, and 11 lifts at Whiteface Mountain. Locals and visitors can also enjoy miles of mountain bike and hiking trails, as well as endless rivers, streams, and ponds for sailing, fishing, and watersports.

## 3 LAKE COMO

*Lombardy,  
Northern Italy*

Located against the foothills of the Alps, Lake Como is surrounded by quaint villages with historic homes and lush greenery. Relax on the peaceful beaches, explore the waters on a boat tour, or discover the many hiking and walking trails. Admire jaw-dropping views and historic villas in the surrounding cities which include Bellagio, Varenna, Menaggio, and Como.

The third largest lake in Italy and one of the deepest lakes in Europe, Lake Como is shaped like an upside-down “Y” with three slender branches. Visitors can paddle board, kayak, Jet Ski, or swim in the waters during hot summer months. Milan Malpensa Airport is just a short 40-minute drive from the lake’s southern tip.

## 4 LAKE WINDERMERE

*The Lake District,  
Northern England*

Cruise along the lake during sunset, explore the vast waters from a kayak or canoe, or picnic in Fell Foot Park. Surrounded by mountain peaks and delightful villages, Lake Windermere spans 10.5 miles and is the largest natural lake in Cumbria’s Lake District National Park — which is home to 16 lakes in total.

One of the oldest vacation destinations in the world, The Lake District was carved out by glaciers about 15,000 years ago. Today, it offers a range of family-friendly attractions like The World of Beatrix Potter Attraction and Brockhole on Windermere, a famous adventure playground. Stop by Ambleside, a bustling town on the lake’s north shore, for afternoon tea, historic estates, and an abundance of mountain trails.





## 525 First Avenue, Gallipolis, OH

For the first time, the Holzer family house is available, along with its 2-bedroom guesthouse and 2 individually parceled lots in between. In the Historic Garden District, this 4,000-plus-square-foot, 5-bedroom, 4.5-bath home, designed by world-renowned architect Royal Barry Wills, awaits its next owner. All 4 individually parceled lots (a combined 2-plus acres), back to the Ohio River with breathtaking views. \$1,200,000



## 6893 Riverside Drive, Powell, OH

Gorgeous, custom-built, 6-bedroom, 5-bath home featuring soaring ceilings, a chef's kitchen, high-end finishes, computerized 3-furnace heating system, custom lighting, and over 2,100 square feet of stamped concrete patio overlooking the river with amazing views and sunsets. This home boasts 10,000 square feet, including a walk-out lower level with huge bar/entertaining area, and a 4-plus-car garage. \$1,750,000



### Joe Herban

Top-producing Realtor

C: 614.316.5137 | herbanj@yahoo.com  
joesellscolumbus.com

Berkshire Hathaway HomeServices Plus Realty





### 3218 Bean Oller Road, Delaware, OH

This was a rare opportunity to call a 6-bedroom, 6.5-bath, custom-built estate on 5.35 private acres home. This fine farmhouse-style home features 3 finished levels with 6,000± finished square feet, including a 1st-floor primary suite with his/hers walk-in closets and a walk-in shower, 1st-floor den/laundry/2nd bedroom with a full bath, great room, gleaming kitchen and so much more. Sold for \$1,585,000



### 7656 Cloister Drive, Columbus, OH

One of the premier homes in the Woods at Josephinum, showcasing the impeccable quality of a Bobb Webb custom-built home. It features 4,500± finished square feet, 4-5 bedrooms, 3 full baths, a cozy sunken great room with custom built-ins, formal dining room, huge 1st-floor den, sizeable 1st-floor bedroom with full bath, and a manicured yard with an in-ground pool. Sold for \$1,585,000



### 1946 Woodlands Place, Powell, OH

Ideally located on a gated cul-de-sac and nestled into a private 1-plus-acre ravine view lot, this 5-bedroom, 5.5-bath custom Michael Edwards-designed and built home will astonish you. The uncompromising quality and design are second to none. Its stone facade sets the stage for the dramatic foyer, exquisite 1st-floor primary suite, en suite bedrooms, office, formal areas and chef's kitchen with views. Sold for \$965,000



#### Joe Herban

Top-producing Realtor

C: 614.316.5137 | herbanj@yahoo.com  
joesellscolumbus.com

Berkshire Hathaway HomeServices Plus Realty





### 14718 Taylor Road, Milton, GA

Gorgeous 4-plus acre farmhouse-style estate on a private fenced lot with driveway leading to an idyllic setting. Flagstone patio with fireplace and more. \$1,675,000. Butler Swayne Team, 770.241.9165



### 1820 Orchard Lane, Talking Rock, GA

Luxury, 17-acre Southern Living-designed home overlooking a vineyard. Saltwater pool/spa and decks with mountain views. \$1,875,000. Jenny Janssen & Rachel Hill Team, 706.889.1705



### 15955 Meadow King Way, Alpharetta, GA

Beautiful estate on 1.59-plus acres in The Manor Golf & Country Club. Custom built with style, details and upgrades. Covered patio with wooded views. \$1,425,000. Susan Feddersen, 773.710.4709



### 3342 Kilby Place NW, Atlanta, GA

Stunning 18th-century French Manor House located in the heart of central Buckhead. Includes unique architectural features and moldings from France. \$1,850,000. Mark Gasparro, 404.536.1026



### 2871 Miller Bottom Road SW, Conyers, GA

This stunning estate overlooks rolling hills, lakes, and pastures. The outside offers endless spaces for fun and relaxation with a saltwater pool/spa and cabana. \$3,750,000. Christy Sparkman, 770.317.6463



### 13720 Bethany Road, Milton, GA

Spectacular 11,000-square-foot estate on 4.5 manicured acres, featuring 8 en suite bedrooms, 7 fireplaces, and a finished terrace level with a wine cellar. \$3,395,000. Todd Kroupa, 770.910.4860

## Berkshire Hathaway HomeServices Georgia Properties

O: 770.992.4100  
bhhsgeorgia.com





### 3777 Paces Ferry Road, Atlanta, GA

Known as the “Boxwood Estate,” the main house was originally owned by Atlanta legend Lewis Grizzard. Updated with a pool and putting green. \$3,495,000. Kimberly Ayers, 404.281.9301



### 3084 George Williams Road, Monroe, GA

A unique 20-acre estate that offers a magnificent European-inspired main house, log cabin guesthouse, and a secondary rustic cabin. \$16,500,000. Chuck MacPhee, 404.234.7286



### 1970 Hilltop Drive, Hiawassee, GA

Incredible 4-acre Lake Chatuge estate featuring a 2-stall boathouse, custom pool/spa and unrivaled layered mountain views. \$3,525,000. Meghann Brackett, 706.968.1870



### 130 Manor Lake Ct, Milton, GA

Beautifully updated estate in The Manor Golf & Country Club. High-end finishes, a private pool, gazebo, outside stacked-stone fireplace and serene waterfall. \$2,750,000. Susan Feddersen, 773.710.4709



### 225 Blueberry Ridge, Milton, GA

Stunning modern farmhouse situated on a 1-acre, quiet cul-de-sac homesite. Enjoy timeless appeal, superb craftsmanship, and a private pool and spa. \$2,750,000. Michelle Moore, 678.612.3927



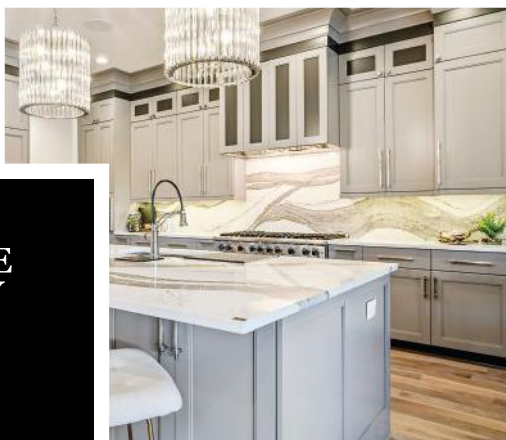
### Hillandale, Roswell, GA

Inspired by the streetscapes of Charleston, Hillandale is a community of 36 homes near Roswell. Priced from \$900,000-\$1,000,000. Go to [BHHSGANewHomes.com](http://BHHSGANewHomes.com) or call 770.254.5372

## Berkshire Hathaway HomeServices Georgia Properties

O: 770.992.4100  
[bhhsgeorgia.com](http://bhhsgeorgia.com)





## LUXURY COLLECTION™

### Experience Extraordinary

We are recognized as one of the most trusted and respected brands in the world. Our local sales associates are known for world-class service, expansive market expertise, top technology, integrity and exceeding expectations.

Let us help you *experience extraordinary*.

LUXURY REAL ESTATE **DEFINED**

**BERKSHIRE  
HATHAWAY**  
HomeServices  
Georgia Properties

404.671.4195

LUXURYREDEFINED.COM





## 1728 Longfield Drive, Dataw Island, SC

The gracious and open-concept home offers exceptional craftsmanship, beautiful hardwood flooring, and crown moldings with gorgeous ceiling features. \$899,000. Terri Eller, 203.494.3073



## 95 Barnaby Bluff, Seabrook, SC

Stunning Lowcountry 4-bedroom home on a tranquil .96 acres in Bull Point, featuring 10-foot ceilings, and shiplap walls in the foyer and sitting room. \$975,000. Harriett Bosiack, 843.290.1641



## 6 Riding Lane, Savannah, GA

Enjoy picturesque lagoon views from this completely remodeled 3-bedroom, 3.5-bath home at The Landings. With new wood floors, lighting, windows, and doors. \$794,500. Ann Nash, 203.856.8927



## 29 Sundew Road, Savannah, GA

This Southern Contemporary home is situated on a lake-like lagoon in the Deer Creek enclave of The Landings and has expansive views from most living areas. \$1,995,000. Reba Laramy, 912.596.1294



## 66 Harbor Drive N, Harbor Island, SC

Incredible chance to own a versatile oceanfront home with an opportunity to create a 3-bedroom rental downstairs with views from almost every room. \$1,350,000. Beth Bohmert, 843.575.2152



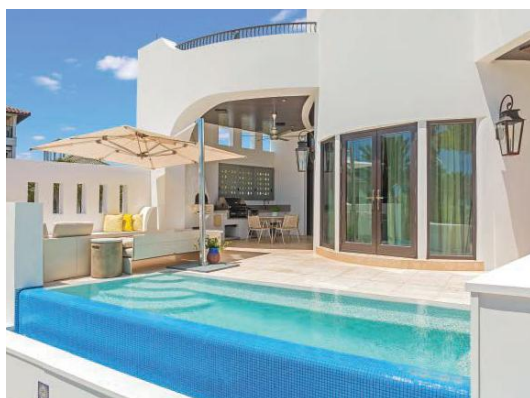
## 125 Coosaw Club Drive, Beaufort, SC

Custom-built home located in the award-winning community of Coosaw Point. Come find your home by the river. Todd McDaniel, 843.263.1906

**Berkshire Hathaway HomeServices**  
**Bay Street Realty Group**  
**Cora Bett Thomas Realty**

843.301.0013 | 912.233.6000  
 baystreetrealtygroup.com





Anne Winicki

C: 850.960.1179  
anne@annewinicki.com

Berkshire Hathaway HomeServices  
Beach Properties of Florida



## 208 Paradise By The Sea Blvd Inlet Beach, FL

This architectural masterpiece is a private sanctuary sheltered by the warm breeze and calming waves of the Gulf of Mexico. Il Paradiso is a modern style estate with unparalleled details, featuring a 4-bedroom and 4.5-bath main property, 2-bedroom and 2-bath guest home, a climate-controlled garage, infinity-edge swimming pool, private courtyard and multiple terraces. \$10,950,000





**Tommy Lauderdale  
& Ashley Jones**

T: 706.718.3535  
A: 859.327.1033  
tlauderda@bpfla.com  
ashleyjones@bpfla.com

Berkshire Hathaway HomeServices  
Beach Properties of Florida



## In the Oaks Santa Rosa Beach Florida

Nestled along the shores of the Choctawhatchee Bay with over 30 acres; 640 feet of bay frontage; a 4-bedroom, 3-bath home and carriage house; 2-car garage; 2 docks and boat house. A one-of-a-kind opportunity with multiple possibilities for development. Create a private family sanctuary or develop a bayfront community with 60-80 homesites. Rare opportunity with untapped potential. \$14,775,000





**Brad Dahler**

Luxury Property Specialist

C: 850.842.8800  
brad@bpfla.com

Berkshire Hathaway HomeServices  
Beach Properties of Florida



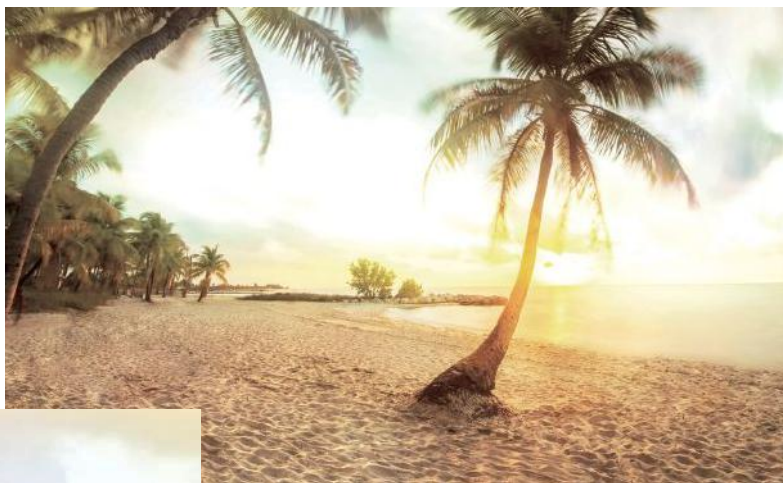
## Santa Rosa Beach Florida

This Mediterranean-style villa offers all the accoutrements desired for luxury gulf-front living. Oversized windows and soaring ceilings maximize the unobstructed views of the Gulf of Mexico. Featuring an open-concept living/dining area and expansive covered terrace on the 2nd level overlooking a pristine beachfront. Walk or bike to neighboring communities, local dining, boutique shopping, and activities. \$7,200,000



When you're looking to  
dig your toes in the sand.

Or avoid it.



From beach bungalows to Colonials on the course – when you're ready to find what's next, a network Forever Agent<sup>SM</sup> will be ready to show you what's possible. Explore our entire collection of luxury properties at **BHHSFloridaRealty.com**



**Serving 35 locations and  
22 counties throughout Florida**

800.386.1554

[BHHSFloridaRealty.com](https://BHHSFloridaRealty.com)

[FloridaRealtyCareers.com](https://FloridaRealtyCareers.com)



# FLOWERS WITH FLAIR

BY LARA BECKER





**A new bunch of high-end blooms are challenging the traditional bouquet with chic and customizable designs that can be enjoyed for up to a year.**

For their first Valentine's Day, Sunny Chadha sent his girlfriend Seema Bansal what he thought would be an elegant bouquet of roses, but was disappointed with the quality when they arrived in person. They weren't long lasting, sturdy, or much to impress.

It was that Valentine's Day when the idea for a new approach to blooms was born. The couple set out to answer the question — how were they to ensure quality when choosing their next floral gift?

The solution, they found, came to be with the creation of their company Venus ET Fleur, which offers luxury, year-lasting flower boxes with custom crafted bouquets.

Now a husband-and-wife team, co-founders Sunny Chadha and Seema Bansal Chadha began their company by arranging and delivering the flowers themselves. Today, they have operations in New York, Los Angeles, and New Jersey, and have captured the hearts of some of Hollywood's biggest names — Kim Kardashian, Gigi Hadid, and Cardi B to name a few.

"Flowers have the ability to touch the heart of the person who receives them," says Bansal Chadha. "It's the perfect gift to show your love and appreciation for the special people in your life, and make your loved ones smile all year long."

This is why the stakes are high when ordering online — consumers need to

know what they are ordering will be of the highest quality and design.

"Each Eternity Rose begins its journey in Ecuador, where it is carefully cultivated to produce a full, lavish bloom," Bansal Chadha notes. "Once it has reached its peak bloom, the roses are clipped and shipped to our facilities in New York and Los Angeles."

The unique preservation technique used keeps the flowers fresh all year long without any watering. This process can "perfectly preserve their stunning beauty," she says.

"Flowers are meaningful, beautiful, thoughtful, and most importantly — they fit every occasion," says Bansal Chadha.

Their Parisian-style bouquets now come in 24 different shades from which to choose, as well as plenty of packaging options, from round box, to acrylic, stone and many design choices, including patterns and branded symbols. There is also an array of fragrance options to pair with the blooms.

Bansal Chadha's current favorite presentation box design is their Language of Flowers collection, inspired by Victorian and Edwardian floral illustrations.

After years in the business, the couple is confident that their product can put any worries at ease when it comes to floral quality assurance, and is the perfect gift from the heart.



Sunny Chadha and Seema Bansal Chadha







## Mary Lou Haraburd

C: 843.683.2033  
marylou@hiltonheadhomes.com  
hiltonheadhomes.com

Berkshire Hathaway HomeServices  
Hilton Head Bluffton Realty

## Hilton Head Island, SC

One of the last remaining waterfront lots on Hilton Head. Stunning sound and ocean views. Watch pelican formations skimming over the sound while dolphins frolic. Glimpse a bald eagle roosting in the tall pines. Stroll down the waterfront path to Pine Island beach. Truly a spectacular setting. \$1,400,000



## Jacksonville, FL

This 4-bedroom, 3.5-bath, 3,514-square-foot home was voted "Most Beautiful Home" by Jacksonville Magazine. Walk easily to top-rated restaurants, bars and theaters in upscale San Marco. \$2,150,000

## Jacksonville, FL

True Florida Living. Navigable to the ocean, this 6-bedroom, 5-bath riverfront home offers a boat dock and covered boat lift on the St. John's river, boasting 6,849 square feet. \$2,750,000



## Anita Vining

C: 904.923.1511  
anita@anitavining.com

Berkshire Hathaway HomeServices  
Florida Network Realty





**Edward Szumski**

C: 732.859.3751  
O: 732.449.3200  
edward.szumski@foxroach.com



**Caroline Schiavone**

C: 732.606.6389  
O: 732.449.3200  
caroline.schiavone@foxroach.com

Berkshire Hathaway HomeServices  
Fox & Roach, REALTORS®



**317 10th Avenue  
Belmar, NJ**

Just blocks to the beautiful beach, marina, train to NYC, "restaurant row" and more. This 5-bedroom, 4-bath luxury home on a rare, oversized 75-by-150-foot lot boasts an amazing wraparound front porch, radiant flooring, chef's kitchen, backyard oasis with an oversized heated gunite pool, and a rare 3-car detached garage. Take action today to secure the wonderful lifestyle you deserve. \$2,699,000





## David Orso

C: 443.691.0838  
O: 443.372.7171  
david@davidorso.com  
davidorso.com

Berkshire Hathaway HomeServices  
PenFed Realty



## 203 Marlbrook Road Severna Park, MD

This charming home is filled with rich history and was expanded in 2004. A luxurious primary suite, sunroom and spacious family room were added. Enjoy a 3-mile view down the Severn River and amazing sunrises. \$3,350,000



## The Bob & Ronna Group

C: 410.995.9600  
O: 410.465.4440  
bobandronna@bobandronna.com  
www.bobandronna.com

Berkshire Hathaway HomeServices  
PenFed Realty



## 3895 Woodville Ln Ellicott City, MD

Located on a meticulous 0.38-acre lot, this beautifully updated, classic brick-front 4-bedroom, 2-full and 2-half-bath Colonial is centrally located in Ellicott City with a private backyard and ample space for everyone. \$895,000





6714 Bozman  
Neavitt Road  
Bozman, MD

Beautiful waterfront 4-bedroom, 3-bath home on 3.2 quiet acres with a pool close to St. Michaels. Private pier, great kayaking, canoeing, sailing, fishing, crabbing. Well-maintained, many updates, sold furnished. \$1,499,000



**Dan O'Hare**

C: 646.644.7173  
O: 410.208.3500  
dan.ohare.homes@gmail.com  
www.oceanpineshomes.com

Berkshire Hathaway HomeServices  
PenFed Realty



505 Deer Point Dr  
Gulf Breeze, FL

Gulf Breeze waterfront home overlooking the boater-friendly Santa Rosa Sound. This residence offers the lifestyle you expect from Florida living. Boating is a breeze with a flow-through dock and boat lift. \$1,600,000



**Sherlyn Waghalter**

C: 850.449.4242  
swaghalter@onthecoasthomes.com  
www.discovernorthwestflorida.com

Berkshire Hathaway HomeServices  
PenFed Realty





## Virginia Beach, VA

This magnificent waterfront retreat sits high on a breathtaking point overlooking the Lynnhaven River and is ensconced with wraparound decks offering spectacular water views. \$5,295,000



## Virginia Beach, VA

Entertain your guests in this stunning 5,000-square-foot luxury penthouse with a chef's kitchen, grand parlor, dining room and wraparound balcony. \$2,950,000



## Virginia Beach, VA

This custom Old World European stone home sits on a private lot in Bay Colony. Features include a chef's kitchen, paneled library, 4 bedrooms, 2-car garage, and more. \$2,100,000



## Virginia Beach, VA

This waterfront home located on a private cul-de-sac, offers a bright and open floor plan with walls of windows overlooking the landscaped yard with a spacious brand new deck. \$1,495,000



### Susan Pender

C. 757.552.2073  
stpsusan@aol.com  
susanpender.com

Berkshire Hathaway HomeServices  
Towne Realty





**Maxwell Stevens**

Realtor

C: 406.570.3805  
O: 570.226.1800  
maxwell@poconorealestate.com

Berkshire Hathaway HomeServices  
Pocono Real Estate

## 14021 Orchard Drive Clarks Summit, PA

Enrich your life by acquiring this opulent, modern and meticulously detailed showcase property. Set on 11-plus acres, there is an abundance of space to easily maintain the life you've always dreamed of. An open floor plan incorporates a generously proportioned kitchen, welcoming living and dining room and massive master suite. Prepare to be impressed, this is a once-in-a-lifetime find. \$895,900





**Yvonne Worman**

C: 610.653.0231  
O: 610.865.0033  
yvonne.worman@foxroach.com  
yvonneworman.foxroach.com

Berkshire Hathaway HomeServices  
Fox & Roach, REALTORS®



## Moore Township, PA

Located in Whitetail Deer Estates overlooking the golf course with gorgeous scenic views. Features include a vaulted grand foyer, open-concept design and natural sunlight. Boasting Brazilian Cherry hardwood floors, a family room with floor-to-ceiling stone gas fireplace, and basement with in-law suite, on almost 2 acres. \$1,200,000





## Chestnut Hill, Philadelphia, PA

These 8 luxury, customizable townhomes with garages enjoy a fantastic location just 1 block from dining and shopping, and a short walk from the train station for an easy commute to Center City.



## Erdenheim, PA

Sunset views await you in this luxury, maintenance-free townhome with extensive upgrades. Features include custom hardwood floors, a 4-floor elevator, whole-house sound system and more.



## Chestnut Hill, Philadelphia, PA

This luxurious, 3,000-square-foot penthouse unit at One West offers an open layout, gourmet kitchen, fabulous primary suite and expansive terrace with Philadelphia skyline views.



## Chestnut Hill, Philadelphia, PA

One of Chestnut Hill's finest estates. This exquisite property offers original details, a gourmet kitchen, lavish primary suite, separate carriage house, pool and beautifully landscaped grounds.

**The Sivel Group**  
**Berkshire Hathaway HomeServices**  
**Fox & Roach, REALTORS®**

O: 215.248.6536  
 thesivelgroup.com





### 99 Monomoscoy Road, Mashpee, MA

Truly unwind in this waterfront custom home on Monomoscoy Island. Enjoy your private dock on Hamblin Pond with direct boat access to Nantucket Sound. \$2,595,000



### 33 Porter Road, Cambridge, MA

This luminous new townhouse is set in a stellar Cambridge location on a leafy residential street just one block from Porter Square. \$1,485,000



### 80 Farm Valley Road, Osterville, MA

This custom Colonial is located in a sought-after neighborhood with a saltwater pool, pool house and landscaped yard, all on 1.3 acres. \$1,999,000



### 2 Daffodil Lane, Barnstable, MA

Serenity abounds with this beautiful, custom built 5-bedroom, 2.5-bath Cape Cod retreat with close to 3,300 square feet of living space. \$ 1,499,000



### 280 Central Avenue, Scituate, MA

Waterfront gem at Humarock Beach, boasting breathtaking ocean and river views from every window and every vantage point. \$999,000



### 13 Centre Street, New Bedford, MA

A city landmark situated in the New Bedford Historic District and Whaling National Park. Enjoy 1st and 2nd floor offices and an impressive loft-style residence. \$850,000

**Berkshire Hathaway HomeServices  
Robert Paul Properties**

O: 508.648.6861  
robertpaul.com





**Robert B. Kinlin**

Co-founder

C: 508.648.2739  
O: 508.420.1414  
rkinlin@robertpaul.com  
robertkinlin.com

Berkshire Hathaway HomeServices  
Robert Paul Properties

## 186 Windswept Way Osterville, MA

In arguably one of the finest locations on Cape Cod, this Oyster Harbors residence, sited on 4 elevated acres with 437 feet of water frontage, offers over 10,000 square feet of living space, an in-ground pool, boathouse, and substantial deep-water dock. \$16,800,000





**Robert B. Kinlin**

Co-founder

C: 508.648.2739  
O: 508.420.1414  
rkinlin@robertpaul.com  
robertkinlin.com

Berkshire Hathaway HomeServices  
Robert Paul Properties



## 160 Peppercorn Ln Cotuit, MA

This magnificent 5-bedroom waterfront residence, sited on 3.78 acres, is nearing completion and features expansive water views, 7,500 square feet of living space, an in-ground pool, tennis court, and private dock. \$10,500,000



## 16 Exeter St, Unit 1 Boston, MA

Fabulous location in Boston's Back Bay. Impeccably updated townhouse offering 4 bedrooms, beautifully proportioned rooms, exquisite appointments and multiple fireplaces. \$5,450,000





### 835 Sea View Avenue, Osterville, MA

World-class estate overlooking Nantucket Sound with a 15,500-square-foot residence, separate staff house, and 280 feet of private sandy beach. \$30,000,000



### 134 Shore Drive West, New Seabury, MA

Stunning contemporary residence with sweeping ocean views, a private beach, and guesthouse in the exclusive New Seabury resort community. \$7,900,000



### 320 Parker Road, Osterville, MA

Magnificent 5-bedroom village home with exceptional architectural details, and views of Parker Pond and Wianno Golf Course. \$4,125,000



### 70 Ocean Avenue, Hyannis Port, MA

This iconic 8-bedroom residence offers coastal living at its finest on 1.74 acres, located steps away from a sandy beach with views of Stewart's Creek and Nantucket Sound. \$3,195,000



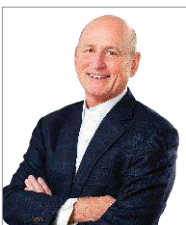
### 64 Indian Cove Road, Marion, MA

Beautifully crafted 4-bedroom home on 1 acre with serene salt marsh views and an association dock, boat ramp and club house. An entertainer's dream. \$1,750,000



### 58 Whistler Lane, Chatham, MA

Set in a highly coveted North Chatham location, this charming 4-bedroom residence boasts panoramic ocean views and a pristine private beach. \$5,750,000



#### Paul Grover

C: 508.364.3500  
pgrover@robertpaul.com  
paulgrover.com

Berkshire Hathaway HomeServices  
Robert Paul Properties





Paul Grover & Tony Guthrie

P: 508.364.3500

T: 508.264.3236

pgrover@robertpaul.com

tguthrie@robertpaul.com

Berkshire Hathaway HomeServices  
Robert Paul Properties



654 South Orleans Rd  
Orleans, MA

On a picturesque knoll with lush English gardens and stunning views of Pleasant Bay, this rare estate features 2 dwellings with 11 total bedrooms, a private dock, and beach. Bask in enchanting natural beauty with total privacy, while minutes from Cape Cod's best amenities. \$6,950,000





**Rich Lonstein**

C: 508.240.4984  
rlonstein@robertpaul.com

Berkshire Hathaway HomeServices  
Robert Paul Properties

## 6 Goose Point East Sandwich, MA

Set on a grassy knoll to capture the views of Scorton Creek and the saltwater marsh is this custom-built Colonial. The home is on almost an acre lot and is a short walk to the private association ocean beach known as Torrey Beach. Enjoy sunlit rooms and ample space for entertaining.  
\$1,895,000





### 635 Park Avenue, 8th Floor, New York, NY

Designed by renowned architect J.E.R. Carpenter, this sprawling 12-room residence exudes pure sophistication, transporting you to an earlier era of NYC. \$11,900,000. Marilyn Wexler, 917.453.2967



### 180 East End Avenue, 16G, New York, NY

This Southeast corner 3-bedroom, 3.5-bath co-op with park and river views in Yorkville is a must-see. \$1,950,000. Diana E. Mulqueen, 212.734.7345



### 262 55th Street, 3, Brooklyn, NY

Brand new condo building with an expansive layout and contemporary aesthetic in Sunset Park. \$1,299,999. Zarrella Robinson, 973.506.9030



### 20 West 53rd Street, 29B, New York, NY

Double-corner 2-bedroom residence with 1,843 square feet and 108-foot ceiling heights that complete this exquisite home at the Baccarat Hotel. \$5,999,000. Nora Coccaro, 917.293.6234



### 11 East 74th Street, New York, NY

Discover unparalleled Upper East Side elegance and refinement in this pristine 6-story, 20-foot-wide limestone mansion, just off Fifth Avenue. \$45,000,000. Craig Dix, 917.567.0805



### 8 East 92nd Street, Unit 4, New York, NY

This 1-bedroom residence of elegant sophistication is located on the 3rd floor on one of the most desirable mansions blocks just off Fifth Avenue's Museum Mile. \$1,495,000. Suzanne Werson, 917.213.8914

**Berkshire Hathaway HomeServices  
New York Properties**

bhhsnyproperties.com





### 121 Lower Cross Road, Greenwich, CT

Beyond the gates, you'll find 3 manicured acres of rolling lawns with mature trees, private guest quarters with a full kitchen and bath, plus a heated in-ground pool. \$9,495,000. Stefanie Lacoff, 203.536.9403



### 107 Maple Avenue, Greenwich, CT

Enjoy privacy and a pool in an ideal Greenwich in-town location. Close to shops, restaurants, train and schools. \$4,495,000. Kate Hohorst, 203.253.2662



### 36 Andrews Farm Road, Greenwich, CT

Style, elegance, and comfort take center stage at this impressive residence of 6/7 bedrooms and 10 baths, offered for sale for the first time in over a decade. \$12,250,000. Jill Marchak, 203.554.6775



### 360/364 Laurel Road, New Canaan, CT

Once-in-a-lifetime opportunity to own a private family retreat 5 minutes from downtown New Canaan and less than an hour from NYC. This property has it all. \$6,795,000. Mark Pires, 203.247.2655



### 1025 Fifth Avenue, 4EN, New York, NY

Across the street from Central Park and the Metropolitan Museum, and close proximity to supermarkets and specialty food stores. \$1,975,000. Karen Advocate Connolly, 917.842.5272



### 19 Ledge Road, Old Greenwich, CT

Spectacular Victorian turn-of-the-century compound on an oversized property overlooking LI Sound with a private neighborhood beach. \$6,750,000. Alison Leigh, 203.667.7832

**Berkshire Hathaway HomeServices  
New York Properties**

[bhhsnyproperties.com](http://bhhsnyproperties.com)

**Berkshire Hathaway HomeServices  
New England Properties**

[bhhsneproperties.com](http://bhhsneproperties.com)





## Sudbury, MA

This stunning estate was crafted in 2008 with over 12,000 square feet of dynamic interior and exterior living space. Featuring a 15-car garage and 4 levels of elevator-accessible living space. \$5,000,000



## Lexington, MA

Don't miss out on this latest new construction offering an open floor plan, grand kitchen and dining room, exceptional outdoor space, and much more. \$3,850,000



## Wayland, MA

Perfectly balanced between a private retreat and a showpiece made for entertaining, this luxurious new-construction home is stunning in every aspect. \$2,199,000



## East Greenwich, RI

Warm and welcoming, this charming Colonial estate has so much to offer including a 3-car garage, open floor plan, 13-foot ceilings, and a beautiful outdoor space for entertaining. \$1,999,900



## Warwick, RI

Enjoy this spectacular beachfront home on a private Cedar Tree Point lot. This is an entertainer's dream with a saltwater infinity pool, private beach, mahogany deck, and hot tub. \$1,850,000



## Grafton, MA

This elegant home offers the character and charm of the 1800s, but with modern touches perfect for today's lifestyle. Enjoy the grand entryway, spacious kitchen, elevator, and more. \$1,200,000

## Berkshire Hathaway HomeServices Commonwealth Real Estate

O: 866.216.1730  
commonmoves.com



# TASTING THE TERROIR

BY ROGER GRODY

Much like winegrowing, every region that cultivates coffee imparts its own distinct flavor characteristics, and serious coffee drinkers appreciate the nuances.



All of the elements present in a coffee-growing region — soil, climate, topography and agricultural practices — conspire to create a unique flavor profile. Wine lovers refer to this as *terroir*, and the term is equally appreciated by coffee enthusiasts. Exploring coffees from diverse regions helps consumers understand their personal preferences while refining their palates. Our expert, Kenneth Davids, has traveled the globe, tasting coffees in some of the most exotic locales imaginable and sharing his insights.

Davids, editor-in-chief of *Coffee Review*, a James Beard Award-nominated author and leading authority on specialty coffee, cautions however that environmental factors are not necessarily determinative. “Similar to wine, the variety of the tree and how the coffee is processed both trump *terroir*,” he says. In Davids’ most recent book, *21st Century Coffee: A Guide*, he reveals an ever-evolving global coffee industry inspiring new, innovative growers around the world. In a recent interview with *Prestige*, Davids provides some of his latest insights on various coffee-growing regions. Read on to find out what makes each region unique and worth discovering.

## **BRAZIL.**

Sprawling Brazil has long been the top coffee-producing nation in the world, and is also among the most technologically advanced. For an industry that values hand-picking and hand-sorting, technology is not always considered a virtue, and Brazil produces very little of the high-end, single-origin coffee that connoisseurs demand. “Brazil’s focus is on producing good, reliable coffees sold at reasonable prices,” explains Davids, who cites their medium-bodied, modestly acidic qualities with notes of chocolate and nuts.

## **PAPUA NEW GUINEA.**

In this Oceanic nation north of Australia, nearly half its total population is involved in the growing, processing or sale of coffee. It is not an ancient industry in Papua New Guinea (PNG), with its commercial potential discovered just in the last century by Australians who exported products back home. “They have tremendous *terroir* for coffee but it’s so rugged that infrastructure is a problem,” reports Davids, who notes that some local lifestyles have not changed in 2,000 years. He indicates the best PNG coffees are still exported to nearby Australia and, unfortunately, are more difficult to find in the U.S.

Despite sharing a border with Indonesia, Davids insists the coffees of the two nations have little in common, attributable to different landscapes, farming practices and cultures. The warm days and cool nights of PNG’s lush highlands are ideal for the crop and Davids views the nation’s coffee industry as extremely promising. Indonesia is a much larger producer and home to the legendary specialty of *kopi luwak*, ultra-pricy coffee beans harvested from the feces of palm civets native to the area.

## **YEMEN.**

The Arabian Peninsula is often overlooked, despite the fact that the dominant *arabica* plant originated there. While the war-torn nation of Yemen is not on the radar of most consumers, its coffee is being rediscovered. In fact, the country is the site of the world’s oldest continuously-produced coffee for commercial purposes, and Yemen’s family farmers continue to adhere to centuries-old practices on small, terraced parcels. Davids explains that the arid climate puts stress on coffee plants, which negatively affects yield but benefits flavor, and curious connoisseurs appreciate Yemeni coffee’s deep, rich flavor profile.





## KENYA.

"If I'm choosing coffee strictly by country of origin, I'd look for Kenya because they produce magnificent coffee at high elevations and are very consistent in quality," maintains Davids. From the base of Mount Kenya, artisanal farmers grow beans that are enjoyed in trendy cafés around the world, recognized for their aromatic fragrance and depth of flavor. Davids explains that coffees from Kenya tend to feature a pleasantly pronounced acidity, nicely balanced in a medium-bodied cup with fruit and floral notes.

*"If I'm choosing coffee strictly by country of origin, I'd look for Kenya because they produce magnificent coffee at high elevations and are very consistent in quality."*

Kenneth Davids

## MEXICO.

Small family farms in the southern states of Veracruz, Oaxaca and Chiapas are responsible for most of Mexico's production. Mexican coffees are known for their delicate body and a hint of sweetness, with greater intensity exhibited in some specialty products. Mexico is the ninth largest producer of coffee in the world, but conscientious consumers note it ranks much higher for sustainability and fair trade practices. "The best, which are fine classic coffees, come from Chiapas, produced by indigenous people at very high elevations," reports Davids.

## COLOMBIA.

A prolific ad campaign (featuring the fictional Juan Valdez) made Colombian coffee top-of-mind among American coffee drinkers for half a century. Despite mass-marketing, there is a standard of quality maintained throughout this coffee-growing nation, which ranks

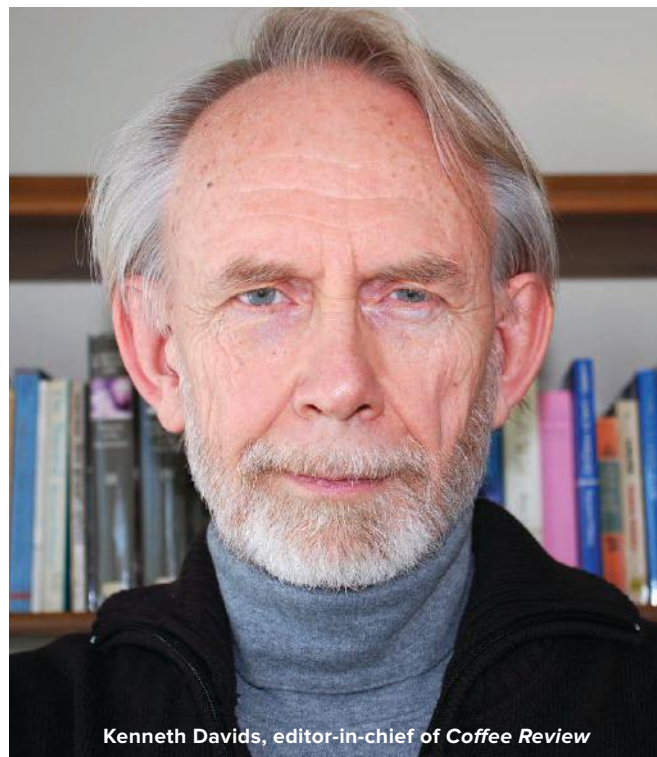
third in production behind Brazil and Vietnam. "They did an amazing job of promoting Colombia as one big denomination of origin," explains Davids. And while that may result in predictable, unexciting coffees, he reports that with the encouragement of American importers, some dedicated producers are experimenting with new varieties and processes.

## HAWAII.

Puerto Rico was a major producer in the 19th century and a boutique industry is emerging in California, but the Kona district on the Big Island of Hawaii is the most significant coffee-growing region in the U.S. The volcanic soil on the slopes of Mauna Loa is beneficial, but many coffees labeled "Kona," which are immensely popular with tourists, are not yet at that iconic status. "However, some small growers produce delicate, lyrically sweetly-bright coffees that one presumes is how Kona coffee earned its reputation in the first place," maintains Davids. Other areas in Hawaii also show promise, such as Kau, southwest of Kona, while some coffee is grown on the islands of Oahu and Maui.

## COSTA RICA.

Although this Central American nation has a long history of coffee production, a new generation of Costa Rican growers has shaken up a predictable, conventional industry. "Exporters can now get small lots of coddled coffee processed in a distinctive way," says Davids of the newfound innovation, which he observes is occurring in Panama as well. Plants tend to be cultivated on fincas (small farms) as opposed to large plantations, and despite investments in technology, there remains a commitment to craftsmanship. The coffee of the young innovators can be delicate and floral, with notes of honey.



Kenneth Davids, editor-in-chief of *Coffee Review*



Coffee beans through the various stages of roasting





## Italian Hilltop Estate Montelparo, Italy

Your magnificent, 16th century Italian estate awaits you. Set on 14 glorious, hill top acres with panoramic views of the valley below. Rumored to be a former friar monastery, the property has been fully restored including a new heating system. Features include 5 bedrooms, 6 baths, with vaulted ceilings throughout.





## Lorraine Gemigniani

DRE #01486180

C: 415.246.8611  
 missgemigniani@gmail.com  
 lorraineg.bhhsdrysdale.com

Berkshire Hathaway HomeServices  
 Drysdale Properties

Enjoy beautiful stone walls and a sparkling solar-heated pool. A new 4-car garage and ample guest parking. The coast is a 30-minute drive to a lovely Adriatic Sea beach. This estate has it all. Virtual tour available upon request.  
 \$1,100,000



## Find a home in the middle of it all. Or away from it all.

Whether you're looking for your primary residence or a second home, a network Forever Agent<sup>SM</sup> is ready to help you find what's next. Explore our collection of luxury properties at [BerkshireHathawayHS.com](https://www.BerkshireHathawayHS.com)



For Life

**BERKSHIRE HATHAWAY**  
HomeServices





EUROPEAN  
PROPERTY  
AWARDS  
REAL ESTATE



ROLLS-ROYCE  
MOTOR CARS  
AUTHORISED DEALER  
P&A WOOD



BEST REAL ESTATE AGENCY  
WEBSITE PORTUGAL

[www.portugalproperty.com](http://www.portugalproperty.com)  
by [portugalproperty.com](http://portugalproperty.com)

2021-2022



INTERNATIONAL  
PROPERTY  
AWARDS  
REAL ESTATE

BEST INTERNATIONAL  
REAL ESTATE AGENCY  
WEBSITE

[www.portugalproperty.com](http://www.portugalproperty.com)  
by [portugalproperty.com](http://portugalproperty.com)

2021-2022



INTERNATIONAL  
PROPERTY  
AWARDS  
REAL ESTATE

BEST REAL ESTATE  
AGENCY WEBSITE  
EUROPE

[www.portugalproperty.com](http://www.portugalproperty.com)  
by [portugalproperty.com](http://portugalproperty.com)

2021-2022

**And just like that...**

**Greatest Real Estate Website in the World**

[www.PortugalProperty.com](http://www.PortugalProperty.com)

**BERKSHIRE  
HATHAWAY**  
HomeServices

Portugal  
Property

**Our Offices**

> Vilamoura Marina  
> Vilamoura Hilton  
> Golden Triangle  
> Lagos

> Estoi  
> Lisbon  
> Porto  
> Madeira

**Contact us**

☎ (UK): 0800 014 8201

☎ (PT): 00351 308 800 878

✉ [info@portugalproperty.com](mailto:info@portugalproperty.com)







OWNS AND OPERATES THE LARGEST,  
MOST DIVERSE PRIVATE FLEET

GLOBAL REACH: 5,000+ AIRPORTS  
IN 200+ COUNTRIES AND TERRITORIES

GUARANTEED ACCESS TO  
YOUR AIRCRAFT OR BETTER

ONLY **NETJETS**<sup>®</sup>

## **NEW WAYS TO FLY WITH NETJETS**

When you are ready, we want to help get you where you are needed to do what is best for your business. We are now offering new and enhanced programs, making business—and personal—travel easier and more cost-efficient than ever before.

Call 1-877-JET-9161 or visit [netjets.com](https://netjets.com).

NetJets is a Berkshire Hathaway company. Aircraft are managed and operated by NetJets Aviation, Inc. NetJets is a registered service mark. ©2021 NetJets IP, LLC. All rights reserved.