

Move the Market

Corporate Prose

Business-to-Business Marketing Strategy & Sales Enablement corporateprose.com



RESULTS THAT DRIVE

Revenue

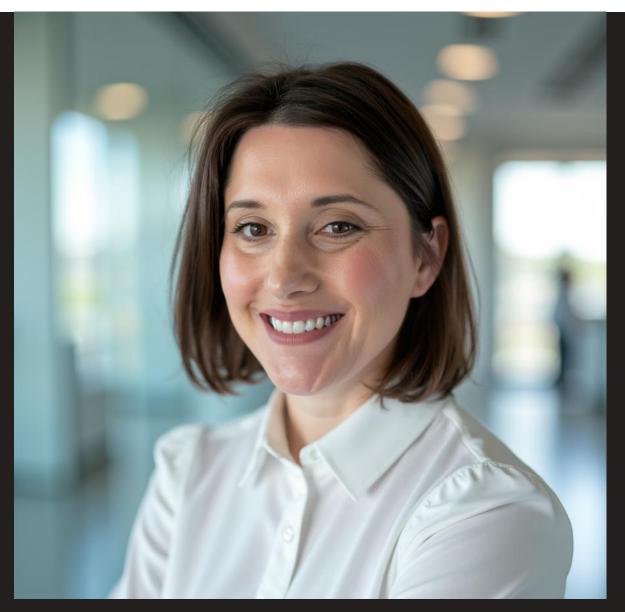
Maintain momentum with a **go-to-market expert**

Corporate Prose

Modern business is a race. Move fast, pivot often, and keep fresh in a competitive market.

Corporate Prose provides strategic support for B2B marketing and sales teams when they need to shift gears.

We're go-to-market experts with a superpower for landing large sales, finding new revenue streams, and innovating customer experience.



"You took our vision and made it actionable. We made genuine and measurable progress in our sales."

SVP Operations, Fortune 500

Brie Entel, CMO

Brie Entel is a skilled marketing strategist with a background in product marketing and strategic sales enablement. She's a former Fortune 500 Marketing Executive and launched Corporate Prose in 2023.

Professional Experience

Vice President of Product Marketing Vice President of Marketing Senior Director of Product Marketing Director of Marketing Senior Product Marketing Manager

Education

Master of Science, Marketing Mason School of Business; William & Mary

Bachelor of Arts, English University of Rochester

Certifications

Executive Certification in Design Thinking Darden School of Business; University of Virginia

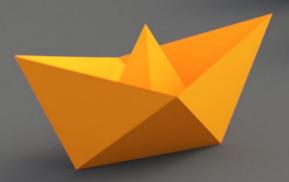
Human Centered Strategy, IDEO Certified Scrum Master Certified Scrum Product Owner Lean Six Sigma Yellow Belt

B2B MARKETING

Services

Marketing Consulting

We help business leaders set direction, size the market, and implement a marketing plan that grows your business.



Marketing Projects

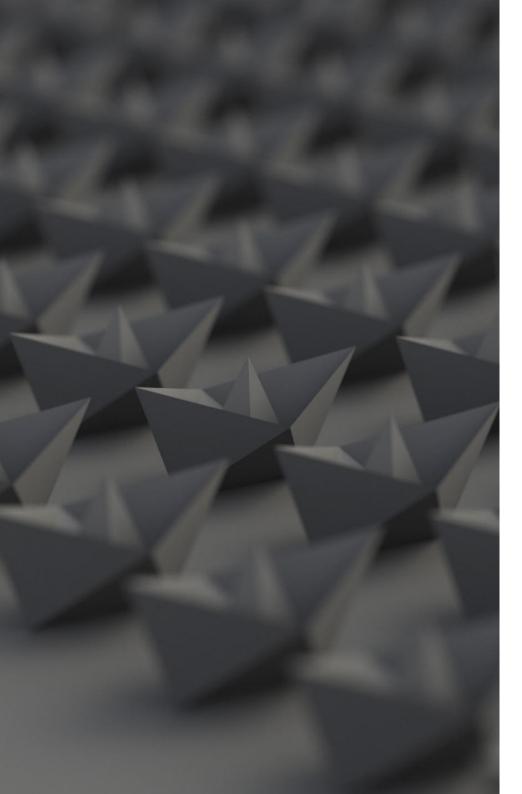
We like extra special projects - from highimpact marketing campaigns, product goto-market, rebranding, market research, and those new strategic initiatives that just seem to pop-up.

Sales Enablement

Rev the sales engine with strategic sales support from research to messaging, RFPs, and presentations to close those big clients.

Interim Support

Keep business moving with interim leadership for marketing teams in transition.



Snapshot of Support

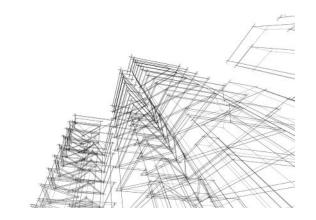
- Marketing Strategy & Plans
- Marketing Program Development
- Integrated Marketing Campaigns
- Market Research & Reports
- Customer Insights
- Product Marketing
- Go-to-Market Plans
- · Channel & Partner Marketing
- Demand Generation
- Thought Leadership & Content
- White Papers & Case Studies
- Sales Messaging
- Sales & Marketing Collateral
- RFPs & Presentations
- Offer Development
- Service Design
- · Marketing Training
- Interim Marketing Leadership

"(Corporate Prose) made a big impact in a short time. Our lead volume is up 60% in four months."

Chief Marketing Officer, EdTech Company

INDUSTRY

Expertise



We've worked across verticals & sectors to deliver large sales.

Commercial Real Estate

Real Estate Developers; Architecture, Engineering, & Construction; Contract Furniture

Facility Services

Facility Management; Workplace Experience; Energy Management

Enterprise Technology

MSPs, PaaS, SaaS, EdTech, AI/ML, IoT, Robotics, Asset Management Platforms

CyberSecurity

Security Monitoring; Products & Software; SOC Operations; ICS; Training; Certifications

Energy & Industrials

Oil, Gas & Mining; Renewable Infrastructure; Equipment & Chemical Manufacturing; Energy & Utilities; Data Centers

Institutional Hospitality

Corporate Lodging; Senior Living; Vendor Marketplaces; Service Design

