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#### **Annual Impact Report**



This year marked a period of extraordinary achievement for BRITE, driven by the dedication, creativity, and resilience of our team and board. Together, we advanced our mission to accelerate energy innovation in Ohio and beyond—empowering entrepreneurs, scaling impactful technologies, and forging strategic partnerships that are reshaping the future of advanced energy.

ALETTER FROM THE OUTGOING CE

Our team delivered record-breaking support to startups, secured competitive national funding, and expanded our programs to reach more founders than ever before. None of this would be possible without the unwavering leadership of our board, whose strategic guidance and commitment to BRITE's vision have been instrumental in positioning us as a national leader in energy innovation. Their collective efforts continue to inspire our momentum and amplify our impact.

Peitul Assetty

Richard Stockburger, outgoing President & CEO

As Chair of the Board, it's a privilege to reflect on another milestone year for BRITE. In a time of transformation across the energy landscape, BRITE continues to serve as a powerful engine for innovation, job creation, and regional economic resilience.

Our mission remains clear: accelerate the advanced energy economy through technology commercialization. The results speak volumes. BRITE-supported companies have now raised over \$200 million annually for the third consecutive year, and they continue to win customers across new markets. These historic metrics underscore the real-world impact of our efforts—not just on paper, but in factories, labs, and communities across Ohio and between the mountains.

On behalf of the Board, thank you to the BRITE team, our partners, and our entrepreneurs for your unwavering commitment to building the future of energy.

**Michael Stacey**, Board Chair, BRITE Managing Director, KPMG



# **Board of Directors**

#### **Michael Stacey**

Director KPMG Chair, Governance

#### **Courtney Gras**

Startup Community Lead Amazon Web Services Vice Chair, External Affairs

#### Alexa Sweeney-Blackann

Former Owner & President Sweeney Chevroley Buick GMC Secretary, Governance

#### **Tim Petrey**

Managing Member HD Davis CPAs, LLC Treasurer, Internal Affairs

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Managing Partner ClarIT Solutions LLC

#### **Alex Fitzsimmons**

Sila Nanotechnologies, Inc.

#### **Michael Hartley**

President Swing State Strategies

#### Jen Lynch

Principal Remington Road Group

#### **Albert Green**

Chief Executive Officer AMG Consulting Group

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Executive Director, Building Platform

The Engine Accelerator

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Senior VP, Advocacy & Regional Conservation American Rivers

#### **Chuck George**

CEO Hapco, Inc.

#### Marvin Logan Jr.

Director, Education & Employment Rocket Community Fund

# Our Impact

In 2024, BRITE continued to deliver measurable progress in advancing the energy economy. From supporting emerging technologies to strengthening the innovation pipeline, our work created tangible value for startups, communities, and stakeholders across the nation. This data (excluding follow-on funding, public funding received, patents approved, and revenue generated) accompanies the JumpStart 2024 Economic and Fiscal Impact Report prepared by Silverlode Consulting, LLC.

"MEETING THE RISING DEMAND FOR ENERGY REQUIRES MORE THAN JUST SCALING WHAT WE HAVE-IT CALLS FOR FRESH THINKING. INNOVATION UNLOCKS SMARTER. **MORE** EFFICIENT. AND MORE ACCESSIBLE **ENERGY** SOLUTIONS THAT **POWER** PROGRESS FOR EVERYONE."

Jing Lyon, BRITE







282
Patents
Approved

\$13M
State & Local
Taxes Generated

\$30M Federal Taxes Generated \$270M
Total Economic Output

1,686
Jobs Created & Maintained



# **Programs**

BY LUCAS KING STARTUP PROGRAMS MANAGER

BRITE operated throughout 2024 with a peoplefirst mindset. Each stage of our holistic program support was designed to ensure we could meet founders where they are. The lessons learned provided opportunities to refine our member experience.

Through three BRITEbase cohorts, two BRITEelevate cohorts, one BRITEascent cohort, and the launch of our CXO Program, we gathered extensive founder feedback to enhance our core programs. We closed the year by creating new workshops and revising curricula, ensuring that our support helps move founders toward commercialization.

In our work with founders we often advise of the need for open communication channels that promote constant iteration in pursuit of creating a solution that provides truly unique value. We regularly engage in a similar process. Founders are at the center of everything we do and we remain excited to continue supporting the future of energy innovations through our member program journey.

To learn more about BRITE's Startup Programs, please visit https://brite.org/for-startups-overview/.



#### **BRITE Energy Innovators**



# **3,800**Direct Client Hours



#### 2024 Program Participants

#### **BRITEbase**

Anabaena | Green Bean | Intuitive Design LLC | emoov LLC | Litterless | OTEK Solutions | Solvion Engineering | SURESWITCH | Thermex Geothermal Solutions | AKROBATS | Unlnc - Lolo Ofokansi | Unlnc - Adnan El Youssi | Valowaste | Watts A Day | X-inator | Galvanix

#### **BRITEelevate**

AnywherEnergy Systems | Eternium Aerospace | Metasorbex | Petra Power | One Planet Media | NavaFlex | Empower Battery Technology | Liberas | Sky Solar Energy | Skycharge | Ion Tech Energy Solutions | Nautica Windpower LLC

#### **BRITEascent**

Floesafe | Vroom Solar | StormImpact | Prezerv AI | Aronetics | Anywherenergy systems | emoov IIc | Carbon Clear | NavaFlex | Petra Power | Octet Scientific | Leaf | Wenalytics IoT Solutions | PlugOp | Trip Bikes





# National Reach

In 2024, BRITE's presence across the nation was a powerful catalyst for connection, collaboration, and advanced energy growth. We hosted and co-led more than 25 events, convenings, and workshops in the Mahoning Valley and beyond—bringing together entrepreneurs, investors, policymakers, and community leaders who share our vision for an advanced energy future.

Through events large and small, BRITE built bridges across sectors, generations, and geographies. And in 2025, we plan to grow that presence even more—deeper in communities, louder in policy circles, and stronger across the innovation landscape.



#### **BRITE Energy Innovators**



"OUR STARTUPS ARE THE HEARTBEAT OF BRITE, AND THE ADVANCED ENERGY ECOSYSTEM AROUND THEM CONTINUES TO SERVE AS THE FUEL OF THE WORK THAT WE DO"

Victoria Rusu, BRITE



#### **Advanced Energy NEO**

In May of 2024, we had the pleasure of welcoming our Northeast Ohio ecosystem to The City Club of Cleveland for an engaging afternoon of learning, networking, and exploring opportunities for growth. Our speakers brought incredible insight and shared their expertise, taking audience questions and helping provide meaningful feedback to accelerate our advanced energy economy across Northeast Ohio. Speakers included: Nana Menya Ayensu, Special Assistant to the President on Climate Policy, Finance, and Innovation at The White House, Tony Richardson, President of The George Gund Foundation, Bethia Burke, President of the Fund for our Economic Future, John Duer, Chief Legal Officer at Illuminate USA, Tom Gallagher, VP Operations at Ultium Cells, and Robert Schlaeger of Hon Hai USA (Foxconn), and The Honorable Daniel Simmons, Principal of Simmons Energy and Environmental Strategies; Former Assistant Secretary for the Office of Energy Efficiency and Renewable Energy at the Department of Energy.

We featured 11 of BRITE's Startup Member Companies during our Startup Showcase, where participants learned more about the work startups right here in Ohio are doing to innovate and accelerate the advanced energy economy.



# <u>Strategic</u> <u>Partnerships</u>



Advanced energy technology—particularly energy storage—holds transformative potential for Ohio's economy. For every dollar invested in energy storage, the return is felt across the regional supply chain, from advanced manufacturing to logistics and professional services. Wages in the sector are nearly double the initial investment impact, and the ripple effects touch every corner of the community through higher earnings, increased tax revenues, and new business formation.

Recognizing this potential, BRITE focused many of its 2024 strategic partnerships and funded projects on building the infrastructure for long-term advanced energy success. This included leading and supporting initiatives aimed at workforce development, regional collaboration, and advanced energy advocacy—all with the goal of strengthening Northeast Ohio's position as a hub for advanced energy manufacturing.

### Community Energy Innovation Prize (CEIP) | U.S Department of Energy

BRITE's CEIP efforts aimed to enhance clean energy manufacturing in the Mahoning Valley. Key initiatives included supporting Tata Steel's 48C tax credit application, connecting them with local partners for workforce training, and promoting environmental justice. Discussions at the Warren YWCA connected residents with access to resources like financial literacy and childcare to help them enter manufacturing roles. Collaborations with Ultium Cells and Foxconn facilitated hiring events that engaged disadvantaged communities, offering immediate job opportunities and supporting long-term workforce development.



### Manufacturer of Advanced Key Energy Infrastructure Technologies (MAKE IT) Prize | U.S Department of Energy

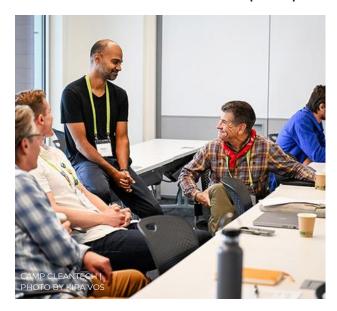
As part of the MAKE IT Prize initiative, BRITE and Team NEO led a regional campaign to engage Northeast Ohio manufacturers in advanced energy and sustainability strategies. Outreach efforts focused on a broad cross-section of industries—including automotive, aerospace, advanced manufacturing, and energy—with the goal of aligning local production with the nation's energy transition. The team took a proactive, inperson approach, meeting directly with partners to introduce a regional advanced energy roadmap. This framework not only addressed what companies produce, but how they produce it—emphasizing sustainable operations, energy efficiency, and low-carbon processes. Through these conversations, the team identified critical needs, barriers, and opportunities for manufacturing companies, resulting in a growing coalition of manufacturers committed to leading innovation, and reinforcing Northeast Ohio's role as an advanced energy manufacturing hub.



### IN2 Strategic Award | NREL

Through the IN2 Strategic Award, BRITE produced a workshop, titled "Mock Venture Capital Interviews" at NREL's inaugural "Camp Cleantech" event. The workshop provided founders with a simulated experience of the venture capital process similar to mock interviews at college career centers. each stage, participants received curated reference documents to help them craft their materials, prepare for their interviews, and gain a deeper understanding of the venture capital approach.

## Annual Impact Report



"I WILL REDO MY WHOLE **PITCH** AFTER THE COACHING. 1 WAS PITCHING A STORY THAT WAS TOO BROAD..., SO THEY TOLD ME TO FLIP IT-START NARROW... IT WAS A VERY EASY WAY I COULD MY VISUALIZE **PITCH** IMPROVING."

Mock Venture Interview Workshop Participant

Following our success with Camp Cleantech, BRITE leveraged follow-on funding to extend invitations to Camp Cleantech Workshop participants for our BRITEascent program. BRITEascent is an intensive 8-week initiative led by BRITE's experts-in-residence, designed to help founders prepare for and navigate the venture funding landscape. Of the eight companies formally invited to participate on an NRELsponsored scholarship, three accepted and joined the cohort alongside five existing BRITE member companies. From October to early December, participants engaged in investor-style pitch preparation, comprehensive fundraising strategy reviews, data room development, and due diligence guidance.

Many startups from the event have expressed interest in continuing to work with BRITE after Camp Cleantech—even ones that weren't selected for the follow-on opportunity in BRITEascent. One of our project leads had a founder tell him that " (BRITE's workshop) was the most valuable part of the entire event" for their company.



### Energy Program for Innovation Clusters (EPIC) | U.S. Department of Energy's Office of Technology Transitions (OTT)

Universities have under-tapped potential to drive innovation, which attracts R&D investment from both private and public sources. However, transitioning this research into market-ready solutions is challenging, often facing a "valley of death" when moving technologies beyond the university ecosystem. In EPIC Round 3 Phase I, BRITE successfully launched a university-focused cohort of our BRITEbase program in partnership with over a dozen universities. This pilot program resulted in seven graduating startup founders, equipped with the business acumen needed to complement their technical expertise.

As part of EPIC Round 3 Phase I, BRITE hosted a statewide startup weekend, engaging a diverse array of partners and serving as a platform to introduce participants to challenges in the energy sector. Structured around three key challenges—technology, corporate, and social good—the event highlighted real-world issues. In collaboration with NASA Glenn, we focused on three technologies from their patent portfolio, while Procter & Gamble presented pressing challenges related to their manufacturing processes. Additionally, the social good challenge encouraged participants to develop innovative solutions that could benefit communities impacted by the energy transition. Participants not only created groundbreaking solutions but also forged valuable connections with mentors, corporate partners, and fellow innovators, setting the stage for future initiatives in energy innovation and exemplifying the potential for collective impact in this vital sector.

For more insight into BRITE's strategic partnerships and projects, please visit www.brite.org/news.

"INCREDIBLE EVENT AND VERY GLAD THAT I WAS ABLE TO NETWORK WITH THE STUDENTS AND MENTORS."

Benjamin Kroeck, Enbridge Startup Weekend Mentor





# 2025 Mid-Year Update

### Introducing: CXO Program

Lead by Manoj Jhaveri, CXO Program Lead

#### **BRITEnetwork**

Join the advanced energy ecosystem through our allnew event series

# A LETTER FROM THE INTERIM CEO

Stepping into the role of Interim CEO at BRITE is an honor, and I'm excited to be leading this next chapter—building on the great work we're doing. I started my career as a founder in the energy space, navigating the uncertainty, urgency, and excitement that comes with building something from the ground up. I joined BRITE to help create the kind of programs, resources, and community I wish I'd had as a founder—because it's individuals with vision and grit, not just ideas or technology, who move innovation forward.

During my time at BRITE, I've had the opportunity to work with an incredible team to build out our programs, strengthen our network, and expand our reach across the region. As we move through this leadership transition, I'm focused on maintaining the culture, stability, and momentum that have made BRITE a trusted partner in shaping the future of the energy economy.

I'm energized by what lies ahead and look forward to continuing this mission—supporting bold founders and accelerating critical solutions for a more sustainable energy future.

Jing Lyon, Interim CEO





# Introducing: CXO Program

LED BY MANOJ JHAVERI CXO PROGRAM I FAD



Successful technology commercialization is never simply about having the right technology; it requires a founding team with the vision, skills, and market understanding to bring that technology to market. Once technology has been developed and vetted against industry needs, companies must take decisive steps to integrate it into a product and scale.

These challenges are even more acute for underrepresented founders who often lack access to experienced leadership—especially in fundraising, market positioning, and scaling. BRITE's CXO Program addresses these gaps by embedding fractional executives (ex-founders and operators) directly into startup teams, offering hands-on, execution-focused leadership that accelerates progress, lowers risk, and improves outcomes. This levels the playing field and fosters a more inclusive innovation economy.

Access to capital remains a major hurdle—especially in deeptech and hardtech cleantech sectors, where capital intensity is high. The CXO Program helps founders craft investor-ready strategies, build compelling materials, and connect with BRITE's national cleantech investor network. Finally, limited networks can isolate founders from vital industry and commercialization connections. BRITE's CXO team opens doors to partnerships, customers, and goto-market resources that founders might otherwise struggle to reach.

By matching top startups with the right fractional leaders, BRITE's CXO Program acts as a dynamic, cost-effective solution to accelerate commercialization. This skills-on-demand model enhances strategic, operational, and fundraising capabilities—addressing the very reasons 90% of startups fail. The program is not advisory. It is integrated execution, tailored to move startups from validation to market success.



"THE BEST FEATURE WAS THAT LEADERS IN THE CXO PROGRAM ARE FOUNDERS THEMSELVES, SO THEY HAD BEEN EXACTLY WHERE I AM."

Onas Bolton CEO & Founder, Octet Scientific

The BRITE CXO Program is not only accelerating individual startups—it is strengthening Ohio's position as a national leader in clean energy innovation. By embedding seasoned leaders into high-potential cleantech ventures, we are bridging critical gaps in talent, execution, and capital access—three pillars essential to commercialization success.

To date, the CXO Program has supported over 25 startup clients, delivering targeted, high-impact expertise in operations, finance, marketing, and technical leadership. Our team of 15 fractional CXOs includes accomplished executives, investors, scientists, and engineers with deep experience in the clean energy sector. By embedding directly into early-stage companies, these professionals play a pivotal role in refining go-to-market strategies, attracting capital, and scaling technologies that advance grid resiliency, electrified transportation, and energy storage.

To learn more about the CXO program, please visit https://brite.org/cxo-services/.

39 Startups
Founded

20 Startups
Exited

\$485M Capital
Raised

7 with Investor
Experience

35 Board Seats
Held





## **BRITEnetwork**

In 2025, BRITE launched a reimagined version of BRITEnetwork, transforming it into an open-access membership platform designed to inform, connect, and equip energy innovators and leaders across the country. At the heart of the new structure are two monthly webinars, open to all members, offering timely insights and direct engagement with national leaders in energy innovation.

The first, **Federal Funding & Policy Insights**, is hosted by BRITE President & CEO Rick Stockburger and Expert-in-Residence David Solan. This series brings in senior guests from the U.S. Department of Energy and other federal agencies to help our growing network navigate the evolving landscape of public funding and national policy. The second, **Executive Education Sessions**, led by our Innovation Services Director Manoj Jhaveri , features expert guests covering critical topics such as market trends, commercialization strategies, and sector-specific innovation.

By expanding access and deepening engagement, BRITE is building a more connected, informed, and prepared community of innovators working to lead the energy economy. The best way to engage in BRITEnetwork is to sign up for our weekly newsletter by visiting www.brite.org/network to never miss an update about upcoming events.



#### **BRITEnites**

BRITEnites is BRITE's signature quarterly event series, held in locations across Ohio, bringing together industry leaders, investors, and innovators to drive collaboration and investment in the advanced energy sector.

Each component of BRITEnites is designed to support and accelerate energy innovation by bridging the gap between entrepreneurs, investors, and industry leaders. By facilitating meaningful connections and knowledge-sharing, BRITEnites plays a crucial role in strengthening Ohio's energy ecosystem and fostering the growth of groundbreaking energy solutions

#### **Energy After Hours Happy Hour**

A casual networking opportunity designed to foster connections among professionals, startups, and investors in an engaging and dynamic setting.

#### Startup Pitch Session

A curated showcase featuring three high-potential startups presenting their innovations to an audience of investors, corporate partners, and industry stakeholders. Each startup delivers a concise pitch followed by a Q&A session, ensuring a productive and insightful exchange in a structured one-hour format.

#### **Ecosystem Connect Dinner**

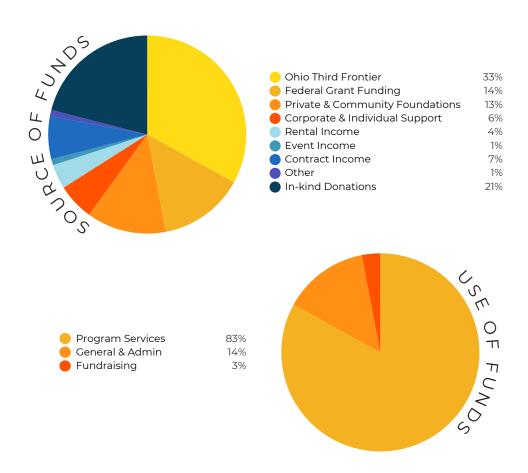
An exclusive, invite-only dinner gathering of approximately 30 senior-level executives, policymakers, and key stakeholders. This intimate setting provides a unique opportunity for high-impact networking and strategic discussions on the future of advanced energy.







# Financials & Donors



#### Thank you to our Donors



















THE GEORGE GUND FOUNDATION



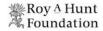


























Power to Hydrogen | Acculon Energy | Landi Industries | Tennessee Technologcal University | Huntington Bank | Illuminate USA | JobsOhio | KPMG | PNC Foundation | The Thomases Endowment Fund of the Youngstown Area Jewish Federation | Zimeno Inc. DBA Monarch Tractor | Synergy Fuels | Banks-Baldwin Foundation | Warren Area Chamber of Commerce | Vertiv | Ohio Arts Council | Enbridge Gas | Raymond John Wean Foundation | Alcon Mechanical | Mosaic | Margaret Bacheler | Green Marbles | Quasar Energy Group LLC | Southeast Ohio Public Energy Council | ms Consultants | Desmone | Melink Solar | Benjamin Family Foundation | Progressive Insurance | McDonald Hopkins LLC | Nexceris | SunWize Power & Battery | ReBuild Manufacturing | Graziani Multimedia



# Annual Impact Report

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