



# 3 Minute Pitch E-Catalogue 2025 - 3<sup>rd</sup> Edition







#### Introduction

The Women Entrepreneurship Thematic Group	11
Activities of the WETG	12
About this edition of the catalogue	13
The Pitches	17
Agrofood	20

- 1. Montenegro Company Crafts Traditional Olive Oil Soaps
- 2. Bulgarian Company Produces Healthy High-Quality Oils From Organic Seeds And Nuts By The Method Of Cold-pressing
- 3. Traditional Wine Production Company From Bosnia And Herzegovina
- 4. Leading Distillery In North-west Part Of Bosnia And Herzegovina
- 5. Portuguese Company Aims To Reduce The Dependency On Toxic Chemicals In The Agro-industry Market
- 6. B2B Plant-Milk Cheese Technology: Dutch Solutions for the Food Industry
- 7. Transforming Food Waste into Innovation: Turkey's Green Banana Revolution
- 8. Cyprus-Based Al-Driven Fermentation Innovation: Revolutionizing Food, AgriTech, and Sustainability with Precision-Controlled Solutions
- 9. UK-Based Next-Generation Demand Forecasting: Empowering the Food-to-Go Sector for a Fresher, More Sustainable Future
- 10. UK-Based Innovators: Transforming Health and Sustainability with Seaweed-Based Ingredients for People, Pets, and the Planet
- 11. UK-Based Innovators: Accelerating Sustainable Nutrition and Plant-Based Food Development from R&D to Market Launch
- 12. Lithuanian Superfood Innovators: Expertise in Organic Hemp & Pumpkin Seed Products, Custom Solutions, and Private Labeling



#### The Pitches

Agrofood 45

- 13. Upcycling Food Side-Streams: Dutch Foodtech Pioneering Sustainable & Functional Ingredients
- 14. Innovative Italian Solutions: R&D, Sustainable Valorization, Packaging, and Quality Assurance for Fisheries & Aquaculture
- 15. Driving Sustainable Agriculture: Turkey's Innovation in Biotech and Pest Management Solutions
- 16. Serbia's Agri-Tech Revolution: Smart Urban Farming for a Sustainable Future
- 17. Portuguese company designs and produces innovative concrete wine tanks to ferment and store quality wines

Health 56

- 18. Greek Developer Of Laser Bioprinting Systems And Specialized Regenerative Medicine Applications
- 19. Danish Startup Within Medtech/Healthtech Dedicated To Helping People Living With Cluster Headache
- 20. Danish Medtech Company Developing Solutions For Improved Neonatal Care
- 21. Portuguese Healthcare Technology Startup, Operating In The Digital Health Sector
- 22. Portuguese Healthcare Technology Company, Revolutionizing Cancer Care With Innovative Radiation Treatment Solutions
- 23. Portuguese Medtech Company Dedicated To Improving The Healthcare Field With Sustainable Products
- 24. Portuguese Spin-off Focused On R&D In Health, Biotechnology, & Digital Tech
- 25. Danish Mental Health Company Provides Counselling Support For Expatriates Worldwide
- 26. Portuguese Digital Health Start-up Building A Platform Using Ai & Photonics
- 27. Fungal Defense: Pioneering Biotech Solutions from Madrid for a Healthier Future
- 28. Spanish Pioneer in Psychotechnology: Transforming Mental Health with Al and Innovation



#### The Pitches

Health		79
29.	Spanish Al-Driven Solutions for Mental & Physical Health Assessment	
30.	Spanish Biotech Pioneering Precision Medicine for Transplants & Autoimmune Diseases	
31.	Spanish E-Health Innovation: Al-Powered Remote Diagnostics for Europe	
32.	Spanish Biotech Advancing Early Detection of Neurodegenerative Diseases	
33.	Spain-Based Regulatory Specialists Driving Medical Device Compliance	
34.	Spanish Biotech Company Specialized In Design Of Enzymes As Sustainable Solutions For The Industry	
35.	Spanish Deep-Tech Innovation: Al-Powered Rapid Diagnostics for Life-Saving Sepsis Detection	
	Collagen Innovation: Pioneering Biotechnology and Medical Solutions from Turkey	
Lifesty	le	96
	Finnish Company's Sustainable Unique Tableware Helps Infants To Learn To Eat Independently And Safely Austrian Circular Baby Accessories	

39. Portuguese Company Specialized In Product Design And Glass Bottle Design

41. Portuguese Clothing Brand Uses Textile Waste To Create Timeless Pieces In Limited Editions

44. Sustainable Fashion Design Brand Converts Used Umbrellas Into Raincoats And Accessories

43. Portuguese Fashion Designer Uses Traditional Craftsmanship To Create Unique Designs

42. Portuguese Brand Of Textile Accessories Combines Social Innovation With Environmental Innovation

40. Innovative And Versatile Bag Design Solutions To Carry Your Goods





#### The Pitches

Lifestyle 113

- 45. Sustainable Fashion Brand Creates Clothing Designs For Sustainability And Circularity
- 46. Portuguese Fashion Project Based On Regeneratively Cultivated Hemp Fibre
- 47. Portuguese Company Manually Produces Ecological Air Fresheners
- 48. Danish Sustainable Sanitary Pads
- 49. Austrian Startup Developed An Online Platform For Sustainable Living
- 50. Czech Company Provides Innovative And Functional Sustainable Design Solutions
- 51. Czech-based Manufacturer Of Cloth Diapers And Reusable Period Products
- 52. Portuguese Interior Design Company Dedicated To Sustainability
- 53. Dutch Company Is Looking For Distributors In Europe For Their Innovative Waste Separator
- 54. Transylvanian Sustainable Hub for Cosmetics Innovation, Education, and Rural Regeneration
- 55. Innovative Natural Cosmetics: A Romanian Company's Commitment to Sustainable Beauty & Zero Waste
- 56. Spanish Eco-Design: Revolutionizing Furniture with Recycled & Modular Innovation
- 57. Scent of Legacy: Crafting Artisan Perfumery and Fragrance Innovation from Bodrum, Turkey
- 58. Spanish Brand Revolutionizing Wellness with Innovative Healthy Delights



142

#### The Pitches

59.	Company From Bosnia And Herzegovina Offering CNC Metal Processing, Turning And Milling
60.	Innovative Company From Bosnia And Herzegovina Offering In Electrical Installations For Smart City Concepts
61.	Serbian Company Specializing In Signage & Industrial Marking
62.	Spanish Startup Revolutionizing Ocean Cleanup: Turning Plastic Waste into Sustainable Materials for Business Innovation
63.	Turkish Excellence: Leading Innovation in Masterbatches and Additives for Global Markets
64.	Empowering the Future: Turkey's Deep-Tech Innovation in Advanced Battery Technologies

Media | Audiovisual 158

66. Creative Agency Company Based In The Heart Of Portugal, With The Most Recent Audiovisual Tools To Make Original Content

65. Precision & Innovation: Turkey's Engineering Excellence in CNC Machinery for Advanced Manufacturing

- 67. Audiovisual Company Based In Portugal Is Developing A Streaming Platform
- 68. Danish Startup Developed A New Solution For Quality Assuring Short Media Formats
- 69. Digital Platform For Film Industry

Manufaturing | Instalation

- 70. Danish E-learning Platform About Legal Topics
- 71. Spanish Tech Innovators: Pioneering Al, XR, and Cloud Solutions for a Smarter Future





#### The Pitches

Services | Digital 172

- 72. Language Service Provider Based In Greece
- 73. Danish Tech Platform For The Event Industry
- 74. Welsh based company providing Core Operations Platform to support digital commerce
- 75. Serbian Company Providing Procurement Online Platform
- 76. Serbian Company Offers A Solution For Enhancing The Online Reputation Of Hospitality Establishments
- 77. Greek Non-profit Organization That Promotes Women Entrepreneurship
- 78. Female Entrepreneur Developed A Digital Platform With Economic And Financial Content And Services For Women
- 79. Company Specializing In Board Work, Executive Advising And Knowledge Dissemination
- 80. Danish Start-up Created A Tech Platform And Search Portal Connecting Organizations With Female/Non-binary Talents
- 81. Innovative Software For Working With Talent Development
- 82. Spanish Tech Company Focused On The Development Of Innovative Solutions For The Digitalization Of The Social Sector
- 83. Institute for contemporary arts and ecology offering curatorial services and production of contemporary art projects in public and private spaces
- 84. Italian company offers more than 20 years of experience in simplified Innovation and IT customized solution for the market
- 85. Innovating Global Trade: Germany's Digital Solution for Secure Trade Finance, Real-Time Shipment Monitoring, and Supply Chain Intelligence
- 86. Romanian leading platform for women entrepreneurs is fostering growth, collaboration, and community building





#### The Pitches

Services	Digital	203
,	1 0	

- 87. Spanish Tech Innovator Driving Smarter Growth with Al
- 88. Spain's Next-Gen Logistics: Al & Blockchain Powering Smarter Global Trade
- 89. Spanish Chemical Revolution: Sustainable Innovation through Artificial Intelligence and Organic Chemistry
- 90. Spanish Innovation: Al and Satellite Radar Transforming Civil Engineering
- 91. Spanish Pioneers in Sales Growth: Al-Driven Strategies for Global Expansion
- 92. Shaping Sustainable Cities: Spanish Women Architects Designing a Greener Future
- 93. Advanced Training for Global Builders: England's Leading Provider in Construction, Infrastructure & Engineering Education
- 94. Empowering Active Ageing: Portugal's Al-Powered Solutions for Remote Patient Monitoring and Sustainable Healthcare

#### Tourism 220

- 95. International Educational Facility For Tourism And Hotel Management
- 96. Danish Market Platform That Connects Museum Guides With Museum Visitors
- 97. Austrian Ai-driven Travel Planning Platform
- 98. Connecting Cultures: Revolutionizing Experiential Tourism in Sicily for Digital Nomads and Global Travelers
- 99. Explore Montenegro's Beauty: A Unique Eco-Tourism Retreat in the Heart of Bar



## Introduction







# The Women Entrepreneurship Thematic Group

The Women Entrepreneurship Group Thematic Group (WETG) supports and empowers women in business, building their network across sectors and across borders in Europe and the world.

Woman entrepreneurship is an under-exploited economic and social asset of the European Union. It has therefore been identified as a political priority for the EU in the Small Business Act and a number of activities have been launched to encourage women entrepreneurs to start their own business and to support start-ups with mentoring schemes.

The WETG's role is to make an active contribution by providing concrete support services and creating links with existing initiatives promoting woman entrepreneurship and the Network's business and innovation support activities.



### **Activities of the WETG**

#### The objectives of the group include:

- Provision of business partnering and innovation services in the context of Women Entrepreneurship (WE).
- Mainstreaming the concept of woman entrepreneurship in other EEN activities.
- · Identification and broadening of existing expertise in the area of WE.
- Assistance to women entrepreneurs in joining existing networks or support programmes for woman entrepreneurship (access to support / funding).

#### The WETG may also play an important intermediary role to:

- Increase of participation in communication campaigns organized by the European Commission (EC) in this area.
- Maintain links with relevant services in the EC.

### About this edition of the catalogue...





This third edition of the WEG e-catalogue features three-minute pitches from female-led businesses across Europe, showcasing their success stories.

These profiles were gathered from EEN members during the last quarter of 2024 and the beginning of 2025, representing a diverse range of sectors and countries.

Launched on International Women's Day, 8th March, this edition is a tribute to the remarkable achievements of women entrepreneurs and their contribution to economic and social progress. Beyond celebrating success, it reinforces gender equality as a fundamental human right and a key driver of innovation, sustainable growth, and inclusive development.

By sharing these inspiring journeys, we aim to encourage more women to transform their ideas into successful enterprises, foster meaningful opportunities for collaboration and business growth, strengthen strategic partnerships, and contribute to sustainable economic development.

This edition was organized and edited by Cristina Barbosa, with the collaboration of all the WETG members and fellow EEN Advisors across Thematic and Sector Groups. Our sincere gratitude to all WEG members and EEN Advisors across Thematic and Sector Groups for their valuable contributions to this edition ©



# The Pitches





# Agrofood







## 1. Montenegro Company Crafts Traditional Olive Oil Soaps

Company was established in 2009 as small craft store for production of olive oil soaps made in traditional way. Women in Montenegro 200 years ago were making olive oil soaps using oil from autochthonous olives variety called "zutica" and owner of the company wanted to return to that tradition.

Company is producing cold processing soaps which are completely natural handmade herb soaps. Soaps contain 70% of cold processed olive oil. They also contain natural basic oils and essential oils. Because they are handmade all the natural elements are preserved creating benefits for skin.

These special soaps nourish, hydrate and rejuvenate the skin.

They also help against dermatitis, fungal diseases, dandruff and they have aroma therapeutic characteristics. These soaps are specified for face care, skin care and hair care. In the meantime, company expanded, registered as LLC company and started to export in the region.

In addition to soap, they are producing etherical oils which are used for further production, aromatherapy or in massage and spa centers. Most famous is bay laurel plant oil. Also, they have natural face creams. All product are based on local and natural ingredients.



## 1. Montenegro Company Crafts Traditional Olive Oil Soaps







Company is seeking for distributers of natural product for Italy and EU. Her export ready products are olive oil soaps and etherical oils from Bay laurel plant. Company is searching for distributors for retails as well as for hotels, spa centers and similar. Company is also seeking for consultants and advisory service providers on how to export to Italy for her specific natural products.

EEN Advisor Ivana Tomasevic

i.tomasevic@bscbar.org





### 2. Bulgarian Company Produces Healthy High-Quality Oils From Organic Seeds And Nuts By The Method Of Cold-pressing

This Bulgarian company produces healthy high-quality oils from organic seeds and nuts by the method of cold-pressing. This method of production makes it possible to maintain all the beneficial properties of the substances they have been extracted from. Oils are a mixture of useful and irreplaceable fats.

Cold-pressed oils have a wide range of applications and could be used in the: - food industry - as ingredient of salad dressing or sauces, etc.; - cosmetics - as basic raw materials in the production of hygiene and beauty products (soaps, shampoos, body creams, hair dyes, etc.); - pharmaceutics - as ingredient of medicines or as food supplements.

The company has a wide range of oils, extracted from the seeds and nuts of various plants, such as sunflower, pumpkin, apricot, linseed, hemp, black cumin, white thistle, sesame, chia, safflower, hazelnut, watermelon, etc. The company also produces specific types of customized oils as per the client's requests. They can produce oils on request and with customers' raw materials from organically certified seeds and nuts. The company can also offer only bottling and packaging of organic certified oils, which were not produced by them.





# 2. Bulgarian Company Produces Healthy High-Quality Oils From Organic Seeds And Nuts By The Method Of Cold-pressing





The company is looking for partners under commercial agency or distribution services agreement to sell its bio-certified products abroad. Potential partners might be distributors, agents or representatives for companies that sell/distribute foods, food supplements and other healthy and natural products.

The Bulgarian company is also open to production and distribution of its products under the partner's label and the partner's brand name. International cooperation under a manufacturing agreement is sought also among companies - producers from the food, confectionery, medical and cosmetics sectors, which include the cold-pressed oils as an ingredient in their own manufacturing processes.









EEN Advisor
Ekaterina Yordanova
e.yordanova@bscsme.eu



## 3. Traditional Wine Production Company From Bosnia And Herzegovina

The Anđelić family from Trebinje has a tradition of over a hundred years in the cultivation of vines, wine production and grape brandy. Currently, the fifth generation of the Anđelić family is employed in the winery.

The production capacity of the winery is 150 000 liters per year, while the total capacity is 350 000 liters. Grapes for the needs of Anđelić winery are harvested by hand, with only the best grapes being selected. Part of the vineyard was planted in 1984. The specificity of our vineyards is their position, as well as low yields per vine which provide us with excellent quality grapes, and thus top quality.



# 3. Traditional Wine Production Company From Bosnia And Herzegovina







The winery has the most modern equipment for grape processing and controlled fermentation. The wine cellar is buried in the rock at a depth of 6 meters. In this way, they manage to provide excellent conditions for the care and aging of wine before entering the market. In addition to stainless steel barrels, they use exclusively Slavonian oak for the production of top quality red wines.

The specifics of the Anđelić winery are not only in the top quality of wine, the application of modern technologies, the synergy of tradition, many years of experience, but also the fact that this is the only winery in BiH headed by a woman.

EEN Advisor

Dragana Kokot

draganak@komorars.ba



# 4. Leading Distillery In North-West Part Of Bosnia And Herzegovina

The company is located in the northwestern part of Bosnia and Herzegovina since 1972, where natural conditions are ideal for fruit production. Today, depending on the desired final product, it processes on three separate production lines:

- 1) line for deep freezing,
- 2) line for the production of concentrated fruit juices and
- 3)line for distillation of fruit distillates, filling and bottling.

#### The product range includes:

- Fruit distillates produced from plums, William-pear, quinces, pears, apricots, cherries, apples, raspberries, called, junipers, blueberries, peaches Concentrated fruit juices from apple, cherry or other selected fruits;
- Deep-frozen fruits raspberries, strawberries, cherries
- High quality fruit brandies and liqueurs



# 4. Leading Distillery In North-West Part Of Bosnia And Herzegovina





The company produces 27 000 tons of fruit in one production cycle and has a storage capacity of 1 500 000 liters which provides consistency and continuity in deliveries throughout the year. Today, over 90% of the products are exported, and the main markets are the EU, CEFTA and the USA.

The launch of new product lines is in the making. Protection of the environment is key, as the company uses as many biodegradable substances as possible. Product quality, safety and customer satisfaction are the main goals of the company which follows HACCP and ISO 9000:2015 standards and has Kosher certificates for all products.

The company is looking to further expand its international client base and offers distribution agreements across the world.



**EEN Advisor** 

Dragana Kokot

draganak@komorars.ba



# 5. Portuguese Company Aims To Reduce The Dependency On Toxic Chemicals In The Agro-industry Market

**Problem:** The emergence and spread of resistant pathogens in agriculture are an urgent concern, which can have significant implications for the sustainability and safety of our food supply and public health. Also, the agro-industry market points towards green solutions to contribute positively to the environment and decrease costs.

**Solution:** This company offers a solution that can protect the environment by reducing the dependency on toxic chemicals, helping to reduce water pollution, soil contamination, and the negative impact of harmful compounds to kill pathogens on beneficial organisms/animals.

Their main service is to provide a customized system and a range of products to face the needs of the distinct industries that they can integrate. One example is the development of a robot that is automated and the needs of use of Far-UVC and electrolysis salted-based water can adapt to the facilities and needs. Another example is the development of static models with the same hybrid system that can be used in a wide range of facilities and public areas. The company has all the facilities, 3D printers and expertise needed with a team of engineers, financial advisors and researchers who are experienced and work together to answer all the challenges to build this hybrid system and all apparatus. Time, efficiency, sustainability and automation are the four main variables they consider to make disinfection procedures automated, quicker, effective and greener.



# 5. Portuguese Company Aims To Reduce The Dependency On Toxic Chemicals In The Agro-industry Market



Company stage: This year they expect to develop collaborations with food industry partners in Europe, finding some early adopters who will be willing to try and to apply our technologies. Also, they aim to form strategic partnerships with suppliers, distributors, or other businesses that can help accelerate growth and entrance in the food market. This will help them to develop case studies and to validate their products in the real context of the market, exploring needed customizations in the solutions for the food safety industry, given its high regulation requirements. Therefore, they will be able to refine all the partners requirements or needs and enhance the final solution to the end costumer. Having a wider range of customer feedback will allow them to improve their solutions, build a loyal customer base and increase their awareness as an expert in this field. The company strongly believes that, by achieving these milestones, they can establish a solid foundation for future growth and success.

**Funding:** They are looking for a capital partner, someone who believes in the team, in the project, and who can support market development. In the robotic disinfection sector alone (a part of the business they aim to serve), a CAGR of approximately 24% is predicted over the next 5 years. They thus offer their investors integration into a differentiating project with an impact on the entire ecosystem, from public health to the environment. According to forecasts, this is an opportunity to execute a project that, in addition to being differentiating, is also very profitable and adds value.



EEN Advisor

Vanda Narciso

vanda.narciso@iapmei.pt



## 6. B2B Plant-Milk Cheese Technology: Dutch Solutions for the Food Industry

This company, based in the Netherlands, focuses on developing and licensing plant-milk cheese technologies for the food industry. As a B2B Technology Licensor and Implementer, as well as a Co-development Partner, it offers customized solutions to clients aiming to create a wide range of cheese applications, from long-texture Mozzarella to Gouda and Maasdam with distinctive eye formation, to short-body Feta and Blue-style cheeses. The company specializes in developing cheeses with a high protein content (>16% PRO) and a highly nutritious cheese profile. This Netherlands-based company focuses on developing and licensing plant-milk cheese technologies for the food industry. Serving as a B2B Technology Licensor and Implementer, as well as a Co-development Partner, the company offers tailored solutions for creating a range of cheese applications-from long-texture Mozzarella to Gouda and Maasdam with distinctive eye-formation, as well as short-body Feta and Blue-style cheeses-all with high protein content (>16%) and a highly nutritious profile.



# 6. B2B Plant-Milk Cheese Technology: Dutch Solutions for the Food Industry





#### **Technology customers:**

- Cheese manufacturers
- Cheese brand owners
- Equipment / ingredient suppliers
- Seed & bean farmers

#### Type of cooperation sought:

- Technology licensing & tech transfer
- Investment in technology scale-up





EEN Advisor

Annemarie Destree

annemarie.destree@rvo.nl





### 7. Transforming Food Waste into Innovation: Turkey's Green Banana Revolution

The company is a brand of woman led Minaturel Food Manufacturing and Trade Ltd. Co. founded in 2022 in Istanbul, Turkey. The company owns 100.000 m2 banana greenhouse in Antalya, Turkey with a cultivation of 4000 tons of banana annually. However, out of this cultivation 200 tons of bananas are rejected due to shape and size irregularities which does not meet the standards of supermarkets, and these 200 tons of unwanted bananas goes to waste which creates landfill and food waste. To tackle this problem, with a vision of upcycling the company carried an R&D and started producing gluten free, nutritious green banana flour and green banana chips.

The company also has collaborations with Hacettepe and Ege University in Turkey and Foodvalley at Wageningen University in Netherlands. With these universities, the company is exploring potential use of green banana flour, peel and banana tree waste in food, packaging, cosmetics, and natural additive industries.

At the same time being a member of EWA, EIT and Erasmus for Young Entrepreneurs, the company is looking for further collaborations to expand its products and operations globally.





### 7. Transforming Food Waste into Innovation: Turkey's Green Banana Revolution





The company is looking for international partners who are active in natural additive (food), ingredient (food) and biodegradable packaging sectors to collaborate with various products, solutions.









**EEN Advisor** 

Suheyla Turkyilmaz

suheyla.turkyilmaz@sabanciuniv.edu



# 8. Cyprus-Based Al-Driven Fermentation Innovation: Revolutionizing Food, AgriTech, and Sustainability with Precision-Controlled Solutions

Based in Cyprus, this deeptech foodtech start-up specialises in Al-powered fermentation solutions, integrating technology with sustainable food and agriculture. It develops precision-controlled fermentation software, optimising processes for hobbyists, small-scale producers, and industrial users. Its key innovation, an Al-driven fermentation platform, enhances efficiency, reduces waste, and improves resource utilisation. The company also pioneers Solid-State Fermentation (SSF) for bioavailable fertiliser production, contributing to circular bioeconomy models.

With a strong R&D foundation, it integrates machine learning, real-time monitoring, and automation to advance fermentation-based industries. Operating across food, biotech, and agritech, it aligns with sustainability goals, fostering a net-zero food system.

Its impact spans from **fermented food production** to **smart fermentation infrastructure**, enabling scalable, **data-driven solutions** for a greener future.

# 8. Cyprus-Based Al-Driven Fermentation Innovation: Revolutionizing Food, AgriTech, and Sustainability with Precision-Controlled Solutions



The start-up seeks **strategic partnerships** for R&D, technology integration, and market expansion. It aims to **collaborate with industry players, research institutions, and distributors** to scale its **Al-driven fermentation solutions** globally.

**EEN Advisor** 

Soti Christou

s.christou@ccci.org.cy





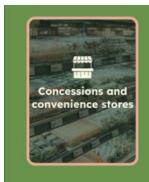
#### 9. UK-Based Next-Generation Demand Forecasting: Empowering the Food-to-Go Sector for a Fresher, More Sustainable Future

As former food sector operators, we've developed the next-generation demand forecasting solution, specifically for food-to-go.

Through developing our SaaS platform, we're on a mission to reduce waste and unlock revenue for businesses. The end goal is a fresher, more sustainable food system for consumers and businesses alike.

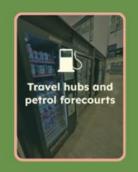
Through the power of data science, our models centrally combine the most important contextual data (from the weather, to transport patterns, to consumer trends) with customers' sales data to deliver them higher predictive accuracy than has been achievable before.

We were founded in the UK, but we're already working with other partners across Europe, with global ambitions for scale.













### 9. UK-Based Next-Generation Demand Forecasting: Empowering the Food-to-Go Sector for a Fresher, More Sustainable Future

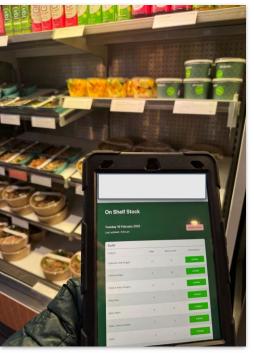




The company is looking for:

- Connections to prospective customers in the food-to-go sector (concessions, convenience stores, transport hubs coffee shops, leisure).
- Connections to potential partners (for introductions, support and learning).





**EEN Advisor** 

Nathan Lawes

Nathan.Lawes@iukbg.ukri.org



# 10. UK-Based Innovators: Transforming Health and Sustainability with Seaweed-Based Ingredients for People, Pets, and the Planet

The company, a United Kingdom-based company founded by Karen Scofield Seal (CEO) and Dr. Charlie Bavington (CTO), develops innovative, functional seaweed-based ingredients and materials to enhance People Health and Ocean Health.

Through its proprietary green processing technology, the company extracts maximum value from sustainably farmed seaweed to produce high-purity bioactives for health and skincare (OCEAN ACTIVES®), superfood ingredients for humans and pets (OCEAN HEALTH NUTRA™ and the company® PET), and innovative materials including OCEAN INK®, a fully biodegradable seaweed-based ink for packaging and textiles.

The company's business-to-business (B2B) model supplies sustainably sourced, traceable ingredients to help companies meet UN Sustainable Development Goals (SDG) targets and consumer demand. By driving demand for seaweed - a low-resource crop requiring no land, freshwater, or fertilizers - the company supports ocean health, biodiversity, and food security, plus contributes to six UN SDGs.











The company is looking for:

- Introductions to investors We're raising Series A funding to build the world's first seaweed processing facility, generate revenue, establish a customer base for growth, strengthen IP, develop new regions and provide runway to 2027.
- Introductions to customers/strategic partners Introductions across the nutraceutical, cosmeceutical, food, pet food, materials, textiles sectors
- **Securing Top Talent** Support recruiting top talent as we grow across R&D, marketing, Business Development, Managerial, Operations etc.

**EEN Advisor** 

Giulia Sirigu

giulia.sirigu@iukbg.ukri.org





## 11. UK-Based Innovators: Accelerating Sustainable Nutrition and Plant-Based Food Development from R&D to Market Launch

Founded in 2015, the company sits at the intersection of academia, innovators and industry. We accelerate the development of food-based ideas into revenue-generating businesses, supporting the entire commercial journey of a product from R&D through to market launch.

- Based in Nottingham, UK.
- Focus on sustainable nutrition.
- Multi-disciplinary team science and commercial expertise.
- Apply food science to the development of plant-based food products.
- Accelerating customer ideas and concepts from R&D through to market launch.
- · Food grade development kitchen and analytical laboratory.
- Pilot facility with extrusion and compression popping technology.
- · Small MOQs to support client with product development and market customer testing.
- · Currently obtaining Salsa accreditation.

### Key expertise:

- Plant-based food.
- Texturising proteins.
- · Proteins, fibres, starches.
- Sustainable and diverse ingredients.
- expanded products (e.g., snacks, cereal, rice cakes, textured meat alternatives).

# 11. UK-Based Innovators: Accelerating Sustainable Nutrition and Plant-Based Food Development from R&D to Market Launch



The company is looking for:

- Agrifood companies struggling to reach market due to lack of pilot scale facilities with expansion knowledge, high MOQ on orders with manufacturing partner & lack of ownership of recipes.
- Food brands lacking food science expertise to solve product development issues especially with sustainable ingredients.
- Ingredient suppliers.
- Large manufacturers with low R&D capacity.







EEN Advisor

Sam Fisher

sam.fisher@iukbg.ukri.org



# 12. Lithuanian Superfood Innovators: Expertise in Organic Hemp & Pumpkin Seed Products, Custom Solutions, and Private Labeling

A Lithuanian company - is a leading superfood manufacturing company specializing in premium-quality products derived from organic hemp and pumpkin seeds. A united family farm ensures sustainable, eco-friendly cultivation, bringing nutrient-rich foods straight to consumers. The company proudly offers a diverse selection, including hulled hemp seeds, cold-pressed hemp seed oil, raw pumpkin kernels, plant-based hemp and pumpkin protein powders, fiber-rich cake, and finely milled flour.

The company's expertise extends to private and white-label solutions, customized packaging, and raw material processing services. Committed to excellence, it collaborates with global partners, delivering high nutritional value and exceptional taste. With a passion for innovation, the producer continuously expands its offerings and refines production processes to meet evolving market demands. Additionally, the company proudly represents delicious, two health-focused superfood brands.



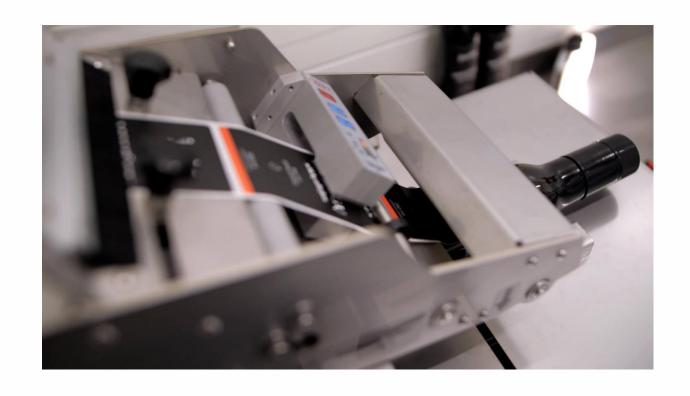




# 12. Lithuanian Superfood Innovators: Expertise in Organic Hemp & Pumpkin Seed Products, Custom Solutions, and Private Labeling

### The company is looking for:

- Businesses based in Europe who have or would like to have their own superfood brand.
- European companies that are looking for reliable hemp and pumpkin seed raw material partners.



EEN Advisor Irma Taparauskiene irma.taparauskiene@chamber.lt



## 13. Upcycling Food Side-Streams: Dutch Foodtech Pioneering Sustainable & Functional Ingredients

A Dutch foodtech SME is valorizing food industry side streams into functional, tasty, healthy, and sustainable food ingredients.

The Dutch company has created a patented technology to upcycle side-streams from the food industry. The ingredients are targeted to be natural, circular, price-competitive and with a low carbon footprint. The company works on extracting flavor ingredients; on ingredients with a preservative function such as fiber and protein fractions with anti-oxidant capacity; and on ingredients with specific techno-functional properties.

The company obtains different flavor fractions, all with a unique taste profile, from Parmesan cheese rinds. One of the fractions gives a natural Parmesan taste profile to, for example, cream cheese or cheese sauces/fillings. Another fraction can be used as a natural carry-through flavor to enhance the dairy/butter taste depth in margarine-based pastry applications.

From okara, the side stream of tofu and soy drink production, the company obtains a protein concentrate and fiber concentrate. The neutral-tasting okara protein concentrate is a great emulsifier; creating a smooth, non-powdery emulsion. Perfect for bakery, (plant-based) beverages and, omelet /scrambled egg alternatives. The fiber stands out in holding water and giving texture to products such as meat alternatives, sauces and condiments, and nutritional beverages.

## 13. Upcycling Food Side-Streams: Dutch Foodtech Pioneering Sustainable & Functional Ingredients



Dutch SME is looking for innovative food producers in search of new sustainable ingredients.

- Looking for innovative food producers that care about the world we live in.
- Food producers that can use the ingredients in their products.
- · We are open to discuss possible Eurostars applications.

**EEN Advisor** 

Mylène Hoogendijk

Mylene.Hoogendijk@rvo.nl



# 14. Innovative Italian Solutions: R&D, Sustainable Valorization, Packaging, and Quality Assurance for Fisheries & Aquaculture

### The <u>company offers</u> the following services for:

- Research & development, Stakeholder engagement and training for the development of innovative products for fishery and aquaculture.
- Valorization of by products by extraction of bioactive compounds with green technologies.
- Innovative packaging > shelf-life test.
- Service to the SMEs for quality assessment, monitoring and attestation in support for nutritional labels and certification.







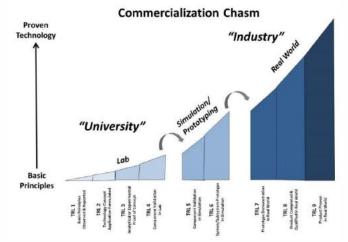












# 14. Innovative Italian Solutions: R&D, Sustainable Valorization, Packaging, and Quality Assurance for Fisheries & Aquaculture

The company is interested to:

- Support for the development of new solution/products.
- Is market oriented and SMEs' driven.















EEN Advisor
Clara Calagna
c.calagna@sicindustria.eu





# 15. Driving Sustainable Agriculture: Turkey's Innovation in Biotech and Pest Management Solutions



The Turkish company is founded in 2009 in METU Technology Development Area.

Main sectors of the company's R&D Project services for the Agricultural Sector and Biotechnology.

Company also has import and export license.

Company specialized in integrated pest management Technologies and applications like Bacillus thrungiensis biopesticide field assays, ecotoxicology assays, socio-economic field surveys with farmers and agricultural workers.

The company is partner of EU funded projects since 2016. The first project was IPM-4-CITRUS completed in 2022. Now, company is partner of SAFWA Project under PRIMA programme.

The company is looking for being partner of R&D projects. It has the ability to organize field assays, biocompatibility assays, ecotoxicology assays, psycho-sociologic assays for agricultural biotechnology products (especially integrated pest management) in Turkey.

EEN Advisor

Eda BAYATA GÜZEL

eda.bayata@kosgeb.gov.tr



## 16. Serbia's Agri-Tech Revolution: Smart Urban Farming for a Sustainable Future

#### **About Us:**

- Serbia-based company in the agri-tech and food industry, specializing in urban farming and sustainable nutrition.
- Our vision is to empower individuals and communities to grow nutrient-rich microgreens at home by using our App, while providing ready-to-eat products.

### What We Do:

- Produce fresh, nutrient-rich microgreens, packaged in biodegradable materials.
- Deliver directly to consumers.
- Organize educational workshops for schools, corporations, and communities to promote urban farming.

### Innovation & Growth:

- Developing an Al- and IoT-integrated app for home microgreens cultivation.
- Connecting urban farmers with end-users.
- Seeking a tech partner for app development and scalability.









## 16. Serbia's Agri-Tech Revolution: Smart Urban Farming for a Sustainable Future





We seek a **tech partner** for developing the Company App, integrating Al and loT for urban farming.

Open to **equity-based** cooperation or **grant-supported** collaboration to scale our impact globally.



EEN Advisor Iva Vuksanović iva.vuksanovic@pks.rs





## 17. Portuguese company designs and produces innovative concrete wine tanks to ferment and store quality wines

Unlike stainless steel vats, which are completely sealed, their tanks are "breathable," allowing controlled micro-oxygenation similar to oak barrels. The process enhances the distinct characteristics of each grape variety and terroir while preserving the purity and intensity of fruit flavors.

The **proprietary concrete formula**, developed through the company's CEO Tatiana Sá Marques's doctoral research, was engineered for both **structural robustness and wine quality**.

Since the concrete is in direct contact with the wine, ensuring no harmful substance migration while optimizing porosity was a major challenge.

The carefully selected combination of siliceous aggregates and cement achieves a porosity similar to oak, facilitating gradual oxygen exchange that supports fermentation.

As a result, wines fermented in the firm's tanks acquire a round mouthfeel akin to those aged in oak but without added flavors.

Consequently, **winemakers** can **craft wines** that fully express their terroir while benefiting from enhanced texture, aroma complexity, and color vibrancy.

The company's concrete wine vats have been successfully used by some of Portugal's most prestigious wine houses, producers, and oenologists.

### Materials used in these revolutionary tanks are 100% recyclable.

The tanks' colors are not a result of any painting intervention - when a new tank is produced, the natural pigments are mixed with the liquid concrete.



# 17. Portuguese company designs and produces innovative concrete wine tanks to ferment and store quality wines







The highly appealing concrete vats are also an excellent addition to **wine tourism developers** and **wine cellar owners** for their modern classic design, which contrasts with the industrial-looking steel tanks.

The firm has already been successfully working with limited international partners to broaden the sales force out of Portugal.

The Portuguese company seeks distributors and partners to actively promote and market the innovative concrete wine tanks in Europe, the Americas, Australia, and South Africa.



EEN Advisor Cristina Barbosa cristina.m.barbosa@inesctec.pt



## Health





# 18. Greek Developer Of Laser Bioprinting Systems And Specialized Regenerative Medicine Applications

This Greek company is a developer of laser bioprinting systems and specialized regenerative medicine applications founded in 2019 in Greece, as a spinoff of the Institute of Communication and Computer Systems of the National Technical University of Athens.

The company developed an innovative dual beam laser bioprinting device adopted for on-site in vivo printing of cells during surgery. This is a highly disruptive technology, with numerous clinical applications that can transform healthcare and provide innovative and permanent solutions for patients. The 1st clinical application is in-vivo printing of urothelial cells in orthotopic neobladder surgery.

To optimize HW & SW and complete the first-in-human testing of the first application, PhosPrint received a €2mm Grant from the EIC Accelerator that secures funding for 70% of the required budget of €2.8mm and is currently raising the 30% (€0.8mm).

After the successful outcome of the first in-humans trial by end of 2025, required clinical trials and certifications will be completed as to commercialize its innovation by 2028. To fund these steps, the company already has a conditional commitment by the EIB to participate by 50%.

### 18. Greek Developer Of Laser Bioprinting Systems And Specialized Regenerative Medicine Applications



The company is seeking partnerships with regenerative medicine Units of Research institutions and Hospitals both Academic and non-Academic to test their solution on the current focus areas of neobladder surgery, cartilage repair and ObGyn.

**EEN Advisor** 

Areti Mourka

mourka@praxinetwork.gr



## 19. Danish Startup Within Medtech/Healthtech Dedicated To Helping People Living With Cluster Headache

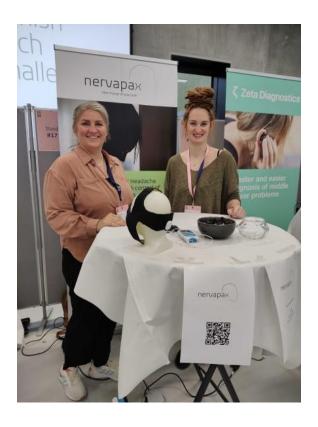
Cluster Headache, or "Horton's", has been rated as the most intense pain known to humans, worse than labor pain and gun shot wounds, and affects 1:1000 people directly, plus their families – as it is a life-long disease without cure. These people don't sleep at night, often they can't hold a full-time job and they have conditions such as depression, anxiety etc. They are 15 times more likely to visit a medical specialist than non-cluster headache patients. Unfortunately, there are no adequate treatment options. Current treatments are medicine, oxygen, nerveblocks and for the very worst cases a surgery. However, the medicine comes with a lot of side-effects and is also expensive, oxygen has low usability and is hard to bring with you. The nerveblocks require that you go to a specialist and can not be performed too often.

The company is developing a wearable, classified as a medical device, to prevent these intense headache attacks from taking place. It stimulates a nerve on the head with a small electric current outside the skull. It can be worn during night to prevent attacks during nighttime. The stimulation pattern and the volume can be adjusted for each individual. It will designed so it is easy to use without consulting a specialist and it doesn't require frequent check ups. I tis currently under development. They have proof of concept and are preparing to do some early studies in collaboration with some of the leading researchers and clinicians on the field. The aim is to help these patients take control over the pain to get their normal life back.



# 19. Danish Startup Within Medtech/Healthtech Dedicated To Helping People Living With Cluster Headache





To move the product and business forward the company is looking for international collaborations. They are in contact with two research centres, who they would like to engage with for studies and clinical trials. Others could also be relevant.

For product development it would be relevant to look for collaborators for the MVP and the first small scale production. Currently they are working with a supplier in Portugal for the prototypes.

Finally, they would like to engage with companies/institutions that can help on reimbursement, refining our business model and go-to-market strategy. So far they are looking into DK, Sweden, Norway, UK and the US as potentially market. They want to validate these markets further and explore other relevant markets.

EEN Advisor Aija Koņiševska Azadi aka@ndeu.dk



## 20. Danish Medtech Company Developing Solutions For Improved Neonatal Care

This Danish company is currently developing a device for safely and single-handedly lifting neonates for kangaroo mother care, compliant to WHO recommendations.

Finalist in the Danish Tech Challenge and funded by among others the Novo Nordisk Foundation, Innofounder, and Innobooster. The challenges of lifting neonates derives from invasive tubes and catheters monitoring and keeping the child alive.

Due to the risk of pulling tubes potentially harming the fragile neonate, three specially trained NICU nurses are required for each lifting procedure, making recommended kangaroo mother care difficult to implement.



## 20. Danish Medtech Company Developing Solutions For Improved Neonatal Care





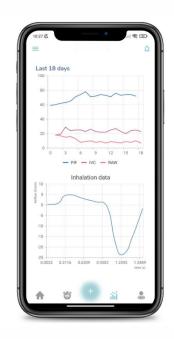
This device is a solution to this problem, enhancing KMC and neonatal development while saving precious NICU resources. Founder and CEO Kristine Kuni Buccoliero holds a M.A. in Biomedical Design, having contracted the idea as her final project. For more than a decade, Mrs. Buccoliero has worked as a senior advisor for Danish and international startups within innovation and MedTech.

Currently partnering up with international hospitals for clinical testing etc, the company is looking for SME-partnerships for market rollout e.g. collaboration with neonatal equipment manufacturers with global reach.

EEN Advisor Aija Koņiševska Azadi aka@ndeu.dk



## 21. Portuguese Healthcare Technology Startup, Operating In The Digital Health Sector



Healthcare technology startup, operating in the digital health sector, has the mission of revolutionizing respiratory care, addressing challenges such as improper inhaler use and the lack of real-time monitoring of asthma patients. They developed a smart inhaler device with Al-driven features, providing instant feedback on usage.

Their comprehensive digital health platform includes a user-friendly app and clinical platform, enhancing communication between patients and healthcare providers. With a commitment to sustainability, they are actively working towards becoming carbon-neutral. Their innovative approach extends to predictive capabilities, detecting asthma attacks before symptoms manifest. By focusing on personalized, proactive solutions, this company aims to reshape the landscape of respiratory health.



## 21. Portuguese Healthcare Technology Startup, Operating In The Digital Health Sector

enterprise
 europe
 network
 \*\*\*\*

They aim to collaborate with international medical device distributors for product distribution, facilitating widespread access. Additionally, the company is actively pursuing partnerships with healthcare providers (hospitals, clinics) for clinical testing, aligning with their commitment to advancing respiratory care solutions globally.





EEN Advisor
Bibiana Dantas
bibiana.dantas@ani.pt



# 22. Portuguese Healthcare Technology Company, Revolutionizing Cancer Care With Innovative Radiation Treatment Solutions



This company from Portugal is in the forefront of healthcare technology, revolutionizing cancer care with innovative radiation treatment solutions.

Their focus: empowering clinicians to administer precise, personalized, and safer treatments, ensuring improved patient outcomes.



They seek clinical partners providing radiotherapy and who aim to be pioneers by testing this solution for treatment accuracy and patient safety.

Pilot results will support regulatory approvals and enhance this innovation for automated radiation cancer care.

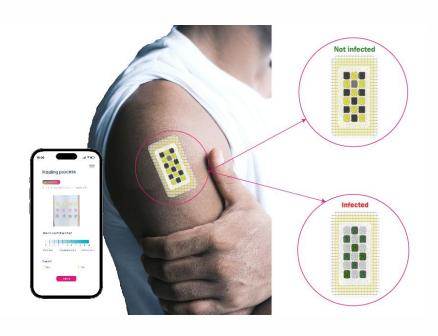




EEN Advisor
Bibiana Dantas
bibiana.dantas@ani.pt



# 23. Portuguese Medtech Company Dedicated To Improving The Healthcare Field With Sustainable Products



By combining innovation, medical-grade standards, and a commitment to skin health, this female-led company is positioned as a MedTech company dedicated to improving the healthcare field with sustainable products that are always patient-centred.

# 23. Portuguese Medtech Company Dedicated To Improving The Healthcare Field With Sustainable Products





The internationalization goals demonstrate a strategic approach to expanding effectively its presence and impact in the global healthcare sector.

Creating regional offices in key areas and establishing partnerships with local entities indicate a commitment to addressing the specific regional needs of diverse populations worldwide.

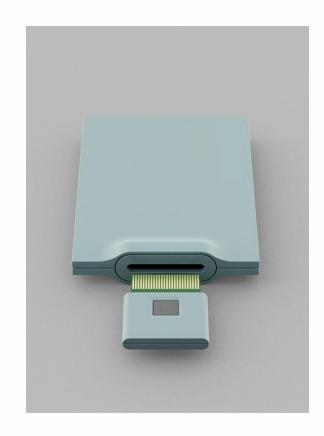
EEN Advisor
Bibiana Dantas
bibiana.dantas@ani.pt



## 24. Portuguese Spin-off Focused On R&d In Health, Biotechnology, & Digital Tech

This company is a Minho University spin-off based in Braga, focused on R&D in Health, Biotechnology, & Digital Tech.

They are creating an innovative point-of-care and at-home digital platform for simultaneous fast diagnostic of common/resistant respiratory infections.









They are currently seeking partners to integrate cloud connectivity into their technology and to develop/assembly the final disposable cartridge.

EU healthcare providers engagement to extend clinical validation and explore reimbursement schemes would also be beneficial.

EEN Advisor
Bibiana Dantas
bibiana.dantas@ani.pt



## 25. Danish Mental Health Company Provides Counselling Support For Expatriates Worldwide

This Danish company is specialised in counselling of international expatriates, highly qualified professionals, diplomats, academia, university students, IB, MYP students and international schools and have more than 20 + years of experience in the field of counselling psychology.

Speciality Areas: Expatriation and repatriation counselling, transition therapy, trailing spouse, Third Cultural Kid, TCK, trauma and crisis intervention, debriefing and supervision, anxiety disorders, time management and perfectionism, substance abuse, generalised mental health disorders, mild/moderate depression, loneliness, stress and burnout, alienation, parenting, domestic abuse, couple counselling, career counselling, and life coaching.



# 25. Danish Mental Health Company Provides Counselling Support For Expatriates Worldwide



This female-fronted company is looking for a partnership to develop AI and Mental Health in App in order to reach more highly qualified professional and students who works globally and who lives outside ones country of origin.

EEN Advisor Aija Konisevska Azadi aka@ndeu.dk





## 26. Portuguese Digital Health Start-up Building A Platform Using Ai & Photonics



A Digital health startup based in Portugal is building a platform that uses advanced Al & photonics to provide real-time, non-destructive, next-gen multi-parameter characterisation methods for lipid nanoparticle-based drug delivery systems.

## 26. Portuguese Digital Health Start-up Building A Platform Using Ai & Photonics



The startup is looking for partnerships with:

- pharma or biotech companies that develop/manufacture nanosystems for delivering therapeutic agents (cellular and genetic);
- 2) research institutes developing innovative nanotherapeutics or analytical methods for characterising nanoparticles, particularly for clinical trials.

EEN Advisor Bibiana Dantas bibiana.dantas@ani.pt







## 27. Fungal Defense: Pioneering Biotech Solutions from Madrid for a Healthier Future

Our company is a pioneering biotech firm based in Madrid, Spain, dedicated to combating fungal diseases through the One Health vision. We focus on developing innovative, non-toxic, and non-carcinogenic solutions using cutting-edge chemical research. Our expertise lies in both independent projects and collaborations with third-party companies across pharmaceutical, chemical, and veterinary industries. At the core of our mission is the development of safe and effective biotechnological solutions for controlling fungal diseases.

Our company specializes in chemical research, focusing on creating bioproducts that are non-toxic and free from carcinogenic properties, ensuring safety for humans, animals, and ecosystems. We leverage advanced techniques such as Raman spectroscopy, fluorimetry, and UV-Vis spectroscopy to characterize bioproducts with high precision, optimizing their efficacy and safety. Additionally, we are at the forefront of developing nanotechnological sensors for biomolecules, enhancing disease detection, monitoring, and treatment solutions.

We are in the Parque Científico de Madrid, we work with Langenomics Biodetect, and with EBD-CSIC.



EEN Advisor

Carmen Gilabert

carmen.gilabert@fpcm.es



### 28. Spanish Pioneer in Psychotechnology: Transforming Mental Health with Al and Innovation

The company is a pioneering company in psychotechnology, integrating psychology, artificial intelligence, and advanced technology to revolutionize emotional well-being. With a scientifically validated methodology, we empower individuals, companies, and institutions by providing preventative, predictive, and intervention-based solutions. Our innovative approach has already helped over 80,000 people reduce stress, anxiety, and depression. We are not a marketplace for psychologists; we develop personalized tools that democratize access to emotional health. The company is shaping the future of mental health by transforming challenges into sustainable well-being solutions.

### 28. Spanish Pioneer in Psychotechnology: Transforming Mental Health with Al and Innovation





The company seeks strategic partners for global expansion, including healthcare providers, corporate wellness programs, and government initiatives. We aim to scale our psychotechnology solutions, integrating Al-driven emotional well-being tools worldwide.

EEN Advisor
Reyes Sansegundo
reyes.sansegundo@madrimasd.org





### 29. Spanish Al-Driven Solutions for Mental & Physical Health Assessment

We develop solutions to assess individuals' mental and physical health using Artificial Intelligence (AI), mobile technologies (such as smartphones, smartwatches, and other wearable devices), and cloud infrastructure.

The company is a deep-tech startup based in the EU that originated from Universidad Carlos III de Madrid (UC3M) after over a decade of collaborative research between engineers and psychiatrists. Their work focused on using advanced data analysis and artificial intelligence to monitor and provide care for psychiatric patients.

The company is bringing to the market a technology-intensive product to automate the assessment of patients' mental health and prevent relapses or suicide attempts. We transform the patients' digital fingerprint into objective, actionable information for healthcare professionals and caregivers.

The company has four products on the market:

- The company MindCare: Platform for mental health and well-being, chronic diseases and occupational health.
- The company Behavioral Analytics: Behavioral assessment service which is integrated into the pre-existing eHealth applications and systems
- The company Research: Platform for academic and clinical research. Automatic monitoring daily of the person with aggregated behavior indicators based on Artificial Intelligence.
- The company Monitor&Predict: Algorithms on demand. All the knowledge of The company a SaaS of Artificial Intelligence algorithms suite: Stability by The company; Sleep by The company; Radar by The company; Screening by The company; Iris by The company; Guardian by The company.

### 29. Spanish Al-Driven Solutions for Mental & Physical Health Assessment





#### Entry and Scaling in Europe:

- A) Partner with public and private healthcare providers and insurers to run pilot programs demonstrating cost-effectiveness and clinical value in Germany, France, Italy, Spain, and the Nordic countries; B) negotiate inclusion in reimbursement schemes in targeted countries to ensure coverage by public and private healthcare systems; and C) develop a commercial and distribution network in Europe. Entry into the U.S. Market
- A) Partner with leading healthcare systems and private insurers; B) marketing and sales efforts in priority states (NY, CA, TX, MA); and C) establishing U.S.-based offices and recruiting sales and technical staff.

### Unlocking the power of AI for mental healthcare



We helps medical professionals intervene earlier by providing a complete picture of a patient's health

**EEN Advisor** 

Rosalía Vicente

rosalia.vicente@madrimasd.org

### 30. Spanish Biotech Pioneering Precision Medicine for Transplants & Autoimmune Diseases





Biotech company based in Madrid, Spain, dedicated to the R&D and commercialization of novel In Vitro Diagnostic products for personalization of medical treatment in Transplant Medicine and Autoimmune Diseases.

The application of Precision Medicine in transplantation and immunology is just starting and we are pioneers in this field. We have a first product in the market: Immunobiogram for Renal Transplant, regulatory approved for EU territory and now being introduced in Transplant Units of Spain & Portugal, as a starting point. We aim to make Immunobiogram international and expand our pipeline portfolio to other transplants and autoimmune disorders, starting with Rheumatoid Arthritis.

We are looking for commercial partners in Europe and US to commercialize Immunobiogram in Renal Transplant.



EEN Advisor
Rosalía Vicente
rosalia.vicente@madrimasd.org



## 31. Spanish E-Health Innovation: Al-Powered Remote Diagnostics for Europe

The company is a Diagnostics-as-a-Service platform enabling remote lab test collection, biodata analysis, and personalized reports with medical guidance, powered by Al. Based in Spain and operating across Europe, The company is part of the e-health sector, transforming access to diagnostics through athome self-sampling kits.

The platform integrates advanced AI algorithms for biodata interpretation, enhancing early disease detection and preventive healthcare. With a strong focus on data security and regulatory compliance, the company holds CE marking and is ISO 27700 and ISO 27701 certified, ensuring the highest standards in privacy and information management.

It collaborates with leading pharmaceutical companies, laboratories, and healthcare providers to improve diagnostic accessibility and patient outcomes.

With strong backing and international recognition, the company is redefining how individuals engage with their health data and medical care.



### 31. Spanish E-Health Innovation: Al-Powered Remote Diagnostics for Europe





The company collaborates with leading pharmaceutical companies, hospitals, insurers, and laboratories to expand access to remote diagnostics and Al-driven health insights. Our focus is on scaling through strategic partnerships, driving innovation in personalized and preventive healthcare.

**EEN Advisor** 

Rosalía Vicente

rosalia.vicente@madrimasd.org

### 32. Spanish Biotech Advancing Early Detection of Neurodegenerative Diseases





A Spanish company in the biotechnology and healthcare sector. Our company specializes in the development and clinical validation of innovative biomarkers for neurodegenerative diseases, focusing on early detection tools that enhance diagnosis and monitoring. We combine scientific rigor with translational research to bridge the gap between discovery and clinical application. We collaborate with leading hospitals and research institutions to provide innovative solutions in healthcare. Committed to innovation, we strive to make precision medicine more accessible and impactful for patients and professionals.

We seek international partners for clinical validation, regulatory support, and market expansion. We are open to collaborations with hospitals, research institutions, and biotech companies to advance biomarker-based diagnostics for neurodegenerative diseases.

EEN Advisor
Rosalía Vicente
rosalia.vicente@madrimasd.org

### 33. Spain-Based Regulatory Specialists Driving Medical Device Compliance





The company is a Spain-based firm specializing in regulatory consulting for medical devices and in vitro diagnostics. Operating in the healthcare sector, it supports innovative companies in achieving compliance with EU and UK regulations, facilitating market access. Its services include regulatory strategy, CE marking, quality management systems, clinical evaluation, post-market surveillance, and software as a medical device (SaMD) compliance. The company employs a team of specialized experts in key regulatory areas and follows an agile methodology to optimize processes. It provides tailored solutions for startups and established businesses, assisting in international expansion and regulatory approvals. With a strong focus on high-performance teams, the company ensures that clients meet the stringent requirements of the evolving regulatory landscape, helping them bring safe and effective medical technologies to market efficiently.

The company seeks to collaborate with international regulatory experts, alliances with universities, hospitals and medical startups that develop innovative healthcare products to facilitate their access to the market in compliance with regulatory requirements. also, we are willing to expand our services in Europe and the UK, supporting companies in the certification and commercialization of healthcare technologies.

**EEN Advisor** 

Rosalía Vicente

rosalia.vicente@madrimasd.org









# 34. Spanish Biotech Company Specialized In Design Of Enzymes As Sustainable Solutions For The Industry

Our company is an Institute of Catalysis and Petrochemistry-CSIC spin-off based in Madrid, Spain, focused on R&D in Biotechnology. We are specialized in Directed Enzyme Evolution, one of the most powerful tools for Protein Engineering.

With over 20 years of research, we are experts in designing any kind of enzyme, offering customized biocatalysts for industries like healthcare, pharmaceutical, sustainable chemical and renewable energy (plastic treatment, biofuels).

We offer a portfolio of services and products supported by innovative technologies:

- Tailor Made Projects: production of novel or improved enzymes tailored to the needs of a specific project, combining wet lab and computational methods.
- Unique Repertoire of Evolved Enzymes: among the main types are the well-known UPOs (Unspecific Peroxygenases) and Laccases, as well as Cutinases, Versatile Peroxidases and Aryl Alcohol Oxidases.
- Exclusive Screening Kits: with a selection of the best variants of UPOs and Laccases enzymes to optimize work and results.

We bring solutions to improve process specificity, efficiency and sustainability providing environmentally friendly alternatives.

### 34. Spanish Biotech Company Specialized In Design Of Enzymes As Sustainable Solutions For The Industry





To drive our product and business growth, we are actively seeking international partners and collaborations.

We are looking for distribution partners or service agreements to expand the global reach of our products. Ideal partners include distributors specializing in enzymes, biological, or chemical products.

For product development, we aim to collaborate with partners who have expertise in upscaling production.

Currently, we engage with clients in Europe, the USA, China, and India, but we are eager to broaden our international customer base.

Additionally, we welcome cooperation with diverse industries—such as textile, food, agriculture, and cosmetics—to integrate our enzymes into their manufacturing processes and develop innovative solutions.



EEN Advisor
Rosalía Vicente
rosalia.vicente@madrimasd.org

### 35. Spanish Deep-Tech Innovation: Al-Powered Rapid Diagnostics for Life-Saving Sepsis Detection

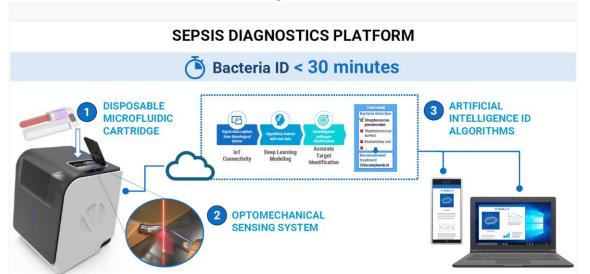




Spain-based deep-tech startup in the Medical Devices sector, specializing in In Vitro Diagnostics (IVD) for sepsis through ultra-fast bacterial identification. It is currently developing an innovative diagnostic platform based on Al-powered optomechanical biosensing, designed for rapid, label-free pathogen identification directly from whole blood in under 30 minutes, eliminating the need for lengthy blood cultures and enabling faster, life-saving treatments. In sepsis, each hour without effective treatment increases the risk of death by 10%, while administering targeted antibiotics within the first hour boosts survival rates by up to 80%. By identifying pathogens in minutes, this technology has the potential to revolutionize sepsis management and significantly improve patient outcomes.

Built on over a decade of pioneering research, the company holds exclusive licenses for two patents. With strong expertise in deep-tech innovation, it is actively advancing regulatory and market-access strategies to bring this cutting-edge solution to critical care units worldwide, with plans to expand into other diagnostic areas in the future.

Seeking leading hospitals and clinicians for an ambitious clinical validation, industrial partners for scalable manufacturing, and global medtech and IVD distributors to drive international expansion after regulatory approval.



**EEN Advisor** 

Rosalía Vicente

rosalia.vicente@madrimasd.org



### 36. Collagen Innovation: Pioneering Biotechnology and Medical Solutions from Turkey

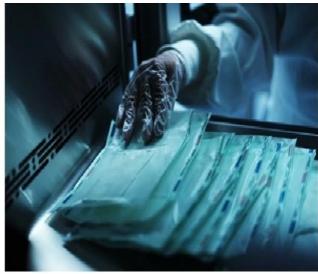
The Turkish company is founded in 2023 in Ankara University Technopark.

Biotechnology R&D and Medical Device Sector are main sectoral areas.

Also, company has products at Veterinary Health Sector and Cosmetic Sector.

Company specialized in production of native collagen from bovine tendon. Company produces collagen raw material and specialized crosslink products with hyaluronic acid.













We need specific partnership related to medical device registration.

We have R&D and biocompatibility phase completed wound healing products. We want to realize partnerships related to increase sale and export capacity.

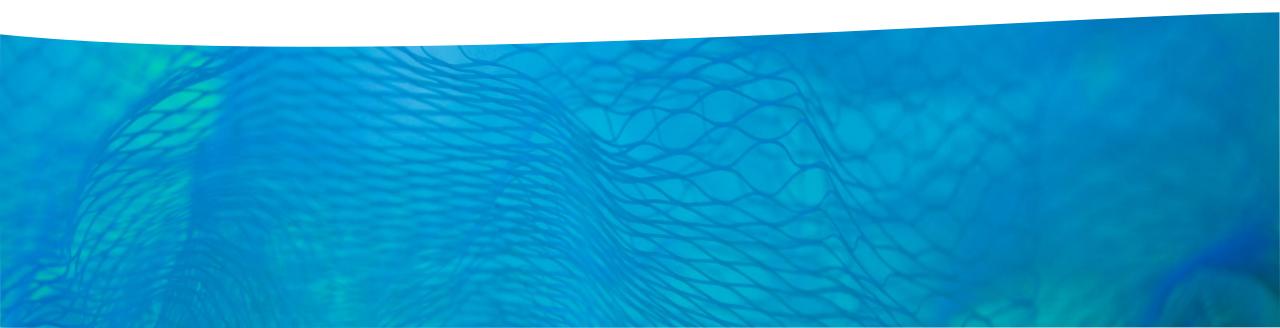
According to the country's legislation, we want to find the right registration and marketing strategy together.

EEN Advisor Eda BAYATA GÜZEL

eda.bayata@kosgeb.gov.tr



## Lifestyle





# 37. Finnish Company's Sustainable Unique Tableware Helps Infants To Learn To Eat Independently And Safely

A Finnish company has created sustainable unique tableware that help infants to learn to eat independently and safely. The products are inspired by Nordic values, and developed in collaboration with speech therapists, occupational therapists, designers, and engineers. The company has an official license to use Moomin and CupOfTherapy brands in their products. The tableware including a plate, a cup, and a spoon, – supports the development of natural swallowing, – promotes the skill of drinking from a cup, – supports self-feeding and – is ideal for small hands and mouths. The products are 100% safe for children, secure, durable and dishwasher & microwave safe, BPA-free (bisphenol A) without toxic chemicals and comply the safety requirements of standards EN 14350 and EN 14372. The tableware is made of bio-based composite material, which is a blend of sugarcane and wood fiber sourced from certified Nordic forests, offering a reduced carbon footprint compared to traditional plastics.





# 37. Finnish Company's Sustainable Unique Tableware Helps Infants To Learn To Eat Independently And Safely

The CEO and founder of the company is a mother of two children, who realized how the baby world was filled with plastic. Also, as a specialist of linguistic accessibility, she knew about the problems with the children's spouted sippy cup. After years of searching and testing, biomaterial suitable for infants was finally found, and together with speech language pathologists and occupational therapists, a design cup was created, without fear of motor problems in the child's mouth. A design plate and spoon were created to complete the tableware.







The company is looking for distribution partners in the Nordic countries, Germany and Japan that look for new sustainable mid to higher segment brands for children. It would be beneficial, if the partner had a showroom, where the products would be on display and where they could be touched. The partner could be an importer or wholesaler, that has the well-established contacts in the children's products sector.

EEN Advisor Katja Lustila katja.lustila@businessfinland.fi





#### 38. Austrian Circular Baby Accessories



This Austrian startup offers stylish, eco-friendly, and multifunctional baby products for extended use. Its vision is to fill homes with chic, timeless and functional household items, rather than landfills with tons of wasted (plastic) baby products. By repurposing these accessories, parents can hold onto those sweet childhood memories while preserving the earth for future generations - to make the world a little more sustainable.

The startup brings a new twist to baby products, blending multifunctionality and eco-chic design to create items that seamlessly transition from baby essentials to cherished household treasures for long-term use. It's about embracing a lifestyle where every product has a story and a continued, yet different purpose.

Their first innovation and flagship product, a baby potty, is more than just for babies; it transforms into a stylish flowerpot when the children grow up and the potty becomes out of use. Sustainable and organic materials, plant-based and recycled plastics ensure product durability. Beyond the product, the packaging goes the extra mile, turning into interactive games for children. This is just one of many more multifunctional baby products to be developed in the future. With more than 45 product ideas, the startup aims for a wastefree, circular, and regenerative economy, rooted in conscious design.

#### 38. Austrian Circular Baby Accessories

enterprise europe network



The Austrian startup seeks to revolutionize baby product longevity, replace fossil-based materials with CO2-neutral plant-based and recycled alternatives to minimize waste and plastic pollution, aligning with Global Sustainable Development Goals. Their idea tackles the climate crisis holistically, embracing a regenerative system - from creation to consumption, inspiring a world where every action contributes to our planet's rejuvenation.

The innovators behind the products are a family with small children, collaborating with emerging talents worldwide. They engage in 1-on-1 projects or crowdsourcing contests to find designs that resonate with both the startup's concept and them as parents. They are currently looking for partnerships in joint product development, manufacturing, and brand collaborations. As a small startup with great ambitions they believe in joining forces to create a stylish, sustainable future for baby products.

EEN Advisor

Viktoria Fink

viktoria.fink@hotmail.com







## 39. Portuguese Company Specialized In Product Design And Glass Bottle Design

Portuguese company, based in Lisbon, dedicated to branding and packaging design for wine and spirits, is currently expanding its international presence and seeking producers that need product development and glass bottle design.

The company is very experienced in the creation of brands and products and has a deep knowledge of the production processes of the glass and paper industries.





It works closely with its clients in the product development, offering a wide range of services:

- Naming;
- Branding;
- Brand strategy;
- Image consultancy;
- Label design;
- Packaging design;
- Bottle design;
- 3D modelling and rendering;
- Product photography.

## 39. Portuguese Company Specialized In Product Design And Glass Bottle Design

The company would like to offer its services to producers of alcoholic and non-alcoholic beverages for the restyling of their products and the creation of new products and brands. The company offers a creative and strategic service to increases the perception of value of brands.

The company invites industrial partners of custom-made glass and packaging to establish a partnership and offer a combined service of creativity and production to their clients.









EEN Advisor

Vanda Narciso

vanda.narciso@iapmei.pt



### 40. Innovative And Versatile Bag Design Solutions To Carry Your Goods



This Portuguese company offers innovative and versatile bags for a dynamic use, improving the client's daily commutes and holiday travels.

The design of the bags they make is unique and gives the user options to transform the bag in size or shape according to carrying needs or different moments of the day.







The company believes the main aspects of sustainability is manufacturing with recycled fabrics, invest on durability as well as investing on a local based supply chain.

They are currently looking for distribution partners.

EEN Advisor

Vanda Narciso

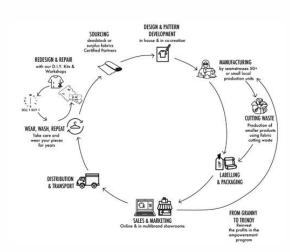
vanda.narciso@iapmei.pt



# 41. Portuguese Clothing Brand Uses Textile Waste To Create Timeless Pieces In Limited Editions

Clothing brand, headquartered in Porto, Portugal, only uses textile waste to create timeless pieces in limited editions, signed by different designers and made by experienced, senior sewers, to deliver quality, exclusivity and sustainability to consumers, with a positive social and environmental impact.

The first step is to find excess fabrics and leftovers in factories and warehouses that the brand can reuse. Then, the brand invites fashion designers to create versatile, comfortable, stylish, long-lasting, unique neutral, timeless, complementary models based on the stock available for reuse. Those drawings are then handed over to experienced, unemployed seamstresses over the age of 50 who know how to deal with the limitations of reusing waste to bring quality models to life. The seamstresses, on the other hand, are happy workers who manage their time and get some income in return.



# 41. Portuguese Clothing Brand Uses Textile Waste To Create Timeless Pieces In Limited Editions

Social inclusion embraces the promotion of free "Granny to Trendy" workshops, also designed for unemployed women over the age of 50 and photo shoots with common (not professional) people.

The company was founded in 2013 by an entrepreneur, herself is the daughter of a seamstress in Portugal, who grew up wearing upcycled clothes. Therefore, she has always seen sustainable fashion not only as a means of personal expression, but more as a reflection of the changes we want to see in the world.



EEN Advisor Céu Filipe ceu.filipe@aeportugal.pt



The company is aligned with the United Nations' Sustainable Development Goal 9 - Industry, Innovation and Infrastructure, 10 - Reduced Inequalities and 12 - Responsible Consumption and Production due to the capacity of the brand to reduce the ecological footprint of the Portuguese textile industry across the entire value chain by recycling textile waste, raising awareness of the importance of sustainable fashion and sharing upcycling techniques among consumers.

Rewarded by The Green Project Awards in 2017 and with solid public and private partners, this circular design brand wants to continually reduce the negative impact of fashion industry, by calling different designers, brands, fashion companies and organisations to partnerships regarding collaborations for sustainable and circular production models, such as small scale, upcycling and textile waste/deadstock incorporation.



# 42. Portuguese Brand Of Textile Accessories Combines Social Innovation With Environmental Innovation

A Portuguese brand of textile accessories combines social innovation with environmental innovation and pedagogy actions to change current consumption habits.

It's a recent brand, but in 2,5 years they have already managed to pay € 52,372.65 to their social partners and upcycle 5.3 tons of fabric and textile accessories.

With their action, they promote social inclusion and recognition because all their products are made by unique people in their difference (social institutions, refugees, social associations, active aging and others), duly paid for this work. They also contribute to the reduction of the textile industry ecological footprint because all their products are made with textile waste, leftovers, samples and accessories which they upcycle.

The brand's motto is to increase their positive impact on People and the Planet, transforming many small worlds, one at a time, every day!

By purchasing their products, consumers are contributing to the social sustainability of various institutions/social associations, because these products are fully made by its users, thus valuing and remunerating their work and their self-esteem, promoting their social inclusion.



# 42. Portuguese Brand Of Textile Accessories Combines Social Innovation With Environmental Innovation

The products' fabric is reused from the production processes of home textile companies resulting from its waste or leftoyers.

The brand label is weaved with recycled polyester yarns. The message the brand wants to convey is printed with water ink through a sublimation technique.

The totebag straps are made from 100% organic cotton. The concept label is made from cotton waste and plant seeds.

Impact so far: + 5,300 kg of reused fabric 31 social partners 52 372.65 € paid to social partners 1.941 re.store tribe membres

EEN Advisor Céu Filipe ceu.filipe@aeportugal.pt







The company's CEO is a businesswoman and a social entrepreneur, responsible for volunteer projects, a determined, creative, passionate, truly fascinating woman, determined to enable people to become agents of positive and creative change.

The brand is now seeking market penetration by forming partnerships with distributors and retailers in Europe. The company is also available to provide bespoke services by way of a manufacturing agreement.





### 43. Portuguese Fashion Designer Uses Traditional Craftsmanship To Create Unique Designs

Luxury designer based in Portugal proposes a contemporary vision of traditional Portuguese craftsmanship, through the sale of clothing and accessories with a focus on the international market. The brand has a very specific mission, always making sure they are creating a positive impact.

Born in 2020, this brand has a mission that transcends fashion. It is dedicated to celebrating and protecting traditional Portuguese craftsmanship. Joana, the Founder and Designer, plays a central role in this endeavor. At 28 years old, she pursued her Master's degree at Kingston University in London after graduating from the Faculty of Architecture in Lisbon.

Her passion for ethical production and collaboration with artisan communities led her to Jaipur in India, where she worked with traditional techniques. Upon her return to Portugal, after her time in India and completing her Masters in London, Joana was inspired by her family's stories, which fueled the creation of her brand. This marked the beginning of her mission to protect Portuguese Heritage.

The journey involves collaborating closely with artisans all over Portugal, ensuring that their skills and techniques are not only preserved but also passed on to future generations. They prioritize the use of conscious and ethically sourced materials in our creations, emphasizing quality, longevity, and environmental responsibility.



### 43. Portuguese Fashion Designer Uses Traditional Craftsmanship To Create Unique Designs

All the collections and projects are developed in collaboration with artisans throughout the country, giving voice and visibility to various techniques, from textiles to tinwork. Today, the brand boasts a network of hundreds of artisans, symbolizing the intersection between tradition, contemporaneity, and technological innovation, all aimed at ensuring the longevity of Portuguese craftsmanship.

The company is currently looking for investment for human resources. They know the project works and is scalable but they need more people as part of the team. Also, they are looking for distribution partners in several markets.

EEN Advisor

Vanda Narciso

vanda.narciso@iapmei.pt









### 44. Sustainable Fashion Design Brand Converts Used Umbrellas Into Raincoats And Accessories

This is a community-based fashion brand that repurposes broken umbrellas into eco-designed garments handmade in Portugal for people who want to wear stylish garments while reducing their environmental footprint. They believe that fashion is happier when it respects people and the environment, following SDGs 12 and 13.

They believe all resources are valuable and they are committed to show that fashion brands can and should be active agents in environmental and social well-being, while contributing to local economies. Waste is a design problem. The company is committed to use design as a sustainable tool to create a better future.

Their product development considers environmental aspects at all stages, striving for products which make the lowest possible environmental impact throughout their life cycle.



#### 44. Sustainable Fashion Design Brand Converts Used Umbrellas Into Raincoats And Accessories



In their circular creation, they assume that there are two audiences to be satisfied: the final consumer, who seeks brands with ethical and truly sustainable practices, and the environment, which is no longer able to support the intensive extraction of resources needed to meet our current rhythms of consumption. In the heart of their product design process you find sustainability and waste reduction; they use creativity to create pieces that are functional, durable and that reduce the community's environmental impact.

The company is currently looking for distribution partners in several markets, as well as circular fashion partners to develop new circular projects.

EEN Advisor

Vanda Narciso

vanda.narciso@iapmei.pt







### 45. Sustainable Fashion Brand Creates Clothing Designs For Sustainability And Circularity



This is a sustainable fashion brand from Portugal that aims to show that producing sustainability and locally is possible. Their priorities are creating a strong product and a reliable supply chain while testing your product and gather feedback.

This brand has developed a clothing line that's, not only 100% local (as in 50kms radius) but also respects the know-how of the region (wool) while creating a more eco-friendly alternative (recycled wool).

They are also developing a traceability system within the brand and a systems that creates alternatives for discarding the garments.

### 45. Sustainable Fashion Brand Creates Clothing Designs For Sustainability And Circularity

## enterprise europe network



#### Sustainable Materials

The brand is committed to prioritise the environment and society in the way they do business. When they make decisions about the products they make, fabrics are a huge factor, their comfort, durability and impact in the environment.

#### **Transparency**

The brand is committed to transparency across all our supply chain. The majority of their production partners are small (and impeccable) companies.

#### Made in Portugal

They pledged to produce everything they can in Portugal since day one, to ensure fair and safe working conditions for every worker. To make sure everything is going as it should and to support their partners, they visit them from 2 to 8 times a year.

The brand is currently looking for business partnerships, namely distribution partners.



**EEN Advisor** 

Vanda Narciso

vanda.narciso@iapmei.pt



### 46. Portuguese Fashion Project Based On Regeneratively Cultivated Hemp Fibre

A fashion project that aspires to create an innovative ecosystem based on regeneratively cultivated hemp fibre in collaboration with farmers, and artisan communities in Portugal.

It intends to create clothes and accessories that respect the environment, are regenerative, and have ethical and social responsibility, by employing traditional techniques and processes that are on the verge of extinction, for example natural dyes derived from plants, roots, and minerals, which help to reduce tonnes of toxic waste, at the same time, the brand's mission is to democratize hemp and reintroduce into fashion industry in Portugal, since hemp is part of Portugal's history and it is the most regenerative plant on the planet and can transform and mitigate the negative effects created by the textile industry.





Production 100% Portuguese, clothes and accessories in hemp, using both artisanal and industrial techniques, B2B, White Label. Provides consultancy, workshops on ancestral techniques

Financial support for participation in fairs and exhibitions, distributors, product co-creation partnerships, resellers

EEN Advisor

Justina Catarino

justina.catarino@Ineg.pt



### 47. Portuguese Company Manually Produces Ecological Air Fresheners

This company has a registered trademark that manually produces ecological air fresheners, affirming itself in the "slow decor" and "passive diffusion" segments.

The base of the pieces is ceramic powder (it is a high-quality plaster constituted by the mineral gypsum), to which is added a floral essence, mineral pigments, preserved natural flowers and packaging.

The project emerged in 2020, as the result of the forced pause by the covid-19 pandemic, at the hands of a female artisan, a communication consultant and event organizer, who was joined by her husband, a chemist and project manager in the industrial area.



Each air freshener is handmade, in small scale, avoiding waste of resources. Attention to detail and quality is present in the entire production process. The "perfuming" is done manually, piece by piece, ensuring total coverage and an excellent power of diffusion of the fragrance, for an effective aromatization of spaces.

Products have small imperfections, making each piece unique and irreplicable.

Throughout a three-year history, the brand has already been present in some of the main international exhibitions dedicated to interior design such as Maison&Objet (March 2022 edition and January 2023 edition) and Tortona Design Week - Milan (June 2022).

### 47. Portuguese Company Manually Produces Ecological Air Fresheners

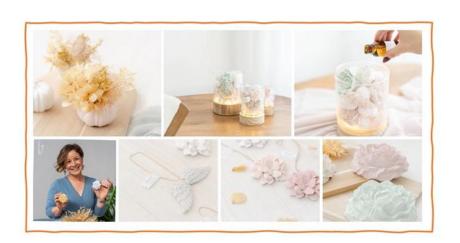
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This entrepreneur invests heavily in three features:

Handmade signature - the pieces are handmade, with the entire production process carried out by the brand.

Sustainability - the products have a minimalist design and are developed with organic and environmentally friendly raw materials. All packaging and anti-breakage systems used are biodegradable and based on recycled and recyclable paper. The production process follows and implements good environmental and labor practices.

Quality - The company uses raw materials of excellence and consciously choose each supplier according to their position in terms of work ethics, regulation and sustainability. Their signature of quality and originality is reflected in the consistency and durability of the final product.



EEN Advisor Céu Filipe ceu.filipe@aeportugal.pt



#### 48. Danish Sustainable Sanitary Pads

This company has two female founders of Mewalii, Denmark. They developed sustainable sanitary pads made of hemp and biofilm instead of cotton and/or plastic like the majority that is in the market today. Both materials are very harmful for the climate and environment, and that is why they set their goal of changing the materials in the most used menstruation product.

Their goal is to make it easy to be sustainable. Therefore they will sell through their webshop with and without subscription. They will also sell to supermarkets, to private companies, festivals and schools. Production is set to start in Q1 2024.











They have already sold more than 12.000 sanitary pads to Danish customers through crowdfunding without having the final products. The're very high interest in Denmark and they know the market well. One of the biggest chains in Denmark will have this product in their shop when production starts. Several customers from other countries has contacted the company but they need a sales person who knows the market to go international.

We do not have the competences and knowledge about how to go to market international. They will start in Denmark and hereafter other European countries (Sweeden, Norway, Finland, Holland and Germany) in the begining. They need competences to go international in 2024.

EEN Advisor
Aija Konisevska Azadi
aka@ndeu.dk





#### 49. Austrian Startup Developed An Online Platform For Sustainable Living

An Austrian Startup developed an online platform that seamlessly merges lifestyle tips, trendy and innovative eco-friendly products and experiences to make it easier to live sustainably.

The platform focuses on modern homesteading, and principles of respect, independence and collaboration to empower eco-conscious urban audiences to define their own lifestyle and embrace more planet-friendly habits.

#### Value proposition:

- Simplicity: do not get overwhelmed! The platform offers a selection of products and resources for all levels that promote small, easy, but lasting everyday changes.
- Empowerment: by focusing on DIY and self-sufficiency, customers regain the power to define their own lifestyle.
- Innovation: The Startup blends traditional wisdom with cutting-edge technology, to fit the demands of a modern urban audience.
- Transparency: by laying out the sustainability features for each product listing and the company's own strategy.
- Time saving: the company does the heavy lifting, researching products and companies, so users can save valuable time for what is important for them.







The founder and CEO of the Austrian Startup has 25 years of corporate experience and she was recognized as one of the Top Women from the Austrian VC & Startup Ecosystem in 2023.

After the recent launch of the new platform in November 2023, the Startup is currently looking for suppliers of sustainable products to partner with (on affiliate marketing and/or dropshipping basis). Also, investments are sought to grow the team and scale internationally.

EEN Advisor
Viktoria Fink
viktoria.fink@standort-tirol.at



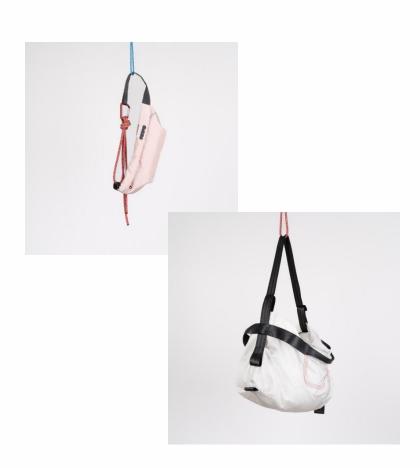


#### 50. Czech Company Provides Innovative And Functional Sustainable Design Solutions

This is a creative studio founded by Pavla Podsedníková & Markéta Šohajová. They create innovative and functional design solutions while maintaining the traditional values of craftsmanship; pioneering a sustainable approach to fashion production and design.

In their current project Airbo they brought up the way to tackle the issue of waste in the automotive industry. They are using airbags from old cars collected from wreckage. The airbag fabric NYLON 6-6 is the most durable, puncture resistant and water resistant: this fabric is commonly used in bulletproof vests. This makes it a magical material for bags, luggage or accessories of any kind.

They rebuild them with much respect to the original shape, producing them in eco responsible factories with an eye on the longevity and functionality of the products.



### 50. Czech Company Provides Innovative And Functional Sustainable Design Solutions



The environmental and social goals are ever evolving, so the company makes use of the highest both ethical and technical standards lying within our reach.

They are currently preparing the Airbō brand to enter the European market. At the same time they are also working on networking opportunities in other EU countries.

EEN Advisor Zuzana Hadašová hadasova@jic.cz





#### 51. Czech-based Manufacturer Of Cloth Diapers And Reusable Period Products

This company was established in 2012. It has swiftly become a leader on the cloth diaper market in Czechia and a brand to count with on the European scale. The company's core values are **environmental consciousness** & **social responsibility**. For the latter, they have repeatedly won the **Trendsetter** prize, awarded by the Czech Business for Society Association.

Cloth diapers are an eco-friendly alternative to disposable diapers – for every child whose parents convert to cloth, roughly **1.5 tons of non-biodegradable waste** are not produced. Cloth diapers are more gentle in many ways – towards the environment, towards the sensitive baby skin, and also towards the parents' budget. In addition to cloth diapers, the company produces **reusable sanitary pads** and **panty liners** for an eco-friendly period.









Not only does the company produce and sell sustainable products, their **focus on sustainability** is apparent throughout the entire production chain. They buy their fabrics in Europe and manufacture their products in Czechia. Textile industry has once been big in their region – the company has been contributing to its revival.

Founded and directed by a woman, the company is known to be extremely flexible when it comes to **part-time employment** – it has enabled **mothers to work from home** long before it became fashionable. They actively promote this approach, still not so common in Czechia.

EEN Advisor Zuzana Hadašová hadasova@jic.cz









### 52. Portuguese Interior Design Company Dedicated To Sustainability





This company invests in Innovation and Research, prioritizing endogenous products and enhancing Circular Economy, Blue Economy and Upcycling.

The main focus of the company is to guide its customers through the parameters of sustainable management, gathering several business sectors, from eco-construction to eco-architecture, eco-products, textile eco-design, collection and evaluation of inert waste from various Regions.

The brand respects the principles of sustainable development. The company's CEO believes that through interior design one can also convey a message, in this case that waste can be sophisticated, when given proper attention.

Her innovation skills reside in her expertise and creativity, sustained by the desire to create and reinterpret trends through the use or reuse of raw materials considered waste in different sectors, specifically in textiles, but never excluding so many others that together bring immense potential.

#### 52. Portuguese Interior Design Company Dedicated To Sustainability

enterprise europe network

Throughout her career, this entrepreneur collaborated with several renowned national enterprises of interior design. She participated in several international fairs, such as Formex (Stockholm) and Maison&Objet (Paris), being referenced for several occasions as a trend.

In 2022, the company started a joint project called, funded by the EEA Grants and the Directorate-General for Maritime Policy. Committed to developing new textile yarns and fibers from marine litter, this project explores the concept of Circular and Blue Economy with a strong component of innovation applied to the development of new by-products and raw materials, from plastic waste and surplus from the sea and fishing sector. This pilot project kickstarted on the Azores islands, specifically in São Miguel, Terceira and Faial islands and has already expanded to other islands and beyond borders.

EEN Advisor Susana Pinto susana.pinto@aeportugal.pt











### 53. Dutch Company Is Looking For Distributors In Europe For Their Innovative Waste Separator

This young innovative female led company found a sustainable solution to separate waste in bins.

When using this tool, you can create 3 waste streams in one bin, thus efficiently in terms of costs, space and raw materials.

The waste separator is easy to install and fits on every waste bin.

#### Specific needs:

Partners are sought in European countries, in the frame of a distribution agreement.



EEN Advisor Annemarie Destrée Annemarie.Destree@rvo.nl





#### 54. Transylvanian Sustainable Hub for Cosmetics Innovation, Education, and Rural Regeneration

Originating from Transylvania, this Romanian company specializes in natural cosmetics. Founded by a female entrepreneur with a background in restoration and studies in traditional medicine, medical folklore, and phytopharmacy in both Romania and Germany, the company innovatively combines scientific research on aromatic plants with traditional recipes to create highly effective products.

Their 100% natural offerings include balms and ointments for skin regeneration, oils and elixirs for skincare, traditional soaps, and other potions, all derived entirely from Romanian medicinal plants.

Most extracts are sourced in-house from medicinal plants cultivated sustainably in organic gardens located in the Transylvanian hills and mountains. For ingredients they cannot produce themselves, they collaborate exclusively with local producers, supporting the community and respecting the environment. All products are packaged in recyclable materials.

The product portfolio caters to various needs, offering lotions, oils, and soaps for:

- Outdoor & Camping: Ideal for camping enthusiasts, athletes, and travelers.
- **Gentlemen**: Products designed for beard, body, face, and hair care.
- Ladies & Children: Tailored for body, face, and hair care.



#### 54. Transylvanian Sustainable Hub for Cosmetics Innovation, Education, and Rural Regeneration





The <u>product portfolio</u> caters to various needs, offering lotions, oils, and soaps for:

- Outdoor & Camping: Ideal for camping enthusiasts, athletes, and travelers.
- **Gentlemen**: Products designed for beard, body, face, and hair care.
- Ladies & Children: Tailored for body, face, and hair care.

The Romanian company is looking for sales partners of cosmetic products - the company's brand - such as agents and importers, multi-brand stores, natural stores, hotels, gift shops, beauty salons, spas etc.







EEN Advisor
Cristina-Maria Balgaradean
cristina.balgaradean@icia.ro





#### 55. Innovative Natural Cosmetics: A Romanian Company's Commitment to Sustainable Beauty & Zero Waste

Established by a passionate young Romanian biotechnology engineer, the company specializes in crafting and manufacturing natural cosmetic products for both women and men. Drawing on extensive expertise in biotechnology and chemistry, the company collaborates with a network of raw material suppliers to develop innovative formulas and ensure comprehensive product certification.

#### Product Portfolio:

- Creams: Hand, face, and body creams designed for hydration, daily, and night care.
- Serums: Hydrating and daily care serums.
- **Body Butters:** Rich, nourishing body butters.
- **Cosmetic Oils:** Hydrating and daily care oils.

All products are crafted using natural ingredients, including butters, oils, and active components such as hyaluronic acid and surfactants derived from natural sources like coconut or olive oil. Fragrances are exclusively obtained from essential oils, with no chemical perfumes used.

#### Fragrance Profiles:

- Floral: Lavender, neroli, ylang-ylang.
- Citrus: Orange, lemon, lemongrass, grapefruit.
- Woody: Pine, sandalwood.



### 55. Innovative Natural Cosmetics: A Romanian Company's Commitment to Sustainable Beauty & Zero Waste







The products are available in 20 ml, 30 ml, 50 ml, and 120 ml containers. 3 types of packaging are used for the products: 1. SULAPAC 100% biodegradable/0-waste jars - for face, hands and multi purpose premium creams; 2. Tapioca starch compostable containers - for solid shampoos, body washes and soaps & 3. Glass containers - for shower gels, hand wash liquid soaps, oils and candles.

The company is committed to sustainability, operating under a zero-waste philosophy.

The clientele includes individuals seeking a healthy lifestyle and natural body care solutions, as well as cosmetic salons, natural shops, and clinics requiring massage oils for various medical treatments.



The Romanian company is looking for **sales partners of cosmetic products** – the company's brand – such as agents and importers, multi-brand stores, natural stores, hotels, gift shops, beauty salons, spas etc.

EEN Advisor

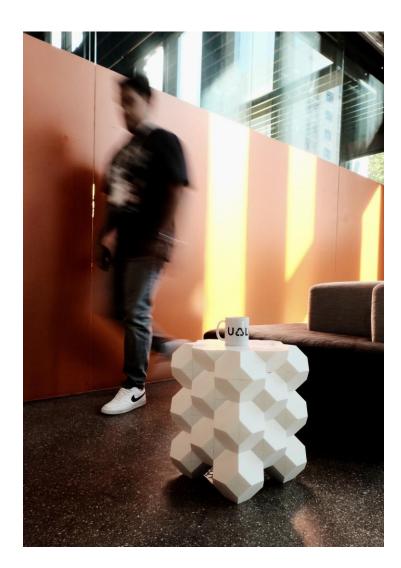
Cristina-Maria Balgaradean

cristina.balgaradean@icia.ro

#### 56. Spanish Eco-Design: Revolutionizing Furniture with Recycled & Modular Innovation







Based in Spain, the company is a pre-seed company revolutionizing the sustainable furniture sector. The company designs and manufactures eco-friendly, modular furniture made from recycled and recyclable plastic. By embracing circular economy principles, the company ensures that its products are reintegrated into production at the end of their lifecycle, effectively reducing waste and environmental impact.

The company offers an innovative digital platform that empowers customers to customize their furniture designs with flexible options for both purchase and rental. The company's mission is to provide accessible, stylish, and durable products for modern urban living while championing local production and social inclusion, ultimately transforming traditional consumption models.

The company seeks partnerships with raw material collectors/processors, European injection molding firms for local production licensing, and funding support to drive international expansion.

**EEN Advisor** 

Rosalía Vicente

rosalia.vicente@madrimasd.org







### 57. Scent of Legacy: Crafting Artisan Perfumery and Fragrance Innovation from Bodrum, Turkey

#### The Turkish company has two business units: Fragrance Consultancy and Artisan Perfumery.

The **Fragrance Consultancy unit**, founded in 2024, specializes in tailor-made fragrance strategies for brands, optimizing project management for a superior fragrance experience. The founder, a Chemical Engineer from Istanbul Technical University, holds an ISIPCA Perfume & Cosmetics Master's degree (France & Italy) and has 14 years of corporate experience in fragrance design and commercial fragrance roles at global firms. She has worked across Europe, the Middle East, Turkey, Russia, and North Africa, with expertise in Fine Fragrance, Home Care, and Personal Care. Now, she collaborates with brands and fragrance houses to enhance process efficiency.

Now, she collaborates with brands & fragrance houses on: Tailor-made olfactive strategiess, Efficient fragrance project management, Consumer insights & market analysis, Fragrance portfolio & process optimization.

The **Artisan Perfumery** unit, founded in 2022, draws inspiration from the ancient Mediterranean and Aegean. Using local Bodrum naturals, it creates signature scents in artisan Cologne, Eau de Parfum, and Reed Diffusers. The collection features nine unique fragrances, sold in design stores, concept stores, and prestigious hotel boutiques, with plans for expansion while maintaining exclusivity.

Connection with concept/design stores worldwide.

EEN Advisor

Eda BAYATA GUZEL

eda.bayata@kosgeb.gov.tr



#### 58. Spanish Brand Revolutionizing Wellness with Innovative Healthy Delights

From Spain, this company is leading the healthy product revolution, offering a premium alternative that redefines what it means to enjoy while taking care of your body.

Its flagship line combines innovative food technology with xylitol, creating a functional product that not only delights the palate but also promotes dental health and overall wellness.

Designed for consumers seeking quality, conscious lifestyle and a sophisticated experience, its proposal combines modern design and sustainable commitment.

With an international vision, it seeks to establish strategic alliances that allow it to transform the global wellness market, promoting products with a real impact on everyday life. Led by a visionary woman, this brand reflects the strength of innovation and inclusive leadership in the competitive healthy wellness sector.

### 58. Spanish Brand Revolutionizing Wellness with Innovative Healthy Delights





We are looking for international distributors specialising in healthy products, strategic partners for global expansion and investors who share our vision of innovation and wellness in the food sector.



EEN Advisor

Eduardo Camina

eduardo.camina@madrimasd.o

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## Manufacturing | Installation





#### 59. Company From Bosnia And Herzegovina Offering CNC Metal Processing, Turning And Milling

This company was founded in 1997 and has been successfully operating for 24 years. The company was founded by two women Ljiljana Subotic and Vitka Malesevic, both economist by profession, and it is still governed by the women, with 16 employees in the company.

The company began its activities with custom clearance services and book-keeping, and today it is one of the leaders on local market with the market share of 24% in the industry. Since 2012 the company diversified its activities to CNC machining services (CNC metal processing by turning and milling).







### 59. Company From Bosnia And Herzegovina Offering CNC Metal Processing, Turning And Milling



EEN Advisor Dragana Kokot draganak@komorars.ba The activities are performing in the 1000 m2 facility and close-by administration building (220 m2), so the company can offer full service for the business partners comprising from CNC turning and milling of the metals to the transport services as well as custom clearance services.

Another advantages, on top of the services offered by the company, is the fact that it is located in the city of Derventa which is 25 km far from the crossing border with the European Union that is Croatia



# 60. Innovative Company From Bosnia And Herzegovina Offering In Electrical Installations For Smart City Concepts

This is a company operating in the field of electrical installations for nineteen years. It is constantly working at the acceptance and practical use of new technologies. While evolving, a company created and developed its products.



They are the only producer of smart urban furniture in B&H. If you compare their products with the competition, the main distinction from the rest is our modular design.

Modular design in benches means we are creating new spaces of gathering by combining more Modules into functional shapes. The modularity of solar bus stations is shown in their adaptation to the place of installation.

They could be 4, 6 or even 8 meters long. Also, just the damaged parts could be replaced (now the whole station should be replaced).

# 60. Innovative Company From Bosnia And Herzegovina Offering In Electrical Installations For Smart City Concepts





We created smart benches, a solar bus station, and the City Gecko smart city concept that will benefit the public. The concept involves our products smart benches (Modul Solar, Modul Wood, and Modul Wheel), smart solar bus stations, and partner companies

Successfully implemented projects, market monitoring, and constant desire for positive change created the idea for a brand – City Gecko.



EEN Advisor Dragana Kokot draganak@komorars.ba



#### 61. Serbian Company Specializing In Signage & Industrial Marking

The company is profiled as leader in signage for both internal and external usage, as well as for industrial marking with high precision tools, according to ISO standardization.

In a visual crowed environment it is important that signage stands out from its background, for a maximum effect. This is where this company can help you - it has many years of experience and numerous references in designing and producing signage for large hotel chains, public and business buildings, city streets enameled plates and much more. Among the company's product portfolio are also info boards, billboards, sandwich boards, evacuation signs and illuminated signs.









## 61. Serbian Company Specializing In Signage & Industrial Marking





The company is interested in market expansion and gaining new clients. Partners sought are companies in the HORECA industry, retail industry, production facilities, as well as other companies seeking production services in signage, industrial marking and promotional branding.

EEN Advisor
Sanja Popovic Pantic
sanjap.pantic@pupin.rs







## 62. Spanish Startup Revolutionizing Ocean Cleanup: Turning Plastic Waste into Sustainable Materials for Business Innovation







The startup is cleaning plastic from the ocean with traditional fishermen and recycling and transforming the plastic collected into recycled raw materials for injection moulding and plastic sheets for architecture and design. We are based in Spain but have collection operations in 4 mediterranean countries. We offer a b2b service and product to create sustainable projects with corporations to reduce their emissions, make circular economy projects and use the recycled materials to create products.





Our company needs global partners that support our mission and want to finance the plastic clean up operations as well as companies interested in buying recycled materials and products for their production.

**EEN Advisor** 

Marisol Menéndez de Lucas

menendez mar@ivace.gva.es



### 63. Turkish Excellence: Leading Innovation in Masterbatches and Additives for Global Markets

Founded in 2010, it is an ISO 9001:2015, ISO 14001:2015, certified company that produces a wide range of masterbatches and additives. Our company has grown over the years with the breakthroughs it has made and has become a leading exporter in Turkey and the world market.

**Creating Excellence:** The products manufactured by our company are perfectly designed for various high-end processing techniques such as extrusion, injection moulding, blow moulding, thermoforming and rotational moulding.

**Versatile Applications:** Our quality-tested products with unique, vibrant colours and excellent physical properties add value to our customers. We are proud to offer high quality and innovative products worldwide with a courageous team of solution-orientated staff who work solution-orientated to fully and completely meet customer expectations.

**Integrity and Growth:** Our company has earned the appreciation, respect and loyalty of its customers by exhibiting an outstanding performance and rapid growth as a result of its honest and dedicated service to the industry and support to its business partners.









Our company aims to establish strategic partnerships in the process of opening up to international markets.

In particular, we need strong partners for the expansion of distribution networks, R&D collaborations, technology transfer and adaptation to local markets.

In addition, we are open to supportive collaborations on regulatory compliance, financing opportunities and local business contacts to operate in Europe and other international markets.

EEN Advisor Eda BAYATA GÜZEL

eda.bayata@kosgeb.gov.tr



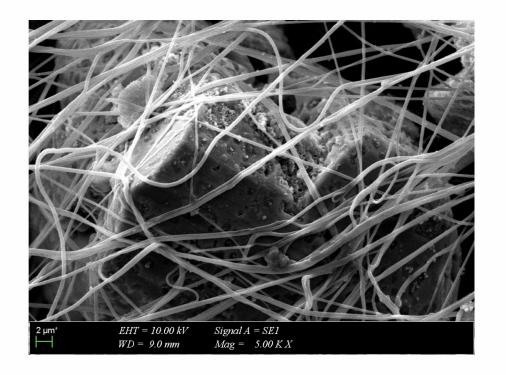
### 64. Empowering the Future: Turkey's Deep-Tech Innovation in Advanced Battery Technologies

We are a Turkey-based deep-tech startup established in 2024, originated from two of Turkey's leading universities, and specializes in advanced battery technologies, focusing on scaling up novel electrode and battery materials for next-generation energy storage applications.

The company operates at the intersection of electrochemical energy storage, advanced battery manufacturing, and machine learning. The team consists of experts in both scale-up engineering and scientific research, combining large-scale manufacturing capabilities with deep scientific knowledge.

#### **Key competencies** include:

- Lithium-Sulfur Battery Research & Development, addressing the need for high energy density (>500 Wh/kg) storage solutions.
- Battery Materials Development, particularly for anodes, separators, and electrolytes, using a patent-based technology.
- Pilot-scale Battery Production, leveraging expertise in multi-nozzle electrospinning coating systems.
- Al-Driven Optimization, applying machine learning to model and enhance battery performance.









We seek collaborations to accelerate the commercialization of high-performance battery technologies, specifically to optimize battery architectures and materials and develop upscaling strategies for lithium-sulfur and solid-state batteries.

EEN Advisor

Eda BAYATA GÜZEL

eda.bayata@kosgeb.gov.tr



### 65. Precision & Innovation: Turkey's Engineering Excellence in CNC Machinery for Advanced Manufacturing

The Turkish company in the machinery industry offers solutions tailored to the specific needs of manufacturing industries such as automotive, aerospace, medical, energy, defense, and machine manufacturing with technological devices like CNC lathes, CNC machining centers and CNC horizontal machining centers. These machines optimize the production of precision parts, enhance efficiency, improve production quality and provide a competitive advantage across various sectors.

The company offers broad product portfolio and provides customized design and engineering services, ensuring the highest levels of quality and efficiency. With decades of experience and expertise in the machinery industry, the company is committed to delivering innovative and reliable manufacturing solutions to meet the evolving needs of its clients across diverse industries.





### 65. Precision & Innovation: Turkey's Engineering Excellence in CNC Machinery for Advanced Manufacturing







The company is seeking manufacturers in need of metal processing machines, as well as experienced commercial representatives and distributors in the machinery sector who can effectively represent its products in international markets.

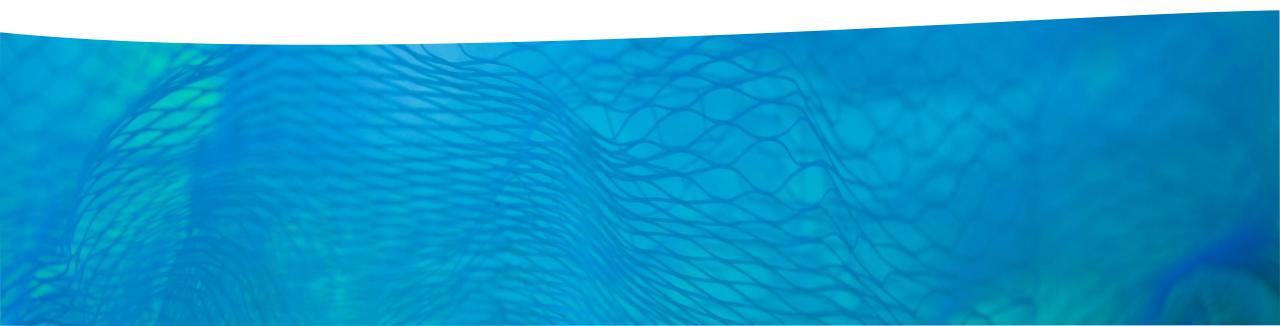
**EEN Advisor** 

Yelda Kanpara

yelda.kanpara@een-emn.org



## Media | Audiovisual





## 66. Creative Agency Company Based In The Heart Of Portugal, With The Most Recent Audiovisual Tools To Make Original Content

A Portuguese Company specialized in audiovisual and multimedia tools for promotional, institutional and commercial media is open to establish commercial agreements with companies and institutions in any business area. The company provides high quality creative audiovisual works in video, photo and design.

The company has an internal team that takes care of every stage of the audiovisual production, providing solutions and striving to exceed expectations in order to achieve truly original audiovisual pieces. They provide audiovisual works on three types of areas:



#### **Video Productions:**

- Video Ads to sell products;
- Product or service presentations in a professional way;
- Short advertising Spots;
- Independent cinema productions;
- Professional video presentations;
- Transform complex information into an eye-catching infographic animation;
- Educational Videos for online courses;
- 360 degrees immersive videos;
- Aerial video footage;
- Original Film Soundtracks;
- Video subtitling services in all languages;

# 66. Creative Agency Company Based In The Heart Of Portugal, With The Most Recent Audiovisual Tools To Make Original Content





#### **Design Solutions:**

- Graphic identity for brands;
- Packaging Design totally customized;
- Website building with custom design;
- Social Media content design.

#### **Photography Sessions:**

- Promotional photography for companies, events, products or services.
- Editorial photography outside or in studio with models;
- Product photography using clean or personalized built scenarios;
- Aerial photography;
- 360 degree photos for virtual tours;
- Landscape and architectural photographs;

#### They are looking for:

Companies in any business area; Institutions; Universities and Educational Centers; Partners should provide a detailed briefing in order to promote better workflow and a final result that corresponds to the partner expectations. The company is available to make commercial agreements that involve an entire project from the script of a beginning idea to the final art or can work as a subcontracted team for Agencies or Audiovisual Companies that need a specific service.

**EEN Advisor** 

Vanda Narciso

vanda.narciso@iapmei.pt



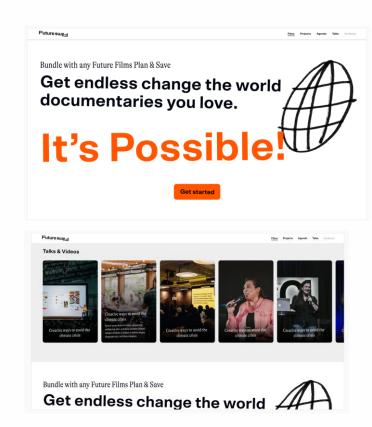


### 67. Audiovisual Company Based In Portugal Is Developing A Streaming Platform

Company based in Portugal (Lisbon), whose directors have been active in the film, film festival, educational and environmental sectors for over 15 years. We provide a platform that aims at building a community of fans of films about sustainability and social justice focused on a positive view of the future.

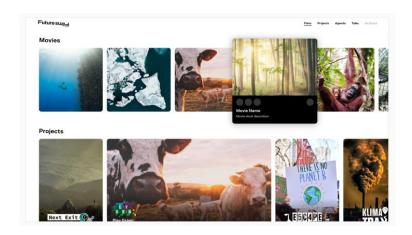
Besides the unique selection of the films, we promote social and environmental projects in line with the SDGs and offer the possibility of engagement with a network of like-minded people, interested in taking-action for a better future. Many films can be seen for free, others are offered on a pay-per-view basis.

It is important that the films and the projects represent different experiences all over Europe as well as in other non-European countries. Our platform seeks to raise awareness about the 2030 Agenda especially among young adults and connect them to a global community that cares about the future. We do not have any sponsors yet. It is all being self-financed so far.

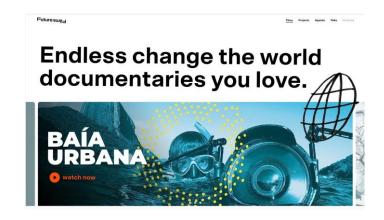


### 67. Audiovisual Company Based In Portugal Is Developing A Streaming Platform

They are looking for partnership with film festivals, film directors, producers, and NGOs or institutions that develop games, educational, sustainable and social projects in Europe, aligned with the concept of the platform and who would be willing to place their content on the platform for free. In exchange they will promote your institution or brand in all our online advertising material.







**EEN Advisor** 

Vanda Narciso

vanda.narciso@iapmei.pt



### 68. Danish Startup Developed A New Solution For Quality Assuring Short Media Formats

Danish startup is a university spin-out, that has developed a new solution for quality assuring (QA) short media formats.

The solution is based on quantitative biometric measurements paired with qualitative ethnographic data, offering a more comprehensive, efficient, and valuable way of conducting tests. The target groups are media producers, distributors, and marketing departments.

Their long-term vision, however, is to develop an Interactive Adaptive Media System. Including the patent-pending Adaptive Media Player, which works by recording and analysing biometric data to detect the users' psychophysical responses to different types of stimuli. Based on the user's response, the system automatically adapts the media to better fit the user's immediate needs.

### 68. Danish Startup Developed A New Solution For Quality Assuring Short Media Formats





The technology has been already tested and proved in the media sector through cooperation with various sparring partners from the movie (trailer and commercials producers and streaming services companies) and gaming industry (videogames, VR, AR etc.) and already, both at the Danish and international levels.

A two-folded validation of their concept and product proved that the solution can improve and optimize the digital content, hereby directly contribute to the audience development and turnover. They have already received funding from Erasmus+ in cooperation with film school in Norway and first shortfilm applying their quality assuring solution have won 1st place in Cannes Film Festival of 2023.

Besides the media sector, the technology have high application potential within other sectors as digital experiences within culture sector, MOOC and educational sector and healthcare and specifically quality of the e-health.



EEN Advisor Aija Konisevska Azadi aka@ndeu.dk



#### 69. Croatian Digital Platform For Film Industry

This is a Croatian online platform for promotion, networking and job ads in the film and TV industry. Their goal is to have all the production companies and professionals listed in one place, and to have a network of professionals and clients where they can search for the right person to implement a project or for a job in the creative audio- visual industry.

Their aim is to become a global tool number one, for searching and hiring people in the film and TV industry.

The digital platforms market in the film industry is growing. Backed by number of institutions and big productions, this platform brings together people who work on high level news and film festival reports, film, TV and theatre reviews, interviews. It provides a large searchable database of creative people and a job management system integration.



### 69. Croatian Digital Platform For Film Industry





The platform started in 2016 as a first online database of actors. After engaging 70 people and taking part in 10 foreign world class productions such as Ibiza (Netflix), The Dark Tower (Amazon), The Hitman's Wife's Bodyguard (Lionsgate), the company decided to spread the work fields also on other film professions.

So, in 2020 they launched a new version of the digital platform where you can find producers, cinematographers, editors, writers, - i.e. all people working in the film and TV industry.

Through this platform, you can find your next videographer or photographer. You can work on innovative video solutions or your next business promotional video to increase visibility and sales - through a great database of creative people and content creators.





EEN Advisor Emilija Stručić emilija.strucic@techpark.hr



### 70. Danish E-learning Platform About Legal Topics

Streaming channel based in Denmark has developed an e-learning platform that provides subscription-based legal learning series and features personal and legal talks, company portraits, documentaries and webseries on legal topics. Through streaming, media production, conferences, seminars and networks this company provides lifelong learning opportunities for everyone in the field of law. Learning should encourage and inspire to excel.

Many students and professionals lose their passion for learning as a result of a competitive atmosphere and experiences of poor mental health at the universities and in the workplace. Knowledge is for everyone and because we're all different, we learn in different ways.

This platform is the learning universe that aims to bring back the joy, curiosity and excitement to learning.

### 70. Danish E-learning Platform About Legal Topics

MISSION STATEMENT: Their mission is to turn legal knowledge into intelligent entertainment and provide lifelong learning opportunities for all. VISION: They bring legal knowledge to new heights. VALUE PROPOSITION: With this platform, legal learning becomes entertaining and easy to understand without compromising the quality standards.

The company wants to expand and we are seeking to convert and develop their platform on the European/American market. They are on the lookout for a like-minded investor, who is committed to making an impact in the legal field. They have produced 300+videos, organized 100+ events and developed 3 networks. The products have been 'tested' on the target group in Denmark, and have proven succesful. The platform has its own media production team that produces the content for the online streaming platform. They use results from well-being reports to create and adapt our digital features and events.





EEN Advisor Aija Konisevska Azadi aka@ndeu.dk







### 71. Spanish Tech Innovators: Pioneering AI, XR, and Cloud Solutions for a Smarter Future

The company, founded by software engineers in 2020, is a Spanish SME that develops cutting-edge software and hardware solutions. Specializing in Extended Reality (XR), we create immersive virtual and augmented reality experiences that merge storytelling with advanced technology.

Our Al-powered systems apply machine learning and deep learning algorithms to solve real-world problems and improve user experiences. We develop scalable cloud infrastructures, ensuring secure and reliable performance for businesses of all sizes.

Additionally, we offer custom software services, creating web and mobile applications tailored to client needs. The company is committed to innovation, using agile methodologies to ensure flexibility and rapid adaptation to evolving industry trends. Our team also collaborates with universities on research projects, promoting technological advancement and diversity in STEM fields.

The company has partnered with high-profile clients like Ford, Netflix, and Samsung, and earned recognition for its R&D from Spain's Ministry of Science and Innovation.

### 71. Spanish Tech Innovators: Pioneering AI, XR, and Cloud Solutions for a Smarter Future





We seek international partnerships to expand software services and conduct pilot projects for the DefSense initiative.

Priorities: deep tech/XR investment, Al/XR grants, research partnerships, accelerators, and local collaborations in Japan, Europe, MENA.

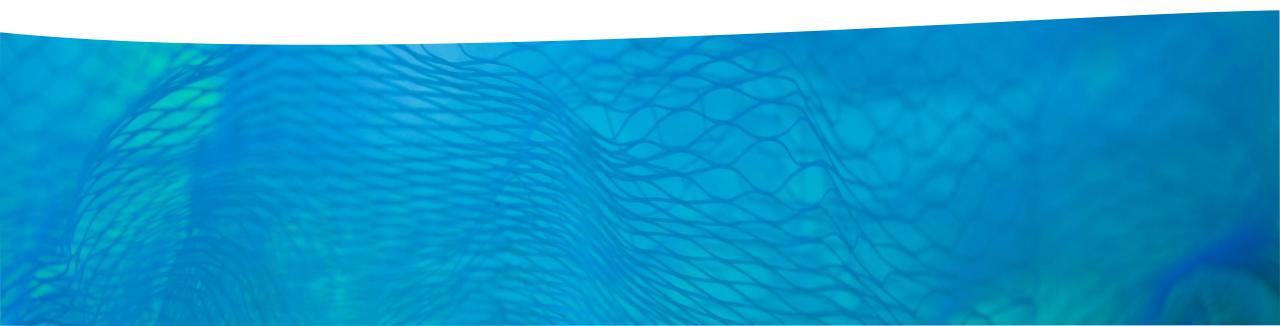
EEN Advisor
Rosalía Vicente
rosalia.vicente@madrimasd.org







## Services | Digital





#### 72. Language Service Provider Based In Greece

This company is a Language Service Provider based in Greece. Working closely with a wide range of clients across both the private and public sectors since our founding in 2005, they focus on leveraging technology to create time and cost savings, helping organizations expand into new markets.

Their services include translation, on-site and remote interpretation, subtitling, editing, MT postediting, transcription, DTP, and localization in over 90 language combinations, using state-of-the-art adaptive neural machine translation technology to ensure premium quality results.

All our operations are governed by the principles of the New European Bauhaus.

#### 72. Language Service Provider Based In Greece



The key features of their system include:

- -Advanced AI that learns from previous translations
- -Use of large bilingual text databases to ensure consistency and reduce costs.
- -Continuous feedback and training, ensuring that the outcome is continuously improved
- -Secure computing infrastructure
- -User support from linguists
- -Extensible terminology databases that can also be used independently, outside the system, to create specific client glossaries.

**EEN Advisor** 

Evangelia Athanailidou

athanailidou@praxinetwork.gr

This company is seeking a software development company to integrate its adaptive neural machine translation technology in bilingual applications and/or other technology and research partners for the creation of joint ventures.



#### 73. Danish Tech Platform For The Event Industry

Based in Denmark, Lisa Dalsgaard has become a successful Scandinavian Tech Entrepreneur. Since 2015 she has build and own a digital store of features.

The platform makes it easy for organizers, venues and businesses in general to pack relevant features into a link or a QR, and in that way inform and activate guests, sponsors, staff etc.

The platform's feature store is used by well respected brands in the industry.





The company is scaling across Europe, and the founder has recently received an award in the EU-Parliament as Most Outstanding in Europe.

SME Europe wrote: "The company has inspired the world with an innovative alternative to apps and emails, but the founder Lisa Bønsdorff Dalsgaard also stands out as one of the most successful women in tech in Scandinavia, having bootstrapped the company without investors, build the product with customers, attracted a strong team and created a well-respected brand in the industry."

EEN Advisor Aija Konisevska Azadi aka@ndeu.dk



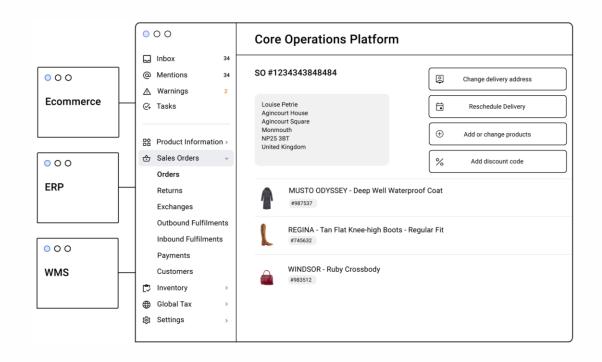


### 74. Welsh based company providing Core Operations Platform to support digital commerce

The Company's Core Operations Platform breaks down the silos and fragmented data over eCommerce, POS, ERP, and WMS systems, enabling all your systems to speak one language. It allows all systems to easily accommodate changes, eliminate errors, reduce manual intervention and prevent customer frustration. It streamlines simple processes, like customer delivery address changes, reducing manual work, customer frustration and inefficiencies.

The plug-and-play solution, featuring expert-led onboarding, is compatible with Shopify, Brightpearl, and Peoplevox, along with other E-commerce, ERP, WMS and POS systems. Mid-market enterprises credit the Company's solution with immediate operational results and accelerating growth:

- 3% operational expense reduction
- 5% customer returns rate reduction
- 80% customer services returns labour reduction
- 15% customer satisfaction CSAT improvement



### 74. Welsh based company providing Core Operations Platform to support digital commerce





The Company is looking for D2C mid-market/midsize enterprises in France, Italy, Germany and America who are focused on improving e-commerce customer experience in the following industries:

- Fashion & Leather Goods
- Watches & Jewellery
- Perfumes & Cosmetics
- Sportswear Fashion
- Retail



EEN Advisor
Chloe Jones
chloe.jones@iukbg.ukri.org





### 75. Serbian Company Providing Procurement Online Platform

The Serbian company provide an online platform which delivers added value and efficiency in procurement to wholesalers, restaurants, cafes and brands in the food and beverage industry.

The company's solution "Order Engine" enhances your daily business and your procurement services. It saves time by bringing the daily needs of the staff in one place, making records more accurate and communication more efficient.

The solution provides the following benefits:

- it simplifies working processes in a single channel
- It automatizes the process and increases accuracy
- it saves your time and your money
- it helps to accelerate business growth
- it better predicts future actions
- it increases your understanding of user preferences and spending
- it helps in planning your future needs



The company's CEO was winner of the Best Woman Exporter Award in the Success Flower Awards for the 2020 best women entrepreneurs in Serbia.

In order to scale the company on domestic and global levels, the company is looking for partners to join them. Next steps also involve raising investments for development of the new version (v2) of the software.

EEN Advisor
Sanja Popovic Pantic
sanjap.pantic@pupin.rs











## 76. Serbian Company Offers A Solution For Enhancing The Online Reputation Of Hospitality Establishments



The company, based in Serbia, operates within the hospitality and information technology sector. They offer a solution for enhancing the online reputation of hospitality establishments.

By simply tapping their phone to the card, users are directed to a platform where they can conveniently write reviews, connect on social networks, and more.

The company provides a system that enables customers to swiftly submit reviews and an application designed for monitoring facility reviews and employee reputations.





The company is looking to establish connections with international hospitality establishments (hotels, providers of accommodation, restaurants, cafes, and all entities in need of reviewing) in order to achieve collaboration.

EEN Advisor
Sanja Popovic-Pantic
sanjap.pantic@pupin.rs



### 77. Greek Non-profit Organization That Promotes Women Entrepreneurship

The company is a non-profit organization that promotes women's entrepreneurship and the elimination of stereotypes, primarily across the region of Crete and in the course of time across the entire Greece and abroad, in countries where women have fewer privileges.

The organization was established in July 2020. It strongly believes that women need holistic and multidisciplinary support in order to be completely ready to come up with entering the world of entrepreneurship, thinking of their multiple roles in life. Four pillars of support for women:

- 1. Women empowerment: Through inspiration and motivation events, which include female speakers sharing their stories of business successes and failures, in a simple and authentic way, in order to enable the audience to feel connected with them.
- 2. Education: online or in person, through workshops, seminars, or other events, with a variety of topics that include entrepreneurship, skills development, update and guidance.
- 3. Mentoring-Guidance: Experienced mentors support women with 1 on 1 mentoring and counseling.
- 4. Networking: Cooperating with individuals, organizations, actions and initiatives ( speed dates, networking events)







The last 2 years the organization has expanded its action throughout European projects (CERV, Erasmus+) that has allowed the organization to collaborate with partners from different countries.

Our aim is to expand more on this sector in order to gain international visibility and collaborate for a common goal.

We need to broaden our network of organizations and companies from all over Europe (and outside of Europe) in order to build strong partnerships and learn new practices and approaches in our sector.

EEN Advisor

Evangelia Athanailidou

athanailidou@praxinetwork.gr



## 78. Female Entrepreneur Developed A Digital Platform With Economic And Financial Content And Services For Women

There is a gender gap in access to financial instruments: In 2021, 37% of women in Italy did not have a bank account and male companies are 2.3 times more likely to have access to credit than a female one. Starting from this point, a, Italian female entrepreneur based in Trentino (Italy) ideated a digital Platform dedicated to economic and financial content and services for women.

This digital Platform was initially created with dissemination purposes as a social webpage to which more than 38,200 women are already connected. The Platform is a native channel upgrade of the services that was born on social and, thanks to the collaboration with some professionals in the sector, offers:

- Consultancy products with a button-up approach that first analyse the subject's personal situation.
- Creation of ad-hoc financial solutions that can be realised with the product /services agreed with the Platform or with instruments that can be spent in the Italian financial system.
- Courses on a financial issue aimed at creating women's economic awareness and independence as well as preventing economic violence.



## 78. Female Entrepreneur Developed A Digital Platform With Economic And Financial Content And Services For Women





In addition, the Platform is also involved in the creation of content for third parties (third sector, financial institutions, and others) aimed at inclusive information and the eradication of economic violence.

The goal is to give women access to top-notch consulting products with a philosophy that core closely matches the female mind-set in money management and meets the needs of low budget clients, based on the theory that many small clients give the same volume and earnings as a few large clients.

Since women have less money, digital products are created and sold by exploiting technology and scalability as much as possible in the order to keep prices low but still profitable.

The Platform is independent and services, where necessary in the order to comply with Italian regulations on finance advice, are provided in partnership with entities that have guaranteed the platform's independence of thought.

The digital Platform is looking for investors who believe that money management is of a paramount importance in achieving the goals of female independence and empowerment.

The aim is to make financial instrument accessible to all women to ensure the same economic and financial development of both female savers and female businesses.



EEN Advisor Luca Filippi luca.filippi@camcom.bz.it





### 79. Company Specializing In Board Work, Executive Advising And Knowledge Dissemination

This is a female-fronted company that specializes in board work, executive advising, and knowledge dissemination in the field of humanity and technology.

Their primary focus is on management and organizational development in future work and leadership.

The leader has 20 years of experience as a manager and management consultant from diverse industries. She holds a master's degree in communication and a diploma in journalism.







The company is looking for partnerships that allow it to create growth in international business as a lecturer, key note, executive advisor and knowledge journalist.

> EEN Advisor Aija Konisevska Azadi aka@ndeu.dk



## 80. Danish Start-up Created A Tech Platform And Search Portal Connecting Organizations With Female/Non-binary Talents

Danish based start-up behind a leading tech platform and search portal that connects organizations and media with female and non-binary talents. In addition to showcasing these talents they also offer support to them through an online community and education platform. This addresses the gap in representation in the media, on board and in leadership positions by providing a quality pool of diverse experts and role models.

Their business model consists of five key revenue streams, each aligning with their mission to promote diversity and empower women and non-binary talents:



- 1. Partnerships: In this initial phase, the start-up is collaborating with companies and organizations committed to advancing diversity. These partnerships involve co-branding opportunities, allowing these entities to showcase their commitment to diversity and inclusion.
- 2. Community: They will also soon be introducing an online community for talents and experts in the portal.
- 3. Media subscription: Recognizing the need for diverse voices in media, they offer subscription services to news outlets. This provides them with easy access to a broad range of female and non-binary experts for their stories and features. (under development)
- 4. Recruitment subscription (still to be developed)
- 5. DE&I Service Listings (still to be developed)

## 80. Danish Start-up Created A Tech Platform And Search Portal Connecting Organizations With Female/Non-binary Talents



This is an SDG-focused start-up, with part of its ownership held by two NGOs championing DE&I. While these NGOs do not hold decision-making power in the operations, they stand to benefit from any profits generated.

This unique ownership model reflects the company's commitment to giving back to society, aligning their business success with broader social and environmental objectives.

The company is on the look out for media partners that are interested in adopting and testing this diversity tech tool in their market. They are also on the look out for Al partners and tech partners.



EEN Advisor Aija Koņiševska Azadi aka@ndeu.dk





### 81. Innovative Software For Working With Talent Development



This company developed an innovative software for working with talent development in an easy and efficient way. Rooted in gamification as well as the newest research, the app provides insigts to discover which talents give or drain the individuals of energy.

Data and results from the system can be used to validate and measure the talent culture and efficiency in the company and give the company the opportunity to embrace the talents much smarter.

The benefit of working with talent development through the platform is that motivation, efficiency, collaboration and job satisfaction can be significantly increased.

The software system is innovative and fun to use, as it is based on gamification and makes it possible to work with talent development, goals and results in an entertaining way.

The insights in talents changes the way an organization works with development and goals and creates a new "language" in the companies.

Companies with motivated employees perform 202% better

### 81. Innovative Software For Working With Talent Development





The company needs Market Research and Partner Identification: Continuously assess and analyse potential markets for our software expansion, identifying regions with high demand and growth potential.

Partner Profiling and Selection: Employ predefined criteria to select partners aligned with the company's values and objectives, focusing on localization expertise, market penetration, compliance adherence, technical proficiency, and scalability capabilities.

Engagement and Evaluation: Actively engage with potential partners, initiating discussions to understand their strengths, align goals, and evaluate their suitability for collaboration.

> **EEN Advisor** Aija Koņiševska Azadi aka@ndeu.dk









## 82. Spanish Tech Company Focused On The Development Of Innovative Solutions For The Digitalization Of The Social Sector

This is a technological company focused on the development of innovative solutions with social impact.

It is a start-up with a SaaS business model that aims at facilitating the digitalization of the social sector (basically NGOs) and SMEs through Blockchain technologies so that these institutions with a social goal can raise funds for their activities in a fully transparent way.

Given that one of the main limitations for donations is trust, Lazzaro builds up this trust thanks to the use of Blockchain technologies, which guarantees the transparency of transactions. The project has been awarded with several prizes in Spain (Red Cross Humanitarian Technologies, Product Hawkers Awards, UNICEF Lab).

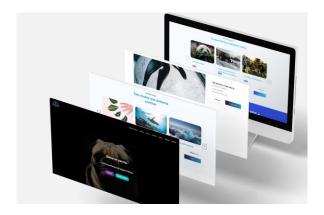
## 82. Spanish Tech Company Focused On The Development Of Innovative Solutions For The Digitalization Of The Social Sector

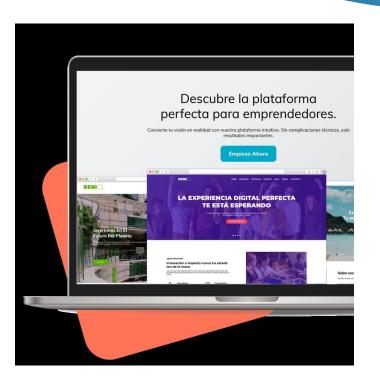




The company is looking for different types of partnerships:

- Potential clients: the company can be a key technological partner for the development of a fundraising platform.
- Distributors and/or commercial agents: the company is looking forward to international expansion, so they are looking for partners to sell their services abroad
- Buyers: the company can also sell their in-house developed technologies





EEN Advisor

Rosalia Vicente Alfonso

rosalia.vicente@madrimas

d.org



## 83. Institute for contemporary arts and ecology offering curatorial services and production of contemporary art projects in public and private spaces



This female organisation deals with contemporary art projects that respond to questions of the present, conceiving of nature and culture together and regarding the human with its environment as part of an ecological cycle. Its activities are concentrated in three areas: Residency, Alliances and Agency.

The Residency programme has been running since the organisation was founded in 2015, inviting selected artists and collectives to design projects which respond to the specific situation of the rural Südtirol – Alto Adige and to implement them in collaboration with our local partners from the field of culture, science, and commercial companies. The Alliances programme consists of project-specific partnerships with cultural institutions or private entities where resources, knowledge and networks are shared with the common purpose of realising projects. The third mainstay of our activities is Agency, a platform for the provision of services to cultural institutions, the education sector and private enterprise.

## 83. Institute for contemporary arts and ecology offering curatorial services and production of contemporary art projects in public and private spaces

The purpose of these services is to facilitate the implementation of transdisciplinary art projects where international contemporary art forms enter dialogue with local people, knowledge, and things. The organisation is constantly in flux, expanding its network with each new project. It is an assemblage of international artists and local experts who forge temporary constellations within the rich infrastructure and landscape of Südtirol – Alto Adige province. In our multiple roles of curator, cultural producer, and mediator, we facilitate artistic production that strives to overcome a strict divide between the local and the international, experimenting instead with forms of gathering in which the landscape, the human and the more-than-human are important sources of knowledge.

The female company is looking for investors and partners, who believe in environmental and social initiatives as key to future sustainable development.

They also want to scale their network in EU seeking to partnerships and collaborate with European Art Institutions, socially engaged cooperatives, European funds and private enterprises that would like to work on arts projects that foster their ecological and sustainable activities.







EEN Advisor
Luca Filippi

luca.filippi@camcom.bz.it



### 84. Italian company offers more than 20 years of experience in simplified Innovation and IT customized solution for the market

The company is the ideal IT partner for innovation projects, providing comprehensive guidance through software analysis, development, and maintenance to transform ideas into seamless realities. Renowned for its pioneering approach to analyzing complex software systems, the company has revolutionized software analysis and knowledge rebuilding, essential for supporting and guiding Digital Transformation processes. This is achieved through its Software Intelligence Suite, which includes the KPS platform and the SEA Manager core engine.

The company's specialized teams-comprising technicians, product specialists, and expert managers-support every project, from software and cloud migrations to application management and customized IT solutions. The company's Software Intelligence Suite automatically analyzes the source code of complex software applications, presenting the results in easy-to-use dashboards. This capability aligns with the client's digitalization objectives, aiding strategic leaders in their decision-making processes.

The company collaborates directly with end clients, such as banks, insurance companies, and large industries, or partners with other system integrators. The company ensures flawless deliverables, prioritizing security, quality, and professionalism to address digital challenges innovatively and efficiently.

### 84. Italian company offers more than 20 years of experience in simplified Innovation and IT customized solution for the market





As an experienced system integrator, the company excels in developing software from scratch and integrating with existing applications, including web platforms, mobile apps, and custom integrations, enhancing clients' effectiveness and competitiveness. The company offers specialized software development tailored to meet client needs and accelerate business growth, guiding clients from requirements collection through the design phase. This ensures innovative, user-friendly solutions that provide intelligence to production lines and monitor business processes.

The company also focuses on maintaining existing applications, ensuring their continuous operation and alignment with customer needs. The company aims to be a strategic partner in the digitalization process, fostering a supportive and inclusive company culture. This focus on people enables the company to deliver valuable solutions that prioritize the customer, ensuring their centrality in all business activities.

EEN Advisor Stefania De Santi desanti@apre.it



support.

### 85. Innovating Global Trade: Germany's Digital Solution for Secure Trade Finance, Real-Time Shipment Monitoring, and Supply Chain Intelligence

The Company is a Germany-based company operating in the international trade and logistics sector, specializing in digital trade finance, shipment monitoring, and supply chain intelligence. It provides a cloud-based platform that enhances transparency, security, and efficiency for exporters, importers, and financial institutions.

Its core services include real-time shipment tracking using IoT technology, secure digital payments, and automated trade documentation. By integrating Incoterms®, escrow accounts, and cargo insurance, the Company reduces financial risks and administrative burdens. The Company serves industries such as manufacturing, retail, logistics, and trade finance, helping businesses optimize global trade operations while ensuring compliance and risk mitigation. Its solutions enable cost reduction, improved cash flow, and seamless international transactions, making global trade more accessible and secure. Connection with concept/design stores worldwide.

The Company seeks partnerships with exporters, importers, customs agents, and financial institutions to expand its digital trade finance and shipment monitoring solutions. The company aims to scale internationally through strategic collaborations and market entry



## 85. Innovating Global Trade: Germany's Digital Solution for Secure Trade Finance, Real-Time Shipment Monitoring, and Supply Chain Intelligence





The Company seeks partnerships with exporters, importers, customs agents, and financial institutions to expand its digital trade finance and shipment monitoring solutions. The company aims to scale internationally through strategic collaborations and market entry support.







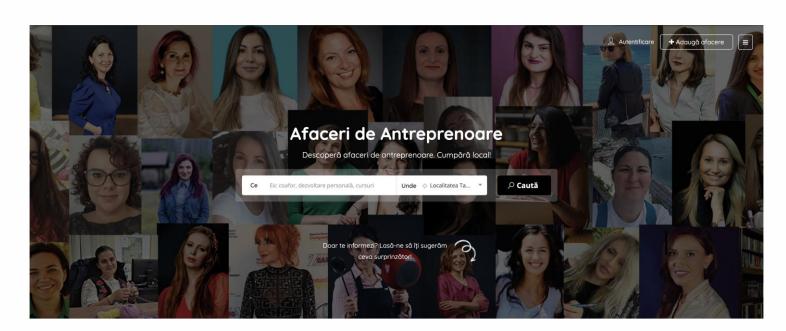
EEN Advisor
Anette Benz

anette.benz@ib-sh.de



### 86. Romanian leading platform for women entrepreneurs is fostering growth, collaboration, and community building

Based in Transylvania, Romania, the association is dedicated to empowering women entrepreneurs by providing resources, networking opportunities, and educational programs. It supports female-led businesses across various industries, offering guidance, visibility, and collaboration platforms. Through its online platform, it connects a community of over 15,000 women entrepreneurs, promoting their products and services. The association organizes workshops, mentoring sessions, and business fairs to foster growth and innovation. Additionally, it conducts research to identify challenges faced by women in business and advocates for policies that support female entrepreneurship. With a strong commitment to diversity and inclusion, it strives to create an ecosystem where women-led businesses thrive and contribute to economic development, both in Romania and internationally.



## 86 Romanian leading platform for women entrepreneurs is fostering growth, collaboration, and community building



The association seeks international partnerships to further develop an online platform for entrepreneurial education.

EEN Advisor
Cristina-Maria Balgaradean
cristina.balgaradean@icia.ro



#### 87. Spanish Tech Innovator Driving Smarter Growth with Al

The company is a Spanish technology company specialising in Artificial Intelligence. We develop sustainable technology with impact. Our knowledge in **Artificial Intelligence (AI)** and Business Intelligence (BI) allows us to generate the changes with the scalability and speed that companies and society need. We add value to data for real-time decision making to develop smarter business growth strategies.

We develop Modular and Flexible Solutions: We offer products adapted to different markets and sectors for all types of organisations. Robust Technological Infrastructure: We use cloud-based platforms, capable of handling large volumes of data and scaling without friction, and our products are designed to be globally relevant, addressing the specific needs of each region and market.

Market Knowledge as a Competitive Advantage. Healthcare: Predictive monitoring of chronic patients, optimiZation of hospital processes and resources. Industry: Optimisation of supply chains, demand prediction and predictive maintenance to reduce operating costs by up to 25%. Retail: Predictive demand, inventory management, supply chain traceability, dynamic price management.

### 87. Spanish Tech Innovator Driving Smarter Growth with Al





We transform key industries through responsible and advanced Al-based solutions that drive efficiency and innovation in all processes.

We want to consolidate our presence in key sectors such as healthcare, industry, retail and energy, diversifying our offering.



EEN Advisor

Rosalía Vicente





# DO RRIDORS ®



### 88. Spain's Next-Gen Logistics: Al & Blockchain Powering Smarter Global Trade

The company, streamline global trade to synchronize supply chain actors and documents with Blockchain + IA technology.

A secure Logistics SaaS platform & Marketplace to streamline global trade to synchronize supply chain actors and documents with Blockchain + IA technology.

The company is not a closed-off system.

It is an Open platform that fosters collaboration among all supply chain actors to achieve sustainable logistics processes.

The platform welcomes all users and encourages interoperability, ensuring a collaborative approach towards logistics sustainability. International logistics & supply chain for any sector.

**EEN Advisor** 

Rosalía Vicente





Quantum Computing



Digital ID



Big Data



### 89. Spanish Chemical Revolution: Sustainable Innovation through Artificial Intelligence and Organic Chemistry

Our company specializes in the chemical and biotechnological sectors, focusing on the development of novel molecules and materials through Artificial Intelligence and Organic Chemistry.

Accelerating chemical innovation for a sustainable future.

We harness the power of Artificial Intelligence alongside state-of-the-art Organic Synthesis to design groundbreaking compounds and materials for various industries. Our approach reduces costs, enhances performance, and significantly shortens development timelines.

Currently, we work with national clients. Our goal is to expand our international presence through strategic partnerships, collaborating with R&D centers, biotech firms, and industrial partners to drive innovation and global impact.

EEN Advisor

Rosalía Vicente



### 90. Spanish Innovation: Al and Satellite Radar Transforming Civil Engineering

A Spanish company and spin-off from the Civil Engineering School of UPM, it specializes in satellite radar (InSAR) and Al-driven solutions for civil engineering. It has developed EyeRADAR, a software that generates alerts and deformation metrics for terrain and infrastructure.

By leveraging proprietary algorithms and satellite data, it provides advanced monitoring for tunnels, dams, ports, slopes, railways, roads, and buildings. Its technology enhances risk assessment, predictive maintenance, and decision-making, optimizing asset management.

Operating mainly in Europe and Latin America, it supports public and private sectors with scalable, cost-effective solutions. Focused on infrastructure resilience, it integrates cutting-edge remote sensing with AI to deliver high-precision insights, ensuring safety and sustainability in complex engineering environments. Its expertise bridges innovation and practical application, setting new standards in infrastructure monitoring.







We seek partnerships with geotechnical engineering firms and infrastructure maintenance companies to create a powerful combination that adds significant value.

**EEN Advisor** 

Rosalía Vicente





### 91. Spanish Pioneers in Sales Growth: Al-Driven Strategies for Global Expansion



The company is a global company that develops innovative Sales Growth Strategies for businesses worldwide. With a strong focus on growth acceleration, it designs and implements cutting-edge methodologies that drive sales, optimize business models, and enhance market positioning. Its services include commercial strategy development, sales structure creation, business scaling, and market entry planning. By leveraging artificial intelligence, digital tools, and data-driven insights, it ensures highly efficient, automated, and results-oriented processes. With extensive experience working with tech companies, startups, and large corporations, it provides tailored solutions to help businesses expand sustainably and competitively in global markets.

### 91. Spanish Pioneers in Sales Growth: Al-Driven Strategies for Global Expansion





We seek tech-based and commercial partners to expand into global markets and enhance our presence. Additionally, we aim to participate in international tech events to foster innovation, collaboration, and business growth opportunities.





EEN Advisor
Rosalía Vicente
rosalia.vicente@madrimasd.org



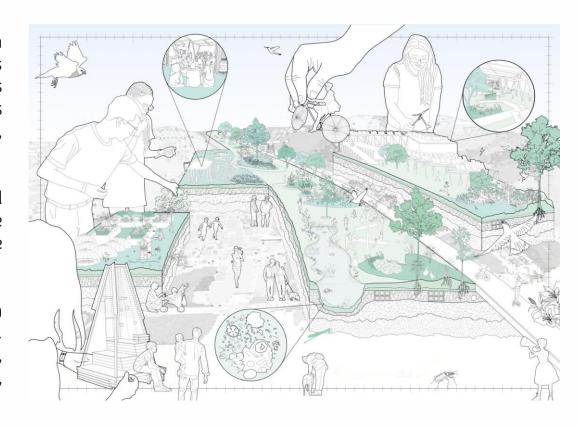


### 92. Shaping Sustainable Cities: Spanish Women Architects Designing a Greener Future

The company is a Spanish architectural and urban design team focused on sustainable cities development. Their team designs spaces, processes, and services to drive ecological, social, and economic urban change. A team of women architects creating sustainable, inclusive, and regenerative environments. They work towards minimizing environmental impact, developing inclusive and gender-sensitive cities, using biological systems and natural materials, and fostering collaborative contexts.

Their main research line consists of transforming urban models into life-centered cities. Through urban regeneration pilot projects, they create a theory and practice community around ecofeminist design, collaborative governance, responsible landscapes, and multi-species wellbeing.

Their initiatives have been awarded internationally by Arquia Próxima, Caribbean Architecture Biennial, Santo Domingo Architecture Biennial, and Holcim Awards. Their work has been developed in various institutions and programs worldwide, including the Venice, Rotterdam, and Shenzhen Architecture Biennales, MoMA, Medialab-Prado, and Intermediae - Matadero Madrid.



### 92. Shaping Sustainable Cities: Spanish Women Architects Designing a Greener Future





We seek partners for European calls (New European Bauhaus, Horizon, Creative Europe, LIFE, among others), and also collaborations on sustainable architecture, public space socioecological regeneration, aiming to expand impact with experienced project leaders.

**EEN Advisor** 

Rosalía Vicente



## 93. Advanced Training for Global Builders: England's Leading Provider in Construction, Infrastructure & Engineering Education

Training Provider with headquarter in England, founded in 2003 and specifically oriented towards the International Construction Infrastructure, Engineering and Oil & Gas Sector. Services provided are aimed at those who, after their degree or during their professional careers, intend to undertake an in-depth study of General Contracting for Large Works, Construction Infrastructure, Engineering.





## 93. Advanced Training for Global Builders: England's Leading Provider in Construction, Infrastructure & Engineering Education



This company is looking to expand to Romania replicating the international business model already applied in Italy providing an innovative model of training for international engineers, which includes not only the technical and legal training but also the professional and human development of professionals. The company is looking to engage with Universities, companies, local institutions, ministries to connect allow the professional development via large companies in the Construction Infrastructure, Engineering and Oil & Gas Sector.



EEN Advisor

Dr Giulia Sirigu

Giulia.Sirigu@iukbg.ukri.org

## 94. Empowering Active Ageing: Portugal's Al-Powered Solutions for Remote Patient Monitoring and Sustainable Healthcare





We are a technological Portuguese company focused on developing and deliver data- and Al-intensive solutions that address societal challenges, like sustainability and healthcare, especially concerning active ageing and remote patient monitoring.

We are active in the Iberian market with an innovative solution for monitoring elderly people and empower their caretakers.





EEN Advisor

Vanda Narciso

vanda.narciso@iapmei.pt



# **Tourism**





### 95. International Educational Facility For Tourism And Hotel Management

This INTERNATIONAL TOURISM AND HOTEL MANAGEMENT facility is a private faculty situated in Milocer (Montenegro), the most prestigious tourism destination in the country, which enables students to take their internship in luxury hotels and resorts in the school's surroundings. It is the only gastronomy and hotel management program that is currently being delivered in Montenegro, where emphasis is on practical skills and knowledge for future chefs, food & beverage managers and hotel directors.

The Faculty is located in a hotel, and therefore students can gain practical experience and improve their skills during their study. This hotel-school concept is organized at the example of the best known educational approached from Canada, Switzerland and United States. Since labor market in Montenegro is in continuous deficit of highly qualified employees in hospitality industry, with applied higher education and short-time VET programs tailored according to actual employers' needs, faculty is trying to minimize that gap and contribute to better quality of service in tourism, as this area of economy is participating with almost 30% in national GDP. A female entrepreneur is the dean and manager of the company.



# 95. International Educational Facility For Tourism And Hotel Management





This private faculty is looking for a similar higher education institution that is also implementing a basic or master study program in the field of gastronomy / hospitality / hotel management. They are interested in signing Memorandum of understanding, based on which they can work together on exchange of students' and teaching staff, organization of thematic workshops or seminars, joint participation in EU projects for education and human resources development in their field of work.

EEN Advisor
Ivana Tomasevic
i.tomasevic@bscbar.org



#### 96. Danish Market Platform That Connects Museum Guides With Museum Visitors

This Danish company built a market platform connecting museum guides with museum visitors.

They use digital technologies to bring guests closer to the art, and to each other - by giving museum visitors a better and more personal museum experience, while at the same time creating jobs in art and culture whilst the museums get more satisfied visitors.





The platform's app can be downloaded in the App Store and Google Play and we are live in Denmark, where 13 guides cover 10 museums with 20 tours and have two other European cities in the pipeline

The company is looking for partnerships with tech companies with museum focus - museum or guide organizations - marketing professionals operating in a pan European context.

EEN Advisor

Aija Konisevska Azadi

aka@ndeu.dk





#### 97. Austrian Al-Driven Travel Planning Platform



This Al-driven travel planning platform is a pioneering force in the travel industry, offering an innovative Al-powered travel planning platform. It's designed for travelers seeking personalized travel experiences and looking to explore the world with ease.

This digital travel companion makes personalized travel experiences accessible to everyone. The Al-driven platform crafts unique experiences and places in seconds, saving you the time and hassle of planning. No more sifting through endless travel resources or the headache of organizing your perfect trip – the travel planning platform does the work for you.

#### **Key Benefits**

- •Personalization: the platform understands your travel style, interests, and needs, offering custom recommendations.
- •Time Efficiency: Say goodbye to hours of manual travel planning, this solution does it in seconds.
- •Global Network: The platform connects you with fellow travelers and locals, enhancing your travel experience.
- ·Sustainability: the startup is committed to promoting sustainable travel choices for a greener future.
- •Business Solution: For tourism businesses, the platform helps to get your offer across, get more bookings and track your outreach insights and statistics.

The startup behind this solution is proud to have won the Travel Start-Up Night in Munich, a prestigious award from TIC & VIR. This recognition attests to their commitment to innovation and excellence in the travel tech space.

#### 97. Austrian Al-Driven Travel Planning Platform





Looking ahead to scale this digital innovation, the startup is currently actively seeking partnerships with travel agencies interested in managing bookings facilitated by their platform.

The next steps on their journey involves securing investments for team expansion, marketing initiatives, and ongoing platform development. They are inviting passionate travel enthusiasts and industry professionals to join them in reshaping the future of travel.

If you're as excited about the potential as we are, let's embark on this journey together.

EEN Advisor

Viktoria Fink

viktoria.fink@standort-tirol.at







## 98. Connecting Cultures: Revolutionizing Experiential Tourism in Sicily for Digital Nomads and Global Travelers

I am a tourism promoter and consultant with my own start-up, primarily focused on international experiential and relational tourism. My vision stems from my personal experience: I was born in Germany and lived for many years in Munich, where I had the privilege of promoting Sicily in an innovative way. I have always strived to highlight the authentic, lesser-known beauties of our land, challenging the stereotypes associated with mass tourism and aiming for a more genuine and profound image of Sicily. Throughout my journey, my goal has been to break away from the traditional perception of Sicily and promote tourism that reflects its cultural roots and local traditions.

The core business of my company is the creation of authentic and engaging travel experiences that allow tourists to connect directly with the local culture and live personalized experiences, well beyond a simple stay. I focus on innovative territorial marketing projects, developing unique itineraries and activities for an international audience seeking experiences that foster deep interaction with local communities.

I specialize in promoting Sicily as the ideal destination for digital nomads and international tourists who seek authentic and personalized experiences. I offer events, activities, and tailor-made itineraries designed to meet the needs of this new type of traveler. The goal of my start-up is to create authentic connections between visitors and the region, promoting sustainable, relational, and experiential tourism that goes beyond a typical tourist visit.

My mission is to contribute to the transformation of international tourism by creating opportunities that make every trip a meaningful, enriching, and unforgettable experience.





## 98. Connecting Cultures: Revolutionizing Experiential Tourism in Sicily for Digital Nomads and Global Travelers

Partnerships with Local Communities and Artisans: Work closely with local businesses, artists, and cultural institutions to provide authentic experiences that foster deep connections with the region.

**Tour Operators and Guides:** Collaborate with professional local guides and niche tour operators to design personalized, immersive itineraries that reflect the uniqueness of Sicily.

**Global Travel Agencies and Affiliates:** Establish relationships with international travel agencies and affiliates to promote Sicily as a key destination for experiential tourism, especially for digital nomads.

**Influencers and Travel Bloggers:** Partner with influencers and travel bloggers who specialize in experiential and sustainable tourism to reach a wider audience globally.

**Digital Platforms for Tourism Promotion:** Integrate with platforms that specialize in niche tourism, offering customized travel experiences or local activities.

**Tech Companies for Digital Nomads:** Form alliances with co-working spaces, remote work solutions, and travel tech startups to enhance your digital nomad offerings.

**EEN Advisors** 

Maria Taravella

m.taravella@sicindustria.eu

&

Antonella Benigno

a.benigno@sicindustria.eu





# 99. Empowering Success: Transforming Emotional Intelligence with Innovative Digital Coaching from Montenegro

According to the World Economic Forum and UNICEF, emotional intelligence (EQ) is among the top 3 competencies for success in the digital age and needs to be improved by 26% by 2030. EQ is connected with employability, salary level and well-being of individuals, and profitability of companies. Ms Jasna Pejovic and Ms Valentina Radulovic from Montenegro recognized this problem and developed digital coach application for EQ development that measures, improves, and maintains users' EQ affordably via interactive, personalized, gamified exercises. It consists of a mobile app for employees and a dashboard for management to track the team's progress. The journey from the idea to the first version of their application took almost two years. They applied for the preacceleration program in the idea and they were able to develop and test prototype, connect with other businesses and protect their intellectual property. Scientific study conducted by University of Montenegro, Faculty of Philosophy, Department of Psychology, proved that their application effectively develops EQ if used twice weekly, each time less than 10 minutes, after 30 days of usage.

For this reason company was awarded as the Most Innovative Company in Montenegro by the Chamber of Economy of Montenegro at the end of 2023 and also received the prestigious "Butterfly Innovation Award 2023" for the most innovative regional startup, awarded by the Regional Cooperation Council (RCC). The fact that the University of Denver in the United States was one of the first users of the their application indicates that its success transcends regional boundaries. Since September 2022, the application has been included in the UNDP catalog of recommended solutions that change the world for the better, as the only solution from Southeast Europe, which speaks volumes about their global impact. Today, their product is used by banks, telecommunications companies, hotels... all those companies that want to invest in employee development and want fast and measurable results that will positively impact both employees and the company's business results.



The company is searching for collaboration: distributors who would sell this product with the agreed commission.





#### 99. Explore Montenegro's Beauty: A Unique Eco-Tourism Retreat in the Heart of Bar

Nestled in the heart of Bar, Montenegro, entrepreneur Ana Unkasevic opened her own business - tourism camp that promotes the region's natural beauty and rich cultural heritage. Located at 550 meters above sea level, between two magical coasts, the camp offers stunning views of Bar, the Adriatic Sea, and the historic Crni Krš fortress.

The camp aims to showcase Bar as a must-visit destination, boasting beautiful landscapes and numerous historical sites. Visitors can enjoy authentic national cuisine made from local products, prepared in nearby households and farms. The camp also offers a variety of activities, including hiking, jeep tours, and canyoning, designed to immerse guests in the natural beauty of the area.

From the camp, guests can enjoy panoramic views that include rolling hills, the shimmering Adriatic Sea, and the ancient Crni Krš fortress. The elevated location captures the essence of Bar's diverse and picturesque surroundings.

With its peaceful environment and stunning views, this camp is perfect for intimate events such as romantic weddings, birthday celebrations, and team-building activities. Whether you're seeking adventure or relaxation, the camp promises an unforgettable experience, highlighting the unique charm of Bar.

This company seeks partnerships with international companies and NGOs interested in showcasing Montenegro. The goal is to attract visitors to the camp, offering local cuisine, nature tours, and breathtaking views of Bar and Crni Krš fortress.



EEN Advisor

Ivana Tomasevic

i.tomasevic@bscbar.org





#### Are you interested in one of profiles in this catalogue and would like to get in touch?

Please contact the EEN Advisor ©

#### Women Entrepreneurship Thematic Group (WETG) > What we do:

- Provide dedicated support for the business development of woman entrepreneurs.
- Diversify the client profile of Network partners.
- Broaden the scope and reach of other Network and/or Sector Group activities by mainstreaming woman entrepreneurship issues.
- Increase and diversify the alliances of Enterprise Europe Network partners with other regional, national and European business support networks.
- Increase the visibility of the Network by participating in international (information) campaigns on the subject of woman entrepreneurship.

For more information, contact us or explore the WETG workspace!

#### #EENCanHelp

Contact as!



Sanja Popovic Pantic WETG Chair | EEN Advisor sanja.pantic@pupin.rs



Gabriela Kostovska WETG Co-Chair | EEN Advisor gabriela@mir.org.mk



Luca Filippi WETG Co-Chair | EEN Advisor luca.filippi@camcom.bz.it



Cristina Barbosa
WETG Member | Catalogue Editor | EEN Advisor
cristina.m.barbosa@inesctec.pt





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