



HARA HOMES

# *Building Boutique Homes*





# Hara Homes

## Building Boutique Family Homes in Vancouver



**Raman Hara**  
Owner of  
Hara Homes

### History

Raman Hara is the owner of Hara Homes, which has been in operation since 2012. The company deals with new construction, single-family homes, and duplexes in Vancouver and Burnaby, but they service most of the Lower Mainland. The company began by building custom homes and single-family homes. Prior to this, Raman was involved in his family's construction business dating back to the late 90s. He founded his own company because he wanted to focus on single family homes in the Burnaby and Vancouver areas. Raman Hara's aim is to provide the best quality of home at the most affordable price.

### Design & Vision

Each project begins by meeting with the client to discuss the client's vision for his or her home. This includes the style of home, the interior style, additional features such as solar panels, artificial turf, ways to optimize views and sightlines; the list goes on. Next comes the design phase. Hara Homes works with a variety of designers. Each designer has his or her own style. Working with the designer, Hara goes in the direction requested by the client and bases the design of the exterior and interior off the client's needs as well as their vision. Hara works closely with Kapoor Home Design out of Surrey, B.C., Simplex Homes out of Vancouver, and Sarah Gallop Design, who is an exceptional and thorough designer.



## Design Workflow

For most of the spec homes built by Hara, materials are not chosen by an interior designer. The interior design is done mostly in house for spec homes built for resale. The reason designers are outsourced for custom homes is because the designer works with the client, while Hara Homes works out the particulars wanted by the client. This process creates a better, smoother workflow for Hara.

## Tips for Staying on Budget

When it comes to tips for staying within a budget, Hara recommends having a detailed plan on how much you are expecting to spend on certain items. Hara works closely with the client and reviews each item to make sure they are not going over budget as per the expectations of the client.



## Surround Yourself with Great People

Hara's advice for fellow professionals is the following: "this doesn't just play within the construction industry, but it plays with any sort of industry in general. Surround yourself with great people who know more than you. For example, I can know the entire process of building a house, but I might not be the best plumber or electrician. Make sure you surround yourself with great people who can make your product better."



## Hara & Mesa Glass

## Ovation Award Winner

Hara Homes was the Ovation Award winner for 2019 for best single-family detached home under 2,400 square-feet for the project named Union. The awards are organized each year by the Homebuilders Association of Vancouver and entries are judged by a panel made up of builders, renovators and designers from outside the Vancouver area. They also won a Georgie Award in 2022 for a custom home valued under \$1,000,000 for the project named Ranelagh in Burnaby, B.C.

The Ranelagh home showcases bright, open, uncluttered, but cozy spaces, with clear sight lines and full windows to allow for ample natural light. Mesa Glass is proud to contribute high quality glass for showers, mirrors, and railings/enclosures for Hara's projects; these glass features can be seen throughout the Ranelagh home and help to contribute to the spectacular view from rooftop balcony. The exterior of the home is accentuated at night by recessed soffit lighting. In the kitchen, an island provides an abundance of counter space. Granite countertops provide a solid, seamless look and give the impression of roominess. A large, well-lit walk-in closet in the master bedroom helps to remove clutter from both the master bedroom and the master bathroom.





Hara's commitment to master craftsmanship and aesthetics ensures that accolades and awards will continue to pour in, and that Hara will continue to set the building standards in the Burnaby area.

For more information on Hara homes, visit <https://www.harahomes.ca/>



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# AN INTERVIEW WITH ZACK CHAMBERLIN

From Mesa Glass Co.

## Introduction

**How long has your company been in operation? How did it get started? What led you to found/join the company?**

We just started this company about two years ago. We left a long-standing glass company to start Mesa Glass. We saw a gap in the industry for a high-end glass company that comes in with a fresh attitude, attention to detail, and a desire to shape the way projects are looked at.

**Tell us about what your company does in general?**

We design, measure, and install custom glass systems. We specialize in high-end frameless railings, showers, mirrors, wine enclosures, and more.

**What is the nature of the work you do for Hara Homes?**

We have installed custom interior frameless glass railings for Hara Homes.



 **MESA GLASS CO.**



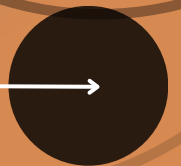
From Mesa Glass Co.

**Are there any key vendors, suppliers, subcontractors, or partners who help you with your work?**

We work with Garibaldi Glass, Mx Glass & Mirror, Sterling Glass Hardware, Hi-Tech Glazing Supplies, Vancouver Glazing Hardware Inc., Cascade Aqua-Tech, and a number of other subcontractors/vendors. Notably, we work with Raincity Welding & Fabrication to help us with high-end custom welding.

**Walk us through the process you go through when a builder calls you. How do you go from the consultation to the design, through to the delivery and installation?**

When a builder calls us on a project, we always try to invest the time and effort it takes to build a lasting relationship, as well as a deep trust that is so valuable in this industry. We offer up all our resources, including engineering and welding, to take stress off the project. We always take as much time as we can designing, measuring, and installing to ensure it's a product that lasts, and exceeds expectations.



From Mesa Glass Co.

Looking through your website, I see you have done a lot of impressive work. Are there any particular projects that stand out for you?

One of our latest projects that we did in Langford is a full house project, with five showers, exterior railings, and almost 100 feet of high-end interior frameless stair railings.



Do you have any exciting new projects on the horizon, or any others that you might have just wrapped up?

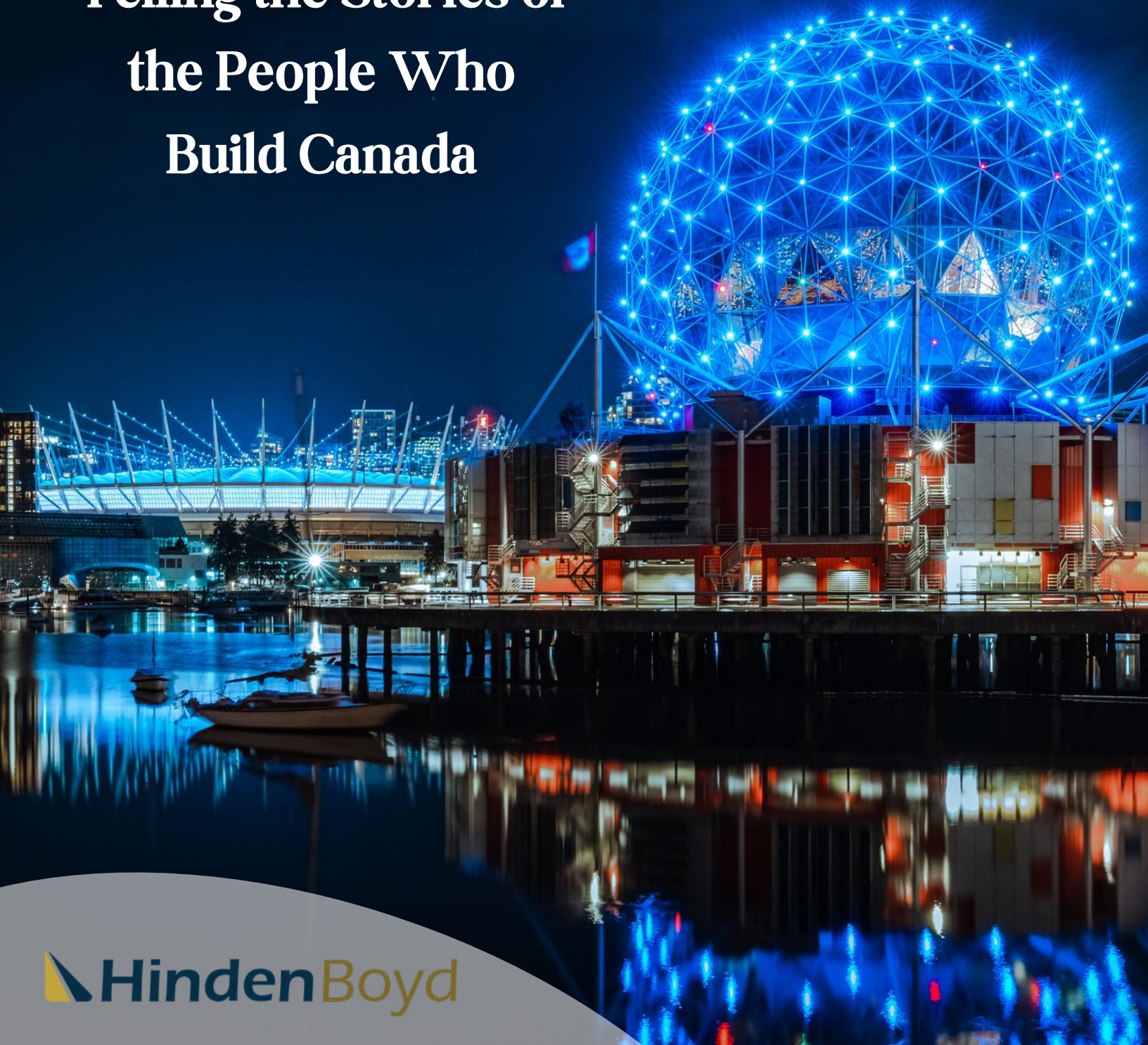
Right now, we are in the midst of doing a project at the Capilano Suspension Bridge. We are doing frameless railings that look over the canyon for this project. We are really excited about getting that completed!





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