

Air Dolomiti

- background

AIR DOLOMITI IS PART OF LUFTHANSA GROUP

 Air Dolomiti operates a fleet of 20 MODERN EMBRAER 195
JETS, equipped with 120 seats each

Air Dolomiti operates routes from and to **FRANKFURT AND MUNICH TO DESTINATIONS IN EUROPE AND ITALY** in

cooperation with Lufthansa (80% of the capacity) in addition to a domestic Italian network

All of Air Dolomiti's aircraft are EQUIPPED WITH A DIGITAL ENTERTAINMENT PLATFORM

that can be accessed by passengers during the flight on their own mobile devices (smartphones, tablets) **CONTENT IS STREAMED** to the platform from an on-board server

DIGITAL ADS CAN BE

INTEGRATED at different sections of the platform (e.g. homescreen, gaming section)

All ads are IAB STANDARD

Full industry standard campaign
KPI REPORTING provided

120 seats on every jet

20

Embraer

195 iets

Digtial entertainment platform on every jet



Advertising opportunities Reach a global audience



Onboard portal

- homescreen

TILE SIZED BANNER AD INTEGRATION in Air Dolomiti's onboard-portal on the homescreen which is accessed first by all passengers going online during their flight. The homescreen is the point of entry of all passengers on the platform's user interface.

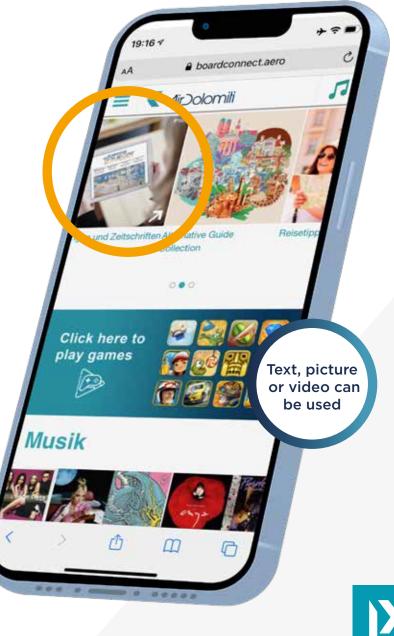
A LINK TO A CUSTOMIZED HTML5 LANDING PAGE can be implemented. The HTML5 landing page can include text, picture and/or video

HIGH CTR (> 5%) - through the exclusive placement of the banner

RUNNING ON PASSENGERS' OWN DEVICES smartphones, tablets

ON ALL 16 AIR DOLOMITI AIRCRAFT Embraer 195

• CAMPAIGN FREQUENCY CAP can be set





Video advert

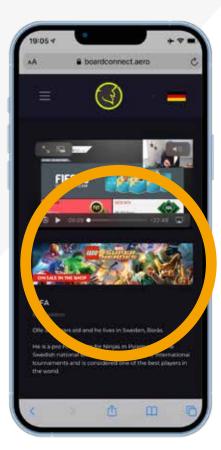
- homescreen



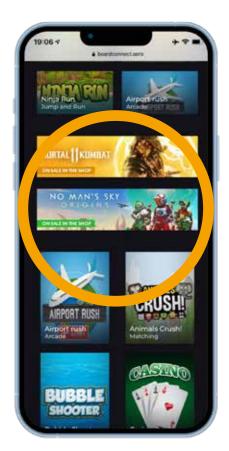
- HOMESCREEN VIDEO AD provides advertisers with the ability to exclusively present their ad to all passengers whenever they are accessing the platform
- A LINK TO A CUSTOMIZED HTML5 landing page can be implemented
- UNRIVALED HIGH CTR based on exclusivity positioning on the non-skippable entry site of the platform
- FREQUENCY CAP required (e.g. max 2 views per passenger)



Banner advert - gaming section



 BANNER ADS in the gaming section of the digital platform



 The gaming section is one of the MOST USED CONTENT TYPES within the platform



DIFFERENT IAB ad formats, frequency capping



Campaign opportunities Reach a global audience

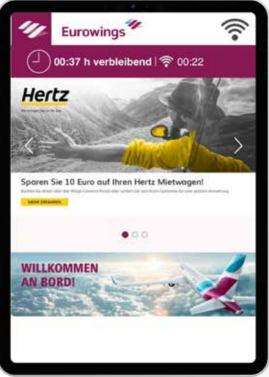


Digital campaigns

- examples

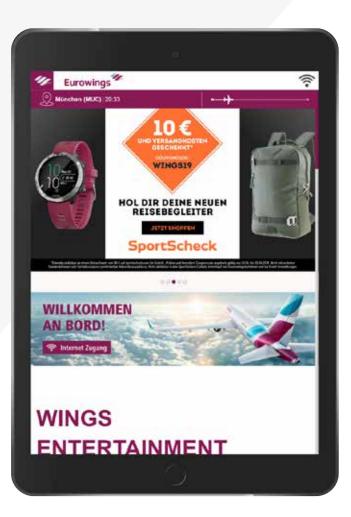
- The below are comparable campaign cases, using the same digital infrastructure - on board EUROWINGS, like Air Dolomiti part of Lufthansa Group.
- TELEKOM CAMPAIGN on Eurowings: Banner / highlight teaser integration in Eurowings' onboard-portal leads to the sign-up page
- HERTZ CAMPAIGN on Eurowings car rental bookings incl. discount voucher that can also be applied after the flight







Digital campaigns - *inflight retail examples*



- **BANNER & RETAIL SHOP CAMPAIGN** SportScheck
- INTEGRATION OF TEASER on IFE portal screen
- > On 72 EUROWINGS AIRCRAFT
- Including SPORTSCHECK CAMPAIGN WEBPAGE with discount code for passengers
- CTR > 5% significant number of online bookings generated (inflight and after travel)





Contact

BRANO HAAR , PUBLISHING DIRECTOR HAAR@LXM-GROUP.COM +44 7946 173906