



**JOHN LAWRENCE,
REALTOR®**



John Lawrence, Broker Associate

www.JohnSellsStJohns.com

904-570-5553



FIRST COAST
Realty

ST. AUGUSTINE, FL





904-570-5553

www.JohnSellsStJohns.com



From Palm Coast to Fernandina Beach, St. Augustine to Middleburg ... covering St. Johns, Duval, Clay, Nassau, Putnam and Flagler counties, let me be your guide to help find your home in NE Florida!



Sales Over \$5 Million
2017 • 2018 • 2019 • 2020



SRES
SENIORS REAL ESTATE SPECIALIST



Sales Over \$10 Million
2021 • 2022 • 2023

TESTIMONIALS

"John is hands down the best Realtor we've ever had. He completely listened to our wants/needs/requirements and helped us prioritize them. He showed us homes that matched our requests as well as offering additional suggestions. We found and bought our North Florida home in 2 days because of John's outstanding knowledge of the market and knowing his customers. John was a pleasure to work with. He was very helpful in making suggestions for important things we should consider (gutters, epoxy-painted garage floor, enclosed lanai, pest control, lawn treatments, etc. - all things that we hadn't dealt with in New Mexico!) As we were not around for the final months of construction, John visited the house and sent us videos of the progress. He even met with contractors to get quotes for future house projects. John went above and beyond his Realtor duties. And we had fun!"

Pat & Claudia, Bunnell, FL

"We are new to St. Augustine. John was the second Realtor that we worked with...wish we had found him first! He's a consummate professional, very detail oriented and was quick to respond to our many queries. The real estate market in St. Augustine right now is hot and if you snooze, you lose. John promptly returned calls, emails and helped guide us through the entire process of buying a house quickly in this unusual market. Couldn't have done it without him! And John's involvement did not stop when we closed on the house. He has been extremely supportive helping us find movers, contractors, an alarm company, etc... We highly recommend John!"

Jack & Sydney, St. Augustine, FL

"We were so fortunate to have found John when we decided to move to Florida. John is a very professional real estate agent who listened to our specific wants and needs. Since we were from out of state, his knowledge about NE Florida was most helpful. We were remote buyers; he was very patient as we have looked at multiple properties via Facetime over several months and cautioned us about certain things we wouldn't necessarily be able to see via a video tour. As our Realtor, he helped us find the right house in the right neighborhood. The best part about working with John was that he was always more focused on answering our questions, giving us good advice, and finding homes that met our needs than he was on closing a deal. Anyone looking to purchase or sell a home would be lucky to work with John."

Stan & Kasia, St. Johns, FL

"John is by far one of the best Realtors I have ever worked with. He is tireless when it comes to visiting properties, he approaches the job with passion and is the utmost professional. He took the time to understand what I was looking for and gave me great suggestions along the way. I was a remote buyer, and even though there was no guarantee that I would pull the trigger, John put just as much time and attention to my search as any Realtor I have ever worked with. I would recommend John to anyone who is looking for an even keeled, patient, knowledgeable professional that they need on their side in this very competitive market. It was a pleasure working with him."

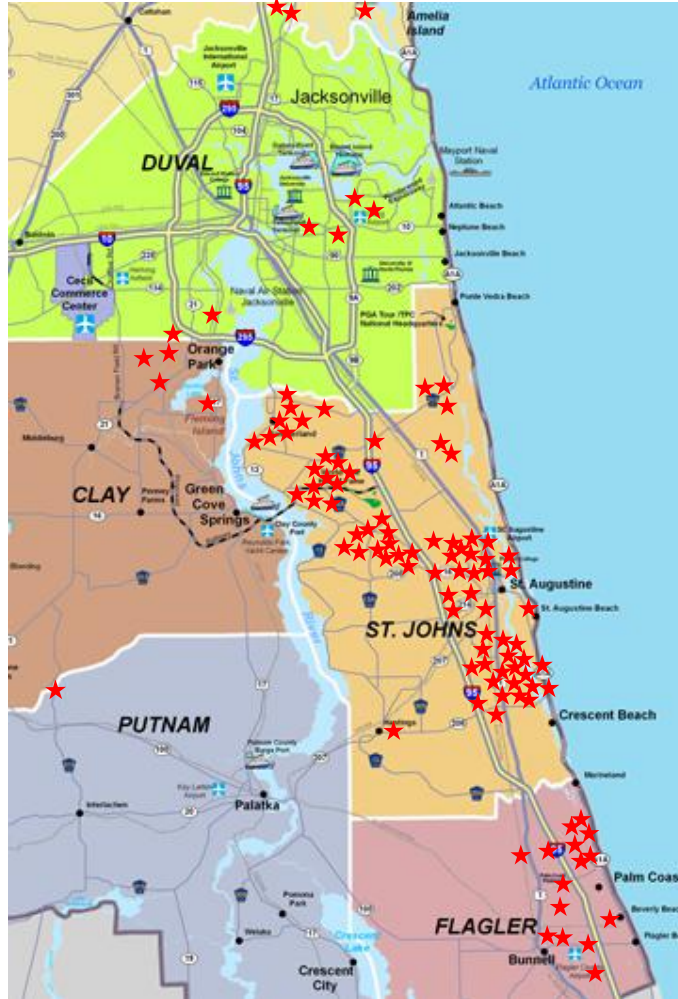
Aaron, Palm Coast, FL

From Palm Coast to Fernandina Beach, St. Augustine to Middleburg ... covering St. Johns, Duval, Clay, Nassau, Flagler and Putnam counties, let me be your guide to help find your new home in Northeast Florida!

I can help you every step from the initial consultation to the final closing and help you avoid costly mistakes. Whether you are a first time buyer or have purchased many homes, I can assist you along with a network of trusted local real estate professionals to ensure a successful transaction!

John Lawrence
Broker Associate

237 Birchwood - Palm Coast
8882 Camshire Dr - Jacksonville
3204 Haley Point Rd - St. Augustine
250 Golden Lake Loop - St. Augustine
8550 Touchton Rd - Jacksonville
1213 Maclaren - St. Augustine
37 Beachberry Ct - St. Augustine
214 Deltona Blvd - St. Augustine
600 Sands Dr - St. Augustine
1101 Royal Troon Ln - St. Augustine
111 Coopers Hawk Way - Palm Coast
152 Casa Bella Ln - St. Augustine
133 Twin Maple Rd - St. Augustine
1261 Chickasaw Ct - Orange Park
763 Gilda Dr - St. Augustine
157 Churchill Dr - St. Augustine
501 Sweet Mango Trail - St. Augustine
8664 Derry Drive - Jacksonville
1094 Briarcreek Rd - Jacksonville
334 Cortez Dr - St. Augustine
116 Summer Point - St. Augustine
185 Barbella Cir - St. Augustine
303 Lost Lake Dr - St. Augustine
5424 Riverwood Rd - St. Augustine
14 Blackfoot Ct - Palm Coast
4704 Sherlock - St. Augustine
28 Catalonia Ct - St. Augustine
8096 Kilkelly Ln - Jacksonville
2790 Usina St - St. Augustine
1603 Timber Trace - St. Augustine
45 Veronese Ct - St. Augustine
11112 Coldfield Dr - Jacksonville
2313 Vista Cove Rd - St. Augustine
34 Russell Dr - Palm Coast
414 Glorieta Dr - St. Augustine
88 Mission Trace - St. Augustine
224 Picket Dr - St. Augustine
5175 Scaff Rd - St. Augustine
173 Twin Flower Pl - St. Augustine
201 N Saxxon Rd - St. Augustine
605 Eagle Rock Dr - Ponte Vedra
40 Split Oak Rd - St. Augustine
7205 Dilly Burrell Rd - Hastings
305 Crystal Lake Dr - St. Augustine
62 Amacano Ln - St. Augustine
2587 Watermill Dr - Orange Park
5755 LaMancha Dr - St. Augustine
12398 Acosta Oaks Dr - Jacksonville
120 Pintoresco Dr - St. Augustine
5772 Rudolph Ave - St. Augustine
371 Windley Dr - St. Augustine
1015 Kennedy Dr - St. Augustine
53 Island Estates Pkwy - Palm Coast
1 Ocean Trace Rd - St. Augustine Beach



★ BUYERS CLOSED SINCE 2016

165 Scotch Pebble Dr - St. Johns
1515 Domas Dr - Jacksonville
622 Athens Dr - St. Augustine
495 Wingstone Dr - Ponte Vedra
102 Cloverbank Rd - St. Augustine
69 Almeria St - St. Augustine
75 Hammock Beach Cir - Palm Coast
407 Camelia Trail - St. Augustine
64 Ocean Oaks Ln - Palm Coast
88 Oakleaf Way - Palm Coast
2292 South Brook Dr - Fleming Island
600 Domenico Cir - St. Augustine
6228 Blue Marlin Dr - Keystone Heights
20 May St - St. Augustine
644 Weathered Edge - St. Augustine
938 Ocean Jasper Dr - St. Augustine
152 Montserrat - St. Augustine
90 Seton Ct - St. Augustine
503 Montserrat - St. Augustine
69 Lob Wedge Ln - Bunnell
1226 Orange Branch - St. Johns
217 Hidden Lake Dr - St. Johns
26 Sea Front Trail - Palm Coast
296 Silver Pine Dr - St. Augustine
7 Fleming Ct - Palm Coast
198 Cecilia Ct - St. Augustine
3720 Arrowhead Dr - St. Augustine
4 Whiting Pl - Palm Coast
319 Oxford Estates Way - St. Johns
148 Prairie Lakes Dr - St. Augustine
124 Timoga Trail - St. Augustine
28 Carousel Dr - Ponte Vedra
1053 Alcala Dr - St. Augustine
337 Five Islands Dr - St. Augustine
254 Oak Shadow Pl - St. Johns
55 Lansing Ct - St. Augustine
64 Keeneland Rd - St. Johns
59 Oarsman Crossing Dr - St. Augustine
144 Lamego Ln - St. Augustine
162 Grand Ravine Dr - St. Augustine
113 Monte Carlo Ct - St. Augustine
216 Goldenrod Dr - St. Augustine
85413 Stonehurst Pkwy - Fern. Beach
69 Lob Wedge Ln - Bunnell
125 Bayberry Cir - St. Augustine
154 Goldenrod Dr - St. Augustine
784 Continuum Loop - Yulee
313 Shinnecock Dr - St. Johns
597 Narvarez Ave - St. Augustine
376 Lone Cypress Way - St. Augustine
112 Continuum Loop - Yulee
109 Little Pond Way - St. Augustine

Here are just a few of the steps I can help with in the buying process ...

MEETING / CONSULTATION

LENDER / PRE-APPROVAL

HOME SEARCH

PURCHASE OFFER

NEGOTIATION

HOME INSPECTIONS

REPAIR REQUEST

LOAN APPROVAL

HOME WARRANTY

INSURANCE

TITLE COMMITMENT

CLOSING

Living the Dream in Northeast Florida!



From the Atlantic Ocean to the St. Johns River ...



amazing beaches, fresh & saltwater fishing, golf courses, events, festivals, professional sporting events, concerts and so much more!



TIME

St. Augustine named top travel destination

Time magazine named St. Augustine as one of its "33 Amazing Cities You Should Visit in 2018".

SunSentinel

St. Johns County Ranks as the Healthiest Co. in Florida

St. Johns County ranks number one based on physical environment, social and economic factors, and quality of life.



St. Augustine Nights of Lights gets worldwide acclaim

National Geographic magazine recently named the display one of the 10 best locations in the world to see holiday lights.

With experience in St. Johns, Duval, Clay, Flagler, Putnam and Nassau Counties, whether buying or selling, call me for all your real estate needs!

I have a working knowledge of Northeast Florida with over forty years of marketing experience in the real estate industry. I hold my brokers license and am an active member of three real estate boards (Northeast Florida Board Association of Realtors, St. Johns County Board, and the Flagler County Board).

I hold the Seniors Real Specialist and Military Relocation designations. I have achieved awards for sales over \$5 Million in 2017, 2018, 2019, 2020, and sales over \$10 million in 2021, 2022, and 2023.

I also am a certified agent for both Nocatee and Shearwater communities in St Johns County.

I have expertise in guiding customers through the new construction process as well as helping first time home buyers. With experience working with all types of buyers and sellers including corporate transfers and military referrals, I have the knowledge to ensure your real estate transaction is smooth and successful.



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Selling Made Simple

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