# MEMO OFFERS

SEPTEMBER / OCTOBER 2024







## **GARAGE DOOR REMOTES**







10 % OFF

### **COULD YOU OFFER GARAGE REMOTE SERVICES?**

Looking to add another service to your business with great potential earnings?

Few people realise how simple it is to provide replacement or copied garage door remotes!

Duplication is as easy as holding two remotes side-by-side.

Scan the QR code below to see for yourself.





Watch the JMA garage remote tutorial videos





## THE MULTICODE AT WORK



### WHAT OUR CUSTOMERS ARE SAYING ABOUT THE MULTICODE

"

The Multicode is a lifesaver if you need to cut keys to code. Both Mul-T-lock keys or the new Yale keys, in fact, most dimple keys. It has brought us into the 21st century

Lee Goddard - Empire Security

"



"

I bought it as it was a great machine that not only cuts to code but engraves too. It was also much more competitively priced than the other company's machines. The machine is great, we love it!

Paul - Sir Fix A Lock



"

What a great machine! It does so much for our business and at such a great price! A real all rounder!

Dean Auton - EAST DEVON LOCK & KEY

"







"

Good price, free updates. Great back up service, always someone to talk to.

Martin - GJ LOCKSMITHS

"





Having had the Multicode for a year now, I must say that it does everything as well as alternative machines.

We also have another key machine, and I found the software on the Multicode more in-depth and user friendly in comparison.

Cross referencing from JMA to other

codes is simple and the key blank database is very useful. I would definitely recommend this machine.

Phil Smith - P & R SERVICES

IJ





SCAN

HERE

**£8900**.00 + VAT Each.

"

Very impressed with the machine. Does everything it's asked to do. Very pleased with back up support. Free updates.

Paul Taylor - KEY CENTRE LOCKSMITHS













## **MAXUS MERCHANDISER**



### MAXUS 2FT FREESTANDING MERCHANDISER



Spend £650+ on Maxus Products & Get a Merchandiser Stand with shelf worth £430 FREE!



MXSTAND2E

Maxus 2ft Freestanding Merchandiser\*

<sup>\*</sup>Example of stocking, image available on request



## **MEET THE TEAM**





#### Did you have a favourite subject at school and has it helped you in your career?

I pretty much liked all my subjects at school, mainly because I was like a sponge taking it all in. Which to be fair has enabled me to adapt to different market sectors throughout my career.

#### What was your first paid job?

My first job was a paper round, which I did every Thursday. This then progressed to two additional rounds in the mornings. I worked out quite quickly that if I wanted anything I was going to have to earn the money to pay for it myself.

#### How and when did you become involved with the engraving industry?

Only recently since we (JMA UK) partnered up with Gravotech, and it's opened my mind to a huge potential for our customers to increase their income.

#### How would you like to earn a living if you were not doing the work, you do now?

Buying, renovating and selling property. I would like to think I have a creative side, plus I am always happy to give DIY a go. Either that or run a coffee shop, I love coffee.



#### What do you consider has been your best achievement?

Bringing three amazing children into the world.

#### ... and your worst mistake – if you have one?

I don't really dwell on mistakes as I believe they are all part of learning, and you have to make them to get better at whatever you do.

### Who do you most admire in Business (not necessarily in the shoe repair or engraving industries) today and why?

I don't have anyone in particular, I tend to draw off different attributes and skills from a wide range of people, from Alan Sugar to Nick Voss. I listen to variety of Podcasts and love watching programmes like Dragons Den and The Apprentice.

#### Where is your favourite place?

We visited Thailand on our honeymoon and that's my favourite place, the madness of Bangkok to the calm of Khao Lak. The people are so friendly, the scenery is amazing, and the food is good.



What is your favourite way to spend the day away from business?

Watching sport, either on TV or at an event, which I need to do more of

#### Do you have any hobbies?

I enjoy running, particularly on the trails, getting lost in the woods or over farmland. There is something about being out in the countryside that helps with the stresses and strains of daily life. I also have been a football coach for 15 years and currently manage a local ladies team.

#### Do you have a favourite piece of music, film or TV programme?

My favourite TV programme has to be Lost. It fits in well with my interest of the strange and paranormal.



### If you were to get stuck in a lift, who would you want in there with you, and why?

A lift engineer ideally, but if one wasn't available Graham Taylor. It would be great to hear more about his time at Watford FC and to learn something I could take on to my team.



#### What is the best piece of advice that someone has given you?

Get out of sales as you're not a typical salesperson. Obviously, I ignored that, so it's also the worst advice I've been given. It did spur me on to prove that person wrong

#### If you were given £1000 to spend on yourself what would you do with it?

It wouldn't be just for me, but it would be used on a holiday for my wife and I.

### What in your opinion is the best thing a shoe repairer can do to improve their business?

With the change in consumer habits I would say diversify, by learning another skill which will add value to the business by providing additional services or products.

### ...and finally, how would you like to be remembered – or if that is too morbid, what are your ambitions for the future?

I've still got a lot to do yet, so for me, it's to continue to develop the sales at JMA UK and drive the business forward.









## **CUTTERS AND SPARES**



### **SPARE CUTTERS**

LASER & DIMPLE



Multicode £60.12 Cutter - 3F +VAT each



£31.32 **AC112** F12B £36.85





Multicode Cutter - 9F (Magnum)



£25.25

£29.71

+VAT each



**AC113** P12B

Mul-T Lock Follower



### AC110 £25.16

£29.60 Mul-T Lock +VAT each



OC001E £25.71 Hurricane 6 £30.25

x 1.5mm Drill +VAT each Cutter (Short)



## **15 % OFF**

AC111 £32.63

T12A Mul-T Lock Follower





OS002B £11.67 Hurricane

£13.73 Follower 1.5mm +VAT each Laser Keys



### **WORKSHOP - KEYING ALIKE SERVICE**

### **WORKSHOP SERVICES**

The JMA workshop can offer standard master suites on our MAXUS pro cylinders where key duplication isn't a concern, anything from a standard differ suite to more complex suites with sub masters to incorporate, for example, multiple common entrances and also custom size cylinders.

High level patented Pextra master suites offering unauthorised key duplication, again simple suites or more complex hierarchical key structure systems can be offered.

Master suiting on many of our IFAM products can be done as well.

Keying alike cylinders, mortice locks, padlocks as welll as cutting additional keys if needed.





## **LOCKSMITH TOOLS**



# SPECIAL PACKAGE DEAL

**NEW** 

Buy 1 of each of the following kits and recieve a Souber GT01 De-glazing Tool (LT705) F.O.C (Worth £13.00 +vat)

### **DOOR SPREADER KIT**

LT770 £125.00





### WINDOW MECHANISM OPENER

LT775

£39.95

+VAT each













## **MACHINE AND KEY OFFERS**







### **KEYLINE RS206**

Heavy duty, robust and accurate mortice duplicating machine.

- Cuts any length, single or double sided mortice keys
- Lever, ward and bullet cutting
- Rounding function to finish keys
- 2 way jaws for clamping standard mortice and flat steel keys

### **RST MUSTANG**

A popular and reliable machine for cutting Laser and Dimple keys.

- Duplicates Laser, Dimple and Tubular keys Multi-lock, Mercedes & Tubular adaptors included
- Tilting jaws for angled cuts
- Price includes set up and training

### PACKS OF 50





## YALE SPECIAL OFFERS



### TRUSTED EVERY DAY



In accordance to current legal dispositions related to industrial property, the brands or commercial names indicated in this catalogue are the exclusive property of the manufacturers of cylinders and locks, as well as the manufacturers of automobiles. These brands or commercial names are used as mere information in order to quickly recognise the lock to which our parts correspond.









## **ADD TO ORDER**



### **BULK OUT YOUR ORDER?**

Add one of these offers!





























## **KEYSAFE**



## ark Tamo™ Maximum Security Key Safe







Security: Police Preferred LPS1175 issue 8 A10. 9.7m possible code combinations. Unlimited code changes. Same digit can be used in a code 4 times.

#### ark TAMO

The ark Tamo key safe has been certified by independent security authorities as the world's most secure push-button key safe - with light up, easy press buttons and over 9.7m code combinations, your home has never been more accessible.

- Mechanical Push Button
- Outdoor use
- Can fit up to 6 keys
- Illuminated buttons & internal compartment
- Weather cover included
- Same number can be used in code up to 4 times
- 2 key hooks
- Code changing tool
- Internal size 115 x 55 x 21 mm
- External size 160 x 85 x 75 mm
- 2.1 kg
- Zinc, Alloy
- 2 year standard warranty -Register product for extended 5 year warranty
- Standard fixings included

### C500PRO







- Mechanical Push
- Outdoor use
- Can fit up to 6 keys
- Weather cover included One-handed operation
- 1 kev hook
- Code changing tool
- Internal size 81 x 51 x
- External size 149 x 81 x

£67.99

+VAT each

### **P500PRO**







- Mechanical Push
- Outdoor use
- Can fit up to 6 keys Weather cover included
  - One-handed operation 1 kev hook
- Code changing tool
- Internal size 81 x 51 x
- External size 149 x 81 x

£84.95 +VAT each

Security: Police Preferred LPS1175 issue 8 A5. 4096 possible code combinations. Same digit can be used in a code 1 time. Unlimited code changes









## **PADLOCK DEALS**



**All Blister Packs** 

Add value and cut extra keys. Stock our cylinders and padlocks, plus the key blanks to maximise your sales opportunities.

## **IFAM E SERIES PADLOCKS**



Package Includes: 6 x IPE15 (15mm Brass Padlocks)

6 x IPE25 (25mm Brass Padlocks)

6 x IPE30 (30mm Brass Padlocks) 6 x IPE40 (40mm Brass Padlocks)

6 x IPE50 (50mm Brass Padlocks)

6 x IPE60 (60mm Brass Padlocks)

PLUS 30 x Genuine Ifam key blanks (Worth £120.00\*) \* - When sold as a cut key valued at £4.00 per key

**REF: IFPACK1** 

£171.66

+ VAT Each.

### **IFAM MAR PADLOCKS**



#### Package Includes:

5 x IPM30 (30mm Marine Padlocks) 5 x IPM40 (40mm Marine Padlocks) All Blister Packs

5 x IPM50 (50mm Marine Padlocks)

PLUS 30 x Genuine Ifam key blanks (Worth £120.00\*) \*- When sold as a cut key valued at £4.00 per key

**REF: IFPACK2** 

£111.60

+ VAT Each.

