

CELEBRATING
50
YEARS



1975 - 2025

THE GOLDEN JUBILEE
19TH MAY 2025

In memory of

KIKI & BRONWEN

A unique organisation

as documented by

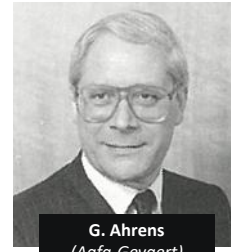
DR BERND ATENSTAEDT

a founder member who looked after GIUK ever since

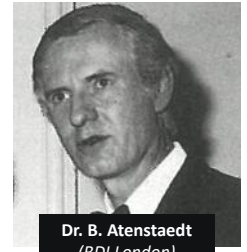
1975

It all started on the evening of 19th May 1975, when some **13 chief executives of German owned companies** in the UK and **Dr Bernd Atenstaedt, Deputy UK Director of the Federation of German Industry (BDI)** met at the Institute of Directors, 10 Belgrave Square, London SW1 to found the German Industry Forum (Deutsches Industriegespraech) and set guidelines for their work in circular No 1.

Senior executives of German business in the UK needed a platform to discuss matters of interest and concern, for themselves and their businesses, also with other senior executives in Germany and, very important, with the British Government (their USP). German Industry Forum was to provide this in the years to come via meetings, luncheons, dinner discussions, working meetings, receptions, special events and panel discussions, and in later years, online meetings.



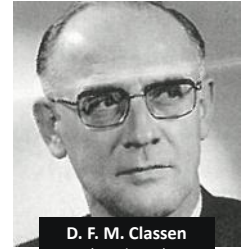
G. Ahrens
(Agfa-Gevaert)



Dr. B. Atenstaedt
(BDI London)



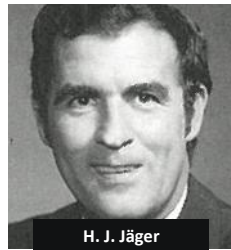
E. Brnüggenmann
(Wotan Lamps)



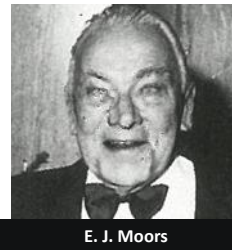
D. F. M. Classen
(Huels UK)



G. K. Freytag
(Steel & Metal Products)



H. J. Jäger
(Mannex London)



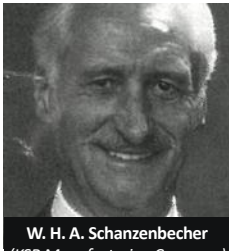
E. J. Moors
(Robert Bosch Packaging Machinery)



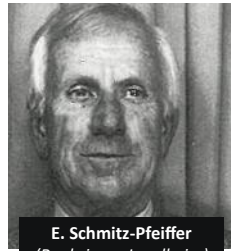
Dr. H. Ober
(Carl Zeiss Oberkochen)



W. Ohlenschläger
(Bayer UK)



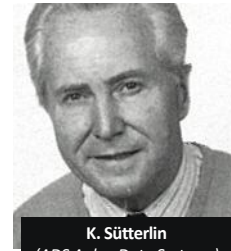
W. H. A. Schanzenbecher
(KSB Manufacturing Company)



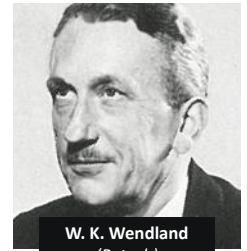
E. Schmitz-Pfeiffer
(Boehringer Ingelheim)



D. H. Storch
(Hoechst UK)



K. Sütterlin
(ADS Anker Data Systems)



W. K. Wendland
(Potash)

London, im Mai 1975
MITTEILUNG 1

Betr.: Zusammenkunft deutscher Industrieller

Name: DEUTSCHES INDUSTRIEGESPRÄCH LONDON

Zweck: Informeller Erfahrungsaustausch zu Industriethemen

Teilnehmer: Deutsche Repräsentanten deutscher Industriefirmen

Gäste: Der Leiter der Wirtschaftsabteilung der Botschaft und der Hauptgeschäftsführer der Handelskammer

Ort: Institute of Directors, Belgrave Square, London

Zeit: An jedem dritten Montag im Monat von 18.30 bis 20.30 Uhr

Sekretariat: RA B. Atenstaedt vom B.D.I. Büro London



INSTITUTE OF DIRECTORS

They founded the German Industry Forum because they did not feel the German Chamber of Industry and Commerce, founded in 1971, served them well enough. There were too many lawyers, accountants, consultants etc and not many from industry. The German Chamber had businesses as members, the German Industry Forum decided to have chief executives of businesses as members to be more

exclusive. **Dieter Classen, Chief Executive Officer and Dr Bernd Atenstaedt informed the German Ambassador, Karl-Guenter von Hase (1970-1977) and the President of the German Chamber of Industry and Commerce Sir Frank Roberts (1974-1998) of the foundation on the afternoon of the 19th May.**



AMBASSADOR VON HASE AND SIR FRANK ROBERTS

After their initial meeting on 19 May 1975, which took place from 18.00 until 20.00 hours at the Institute of Directors (IoD) when their member Dieter Classen made an opening speech, they met again at the IoD on the evening of 16 June.

On 1 July, from 17.30 until 20.00 hours, they were invited to the German Embassy, 23 Belgrave Square, London SW1 by the **German Ambassador, HE Karl-Guenter von Hase, for speeches and drinks.** 32 members present.

They met again at the IoD on 21 July from 18.30 until 20.15 hours and on 15 September when member, **Dr H Ober, Managing Director of Carl Zeiss Oberkochen UK**, talked about pensions. Further meetings were on 20 October and 7 November and then on 15 December they hosted a **reception** at the IoD which 40 members and guests attended. Usually there were some 20 to 25 of them at the meetings.

The secretariat of the German Industry Forum was, from day one, **at the offices of the Federation of German Industry (BDI), 33 Bruton Street, London W1.** Meetings, receptions, dinner dances etc were organised by Dr Bernd Atenstaedt and his staff.



BDI OFFICE

Before, the foundation of the German Industry Forum meetings were held each month in an extended group to which representatives of other German business sectors in the UK also belonged. These meetings took place in the Holsten Keller, Brook Street, London W1 until the mid 1970's. There, on an informal basis, the work of the **German Business Club in Great Britain** which was founded in 1967 and dissolved in 1971 on the establishment of the German Chamber of Industry and Commerce in London was continued. Chairman of the German Business Club, an association of more than 100 representatives of German business interests in the UK (industry, banking, transport, press etc), was member **W K Wendland, Managing director of Potash**. Member **Wolf von Moltke, Managing Director of Kloeckner Steel** was its secretary and the **German Ambassadors Herbert Blankenhorn (1965 -1970)** and from 1970 the **German Ambassador Karl-Guenther von Hase** were honorary chairmen. Meetings took place at the German Embassy, the secretariat was in the London office of the Federation of German Industry (BDI).

DEUTSCHER WIRTSCHAFTSKREIS IN GROSSBRITANNIEN

— THE GERMAN BUSINESS CLUB IN GREAT BRITAIN —

ADDRESS: SECRETARIAL OFFICE OF THE FEDERATION OF GERMAN INDUSTRIES
33 BRUTON STREET - LONDON - W1X 8DR

TELEPHONE: 01-499 5862

CABLES: GERMASTRY, LONDON, W.1

TELEX: 26285

HONORARY CHAIRMAN:

HIS EXCELLENCY THE GERMAN AMBASSADOR

CHAIRMAN: W.K. WENDLAND

SECRETARY: W. VON MOLTKE

INAUGURAL DINNER BUSINESS CLUB

The German Business Club was preceded by an informal circle which was founded in 1955 by the **London representative of the Federation of German Industry, Hans Stork CBE**, to which directors of the 25 largest German owned industrial companies in the UK belonged.





HANS STORK CBE

Hans Stork was a keen supporter of the foundation of the German Industry Forum, W K Wendland a founder member.

1975

They had meetings at the IoD on 19 January as usual from 18.30 until 20.30 hours, on 16 February and on 15 March with **guest speaker Sir Leslie Murphy, Chairman of the National Enterprise Board**. They had a dinner with him at the IoD afterwards. They had another meeting on 29 April.

For the **first anniversary, on 19 May**, they held a **Dinner Dance** at the Hyde Park Hotel, 66 Knightsbridge, London SW1 from 19.30 until 24.00 hours to which 16 members and their partners attended.



DINNER DANCE 1976

This was followed by a meeting at the IoD on 21 June at which member, **Horst Jaeger, Chief Executive of Mannex London**, talked about taxation.

7 July, 17.00 until 19.30 hours, the **German Ambassador, Karl-Guenther von Hase**, hosted a reception for them at his residence.

Further meetings were held on 20 September and on 18 October with a talk by member **Dominik von Winterfeldt, Chief Executive Officer of Hoechst UK**, on 15 November and a **Christmas Dinner Dance** on 14 December, again at the Hyde Park Hotel from 19.30 until 1.00 hours, at which 18 members and their partners took part.



GERMAN CHAMBER OFFICES

On 3 November the BDI offices, 33 Bruton Street SW1 closed down and the **secretariat of the German Industry Forum moved with Dr Bernd Atenstaedt** to 11 Grosvenor Crescent, London SW1, the offices of the German Chamber of Industry and Commerce.



1977

They had meetings at the IoD on 17 January and 28 February when they had **D A Hawkins, First Deputy Chief of Exchange Control of the Bank of England as their guest speaker**, and on 21 March and 18 April when they discussed imports into the UK introduced by their member **H Buchholz, Managing Director of Mercedes Benz in the UK**.

On their **second anniversary on 19 May** they hosted a **reception** at the IoD to which 60 of their members and guests attended. This was followed by meetings on

19 September, again at the IoD, and on 20 October at the German Embassy, hosted by the German Ambassador.

On 21 November the **Rt Hon Alan Williams MP, Minister of State at the Department of Industry** was their **guest speaker and he talked about Government policy, their first Government Minister of very many to follow**. On 8 December, with 20 members and their partners, they enjoyed another **Christmas Dinner Dance** at the Hyde Park Hotel.

1978

They had several meetings at the IoD, the first on 16 January with their member, **Dr Kuester, Chief Executive of O&K**, speaking, another on 20 February, and on 20 March they had **J Locke, Director General of the Health and Safety Executive, as their guest speaker**. They had another meeting on 17 April, and on 18 May they hosted a **reception** at the IoD from 18.00 until 20.00 hours to celebrate their **3rd anniversary** at 116 Pall Mall London, SW1, the new IoD building, followed by a meeting on 19 June.

On 4 July the new **German Ambassador, Dr Hans Helmut Ruetke**, (1977 until 1980), hosted a **reception** for them at his residence from 18.00 until 20.00 hours.

NEW INSTITUTE OF DIRECTORS



DINNER DANCE 1978

This was followed by a meeting on 25 September when **Prof Dr Spiros Simitis of Frankfurt University** was **guest speaker to talk about data protection**. Other meetings were held on 16 October and on 13 November at the IoD. Their third **Christmas Dinner Dance** took place at the Hyde Park Hotel on 12 December from 19.30 until 1.00 with 23 members and their partners taking part.



1979

Meetings were held at the IoD on 15 January and on 19 February with **George McDougall, Chief Economic Adviser of the Confederation of British Industry (CBI)**, as their guest speaker to talk about the UK economy.

19 March, 18.00 until 20.15 hours, **German Ambassador, Dr Hans Helmut Ruethe**, hosted a reception for them.

23 April, **H J Lucas, Regional Organiser of the Transport and General Workers Union**, was their guest speaker.

21 May, 18.00 until 20.00 hours, they hosted a **reception** from 18.00 until 20.00 hours at the IoD to celebrate their **4th Anniversary**. Some 100 members and guests took part.

Meetings followed on 16 July and on 17 September.

15 October, **German Ambassador, Dr Hans Helmut Ruethe**, was their guest speaker at the IoD and there was another meeting on 19 November.

17 December, 19.30 until 00.30, they enjoyed their fourth **Christmas Dinner Dance** at the Hyde Park Hotel with 30 members and their partners taking part.



1980

They had meetings at the IoD on 21 January and on 17 March and on 29 May hosted a **reception** on their **5th Anniversary** at the IoD with a **speech by the new German Ambassador, Dr Juergen Ruhfus**, (1980 until 1983). This was followed by meetings on 16 June, 15 September and 17 November.

There was no Christmas Dinner Dance this year.

1981

They had meetings on 19 January and on 17 March when **Ambassador, Dr Juergen Ruhfus**, was their guest speaker at the IoD. On 19 May **Dr Siegfried Mann**, **Director General of the BDI** was their guest speaker for their 6th anniversary reception at the IoD.



Meetings followed on 15 June, on 22 October and on 16 November when **John Wakeham MP, Parliamentary Under Secretary of State for Industry**, was their guest speaker.

On 1 December they held their fifth **Christmas Dinner Dance**, from 19.30 until 00.30 hours, at a new venue, Great Fosters Hotel in Egham, Surrey to which 25 of their members and their partners took part.



1982

Meetings were held on 18 January at the IoD and on 1 February at the German Embassy. On 24 March another meeting at the IoD was held with **R E Utiger, Chairman of the British Aluminium Company, as guest speaker** followed by a **reception** from 18.00 until 20.00 hours at the IoD on 19 May for their **7th Anniversary**.



A top level BDI delegation from German industry came to see the Prime Minister, the Rt Hon Margaret Thatcher MP, and Dr Atenstaedt looked after the delegation.

A meeting was held with **Ambassador Dr Juergen Ruhfus** at his residence on 21 June, followed by meetings on 20 September at the IoD with **Sir Tom Normanton MP as their guest speaker** and on 15 November at the IoD.

There was no Christmas Dinner Dance this year.

1983

Meetings were held at the IoD on 7 February and at the German Embassy on 28 March hosted by the German Ambassador. German Industry Forum hosted **a reception for their 8th Anniversary** in the library of the Reform Club, 104 Pall Mall, SW1 on 19 May from 18.00 until 20.00 hours.

They enjoyed **a boat trip on the river Thames** from Westminster pier from 18.00 until 23.00 hours on 8 July followed by a meeting on 19 September at the IoD.

There was no Christmas Dinner Dance again this year.



BOAT TRIP, 8 JULY



1984



A meeting was held at the IoD on 23 January with **guest speakers, Dr Gerrard Holland, Solicitor and Alfred Homburger, Chartered Accountant.**

They hosted a **lunch** for **new German Ambassador, Ruediger von Wechmar** (1984 until 1989) on 2 March at the IoD. Present were Dr Bernd Atenstaedt, Hannes Vahl, Chief Executive Officer of Siemens, Dominic von Winterfeldt, Chief Executive Officer of Hoechst, Herr von Haniel, Herr Bornemann and Herr Eckert from the German Embassy followed by another meeting on 19 March.



The Ambassador hosted a **spring meeting** at his residence on 10 April from 17.00 until 19.15 hours.

21 May, 18.00 until 20.30 hours, German Industry Forum hosted a **reception at the IoD on their 9th Anniversary** with the Ambassador as their guest speaker.

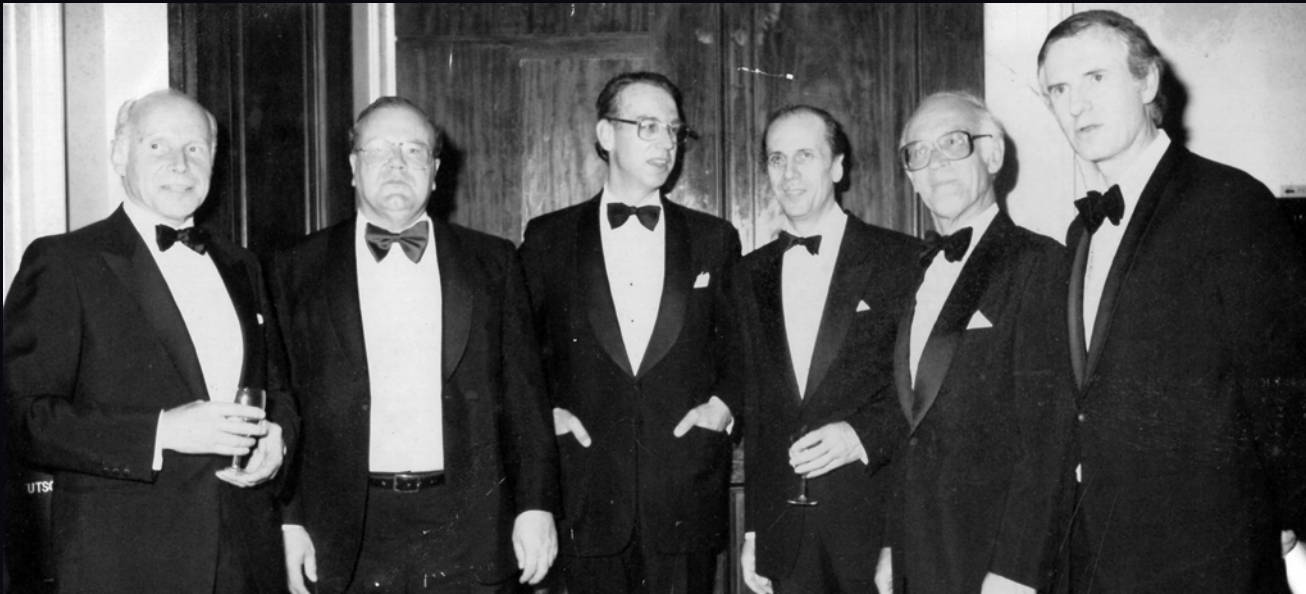
They met again at the IoD on 18 June, 17 September and 19 November.

Christmas Dinner Dance held at the Runnymede on Thames Hotel in Egham on 14 December. 30 members and their partners attended.

1985

Meeting at the IoD on 21 January with **guest speaker D A Frank from the German Pension Authority (BfA)**. Another meeting was held on 18 March. On 25 April the Ambassador hosted a **spring reception** at his residence with 36 members present.

On 20 May they celebrated **10 years** with a dinner at the Nash Room at the IoD from 18.30 until 22.30 hours with **guests of honour and speakers Dr Martin Bangemann, German Economics Minister and the Rt Hon Norman Tebbit, Secretary of State for Trade and Industry**. Other guests were the German Ambassador and Dr Mann, BDI. Member Dominik von Winterfeldt was in the chair on this occasion.



This was followed by a meeting on 17 June and **another boat trip** on the river Thames from Reading, sponsored by Dominik von Winterfeldt, on 14 July from 18.00 until 23.00 hours.

BOAT TRIP 14 JULY



DINNER DANCE 1985



There was a meeting at the IoD on 14 October and the **Christmas Dinner Dance** was at the Hyde Park Hotel on 6 December from 19.30 until 01.00 hours with 25 members and their partners taking part.



1986

Meeting at the IoD on 20 January with **Sir John Hoskyns, Director General of the Institute of Directors as guest speaker.**

This was followed by a dinner on 17 March with member **Brian Rigby, Chief Executive Officer of BASF as speaker.** Dr Atenstaedt, Mr Wendland, Mr Jaeger and Mr Rudolph of the German Embassy were present.

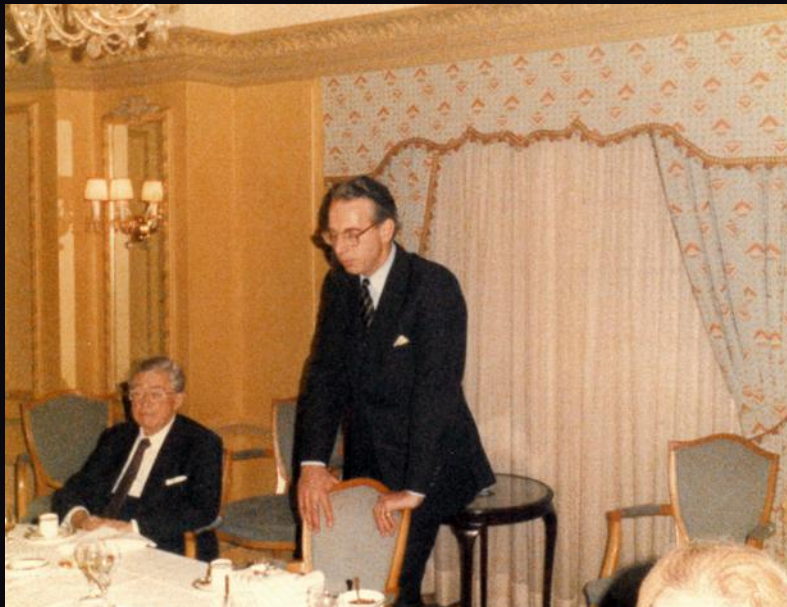
The **German Ambassador** hosted a **spring reception** on 24 April from 17.00 until 20.45 hours for 40 members at his Residence.

The **annual reception** on 19 May was held at the Institute of Directors with **Dr H G Sohl, former President of the BDI, as guest speaker.**



CHRISTMAS DINNER DANCE 1986

There were further meetings at the IoD on 15 September and 20 October and the **Christmas Dinner Dance** took place again at the Hyde Park Hotel on 10 December from 19.30 until 02.00 hours with the German Ambassador and his wife and 25 members and their partners present.



LUNCH WITH DOMINIK VON WINTERFELDT

There was a **farewell lunch** at Wiltons Restaurant, London SW1, on 9 December for member **Dominik von Winterfeldt**, Chief Executive Officer of Hoechst, who retired. 9 members were present.



1987

There was a meeting at the IoD on 21 January and another on 31 March with **guest speaker Sir Giles Shaw MP, Minister of State at the Department of Trade and Industry.**

The 12th Anniversary Reception was at the IoD on 18 May from 19.00 until 21.00 hours with 110 members and guests present.

Dr Tyll Necker, BDI President, was guest speaker at a **dinner** at the IoD on 14 September from 19.30 until 23.00 hours.

DINNER DANCE 1987

Another meeting on 18 November and a **Christmas Dinner Dance** at the Hyde Park Hotel on 10 December from 19.30 until 1.15 hours with 30 members and their partners present.



1988

There was a meeting at the IoD on 3 February with **Sir Tom Normanton MP** again as guest speaker and another on 16 March. The **German Ambassador** hosted another meeting at his Residence on 10 May.

Dr Siegfried Mann, Director General of the BDI, was guest speaker for a lunch at the Hotel Café Royal, London W1 on 21 June. 9 members present.

PRESS CONFERENCE WITH RUDOLF VON BENNIGSEN-FOERDER

The **13th Anniversary Reception** was at the IoD on 27 June from 18.00 until 20.00 hours, followed by a press conference, with guest speaker **Rudolf von Bennigsen-Foerder, Chief Executive Officer of Veba AG**.



RECEPTION 27 JUNE



Meeting at the IoD on 21 September with member **D Valk, Chief Executive Officer of Nixdorf**, as a speaker and another on 16 November with **guest speaker Lord Roy Jenkins of Hillhead, Leader of the Liberal Democrats in the House of Lords**.

This was followed by a **dinner** at the Reform Club on 17 November **to say good bye to Herr Eckert** from the German Embassy.



The **Christmas Dinner Dance** was held at the Hyde Park Hotel on 15 December with guest of honour the **new German Ambassador, Hermann Freiherr von Richthofen**, (1989 until 1993) and his wife. 88 members and partners present.



The Times published a special report about the German Industry Forum on 27 June with the title **The destination is Britain**.

GERMAN INDUSTRY IN BRITAIN

THE TIMES MONDAY JUNE 27 1988

29

FOCUS

A SPECIAL REPORT

Bigger stake in the UK

The presence of West German goods in Britain is not a new or an unfamiliar phenomenon. We are used to German cars on the roads, German equipment in our kitchens, even German butter in the supermarkets. But the presence of German industries, manufacturing in this country, is less well known.

The fact is that direct investment by German industry in the United Kingdom has been an important feature of the last few years. And it is happening more and more. According to figures published in Bonn, German companies have spent some DM10 billion (£3.2 billion) on investment in this country since 1952, three-quarters since 1980.

This means that German chemical and pharmaceutical companies such as Hoechst, BASF, Bayer and Schering, and electrical companies like Siemens, are now a physical presence on the British scene, with thousands of British employees. Mechanical engineering firms such as Rexroth, O & K and Liebherr are making heavy equipment.

The big car companies do not make cars here, but they have been investing in sales, distribution and service networks, and smaller companies making car components have decided that it is in their interest to produce here.

So it is not only the well-known names that are setting themselves up in this country. Overall there are now some 900 subsidiaries of German companies operating in the UK, of which approximately 650 are sales offices and 250 production plants. They include smaller companies which make or sell anything from computer software (SAF) to porcelain (Rosenthal).

Today the Deutscher Industriekreis (German Industry Forum), set up in 1975 to bring together the main German industrialists active in Britain, celebrates its 13th anniversary. It is an active body, which includes a hundred or so senior representatives who meet from time to time to share experiences or listen to speakers.

An attractive investment

They are here because Britain is an important export market for West Germany, the third largest after France and the United States, and because investment of this sort is linked to export promotion. But the fact that they are here in such numbers, and are likely to increase, is a result of a transformed perception of Britain in Germany.

Since 1979, when Mrs Thatcher's government took office, the British economy is seen to have pulled out of its decline and begun a significant recovery. This makes it an attractive country to invest in, particularly as labour costs are well below those in West Germany.

Even Britain's reputation for bad industrial relations is no longer felt to be the factor it was. German industries with a presence here, perhaps because they are small, offer above-average working conditions and have often introduced works councils similar to those in Germany, have not encountered trouble in this area.

The German presence is not specifically related to the plans being developed in Brussels for completing the EEC's internal market in 1992; the build-up began as long ago as 1980. But it is a sign of the much greater inter-penetration that is to be expected in the Europe of the 1990s.

It is paralleled by British investment in West Germany, which built up at an earlier stage, soon after British entry into the EEC in 1973—and at DM12 billion (£3.8 billion) is still higher than German investment here. But the German investment in Britain has been growing faster in the last few years.

Peter Strafford

The destination is Britain



Business, German-style: two symbols of success in the United Kingdom market, Holsten Bier and left, the inspection of printed circuit boards

Business, German-style: two symbols of success in the United Kingdom market, Holsten Bier and left, the inspection of printed circuit boards

increasing degree of privatization and liberalization which has created new business opportunities for domestic and foreign companies.

During the last few years the UK has experienced a significant revival, with steady economic growth. This development has been closely observed and warmly welcomed by West Germany. There the UK is now being referred to as the "Strong Man of Europe," quite a reversal from the 1970s, when the talk was of "The English Disease," decline and despondency.

The recent economic growth can be mainly attributed to domestic demand, with ever-increasing industrial and consumer purchasing power and the resulting appreciation of quality products.

It is here in particular that West Germany has shown its strength in the British market, with its companies not primarily concerned with the business of mass production of (cheaper) goods but concentrating more on the selling of (more expensive) up-market and specially products. This is the market for German industry in the UK.

Increases in the level of exports lead as a matter of course to an increase in investment, and in such an important market as the UK this has been no exception. A tighter

hold on the market and a firm base for further development could only be achieved through a strong local presence.

The continuous fluctuations in the pound-DM rate further strengthen arguments for a base in the UK. Furthermore certain branches such as those supplying to the motor car and offshore industries, public authorities and nationalised companies sometimes even rely on such a presence to ensure continued sales in the light of the Bay British Campaign.

There are a number of other reasons why the UK is today such an attractive location for German investment. Labour costs (wages and benefits) are well below comparable costs in Germany. According to a survey published in April 1988 by the German Economic Institute in Cologne, one man-hour in the British manufacturing industry costs DM 18, compared with DM 33 in Germany.

While the basic wages are not vastly different and current wage increases of around 8.5 per cent in the UK should further narrow the gap, the continually lower benefit costs are a great advantage. These costs account for DM 15 in Germany and only DM 5 in the UK.

Another significant cost advantage

is the lower tax burden. A recent survey carried out by the same institute found that the total tax burden as a percentage of the retained profits in Germany had risen to 70 per cent, whereas in the UK it was only 35 per cent.

Using an international comparison to illustrate this point, West Germany is at the top and Britain at the bottom of the league. Britain has incorporated into many German subsidiaries, and the advantage of being small: nearly 80 per cent of German companies in Britain employ less than 50 people. This has led to more effective communication on all levels in comparison with larger companies.

In addition, by British standards German companies often offer above-average working conditions to their employees. They work in modern offices and factories equipped with the latest technology. This is in itself a motivating factor.

Today about 15,000 West German companies trade with the UK, of which to date (only) 900, or 6 per cent, have set up subsidiaries here. With the promise of continued economic growth predicted by a number of independent economic institutes, a stable government (a fourth Thatcher government after 1992 is thought likely), an excellent investment climate, good industrial relations and the cost benefits inherent in this country, a further substantial increase in German investment in the UK can certainly be expected.

Other important components in this peaceful atmosphere are the works councils which have been

Dr Bernd Atenstaedt
Director, German Industry Forum

1989

Meeting at the IoD on 25 January with guest speaker Dr Hans Strathus, President of Verein Berliner Kaufleute und Industrieller (VBIK, their partners in Berlin) followed by dinner.



LUNCH WITH FREIHERR VON RICHTHOFEN

3 March, lunch at Wiltons restaurant, London SW1, for the **German Ambassador, Freiherr von Richthofen**. Present were Dr Bernd Atenstaedt, Jurgen Gehrels, Chief Executive Officer of Siemens, Hans Tauscher, Chief Executive Officer of Mercedes, Arno Balzer, Chairman of Hoechst, Herr Lehning, Chief Executive Officer of NordLB and Dr Otto Roever, German Embassy.



This was followed by a meeting at the IoD on 15 March, and a **spring meeting** hosted by the **German Ambassador** at his residence on 25 April from 17.00 until 19.00 hours.



RECEPTION 18 MAY

A **14th Anniversary Reception** was held at the IoD on 18 May with **Prof Dr Dieter Spethmann, Chief Executive Officer of Thyssen AG**, as guest speaker followed by a press conference. 165 members and guests were present.

PRESS CONFERENCE WITH PROF DR DIETER SPETHMANN



Meetings were held on 29 June and 20 September. On 15 November our member Juergen Gehrels, Chief Executive Officer of Siemens was speaker and the Christmas Dinner Dance was held at the Hyde Park Hotel on 7 December, with 67 members and partners present.

On 18 December there was a Christmas lunch at Agfa-Gevaert, hosted by member Gustav Ahrens, Chief Executive Officer. 7 members present.

Farewell dinner at the IoD on 18 May with 11 members present to wish member W K Wendland well on his retirement.



Friday 21 July, the Times published another supplement on the German Industry Forum with the title Making their mark here.

THE GERMANS IN BRITAIN

FOCUS

A SPECIAL REPORT

Making their mark here

Open, not autocratic

The German style of management is opposite to the stereotyped view

The pace of West Germany's business investment in Britain has quickened with the approach of the European open market in 1992, thanks partly to lower taxes and wages here and a positive industrial climate, says Colin Nibrough

Penetration of the British market by everything from cars and kitchens to clothes and foodstuffs from West Germany, regardless of the strength of the mark, provides striking evidence of the success that Europe's most powerful economy has in delivering the goods other people want to buy.

But West German industry is not interested solely in exporting from its secure home base and, partly in preparation for the single European market from 1992, many companies have taken a fresh look at the option of making acquisitions and starting production abroad.

Britain, which has deliberately pursued a policy of making itself as attractive as possible to inward investment, has lower taxes and lower wages than West Germany. Until the current rash of industrial disputes, it was even claiming to have one of the best records in Europe this decade on industrial relations.

As a recent survey by DRI, the industrial analysts, showed, hourly labour costs in West Germany's food and drink industry were 60 per cent higher than in Britain. The study, covering the period from 1990 until 1996, also predicted that Britain, thanks largely to Japanese investment, would start catching up with West Germany in motor vehicle production, although it would not threaten the Germans' clear lead in Europe.

DRI confirmed what many West German industrialists have been saying for years, namely that the relative advantage their country has enjoyed since the *Wirtschaftswunder* of the post-war period is being progressively eroded, as other parts of Europe restructure and focus on sectors with the fastest worldwide growth.

Lord Young, Mrs Thatcher's marketing-orientated Secretary of State for Trade and Industry, has often pointed to the deregulation and supply-side reforms undertaken

by Britain as a development that makes many of the Continental economies look positively rigid.

Getting the business climate right, he insists, has been central to government policy and is now showing results, with Britain heading the inward investment tables in Europe.

Indisputable problems remain here for West German investors. The legal system is less predictable, company regulation is often considered rather harsh, and tax and contract laws often present difficulties. But despite the obstacles, Japanese industrial giants, such as Nissan, the car-makers, have clearly seen Britain as a good location from which to supply an increasingly integrated European Community market, and meet their West German rivals head-on.

Though West German industry has received relatively little media attention for its investments in Britain, compared with that given the Japanese, it has been steadily building its stake in the UK.

In the past year, the pace and scale appears to have quickened. Significant moves by several well-known German firms have propelled West German firms in an almost unprecedented way into the British public eye.

Siemens, the Munich-based electrical engineering and electronics group, whose financial resources make it sometimes resemble a bank, has, in partnership with Britain's General Electric Company, been publicly pursuing the electronics company Plessey. The surprise £1.7 billion hostile bid for Plessey, which sought the City not to trust its old rule of thumb that Germans make only friendly acquisitions, is still not over, and the offer is set to go higher.

Unlike the hostility which greeted Allianz Versicherung, the biggest West German insurer, when it tried to take over the British insurance company Eagle Star, the Siemens bidding for Plessey, a defence electronics specialist, has attracted



Fuelling the UK: additives developed by Hoechst are used to make iron plates for the Channel Tunnel at the Parkfield Foundry in Stockton

little flak for its German connections. Robert Bosch's £100 million investment in a plant at Miskin in south Wales, to manufacture a new generation of compact alternators, also suggests that West Germany's blue-chip companies no longer see Britain as just another market for goods made in Bremen, Bavaria or Baden-Wuerttemberg.

The latest statistics, from the Federal Economics Ministry in Bonn, show that West German direct investment in Britain at the end of last year totalled DM12.18 billion, representing a 200 per cent increase over five years.

All the the top chemical and pharmaceutical sector names, such as Hoechst - the largest West German employer in Britain, with a work-force of 5,400 - Bayer, BASF and Schering, together with such companies as Siemens and the engineering group Linde, which recently bought Lansing Bagnall, the fork-lift truck manufacturer.

The most notable non-industrial acquisition has been Allianz's takeover in 1986 of Cornhill, Britain's tenth biggest insurer.

In all, 900 West German companies have set up subsidiaries here, about 250 of them actual production plants, providing direct employment for about 60,000. Twice as many again work for British companies which are dependent on them.

DIHK, the German Chamber of Industry and Commerce, attributes the flood of investment in Britain primarily to West German companies' recognition that the British market, like others, is best served and expanded by a local presence. As a provider of a wide range of "up-market" goods, many of which are not mass-produced, West Germany has in DIHK's view to guarantee high product quality, management and service. Reputation, once earned, must not be lost.

As Dr Bernd Atenstaedt, of the DIHK in London, puts it, a UK subsidiary should be worthwhile for a West German firm. Britain has "an excellent investment climate, together with a large and progressive market, good industrial relations and is, above all, the cost-saving choice".

But the Department of Trade and Industry is not leaving this persuading to Atenstaedt. Two full-time officials have been placed in Düsseldorf - effectively, the Ruhr's capital - and Frankfurt, the country's financial centre, to encourage inward investment to Britain.

In addition, Alastair Hunter has been appointed Britain's first "super-consul" to Düsseldorf, with the job of boosting trade and investment in both directions, underlining the importance attached in London to West Germany.

Unlike Britain, whose exports still contain a large element of commodities, such as oil and bulk chemicals, West German industry is interested primarily in providing the British consumer with finished goods. More than 70 per cent of all West German exports to Britain are such goods.

A growing number of British business people are likely to be working for German-owned companies by the turn of the century. Already there are nearly 900 UK subsidiaries of German firms. But to what extent do national designations have any meaning in the increasingly homogenized European Community? Is working for a German company any different?

The stereotyped view of German firms is that they are autocratic, disciplined and hierarchical. Most British executives who are working for them admit to having shared it before they joined, but it has not been borne out by experience. "The German management style is really much more like what one reads about Japanese management," explains a Siemens executive.

"Far from being autocratic, the accent is on management by consensus on the basis of a financial plan that is made a year ahead. The only characteristic German thing about it is the methodical way in which the management ensures that everyone is involved and kept informed," throughout the company.

Another similarity to Japanese management is indicated by Dr Mike Smith, chief executive of the Cambridge-based agrochemical and pharmaceutical company Schering. "German firms take a long-term view of investment, rather than being driven by investor pressure to produce quick results," he says, and adds that this may be due to the influence of bank representatives on the supervisory boards of German companies.

Dr Smith previously worked for IBC, an agrochemical company jointly owned by Fisons and Boots before Schering took it over in 1982. He admits there were widespread misgivings in the

company at the time. "Everyone thought there would be redundancies, and that the Germans would push in their own people. In fact this hasn't happened at all. Instead opportunities for managers have widened, and several have become key members of Schering's international team."

The emphasis on training in German companies is what has impressed Keith Reynolds, technical manager of Schreff UK, a relatively small company which nevertheless dominates a world niche in one of the assembly processes of electronic systems. Reynolds spends half a day a week giving training at all levels. He also travels to Germany several times a year to catch up on all the latest developments.

Having previously worked for 17 years with a large British company, he thinks this is an example which British firms desperately need to copy. He has also been struck by the open management.

"There are no hierarchies or distinctions here, except the purely functional ones," he says.

Frank Bredelone, finance director of the German computer firm Nixdorf, also admits to having been hesitant about moving over from the UK branch of an American multinational. Now he feels that German companies are better at running overseas operations than others he has known.

"British or US companies tend to put their own nationals in to manage their foreign subsidiaries and also to keep them under close supervision. The Germans look for successful local nationals and let them get on with it. That creates the kind of career path that attracts good people."

Godfrey Golzen

1990

A meeting at the IoD on 17 January and another, followed by dinner, on 26 March with guest speaker **Sir Trevor Holdsworth, President of CBI**. Present were Dr Bernd Atenstaedt, Hans Murmann, Chief Executive Officer of Metallgesellschaft, Dieter Classen, Chief Executive Officer of Huels, Dr Otto Roever, German Embassy and Dr Sentance, CBI.

3 April the **German Ambassador** hosted a **spring meeting** at his residence from 17.00 until 19.00 hours.

20 June, **to celebrate the 15th Anniversary**, there was a **dinner at the IoD** chaired by member Juergen Gehrels, Chief Executive Officer of Siemens. **Guests of honour and speakers were the Rt Hon John Major MP, Chancellor of the Exchequer, Dr Ludolf von Wartenberg, BDI Director General and Baron Hermann von Richthofen, German Ambassador**. 250 members and guests were present.



DINNER 20 JUNE



A meeting on 19 September was followed by a dinner, at the IoD with **guest speaker Dr Gert Becker, Chief Executive Officer of Degussa AG**. Present were the German Ambassador, Dr Bernd Atenstaedt, Arno Baltzer, Chairman of Hoechst, Dr Huber, Dr Schneider and Herr Gerhard Kunz from the German Embassy.

There was a **working meeting at Bayer** on 21 November at their research centre in a manor house at Stoke Poges near Slough.

MEETING WITH DR GERT BECKER



DINNER DANCE



The **Christmas Dinner Dance** was held on 7 December at the Hyde Park Hotel. 56 members and partners were present including the German Ambassador and his wife.

1991

Member **Bob Bischof, Chief Executive of Jungheinrich** was a **speaker** on 16 January at a meeting at the IoD.

26 March, the **guest speaker** at the meeting was **Peter Morgan, the new Director General of the IoD**. This was followed by dinner with him at the IoD. Present were Dr Bernd Atenstaedt, Dieter Classen, Chief Executive Officer of Huels, Dr Reiner Ellenrieder, Chief Financial Officer of Mercedes-Benz and Dr Huber, German Embassy.

The **German Ambassador** hosted a spring meeting at his residence on 16 April which was followed by **lunch** on 29 April with **guest speaker the Rt Hon Peter Lilley MP, Secretary of State for Trade and Industry**. Present were the German Ambassador, Dr Bernd Atenstaedt,

Arno Baltzer, Chairman of Hoechst, Gustav Ahrens, Chief Executive Officer of Agfa-Gevaert, Dr Reiner Ellenrieder, Chief Financial Officer of Mercedes-Benz, Dieter Classen, Chief Executive Officer of Huels, Bob Bischof, Chief Executive Officer of Jungheinrich UK, Mr Wokalek from the German Embassy and Kurt Steves, BDI.

15 May, **reception** at the IoD for the **16th Anniversary with guest speaker Heinrich Weiss, President of BDI** from 18.00 until 20.00 hours. This was followed by a meeting at Hoechst on 30 September and another at the German Embassy on 20 November.

The **Christmas Dinner Dance** was held at the Hyde Park Hotel on 6 December from 19.00 until 24.00 hours. 52 members and partners were present.

1992

Working meeting at Bosch in Denham on 30 January, hosted by member **Dr Kurt Liedke, Chief Executive Officer**.

The **Ambassador** hosted a spring meeting at his residence on 10 March, 17.00 until 20.00 hours. This was followed by a **meeting** at the IoD on 9 April with **guest speaker C Lais of the German State Pension Service (BfA)**.

Dr Huber of the German Embassy hosted a farewell **reception** at the German Embassy Casino on 12 May. This was followed by a meeting at the IoD on 16 September and a **working meeting at Lansing Linde** in Basingstoke on 18 November, with 25 members present.

There was no Christmas Dinner Dance this year.

1993

A **working meeting at BMW** in Bracknell took place on 20 January from 17.30 until 20.30 hours with 40 members present. This was followed by a meeting with **guest speaker John Smith MP, Leader of the Labour Party**, at the IoD on 19 May with dinner afterwards. Present was Dr Bernd Atenstaedt, Dr Kronach, Deputy German Ambassador, Gustav Ahrens, Chief Executive Officer of Agfa-Gevaert, Jurgen Gehrels, Chief Executive Officer of Siemens, Dieter Classen, Chief Executive Officer of Huels and Bob Bischof, Chief Executive Officer of Jungheinrich.

On 9 July another **boat trip took place on the river Thames** from 20.00 until 24.00 hours. 35 members and guests were present including Dr Kronach and his wife.

Working meeting at Siemens in Bracknell on 15 September by invitation of **member Juergens Gehrels, Chief Executive Officer**.

21 October, 17.00 until 19.30 hours, **autumn meeting** hosted by the German Ambassador at his residence.

Meeting at the IoD on 17 November with member **Gustav Ahrens, Chief Executive Officer of Agfa-Gevaert** as speaker.

No Christmas Dinner Dance this year.

1994

A **working meeting** took place at **Deminex** in London on 26 January and **another working meeting** at **Agfa-Gevaert** outside London by invitation of Gustav Ahrens on 16 March.

28 April, 17.00 until 19.00 hours, **spring meeting**, hosted by the **German Ambassador** at his residence.

18 May, working meeting at **AEG** in Slough by invitation of **Manfred Graf von Roon, Chief Executive Officer**.

8 June, **working dinner** at the IoD with **guest speaker Tyll Necker, President of the BDI**.

14 September, **working meeting** at **BASF** in Wembley.

16 November, meeting at the IoD with **guest speaker Malcolm Bruce MP (Liberal Democrat)** which was followed by a dinner. Present were Dr Bernd Atenstaedt, Gustav Ahrens, Manfred Graf von Roon, Dr Reiner Ellenrieder and Herr Westphal, German Embassy. There was no Christmas Dinner Dance this year.

1995

18 January, meeting at the IoD on 18 January with **guest speaker John Watts MP, Minister of State, Department for Transport** with a dinner afterwards. Present were Dr Bernd Atenstaedt, Manfred Graf von Roon, Dr Reiner Ellenrieder and Bob Bischof.

A farewell lunch was held at the Reform Club, Cabinet Room, for **Dr Peter Hartmann, German Ambassador (1993-1995)**, on 6 February. Present were Dr Bernd Atenstaedt, Hans Murmann, Arno Baltzer, Bob Bischof and Manfred Graf von Roon.

Dr Juergen Osterheldt (1995-1997) took over as the new German Ambassador.

15 March, 18.00 until 21.00 hours, **working meeting** at **Porsche** in Reading.

23 May, **20th Anniversary dinner** at the IoD with **guests of honour and speakers Dr Juergen Ruettggers, German Minister for Education, Science, Technology and the Rt Hon David Hunt MP, Chancellor of the Duchy of Lancaster**. 210 members and guests were present.





13 JUNE, WORKING MEETING AT MERCK

20 September, **working meeting at Neff** in Milton Keynes by invitation of their **Chief Executive Officer, Uwe Hanneck**.

8 November, 17.00 until 19.30 hours, the German Ambassador hosted an **autumn meeting** at his residence.

15 November, during the evening, the **Rt Hon Paddy Ashdown MP, Leader of the Liberal Democrats and Malcolm Bruce MP** were guest speakers at the IoD followed by a dinner. Present were Dr Bernd Atenstaedt, Dieter Classen, Dr Reiner Ellenrieder and Bob Bischof.

No Christmas Dinner Dance this year.

MEETING WITH THE RT HON PADDY ASHDOWN MP



1996

17 January, meeting at the IoD.

19 March, 18.30 until 21.30 hours, **working meeting at Lansing Linde** in Basingstoke by invitation of by their Chief Executive Officer Mr Kulick.

5 June, **spring meeting** at the German House hosted by the **German Ambassador**.

18 September, **working meeting at Hoechst** in Hounslow in the evening.

20 November, meeting at the IoD with guest speaker **Sir Robin Biggam, Chairman of Biic plc**.

No Christmas Dinner Dance this year.

1997

29 January, meeting at the IoD.

19 March, 17.00 until 19.30 hours, **spring meeting** hosted by the **German Ambassador, Dr Juergen Osterheldt**, at his residence.

9 July, **working meeting at Wella** in Basingstoke. 24 member present.

17 July, 12.30 until 15.35 hours, **a farewell lunch was held for the German Ambassador** in the Cabinet Room of the Reform Club. Present were Dr Bernd Atenstaedt, Dr Reiner Ellenrieder, Gerhard Storch, Victor von Dewitz, Franz Smet and Mr Luedeking, German Embassy.

10 September, 18.30 until 20.45 hours, **working meeting at Jungheinrich** in Warrington.

21 October, 17.00 until 19.00 hours, meeting hosted by the **new German Ambassador, Gebhardt von Moltke** (1997 until 1999) at his residence.

This was followed by a **lunch** hosted by the council with the new Ambassador at the IoD on 4 November. Present were Dr Bernd Atenstaedt, Dr Reiner Ellenrieder, Gerhard Storch, Franz Smet, Victor von Dewitz, Manfred Graf von Roon and Mr Luedeking.

No Christmas Dinner Dance this year.

1998

19 January, 16.00 to 17.00 hours, **meeting of the council** at the offices of Dr Reiner Ellenrieder. Those present included Dr Bernd Atenstaedt, Gerhard Storch, Victor von Dewitz and Juergen Gehrels.

The **AGM** followed from 18.30 until 19.15 hours at the Reform Club on 28 January, 27 members present.

Working meeting at BSH Home Appliances in Milton Keynes was hosted by **Chief Executive Officer, Uwe Hanneck**, was held on 2 April, 18 members present.

Spring meeting, hosted by **Ambassador von Moltke** at his residence was held on 27 May from 16.30 until 18.30, 30 members present.

Meeting and dinner at the Reform Club on 16 September 18.30 until 21.30 hours with guest speaker **Dr Olaf Henkel, President of the BDI**.

10 November, 17.00 until 19.00 hours, an **autumn meeting** hosted by the German Ambassador was held on at his residence, 26 members present.

Another **council meeting** was held at the Commerzbank offices in the city on 15 December, 16.30 until 18.00 hours with everyone present except for Juergen Gehrels.

No Christmas Dinner Dance this year.

1999

12 January, 15.30 until 17.45 hours, **council meeting** at the Reform Club. Present Dr Bernd Atenstaedt, Victor von Dewitz, Dr Reiner Ellenrieder, Gerhard Storch, Juergen Gehrels and Franz Smet.

27 January, 18.30 until 20.15 hours, **AGM** held at the Reform Club. 22 members present. **Dr Bernd Atenstaedt was confirmed as Chief Executive and spokesman of the council.**

17 March, 18.00 until 20.00 hours with buffet afterwards, **working meeting at Mannesmann Demag in Banbury.**

13 April, 17.00 until 19.00 hours, another **spring meeting** hosted by the **Ambassador** at his residence.

19 May, 18.30 until 20.00 hours, **working meeting at Deutsche Telekom** in London, 26 members present.

23 July, 12.00 until 14.30 hours, **working meeting at BASF in Cheadle Hulme**, 9 members present.



10 August, 12.00 until 13.40 hours, followed by lunch, **council meeting** at the Reform Club.

A **lunch** at the Reform Club on 8 October, 12.30 until 14.30 hours to **say farewell** to **Ambassador von Moltke**, present Dr Bernd Atenstaedt, Gerhard Storch, Juergen Gehrels, Clemens Richter, Herr Mueller and Mr Luedeking of the German Embassy.

12 October, 12.00 until 14.30 hours, **working meeting at Bayer in Newbury**, 21 members present.

14 December, 20.30 until 22.30 hours, **dinner** hosted by the council at the Carlton Tower Hotel, separate dining room, with guests the **new German Ambassador, Dr Hans-Friedrich von Ploetz (1999-2002)** and **Dr Ludolf von Wartenber BDI Director General**, 9 members present.

No Christmas Dinner Dance this year.



2000

Meeting and lunch of the **council** at the Reform Club on 13 January, 11.45 until 14.30 hours, present Dr Bernd Atenstaedt, Dr Reiner Ellenrieder, Franz Smet, Gerhard Storch and as guest Mr Luedeking. Another meeting on 17 January, present Dr Bernd Atenstaedt, Dr Reiner Ellenrieder, Gerhard Storch, Victor von Dewitz and Franz Smet.

The **AGM** in the Reform Club on 26 January, 18.30 until 20.30 hours. Another **council meeting** on 16 March 15.30 until 17.30 hours at Deutsche Telekom in London, present Dr Bernd Atenstaedt, Dr Reiner Ellenrieder, Gerhard Storch, Franz Smet and Victor von Dewitz.

A **working meeting at Klingspor Abrasives in Workshop, Notts** hosted by **Laurence Grubb, Chief Executive Officer**, on 30 March 12.00 until 14.30 hours, 9 members present.

A **council meeting** on 12 April at the Reform Club 15.00 until 16.30 hours, present Dr Bernd Atenstaedt, Dr Reiner Ellenrieder, Gerhard Storch and Victor von Dewitz.

1 June, 18.30 until 20.00 hours, a **reception for members of the German Industry Forum** hosted by **DTI and IBB** at Lancaster House in London, 55 members present.

28 June, 12.00 until 14.30 hours, **working meeting at VDO in Birmingham**, 23 members present.



Monday 4 September, 19.00 until 22.30 hours, **25th Anniversary Dinner** at the Savoy Hotel ballroom, London, with guests of honour and speakers **Heinrich von Pierer, Chief Executive Officer of Siemens AG and Neil Fitzgerald, Chief Executive Officer of Unilever**, 250 members and guests present.



17 October, 12.00 until 14.00 hours, **working meeting at Miele in Abingdon**, 17 members present.

Council meeting at the Reform Club on 15 November 15.00 until 17.30 hours, present Dr Bernd Atenstaedt, Dr Reiner Ellenrieder, Franz Smet, Victor von Dewitz and Gerhard Storch.

Meeting on 6 November with **Hans Olaf Henkel BDI President** at the Dorchester Hotel in London.

29 November, 12.00 until 15.30 hours, **working meeting at Brose in Coventry**.

12 December, 17.00 until 20.00 hours, **meeting and reception** hosted by **Ambassador Dr von Ploetz** at his residence for members of German Industry Forum. 30 members present.

14 December, 9.00 until 16.30 hours, **visit to a major British company, BT in Ipswich, Suffolk**, 20 members present.

No Christmas Dinner Discussion this year.

DR BERND ATENSTAEDT WITH HANS OLAF HENKEL



2001

1 February, 11.00 until 11.45 hours, **meeting** hosted by the German Ambassador at his residence for the council to discuss the future of the German Industry Forum.

Dinner at RAC Club, 19.30 until 22.00 hours, with guests of honour **Dr Michael Rogowski, BDI President, Dr von Wartenberg and Ambassador Dr von Ploetz.**

Meeting of the **council** at the Reform Club on 26 February 15.00 until 16.50 hours, present Dr Bernd Atenstaedt, Dr Reiner Ellenrieder, Victor von Dewitz and Franz Smet.

Working meeting and AGM on 14 March at **Lansing Linde in Basingstoke** 12.00 until 15.00 hours. At the AGM we **changed the name from German Industry Forum (Deutscher Industriekreis DI) to German Industry Association (Vereinigung der deutschen Industrie).**

On 26 March a **visit to the Financial Times** 16.00 until 17.45 hours to meet Richard Lambert, Peter Marsh, Lionel Barber and Kevin Brown, 12 members present.



Working meeting at MAN Bus and Truck in Swindon 12.00 until 14.30 hours on 30 May, 17 members present.

Another **visit of a major British company, BAE Systems in Samelsbury, Lancashire** on 28 June, departed Farnborough airport by corporate plane at 9.00 hours, had **presentations on Airbus and Eurofighter**, 17.15 hours returned to Farnborough airport, 15 members present.



Dinner at the Reform Club on 19 July 20.30 until 22.30 hours for **5 council members of VBKI Vereinigung Berliner Kaufleute und Industrieller**. Present Dr Bernd Atenstaedt, Dr Reiner Ellenrieder, Gerhard Storch and Franz Smet.

7 August, 12.00 until 14.30 hours, meeting at **T Systems in Milton Keynes to discuss our website, sponsored by Deutsche Telekom**. Present Dr Bernd Atenstaedt, Dr Reiner Ellenrieder, Gerhard Storch and Franz Smet.

9 August 18.30 until 20.00 hours, meeting at the Infocentre of the German Embassy with guest **Mr Lais of BfA Berlin discussing the German state pension for German nationals living abroad**, 11 members present.

19 September, **working meeting at Huf UK in Tipton, West Midlands**, 12.00 until 15.30 hours, 18 members present.



2 October, 16.30 until 19.30 hours, **visit to BBC Radio and TV studios in White City, London**, 11 members present.

10 October, 10.30 until 14.30 hours, **Panel Discussion on Broadband** at the Reform Club, London SW1, **speakers Dr Jung of Siemens, Mr Earnshaw of BT, Mr Newcombe and Mr Hefekaemer of Deutsche Telekom, chairman Mr Koenig of Deutsche Bank**, the main sponsor, 85 members and guests present.



Visit to a major British company Glaxo in Ware, Herts on 15 November 10.00 until 16.00 hours, 10 members present.

20 November, 14.30 until 16.00 hours, **council meeting** at the Reform Club, present Dr Bernd Atenstaedt, Franz Smet, Barry Stickings, Gerhard Storch and Victor von Dewitz, followed by **meeting for members** 17.00 until

19.00 hours hosted by German Ambassador in his residence, 38 members present.

27 November, **working meeting at Henkel in Hemel Hempstead**, 12 members took part.

No Christmas Dinner Dance this year.

2002

23 January, 18.00 until 20.00 hours, **AGM** at the Infocentre of the German Embassy with **guest speaker William Pedder, Chief Executive Officer of Investuk**, 37 members present, followed by dinner at the Reform Club with Mr Pedder.

Further meeting on 28 February.

19 February, 19.30 until 22.15 hours, **VIP dinner discussion** at the Reform Club with **guest speaker Dr Ludolf von Wartenberg, Director General of the BDI**, 15 members present.

26 March, 12.00 until 14.30 hours, **working meeting at Alphabet, Hook, Hampshire**, 15 members present.

15 May, **working meeting at VAW Motorcast in Leeds**, 12.00 until 16.00 hours, 20 members present.

17 July, 12.00 until 15.30 hours, **working meeting at BMW MINI Plant in Oxford** hosted by **Dr Herbert Diess, Chief Executive Officer**, 27 members present.



Lunch with board members and others at Rules Restaurant in London on 23 July with guest State Secretary Dr Alfred Tacke from the German Economics Ministry.

30 July, 13.00 until 14.45 hours, **business lunch** at the **Grand Hotel in Birmingham**, with **guest speaker Sir Stuart Hampson, Chief Executive Officer of the John Lewis Partnership**, 14 members present.

7 October, 12.30 until 14.30 hours, **lunch** at the Reform Club, Committee Room, for the council with **guest of honour Herr Thomas Mattusek, the new German Ambassador (2002-2006)**, present Dr Bernd Atenstaedt, Barry Stickings, Franz Smet, Bernard Molloy, Victor von Dewitz and Anne Ruth Herkes from the German Embassy.

18 September, 12.00 until 14.30 hours, **working meeting at Gedas in Milton Keynes**.

24 October, 10.30 until 14.30, **Panel Discussion with buffet lunch at the Reform Club in London with CBI and BDI on Restructuring**, speakers **Prof Dr Stefan Kirsten, Chief Financial Officer of ThyssenKrupp and Prof John Simpson of Eon**, present 82 members and guests.

28 October, 10.00 until 16.00 hours, **visit to a major British company Jaguar Land Rover in Gaydon**, 22 members present.

20 November, 12.00 until 14.30 hours, **working meeting at Tchibo Coffee International in Epsom**, 20 members present.

17 December, 16.00 until 18.00 hours, **council meeting** at the BASF offices in London. Present Dr Bernd Atenstaedt, Barry Stickings, Dr Reiner Ellenrieder, Victor von Dewitz, Bernard Molloy and Christoph Urban.

No Christmas Dinner Dance this year.

2003

27 January, 17.00 until 18.00 hours, **AGM** at the Reform Club, 45 members present. This was followed by dinner, 20.00 until 22.00 hours, with guest speaker **Dr Ludolf von Wartenberg** present also the German Ambassador, Dr Bernd Atenstaedt, Mr Abberley, Chief Executive Officer of Brose, Mr Christoph Urban, Chief Financial Officer of Siemens, Mr Steffek, Chief Executive Officer of Tchibo, Franz Smet, Chief Executive Officer of

Allchem, Barry Stickings, Chief Executive Officer of BASF and Anne Ruth Herkes, German Embassy.

2 April, 12.00 until 14.30 hours, **working meeting at Siemens in Bracknell** chaired by **Mr Christoph Urban, Chief Financial Officer**, 26 members present.



28 May, 12.00 until 15.30 hours, **working meeting at Webasto in Sutton Coldfield**, 25 members present.



3 June, 12.30 until 14.30 hours, **lunch at the Reform Club with guest speaker John Clare, Chief Executive Officer of Dixons Group plc**, 9 members present.



18 June, 16.30 until 21.00 hours, **Daimler Chrysler driving event at Ampthill in Bedfordshire**, 10 members present.

16 July, 12.00 until 16.00 hours, **working meeting at Boehringer Ingelheim in Bracknell**, 23 members present.



29 July, 16.00 until 18.00 hours, **council meeting** at the BASF offices in London, present Dr Bernd Atenstaedt, Barry Stickings, Dr Reiner Ellenrieder and Franz Smet.

22 September, 12.00 until 14.35 hours, **working meeting at Daimler Chrysler in Milton Keynes** chaired by Chief Executive Officer Mr Wilfried Steffen, 43 members present.



4 November, 12.00 until 14.30 hours, **working meeting at Jungheinrich in Warrington**.

15 December, 12.00 until 14.30 hours, **council meeting** at the BASF offices, London. Present Dr Bernd Atenstaedt, Barry Stickings, Mr Abberley, Dr Reiner Ellenrieder.

10 December, 15.00 until 16.45 hours, **meeting** at Infocentre of German Embassy with guest speaker on **taxation of non domiciled and inheritance tax David Rothenberg, Chartered Accountant**, 19 members present.

No Christmas Dinner Dance this year.

2004

19 January, 17.00 until 18.00 hours, **AGM** at the residence of the German Ambassador with guest speaker **Dr Michael Rogowski, BDI President**. 44 members present. This was followed by a dinner hosted by the German Ambassador.

11 March, 12.00 until 15.30 hours, **working meeting at BMW Hams Hall**, 20 members present.

14 May, 12.30 until 14.30 hours, **lunch at the Reform Club with guest speaker Sir Bill Morris, General Secretary of Transport and General Workers Union**, present Dr Bernd Atenstaedt, Mr Stelz, Bernard Molloy, Bob Bischof, Clemens Richter, Laurence Grubb.

16 June, 12.00 until 14.30 hours, **working meeting at SAP in Feltham**, 20 members present.

28 June, 15.00 until 16.10 hours, **council meeting** at the Siemens offices in London, present Dr Bernd Atenstaedt, Barry Stickings, Christoph Urban and Franz Smet.

16 September, 12.00 until 16.00 hours, **working meeting at RWE in Didcot, Oxfordshire**, 24 members present.

3 November, 9.30 until 16.30 hours, **BMW driving experience in Rockingham, Corby**, 45 members and staff present.

5 November, 9.00 until 15.30 hours, **visit to a major British company Reckitt Benckiser in Derby**. 12 members present.

17 November, 12.00 until 15.00 hours, **working meeting at Bayer in Newbury**. 23 members present.

3 December, 12.00 until 14.00 hours, **lunch at the Reform Club with NRW Economic Minister Harald Schartau**, present Dr Bernd Atenstaedt, Mr Beckers and Mr Boettcher of RWE, Mr Koch of MAN, Mr Winckler of DaimlerChrysler, Mr Meier of Henkel and Anne Ruth Herkes, German Embassy plus 5 journalists from NRW and 3 staff NRW.

15 December, 16.00 until 18.00 hours, **council meeting** at the BASF offices in London, present Dr Bernd Atenstaedt, Barry Stickings, Christoph Urban and Franz Smet.

Dr Bernd Atenstaedt was elected Chief Executive and the name was changed to GERMAN INDUSTRY UK (later known as GIUK).

No Christmas Dinner Dance this year.

2005

19 January, 17.30 until 18.30 hours, **AGM** at the Ambassador's residence, 38 members present. followed at 19.00 until 22.30 hours, by their **Annual Dinner** at the Reform Club library, 53 members present plus Ambassador Thomas Mattusek and his wife.

13 June, 12.00 until 14.30 hours, **working meeting at Eon in Coventry**, 16 members present.

21 June, 19.00 until 21.00 hours, **annual reception** at the Reform Club, 120 members and guests present. Speeches by **Ambassador Thomas Mattusek, Dr Ludolf von Wartenberg, BDI** and Dr Bernd Atenstaedt.

1 July, 11.00 until 13.00 hours, **board meeting** at Siemens in Bracknell, present Dr Bernd Atenstaedt, Christoph Urban, Chief Financial Officer of Siemens, Lambert Courth, Chief Executive Officer of Bayer, Franz Smet and Laurence Grubb.

14 September, 12.00 until 14.30 hours, **working meeting at Bosch in Uxbridge** 25 members and staff present.

14 October, 8.45 until 16.30 hours, **driving event with Audi at Silverstone**, 23 members and guests present.

16 November, 12.00 until 14.30 hours, **working meeting at BASF in Manchester**, 20 members present.

18 November, 10.00 until 14.00 hours, **visit to a major British company BP at St James Square in London**, 17 members present.

2 December, 10.00 until 13.15, **board meeting** at Bayer in Newbury, present Dr Bernd Atenstaedt, Mr Courth, Franz Smet and Clemens Richter.

7 December, 19.30 until 22.30, **dinner to celebrate 30 years of GIUK** at the Ambassador's residence hosted by the Ambassador with **guest of honour and speaker Juergen R Thumann, BDI President**.

2006

17 January, 18.30 until 19.30 hours, **board meeting** at the Carlton Tower Hotel, followed at 19.30 until 21.45 hours, by **dinner** in hotel sponsored by Clemens Richter, present Dr Bernd Atenstaedt, Franz Smet, Clemens Richter, Christoph Urban, Lambert Courth and Barry Stickings.

30 January, 17.00 until 19.00 hours, **AGM** at the Ambassador's residence, 25 members present.

22 February, 12.00 until 14.30 hours, **customer day at T Systems in London together with GIUK**.

6 April, 9.00 until 16.15 hours, **Pension workshop with Watson Wyatt at Bayer in Newbury** including lunch. Present Dr Bernd Atenstaedt, Lambert Courth of Bayer, Mr Baunack of VW, Thomas Wegener, Mr Stelz of MAN, Mr Clark of Mercedes, Franz Smet, and Clemens Richter.

19 April, 12.30 until 14.30, **lunch** at the Reform Club, Committee Room, with **new German Ambassador Wolfgang Ischinger** (2006-2008), and previous **Ambassador Thomas Mattusek**. Present Dr Bernd Atenstaedt, Mr Hofmann of Bentley, Mr Woolcock of VW, Mr Meier of Bosch, Mr Robertson of Roll Royce Motors, Mr Williamson, Franz Smet, Clemens Richter and Anne Ruth Herkes of the German Embassy.

17 May, 12.00 until 14.30 hours, **working meeting at Rolls Royce Motors in West Sussex**, 25 members and staff present.



1 June, **GIUK moved office** from 16 Buckingham Gate, London SW1, to 50 Princes Gate, Exhibition Road, London SW7, the **home of the Goethe Institute**.

30 June, 12.30 until 14.00 hours, **lunch in the library at the Reform Club with guest of honour Guenther Oettinger, Prime Minister of Baden Wuerttemberg**, present Dr Bernd Atenstaedt, Mr Kaess, Chief Executive Officer of Bosch, Dr Reiner Ellenrieder, Mr Kleinert of Daimler Chrysler, Mr Heinen, Chief Executive Officer of WMF, Mr Traeger, Chief Executive Officer of Carl Zeiss and Clemens Richter. 26 members and staff present.

3 July, 9.00 until 16.00 hours, **workshop on directors role and responsibilities at VW in Milton Keynes**, 19 members present.

4 July, 12.30 until 15.00 hours, **lunch at Wiltons Restaurant, Jermyn Street, London W1, to say farewell to Anne Ruth Herkes Head of the Economic Department at the German Embassy**, present Dr Bernd Atenstaedt, Volker Klein, Manfred Graf von Roon, Thomas Wegener, Dr Reiner Ellenrieder and Victor von Dewitz.



20 September, 12.00 until 14.30 hours, **working meeting at Durr in Warwick**, 14 members present.

16 October, 10.00 until 15.00 hours, **visit to major British company GKN in Walsall**, 12 members present.

17 October, 9.30 until 14.00 hours, **Panel Discussion on energy hosted by the German Embassy and GIUK at the Ambassador's residence with speakers State Secretary in German Economics Ministry, Dr Joachim Wuermeling, British Energy Minister, Malcolm Wicks MP, Jake Ulrich, Managing Director of Centrica Energy Plc and Dr Juergen Kroneberg, board member of RWE**. 70 members and guests present.



The German Ambassador



GERMAN INDUSTRY UK

INVITATION



Mr Malcolm Wicks MP
Minister of State for Energy

Panel Discussion on Energy

**at the German Ambassador's Residence
22 Belgrave Square, London SW1X 8PZ
Tuesday, 17 October 2006
09.30 am until 02.00 pm**



Dr Joachim Wuermeling
State Secretary for
Energy Policy

Over the past two years, energy prices have soared, climate change has moved from the science pages to the front pages, and security of energy supply has seemed under threat for the first time since the 1980s.

Energy is now on top of the agenda for both the UK and German governments.

The panel will discuss the challenges we face.

You are cordially invited to the Panel Discussion on Energy. After an introduction to the day at 10.00 am, there will be a panel discussion with two speakers from Government and two from industry.

The Discussion will continue over a buffet lunch with the event coming to a close at 02.00 pm.

PROGRAMME

09.30 am

Registration and Coffee

10.00 am

Introduction to the Day
The German Ambassador
H.E. Wolfgang Ischinger

10.10 am until 11.30 am

Statements from the Panel

10.10 am

Mr Malcolm Wicks MP
Minister of State for Energy

dti

10.30 am

Dr Joachim Wuermeling
State Secretary for Energy Policy in
the Federal Ministry of Economics
and Technology



10.50 am

Mr Jake Ulrich
Managing Director
Centrica Energy plc

**centrica
energy**

11.10 am

Dr Juergen Kroneberg
Member of the Board
RWE Energy AG



11.30 am

Coffee

11.50 am

Discussion

12.50 pm

Closing Remarks

Dr Bernd Atenstaedt

Chief Executive of GERMAN INDUSTRY UK
Representative in the United Kingdom
Federation of German Industries (BDI)

01.00 pm

Buffet

02.00 pm

End of Panel Discussion on Energy

2007

18 January, 18.00 until 19.30 hours, **AGM** at the Ambassador's residence followed by dinner 19.30 until 22.00 hours, 19 members present.

21 March, 12.00 until 14.30 hours, **working meeting at Boehringer Ingelheim in Bracknell**, 20 members present.

23 April, 10.00 until 14.00 hours, **visit to major British company Unilever in Purfleet**, Essex, 11 members present.

16 May, 12.00 until 16.30 hours, **working meeting at T Systems in Hatfield**, 15 members present.

24 July, 11.00 until 12.45 hours, **board meeting** at Dr Atenstaedt's office in Princess Gate London SW1.

16 October, 19.30 until 22.30 hours, **VIP dinner discussion at the RAC Club, Pall Mall, London SW1 with guest of honour David Lammy MP, Skills Minister**, 19 members present from BMW MINI, T Mobile, MAN, Bosch, Bayer, Siemens, Linde, Commerzbank, ThyssenKrupp, RollsRoyce Motors, and B/S/H.



21 October, 10.00 until 11.30 hours, **board meeting at B/S/H in Milton Keynes**, afterwards 12.00 until 14.45 hours **working meeting at B/S/H**, 16 members present.

13 December 12.00 until 16.00 hours **visit to Mercedes Benz World in Brooklands, Surrey**, 16 members present.

2008

26 March, 19.30 until 22.45 hours, **VIP dinner discussion at the Reform Club, Cabinet Room, with guest of honour and speaker Reinhard Gorenflos, Partner at KKR Global Investment**, 16 members present.

1 April, 10.00 until 15.00 hours **visit to a major British company Rolls Royce aero engines in Derby**, 12 members present.

11 April, 14.00 until 16.15 hours, **non dom taxation** meeting at Dr Atenstaedt's office **with Angela Beech, partner at Blick Rothenberg chartered accountants**. Present Manfred Graf von Roon, Karl Suetterling, Dr Dieter Pusch, Uwe Hanneck, Roger Wolf, Dr Knorpp, Mr Roh, Dr Ober, Mr Kaufenstein, Gerhard Storch, Mr Mueller and Franz Smet.

22 April, 12.00 until 14.50 hours, **working meeting at DHL Global Mail in Croydon**, 12 members present.

14 May, 12.00 until 14.30 hours, **working meeting at ZF in Nottingham**, 15 members present.

29 July, 19.30 until 22.30 hours, **dinner hosted by the new German Ambassador Georg Boomgaarden (2008-2014)** at his residence, present Dr Bernd Atenstaedt, Clemens Richter, Franz Smet, Mr Quelle of the German Embassy, Mr Williamson of Mercedes, Mr Jaksch of Siemens, Ms Samann of Lufthansa, Mr Zipse of BMW, Mr Hanneck of B/S/H, Mr Meier of Bosch, Mr Purves of Rolls Royce, Mr Siviter of DHL and Mr Dawkins of Bayer, 14 members present.

1 September, 10.00 until 13.30 hours, **visit to a major British company John Lewis Peter Jones Department Store** in Sloane Square, London, 9 members present.

16 September, 19.30 until 22.30 hours, **VIP dinner discussion at the RAC Committee Room with guest of honour and speaker Lord Digby Jones, Minister of State for Trade and Investment**, present chief executives of Bosch, Roll Royce Motors, B/S/H, MAN, ThyssenKrupp, Lufthansa, DHL, Siemens, BMW (MINI) etc, altogether 29 members.

Dinner Discussion on German investment in the UK

with Digby, Lord Jones of Birmingham, KT, Minister of State for Trade and Investment

On 16 September 2008, the Minister of State for Trade and Investment was our guest of honour and speaker in the Committee Room of the Royal Automobile Club, London SW1.



We discussed German business in UK with him and the challenges here. More Employment regulations, no Euro, bad Infrastructure, higher Taxation and Vocational Training are major concerns of German industry in the UK.

We raised a number of questions and the Minister gave us frank answers and assurances for the future.

Some 30 members and guests of GERMAN INDUSTRY UK amongst them the chairmen/ chief executives of BMW, Boehringer-Ingelheim, Bosch, DHL, Lufthansa, MAN, Mercedes-Benz, Rolls-Royce, Siemens, ThyssenKrupp and Volkswagen took part.



3 October, 9.00 until 10.30 hours, **breakfast at Sharaton Tower hotel, Knightsbridge, London SW1** with guest of honour **Guenther Oettinger, Prime Minister of Baden-Wuerttemberg**, 40 members and guests present.

GERMAN INDUSTRY UK

INVITATION

VIP Event



DISCUSSION WITH THE PRIME MINISTER OF BADEN-WÜRTTEMBERG

Mr Günther H. Oettinger MdL, Prime Minister of Baden-Württemberg will be visiting London with a delegation from 1 October to 3 October 2008.

He would like to meet senior representatives of German industry in the UK and members of the Friends of the Christian Democratic Party (CDU) in Britain to discuss German-British business and politics.

If you would like to join the discussion over breakfast at the invitation of the prime minister, please fill in the application form and return it to GERMAN INDUSTRY UK as soon as possible.

The breakfast will take place on **Friday 3 October 2008 from 9.00 until 10.30 am** in the **Trianon Room of the Sheraton Park Tower Hotel, 101 Knightsbridge, London SW1.**

20 November, 12.00 until 15.00 hours, **working meeting at Bentley Motors in Crewe**, 16 members present.



BENTLEY

welcomes **GERMAN INDUSTRY UK**

20 November 2008

Bentley Motors Ltd today welcomed some 15 members of **GERMAN INDUSTRY UK** at their fourth Working Meeting in 2008, to its headquarter in Crewe, Cheshire.



Bentley Motors Ltd in Crewe



Mr Hoffmann, Chief Financial Officer

Mr Juergen Hoffmann, Chief Financial Officer presented Bentley's worldwide operations to our members from ABUS, ANT, CMR, Deutz, German Embassy, Mahle, SILKA, Ticona and WMF amongst others.

A discussion on matters of concern to all of us in German industry in the UK followed the presentation.

After a lunch break we visited the Bentley manufacturing plant.



Mr Hoffmann, Mr Wordie, Mr Allion, Mr Heinen



Mr Quelle, Mr Starke, Mr Wegener, Mr Beech, Mr Straathof



All participants of the Working Meeting



Bentley



2009

26 March, 12.00 until 15.30 hours, **working meeting at tchibo in Epsom**, 15 members present.

20 May, 12.00 until 15.00 hours, **working meeting at Miele in Abingdon**, 15 members present.

8 May, 10.00 until 13.00 hours, **GIUK Panel Discussion on vocational training in Germany and Britain at the Reform Club, London SW1**, sponsored by BMW, Siemens and DHL, speakers German State Secretary, UK Skills Minister, BMW board member and Bentley board member, 40 members and guests present.

30 May, **GIUK office** moved from the Goethe Institute in London to **Ymwlich Isaf, Criccieth in North Wales**, Dr Atenstaedt's cottage.



8 May 2009

GERMAN INDUSTRY UK

in conjunction with



Panel Discussion on Vocational Training in Germany and Britain
at the Reform Club in London SW1 on 8 May 2009

All of us in industry are aware of the importance of vocational training and it has been one of the great concerns of the members of GERMAN INDUSTRY UK for a long time: Too many (short term) programmes not any long term solution in the UK unlike Germany which has a long established dual vocational training system.

We started a dialogue with the Department for Innovation, Universities and Skills some two years ago and discussed our concerns with the Minister for Skills Mr David Lammy MP over dinner in October 2007 (www.gi-uk.co.uk/events2007) followed by a survey amongst German companies in the UK in November 2007 ([click here to download the survey](#)).

In the summer of 2008 Mr Bob Bischof and Dr Bernd Atenstaedt accompanied the Minister to Berlin and Düsseldorf for talks with the German government, employers and unions and visits to training facilities of Mercedes-Benz and Henkel.

Mr David Lammy MP was promoted Minister of State later in 2008 and we continued our dialogue with the new Minister for Skills Lord Tony Young of Norwood Green over dinner in March 2009.

On 8 May 2009 the Minister was one of the speakers of our Panel Discussion on Vocational Training in Germany and Britain together with the German Deputy Minister for Education and Research Mrs Cornelia Quennet-Thielen, Member of the Board of BMW AG Mr Harald Krüger, and Member of the Board of Bentley Motors Ltd Ms Christine Gaskell, in the Reform Club London SW1.



The Reform Club

The event was kindly sponsored by



Dr Bernd Atenstaedt, Chief Executive of GERMAN INDUSTRY UK gave a short introduction and shared the presentations.



Presentations were made by

Mrs Cornelia Quennet-Thielen

Lord Tony Young of Norwood Green



Mr Harald Krüger

Mrs Christine Gaskell



The Presentations were followed by lunch for everyone

Mrs Cornlia Quennet-Thielen and Mr Harald Krüger

Dr Andreas Hoeschen, Mr Anthony Eastwood, Mr Jason Reakes and Mr Herbert Quelle (Ir)



Mr Clemens Richter and Mr Mark Siviter (Ir)

Mr Anthony Eastwood and Ms Christine Gaskell



The discussion after lunch was chaired by Mr Bob Bischof formerly Chief Executive of Jungheinrich and the Boss Group.



Mr Harald Krüger, Mrs Cornelia Quennet-Thielen, Mr Bob Bischof, Lord Young, Ms Christine Gaskell (lr)

The event was a great success with some 50 participants from government, industry, unions, universities and colleges.



2010

15 February, 10.00 until 15.00 hours, **visit to major British company Vodafone in Newbury**, 18 members present.



Vodafone Global HQ, The Connection, Newbury

15 February 2010

Vodafone Global Enterprise today welcomed some 20 members of GERMAN INDUSTRY UK to their Global Headquarters in Newbury, Berkshire, amongst them the Chairmen or Chief Executives of ABUS, ACI, CMR, DHL, Harting, Lufthansa, Siemens, ThyssenKrupp, Washtec, Williams Lea and the Minister Counsellor of the German Embassy.

After an opening statement from Mr Nick Gliddon the Head of Sales - UK, Ireland & Nordics, there were presentations on *Innovation* by Mr Chris Burgess, the Director of Corporate Responsibility, Vodafone Group, on *Machine 2 Machine* by Mr George Galica the Solutions Architect, Vodafone Group. Following a luncheon, kindly sponsored by Vodafone, there were further presentations on *Mobile Innovating Technology* by Albert Hitchcock, Global CIO, Vodafone Group, followed by a *Q&A and Open Discussion* led by Mr Andy McFarlane, Head of Marketing, Vodafone Global Enterprise.

A very rewarding day for all of us.



VODAFONE GLOBAL ENTERPRISE

welcomes

GERMAN INDUSTRY UK



Mr Albert Hitchcock, Global CIO, Vodafone Group with the F1 McLaren car Vodafone sponsors.



Mr Andy McFarlane, Head of Marketing, and Mr Nick Gliddon, Head of Sales - UK, Ireland & Nordics Vodafone - Global Enterprise (L to R)



Mr George Galica the Solutions Architect, Vodafone Group



Mr Chris Burgess, the Director of Corporate Responsibility, Vodafone Group



Speakers from Vodafone and members and guests of GERMAN INDUSTRY UK

**Business Dinner with The Shadow Minister for Business,
Enterprise and Regulation, the Rt Hon Lord Hunt of Wirral PC MBE**



On 22 March 2010, Lord Hunt was our guest of honour and speaker at a dinner held at Brooks's Club, St James, London SW1.



We discussed the business agenda of the forthcoming Conservative Government with Lord Hunt. Some sixteen members and guests took part, amongst them the chairmen or chief executives of BMW, DHL, Lufthansa, Mercedes-Benz, Siemens, ThyssenKrupp, and the Minister Counsellor of the German Embassy.



8 April 2010

Audi Vorsprung durch Technik  welcomes **GERMAN INDUSTRY UK**

AUDI UK today welcomed some 20 members of **GERMAN INDUSTRY UK** for their first working meeting in 2010 at the **Audi** Quattro Rooms, West London Audi in London.



Participants



West London Audi

Mr Greg Levine, Head of Operations presented Audi's UK operations to our members and guests from ABUS, ACI, ANT, Bayer, CMR Controls, Demag, DHL, Wacker Chemicals and WMF, amongst others.



Mr Greg Levine during his presentation



This was followed by a presentation from Dr Bernd Atenstaedt on Skills Training in the UK and a proposed renewable energy park in Wales, a general discussion on our business in the UK and a buffet lunch. A guided tour of the world's largest **Audi** centre, a highly distinctive structure, followed.



21 May, 11.00 until 15.00 hours, **working meeting at RWE power station in Didcot**, 10 members present.

21 May 2010



An **RWE** company

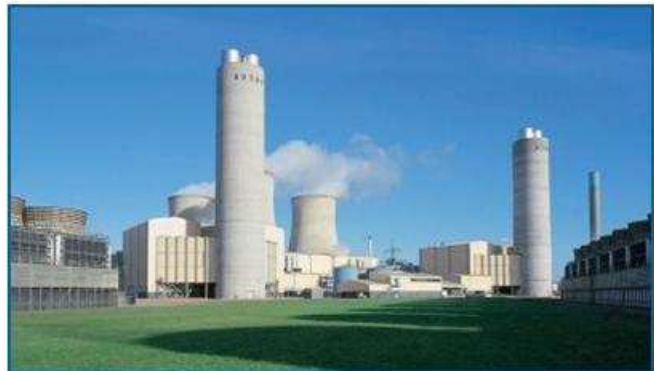
welcomes **GERMAN INDUSTRY UK**

Today **RWE** welcomed some 20 members of **GERMAN INDUSTRY UK** to their second working meeting in 2010 at the Didcot Power Stations in Didcot, Oxfordshire.

Mr Volker Beckers, Group Chief Executive Officer, RWE Npower, our member and host for the day, opened the meeting with a presentation on RWE in the UK.



Mr Volker Beckers



Didcot Power Stations

This was followed by a very informative guided tour of both Didcot Power Stations A and B.



The Control Room at Didcot B



Mr David Cockshott



Some of the participants

Following a buffet lunch, courtesy of RWE, we had a further presentation by Mr David Cockshott, Head of Corporate Markets on Business to Business at RWE Npower, along with a discussion with Mr Beckers, Mr Cockshott, and others.

To finish, we summed up **GERMAN INDUSTRY UK**'s work in the United Kingdom for and on behalf of our members.

A very rewarding day for all participants.

9 June, 9.30 until 14.00 hours, **Joint Meeting of the consortium renewable energy park at the German Embassy**, present Dr Bernd Atenstaedt, Simon Flunder, Laurence Grubb, Clemens Richter, Uwe Hanneck, Armin Brestrich, Mr Quelle and Mr Sauer, German Embassy, Mr Eggleston, Mr Rolls, Mr Rogers, Mr Jackson, and Mr Parker.

15 September, 12.00 until 15.00 hours, **working meeting at Siemens in Frimley**, Surrey, 32 members and guests present.



Mr Andreas Goss during his presentation

SIEMENS today welcomed over 30 members of **GERMAN INDUSTRY UK** to their third working meeting in 2010, at their UK headquarters in Sir William Siemens Square, Frimley, Surrey.

Mr Andreas Goss, Chief Executive of Siemens plc & Cluster North West Europe, presented SIEMENS UK operations to our members and guests from DHL, Lufthansa, MAN Truck & Bus, ROHDE & SCHWARTZ, ThyssenKrupp, Trumpf, Voith Turbo, amongst others.

This was followed with a presentation by Dr Bernd Atenstaedt, Chief Executive of GERMAN INDUSTRY UK, on Skills Training, the proposed German-led Renewable Energy Park in the UK and a general discussion on the UK economy, introduced by Mr Bob Bischof, Chief Economic Advisor of GERMAN INDUSTRY UK.



Meeting in progress



All participants

Participants were then given a tour of the new Siemens Healthcare Diagnostics Training Laboratory on site in Frimley, and finished with a gourmet buffet lunch.



Reception of Laboratory



Inside the Laboratory

17 November, 17.30 until 20.30 hours, working meeting at DHL at East Midlands airport near Nottingham.



Mr Jeroen Eijsink during his presentation

Mann + Hummel, ThyssenKrupp and Voith Turbo, amongst others.

DHL, the largest German owned company in the United Kingdom, today welcomed some 20 members and guests of **GERMAN INDUSTRY UK** to their fourth working meeting in 2010, at their facility at East Midlands Airport in Derbyshire.

Mr Jeroen Eijsink, Managing Director, DHL Freight UK & Ireland, along with **Mr Danny Pedri**, Managing Director, DHL Hubs and Gateways UK & Ireland, presented DHL's operations to participants from Balluff, BOC, Demag, German Embassy, IDS Scheer, Infineon Technologies,



Mr Danny Pedri during his presentation

Also present were **Mr Mark J Parsons**, Vice President - Business Development UK & Ireland for DHL Exel Europe Ltd, and **Ms Sharon Davies**, Director of Corporate Affairs for DHL Express UK & Ireland.



Meeting in progress



This was followed with a presentation by Dr Bernd Atenstaedt, Chief Executive of GERMAN INDUSTRY UK, about our work on the proposed German renewable energy park in the UK and Skills Training, and an open discussion on the current status of the UK economy and how each company was affected. All participants played an active part in the discussions, which proved extremely interesting for everyone.



DHL's freight facility at East Midlands Airport

Following the meeting, participants enjoyed a buffet dinner, and were then given a tour of the freight facility, at East Midlands Airport.



DHL's aircraft at East Midlands Airport

22 November, 17.30 until 19.00 hours, **board meeting** at the Reform Club, present Dr Bernd Atenstaedt, Uwe Hanneck, Franz Smet and Clemens Richter.

22 and 23 November, evening and all day **Conference on Investment in skills and productivity of GIUK** in conjunction with German British Forum and others.



in partnership with



GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UK



REPORT

15th Annual Conference

22-23 November 2010

Investment in skills and productivity: Better training as the key to economic dynamism

Organised by the German British Forum in conjunction with GERMAN INDUSTRY UK, The German Embassy, British Chamber of Commerce in Germany, The German-British Chamber of Industry & Commerce, The SCCO Institute, and The Technician Council, the event was kindly supported by Association of Colleges, Aston University, BMW, Brinkmann & Partner, CBI, Council of British Chambers of Commerce in Europe, E.ON UK, the Foreign & commonwealth Office, National Grid, The Royal Academy of Engineering, SIEMENS, TUC, and unionlearn.

The conference was opened with a dinner, of approximately 100 participants, at the Reform Club on 22 November 2010.



The Rt. Hon Lord Kenneth Baker

The Rt. Hon Lord Kenneth Baker, co-founder of Bakers Dearing Educational Trust, Chair of Edge educational foundation, and former Education Secretary, delivered a speech entitled "Britain needs technicians more than bankers and middle managers".



Mr Steve Holliday

This was followed by Mr Steve Holliday's speech "Europe's high-value industry—assembling the right ingredients to ensure a prosperous and cohesive future". Mr Steve Holliday is Chairman of the Technician Council and Chief Executive of National Grid.



Top table at the dinner

The following day, the Conference was held at Ironmongers' Hall in Shaftesbury Place, London EC2, and began with a welcome by the German Ambassador to the UK, Mr H.E. Georg Boomgaarden; Prof. William Paterson, Chairman of the German-British Forum; and Mr Steve Holliday.



The German Ambassador

After keynote speeches by Mr John Hayes MP, UK Minister for Further Education, Lifelong Learning and Skills and Ms Kornelia Haugg, Head of Department for Vocational Training, Lifelong Learning, German Federal Ministry of Education & Research, which encompassed the topic "Europe's framework for productivity, innovation and sus-



Mr John Hayes MP

tainable growth – Britain's contribution through assembling the best environment for skills and training", the Panel discussion "The bigger picture – Getting the political and economical framework right" took place, chaired by Mr Peter Marsh, Manufacturing Editor of the Financial Times. Guest speakers for this discussion were Mr Martin Doel OBE, Chief Executive of the Association of Colleges; Prof. Matthew Harrison, Director, Education Programmes, The Royal Academy of Engineering; Dr Edward Krubasik, Member of the Supervisory Board, Vallourec; Ms Vicky Pryce, Senior Managing Director, FTI Consulting; and Mr Terry Scuoler, Chief Executive, EEF.

A coffee break followed before moving on to the next Panel discussion: "Implementation – Practical steps towards building a high-skill, high-productivity economy". This session was chaired by Mr Robert Bischof, Chief Economic Advisor to GERMAN INDUSTRY UK, and guest speakers were Dr Hubert Ertl, Lecturer, University of Oxford; Mr Simon Nathan, Senior Policy Advisor on Education & Skills, Confederation of British Industry; Mr Dave Hogan, Manager of Engineering – Programmes & Support Performance Excellence, BAE Systems; Mr Toby Peyton-Jones, HR Director, Siemens UK and NW Europe Cluster; Mr Bernard Molloy, Managing Director, Hoppecke Industrial Batteries Ltd; and Mr Tom Wilson, Director of unionlearn, TUC. All participants were then offered a buffet lunch.



Prof William Paterson, Dr Edward Krubasik, Mr Peter Marsh (L to R)

The conference was extremely interesting for all participants, of which there were approximately 80 in number.



The conference in session

3 March, 12.00 until 15.00 hours, **working meeting at MAN in Swindon**, 28 members present.



Man Truck and Bus UK Ltd welcomed some 30 members and guests of **GERMAN INDUSTRY UK** to their first working meeting this year, on Thursday, 3 March 2011, at their headquarters in Swindon.



Mr Des Evans



Mr Axel Herrmann

Mr Des Evans, Chief Executive Officer for Northern Europe, along with **Mr Axel Herrmann, Chief Financial Officer for Northern Europe**, presented MAN Truck and Bus's operations worldwide and in the UK to participants from BOC, BSH, Demag, DHL, German Embassy, IDS Scheer, Lufthansa, Mahle, Rohde & Schwarz, ThyssenKrupp, ZF, amongst others.

This was followed with a presentation by Dr Bernd Atenstaedt, Chief Executive of GERMAN INDUSTRY UK, about our work on the proposed German renewable energy park in the UK and Skills Training, and a discussion on German business in the United Kingdom, which is at this stage looks good overall after two or three years of decline.



Participants



Mr Des Evans with the Training Manager

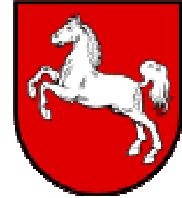
Following the meeting, participants enjoyed a buffet lunch, and were then given a tour of the MAN training facility.

21 March, 12.30 until 14.45 hours, VIP lunch in Reform Club with guest of honour and speaker David McAllister, Prime Minister of Lower Saxony, 28 members present.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

LUNCHEON AND DISCUSSION WITH MR DAVID MCALLISTER MdL PRIME MINISTER OF THE STATE OF LOWER SAXONY



The Prime Minister giving his address

On 21 March 2011, Mr David McAllister MdL, Prime Minister of the State of Lower Saxony, was our guest of honour and speaker at a luncheon held at The Royal Overseas League Club, in London SW1.



Royal Overseas League Club, London

Some thirty members and guests took part, amongst them, our patron, the German Ambassador and members of the board of DHL, IDS Scheer, Rolls-Royce, Salzgitter Mannesmann, ThyssenKrupp, and Volkswagen. The topic for discussion was "Business in the UK" and a valuable contribution was made by all those who attended.



Mr Robin Woolcock, Volkswagen UK, speaking



Mr Simon Flunder, ThyssenKrupp UK, speaking



Dr Christine Hawighorst, Prime Minister's Office, and other guests



Participants

24 March, 19.30 until 22.30 hours, VIP dinner discussion to celebrate the 35th anniversary of GIUK with guest of honour and speaker David Lidington MP, Minister of State for Europe, 27 members present.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

35th ANNIVERSARY DINNER WITH MR DAVID LIDINGTON MP MINISTER FOR EUROPE FOREIGN AND COMMONWEALTH OFFICE



The Minister giving his speech

Some thirty members and guests took part, amongst them the Minister Plenipotentiary of the German Embassy, and members of the board of Bentley Motors, BMW, BOC, DHL, IDS Scheer, MAN, Stihl, ThyssenKrupp, and Voith Turbo.

GERMAN INDUSTRY UK celebrated its 35th anniversary last year, and marked the occasion with a dinner on 24 March 2011, at the Reform Club, in London SW1, with Mr David Lidington MP, Minister for Europe, as our Guest of Honour and Speaker.



The Minister answering questions



Participants



Participants

The Minister spoke on "Business Relations between Britain and Germany and the way ahead for industry in 2011", and this was followed by a discussion. An enjoyable evening was had by all those who attended.

23 June, 11.30 until 15.30 hours, **working meeting at Bosch Worcester**, 15 members present.

BOSCH WELCOMES

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

23 June 2011

BOSCH Thermotechnology Ltd welcomed some 20 members of **GERMAN INDUSTRY UK** to their third working meeting this year, on Thursday, 23 June 2011, at their headquarters in Worcester.

Our member, **Dr Klaus-Peter Fouquet, President of Robert BOSCH Ltd** introduced Bosch in the UK. Then we had presentations on Worcester's operations from **Mr Richard Soper, Managing Director, Mr Carl Arntzen, Sales and Marketing Director, Mr Bob Murdoch, Manufacturing Director and Ms Brigitte Malige, Finance and Administration Director.**



Dr Klaus-Peter Fouquet



Mr Richard Soper

Members present were from ABUS, AKG, ANT, Balluff, Demag, DHL, HOPPECKE, Lufthansa, Rohde & Schwarz, SIKLA, ThyssenKrupp, amongst others.



Mr Carl Arntzen



Mr Bob Murdoch



Ms Brigitte Malige

This was followed with a presentation by Dr Bernd Atenstaedt, Chief Executive of GERMAN INDUSTRY UK, about our work on the proposed German renewable energy park in the UK and Skills Training.



All participants



Factory

Following the meeting, participants enjoyed a buffet lunch, and were then given a tour of the plant.



WELCOMES

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

22nd September, 2011

Voith Turbo Ltd welcomed some 15 members of **GERMAN INDUSTRY UK** to their fourth working meeting this year, on Thursday, 22 September 2011, at their headquarters in Croydon.



Voith Turbo Ltd, Croydon



Mr Rhys Jarvis

Our member, **Mr Rhys Jarvis, Managing Director of Voith Turbo Ltd** introduced Voith Worldwide and in the UK.

Members present were from the German Embassy, ANT Telecommunications Ltd, DHL Global Mail (UK) Ltd, AKG UK Ltd, ABUS Crane Systems Ltd, BASF plc, Fuchs Lubricants (UK) plc, ZF Services UK Ltd, Siemens Holdings plc, amongst others.

Following the presentation, we were given a tour of the plant and then all participants enjoyed a buffet lunch courtesy of Voith Turbo Ltd.



Factory Tour



Factory Tour

This was followed by a presentation by Dr Bernd Atenstaedt, Chief Executive of GERMAN INDUSTRY UK, about our work on behalf of our members.



All participants


A very enjoyable and rewarding day was had by all.

8 October, 10.30 until 14.00 hours, GIUK Panel Discussion on renewable energy at German House, Belgrave Square with speakers German State Secretary Katharina Reiche, Dr Hans Buenting, Chief Executive Officer of RWE innogy and Minister of State Charles Hendry MP.





GERMAN INDUSTRY UK
THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM



Special Event 1/11

Panel Discussion


Renewable Energy in the UK and Germany

Friday, 28 October 2011

10.30 until 14.00

German House
34 Belgrave Square
London
SW1X 8QB

In conjunction with:



Supported by:



We are all aware of the importance of renewable energy today and GERMAN INDUSTRY UK is in discussion with the Department for Business and the Department of Energy & Climate Change about renewable energy in the UK on behalf of our member companies. We have also been working on a major project of setting up a German led renewable energy park in the UK with a number of our member companies for some time.

We arranged the Panel Discussion to hear from the British and German Governments and utilities about what the future holds in both countries.

We were welcomed by our Patron, **HE Georg Boomgaarden, German Ambassador to the Court of St James's** who very kindly sponsored our event.



HE Georg Boomgaarden

Dr Bernd Atenstaedt, Chief Executive of GERMAN INDUSTRY UK, gave a short introduction and chaired the Panel Discussion.



Dr Bernd Atenstaedt

We had statements from:

Parliamentary State Secretary Ms Katherina Reiche MdB, Federal German Ministry for the Environment,

Minister of State, Mr Charles Hendry MP, Department of Energy & Climate Change,

Dr Hans Bunting, Chief Financial Officer, RWE Innogy GmbH and

Mr David Walker, Development Director, Scottish Power / Iberdrola Renewables Offshore



Ms Katherina Reiche MdB



Mr Charles Hendry MP



Dr Hans Bunting



Mr David Walker

Apart from the Statements there were sessions for questions and answers before a very enjoyable buffet lunch, courtesy of the German Embassy.



Participants during the presentations
In the centre, the German Ambassador and Mrs Boomgaarden



Participants during lunch

The Panel Discussion was a great success with some 50 participants taking part.



carillion **WELCOMES**
GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

4 November, 2011

Carillion plc welcomed some 15 members of **GERMAN INDUSTRY UK** to their second Visit to a Major British Company this year, on Friday, 4 November 2011, at their major construction site in Leeming Bar, North Yorkshire.

The visit was hosted by **Mr Mark Davies, Managing Director of Carillion Civil Engineering and Carillion Rail**, who introduced Carillion plc.



Mr Mark Davies



We then had presentations from **Mr Mark Lee, Senior Construction Manager, Mrs Sue Housley, HA Lean Technical Manager, Mr Chris Hayton, Carillion Project Director, and Mr Duncan Elliott, Carillion HA Account Director.**



Mr Mark Lee



Mrs Sue Housley



Mr Chris Hayton



Mr Duncan Elliott

Following the presentations, all participants enjoyed a buffet lunch courtesy of Carillion plc.

We were then given a tour of the site which was followed by a round table discussion.



Members present were from ABUS Crane Systems, Fuchs, Software AG (UK), ThyssenKrupp and Voith Turbo, amongst others.



All participants

A rewarding and enjoyable day for all those who took part.

24 November, 12.00 until 15.15 hours, **working meeting at Carl Zeiss NTS in Cambridge**, 15 members present, followed by **board meeting**, 15.30 until 16.30 hours, present Dr Bernd Atenstaedt, Simon Flunder, Uwe Hanneck, Bob Bischof and Barry Stickings.

 **WELCOMES**
GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

24 November, 2011

Carl Zeiss NTS Ltd welcomed some 15 members of **GERMAN INDUSTRY UK** to their fifth Working Meeting this year, on Thursday, 24 November 2011, at their factory in Cambridge.

The visit was hosted by **Mr Bob Taylor, Managing Director of Carl Zeiss NTS Ltd** who talked about his work in the UK and Zeiss Worldwide.



Carl Zeiss Factory



Mr Bob Taylor

Members present were from ABUS, AKG, ANT, Balluff, DHL, Software, ThyssenKrupp amongst others.



A presentation was then given by **Mr Florian Hermle, Chief Executive of Balluff GmbH**, who was visiting the UK.



Mr Florian Hermle



All participants

Following the presentations, all participants enjoyed a buffet lunch courtesy of Carl Zeiss NTS Ltd before being given a tour of the factory.



The presentations given by Mr Taylor and Mr Hermle were excellent and highly praised by everyone present and made the day at Carl Zeiss NTS Ltd very enjoyable and rewarding.

2012

30 January, 12.30 until 14.30 hours, **meeting with Lord Stephen Green, Minister of State, Department for Business** at 1 Victoria Street, London, SW1.

21 March, 12.00 until 15.00 hours, **working meeting at Fuchs Lubricants in Stoke on Trent**, 11 members present.



WELCOMES GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

21 March, 2012

Fuchs Lubricants UK plc welcomed some 12 members of **GERMAN INDUSTRY UK** to their first Working Meeting this year, on Wednesday 21 March, 2012, at their Hanley Plant in Stoke-on-Trent.



Fuchs Lubricants UK plc

The meeting was hosted by **Mr Richard Halhead, Managing Director of Fuchs Lubricants UK plc** who talked about Fuchs in the UK and Worldwide, which has generated record sales revenues and earnings in 2011.



Mr Richard Halhead

Members then discussed the economic situation and business prospects for German industry in the UK. This was followed by a presentation by our Chairman and Chief Executive, Dr Bernd Atenstaedt, on the work of GERMAN INDUSTRY UK for and on behalf of members, in particular lobbying Government Ministers in London and Cardiff.



All participants

Members present were from ABUS, ANT, Balluff, Carl Kammerling, Demag Cranes, E.ON, Harting and Mann + Hummel, amongst others.

Following the presentations, all participants enjoyed a buffet lunch courtesy of Fuchs Lubricants UK plc before being given a tour of the plant.



A very enjoyable and rewarding day was had by all.

16 May, 12.00 until 15.00 hours, **working meeting at Software in Bracknell**, 15 members present.



WELCOMES

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

16 May, 2012

Software AG (UK) Ltd welcomed some 15 members of **GERMAN INDUSTRY UK** to their second Working Meeting this year, on Wednesday 16 May, 2012, at Software AG UK's head office in Bracknell.



Software AG (UK) Ltd

The first presentation, on Software AG Worldwide, was given by **Mr Gary Halfpenny, Senior Vice President** and this was followed by a presentation by **Mr Andrew Morrish, Vice President** who talked about Software AG in the UK.



Mr Gary Halfpenny



Mr Andrew Morrish



Mr Andy Jones

Members then discussed the economic situation, introduced by our Chief Economic Advisor, Mr Bob Bischof, and business prospects for German industry in the UK. This was followed by a presentation by our Chairman and Chief Executive, Dr Bernd Atenstaedt, on the work of GERMAN INDUSTRY UK for and on behalf of members, in particular lobbying Government Ministers in London and Cardiff.

Members present were from ABUS, AKG, DHL, Lufthansa, Mahle, ThyssenKrupp, WashTec, WMF and the German Embassy amongst others.

Following the presentations, all participants enjoyed a buffet lunch courtesy of Software AG (UK) Ltd before a showcase visit presented by Mr Andy Jones, Head of Solutions.



Participants during the meeting



All participants

This was a very enjoyable and highly interesting day.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

The Rt Hon the Lord Green of Hurstpierpoint
Minister of State for Trade and Investment,
Department for Business, Innovation & Skills
1 Victoria Street
London
SW1H 0ET

27 June, 2012

Dear Minister

Challenges Facing the German Automotive Sector in the UK

Thank you very much again for hosting the meeting on 25 June at the Department for Business to discuss the way forward for the German automotive sector in the UK. We are very grateful for the opportunity to put forward our views and appreciate you giving us so much of your valuable time to listen to us.

Please be assured we will do our best to support you to make the UK the preferred location, after Germany, for the automotive sector in Europe.

Yours faithfully



DR BERND ATENSTAEDT

**CHAIRMAN AND CHIEF EXECUTIVE
GERMAN INDUSTRY UK**

**UK DIRECTOR
FEDERATION OF GERMAN INDUSTRY (BDI)**

5 July, 10.00 until 15.00 hours, visit to major British company Arriva (owned by Deutsche Bahn) in London, Finchley Road, 11 members present.

  **WELCOMES**
GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

5 July, 2012

Arriva plc - London Overground Rail Operations Ltd welcomed some 15 members of **GERMAN INDUSTRY UK** to their first visit to a Major British Company this year, on Thursday 5 July, 2012, at Overground House, London NW3, Headquarters of LOROL.



Presentations on London Overground were given by **Mr Mark Eaton, Concession Director** and **Mr Dave Wornham, Customer Services Director**.



Mr Mark Eaton



Mr Dave Wornham

Following a short walk with **Mr Dave Wornham** and Mr Bruce Pollard, Commercial Performance Manager, participants were taken by train from South Hampstead to Willesden Junction for a tour of the depot with Mr Thom Fuller, Depot Manager. A train from Willesden Junction to New Cross Gate then allowed us to tour this depot with **Mr Stuart Griffin, Operations Director**, after enjoying a buffet lunch courtesy of London Overground Rail Operations Ltd.



Willesden Junction Depot



New Cross Gate Depot

Members present were from ABUS, ACI, ANT Telecommunications, AKG, Harting, Software, WashTec and the German Embassy amongst others.



All participants

This was a very enjoyable and highly interesting day with a very successful company.

13 September, 12.00 until 15.00 hours, **working meeting at BMW Hams Hall near Birmingham**, 18 members present.

27 September, 10.00 until 13.00 hours, **meeting of German Welsh Apprenticeship Group in Senedd, Cardiff Bay**, 25 members and guests present.

BMW Plant Hams Hall WELCOMES GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

13 September, 2012

BMW Plant Hams Hall welcomed some 20 members of **GERMAN INDUSTRY UK** as they played host to the third Working Meeting of the year on Thursday 13 September 2012.



BMW Plant Hams Hall



Mr Nick Spencer

All participants enjoyed a buffet lunch before Plant Director, Mr Nick Spencer, gave a presentation on BMW Group and the Hams Hall plant.

Members then discussed the economic situation in the UK, introduced by our Chief Economic Advisor, Mr Bob Bischof, and business prospects for German industry in the UK. This was followed by a presentation by our Chairman and Chief Executive, Dr Bernd Atenstaedt, on the work of GERMAN INDUSTRY UK for and on behalf of members, in particular lobbying Government Ministers in London and Cardiff.

At the end of the meeting, members were taken on a tour of the plant.

Members present were from ABUS, ACI, AKG, ANT, Brose, CK, Demag, Fuchs, Harting, Huf, Software, ThyssenKrupp and ZF. We were very pleased to also welcome guests from the German Embassy, AKG and Rodenstock.



All participants

This was a very enjoyable and highly interesting day.

2 November, 9.00 until 14.00 hours, GIUK Panel Discussion with co-host German Embassy on Location Germany and UK at German House in London, Belgrave Square with speakers Nick Baird, Chief Executive Officer UKTI, Roland Aurich, Chief Executive Officer Siemens, Karl Heinz Streibich, Chief Executive Officer Software AG, Dr Jurgen Friedrich, Chief Executive Officer Germany Trade and Investment and Steve Churchhouse, Vice President Roll Royce aero engines, 35 members and guests present.





Special Event 1/12

Panel Discussion

Business Locations UK and Germany

Friday, 2 November 2012
09.00 until 14.00

The German House
34 Belgrave Square
London
SW1X 8QB

In conjunction with:



Supported by:



Both the **UK and Germany** are top locations for companies from across the World and the Federation of German Industries (BDI) and GERMAN INDUSTRY UK are working closely with the British and German Governments to constantly improve the conditions for companies to set up and operate in both countries.

We arranged the Panel Discussion to hear from the British and German Governments and companies about what the future holds in both countries.

We were welcomed by **Joachim Baron von Marschall, Minister, Head of Economic & Financial Affairs, German Embassy**, who very kindly co-hosted our event and chaired the first part.



Joachim Baron von Marschall

Dr Bernd Atenstaedt, Chairman and Chief Executive of GERMAN INDUSTRY UK and UK Director of the Federation of German Industries (BDI), then gave a short introduction and later chaired the second part of the event.



Dr Bernd Atenstaedt

We had statements from:

Dr.-Ing. Jürgen Friedrich, Chief Executive, Germany Trade & Invest



Dr.-Ing. Jürgen Friedrich

Mr Nick Baird, Chief Executive, UK Trade & Investment, Department for Business, Innovation & Skills



Mr Nick Baird

Mr Steve Churchhouse, Executive Vice President, Rolls-Royce plc



Mr Steve Churchhouse

Mr Roland Aurich, Chief Executive, Siemens plc & Cluster North West Europe



Mr Roland Aurich

Mr Karl-Heinz Streibich, Chief Executive, Software AG



Mr Karl-Heinz Streibich

Apart from the Statements there were sessions for questions and answers before a very enjoyable buffet lunch, sponsored by UK Trade & Investment and Germany Trade & Invest.



Participants during the presentations



Participants during lunch



The Panel Discussion was a great success with some 40 participants taking part.

21 November, 12.00 until 15.30 hours, **working meeting at Mann and Hummel in Wolverhampton**, 9 members present. Followed, at 15.30 until 16.30 hours, by **board meeting**, present Dr Bernd Atenstaedt, Barry Stickings, Uwe Hanneck and Bob Bischof.



WELCOMES

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

21 November, 2012

Mann + Hummel (UK) Ltd welcomed some 12 members of **GERMAN INDUSTRY UK** to their fourth Working Meeting this year, on Wednesday 21 November 2012, at their Head Office and Production Plant on the Hilton Cross Business Park, Featherstone, Wolverhampton.



Mann + Hummel, Featherstone



Mr Ivor Ng

The meeting was hosted by our Member, **Mr Ivor Ng, Managing Director of Mann + Hummel (UK) Ltd** who presented Mann + Hummel in the UK and Worldwide. **Mr Paul Chapman, UK Operations Manager**, then talked about their production, in particular for the automotive industry.



Mr Paul Chapman

Members then discussed the economic situation and business prospects for German industry in the UK.



Some participants during the meeting



Group photograph

Members present were from ANT, Balluff, Hoppecke Industrial Batteries, Software and ZF Services amongst others.

Following the presentations, all participants enjoyed a buffet lunch courtesy of Mann + Hummel (UK) Ltd before being given a tour of the manufacturing plant, led by Mr Paul Chapman and Mr Tim Jones, Engineering Manager.



Participants touring the plant

A very rewarding day was had by all.

4 December, 12.00 until 15.00 hours, **working meeting at Porsche in Reading**, 12 members present.

Porsche Cars
Great Britain Ltd

WELCOMES

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

4 December, 2012

Porsche Cars Great Britain Ltd welcomed some 12 members of **GERMAN INDUSTRY UK** to their fifth Working Meeting this year, on Tuesday 4 December, 2012, at their Head Office in Reading.



Porsche Cars Great Britain Ltd, Head Office, Reading

The meeting was hosted by **Mr Chris Craft, Managing Director of Porsche Cars Great Britain Ltd** who talked about Porsche in the UK and Worldwide.



Mr Chris Craft



Participants during the meeting

Members then discussed the economic situation and business prospects for German industry in the UK.

Members present were from ABUS, ACI, AKG, Balluff, CMR, Software and a guest from the German Embassy, amongst others.

Following the presentations, all participants enjoyed a buffet lunch courtesy of Porsche Cars before being given a tour of the workshop.



All participants



Workshop tour

A very enjoyable and rewarding day was had by all.

4 March, 18.00 until 19.15 hours, first **brainstorming of board and advisory council** at the Royal Over-Seas Club, present Dr Bernd Atenstaedt, Uwe Hanneck, Andrew Clarke, Bob Bischof, Barry Stickings, Clemens Richter, Franz Smet, John Radford, Simon Flunder and Laurence Grubb, followed by **dinner**, 19.30 until 22.00 hours, with the **German Ambassador HE Georg Boomgaarden** at the Royal Over-Seas Club.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

**Dinner Discussion with
H.E. Georg Boomgaarden**

VIP Event One/13

**Ambassador of Germany to the Court of St James's
Patron of GERMAN INDUSTRY UK**



4 March, 2013



Royal Over-Seas League Club

The Board and Advisory Council of GERMAN INDUSTRY UK invited the German Ambassador to a Dinner Discussion on 4 March at the Royal Over-Seas League Club, London, SW1.

We gave him an overview of our business in the UK, discussed the British economy, then had a lively debate on the UK and the European Union.



H.E. Georg Boomgaarden

Present at the Dinner Discussion were:

Board Members: Dr Bernd Atenstaedt, UK Director of the Federation of German Industry (BDI), Mr Andrew Clarke, Managing Director of Demag Cranes and Components Ltd, Mr Laurence Grubb, Managing Director of AKG UK Ltd, Mr John Radford, Managing Director of Balluff Limited, Mr Clemens Richter, Managing Director of CMR Controls Ltd and Mr Franz Smet, Managing Director of ACI Group Ltd.

Advisory Council Members: Mr Bob Bischof, Former Managing Director of Jungheinrich UK Ltd, Mr Simon Flunder, Former Chairman of ThyssenKrupp UK plc, Mr Ernst-Uwe Hanneck, Former Managing Director of BSH Home Appliances Ltd and Professor Barry Stickings CBE, Former Chairman of BASF plc.

Also present was Dr Stefan Kordasch, Counsellor, Economic & Financial Affairs at the German Embassy.



Participants during the dinner

This was a very rewarding and enjoyable evening and we are all grateful to our Board Member Mr Clemens Richter, who kindly sponsored the dinner.

14 March, 12.00 until 15.00 hours, working meeting at ee T-Mobile in London, 20 members present.



WELCOMES GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

14 March, 2013

Everything Everywhere Ltd (Orange/T-Mobile) welcomed some 20 members of GERMAN INDUSTRY UK to their first Working Meeting this year, on Thursday 14 March, 2013, at their Head Office in London, W2.

Our member, **Mr Ralf Brandmeier, Chief Performance Officer** gave an overview of EE's business. Everything Everywhere Ltd is a 50:50 joint venture between Deutsche Telecom and France Télécom formed in 2010 through the merger of their respective T-Mobile and Orange businesses in the UK. EE employs 15,000 people and has 27 million customers in the UK.

EE are the UK's largest communications company who have launched the UK's first mobile 4G network, 4GEE. At the meeting we were all presented with the opportunity to experience this as we were all given a free Mobile WiFi device to use and keep, giving us all free 4GEE for two months. We are all extremely grateful for the gift and will value this wireless superfast 4GEE.



Mr Ralf Brandmeier



Participants during the meeting

After the overview by Mr Brandmeier, members discussed the economic situation in the UK, followed by a presentation by our Chairman and Chief Executive, Dr Bernd Atenstaedt, on the work of GERMAN INDUSTRY UK for and on behalf of members.

Members present were from AKG, ANT, Balluff, E.ON, Harting, Lufthansa, Software AG, Washtec and ZF, plus guests from the British-German Association, the German Embassy and OMFIF amongst others.

An overview of products and demonstrations of communications solutions was given by Mr Andy Summerfield, Corporate Sales Director and colleagues, before a buffet lunch courtesy of EE.

After the lunch our Guest Speaker **Mr David Marsh CBE, Chairman of OMFIF** talked about the way forward for the UK in the EU, followed by an open discussion.



Mr David Marsh CBE



Participants following the meeting



All participants

This was a very enjoyable and highly interesting first working meeting.

31 May, 10.00 until 11.00 hours, second **brainstorming of the board at Mercedes-Benz in Milton Keynes**, 9 present. Followed by **working meeting**, 11.00 until 15.00 hours, **guest speaker at lunch Mark Lancaster MP**, 25 members present.



Mercedes-Benz

WELCOMES

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

31 May, 2013



Mercedes-Benz UK Ltd
Head Office

Mercedes-Benz UK Ltd welcomed some 30 members of **GERMAN INDUSTRY UK** to their second Working Meeting this year, on Friday, 31 May 2013, at their Head Office in Milton Keynes.

Our member, **Mr Marcus Breitschwerdt, President and Chief Executive Officer**, gave an overview of Daimler's history, global operations and Mercedes-Benz's business in the UK. The Mercedes-Benz UK group of companies directly employs over 4,000 people and 11,000 colleagues at independent retailers.



Mr Marcus Breitschwerdt

Members then discussed the way forward for German business in the UK, introduced by Mr Bob Bischof, our Economic Advisor, followed by an update on the work of GERMAN INDUSTRY UK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Participants during the meeting



Dr Bernd Atenstaedt

Members present were from AKG, ANT, BSH, CMR, Demag, Fuchs, Harting, Hoppecke, Mahle, Software, Stihl, Voith, Volkswagen, WashTec, WMF, ZF as well as guest Baron von Marschall, Minister and Head of the Economic Department at the German Embassy, who is leaving London at the end of July.



Mr Mark Lancaster TD MP

Dr Atenstaedt thanked Baron von Marschall for his great support over the past few years and wished him well for his new position as German Ambassador to Cambodia as from 1 August this year.

After the buffet lunch, courtesy of Mercedes-Benz, our Guest Speaker **Mr Mark Lancaster TD MP, Lord Commissioner of Her Majesty's Treasury** talked about the way forward for the British economy. This was followed by a lively discussion.

Afterwards members were given a guided tour of the showrooms and the in-house Training Academy, by Mrs Iris Jos-Wynne and Mr David Joyce. The Academy was visited by Prime Minister David Cameron MP on 11 March this year.



Baron von Marschall



Some participants in the Showroom



Mercedes-Benz very kindly gave all participants a gift, a book called **Some participants in the Training Academy** 'Cool Brands 2012/13' on which they appear on the front cover. This was a very rewarding and enjoyable day.

20 September, 12.00 until 15.00 hours, **working meeting at ThyssenKrupp aerospace in Birmingham**, 16 members present.

 **ThyssenKrupp** **WELCOMES**
GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

20 September, 2013



Mr Terry Sargeant

ThyssenKrupp Aerospace UK Ltd welcomed some 20 members of **GERMAN INDUSTRY UK** to their third Working Meeting this year, on Friday, 20 September 2013, at the site in Birmingham.

Our member, **Mr Terry Sargeant, Chairman and Country Representative of ThyssenKrupp UK plc**, talked about ThyssenKrupp Worldwide and in the UK which employs some 2,000 people here.



ThyssenKrupp Aerospace UK Ltd

Members then discussed salaries and wages and working conditions in the UK, introduced by Mr Bob Bischof, our Chief Economic Advisor, followed by an update on the work of GERMAN INDUSTRY UK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Some participants during the meeting

Members present were from Abus, AKG, ANT, CK, CMR, Demag, Lufthansa, Powell, Rohde & Schwarz, and VW as well as guest Dr Andreas Prothmann, Head of the Economic and Financial Affairs Department at the German Embassy in London.



Mr Volker Beckers

After the buffet lunch, courtesy of ThyssenKrupp, our Guest Speaker **Mr Volker Beckers, Member of the Board, HM Revenue and Customs and Chairman of the Scrutiny Committee (formerly Group CEO of RWE npower)** talked about the UK electricity market reform. This was followed by a lively discussion.

Mr John Stevens, former MEP, then gave a presentation on the UK and the EU and talked in particular about next years' European elections.



Mr John Stevens



All participants

This was a very rewarding day for us all.

5 November, 11.30 until 14.30 hours, **working meeting at Eon in Coventry with the Lord Mayor of Coventry Cllr Gary Crookes as guest speaker during lunch**, 20 members present.

e.on WELCOMES GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

5 November, 2013



Head Office Reception, E.ON UK

E.ON UK plc welcomed some 20 members of **GERMAN INDUSTRY UK** to their fourth Working Meeting this year, on Tuesday, 5 November 2013, at their Head Office in Coventry.

Our member, **Mr René Matthies, Chief Financial Officer**, talked about E.ON's business in the UK. E.ON is one of the UK's leading power and gas companies employing some 12,000 people. Also present from E.ON UK were Ms Sara Vaughan, Director of Strategy and Regulation, Mr Nico Köllner, Head of UK Planning and Reporting and Mr Gary Burmiston, Financial Controller.



Mr René Matthies



Some participants during the meeting

Following a lively discussion, members were then given an update on the work of GERMAN INDUSTRY UK by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Some participants during the presentation

Members present were from ANT, Balluff, Harting, Hoppecke, Software, WMF and ZF. We were pleased to welcome guests Mr Cameron Bowie, Managing Director of Hapag-Lloyd (UK) Ltd, Dr Stefan Kordasch, Counsellor at the German Embassy, Ms Kirin Kalsi, Honorary Consul, The Federal Republic of Germany and Legal Counsel, E.ON UK and Mr John Bourne from Coventry Council.



The Lord Mayor of Coventry

During the buffet lunch, courtesy of E.ON UK, our Guest Speaker **The Right Worshipful the Lord Mayor of Coventry, Councillor Gary Crookes**, talked about business in the Coventry area and their links with Germany.



Some participants during the lunch



All participants

This was a very rewarding and enjoyable day.



The Lord Mayor of Coventry and Ms Sara Vaughan

6 November, 9.30 until 14.00 hours, **driving experience at Porsche in Silverstone**, present Dr Bernd Atenstaedt, Tim Bertram, Chief Financial Officer of Miele, Andrew Clarke, Chief Executive Officer of Demag, Graham Truckel, Chief Executive Officer of ZF, Mike Huggon, Chief Executive Officer of BOC, Christian Schindler, Chief Executive Officer of Lufthansa, Terry Seargent, Chief Executive Officer of ThyssenKrupp, Franz Smet, Chief Executive Officer of ACI Group and Dr Andreas Prothmann of the German Embassy.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM



PORSCHE

Porsche Driving Experience Day

Special Event One/13

6 November, 2013



Porsche at Silverstone

As part of the **GIUK Cross-Membership Incentive Service**, our Member, Mr Chris Craft, Managing Director of Porsche Cars GB Limited, very kindly invited some of us to a Driving Experience Day at the Silverstone Circuit, home of British Motorsport. The day was hosted by **Mr Peter Mahon, General Manager Operations and Mr Jonathan Maynard, Pre-Owned and Corporate Sales Manager**. We were given the opportunity to drive the whole range of Porsche cars.



Porsche Driving Experience Centre



Participants in the Porsche Restaurant during lunch

Members present were Mr Tim Bertram, CFO of Miele Company Limited, Mr Andrew Clarke, MD of Demag Cranes and Components Ltd, Mr Mike Huggon, MD UK & Ireland of BOC Limited, Dr Andreas Prothmann, Head of Department Economic and Financial Affairs of the German Embassy, Mr Terry Sargeant, Chairman and Country Representative of ThyssenKrupp UK plc, Mr Christian Schindler, Director UK & Ireland of Lufthansa German Airlines, Mr Franz Smet, MD of ACI Group Ltd, Mr Graham Truckel, MD of ZF Services UK Ltd and Dr Bernd Atenstaedt, Chairman and Chief Executive of GERMAN INDUSTRY UK.



Mr Jeremy Palmer, one of the driving consultants



This was a very rewarding and exciting day.



Our members, Mr Franz Smet and Mr Mike Huggon (L to R)



Porsche Tracks at Silverstone

UNIPART GROUP WELCOMES GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

15 November, 2013



Mr John Neill CBE

Unipart Group welcomed some 20 members of GERMAN INDUSTRY UK to their Visit to a Major British Company this year, on Friday 15 November 2013, at Unipart House, Cowley, Oxford.

Mr John M Neill CBE, Chairman and Group Chief Executive, welcomed the group and gave an overview of Unipart's business and talked in particular about the 18 principles of the Unipart Way. Mr Sven Kirkerup, Finance Director, Unipart Logistics and Mr Bernard Molloy, Global Industrial Logistics Director, and also Member of GERMAN INDUSTRY UK, also took part.



The 18 Principles of The Unipart Way



Mr Sven Kirkerup



Mr Bernard Molloy



Unipart Warehouse



Participants during the meeting



Most participants, with bears supporting the 2013 Children in Need Appeal

The group split in two. Group one were taken on a tour of the Teaching Distribution Centre with Mr Andy Mair, Finance and Commercial Manager and Mr Malcolm Brain, Homebase Shift Team Leader. The group then visited the Teaching Office with Ms Charlotte Line, Financial Controller, Shared Services. Group two first visited the Teaching Office with Ms Charlotte Line and then had a tour of the Teaching Distribution Centre with Mr Andy Mair and Mr Jimmy Light, Unipart Automotive Shift Manager.

Members present were from ACI, ANT Telecommunications, AKG, Balluff, Brose, Demag, Fuchs, Harting, Powell, Software and ZF amongst others.



Mr Andy Mair



Ms Charlotte Line



Mr Malcolm Brain

This was followed by a lively discussion in the Art Room over lunch, courtesy of Unipart Group.

This was a rewarding and enjoyable day with a very successful company.

2014

16 January, 9.30 until 14.30 hours, **visit to major British company Babcock International at Brunel University in Uxbridge**, 10 members present. followed by a **board and advisory council meeting**, 14.30 until 15.15 hours. Present Dr Bernd Atenstaedt, Laurence Grubb, Bob Bischof, Simon Flunder, Uwe Hanneck and Franz Smet.



WELCOMES

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

16 January, 2014



Mr Kevin Thomas

Babcock International Group plc and Brunel University welcomed some 20 members of **GERMAN INDUSTRY UK** to their first Visit to a Major British Company this year, on Thursday 16 January 2014, at Brunel University, Uxbridge.

Mr Kevin Thomas, Chief Executive, Support Services Division, Babcock International Group plc welcomed the group and gave an overview of Babcock's business in the UK and Worldwide. **Professor Julia Buckingham, Vice Chancellor, Brunel University**, talked about Brunel University's history and its current research, in particular in the automotive sector.



Professor Julia Buckingham



Mr Samir Maha



Mr Kieron Bramall



Mr Stefan Wolter

Mr Samir Maha, Director of Corporate Development, Support Services Division spoke about the Babcock's work providing critical and complex engineering services to its customers. Mr Kieron Bramall, Head of Automotive, Education and Training talked about Babcock's automotive training. Mr Stefan Wolter, Managing Director Germany, Defence Infrastructure presented Babcock in Germany.

The group were then given an introduction to Brunel's automotive activities by Ms Teresa Waller, Director, Research Support and Development. Professor Alasdair Cairns, Professor Joseph Giacomin and Professor Zhongyun Fan then talked about the training of engineers for the automotive and motorsport industries, human centred design of vehicles and liquid metal engineering: developing high performance metallic components.

Following a buffet lunch, courtesy of Babcock and Brunel, the group were split in to groups for separate lab tours by Professor Alasdair Cairns, Dr Ian Stone and Professor Joseph Giacomin.

Members present were from ACI, ANT Telecommunications, AKG, Bosch, CMR, Fuchs, Harting, Powell, Voith, WashTec amongst others and the German Embassy.



Ms Teresa Waller



Professor Alasdair Cairns



Professor Zhongyun Fan



Some participants during the lab tours

A highly interesting and rewarding day ended with a closing session by Ms Teresa Waller and Mr Samir Maha.

4 March, 19.00 until 22.00 hours, **VIP dinner discussion at the Royal Overseas Club with guest speaker Rt Hon Michael Fallon MP, Minister of State at the Department for Business and Energy.** Present Dr Bernd Atenstaedt, Philip Couchman, Chief Executive Officer of DHL, Laurence Grubb, Richard Halhead, Chief Executive Officer of Fuchs, Mike Huggon, Chief Executive Officer of BOC, Rhys Jarvis, Chief Executive Officer of Voith, Malcolm Whetton, Chief Financial Officer of ThyssenKrupp, Roland Aurich, Chief Executive Officer of Siemens, Armin Brestrich, Chief Executive Officer of LBBW Bank, Heiner Boehmer, Chief Executive Officer of Helaba Bank, Simon Flunder, Chief Executive Officer of ThyssenKrupp, Frank Mackel, Chief Executive Officer of Rohde and Schwarz, Mr Pratt, RWE, Dr Andreas Prothmann and Mr Ranau of the German Embassy.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

VIP Dinner Discussion One/14 with The Rt Hon Michael Fallon MP *Minister of State for Business and Enterprise and Minister of State for Energy*



Rt Hon Michael Fallon MP

On Tuesday, 4 March, 2014, the **Rt Hon Michael Fallon MP, Minister of State for Business and Enterprise and Minister of State for Energy**, was our **Guest of Honour and Speaker at a Dinner Discussion** at the Royal Overseas League Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Royal Over-Seas League Club



Lt-rt - Mr Simon Flunder, German Chargé d'Affaires, Minister, Dr Bernd Atenstaedt, Mr Clemens Richter

The Minister spoke about the UK's relationship with Germany. This is an important year for both countries. It is the 300th Anniversary of the Personal Union between the House of Hanover and Great Britain and the WW1 Centenary. He also referred to the visit of Chancellor Merkel to London last Thursday and talked about the UK and the European Union and the Government's industrial strategy amongst other topics.

A lively discussion followed, in particular about Europe and the importance of engineering for the UK.



Lt-rt - Mr Roland Aurich, Mr Phil Couchman, Mr Rhys Jarvis, Mr Heiner Boehmer, Mr Armin Brestrich

Some 20 members and guests were present, amongst them the Chargé d'Affaires a.i. of the German Embassy, Mr Joerg Ranau. Members who took part included Mr Roland Aurich, Chief Executive of Siemens plc, Mr Phil Couchman, Chief Executive UK & Ireland of DHL Express UK & Ireland, Mr Simon Flunder, Member of the Advisory Council of GIUK, Mr Laurence Grubb, Managing Director of AKG UK Ltd, Mr Richard Halhead, Managing Director of Fuchs UK plc, Mr Michael Harris, Managing Director of WashTec UK Ltd, Mr Rhys Jarvis, Chairman of Voith Turbo Ltd, Mr Frank Mackel, Managing Director of Rohde & Schwarz UK Ltd, Mr Clemens Richter, Managing Director of CMR Controls Ltd and Mr Malcolm Whetton, Finance Director of ThyssenKrupp UK plc. Guests included Dr Andreas Prothmann, Minister and Head of the Economic and Financial Affairs Department of the German Embassy, Mr Heiner Boehmer, General Manager of the London Branch of Helaba Bank, Mr Armin Brestrich, Head of the London Branch of KfW IPEX-Bank GmbH and Mr Richard Pratt, Head of Business Strategy of RWE npower and Ms Elizabeth Farmer, Private Secretary to the Minister.

This was a very rewarding evening with one of the most important Ministers for us in the UK Government.



Most participants

21 March, 11.30 until 15.00 hours, working meeting at DHL Express in Park Royal London NW10, 15 members present.



WELCOMES

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

21 March, 2014



Mr Phil Couchman

DHL Express welcomed some 15 members of **GERMAN INDUSTRY UK** to their first Working Meeting this year, on Friday, 21 March 2014, at their Park Royal site, London, NW10.

Our member, **Mr Phil Couchman, Chief Executive Officer UK & Ireland of DHL Express UK & Ireland**, talked about DHL Worldwide and in the UK. DHL employs some 48,000 people in the UK and is part of the worlds leading postal and logistics Group, Deutsche Post DHL and encompasses the divisions DHL Express, DHL Global Forwarding, Freight and DHL Supply Chain.

Members then discussed the Budget 2014, introduced by our Guest, **Mr Bob Rothenberg MBE, Senior Partner of Blick Rothenberg LLP.**

Afterwards they were given an update on the work of GERMAN INDUSTRY UK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.

Members present were from ABUS, ACI, AKG, ANT, Brose, CMR, DHL, Lufthansa, Powell, and Voith Turbo as well as Dr Stefan Kordasch, Counsellor, Economic Affairs at the German Embassy in London.



L to R - Mr Bob Rothenberg MBE and Mr Christian Schindler, Director UK & Ireland of Lufthansa German Airlines



L to R - Mr Clemens Richter, Managing Director of CMR Controls and Ms Sharon Davies, Senior Director of Corporate Affairs of DHL UK & Ireland



Baroness Jo Valentine

During the buffet lunch, courtesy of DHL, our Guest Speaker **Baroness Jo Valentine, Chief Executive of London First** talked about the work of London First. This was followed by a lively discussion.

Members were then given a tour of the warehouse.



Some participants during the tour



Some participants during the meeting



All participants

This was a very rewarding day for us all.

brose WELCOMES Technik für Automobile **GERMAN INDUSTRY UK**

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

16 May, 2014



Mr Thomas Kohlbauer

Brose Ltd welcomed some 15 members of **GERMAN INDUSTRY UK** to their second Working Meeting this year, on Friday, 16 May 2014, in Exhall, Coventry.

Our member, **Mr Thomas Kohlbauer, Managing Director of Brose Ltd**, talked about Brose Worldwide and in the UK. Brose is the 5th largest family owned company out of the TOP 40 worldwide automotive suppliers. The Coventry plant was the first production site established outside Germany and produces window regulators and seat adjusters and now employs some 600 people.

Members then discussed the economic situation in the UK.

Afterwards they were given an update on the work of GERMAN INDUSTRY UK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Some participants during the meeting



Tour of Control Room with Mr Martin Brook, Quality Director

Members present were from AKG, ANT, Balluff, Deutz, Mann + Hummel, Powell, Software and ZF as well as Dr Stefan Kordasch, Counsellor, Economic Affairs at the German Embassy in London and Mr Mike Beagrie, Interim CEO and Managing Director of EvoBus (UK) Ltd.



Tour of HR Dept with Ms Ruth Owen, Manager

Following the buffet, members were then given a tour of the quality control room, HR Department and the factory.

During the buffet lunch, courtesy of Brose Ltd, our Guest Speaker **Mr Dan Byles MP** talked about business in his North Warwickshire & Bedworth constituency.



Mr Dan Byles MP



Tour of factory with Dr Frieder Paasche, Production Director



All participants

This was a very rewarding day for us all.

1 July, 19.30 until 22.30, **VIP dinner discussion with new German Ambassador Dr Peter Ammon** (2014-2018) at the **Reform Club, London SW1**, 10 members of the board and advisory council present.

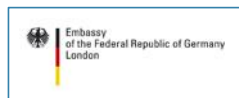
GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

**Dinner Discussion with
H.E. Dr Peter Ammon**

VIP Event Two/14

**Ambassador of Germany to the Court of St James's
New Patron of GERMAN INDUSTRY UK**



1 July, 2014



Reform Club

The Board and Advisory Council of GERMAN INDUSTRY UK invited the new German Ambassador to a Dinner Discussion on 1 July at the Reform Club, London SW1, hosted by the Chairman and Chief Executive, Dr Bernd Atenstaedt.

We gave him an overview of our business in the UK and discussed, amongst other topics, the UK and the EU and Skills.



H.E. Dr Peter Ammon

Present at the Dinner Discussion were:

Board Members: Dr Bernd Atenstaedt, UK Director of the Federation of German Industry (BDI), Mr Laurence Grubb, Managing Director of AKG UK Ltd, Mr John Radford, Managing Director of Balluff Limited, Mr Clemens Richter, Managing Director of CMR Controls Ltd and Mr Franz Smet, Managing Director of ACI Group Ltd.

Advisory Council Members: Mr Bob Bischof, Former Managing Director of Jungheinrich UK Ltd, Mr Simon Flunder, Former Chairman of ThyssenKrupp UK plc and Mr Ernst-Uwe Hanneck, Former Managing Director of BSH Home Appliances Ltd.

Also present was Dr Andreas Prothmann, Minister, Head of Department Economic & Financial Affairs at the German Embassy.



Participants during the dinner

This was a very rewarding and enjoyable evening.

3 July, 16.00 until 17.00 hours, **board and advisory council meeting** at the St George Hotel, Llandudno. Present Dr Bernd Atenstaedt, Simon Flunder, Laurence Grubb and John Radford, followed at 19.00 until 21.30 hours by a **VIP dinner discussion with the Rt Hon David Jones MP, Secretary of State for Wales** (2012-2014). Also present Dr Fraser Logue, Chief Executive Officer of Siemens Healthcare, Arnold Kammerling, Chairman of CK Tools, Mike Parker, RWE renewables and Bronwen Naish, chair of the Dwyfor Meirionydd Conservative Association.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

VIP Dinner Discussion Three/14

with

The Rt Hon David Jones PC MP

Secretary of State for Wales and

Member of the Cabinet of the United Kingdom



Rt Hon David Jones PC MP

On Thursday, 3 July, 2014, the **Rt Hon David Jones PC MP, Secretary of State for Wales and Member of the Cabinet of the United Kingdom**, was our **Guest of Honour and Speaker** at a **Dinner Discussion** at The St George's Hotel, Llandudno, North Wales, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.

We gave the Secretary of State an overview of German business in Wales and then discussed, in particular, the UK and the EU and Skills.



St George's Hotel, Llandudno



Participants during the Dinner Discussion



Some 12 members and guests were present, including Mr Paul Byard MSc, National Director, EEF Wales, Mr Chris Emery, Timber Procurement Executive, Kronospan Limited, Mr Simon Flunder, former Chairman of ThyssenKrupp UK plc, Mr Laurence Grubb, Managing Director, AKG UK Ltd, Mr Arnold Kämmerling MBE, Director Carl Kammerling International Ltd, Dr Fraser Logue, Managing Director, Siemens Medical Solutions Diagnostics Ltd, Ms Bronwen Naish, Chair, Criccieth and Lleyn Conservatives, Mr Mike Parker, Managing Director, RWE Innogy UK Ltd and Mr John Radford, Managing Director, Balluff Limited.

This was a very rewarding and enjoyable evening.

 **BOC WELCOMES**
A Member of The Linde Group
GERMAN INDUSTRY UK
THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

23 October, 2014



Mr Mike Huggon

BOC Limited welcomed some 10 members of **GERMAN INDUSTRY UK** to their third Working Meeting this year, on Thursday, 23 October 2014, in Brinsworth, Rotherham, South Yorkshire.

Our member, **Mr Mike Huggon, Managing Director UK & Ireland of BOC Limited**, talked about BOC in the UK and Ireland. BOC is the largest provider of industrial, medical and special gases in the UK with a series of major production and distribution centres across the country, altogether they employ around 3,400 people. Internationally BOC is a member of The Linde Group, the world's biggest industrial leading gases and engineering company with 63,000 employees working in 100 countries worldwide.

There was then an update on the work of GERMAN INDUSTRY UK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.

Members present were from ANT, BSH, Voith Turbo, Siemens and ZF. Also present was Dr Andreas Prothmann, Minister, Head of Department Economic Affairs, Energy and Global Issues at the German Embassy in London.



Some participants during the meeting

During the buffet lunch, courtesy of BOC Limited, our Guest Speaker Rt Hon Sir Kevin Barron MP talked about his work in the Rother Valley constituency, in particular healthcare and skills and also about the UK and the EU.



The Rt Hon Sir Kevin Barron MP

Following the buffet, members were then given a tour of the site by Simon Tracy, Brinsworth Site Production Manager, and other colleagues.



Site tour



All participants

This was a very rewarding day for us all.

4 November, 18.00 until 19.00 hours, **board and advisory council meeting** at the Reform Club, followed at 19.30 until 22.00 hours by a **VIP dinner discussion with guest of honour and speaker the Rt Hon Patrick McLoughlin MP, Secretary of State for Transport**. 23 members, including the German Ambassador, present.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM

VIP Dinner Discussion Four/14

with

The Rt Hon Patrick McLoughlin PC MP
*Secretary of State for Transport and
Member of the Cabinet of the United Kingdom*

Sponsored by
Robert Bosch Ltd
 **BOSCH**
Invented for life



Rt Hon Patrick McLoughlin PC MP

On Tuesday, 4 November, 2014, Rt Hon Patrick McLoughlin PC MP, Secretary of State for Transport and Member of the Cabinet of the United Kingdom, was our Guest of Honour and Speaker at a Dinner Discussion at The RAC Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



The RAC Club



Some participants during the Reception

We had lively discussion with the Secretary of State about the UK and the EU, German business in the UK and the UK infrastructure.



Secretary of State and Mr Mike Huggon



Most participants during the Dinner Discussion

Some 25 members and guests were present including our Patron the German Ambassador, HE Dr Peter Ammon, Mr Simon Asbury of Harting Ltd, Mr Armin Brestrich of KfW IPEX-Bank GmbH, Ms Sharon Davies of DHL, Mr Heinz Decker of the German Embassy, Mr Simon Flunder of GIUK, Mr Ernst-Uwe Hanneck of GIUK, Mr Mike Huggon of BOC Limited, Mr Rhys Jarvis of Voith Turbo Limited, Mr Thomas Kohlbauer of Brose Limited, Ms Petra Kuester of DB Schenker Ltd, Dr Jörg Mull of Bentley Motors Ltd, Mr Danny Pedri of DHL Aviation (UK) Ltd, Dr Andreas Prothmann of the German Embassy, Mr John Radford of Balluff Limited, Mr Clemens Richter of CMR Controls Ltd, Mr Terry Sargeant of ThyssenKrupp UK plc, Mr Rory Sedgley, Private Secretary to the Secretary of State, Professor Barry Stickings CBE of GIUK, Mr Graham Truckel of ZF Services UK Ltd and Mr Malcolm Whetton of ThyssenKrupp UK plc.

This was a very rewarding evening with a very important Member of the Cabinet of the United Kingdom.

2015

27 January, 12.15 until 14.00 hours, **GIUK and German Embassy joint panel discussion on skills at German House** with speakers **Dr Peter Ammon, German Ambassador, Mr Adrian Baily MP, Mr Jurgen Maier, Chief Executive Officer of Siemens plc, Mr Paul Willis, Chief Executive Officer of Volkswagen UK, Mr Jurgen Zahl, Chief Executive Officer of Brose Ltd and Dr Bernd Atenstaedt.** 70 members and guests present.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM



Special Event One/15

Panel Discussion on Skills Training in the UK



The German House

On Tuesday, 27 January 2015, the **German Ambassador, HE Dr Peter Ammon**, our Patron, hosted a **Panel Discussion on Skills Training in the UK**, organised by the **German Embassy and GERMAN INDUSTRY UK (GIUK)** at the German House, 34 Belgrave Square, London SW1. Our VIP Speakers were **Mr Adrian Bailey MP, Chairman of the Commons Select Committee on Business, Innovation and Skills**, and our members **Professor Jürgen Maier, Chief Executive of Siemens plc, Mr Paul Willis, Managing Director of Volkswagen Group UK Ltd, Mr Jürgen Zahl, Managing Director of Brose Ltd** and our Chairman and Chief Executive, **Dr Bernd Atenstaedt**. The Panel Discussion was moderated by **Mr Hamish McRae, Associate Editor of The Independent**.

Some 70 representatives from Government, Parliament, business and the media attended the event.



HE Dr Peter Ammon

The **Ambassador** said that in this new world of global competition and rapidly advancing technologies, we owe it to our young people to provide them with an opportunity to acquire the necessary skills to succeed. The UK has made fostering vocational skills a priority, and the Prime Minister recently proclaimed the objective of making it “the new norm for young people to either go to university or into an apprenticeship”.



Mr Adrian Bailey MP

Mr Adrian Bailey MP, welcomed the contribution by German companies to the professional skills base in the UK.



Mr Jürgen Zahl, Mr Paul Willis, Prof Jürgen Maier (L→R)

The UK CEOs of **Siemens, Volkswagen** and automotive supplier **Brose** talked about how their companies combine elements of the German Dual Vocational Training System (Dual System) with the British educational system in their recruitment and training of young people here.



Some participants during the discussion and afterwards (below)



Mr Hamish McRae

Dr Bernd Atenstaedt, mentioned that GIUK has been lobbying the UK and Welsh Skills Ministers over many years to introduce the Dual System into the UK which would be welcomed by German business in this country and many British companies. Elements of the German system have now been adopted here as the current UK Skills Minister, **Mr Nick Boles MP**, has acknowledged recently to us. We shall continue working with the Governments on the Dual System.



This was a very interesting and rewarding event for all present.

(Photos © German Embassy London)

13 March, 11.30 until 15.00 hours, **working meeting at BSH Home Appliances in Milton Keynes with the lunchtime speaker, the Mayor of Milton Keynes.** 15 members present.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM



Working Meeting One/15

BSH Home Appliances Ltd



Dr Andreas Meier (BSH)

BSH Home Appliances Ltd welcomed some 15 members and guests of GIUK to their first Working Meeting this year, on Friday, 13 March 2015, in Milton Keynes.

Our member, **Dr Andreas Meier, Chief Executive Office of BSH Home Appliances Ltd**, talked about the success of BSH in the UK, a company which employs some 1,000 people and had a turnover last year of £660m. BSH is fast becoming the top supplier for domestic appliances in the UK.



Mr Manfred Normann (BSH)
Mr Christian Schindler (Lufthansa)
(L→R)

Afterwards, Mr Uwe Hanneck, Member of the GIUK Advisory Council, gave an overview of the current state of the economy, this was followed by an update on the work of GIUK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.

Members present were from ANT, Balluff, Lufthansa and ZF. Also present was Dr Andreas Prothmann, Minister, Head of Department Economic Affairs, Energy and Global Issues at the German Embassy in London and Mr Andreas Wehn, Director of Finance of Vorwerk UK Ltd.



Mr Uwe Hanneck,
Dr Bernd Atenstaedt
(L→R)



Mr Graham Truckel (ZF)
Dr Andreas Prothmann (L→R)

During the buffet lunch, courtesy of BSH Home Appliances Ltd, our **Guest Speakers Cllr Derek Eastman, Mayor of Milton Keynes** gave a welcome address and **Mr Geoff Snelson, Director of Strategy at Milton Keynes Council** gave a presentation on the city's innovative concepts to maintain their attractiveness as a business location.



Cllr Derek Eastman

Following the buffet, members were then given a tour of the BSH showroom by the **Marketing Director, Mr Andrew Jones.**



Some participants during the meeting



Mr Geoff Snelson



This was a very rewarding day for us all.



15 April, 10.30 until 13.30 hours, **meeting on the automotive industry at the Department for Business, 1 Victoria Street, London SW1 with UKTI, chaired by Joe Greenwell, former chairman of Ford.** 15 members present.

24 April, **meeting with Dr Dorn at BDA in Berlin together with Julie James MA, Welsh Skills Minister and visit to BMW motorcycle factory with her at the invitation of Dr Bernd Atenstaedt.**

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM



Working Meeting Two/15

Bentley Motors Ltd



Bentley Motors Head Office

Bentley Motors Ltd welcomed some 25 members of **GERMAN INDUSTRY UK** to their second Working Meeting this year, on Tuesday, 30 June 2015, in Crewe.

Our member, **Dr Jörg Mull, Member of the Board for Finance, IT and Business Development**, gave an overview of Bentley's very successful worldwide business.



Dr Jörg Mull speaking



Mr Geoff Dowding speaking

Ms Marlies Rogait, Member of the Board for Human Resources then spoke about skills training in Bentley with an emphasis on Dual Training as in Germany, expanded further by Mr Geoff Dowding.

This was followed by a very lively discussion on skills which is of great importance to all German companies in the UK, indeed to British companies also.



Ms Marlies Rogait speaking

Members then discussed the state of the British economy, introduced by Mr Bob Bischof, our Chief Economic Advisor. This was followed by an update on our recent survey on the forthcoming Referendum on the UK's Membership of the EU and on the work of GERMAN INDUSTRY UK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.

Members present were from ANT, Balluff, Carl Kammerling International, CMR Controls, Fuchs, Harting, LKE, Mahle, Mann + Hummel, Miele, Vorwerk, WMF and ZF as well as guests Dr Andreas Prothmann, Minister, Head of Department for Economic Affairs, Energy and Global Issues of the German Embassy and Mr Michael Groom, Managing Director of ZF Electronics UK Ltd.



Mr John Young

After the buffet lunch, courtesy of Bentley, our Guest Speaker **Mr John Young, Agent for the North West of the Bank of England** talked about the way forward for the British economy as seen by the Bank of England.



Afterwards members were given a guided tour of the factory with particular focus on the Training Islands, shown above.



Most participants

This was a very rewarding and enjoyable day for all of us.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM



Working Meeting Three/15

DB Schenker Logistics UK



Ms Petra Kuester and Mr Helgi Ingolfsson

DB Schenker Logistics UK welcomed some 15 members of GERMAN INDUSTRY UK to their third Working Meeting this year, on Wednesday, 23 September 2015, in Hounslow.

After a welcome by Mr Helgi Ingolfsson, Chief Executive Officer, our member, Ms Petra Kuester, Chief Financial Officer, gave an overview of DB Schenker's business worldwide and in particular in the UK.

This was followed by a presentation by Mr Heiner Murmann, Member of the Board of Management, Schenker AG about their Air and Ocean Freight worldwide.



Some participants during the meeting

An update was then given on the work of GERMAN INDUSTRY UK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.

After the buffet lunch, courtesy of DB Schenker, our Guest Speaker Mr Tony Caccavone, Programme Lead - Hub Capacity Programme at Heathrow Airport talked about the third proposed runway for Heathrow Airport.



Mr Heiner Murmann

Members present were from ANT, CMR Controls, Powell, Stihl and Vorwerk well as guest Dr Stefan Kordasch, Counsellor, Economic Affairs of the German Embassy.

There was a lively discussion throughout the day and we all enjoyed the meeting very much.



Mr Tony Caccavone



Afterwards members were given a guided tour of the warehouse.



Participants

15 October, 10.00 until 14.00 hours, **visit to major British company Diageo in Park Royal London**. 12 members present.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM



Visit to a Major British Company One/15

Diageo plc



Mr Andrew Leat, Head of the Customer Collaboration Centre then followed with an overview of the Centre and demonstrated how Diageo collaborates with its customers to improve their business and together create new value and profitability.

Diageo welcomed some 15 members and guests of **GERMAN INDUSTRY UK** to their first Visit to a Major British Company this year, on Thursday 15 October 2015, in London W3.

Ms Victoria Haller, Head of Europe CP&A, Customer Marketing, Diageo Europe welcomed the group together with **Ms Rebecca Perry, Head of Communications, Diageo GB** and they gave an insight of the Diageo business here.



Ms Victoria Haller



Mr Andrew Leat

The group were then given the Futurelab Experience, led by **Ms Sian Anderson, Technical Innovation Director, Diageo Europe**, demonstrating the real insights they use to generate its approach towards innovation with an opportunity to demonstrate practical innovations - blending, flavours etc.



Ms Sian Anderson



Most participants

Following a buffet lunch, courtesy of Diageo, our Chairman and Chief Executive, Dr Bernd Atenstaedt updated the group on our work for members.

Members present were from ABUS, ANT, Balluff, CMR, Powell, Volkswagen and WMF amongst others and guests Ms Sandra Baron, Commercial Officer at the German Embassy and Mr Robert Flunder, Director of JetChill Ltd.

29 October, 19.30 until 22.30 hours, **40th anniversary dinner in the Princess Alexandra Hall, Royal Overseas Club. Present, the German Ambassador, Lord Dykes, Dr Werner Schnappauf former director general of BDI and wife. Speeches from German Minister Peter Altmaier MdB via Skype, Ambassador, Dr Schnappauf and Dr Bernd Atenstaedt.** 60 members and guests present.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM



GIUK's 40th Anniversary Celebration Dinner



29 October 2015



Royal Over-Seas League Club

GIUK welcomed some 60 members and guests to their 40th Anniversary Celebration Dinner on Thursday 29 October 2015 at the Royal Over-Seas League Club, London SW1. The Dinner was hosted by our Patron the German Ambassador, HE Dr Peter Ammon and our Chairman and Chief Executive, Dr Bernd Atenstaedt.

In his welcome speech, the **Ambassador** commended the work of GIUK over the last 40 years and pointed out that German companies have contributed substantially to the British economy by creating some 500,000 jobs in the UK. He then talked about the forthcoming UK referendum on the EU and the risks of the UK leaving the EU.



The German Ambassador speaking

The Ambassador's speech was followed by the keynote address, transmitted via videolink, from our Guest of Honour and Speaker, the Chief of the German Federal Chancellery, **Minister Peter Altmaier MdB** who could not be with us that evening as he has recently been appointed Coordinator of the German Refugee Policy by the German Chancellor, Dr Angela Merkel, and could not leave Berlin. He also commended the work of GIUK and mentioned that Chancellor Merkel knows about our work and sends her congratulations. He then acknowledged the strong German-British business relationship founded on shared values and stressed that Germany and the UK stand for a liberal business friendly environment and underlined that the UK remains an indispensable partner in Europe.

A Dinner followed the two speeches.



The Ambassador and Minister Altmaier speaking



Some of the tables



Table 1



Table 2

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM



GIUK's 40th Anniversary Celebration Dinner



Page 2



Table 6



Table 3



Table 4



A toast to GIUK

After the Dinner, **Dr Werner Schnappauf**, former Director General of the Federation of German Industry (BDI) talked about the great contribution GIUK has made to German industry in the UK and to British German relations. He also emphasised the close relationship between the BDI and GIUK.



Dr Bernd Atenstaedt speaking



Dr Werner Schnappauf speaking

Dr Bernd Atenstaedt closed the dinner by thanking all Members of GIUK for their great support over the last 40 years and highlighted some of our services, in particular lobbying ministers on the forthcoming referendum, skills training, renewable energy, engineering and other important matters to business. He said GIUK will continue to be a strong voice for German industry in the UK.

The German Embassy have had a report on our Celebration Dinner on their website from 30 October with the Ambassador's speech and they can also be found on the Events page of our website together with all four speeches, which are also on YouTube, and photographs - www.gi-uk.co.uk.

Photos and videos are courtesy of one of our Board Members, Mr John Radford, and are available to view and order from: <http://www.justlovelyimages.com/event/German-Industry-UK/gZKLKN>

26 November, 11.30 until 15.00 hours, **working meeting at Jungheinrich in Warrington**, 8 members present. **Mayor Cllr Geoff Settle and Jean Settle Mayoress of Warrington present during lunch**. Afterwards, informal **board meeting**, present Dr Bernd Atenstaedt, John Radford, Bob Bischof, Graham Truckel and Uwe Hanneck.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN INDUSTRY IN THE UNITED KINGDOM



Working Meeting Four/15

Jungheinrich UK Ltd



Mr Jan-Martin Lorenz

Jungheinrich UK Ltd welcomed some 10 members of **GERMAN INDUSTRY UK** to their Fourth Working Meeting this year, on Thursday, 26 November 2015, at their site in Warrington.

Our Member, **Mr Jan-Martin Lorenz, Managing Director**, gave an overview of Jungheinrich's business worldwide and in particular in the UK.



Jungheinrich in Warrington



Participants during the meeting

An update was then given on the work of **GERMAN INDUSTRY UK** for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.

There was a lively discussion throughout the day and we all enjoyed the meeting very much.

Members present were from Balluff, CMR, Efaflex, Powell and ZF amongst others.



The Mayor of Warrington

Before the buffet lunch, courtesy of Jungheinrich, our Guest Speaker **The Mayor of Warrington, Councillor Geoff Settle**, talked about his work for business in Warrington. The Mayoress of Warrington, Mrs Jean Settle, was also present and she brought with her a teddy bear, 'Hashtag Teddy George', which represents a charity they both support.



The Mayor and Mayoress of Warrington, Mr Lorenz and Mr Johnson, Marketing Manager



Afterwards members were given a guided tour of the warehouse.



Participants

Photos courtesy of Mr John Radford - available to order via the Events page of our website www.gi-uk.co.uk

2016

18 January, 14.00 until 17.00 hours, **board and advisory council meeting** at the Royal Overseas Club, London. Present Laurence Grubb, Uwe Hanneck, Simon Flunder, John Radford, Rhys Jarvis, Prof Barry Stickings, Graham Truckel and Dr Bernd Atenstaedt.

15 March, 11.30 until 15.00 hours, **working meeting at Balluff in Northwich**. 15 members present.

GERMAN INDUSTRY UK

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Working Meeting One/16

Balluff Limited



Mr John Radford and Mr Oliver Puetz-Gerbig

Balluff Limited welcomed some 15 members and guests of **GERMAN INDUSTRY UK** to their first Working Meeting this year, on Tuesday, 15 March 2016, in Lostock Gralam, Northwich.

After a presentation by our member **Mr John Radford, Managing Director**, about Balluff **Mr Oliver Puetz-Gerbig, Senior Product Manager RFID at Balluff GmbH**, talked about Industry 4.0.

An update was then given on the work of GIUK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.

Members present were from ANT, BOC, CMR Controls, HARTING, LKE, Lufthansa, Mann+Hummel and ZF.



Some participants during the meeting

After the buffet lunch, courtesy of Balluff Limited, our Guest Speaker **The Mayor of Northwich, Councillor Andrew Stott**, talked about his work for business in Northwich.



The Mayor of Northwich



Mr Uwe Hanneck, Mr Klaus Allion, Mr John Radford and Mr Graham Truckel (L→R)

Afterwards members were given a tour of Balluff's Technology Centre.

There was a lively discussion throughout the day and we all enjoyed the meeting very much.



Some participants during the Technology tour



Most participants

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VIP Dinner Discussion Two/16 with **Dr Thomas Enders** **Chief Executive Officer of Airbus Group SE** and Member of the Presidential Board of the Federation of German Industry (BDI)



The Reform Club

On Tuesday, **12 July, 2016**, **Dr Thomas Enders, Chief Executive Officer of Airbus Group SE** was our **Guest of Honour and Speaker** on 'The Way Forward For The UK After The Referendum On 23 June, The View Of A European Multinational Company' at a Dinner Discussion at The Reform Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Dr Thomas Enders speaking

We had a lively discussion with **Dr Enders** about the UK and the EU following the recent Referendum on 23 June and the UK's vote for **Brexit**. Dr Enders expressed his disappointment at the result because Airbus had backed the UK's continued membership of the EU ahead of the vote. However, he also emphasized that this crisis in the state of the European Union provides the opportunity to radically refocus Europe on its core. If we get this right, Dr Enders said, he potentially even sees more upside than downside. From an industrial perspective, Airbus must of course assess the long-term competitive impact of the result and will work constructively with the UK Government to minimise any impact on their operations in the UK. Dr Enders concluded by saying that the UK remains a home country to Airbus and that the company will continue to support their workforce and continue to operate their UK facilities.

GIUK said recently that German industry is disappointed the British people voted to leave the EU. However, we will not leave the UK which has long been one of Germany's most important investment locations and markets worldwide but there are many challenges ahead for us now.



The German Ambassador speaking



The Minister for Transport speaking

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VIP Dinner Discussion Two/16

Page 2



Lord Dykes speaking



Lord Wigley speaking



Mr Terry Scuoler speaking



Dr Bernd Atenstaedt speaking

Some 50 members and guests were present who included our Patron the German Ambassador, HE Dr Peter Ammon, Mr Robert Goodwill MP, Minister of State for Transport, Lord Hugh Dykes of Harrow Weald, Lord Dafydd Wigley of Caernarfon, Ms Liz Saville Roberts MP, Mr Dirk Hoke, CEO of Airbus Defence and Space, Mr Paul Kahn, President of Airbus Group UK, Mr Jean Louis Gergorin, Former Executive Vice President of EADS, now Airbus Group, Mr Fatih Ozmen, CEO of Sierra Nevada Corporation, Mr Paul Everitt, CEO of ADS Group Limited and Mr Terry Scuoler, CEO of EEF The Manufacturers' Organisation.



Guests during the Dinner

Photos and videos are courtesy of one of our Board Members, Mr John Radford, and are available to view and order from: <http://www.justlovelyimages.com/ViewYourPhotos/Commercial/GIUK-1607-Reform-Club/>

27 September, 14.30 until 16.30 hours, **meeting on advanced manufacturing at the Department for Business, 1 Victoria Street, London SW1**, with **Minister of Industry Jesse Norman MP**. 11 members present.

On 1 October Dr Bernd Atenstaedt joined the **Royal Overseas Club** as a member and made the club the **home of GIUK in London**. All meetings and major events now take place there.



25 October, 16.00 until 18.00 hours, **board and advisory council meeting** at the Royal Overseas Club. Present Rhys Jarvis, Graham Truckel, Clemens Richter, Prof Barry Stickings, John Radford, Uwe Hanneck, Laurence Grubb and Dr Bernd Atenstaedt. 19.30 until 22.00 hours followed by **VIP dinner discussion with the Rt Hon Greg Hands MP, Minister of State at Department for International Trade**. 26 members present.

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VIP Dinner Discussion Three/16 with The Rt Hon Greg Hands MP Minister of State Department for International Trade



Rt Hon Greg Hands MP

On Tuesday, **25 November, 2016**, the Rt Hon Greg Hands MP, Minister of State at the Department for International Trade was our **Guest of Honour and Speaker** at a Dinner Discussion at the Royal Over-Seas Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Royal Over-Seas Club

The Minister spoke about **about the way forward for the British economy after Brexit, the Government's new Industrial Strategy and business with Germany**. This was followed by a lively discussion. A very rewarding evening for us all.



Some guests during the reception



Some guests during the Dinner

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VIP Dinner Discussion Three/16

Page 2



Dr Norman Walter, Minister



Minister, Dr Bernd Atenstaedt, Mr Terry Scuoler



Ms Sue Graham Johnston, Mr Phil Couchman



Mr Paul Kahn, Dr Wilhelm Nehring, Mr Heiner Boehmer

Some 30 members and guests were present who included Mr Heiner Boehmer, Head of London Branch at Helaba Bank, Mr Phil Couchman, Chief Executive Officer UK & Ireland at DHL International (UK) Ltd, Mr Douglas Herbison, Chief Executive Officer at AMDEA (Association of Manufacturers of Domestic Electrical Appliances), Ms Sue Graham Johnston, Managing Director UK, Ireland and Africa at BOC Ltd, Mr Paul Kahn, President at Airbus Group UK, Dr Wilhelm Nehring, Chief Executive Officer at ThyssenKrupp Elevator UK Ltd, Mr Terry Scuoler, CEO of EEF The Manufacturers' Organisation, Mr Richard Skinner, Managing Director at Voith Turbo Ltd, Dr Norman Walter, Minister at the German Embassy and Mr Malcolm Whetton, Chief Finance Officer at ThyssenKrupp UK plc.

Photos and videos are courtesy of one of our Board Members, Mr John Radford, and are available to view and order from: <http://www.justlovelyimages.com/event/German-Industry-UK/gZKLKN>

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Working Meeting Three/16

Boehringer Ingelheim Ltd



Professor Klaus Dugi speaking

Boehringer Ingelheim Ltd welcomed some 15 members and guests of GERMAN INDUSTRY UK to their third Working Meeting on Wednesday, 9 November 2016, in Bracknell.

Our member **Professor Klaus Dugi** gave a presentation on Boehringer Ingelheim worldwide and in the UK.

He then spoke about the challenges facing his company after Brexit. This was followed by a general discussion about Brexit and its implications for German business.

Afterwards an update was given on the work of GIUK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Some participants during the meeting



Members present were from ACI, ANT, Balluff, CMR, Efaflex, LKE, Powell and guests were from BASF, Osram and the German Embassy.

After the buffet lunch, courtesy of Boehringer Ingelheim Ltd, our Guest Speaker **The Town Mayor of Bracknell, Councillor Ash Merry, along with Town Mayoress Councillor Isabel Mattick**, talked about their work for business in Bracknell.



The Mayor of Bracknell Town speaking



All participants

Afterwards members were given a tour of the newly refurbished building which was much admired.

This was a very good working meeting, of much benefit to us all.

Photos and videos are courtesy of one of our Board Members, Mr John Radford, and are available to view and order from:
<http://www.justlovelyimages.com/event/GIUK/Karen/bDrc2C>

24 January, 15.30 until 17.30 hours, **brainstorming session 3 at the Royal Over-Seas Club**. Present Dr Bernd Atenstaedt, Laurence Grubb and Uwe Hanneck. Afterwards **meeting at the Department for Exiting the EU**, 70 Whitehall, London SW1 with James Roscoe, Director. Also present Franz Smet, Rhys Jarvis, Simon Flunder, Barry Stickings and Klaus Allion.

14 March, 11.00 until 14.00 hours, **working meeting at Siemens in Frimley, Surrey**. 20 members present.

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Working Meeting One/17

Siemens plc



Prof Juergen Maier

Siemens plc welcomed some 20 members and guests of **GERMAN INDUSTRY UK** to their first Working Meeting of 2017 on Tuesday, 14 March 2017, in Frimley.

Our member **Professor Juergen Maier, Chief Executive Officer**, gave a presentation on Siemens in the UK together with **Ms Maria Ferraro, Chief Financial Officer** which was followed by a lively discussion on skills training in the UK.



Siemens plc



Most participants during the meeting

Members present were from ABUS, BSH, Efaflex, Siemens, ThyssenKrupp, Voith and WMF. Guests were Ms Munira Wilson from Merck Serono and Dr Norman Walter, Minister at the German Embassy.



Mr Charles Grant

Afterwards an update was given on the work of GIUK for its members by our Chairman and Chief Executive, Dr Bernd Atenstaedt. He mentioned in particular our Brexit Statement which has so far had replies from 4 Government Ministers and he also talked about a proposed joint conference with the German British Forum on 'The Future of Work: Digital Industry and Arbeit 4.0'.

During the buffet lunch, courtesy of Siemens plc our Guest Speakers Mr Charles Grant, Director of the Centre for European Reform and Mr Clemens Betzel, Head of EU Representation Office, of Siemens AG in Brussels, talked about Brexit and the preparations in Brussels for the negotiations with the UK.



Dr Abigail Wynne-Jones, Customer Education Manager at Siemens Healthcare Limited showing the group the Diagnostics Training Centre



Most participants in front of the Siemens logo

Afterwards members were given a tour of the Diagnostics Training Centre.

This was an extremely good working meeting, which was of much benefit to us all.

21 September, 17.00 until 19.00 hours, **board and advisory council meeting** at the Royal Overseas Club followed by **VIP dinner discussion on Brexit with Robin Walker MP, Parliamentary Under Secretary of State at Department for Exiting the EU** from 19.30 until 22.30 hours. 35 members present.

GERMAN INDUSTRY UK



VIP Dinner Discussion One/17
with
Mr Robin Walker MP
Parliamentary Under Secretary of State
Department for Exiting the European Union



Mr Robin Walker MP

On Thursday, 21 September, 2017, Mr Robin Walker MP, Parliamentary Under Secretary of State at the Department for Exiting the European Union was our **Guest of Honour and Speaker** at a Dinner Discussion at the Royal Over-Seas Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Royal Over-Seas Club

The Minister gave an overview of the current negotiations on Brexit between the British Government and the European Commission and we discussed our Brexit Statement 'Key German Business Priorities for the Forthcoming UK-EU Negotiations for Brexit'. The Minister kindly answered many questions from the audience. A very rewarding evening for us all with a lively discussion.



All guests during the dinner with the Minister speaking

GERMAN INDUSTRY UK



VIP Dinner Discussion One/17

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Table 1



Table 2



Table 3



Table 4

Some 33 members and guests were present who included Lord Stephen Green of Hurstpierpoint, Mr Oliver Schramm, German Embassy, Ms Aislinn Rea and Mr William Jones, Department for Exiting the European Union, Mr Thomas Ahrens, Brose Limited, Mr Carl Arntzen, Bosch Thermotechnology Ltd, Mr Heiner Boehmer, Helaba - Landesbank Hessen-Thüringen, Ms Jo Bullen, Bayer plc, Ms Sharon Davies, DHL International (UK) Ltd, Ms Annette Doyle, TRUMPF Ltd, Mr Clive Gould, Evonik Goldschmidt UK Ltd, Mr Simon Grantham, Miele Company Ltd, Mr Simon Greenstreet, Bayer plc, Mr Laurence Grubb and Mr Uwe Hanneck, GIUK, Mr Peter Hannon, HARTING Ltd, Mr Rhys Jarvis, GIUK, Mr Dirk Kahl, Lidl UK GmbH, Mr Arnold Kämmerling MBE, Carl Kammerling International Ltd, Ms Simone Köstler, KfW IPEX-Bank GmbH, Mr Andreas Köster, Lufthansa German Airlines, Mr Robin Lennie, Andreas Stihl Ltd, Mr Phil McClennon, Leotec Limited, Dr Wilhelm Nehring, ThyssenKrupp Elevator UK Ltd, Mr Terry Sargeant, ThyssenKrupp UK plc, Mr Richard Skinner, Voith Turbo Ltd, Mr Franz Smet, ACI Group Ltd, Mr Gordon Smith, Siemens plc, Mr Herwig Vennekens, Haribo Dunhills plc and Mr Malcolm Whetton, ThyssenKrupp UK plc.

GIUK's Brexit Statement 'Key German Business Priorities for the Forthcoming UK-EU Negotiations for Brexit' along with our press release 'German companies meet Minister to discuss opportunities and challenges of Brexit' can be found on our website www.gi-uk.co.uk

26 October, 14.00 until 15.00 hours, **board meeting**. Present Dr Bernd Atenstaedt, Franz Smet, Terry Sargeant, Heiner Boehmer and guest Oliver Schramm from the German Embassy, followed by 19.30 until 22.30 hours, **VIP dinner discussion with Wolfgang Duerheimer, Chairman and Chief Executive Officer of Bentley Motors and Bugatti**. 26 members and guests present.

GERMAN INDUSTRY UK



VIP Dinner Discussion Two/17 with **Mr Wolfgang Dürheimer** Chairman and Chief Executive Bentley Motors Limited



Mr Wolfgang Dürheimer

On Thursday, **26 October, 2017**, **Mr Wolfgang Dürheimer, Chairman and Chief Executive of Bentley Motors Limited** was our **Guest of Honour and Speaker** at a Dinner Discussion at the Royal Over-Seas Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.

A very rewarding evening for us all.



Royal Over-Seas Club

Mr Dürheimer talked about how British luxury automotive will overcome the challenges it faces, petrol and diesel to electric cars, hybrid and self-drive cars, transition to lower emission vehicles. He said that Bentley is well prepared for all this. He then talked about Brexit and how this might effect Bentley Motors. A lively discussion followed.



Table 1



German Ambassador, Lord Digby Jones
and Lord Dafydd Wigley



Discussion during the dinner

GERMAN INDUSTRY UK



VIP Dinner Discussion Two/17

Page 2



Mr Dürheimer speaking



Some guests



Most guests during the dinner

Some 25 members and guests were present who included HE Dr Peter Ammon, German Ambassador, Lord Hugh Dykes of Harrow Weald, The Rt Hon Lord Digby Jones of Birmingham KB, Lord Dafydd Wigley of Caernarfon, Mr Oliver Schramm and Ms Sandra Baron, German Embassy, Mr Thomas Ahrens, Brose Limited, Mr Heiner Boehmer, Helaba - Landesbank Hessen-Thueringen, Ms Sharon Davies, DHL International (UK) Ltd, Mr Simon Flunder, GIUK, Mr Uwe Hanneck, GIUK, Mr Richard Halhead, Fuchs UK plc, Mr Hans Hux, B Braun Medical Ltd, Mr Rhys Jarvis, GIUK, Mr Michael Martin, DHL Supply Chain, Mr Matthias Meyer, Heller Machine Tools Limited, Mr Torben Pagh, DHL Global Forwarding (UK) Ltd, Dr Oliver Pfann, BOC Ltd, Mr John Radford, Balluff Limited, Mr Tony Sims OBE, Department for International Trade, Mr Franz Smet, ACI Group Ltd and Mr Lee Smith, Leotec Limited.



Mr Simon Flunder closing the evening

Photos are courtesy of one of our Board Members, Mr John Radford, and are available to view and order via our website.

2018

21 March, 17.00 until 19.00 hours, **board and advisory council meeting** at the Royal Overseas Club followed 19.30 until 22.30 hours, by **VIP dinner discussion with guest of honour Sir Keir Starmer MP, Shadow Secretary of State for Exiting the EU**, to discuss Brexit. 26 members present.

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VIP Dinner Discussion One/18 with The Rt Hon Sir Keir Starmer KCB QC MP Shadow Secretary of State for Exiting the European Union



Royal Over-Seas Club

On Wednesday, 21 March 2018, the Rt Hon Sir Keir Starmer KCB QC MP, Shadow Secretary of State for Exiting the European Union was our **Guest of Honour and Speaker** at a Dinner Discussion at the Royal Over-Seas Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Rt Hon Sir Keir Starmer KCB QC MP

Sir Keir gave an overview of the current negotiations on Brexit and we discussed our Brexit Statement 'Key German Business Priorities for the Forthcoming UK-EU Negotiations for Brexit' along with the preliminary results of our **Major Brexit Survey**, to which to date more than 50 German companies and banks contributed to. We also talked about Labour's proposal of a customs union after Brexit.

A very rewarding evening for us all with a lively discussion.



Rt Hon Sir Keir Starmer KCB QC MP speaking

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THE VOICE OF GERMAN BUSINESS IN THE UNITED KINGDOM



VIP Dinner Discussion One/18

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Some 25 members and guests were present who included Ms Liz Saville Roberts AS/MP, House of Commons, Mr Oliver Schramm, German Embassy, Mr Tim Bertram, Miele Company Ltd, Mr Heiner Boehmer, Helaba - Landesbank Hessen-Thüringen, Ms Joanne Bullen, Bayer plc, Mrs Annette Doyle, TRUMPF Ltd, Mr Simon Flunder, GIUK, Mr Clive Gould, Evonik Goldschmidt UK Ltd, Mr Peter Hannon, HARTING Ltd, Mr Uwe Hanneck, GIUK, Mr Rhys Jarvis, GIUK, Mr Arnold Kämmerling MBE, Carl Kammerling International Ltd, Mr Andreas Köster, Lufthansa German Airlines, Ms Brigitte Malige, Bosch Thermotechnology Ltd, Dr Andreas Meier, BSH Home Appliances Ltd, Dr Oliver Pfann, BOC Ltd, Mr John Radford, Balluff Limited, Mr Clemens Richter, CMR Controls Ltd, Dr Manfred Rudhart, Arriva plc, Mr Terry Sargeant, ThyssenKrupp UK plc, Mr Richard Skinner, Voith Turbo Ltd, Mr Malcolm Whetton, ThyssenKrupp UK plc and Mr Paul Willis, Volkswagen Group UK Ltd.



Table 1



Table 2



Mr Paul Willis giving closing comments



Table 3

We are still waiting for some more replies to our **Major Brexit Survey** and will publish the results soon after Easter. If anyone wants to contribute still, there is time until Easter.

GIUK's Brexit Statement 'Key German Business Priorities for the Forthcoming UK-EU Negotiations for Brexit' can be found on our website www.gi-uk.co.uk

Photos are courtesy of one of our Board Members, Mr John Radford.

17 May, 10.30 until 22.30 hours, **VIP dinner discussion with guest of honour Robert Jenrick MP, Exchequer Secretary to the Treasury**, to discuss the British economy. 22 members present.

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VIP Dinner Discussion Two/18 with Mr Robert Jenrick MP Exchequer Secretary to the Treasury

On Thursday, **17 May 2018**, **Mr Robert Jenrick MP, Exchequer Secretary to the Treasury**, was our **Guest of Honour and Speaker** at a Dinner Discussion at the Royal Over-Seas Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



Royal Over-Seas Club



Mr Robert Jenrick MP

We discussed UK Growth, Productivity and Industrial Strategy with the Minister. The UK has a productivity problem. The Government has recognised this and set up a new industrial strategy which focuses on improving productivity with more investment into infrastructure, skills, equipment and R&D. The Minister acknowledged that Germany has set some leads, in particular in skills training.

A very rewarding evening for us all with a lively discussion.



Most participants

VIP Dinner Discussion Two/18

Page 2



Some participants

Some 22 members and guests were present who included Mr Oliver Schramm and Mr Frank Neumann, German Embassy, Mr Lloyd Curtis, HM Treasury, Mr Klaus Allion, ANT Telecommunications Ltd, Ms Joanne Bullen, Bayer plc, Ms Sharon Davies, DHL UK & Ireland, Ms Melanie Fleet, ThyssenKrupp UK plc, Mr Uwe Hanneck, GIUK, Ms Camilla Horwood, Boehringer Ingelheim Ltd, Mr Volker Konrad, Volkswagen Group UK Ltd, Mr Robin Lennie, Andreas Stihl Ltd, Ms Sue Liburd, T-Systems Limited, Mr Phil McClennon, Leadec Ltd, Mr John Radford, Balluff Limited, Mr Clemens Richter, CMR Controls Ltd, Mr Christoph Rode, T-Systems Limited, Professor Barry Stickings CBE, GIUK, Mr Malcolm Whetton, ThyssenKrupp UK plc, Mr Paul Willis, Volkswagen Group UK Ltd and Mr Carl zu Dohna, Volkswagen Commercial Vehicles UK Ltd.



Some Participants



Ms Sharon Davies, Mr Malcolm Whetton and Mr Paul Willis (L-R)

Photos are courtesy of one of our Board Members, Mr John Radford.

4 July, 15.30 until 16.30 hours, **meeting with James Roscoe, Director, Department for Exiting the EU.** Present Dr Bernd Atenstaedt, Paul Willis, Chief Executive Officer of Volkswagen, Terry Sargeant, Chief Executive Officer of ThyssenKrupp, Uwe Hanneck, Heiner Boehmer, Chief Executive Officer of Helaba Bank and Mr Neumann, German Embassy.

10 October, 17.00 until 19.00 hours, **board and advisory council meeting** at the Royal Overseas Club followed by **VIP dinner discussion with guest of honour Sir Vince Cable MP, Leader of the Liberal Democrats**, to discuss Brexit. 32 members present.

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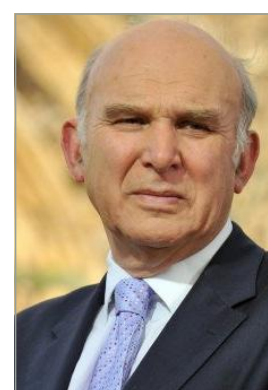


VIP Dinner Discussion Three/18 with The Rt Hon Sir Vince Cable MP Leader of the Liberal Democrats



Royal Over-Seas Club

On Wednesday, **10 October 2018**, the **Rt Hon Sir Vince Cable MP, Leader of the Liberal Democrats** was our **Guest of Honour and Speaker** at a Dinner Discussion at the Royal Over-Seas Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



The Rt Hon Sir Vince Cable MP

This was our 3rd VIP Dinner Discussion on Brexit after the Dinner Discussion with the Brexit Minister Mr Robin Walker MP in September last year and Sir Keir Starmer KCB QC MP, Shadow Secretary of State for Exiting the EU in March this year, so after the Conservatives and Labour it was good to talk to the Liberal Democrats about the way forward. They have always been pro-EU, they are strong remainers and they want a second Referendum. We discussed the current state of the negotiations between the British Government and the European Commission and expressed once again our great concern that there may be a `no deal` outcome, although we are still hoping that this will not happen.

This was a very rewarding evening for us all with a very lively discussion.



Rt Hon Sir Vince Cable MP speaking



VIP Dinner Discussion Three/18

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Some 32 members and guests were present who included The Lord Hugh Dykes of Harrow Weald, Rt Hon The Lord David Hunt of Wirral MBE PC, Rt Hon The Lord Michael German OBE, The Lord Dafydd Wigley of Caernarfon, Mr Frank Neumann, German Embassy, Mr Hussain Khan, Liberal Democrats, Mr Heiner Boehmer, Helaba, Mr Armin Brestrich, Landesbank Baden-Württemberg, Mr Lorenz Caspar-Bours, Caspar & Co, Cllr Simon Flunder, GIUK, Mr Laurence Grubb, GIUK, Mr Uwe Hanneck, GIUK, Mr Peter Hannon, HARTING Ltd, Mr Rhys Jarvis, GIUK, Mr Michael Kennedy, T-Systems Ltd, Mr Volker Konrad, Volkswagen Group UK Ltd, Mr Andreas Köster, Lufthansa German Airlines, Mr Peter Kulka, Goldman Sachs, Dr Andreas Meier, BSH Home Appliances Ltd, Mr Matthias Meyer, HELLER Machine Tools Ltd, Mr Michael Norris, Draeger UK, Mr John Radford, Balluff Ltd, Mr Heiko Rapp, MANN+HUMMEL (UK) Ltd, Mr Clemens Richter, CMR Controls Ltd, Mr Christoph Rode, T-Systems Ltd, Dr Manfred Rudhart, Arriva plc, Mr Terry Sargeant, ThyssenKrupp UK plc, Mr Malcolm Whetton, ThyssenKrupp UK plc and Mr Carl zu Dohna, Volkswagen Commercial Vehicles.



Table 1



Table 2



Table 3



The Rt Hon Sir Vince Cable MP, Dr Bernd Atenstaedt, The Lord Dafydd Wigley of Caernarfon, The Lord David Hunt of Wirral MBE PC



Table 4

Photos are courtesy of one of our Board Members, Mr John Radford.

31 October, 14.15 until 15.30 hours, **meeting with Hugh Elliot, Director, Department for Exiting the EU.** 5 board members present.

8 November, 15.30 until 17.00 hours, **meeting with new German Ambassador Dr Peter Wittig (2010-2020)** at his residence. 7 board and advisory council members present.

5 December, 19.00 until 24.00 hours, Christmas dinner dance at Mercedes World in Brooklands. 50 members and guests present.

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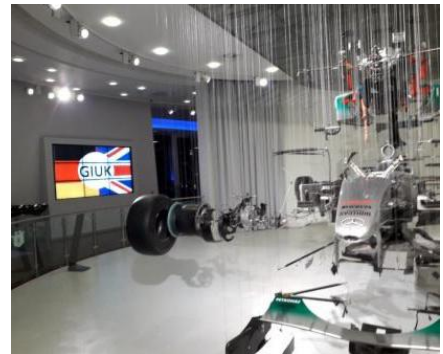


Special Event Two/18 GIUK Christmas Dinner and Dance



Mercedes-Benz World

Several years ago we held Christmas Dinner and Dances at the Hyde Park Hotel, Knightsbridge, London SW1. This year we held our GIUK Christmas Dinner and Dance at **Mercedes-Benz World in Weybridge** on Wednesday, 5 December and were very grateful to **Mercedes-Benz Cars UK Ltd** for sponsoring the hire of Mercedes-Benz World.



Mercedes-Benz World



The London Swing Orchestra with Mrs Naish-Atenstaedt

This was a festive gala dinner with the live 10 piece 'The London Swing Orchestra'. Mrs Bronwen Naish-Atenstaedt also joined the band at one point to play her musical saw.

There were some 50 members and guests present with senior representatives from **Atlas Elektronik, Balluff, CMR Controls, Continental Tyre Group, DHL, Mercedes-Benz, ThyssenKrupp, Voith, and Volkswagen**. Also present was a Minister from the German Embassy, the General Manager of Mercedes-Benz World and the Chief Executive Officer of Brooklands Museum.



Most of the guests

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Special Event Two/18

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DHL Table



GIUK Table



Mercedes-Benz Table



ThyssenKrupp Table



Volkswagen Table



Some guests dancing



This was a very successful event and everybody enjoyed a great evening with fantastic live music from the London Swing Orchestra.

Photos are courtesy of one of our Board Members, Mr John Radford.

2019

24 January, 10.00 until 14.00 hours, **Panel Discussion on productivity at the German House, London, joint event of the German Embassy and GIUK.** 60 members and guests present.

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Special Event One/19

Roundtable Discussion on Productivity in the UK



The German House

On Thursday, 24 January 2019, the **German Ambassador, HE Dr Peter Wittig, our Patron, hosted a Roundtable Discussion on Productivity in the UK, organised by the German Embassy and GIUK** at the German House, 34 Belgrave Square, London SW1. Our VIP Speakers were **Mr Richard Harrington MP, Minister for Business and Industry, who gave the Governments view, Mr Stephen Phipson CBE, Chief Executive of the EEF, The Manufacturers' Organisation, who spoke for the British engineering industry, Professor Jürgen Maier CBE, CEO of Siemens plc who gave the view of a German inward investor and UK industrialist, Dr Colin Herron CBE, Managing Director of Zero Carbon Futures who spoke on the challenge of applying productivity measures in manufacturing and Ms Rebecca Riley, Director, Economic Statistics Centre of Excellence who compared productivity in the UK and Germany.** The Roundtable Discussion was moderated by **Ms Sarah Gordon, Business Editor of the Financial Times.**



Some participants during the Reception

Some 60 representatives from Government, Parliament, business and the media attended the event.

Since early days of industrial development the concept of "Productivity" has been the most important measurement of performance. Today, in conventional terms British productivity does not compare favourably with other industrial nations; indeed lagging behind countries like France, The United States and Germany by up to 30%. GIUK has always given the subject of productivity high priority and arranged a panel discussion to explore just how important this key parameter is to the future competitive performance of British business.

The high profile speakers gave their views and agreed that we need better productivity across the UK, in particular better skills. This will be even more important when the UK leaves the EU and stands alone. A lively discussion followed the presentations and everybody found the Roundtable Discussion very rewarding.



The Panel

Mr Stephen Phipson CBE, Professor Jürgen Maier CBE, Mr Richard Harrington MP, Ms Rebecca Riley, Dr Colin Herron CBE

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Special Event One/19 Roundtable Discussion on Productivity in the UK

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HE Dr Peter Wittig



Mr Richard Harrington MP



Mr Stephen Phipson CBE



Professor Jürgen Maier CBE



Ms Rebecca Riley



Dr Colin Herron CBE



Ms Sarah Gordon



Dr Bernd Atenstaedt



The German Ambassador speaking



Questions being asked by participants



Photos are courtesy of one of our Board Members, Mr John Radford.

15.00 until 15.45, meeting with Hugh Elliott, Director, Department for Exiting the EU. 6 members present.

26 March, 11.30 until 15.30 hours, working meeting at Kaercher in Banbury. 13 members present.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN BUSINESS IN THE UNITED KINGDOM



Working Meeting One/19 Kärcher UK Ltd



Mr Simon Keeping

Kärcher UK Ltd welcomed some 20 members and guests of **GERMAN INDUSTRY UK** to their first Working Meeting of 2019 on Wednesday, 26 March 2019, in Banbury.

Our Sustaining Member **Mr Simon Keeping, Managing Director**, gave a presentation on Kärcher in the UK.



Kärcher UK Ltd



Some participants during the meeting



Kärcher is a German family-owned company that operates worldwide and is known for its pressure washers, window vacuum cleaners and the FC 5 Hard Floor Cleaner. Kärcher also offer a wide range of professional cleaning equipment for industry.

Members present were from ANT, Balluff, Efaflex, HARTING, OSRAM and Voith, with colleagues from Continental Automotive, EDAG Engineering and Fein.

Afterwards, our Vice Chairman, Mr Uwe Hanneck, talked about the British economy, followed by our Chairman, and Chief Executive, Dr Bernd Atenstaedt, who gave an update on the work of GIUK for its members. We then had a lively discussion, in particular on Brexit.

After the buffet lunch, courtesy of Kärcher UK Ltd members were given a tour of their offices, training centre and warehouse.



Participants



Tour of the warehouse

This was an extremely good working meeting, which was of much benefit to us all.

Photos are courtesy of one of our Board Members, Mr John Radford.

4 April, 17.00 until 19.00 hours, **board and advisory council meeting** at the Royal Overseas Club, followed at 19.30 until 22.30 hours by **VIP dinner discussion with guest of honour and speaker Sir Graham Brady MP, Chairman of the 1922 Committee**. 30 members and guests present.

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VIP Dinner Discussion One/19 with The Rt Hon Sir Graham Brady MP Chairman of the 1922 Committee

On Thursday, 4 April 2019, The Rt Hon Sir Graham Brady MP, Chairman of the 1922 Committee, was our **Guest of Honour and Speaker** at a Dinner Discussion at the Royal Over-Seas Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.



The Rt Hon
Sir Graham Brady MP

Conservatives and Brexit was the topic of the evening. Sir Graham gave us an excellent overview of the current debate in Parliament. This was followed by a lively discussion. A very rewarding evening for us all.



Royal Over-Seas Club



Sir Graham with some guests during the reception



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VIP Dinner Discussion One/19

Page 2



Sir Graham speaking



Table 1



Mr Darius Rahimi asking a question



Table 2

Some 30 members and guests were present who included The Lord Hugh Dykes of Harrow Weald and The Rt Hon The Lord David Hunt of Wirral MBE PC, House of Lords, Mrs Patricia Godfrey, German-British Chamber of Industry & Commerce and CMS Cameron McKenna Nabarro Olswang LLP, Mr Darius Rahimi, German Embassy, Mr Heiner Boehmer, Helaba – Landesbank Hessen-Thüringen and GIUK, Ms Sharon Davies, DHL UK & Ireland and GIUK, Ms Carolin Fischer, Boehringer Ingelheim GmbH, Cllr Simon Flunder, GIUK, Mr Simon Greenstreet, Bayer plc, Mr Laurence Grubb, GIUK, Mr Richard Halhead, Fuchs UK plc, Mr Uwe Hanneck, GIUK, Mr Peter Hannon, HARTING Ltd, Ms Ilse Henne, ThyssenKrupp Material Services GmbH, Mr Rhys Jarvis, GIUK, Mr Volker Konrad, Volkswagen Group UK Ltd, Mr Andreas Köster, Lufthansa German Airlines and GIUK, Mr Peter Kulka, Goldman Sachs, Mr Robin Lennie, Andreas Stihl Ltd, Mr Matthias Meyer, Heller Machine Tools Ltd, Mr John Radford, Balluff Ltd and GIUK, Mr Terry Sargeant, ThyssenKrupp UK plc and GIUK, Mr Richard Skinner, Voith Turbo Ltd, Mr Franz Smet, ACI Group Ltd and GIUK, Mr Malcolm Whetton, ThyssenKrupp UK plc, Mr Ian Wilson, DHL Express UK and Dr Andreas Wöller, Noerr LLP.



Table 3

Photos are courtesy of one of our Board Members, Mr John Radford.

5 June, 8.30 until 14.00 hours, **driving experience and lunch at Porsche Cars, Silverstone** track. 10 members present.

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Special Event Two/19

Porsche Driving Experience Day



Mr Marcus Eckermann

Members of the GIUK Board, Advisory Council and other colleagues were invited, as guests, to the **Porsche Experience Centre in Silverstone** on Wednesday 5 June, 2019, for a Porsche Driving Experience hosted by our member, **Mr Marcus Eckermann, MD of Porsche Cars Great Britain Ltd.**

THE PORSCHE TRACKS AT SILVERSTONE



Most participants



Porsche Experience Centre



Members present were Mr Uday Bose, Managing Director/Head HumanPharma UK & Ireland, Boehringer Ingelheim Ltd, Member of GIUK Board, Mr Richard Bushnell, Chief Executive Officer, OSRAM Ltd, Mr Laurence Grubb, Business Development Director, GIUK, Former Managing Director, AKG UK Ltd, Mr Uwe Hanneck, Vice Chairman, GIUK, Former Chief Executive Officer, BSH Home Appliances Ltd, Mr Peter Hannon, Managing Director, HARTING Ltd, Mr Rhys Jarvis, Former Chairman, Voith Turbo Ltd, Member of GIUK Advisory Council, Mr John Radford, Vice President - North Europe and Managing Director, Balluff Ltd, Member of GIUK Board, Mr Clemens Richter, Managing Director, CMR Controls Ltd, Member of GIUK Board, Mr Scott Whiffin, Head of Supply Chain, Kärcher UK Ltd and Dr Bernd Atenstaedt, Chairman and Chief Executive GIUK.

This was a very exciting day for us all driving the Porsches 718 and 911, also the Cayenne and Panamera.

20 June, 14.30 until 16.00 hours, **meeting of board and advisory council with Department of Exiting the EU Director Olly Evans.** 8 members and guests present.

9 October, 19.30 until 22.30 hours, **VIP dinner discussion with guest of honour and speaker James Duddridge MP, Minister of State at Department for Exiting the EU.** 35 members and guests present.

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VIP Dinner Discussion Two/19 with **Mr James Duddridge MP** Parliamentary Under Secretary of State at the Department for Exiting the EU



Mr James Duddridge MP

On Wednesday, **9 October 2019**, **Mr James Duddridge MP**, was our **Guest of Honour and Speaker on 'Brexit - deal or no-deal on 31 October'** at a Dinner Discussion at the Royal Over-Seas Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt.

Minister Duddridge gave an update on Brexit and we had a very lively discussion with him afterwards until 9.00pm. when he had to leave.



Royal Over-Seas Club



Mr Nathan Phillips

This was followed by a question and answer session with a senior executive of the Department for Exiting the EU, Mr Nathan Phillips, Director - Business Readiness and Engagement.

We made clear throughout the evening that German business wants the UK to leave the EU with a deal. A no-deal would be a major challenge for us, a disaster.



Minister Duddridge speaking

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VIP Dinner Discussion Two/19

Page 2



Some participants during the Dinner



Some 32 members and guests were present who included Mr Nathan Phillips, Mr Stephen Dyer and Ms Cara Phillips, all from the *Department for Exiting the EU*. Also, Mr Frank Neumann, *German Embassy*, Mr Klaus Allion, *ANT Telecommunications Ltd*, Mr Heiner Boehmer, *Helaba – Landesbank Hessen-Thuringen and GIUK*, Mr Uday Bose, *Boehringer Ingelheim Ltd and GIUK*, Mr Armin Brestrich, *Landesbank Baden-Württemberg*, Mr Tony Cooper, *Deutsche Post DHL Group*, Ms Sharon Davies, *DHL UK & Ireland and GIUK*, Mr Federico Florian, *KfW IPEX Bank GmbH*, Cllr Simon Flunder, *GIUK*, Mr Laurence Grubb, *GIUK*, Mr Uwe Hanneck, *GIUK*, Mr Richard Halhead, *Fuchs UK plc*, Mr Juergen Herr, *TRUMPF Ltd*, Mr Rhys Jarvis, *GIUK*, Mr Andreas Köster, *Lufthansa German Airlines and GIUK*, Mr Phil McClennon, *Leadec Limited*, Dr Andreas Meier, *BSH Home Appliances Ltd*, Mr Lee Moakes, *TRUMPF Ltd*, Mr Clemens Richter, *CMR Controls Ltd and GIUK*, Ms Kim Rolfe, *Vaillant Group UK Ltd*, Dr Manfred Rudhart, *Arriva plc and GIUK*, Mr Max Sammartano, *Linde Material Handling (UK) Ltd*, Mr Terry Sargeant, *ThyssenKrupp UK plc and GIUK*, Dr Thomas Schulz, *Noerr LLP*, Mr Richard Skinner, *Voith Turbo Ltd*, Mr Malcolm Whetton, *ThyssenKrupp UK plc and Mr Carl zu Dohna, Volkswagen Commercial Vehicles*.

12 November, 11.30 until 14.30 hours, **working meeting at Volkswagen in Milton Keynes**. 20 members present.

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Working Meeting Two/19 Volkswagen Group UK

VOLKSWAGEN
GROUP UNITED KINGDOM LTD



Mr Alex Smith

Volkswagen Group UK welcomed some 20 members and guests of **GERMAN INDUSTRY UK** to their second Working Meeting of 2019 on Tuesday, 12 November 2019, at Volkswagen Group UK's National Learning Centre in Milton Keynes.

Our Sustaining and Board Member **Mr Alex Smith, Managing Director**, gave a presentation on Volkswagen Group UK. He outlined Volkswagen Group's e-mobility ambitions and the significant investment committed to ensure it becomes a reality.



Volkswagen Group UK National Learning Centre



Most participants during the meeting



Mr Alex Smith during the presentation

Volkswagen Group's relationship with the UK dates back to 1952 when the first two Beetles were sold. In 1953 Volkswagen Motors Ltd became the official UK importer, and the brand went from strength to strength. Today Volkswagen Group UK, as National Sales Company of Volkswagen AG, is the largest UK distributor of new vehicles in the UK, directly employing over 900 people.

Members present were from ANT, BSH, CMR, Efaflex, Fuchs, Helaba, Kärcher, Leotec, MANN+HUMMEL, Miele GB, OSRAM, Volkswagen Group UK and Würth.

Afterwards, our Vice Chairman, Mr Uwe Hanneck, talked about the British economy, followed by our Chairman, and Chief Executive, Dr Bernd Atenstaedt, who gave an update on the work of GIUK for its members. We then had a lively discussion.

After a lunch provided by Volkswagen Group UK, members were given a tour of Volkswagen Group UK's National Learning Centre by Ms Catherine Baker, Head of Retailer Learning Services.



Participants during the tour



Most participants outside the National Learning Centre



A very rewarding and enjoyable day for all.

21 January, 16.00 until 18.00 hours, **board and advisory council meeting** at Helaba Bank in the city, followed 19.30 until 22.30 by **VIP dinner discussion with guest of honour and speaker Hubertus von Baumbach, Chief Executive Officer of Boehringer Ingelheim GmbH** at the Royal Overseas Club. 21 members and guests present.

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VIP Dinner Discussion One/20 with Mr Hubertus von Baumbach Chairman and Chief Executive Officer, Boehringer Ingelheim



Royal Over-Seas Club

On Tuesday, 21 January 2020, Mr Hubertus von Baumbach, was our **Guest of Honour and Speaker** on `Brexit – The UK and Germany and Global Trends Affecting Health/Pharma in 2020/21` at a Dinner Discussion at the Royal Over-Seas Club, London SW1, hosted by our Chairman and Chief Executive, Dr Bernd Atenstaedt. The closing remarks were made by Mr Uday Bose, Managing Director/Head HumanPharma UK & Ireland, Boehringer Ingelheim Ltd, and Member of the GIUK Board.

Boehringer Ingelheim is a global group of companies embracing many cultures and diverse societies. Family-owned since it was established in 1885, it is one of the pharmaceutical industry's top 20 companies. Some 52,000 employees create value through innovation daily for the three business areas human pharmaceuticals, animal health and biopharmaceuticals.



Participants during the dinner



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VIP Dinner Discussion One/20

Page 2



Participants during the dinner



Some 21 members and guests were present who included Mr Oliver Schramm and Ms Sandra Baron, *German Embassy*, Mr Uday Bose, *Boehringer Ingelheim Ltd and GIUK*, Mr Armin Brestrich, *Landesbank Baden-Württemberg*, Cllr Simon Flunder, *GIUK*, Mr Laurence Grubb, *GIUK*, Mr Richard Halhead, *Fuchs UK plc*, Mr Rhys Jarvis, *GIUK*, Ms Anna-Maria Kassebart, *Helaba – Landesbank Hessen-Thüringen*, Mr Andreas Köster, *Lufthansa German Airlines and GIUK*, Mr Phil McClennon, *Leadec Limited*, Mr Matthias Meyer, *Heller Machine Tools Ltd*, Ms Jo Millington, *Boehringer Ingelheim Ltd*, Mr Clemens Richter, *CMR Controls Ltd and GIUK*, Mr Max Sammartano, *Linde Material Handling (UK) Ltd*, Dr Thomas Schulz, *Noerr LLP*, Mr Richard Skinner, *Voith Turbo Ltd* and Mr Malcolm Whetton, *ThyssenKrupp UK plc*.

This was a very rewarding Dinner Discussion.

24 February, 15.00 until 16.00 hours, **meeting board and advisory council with Graham Stuart MP, Minister for Investment, Department for International Trade**, at the Department conference room. 9 members and guest from German Embassy present.

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Special Event One/20 - Roundtable Discussion with **Mr Graham Stuart MP** **Minister for Exports (formerly Minister for Investment)** at the Department for International Trade



Mr Graham Stuart MP

On Monday, 24 February 2020, the **GIUK Board and Advisory Council had a Roundtable Discussion with Mr Graham Stuart MP to talk about post Brexit transition, productivity and skills** in the Department for International Trade at the Foreign & Commonwealth Office.

 Department for
International Trade



Foreign & Commonwealth Office

Present were: Dr Bernd Atenstaedt, GIUK, Ms Sharon Davies, DHL, Cllr Simon Flunder, GIUK, Mr Laurence Grubb, GIUK, Mr Uwe Hanneck, GIUK, Mr Rhys Jarvis, GIUK, Mr Clemens Richter, CMR, Mr Franz Smet, ACI, Mr Jim Ward, Boehringer Ingelheim (representing Mr Uday Bose) and Mr Oliver Schramm, Minister at the German Embassy.

We shared our concerns about post Brexit transition with the Minister. For example, the Prime Minister ruled out alignment of any kind with EU rules for the future. Non alignment would add to the regulatory burden on many businesses. The Prime Minister also said that the UK will restore full sovereign control over borders and immigration. We want at the least the red tape around the future movement of labour kept to a minimum.

We also need better productivity and skills in this country and would therefore propose to introduce something like the German Dual Vocational Training System into the UK.

The Minister replied that the UK wants a friendly and constructive relationship with the EU in future as outlined in the revised political declaration. This gave us some reassurance.



Participants at the meeting

20 April, 10.00 until 11.00 hours, **1st GIUK Online Meeting** via Teams, hosted by **Richard Bushnell, Chief Executive Officer of Osram**. 10 members present.

27 April, 10.00 until 11.00 hours, **2nd GIUK Online Meeting**. 13 members present.

4 May, 10.00 until 10.45 hours, **3rd GIUK Online Meeting**. 15 members present.

18 May, 10.00 until 10.35 hours, **4th GIUK Online Meeting**. 12 members present.

1 June, 14.00 until 14.50 hours, **5th GIUK Online Meeting**. 17 members present.

15 June, 14.00 until 15.00 hours, **6th GIUK Online Meeting**. 11 members present.

29 June, 14.00 until 14.45 hours, **7th GIUK Online Meeting**. 20 members present.

13 July, 14.00 until 15.00 hours, **8th GIUK Online Meeting**. 16 members present.

10 August, 14.00 until 14.50 hours, **9th GIUK Online meeting**. 12 members present.

7 September, 14.00 until 14.35 hours, **10th GIUK Online Meeting**. 12 members present.

21 September, 14.00 until 15.00 hours, **11th GIUK Online Meeting**. 12 members present.

12 October, 14.00 until 14.45 hours, **12th GIUK Online Meeting**. 14 members present.

2 November, 14.00 until 15.00 hours, **13th GIUK Online Meeting**. 15 members present.

16 November, afternoon, **14th GIUK Online meeting**. 14 members present.

30 November, afternoon, **15th GIUK Online Meeting**. 21 members present.

14 December, 14.00 until 14.40 hours, **16th GIUK Online Meeting**. 14 members present.

2021

1 January, **Terry Sargeant, Chairman of ThyssenKrupp, became Chairman and Chief Executive of GIUK** and **Dr Bernd Atenstaedt** became Executive President of GIUK.

25 January, 15.00 until 16.00 hours, **1st GIUK Online Meeting of 2021**. 24 members present. Speakers were sustaining member **Gunjan Srivastava, Chief Executive Officer of BSH Home Appliances** and **Mark Cosgrove, Director of DB Schenker**, to talk about their challenges.

3 March, 14.00 until 15.00 hours, **2nd GIUK Online Meeting**. 14 members present.

17 March, 10.00 until 11.00 hours, **1st VIP Online Meeting for members of the board and advisory council only with the new German Ambassador Andreas Michaelis (2020-2022)**. 14 members present.

14 April, 11.30 until 12.05 hours, **2nd VIP Online Meeting with Lord Grimstone of Boscobel Kt, Minister of State, Department for International Trade**. 20 members present.

28 April, 14.00 until 14.50, hours **3rd GIUK Online Meeting**. 13 members present.

10 June, 14.00 until 14.45 hours, **4th GIUK Online Meeting**. 18 members present.

29 June, 11.00 until 11.30 hours, **3rd VIP Online Meeting with Oliver Schramm, Minister at the German Embassy and future German Consul General in San Francisco, USA**. 10 members present.

6 October, 14.00 until 15.00 hours, **4th VIP Online Meeting with Rafe Courage, British Consul General in Duesseldorf**. 20 members present.

20 October, 17.00 until 19.30 hours, **board and advisory council meeting** at the Royal Overseas Club followed by 19.30 until 22.30 hours **VIP dinner discussion with the Rt Hon Greg Hands MP, Minister of State, Department for Business, Energy and Clean Growth**. 21 members present.

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Department for
Business, Energy
& Industrial Strategy

VIP Dinner Discussion One/21 with The Rt Hon Greg Hands MP Minister of State for Energy, Clean Growth and Climate Change



The Rt Hon Greg Hands MP

On **Wednesday, 20 October 2021**, The Rt Hon Greg Hands MP, was our **Guest of Honour and Speaker** on 'Relations between the UK and Germany after Brexit' at a Dinner Discussion, hosted by our President, Dr Bernd Atenstaedt, at the Royal Over-Seas Club, London SW1, in the presence of our Patron, **HE Andreas Michaelis, German Ambassador to the Court of St James's**.



Royal Over-Seas Club



The Minister Speaking

The Minister talked about the way forward towards a Green UK and cooperation between the UK and Germany in energy, particularly in off-shore wind and increasingly in hydrogen and on climate change, sharing a common agenda in the run-in to COP 26 and beyond.



Welcome by Dr Bernd Atenstaedt

The Ambassador also talked about climate change and added that the Minister's words on the future of UK German relations are much appreciated.



The Ambassador Speaking

This was followed by a lively discussion. A very rewarding evening at our first face-to-face event since last year.



Participants during the discussion

Some 20 members and guests were present who included, along with the Minister and the Ambassador, Lord Hugh Dykes of Harrow Weald, Lord Stephen Green of Hurstpierpoint, Ms Mariko Higuchi, *German Embassy*, Mr Alexander Altmann, *Blick Rothenberg and British Chamber of Commerce in Germany*, Mr Simon Asbury, *HARTING Ltd*, Mr Armin Brestrich, *London Branch Landesbank Baden-Württemberg*, Cllr Simon Flunder, *GIUK*, Mr Richard Halhead, *Fuchs Lubricants (UK) plc*, Mr Uwe Hanneck, *GIUK*, Mr Henri Lange, *Lufthansa German Airlines and GIUK*, Mr Phil McClennon, *GIUK*, Mr John Radford, *Balluff Ltd and GIUK*, Dr Thomas Schulz, *Noerr LLP*, Ms Rosie Smith, *Boehringer Ingelheim Ltd*, Mr James Stephens, *DHL*, Prof Barry Stickings CBE, *GIUK*, Mr Daniel Tweer, *Rösler UK Limited and Dr Bernd Atenstaedt, GIUK*.



Photos courtesy of Mr John Radford

2022

12 January, 10.45 until 11.20 hours, **1st VIP Online Meeting of 2022 with Lord Grimstone, chaired by Alex Smith, Chief Executive Officer of Volkswagen UK** to discuss challenges in the UK. 25 members present.

24 January, 15.00 until 16.00 hours, **2nd VIP Online Meeting with Rowdon Glover, Chief Executive Officer of Jaguar Landrover UK**. 18 members present.

7 March, 14.00 until 15.00 hours, **1st GIUK Online meeting for members of 2022**. 13 members present.

16 March, 11.30 until 14.30 hours, **working meeting at Miele in Abingdon**. 14 members present.

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Working Meeting One/22 Miele GB



Mr John Pickering speaking

Miele GB welcomed some 15 members and guests of GIUK to their first Working Meeting of 2022 on Wednesday, 16 March 2022, at their headquarters in Abingdon.

Our member, **Mr John Pickering, Managing Director**, gave an outstanding presentation on the history of Miele and their unique standing in their sector.



Miele GB

This was followed by a very lively discussion. Afterwards, our President gave an overview of our lobbying Government, mentioning our present contact with some 8 Ministers, discussing, amongst others matters, skills and challenges post-Brexit and with Covid.



Guest Speaker was the **Mayor of Abingdon, Cllr Cheryl Briggs**, who talked before lunch, which was courtesy of Miele GB, about the history of Abingdon, the oldest town in the UK and about the Council's work for business. This was followed by a very interesting tour of Miele's Experience Centre.

Cllr Cheryl Briggs



Most participants



Members present, amongst others, were the chief executives from ANT, Balluff, BMW (MINI), CMR, Efaflex, LTi Metaltech, Rösler, Voith Turbo. Also present was the Economic Counsellor from the German Embassy and some members of the GIUK Advisory Council.

A very rewarding and enjoyable day.

Photos are courtesy of one of our Board Members, Mr John Radford.

25 April, 14.00 until 14.45 hours, **2nd GIUK Online meeting**.
17 members present.

1 May, **Phil McClennon**, former **Global Strategy Director for ThyssenKrupp** became **Chairman and Chief Executive of GIUK**, taking over from Terry Sargeant.

19 May, 17.00 until 19.00 hours, **board and advisory council meeting** at the Royal Overseas Club followed 19.30 until 22.30 hours, by **VIP dinner discussion on the occasion of 47 years of GIUK** with guests of honour and speakers **Dr Markus Grüneisel**, Chief Executive Officer of **BMW Manufacturing MINI in Oxford** and **Lord Grimstone**. 24 members and guests present.

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VIP Dinner Discussion One/22 to celebrate 47 years of GIUK with **Dr Markus Grüneisel** Chief Executive Officer, **BMW Manufacturing UK Ltd (MINI)** and **Swindon Pressings Ltd**

On **Thursday, 19 May 2022**, **Dr Markus Grüneisel** was our **Guest of Honour and Speaker**, in the presence of **Lord Grimstone of Boscobel Kt, Minister for Investment at the Department for International Trade and the Department for Business, Energy & Industrial Strategy** at a Dinner Discussion, hosted by our Executive President, **Dr Bernd Atenstaedt**, to celebrate 47 years of GIUK at the **Royal Over-Seas Club, London SW1**.



Royal Over-Seas Club

Dr Atenstaedt welcomed everyone and then the Minister spoke about the opportunities for business in these challenging times which was well received. This was followed by **Dr Grüneisel** talking about transformation, digitalisation, electromobility, lean green digital, circularity, sustainability and supply chain challenges.



The Minister Speaking

We then had a very lively discussion.

At the end of the evening, our new Chairman and Chief Executive, **Mr Phil McClennon**, gave the vote of thanks.

A very rewarding evening.



Dr Grüneisel Speaking

Some 25 members and guests were present who included, along with the Minister and **Dr Grüneisel**, **Mr Markus Knauf**, *German Embassy*, **Mr Anthony Donaldson**, *PS to the Minister*, **Mr Klaus Allion**, *ANT*, **Mr Simon Asbury**, *HARTING*, **Mr Heiner Boehmer**, *Helaba and GIUK*, **Cllr Simon Flunder**, *GIUK*, **Mr Richard Halhead**, *Fuchs Lubricants (UK)*, **Mr Uwe Hanneck**, *GIUK*, **Mr Henri Lange**, *Lufthansa German Airlines and GIUK*, **Mr Matthias Meyer**, *HELLER*, **Mr Colin Murphy**, *Murphy Geospatial*, **Mr John Pickering** and **Mr Steve Rickersey**, *Miele*, **Mr Clemens Richter**, *CMR Controls*, **Dr Thomas Schulz**, *Noer*, **Mr Richard Skinner**, *Voith*, **Mr Franz Smet** and **Mr Karsten Smet**, *ACI and GIUK*, **Mr Daniel Tweer**, *Rösler UK*, **Mr Phil McClennon** and **Dr Bernd Atenstaedt**, *GIUK*.



Participants during the discussion



7 June, 13.15 until 13.45 hours, **3rd VIP Online meeting with Lee Rowley MP, Minister for Industry**. 28 members and guests present.

28 July, 17.00 until 18.00 hours, **4th VIP Online meeting with new German Ambassador Miguel Berger (2022-2025)**. 24 members present.

17 June, 14.00 until 15.00 hours, **2nd GIUK Online meeting for members**. 15 members present.

29 September, 11.30 until 14.30 hours, **working meeting at BMW Group UK in Farnborough**. 17 members present.

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Working Meeting Two/22 BMW Group



Mr Tomas Valero Ribes speaking

BMW Group welcomed some 20 members and guests of **GIUK** to their second Working Meeting of 2022 on Thursday, 29 September 2022, at their headquarters in Farnborough.

Our sustaining member, **Mr Tomas Valero Ribes, Chief Financial Officer**, hosted the working meeting and **Mr Graham Biggs, Communications Director**, gave an out-standing presentation on the advancements made by the BMW Group in their products and operations, with particular focus on sustainability.



BMW Group Headquarters in Farnborough



Mr Graham Biggs presenting

This was followed by a very lively discussion between members on the challenges and opportunities presented by the many recent macro-economic developments that surround every UK business, chaired by our Chief Executive, Mr Phil McClennon.

Our Executive President, Dr Bernd Atenstaedt, then gave an overview of the new ministerial relationships being created since the changes in new PM's Government, an effort made to keep the momentum in the diverse lobbying agenda of GIUK on behalf of members' interests and he also referred to a very important Panel Discussion on Skills in the UK and Germany in cooperation with MakeUK and the German Embassy we are arranging for the beginning of next year.



Cllr Martin Tennant and Mr Lee McQuade

Guest Speakers over lunch were **Cllr Martin Tennant, Deputy Leader**, and **Mr Lee McQuade, Economic and Growth Manager, from Rushmoor Borough Council**, who emphasised their proactive approach to attracting businesses to the area and their most recent successes creating local employment opportunities.

This was followed by a very interesting walkthrough of the latest BMW vehicle line-up, where their latest Electric Vehicles brought the BMW sustainability strategy to life.



The XM on show



Most participants

Members present, amongst others, were executives from ACI Group, ANT, DHL International, Lufthansa Group, Miele, OSRAM, Rösler, ThyssenKrupp Materials and TopRegal. Also present was a member of the GIUK Advisory Council.

A very rewarding and enjoyable day.

Photos are courtesy of one of our Advisory Council Members, John Radford Photography.

20 October, 16.00 until 17.00 hours, **2nd Subgroup Online Meeting to discuss Supply Chain, Import and Export**. 6 members present.

31 October, 19.30 until 22.30 hours, **VIP dinner discussion at the Royal Overseas Club, London SW1, for board and advisory council members only with guest of honour and speaker Ambassador Miguel Berger**. 12 members present.

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VIP Dinner Discussion Two/22

with our Patron

HE Miguel Berger

German Ambassador to the Court of St James`



The German Ambassador

On **Monday, 31 October 2022**, **HE Miguel Berger, German Ambassador**, was our **Guest of Honour and Speaker**, at a Dinner Discussion, hosted by our Executive President, Dr Bernd Atenstaedt, at the Royal Over-Seas Club, London SW1.

This was a special event, the first dinner discussion with our Patron, the German Ambassador, and also an evening to thank members of our board and sustaining members for their continuing support, in particular, Mr Uday Bose of Boehringer Ingelheim who is sadly leaving us to return to Head Office in Germany.



Royal Over-Seas Club

The German Ambassador then spoke about British German relations, with emphasis on business, reaching out in particular to strengthen relations with Government and building bridges, supporting our lobbying.



The German Ambassador speaking

This was followed by a lively discussion on the highlights of our new Major Survey on Current Challenges Facing German Business in the UK, introduced by Dr Bernd Atenstaedt. The full results will be available soon.

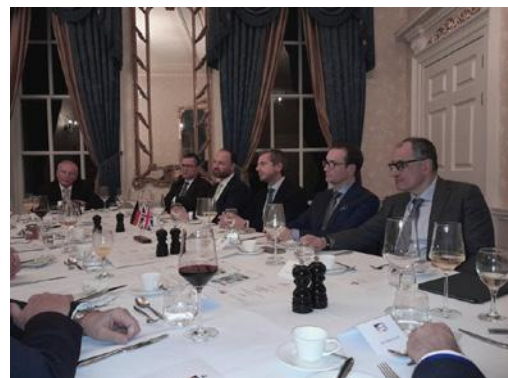
At the end of the evening, our Chairman and Chief Executive, Mr Phil McClennon, gave the vote of thanks.

A very rewarding evening, many thanks again to our Patron for joining us.

Some 12 members of the GIUK Board and Sustaining Members were present who included, along with the German Ambassador, Dr Bernd Atenstaedt and Mr Phil McClennon, Mr Markus Knauf, *German Embassy*, Mr Heiner Boehmer, *Helaba and GIUK*, Mr Uday Bose, *Boehringer Ingelheim and GIUK*, Mr Sylvain Charbonnier, *Volkswagen Group*, Dr Markus Grüneisl, *BMW Manufacturing (MINI) and Swindon Pressings*, Mr Henri Lange, *Lufthansa German Airlines and GIUK*, Dr Timo Poser, *Rolls-Royce Motor Cars*, Mr Tomas Valero Ribes, *BMW Group* and Mr Clemens Richter, *CMR Controls and GIUK*.



Participants during the discussion



9 November, 16.00 until 16.40 hours, 3rd GIUK online meeting for members. 15 members and guests present.

8 December, 16.00 until 17.00 hours, **3rd Subgroup online meeting to discuss Digitisation and Automation with speaker Cliff Brereton, Managing Director of Datahone Ltd**, chaired by member **John Radford**. 10 members present.

9 November, 16.00 until 16.40 hours, **4th GIUK online meeting for members**. 14 members present.

8 December, 16.00 until 17.00 hours, **4th online subgroup meeting to discuss Digitisation and Automation**. 9 members present.

2023

25 January, 16.00 until 16.30, **1st GIUK online meeting** for members to discuss skills. 15 members present.



First GIUK Online Meeting of 2023

GIUK ONLINE MEETING VIA 'WHEREBY'

Wednesday 25th January, 2023

15 Members and guests joined our online meeting to discuss the plans for our upcoming Panel Discussion on Apprenticeships and Skills, this will be on 27 March, in cooperation with the German Embassy, MakeUK and the British Chamber of Commerce in Germany. Keynote speakers include our Patron, the German Ambassador, HE Miguel Berger, the Rt Hon Robert Halfon MP, Minister of State (Minister for Skills, Apprenticeships and Higher Education), Department for Education, Stephen Phipson, Chief Executive, MakeUK, Sir Michael Barber, Advisor to the Chancellor of the Exchequer, Skills Reform Programme and Bob Shankly, HR Director, BMW Manufacturing (UK) Ltd (MINI). An agenda will be sent out shortly.

Discussion with members highlighted the need to include vocational training for commercial and service skills, beyond the engineering-based emphasis driven by the manufacturing sector members. To address the future skills needs of the full range of German businesses in the UK across a multitude of sectors.

It was also agreed that the invitation for speakers would be extended to the German Office for International Cooperation in Vocational Education and Training (GOVET), to enable those present to learn more about the existing activities in the development of UK apprenticeships.

7 March, 17.30 until 19.00 hours, **board and advisory council meeting** at the Royal Overseas Club followed 19.30 until 22.30 by **VIP Dinner Discussion with speaker Lord Dominic Johnson of Lainston CBE, Minister of State at the Department for Business and Trade**. 24 members and guests present.

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VIP Dinner Discussion One/23

with

The Rt Hon Lord Dominic Johnson of Lainstone CBE
Minister of State (Minister for Investment)
at the Department for Business and Trade

On **Tuesday, 7 March 2023**, **Lord Johnson** was our **Guest of Honour and Speaker** at a Dinner Discussion, hosted by our Executive President, Dr Bernd Atenstaedt, at the Royal Overseas Club, London SW1.

The Minister spoke about the importance of Germany as the UK's second largest trading partner and mentioned that his Department has therefore prioritised their links with Germany. Dr Atenstaedt gave an overview of German business in the UK, followed by highlights of our recent survey on 'Current Challenges Facing German Business in the UK'. This was followed by a very lively question and answer session and we were grateful that the Minister fully answered all our questions.



Royal Over-Seas Club



The Minister Speaking

At the end of the evening, our Chairman and Chief Executive, Mr Phil McClennon, gave the vote of thanks.

A very rewarding evening.



Some participants during the dinner

Some 25 members and guests were present who included, along with the Minister, Lord Stephen Green and Lord Dafydd Wigley, *House of Lords*, Mr Markus Knaut, *German Embassy*, Ms Sehar Shaheryar, *PS to the Minister*, Mr Klaus Allion, *ANT*, Mr Heiner Boehmer, *Helaba and GIUK*, Mr Armin Brestrich, *LBBW*, Cllr Simon Flunder, *GIUK*, Mr Laurence Grubb, *GIUK*, Mr Richard Halhead, *Fuchs Lubricants (UK)*, Mr Uwe Hanneck, *GIUK*, Mr Rhys Jarvis, *GIUK*, Mr John Pickering and Mr Rob Porter, Miele, Mr John Radford, *GIUK*, Mr Terry Sargeant, ThyssenKrupp and Steel Buy, Dr Thomas Schulz, *Noer*, Mr Richard Skinner, Voith, Mr Karsten Smet, *ACI*, Mr Daniel Tweer, *Rösler UK*, Dr Frank Wagner, *Lufthansa*, Mr Phil McClennon and Dr Bernd Atenstaedt, *GIUK*.



Participants during the discussion



Photos courtesy of our Advisory Council Member, Mr John Radford

27 March, 13.00 until 17.00 hours, GIUK, German Embassy, Make UK and British Chamber of Commerce in Germany, Panel Discussion on Apprenticeships and Skills at the Royal Overseas Club. 50 members and guests present.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN BUSINESS IN THE UNITED KINGDOM



in cooperation with:



Special Event One/23

Panel Discussion on Apprenticeships and Skills

On Monday, 27 March 2023, GIUK hosted a Panel Discussion on Apprenticeships and Skills, in cooperation with the German Embassy, MakeUK and the British Chamber of Commerce in Germany at the Princess Alexandra Hall, Royal Over-Seas Club, London SW1.

Productivity has always been the most important measurement of performance in business. Unfortunately British productivity does not compare favourably with other industrial nations, including Germany. Education and skills affect productivity and well educated and skilled apprentices are vital for the success of business. The UK has made fostering vocational skills a priority. GIUK Executive President, Dr Bernd Atenstaedt, who chaired the panel discussion, said in his opening address that it may be useful to introduce further elements of the German Dual Vocational Training System into the UK, which has proved successful in Germany and has increased skills and in turn, productivity. Recent GIUK surveys amongst German business in the UK have supported this.



Royal Over-Seas Club

HE Miguel Berger, German Ambassador and Patron of GIUK, then addressed the meeting, emphasising the importance of skills. This was followed by the first keynote speaker the Rt Hon Robert Halfon MP, Minister of State (Minister for Skills, Apprenticeships and Higher Education), Department for Education, who spoke about the UK Government's skills agenda and Germany's technical education system which he loves. The second keynote speaker was Stephen Phipson CBE, Chief Executive Officer, MakeUK, who emphasised the importance of apprentices in business. The third keynote speaker was Sir Michael Barber, Advisor to the UK Government on the Skills Reform Programme, who is currently looking into the German Dual Vocational Training System. This was followed by the fourth keynote speaker Dr Ralf Hermann, Head, German Office for International Cooperation in Vocational Education and Training (GOVET), who spoke about the system and set out current trends. The last two keynote speakers were Bob Shankly, HR Director, BMW Manufacturing (UK) Ltd (MINI) and Sarah Black-Smith, General Manager, Motion Control Business, Siemens plc who used slides to show how their companies had already introduced something like the Dual System into the UK.



The Panel during the opening address

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Special Event One/23

Panel Discussion on Apprenticeships and Skills - Page 2



Dr Bernd Atenstaedt



German Ambassador and Minister Halfon



Stephen Phipson CBE



Sir Michael Barber



Dr Ralf Hermann



Bob Shankly



Phil McClennon

Some 50 members and guests took part and after hearing from the keynote speakers everyone enjoyed a very lively question and answer session, chaired by GIUK Chairman and Chief Executive, Phil McClennon, who also gave the vote of thanks.

A very rewarding event for all participants.



Sarah Black-Smith



Most participants during the discussion

12 June, 16.00 until 17.10 hours, 2nd GIUK Online Meeting for members with speaker Konstanze Scharring, Director of Policy, SMMT, to discuss the future of petrol, diesel and electric cars in the UK. 21 members present.

27 June, 11.30 until 15.00 hours, working meeting at Rolls Royce Motor Cars in Goodwood, West Sussex. 13 members present.

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Working Meeting One/23 Rolls-Royce Motor Cars Ltd



Dr Timo Poser speaking

Rolls-Royce Motor Cars welcomed some 15 members and guests of GIUK to their first Working Meeting of 2023 on Tuesday, 27 June, at their headquarters in Westhampnett.

Our member, Dr Timo Poser, Director of Finance of Rolls-Royce Motor Cars, hosted the meeting. Mr Andrew Ball, Head of Corporate Relations, then gave a presentation about Rolls-Royce's past, present and future, a much admired British luxury car, owned by BMW.



Rolls-Royce Motor Cars Headquarters



Mr Andrew Ball speaking



Some participants during the meeting

Then, our Executive President, Dr Bernd Atenstaedt, and our Chief Executive, Mr Phil McClennon, talked about our work for members in 2023, the Panel Discussion on Apprenticeships and Skills on 27 March in London, the online meeting on 12 June with Ms Konstanze Scharring, Director of Policy and Government Affairs at the SMMT, to discuss the future of petrol, diesel and electric cars in the UK, the forthcoming Dinner Discussion with Ms Nusrat Ghani MP, Minister of State, in London to discuss our challenges in the UK on 26 September and the Dinner Discussion with Mr Michael Lewis, Chief Executive Officer of Uniper SE, in London to discuss the energy crisis on 27 November. We are now also preparing a Panel Discussion on Climate Change in the UK and in Germany and an online meeting on Artificial Intelligence.

Afterwards we had a very lively discussion and enjoyed an excellent buffet lunch courtesy of Rolls-Royce Motor Cars, followed by a tour of the manufacturing facility, it was very impressive to see all work done by hand, no robots.



Most participants

Members present, amongst others, were the chief executives from ANT, Helaba, LTi Metaltech, Lufthansa, OSRAM, Rösler, TopRegal and Würth. Also present was an Economic Counsellor from the German Embassy, the Head of Government and Industrial Affairs of the BMW Group UK and a member of our Advisory Council.

A very rewarding and enjoyable day.

Photos are courtesy of Mr John Radford.

27 November, 17.00 until 19.00 hours, **board and advisory council meeting** at the Royal Overseas Club followed by **VIP Dinner Discussion with speaker Michael Lewis, Chief Executive Officer of Uniper SE in Duesseldorf**. 18 members and guest present.

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VIP Dinner Discussion Three/23

with

Mr Michael Lewis
Chief Executive Officer
Uniper SE



Mr Michael Lewis

On **Monday, 27 November 2023**, **Mr Michael Lewis** was our **Guest of Honour and Speaker** at a Dinner Discussion, hosted by our Executive President, Dr Bernd Atenstaedt, at the Royal Over-Seas Club, London SW1.

Mr Lewis talked about the energy crisis and how it should remain a sensitive point for businesses over the next few years, as the dynamics that created it are still prevalent and have potential to drive further energy cost increases. He went on to describe how the investments required to limit the impact of the energy crisis were already being made but that the pace of investment in energy infrastructure building must increase to drive the expected economic growth in the next decade.

This was followed by a very lively discussion.



Royal Over-Seas Club



Mr Lewis Speaking



Some participants during the dinner

Some 18 members and guests were present who included, along with Mr Lewis, Mr Rüdiger Bohn, *Minister, Deputy Head of Mission at the German Embassy*, Mr Klaus Allion, *ANT*, Mr Heiner Boehmer, *Helaba and GIUK*, Mr Armin Brestrich, *LBBW*, Dr Florian Becker, *Noerr*, Mr Richard Bushnell, *Inventronics and OSRAM*, Cllr Simon Flunder, *GIUK*, Mr Laurence Grubb, *GIUK*, Cllr Rhys Jarvis, *GIUK*, Ms Vani Manja, *Boehringer Ingelheim*, Mr Clemens Richter, *CMR Controls*, Mr Richard Skinner, Voith, Mr Franz Smet and Mr Karsten Smet, *ACI* and Mr Daniel Tweer, *Rösler UK*.

At the end of the evening, our Chairman and Chief Executive, Mr Phil McClennon, gave the vote of thanks. A very rewarding evening.



2024

8 February, 17.00 until 19.00 hours, **board and advisory council meeting** at the Royal Overseas Club. 8 members present. This was followed by, 19.30 until 22.30 hours, **Dinner Discussion with Nusrath Ghani MP, Minister for Industry**, to discuss current challenges. 25 members and guests present.

GERMAN INDUSTRY UK

The Voice of German Business in the UK



For release on 10 July, 2024

PRESS RELEASE

Many Challenges for Labour

Many congratulations to Labour on winning the election so convincingly and making a change in the UK and we very much welcome that they want to work closely with business and create the right conditions for investment.

We hope that the new Government will finally expand the country's road, rail and air infrastructure, upskill the workforce and reduce bureaucracy, long overdue. Roads are congested, freight transport by rail would help. Better educational standards and long-term dual vocational training are also absolutely necessary for our workforce, especially in the engineering sector. The reduction of forms importing from the EU and exporting to the EU, when hiring employees from the EU, and the recognition of EU qualifications would be further necessary measures as part of the closer cooperation with the EU, which Labour has promised. We would of course welcome deeper cooperation with a re-entry into the customs union and the single market, which Labour has so far ruled out.

In addition to the above, further measures are necessary in many sectors of business, such as expanding charging stations for electric vehicles, reducing long delivery times for parts, reducing fuel costs, definitive climate targets with investments in, among other things, battery technology, to name just a few from the automotive sector.

We have also long been calling for a long-term modern strategy for the economy in order to build up the urgently needed investments. This includes unlocking innovation, accelerate digital adoption and automation and AI.

Dr Bernd Atenstaedt, Executive President of GIUK said "German businesses are facing many significant challenges which we need urgently to discuss with the new Government. Labour can do a lot for us and hopefully we will be more successful with the new Government."

End

Note to Editors:

Altogether there are 2,500 German businesses in the UK, employing 450,000 people. Germany is the most important trading partner and investor for the UK from Europe. GERMAN INDUSTRY UK is the voice of German business in this country, our USP is lobbying Government for the benefit of German businesses in the UK.

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GERMAN INDUSTRY UK

THE VOICE OF GERMAN BUSINESS IN THE UNITED KINGDOM



VIP Dinner Discussion One/24

with

Ms Nusrat Ghani MP

Minister of State at the Department for Business and Trade,
Minister of State for the Investment Security Unit at the Cabinet Office and
Minister for Industry and Economic Security



Ms Nusrat Ghani MP

On Thursday, 8 February 2024, Ms Nusrat Ghani MP was our Guest of Honour and Speaker at a Dinner Discussion, hosted by our Executive President, Dr Bernd Atenstaedt, at the Royal Over-Seas Club, London SW1 in the presence of our Patron, HE Miguel Berger, German Ambassador, who welcomed the Minister.

We discussed with her the challenges facing German business in the UK, increased costs, paperwork and delays for their business in the UK post-Brexit, deviations from EU standards, high increase in energy costs, disruption to their supply chains, mainly caused by Brexit, Covid and the situation in the Ukraine and the impact on salaries and wages due to the high inflation rate. We also discussed particular challenges for the main sectors of industry, automotive, engineering, healthcare, transport and financial services. The Minister fully answered all our questions, was generous with her time and very approachable, much appreciated by us all.



Royal Over-Seas Club



Minister Ghani speaking



The discussion was chaired by Mr Andreas Kindler, Director Finance, Compliance, BMW Plant Oxford (MINI), Swindon, Hams Hall. (centre)

Some 25 members and guests were present who included, along with the above mentioned, Mr Klaus Allion, *ANT*, Mr Simon Asbury, *HARTING*, Dr Florian Becker, *Noerr*, Mr Heiner Boehmer, *Helaba and GIUK*, Mr Armin Brestrich, *LBBW*, Cllr Simon Flunder, *GIUK*, Mr Richard Halhead, *Fuchs Lubricants*, Mr Uwe Hanneck, *GIUK*, Cllr Rhys Jarvis, *GIUK*, Mr John Pickering, Miele and guest Mr Tim Pickering, Mr Clemens Richter, *CMR Controls*, Mr Richard Skinner, Voith, Mr James Stephens, *DHL*, Mr Sven Thaler, Lufthansa and GIUK and Dr Frank Wagner, *Lufthansa*. Other guests included Mr Benedikt von Imhoff, Bureau Chief North West Europe, Correspondent for the UK & Ireland, German Press Agency dpa, Dr Rieke Arendt, Economic Counsellor, German Embassy and Mr Thomas Gellender, Private Secretary to the Minister of State.

At the end of the evening, our Chairman and Chief Executive, Mr Phil McClennon, gave the vote of thanks.



Some participants during the dinner

A very rewarding evening.

11 April, 16.00 until 17.35 hours, **online meeting for board and advisory council about starting a Company Limited by Guarantee**. 9 members present.

29 April, 11.30 until 15.00 hours, **working meeting at Fuchs Lubricants in Stoke on Trent**. 10 members present.

GERMAN INDUSTRY UK

THE VOICE OF GERMAN BUSINESS IN THE UNITED KINGDOM



Working Meeting One/24 Fuchs Lubricants (UK) plc



Mr Richard Halhead speaking

Fuchs Lubricants welcomed some 10 members of GIUK to their first Working Meeting of 2024 on Monday, 29 April, at their headquarters in Stoke-on-Trent.

Our member **Mr Richard Halhead, Managing Director and VP Northern Europe, of Fuchs Lubricants**, hosted the meeting. He gave an excellent presentation of Fuchs Lubricants worldwide and in the UK. This year they are celebrating 150 years of Lubrication production at their site in Stoke-on-Trent.



Fuchs Lubricants (UK) plc



photos of participants during the meeting

After Mr Halhead's presentation we enjoyed a buffet lunch courtesy of Fuchs Lubricants.

We then had a very lively discussion amongst all attendees, who fully contributed on the topic of sustainability initiatives across member companies, chaired by our Chief Executive, Mr Phil McClennon.

Our Executive President, Dr Bernd Atenstaedt, then gave an update on his recent correspondence with a number of important Government ministers such as the new Minister of State for Skills, the new Minister of State for Climate Change, the new Minister of State for Europe and the Shadow Minister of State for Industry.



Most participants

We ended the day with a tour of the factory which really impressed us because of its large size and a lot of automation.

Members present, amongst others, were the chief executives from ANT, BMW, CK International, Efaflex, HARTING, TopRegal, Voith Turbo and a member of our Advisory Council.

A very rewarding and enjoyable day.

30 April, 16.00 until 16.50 hours, **1st GIUK Online Meeting for members on Digital Employee Engagement. Speakers, members John Pickering, Chief Executive Officer of Miele and Steve Wilkins, Chief Executive Officer of Brose.** 17 members present.

4 July, **General Elections in the UK with a victory for Labour.** Labour 412 seats, Conservatives 112, Liberal Democrats 72, SNP 9, SF 7, OTH 29.

26 September, 16.00 until 17.00 hours, **2nd GIUK Online Meeting for members on labour mobility from the EU.** Speakers our member James Stephens, DHL and Bob Shankly, BMW. 20 members present.

30 September, 11.30 until 15.00 hours, **working meeting at BMW Manufacturing (MINI) in Oxford.** 22 members present.

GERMAN INDUSTRY UK

The Voice of German Business in the UK



Working Meeting Two/24 BMW (UK) Manufacturing Ltd



BMW MINI

BMW (UK) Manufacturing Ltd welcomed some 25 members of **GIUK** to their second Working Meeting of 2024 on Monday, 30 September, at their MINI Plant in Oxford.

Our member, **Dr Grüneisl, Chief Executive Officer, BMW (UK) Manufacturing Ltd and Swindon Pressings Ltd** hosted the meeting. He gave an excellent presentation of the Plants in Oxford and Swindon.



Dr Markus Grüneisl speaking



photos during the meeting and at the Apprentice Training School

After a light lunch courtesy of BMW we had a tour of the impressive Production System followed by a meeting at the Apprentice Training School where we had an overview from the Head of their School. He mentioned that the BMW Group now has over 300 apprentices at their various sites. Our Executive President, Dr Bernd Atenstaedt, then talked about our work on apprentices and skills, our panel discussion in March 2023 and the survey we carried out in June 2023 amongst German business. He also mentioned talking to many skills ministers over the years about the German Dual Vocational System.



Most participants

Members present, amongst others, were the chief executives from ANT, BMW, Draeger, Efaflex, Fuchs Lubricants, HARTING, Helaba, Inventronics, Kfw, LTi Metaltech, Rösler, System Engineering Group, TopRegal, Voith Turbo, Würth and a representative from the German Embassy.

A very rewarding and enjoyable day and we very appreciated all the hard work and involvement of the BMW associates.

Photos courtesy of Mr John Radford

31 October, 16.00 until 16.45 hours, **3rd GIUK Online Meeting for members to discuss Implications to German businesses in the UK following the Autumn Statement.** 21 members present.

10 December, 19.30 until 22.30 hours, **VIP Dinner Discussion at the Royal Overseas Club with Ms Sarah Jones MP, Minister for Industry, to discuss challenges and opportunities in the UK.** 20 members and guests present.

GERMAN INDUSTRY UK

The Voice of German Business in the UK



VIP Dinner Discussion Two/24

with

Ms Sarah Jones MP

Minister of State in the Department for Business and Trade (Minister for Industry) and
Minister of State in the Department for Energy Security and Net Zero



Ms Sarah Jones MP

On **Tuesday, 10 December 2024**, Ms Sarah Jones MP was our **Guest of Honour and Speaker** at a Dinner Discussion, hosted by our Chief Executive, Phil McClennon, at the Royal Over-Seas Club, London SW1. Our Executive President, Dr Bernd Atenstaedt, was unfortunately not able to attend.

The discussion was chaired by Dr Markus Grüneisl, Chief Executive Officer, BMW (UK) Manufacturing Ltd (MINI) & Swindon Pressings Ltd.



Royal Over-Seas Club

We discussed with the Minister the Government's activities, policies and plans relating to promotion of further UK industrialisation and decarbonisation. The Minister highlighted that these two elements of her responsibility were not in conflict, moreover they can both be progressed together through their plans. She gave the example of how their green energy work had a positive impact on both areas, where they can advance decarbonisation through deploying wind turbines and simultaneously promote further UK industrialisation by ensuring that the UK supply chain was enhanced through this strategy. The Minister also outlined that with deeply complex topics like the UK's industrial supply chain, she and her team were deep into the detail which they see as key to identifying the best opportunities.

In discussion with Members, the Minister recognised that there are many diverse demands on the UK Government in the current climate, even before considering the influence of international politics. She went on to outline their approach to addressing each priority would be achieved by having an integrated approach to policy, where for example the earlier green energy and industrial supply chain example would also benefit the country's need to develop a broader technical skills base. The Minister went on to highlight that the UK Industrial strategy was currently in development and would likely be published in the spring of 2025 and how within those plans, the role of the recently announced 'Skills England' initiative would also be made more clear.

The Minister also recognised that there were still a number of challenges relating to red tape and mobility of people and acknowledged that these points could also be addressed in time as the Government deploys its plans.

Some 20 members and guests were present who included, along with the above mentioned, our Patron, HE Miguel Berger, *German Ambassador*, Klaus Allion, *ANT*, Patrick Borg Hedley, *Lufthansa*, Armin Brestrich, *Landesbank Baden-Württemberg*, Ramona Dienel, *BMW*, Matthias Meyer, *Formerly Heller Machine Tools*, Arne Mielken, *Customs Manager*, John Pickering, *Miele*, Clemens Richter, *CMR and GIUK*, Richard Skinner, *Voith*, James Stephens, *DHL and Richard von Braunschweig, MAN Truck & Bus*. Also present were our guests Markus Knauf, *German Embassy*, Thomas Gellender, *Minister's Office*, Alex Altmann, *German Business Hub*, Helen Pyman, *Miele* and Benedikt von Imhoff, *German Press Agency dpa*.

At the end of a very rewarding evening, our Chief Executive, Phil McClennon, gave the vote of thanks.

27 February, 16.00 until 17.00 hours, **1st GIUK Online Meeting** for members to discuss Policy and Incentives to drive UK Businesses towards a Net Zero future. Speakers, members Chris Adcock, ZF UK and Darren Turrell, Efaflex UK. 18 members present.

10 April, 14.00 until 15.00 hours, **2nd GIUK Online Meeting** for members to discuss the impact on German business of the increase of the NI contributions for employers and the increase of the minimum wage on 1st April and also the Employment Rights Bill to become law in the summer.

30 April, 11.00 until 14.00 hours, **Working Meeting at Landesbank Baden-Wuerttemberg LBBW in London** to discuss the expected developments in the wider UK economy and its effect on markets, market sectors and the pound.

GERMAN INDUSTRY UK

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Working Meeting One/25 Landesbank Baden-Württemberg



LBBW welcomed some 15 members of GIUK to their first Working Meeting of 2025 on Wednesday, 30 April, at their UK office in London.

Our member **Mr Armin Brestrich, General Manager - London Branch of LBBW**, hosted the meeting and gave an excellent presentation on the constraints surrounding and opportunities available for the development of the UK economy. He highlighted how both the inflation and interest rates were likely to develop in the mid-term and the influence of the structure of the UK economy on those developments.

We then had a very lively discussion, introduced by **Mr Alex Altmann, Partner at Lubbock Fine LLB and Founder, German Business Hub**. We discussed the plight of UK SMEs and how a combination of high energy prices and poor access to investment finance were key constraints on that particular scale of UK businesses across sectors. It was noted that in the manufacturing and engineering related sectors the disparity between the plight of UK SMEs and their German counterparts, their two sets of circumstances are poles apart.

Our Chairman and Chief Executive, Mr Phil McClennon, then expanded the discussion into the UK's energy transition developments, and how those changes could present further opportunities or challenges for UK SME businesses.

Within the discussion it was made clear by those members representing global corporate organisations that they also felt strongly about the need to bolster UK SMEs. Primarily through relief of energy costs and improving investment finance as those constraints limited their own options through the inherent SME supply chain constraints.



Mr Phil McClennon, Mr Armin Brestrich and Mr Alex Altmann (L to R)

Members present, amongst others, were the chief executives from ACI, ANT, BMW, Fuchs, Helaba, KfW, Würth and members of our Advisory Council. We all had a very rewarding and enjoyable day.



Most participants

19 May, 18.00 until 21.00 hours, **Reception to Celebrate GIUK's 50th Anniversary**, at the Royal Overseas Club, London SW1. 70 members and guests present.

GERMAN INDUSTRY UK

The Voice of German Business in the UK



Special Event One/25 GIUK's 50th Anniversary Celebration Reception

This is a very exciting year for us as we celebrate 50 years of GIUK. GIUK was founded at the Institute of Directors, Belgrave Square, London SW1 as the German Industry Forum by G Ahrens (Agfa-Gevaert), Dr Bernd Atenstaedt (BDI London), E Brueggemann (Wotan Lamps), D F M Classen (Huels UK), G K Freytag (Steel and Metal Products), H J Jäger (Mannex London), E J Moors (Robert Bosch Packaging Machinery) Dr H Ober (Carl Zeiss Oberkochen) W Ohlingschlaeger (Bayer UK), W H A Schanzenbecher (KSB Manufacturing Company), E Schmitz-Pfeiffer (Boehringer Ingelheim), D H Storch (Hoechst UK), K Sütterlin (ADS Anker Data Systems) and W K Wendland (Potash). In 2004 we were renamed GERMAN INDUSTRY UK, today better known as GIUK.

Some 60 members and guests, who included representatives from the German Embassy, German institutions and German media, joined us on 19th May, 2025 at the Princess Alexandra Hall, The Royal Over-Seas Club, London SW1 to celebrate. Dr Bernd Atenstaedt, Executive President of GIUK welcomed everyone and we then had some insightful speeches by Mr Karl-Matthias Klause, Deputy German Ambassador, The Rt Hon Greg Hands and Lord Dafydd Wigley of Caernarfon, highlighting Dr Atenstaedt's success and continued work for German business here in the UK for over 50 years. He mentioned a booklet of the 50 years of GIUK that he has written which will be published after the summer.



Royal Over-Seas Club



Dr Bernd Atenstaedt



Mr Karl-Matthias Klause



The Rt Hon Greg Hands

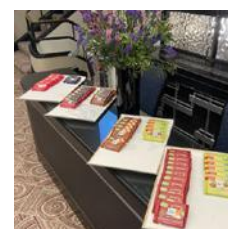


Lord Dafydd Wigley



Most participants during the speeches

This was followed by an excellent hot and cold buffet. Mr Benedict Daniels, Managing Director of Ritter Sport Chocolates kindly sent us a large selection of chocolates which were then handed out to our guests.



We had a thoroughly enjoyable evening celebrating 50 years of service to German business in the UK.

Speech Dr Bernd Atenstaedt at the Reception

Good evening and welcome to our reception celebrating 50 years of **GERMAN INDUSTRY UK**, a special welcome to our members and guests from the German Embassy, German institutions and German media.

Our reception is **the** important event in London today never mind the UK/EU summit however welcome. Not everyone seems to know that. I invited a Government Minister to join us here and say a few words but he said he could not make it because of the summit much to my surprise. However, I am very pleased that the other three guests of honour and speakers could make it. Thank you Mr Karl-Matthias Klause, Deputy German Ambassador, the Rt Hon Greg Hands and Lord Dafydd Wigley of Caernarfon.

Today at this very hour 50 years ago on 19 May 1975 I was one of 14 founder members of the German Industry Forum later to be called GERMAN INDUSTRY UK at the Institute of Directors in Belgrave Square London SW1, the others were chief executives of German companies: ADS Anker Data Systems, Agfa Gevaert, Bayer UK, Robert Bosch Packaging Machinery, Boehringer Ingelheim, Carl Zeiss Oberkochen, Hoechst UK, Huels, KSB Manufacturing, Mannex London, Potash, Steel and Metal Products and Wotan Lamps.

I am very pleased that a successor of one of these companies chief executives, Mr Schmitz - Pfeiffer of Boehringer Ingelheim, is with us this evening, Ms Vani Manja, Managing Director of Boehringer Ingelheim Ltd and a member of our board.

Sadly all 13 of my colleagues at the time in 1975 have since passed away and I am the only surviving founder. I was much younger than my colleagues not any more after 50 years. Some of you wished me well for another 50 years. I will try my best to be around in 2075 but somehow doubt it.

If we had more time this evening I could tell you about our work during the first 50 years, the many British Government Ministers and chief executives of Airbus SE, Bentley plc and Siemens AG to name just a few we had meetings and dinner discussions with. I have written a book since with the story of GIUK from 1975 to 2025 and will get it published and send to everyone connected with us.

Our mission has always been supporting German business in the UK and our USP lobbying Government in their interest.

Let me finish with a personal note. I left Germany some 55 years ago for the UK and made my home in North Wales, spending many years in Hertfordshire also because of my jobs in London. I married Kiki, an English lady, in a church in North Wales in 1968 and we had four children. Three are here this evening, Robert, Rosanna and Christelle. Our other daughter Louise unfortunately passed away a few years ago, as did Kiki.

I married again in 2016 another English lady, Bronwen, who grew up in North Wales and we live on her family farm in the Snowdonia National Park, my office is in my cottage Ymwllch Isaf near Criccieth by the sea.

I have never regretted coming to the UK, always trying to do my best for German business in the UK which is my life's work and for German British relations.

I was grateful that the German President, Richard von Weizsaecker, awarded me the Cross of the Order of Merit (Bundesverdienstkreuz am Bande) of the Federal Republic of Germany for services to German industry in the UK in 1986 and after that the German President, Dr Horst Koehler, awarded me the Officer's Cross of the Order of Merit (Bundesverdienstkreuz 1. Klasse) for services to German British relations in 2008.

Thank you for listening to me.

Klaus Allion

Member, GIUK

Managing Director, ANT Telecommunications Ltd

Celebrating 50 Years of Vision, Collaboration and Impact.

50 years ago, a small group of leaders from German businesses in the UK – together with Dr Bernd Attenstaedt - had the foresight to believe that open dialogue between businesses and policymakers would drive economic growth, foreign investment, and better planning conditions.

From that vision, German Industry UK (GIUK) was born.

www.gi-uk.co.uk

GIUK's mission is to support German businesses in the UK – large and small – by giving them a voice in political and economic conversations. It has provided a vital platform for companies to engage with UK politicians, helping shape policies that support growth, protect jobs, and develop the crucial skills our industries need.

Yesterday's meeting and speeches from Lord Wigley, former MP Greg Hands and Deputy Ambassador Karl-Matthias Klause highlighted how GIUK's work and Dr Attenstaedt's determination have contributed to regional investment and meaningful economic benefits across the UK.

Some personal reflections and key takeaways:

- Great things start with a clear vision, entrepreneurial thinking, and a dedication to continuous improvement.
- Open-minded collaboration and respectful, honest dialogue lead to deeper insight.
- Better insights lead to better decisions - and ultimately, better outcomes for everyone involved.

Looking back at the past 50 years, the legacy built by these pioneering leaders is something we can all draw inspiration from - and continue to build upon.



Patrick Borg Hedley

Member of the Board, GIUK

General Manager Sales, UK Ireland & Iceland,
Lufthansa Group

Celebrating 50 Years of German Industry UK

This month marks a major milestone - 50 years of German Industry UK (GI-UK). What began as a visionary initiative by a group of German business leaders and Dr Bernd Atenstaedt has grown into a powerful voice for German businesses in the United Kingdom.

For five decades, GI-UK has championed dialogue between industry and policymakers, helping shape policies that support growth, investment, and skills.

Recent reflections by Lord Wigley, former MP Greg Hands, and Deputy Ambassador Karl-Matthias Klause highlighted GI-UK's lasting impact - and the pivotal role Dr. Atenstaedt has played throughout.

Congratulations to all past and present members who've made this legacy possible. Here's to the next 50.

www.gi-uk.co.uk



Benedict Daniels

Member, GIUK

Managing Director, Ritter Sport Chocolate UK Ltd

A real privilege to join Dr Bernd Atenstaedt German Industry UK and HE Karl-Matthias Klause Deputy Ambassador Federal Republic of Germany amongst other esteemed guests, in celebrating 50 years of German Industry UK. Inspiring, passionate and deeply moving speeches, and many informal positive industry conversations, all reflecting on the impact German Industry has had in its first 50 years and furthermore how it will continue to support growth in the next 50 years. The guests were genuinely enthusiastic about the growth of Ritter Sport across the UK and Ireland over the last decade, and that our unbeatable taste and quality still shine through in every single square.



Ralf Lange

Executive Director, UK Trade Expert for SME

German Industry UK at its best. Der kleine aber feine deutsche Industrieverband hat zu seinem 50-jährigen Jubiläum zu einem Empfang in den Royal Over-Seas League im Herzen von London eingeladen. Und so hat der Präsident Dr Bernd Atenstaedt zu diesem Anlass viele gute Freunde um sich versammelt, um das Jubiläum in feierlicher und trotzdem entspannter Atmosphäre zu begehen. Nach einem ausgezeichneten Buffet und guten Getränken wurden wir Benedict Daniels von Ritter Sport UK & Ireland mit neuesten Schokoladen-Variationen versorgt. Gute Key Notes und Geschichten aus 50 Jahren Deutsche Industrie in UK konnten wir hören von Dafydd Wigley, Lord Wigley of Caernarfon, Karl-Matthias Klause Deputy Head of Mission der Deutschen Botschaft in London, und Greg Hands. Michael Martin Richter, PhD Hanns-Seidel-Stiftung Klaus Allion Alexander Altmann Marc Lehnfeld Germany Trade & Invest Axel Juhre.



23 June, the **German Ambassador, Miguel Berger**, kindly invited members to a reception at his residence to celebrate 50 years of GIUK.

Miguel Berger

Celebrating 50 years of German Industry UK with a reception in the German Embassy. The dialogue between business and government is of crucial importance for our companies. The members of GIUK stand for 200.000 employees in the UK.

A special thanks to Executive President Dr Bernd Atenstaedt who has been throughout these years a driving force for GIUK.



GERMAN INDUSTRY UK

The Voice of German Business in the UK



Special Event Two/25 German Ambassador's Reception on the Occasion of the 50th Anniversary of GIUK



The Ambassador's Residence

Our Patron, the German Ambassador, HE Miguel Berger was very sorry he couldn't join us for our 50th Anniversary Reception at the Royal Over-Seas Club in London on 19th May as he had to be in Berlin that day. He very kindly invited our members to join him at his Residence, 22 Belgrave Square, London SW1X for another celebration of our 50th Anniversary on Monday, 23rd June.



HE Miguel Berger speaking



Some 20 of our members joined guests from the German Embassy for a very enjoyable evening. The German Ambassador talked about the dialogue between business and government being of crucial importance for our companies and gave special thanks to Dr Bernd Atenstaedt, our Executive President, who he said has been the driving force for GIUK throughout the last 50 years. Unfortunately Dr Atenstaedt could not be present as he was suffering with Covid but Mr Phil McClennon, our Chairman and Chief Executive thanked the Ambassador and spoke on his behalf.



Most participants

CELEBRATING
50
YEARS



1975 - 2025

THE GOLDEN JUBILEE
19TH MAY 2025