

Diane Tucker, Inc.





# My Approach





Strategy & Vision



Train & Support

Discovery & Relationship Building



Design & Implement



#### Discovery & Relationship Building

I learn your team, your culture, and the inner workings of your company as a whole. During your company assessment I look at how to build upon your company's successes and strong suits.

#### Strategy & Vision

I learn leadership's vision and goal. Based upon your assessment, I work with leadership to create immediate and long-term milestones.

#### Design & Implement

I design and implement plans to hit the above milestones and deliverables on time.

#### Train & Support

If you opt for me to create training materials and a Knowledge Base Library as I work with you, your company will be equipped with the necessary tools and training to be self sustaining.

Some clients ask me to stay on long-term to assist in the management and oversight of what I have developed.

# Package Levels

### → Support (Basic)

This package supports your current structure and operations. I help you stay in business at your current state. I support your team to get your financials, technology tracking (systems and/or software development), department processes, and operations on paper and if need be help train your staff on how you currently run your business today.

- Assess Company Current Operations & Financial Reporting (Learn the inner workings of Service Physics)
- Operation's Flow Chart Articulate current operation's system and management.
- Operation's Flow Chart Explanation Visual explanation of processes and management functions, resources handling
  each function, and how each function corresponds with other's routines and functions.

### Establish (Standard)

In the Establish Package, I asses your current structure and operations, but take things a step further to help you establish new and efficient processes to improve your company's current work load. I look at how all departments and systems function together; what areas are running smoothly and what areas can be improved. If need be, I help train your staff on your newly established system(s).

- Assess Company (Learn the inner workings of operations, financial tracking, product development, service offering, and management.)
- Based on assessment, make refinements to improve operations; creating efficient system(s).
- · Operation's Flow Chart Articulate improved operation's system and management.
- Operation's Flow Chart Explanation Visual explanation of processes and management functions, resources handling each function, and how each function corresponds with other's routines and functions.

### 🛪 Innovative Growth (*Premium)*

This package takes everything from the Establish Package and builds upon it to grow your company. I work with Leadership and become your Strategic Thought Partner to help build out new areas of the company.

- Assess Company
- Based on assessment, make refinements to improve operations; creating efficient system(s).
- · Operation's Flow Chart Articulate improved operation's system and management.
- Operation's Flow Chart Explanation Visual explanation of processes and management functions, resources handling each function, and how each function corresponds with other's routines and functions.
- Design & Develop New Functions. Included but not limited to depending on your company industry:
  - Information Technology (Internal Systems, Software Development Tracking & Management)
  - Human Resources (Build Department, Processes, Systems)
  - Finance & Administration (Build Department, Processes, Systems)
  - Employee Development & Retention (Employee Training On New & Existing Functions, Career Development
     Etc., Cross Functionality)
  - ...and more
- Strategic Partner & Planning Support



# Monthly Retainer

**Without** Training & Knowledge Base Library



### Support Package

Map Out Current Service Delivery System

- **Assess Company Current Operations**
- Operation's Flow Chart Articulate current operation's system and management.
- Operation's Flow Chart Explanation How delivery and management functions, resources handling each function, and how each function corresponds with other's routines and functions.



### Establish Package

(3 Month Minimum) Improve Service Delivery System \$10,000

- **Assess Company Current Operations**
- Improve operations, creating efficient system(s) that allows for growth.
- Operation's Flow Chart
- Operation's Flow Chart Explanation



### Innovative Growth Package

(7 Month Minimum)

**Build New Operational Functions** 

- Assess Company Current Operations
- Improve operations, creating efficient system(s) that allows for growth.
- Operation's Flow Chart with Explanation
- Strategic Partner & Planning Support
- **Build New Operations Functions** 
  - Technology Systems
  - HR & Administration
  - · ...more as needed



# Monthly Retainer

With Training & Knowledge Base Library



Support Package
Map Out Current Service Delivery System

N/A



### Establish Package

(3 Month Minimum)
Improve Service Delivery System

\$16,500 55 Hours Per Month

- Assess Company Current Operations
- Improve operations, creating efficient system(s) that allows for growth.
- Operation's Flow Chart with Explanation
- Create Training on new system(s) for staff and customers with Knowledge Base Library



### Innovative Growth Package (7 Month Minimum)

**Build New Operational Functions** 

\$24,000 80 Hours Per Month

- Assess Company Current Operations
- Improve operations, creating efficient system(s) that allows for growth.
- Operation's Flow Chart with Explanation
- Create Training on new system(s) for staff and customers with Knowledge Base
   Library
- Strategic Partner & Planning Support
- Build New Operations Functions with
   Training & Employee Development
  - Technology Systems
  - HR & Administration
  - ...more as needed





## Contact Me

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