Ralph & Carla

Your Specialist Property Partners

Ralph Seymore 0474 111 886 ralphs@theagency.com.au

Carla Yazmadjian 0415 839 588 carlay@theagency.com.au

Your Property Partner

Ralph's approach to real estate is characterised by a palpable enthusiasm for daily interactions and a natural flair for negotiation. His ability to connect with people, understand their needs, and bring parties together in agreement is not just a skill but an art form that he has mastered over the years. This passion for negotiation and client interaction is the cornerstone of his success, culminating in his recognition as the top sales agent in Joondanna.

Carla's passion for real estate stems from a genuine desire to help people, the thrill of making a sale, the joy of meeting new individuals, and aiding them in achieving their goals. Her ability to connect with the community is evident in her extensive network in both Yokine and Joondanna, a result of her longstanding presence and involvement in local organisations, schools and businesses. Her regular visits to Yokine Reserve, participation in the local food truck scene, and engagement with the Yokine Bowling Club, underscore her deep roots in the community.



Ralph Seymore

0474 111 886 ralphs@theagency.com.au

Carla Yazmadjian

0415 839 588 carlay@theagency.com.au



Client Testimonials

"Great service and professional, always kept me updated and made a miracle happen in the time pressures to sell house."

"Repeat business is one of the best measures of client satisfaction and this is our second sale with Carla. She is warm, engaging and consistent, has excellent communication eg aware of market changes and advised how we should adapt. Carla always kept us informed and up to date. We continue to recommend her to others."

"Professional, down to earth and very friendly - highly recommended."

"Carla was realistic & honest with her appraisal and set the right expectation for us from the start. Carla communicated with us every step of the way and went above and beyond to facilitate a great outcome for us the sellers, the buyers and our existing tenant. We were thrilled with Carla's all round service."

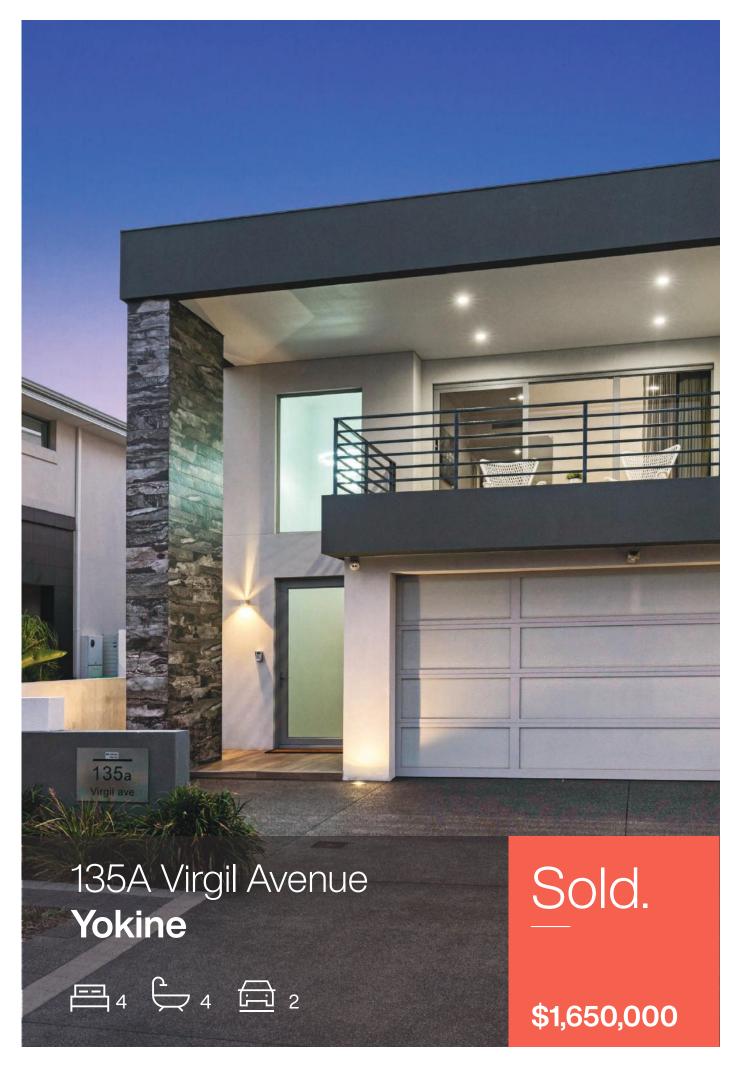
"We could not be happier with Ralph's job in selling our house. He promised us a great result and delivered on his promise, exceeding our expectations. He is hard working and an expert in the Joondanna market. We would definitely recommend him to anyone selling in the area. Thanks Ralph!"

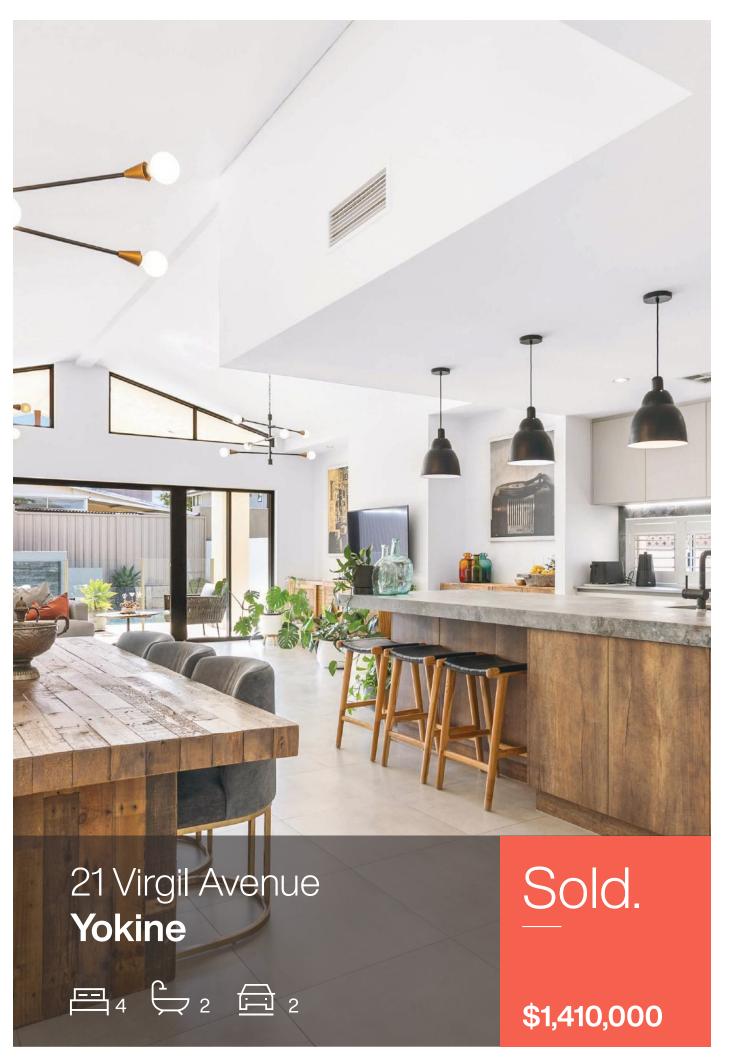
"Very honest and straightforward from the start. Selling this property was the easiest we have done so far. Ralph was very professional and helpful." "Big thanks to Ralph for achieving an amazing sale price for our property in such challenging/ uncertain times. His suggested approach which we took involving tenants, repairs and staging was instrumental to the quick result. Ralph went the extra mile and a kept us well informed along the way. Highly recommend for his professional, result driven work ethic and his in area knowledge and reputation that will surpass your expectations. Thanks again Ralph for your commitment and ongoing support."

"We recently sold our property through Ralph and Carla. We were impressed at the outset with their level of professionalism and attitude towards the sales process. They were confident in the service that they could offer, and had every right to be. We followed their advice and ended up selling well over what we thought we would achieve. Their communication all the way through the process was exceptional. We would highly recommend ralph and Carla to anyone thinking of buying or selling."

"In a word, Carla and Ralph were brilliant! They knew the area very well, were both professional and friendly, my queries were always answered in a timely manner and they always "did what they said they would do". I would have no hesitation in recommending Carla and Ralph to prospective sellers."

THE AGENCY 3 |







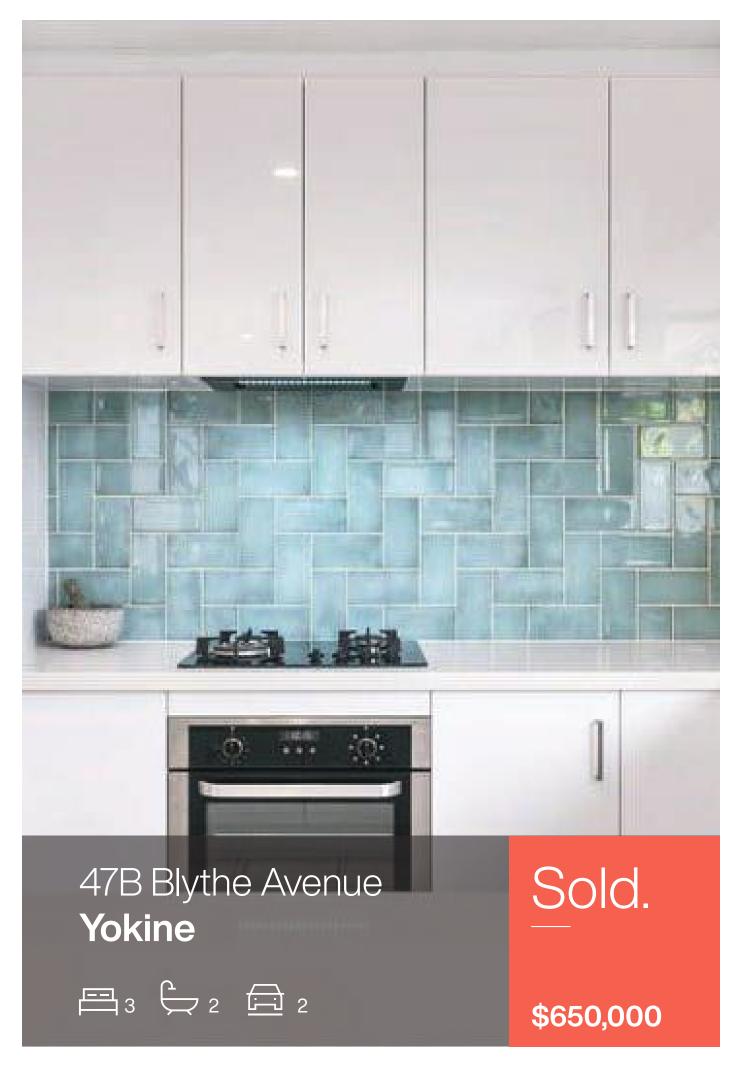


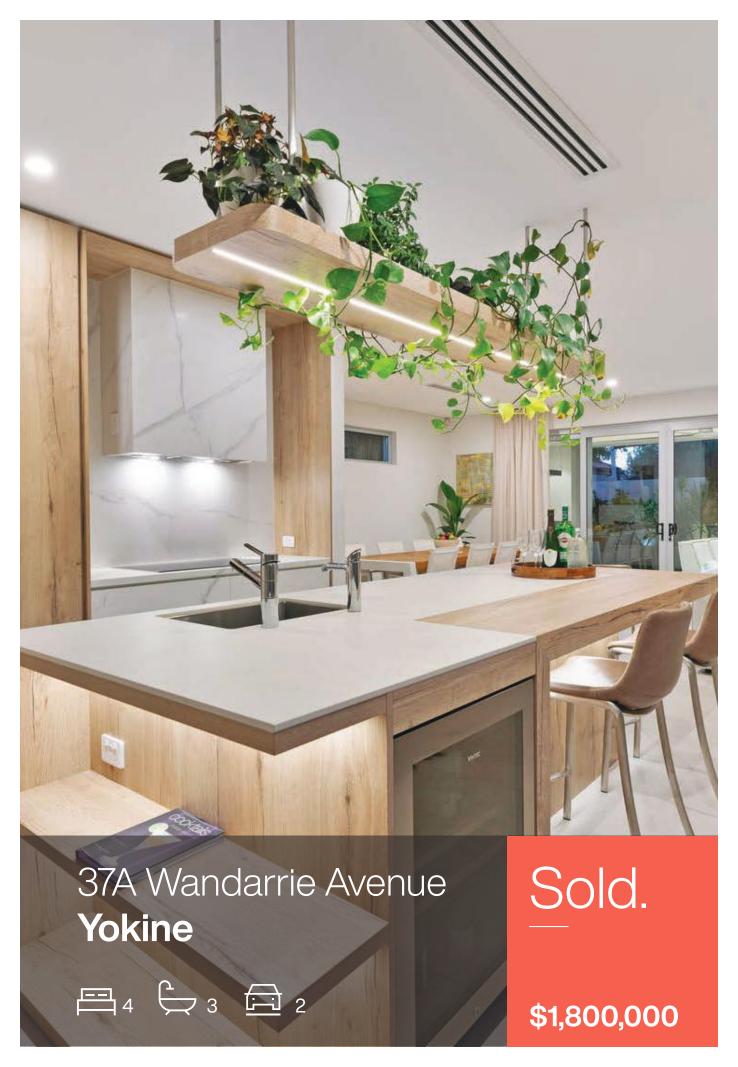


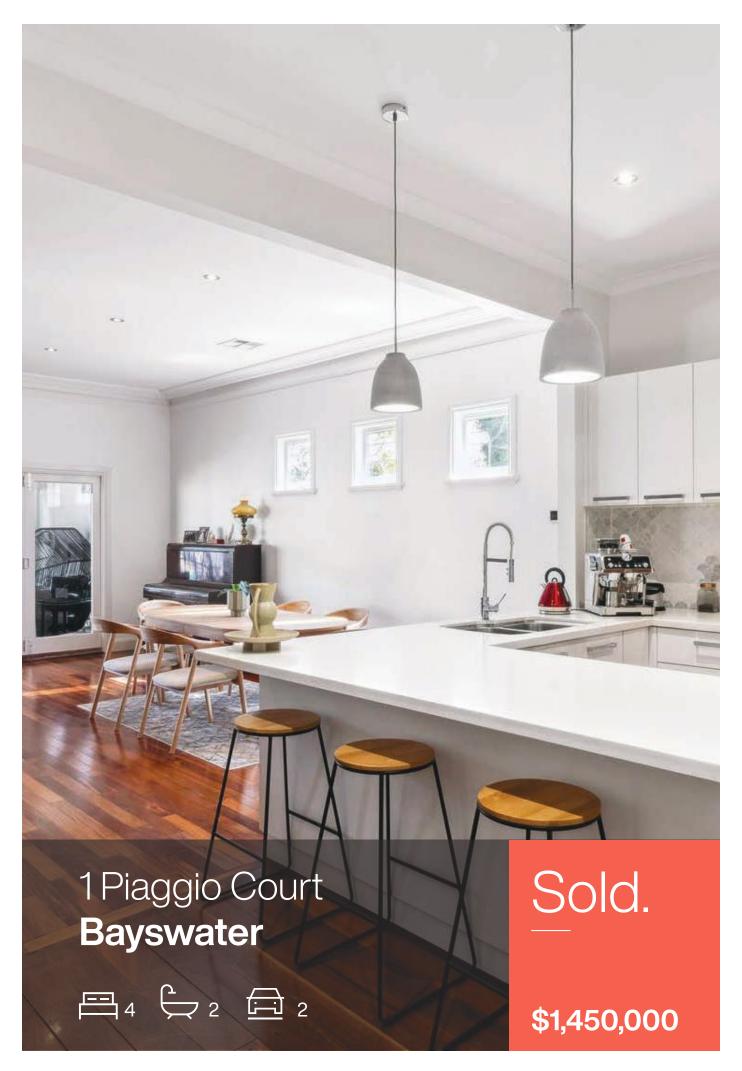


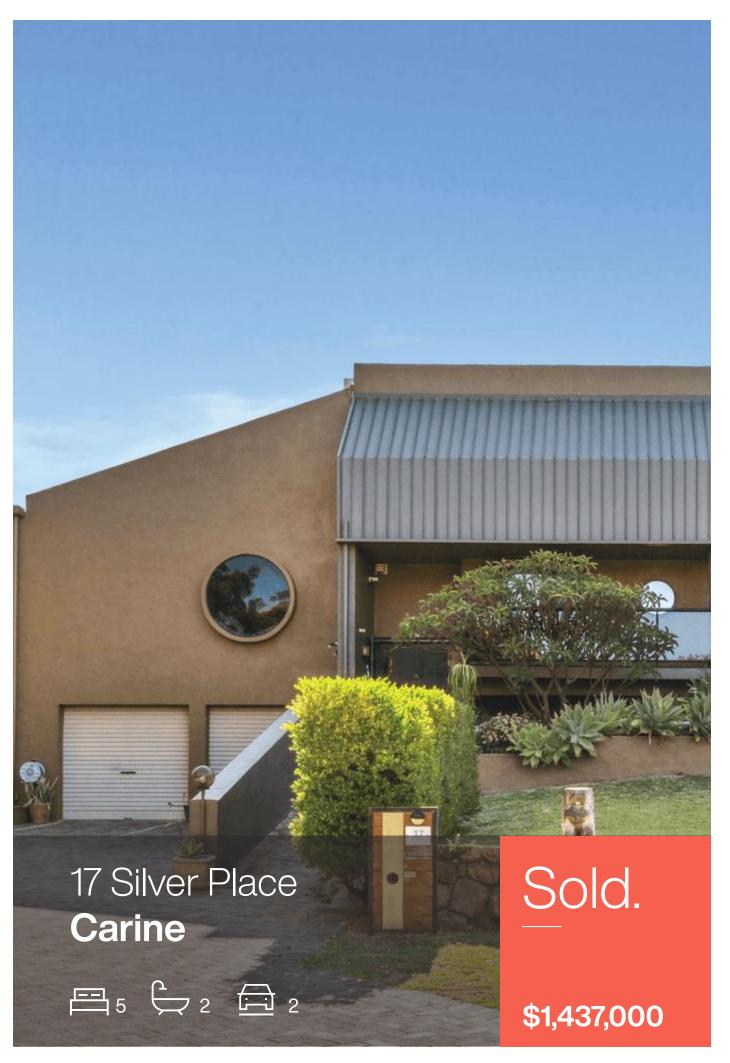


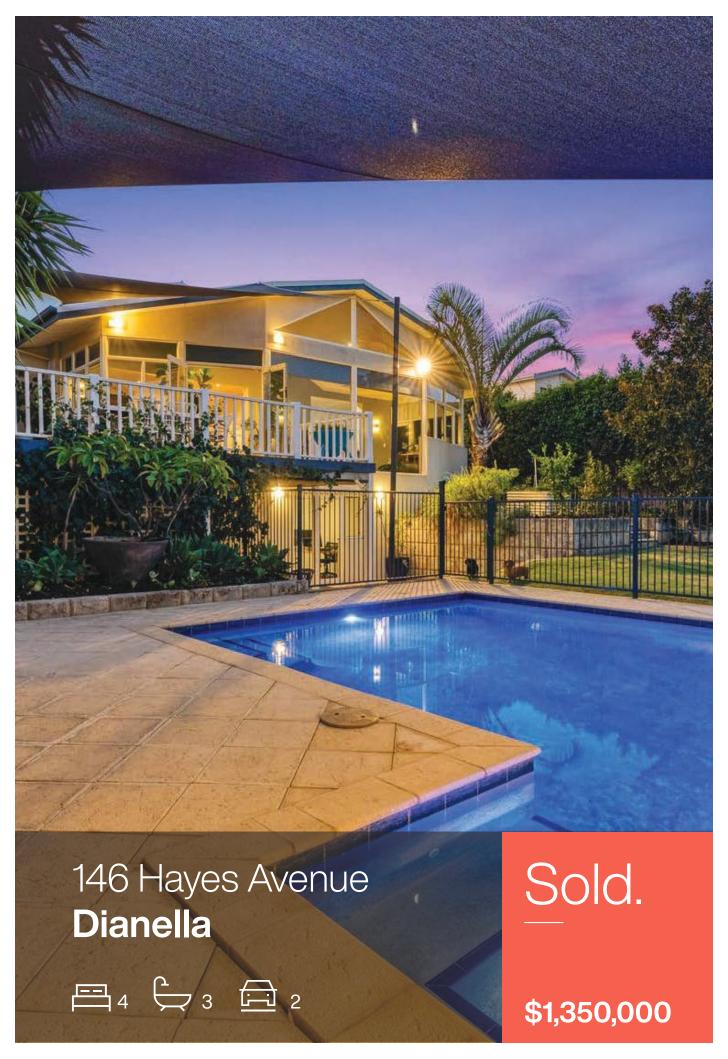


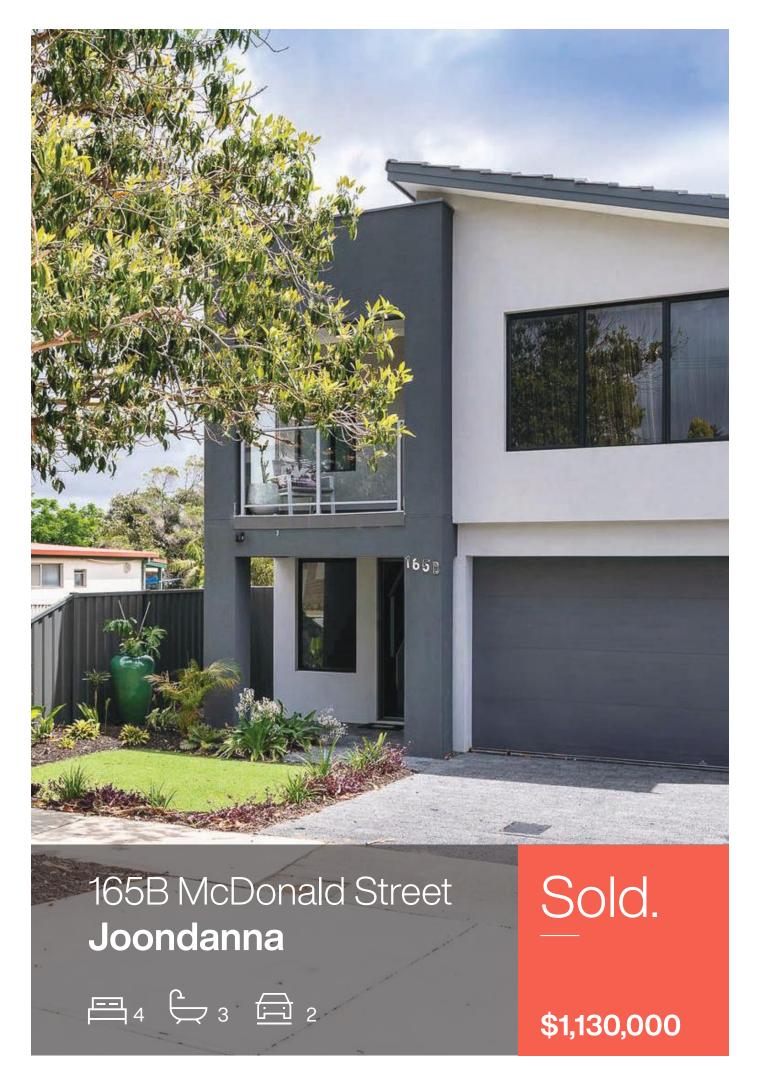


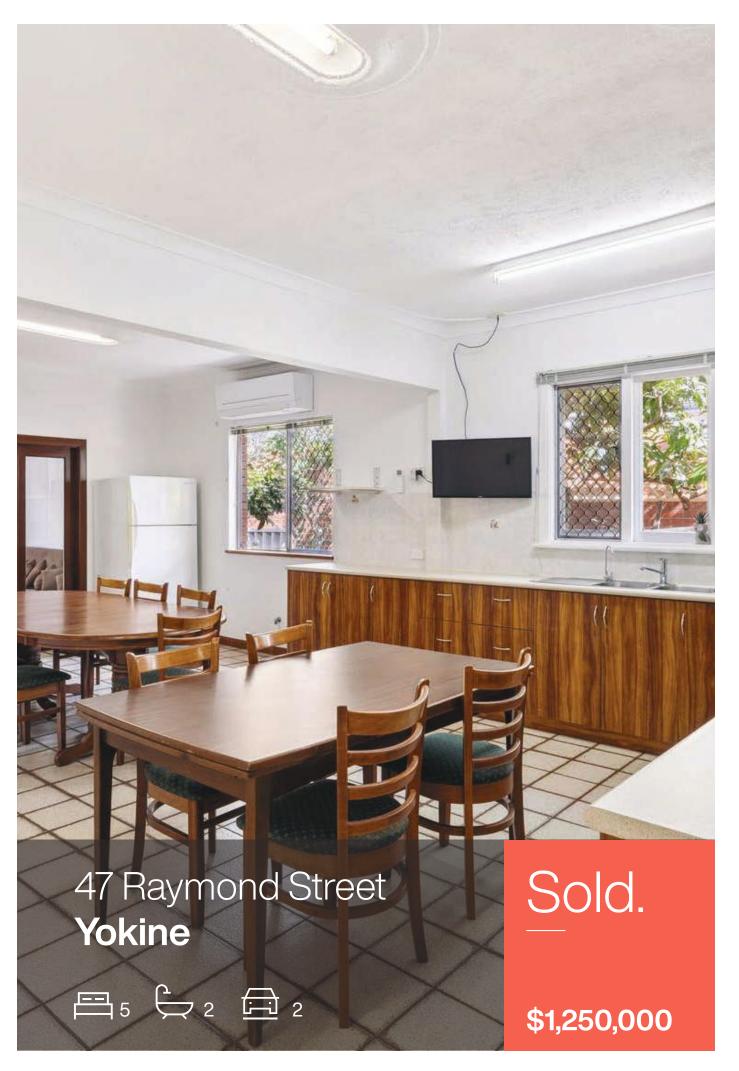


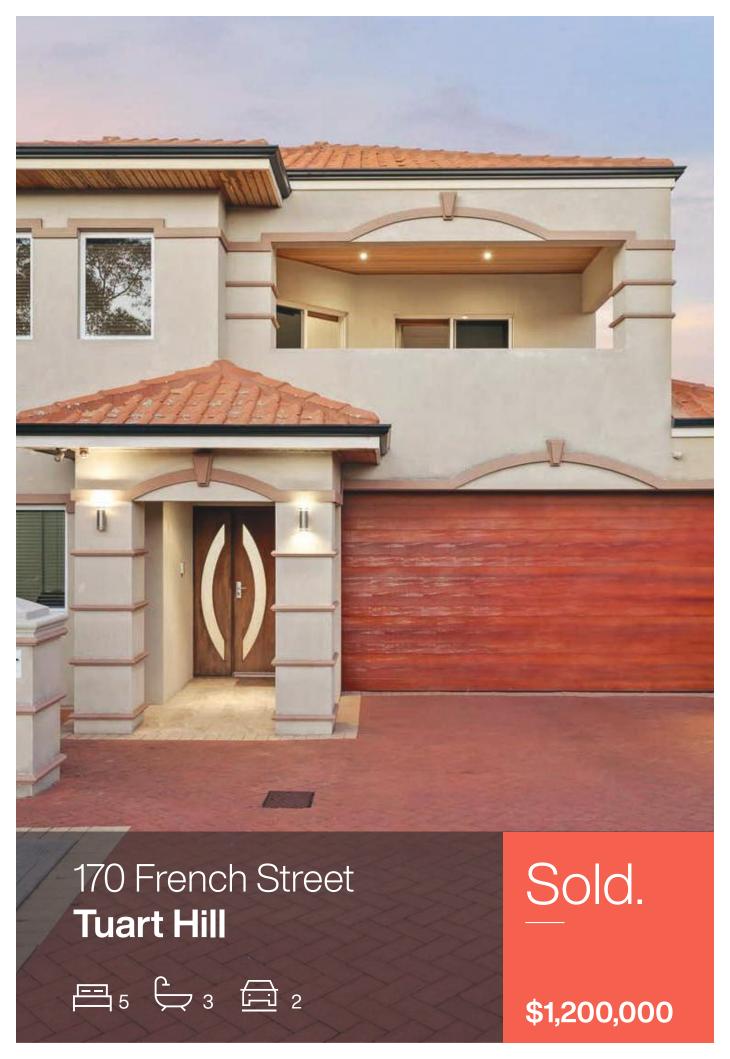


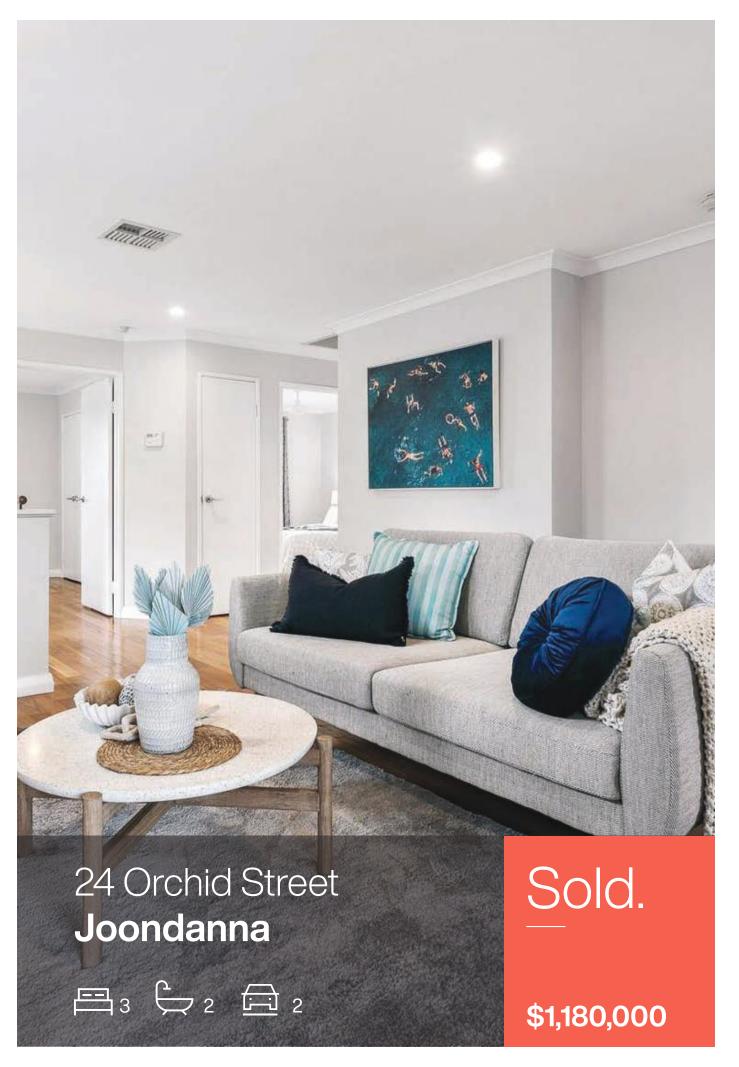


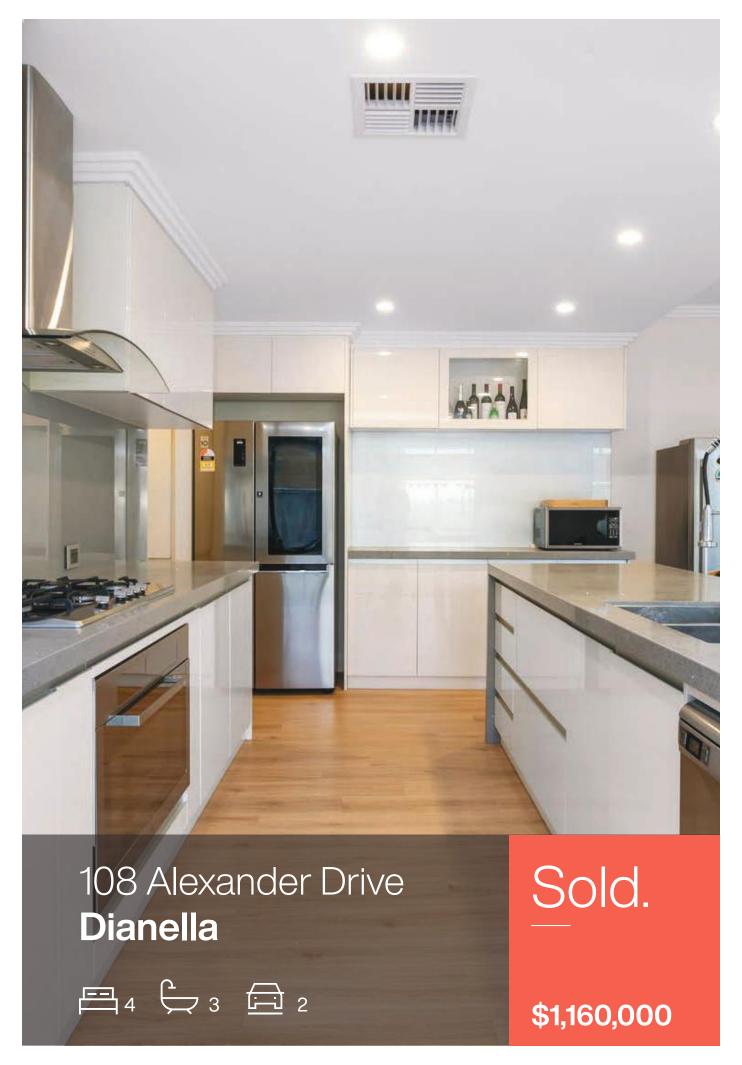


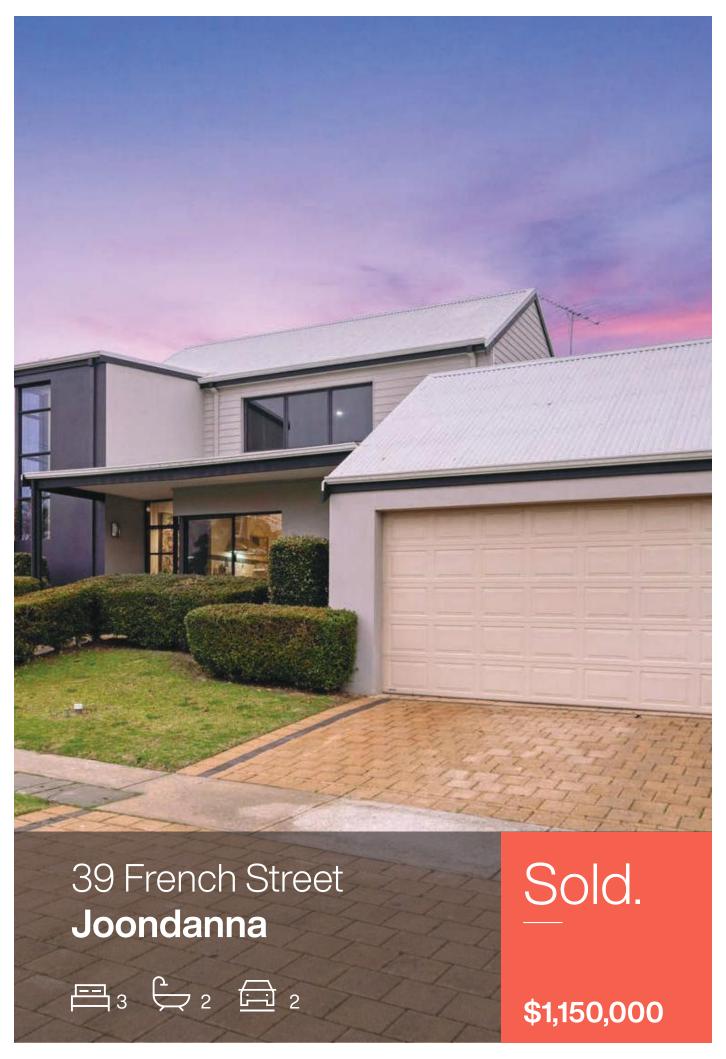


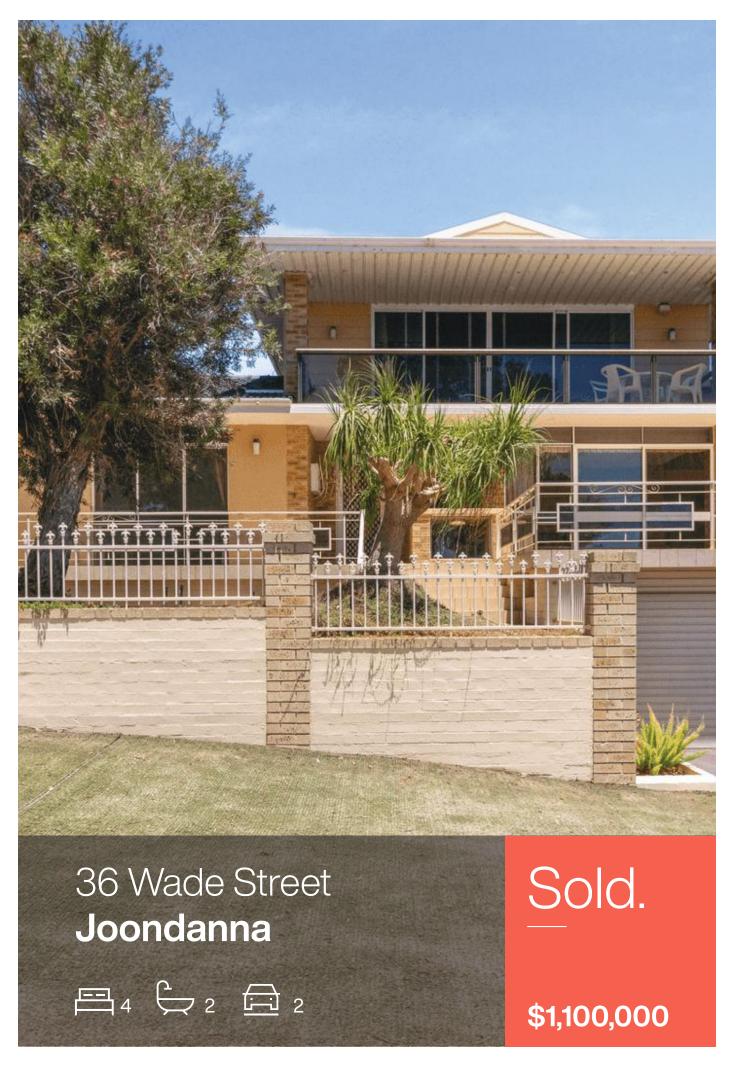


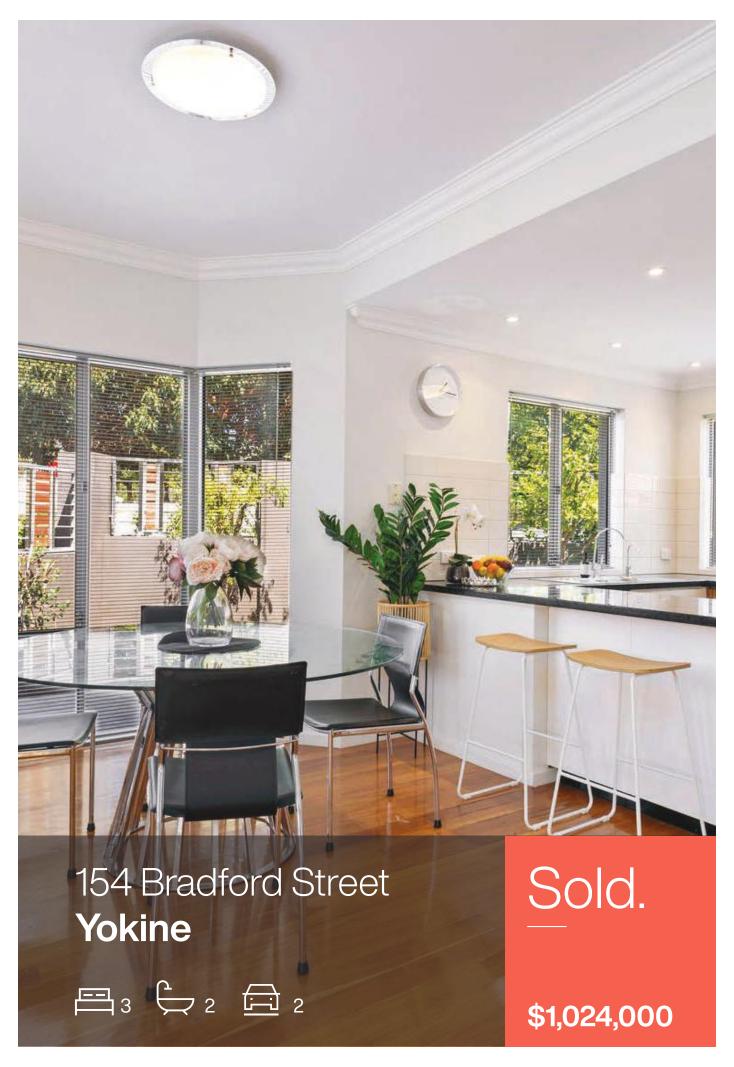




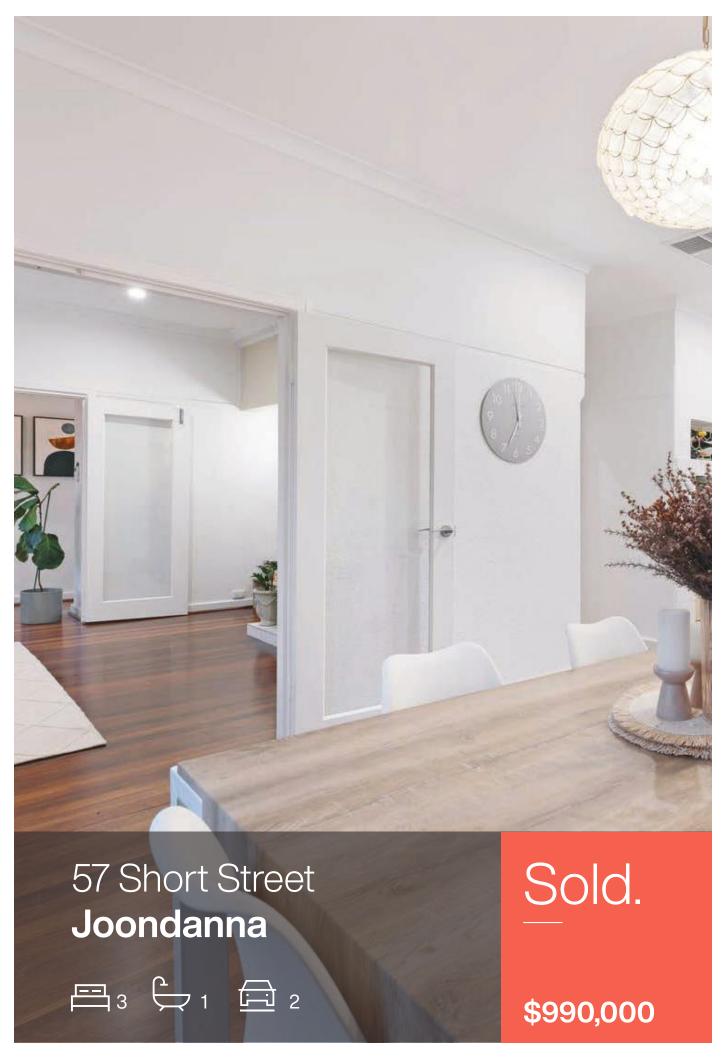


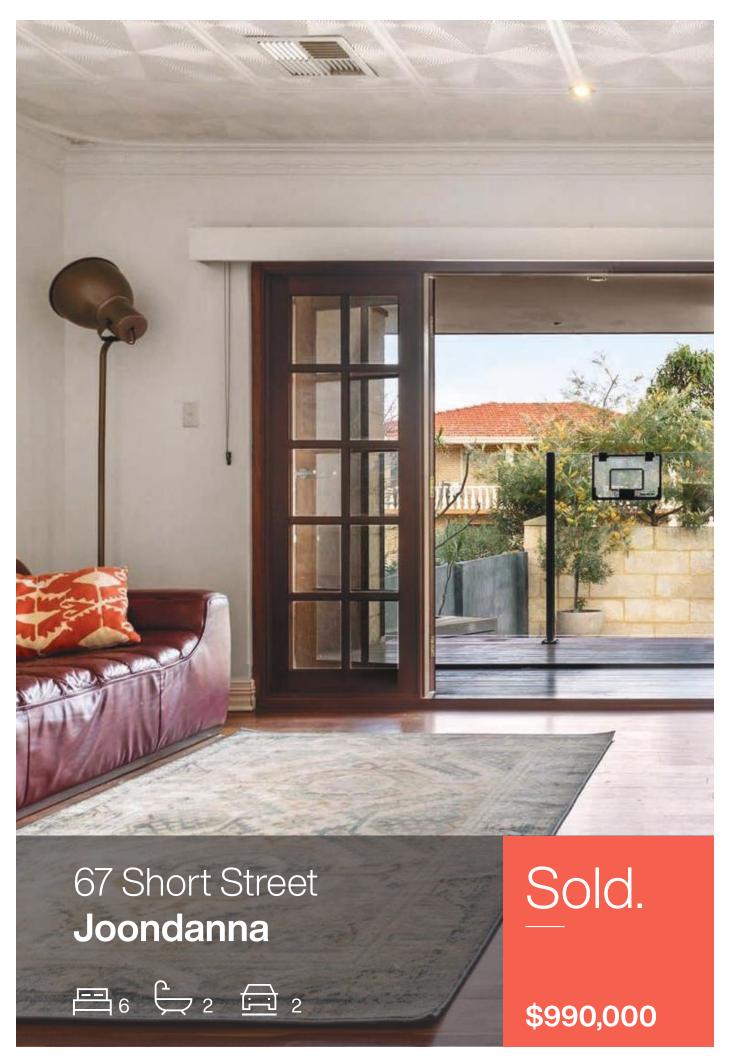


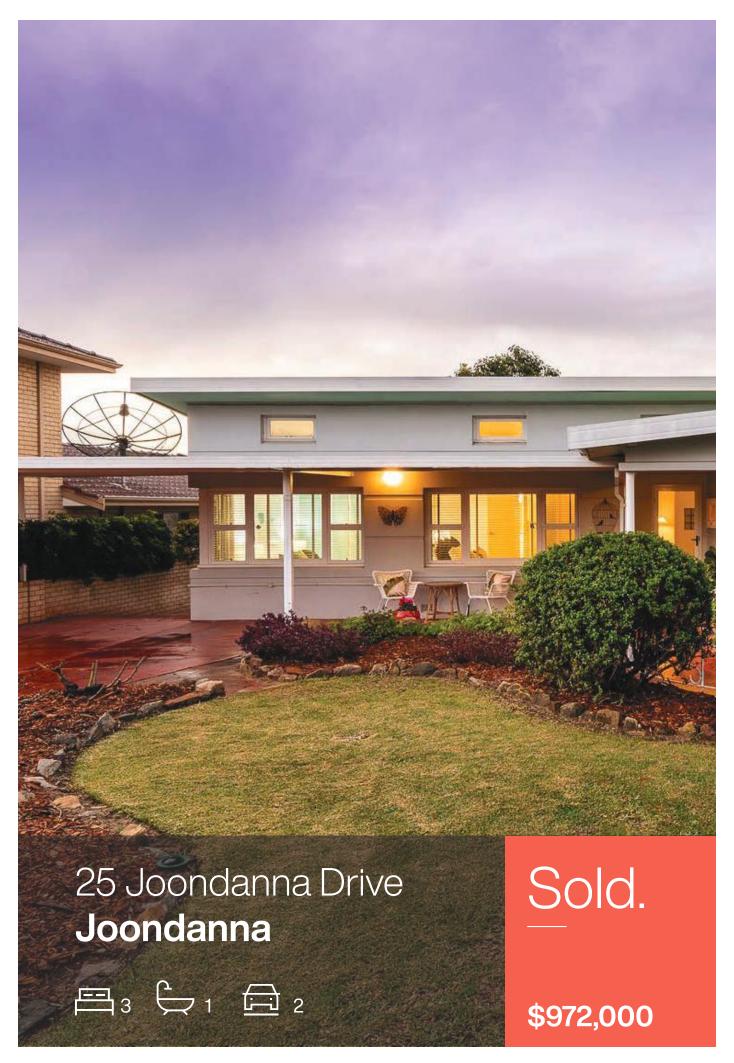






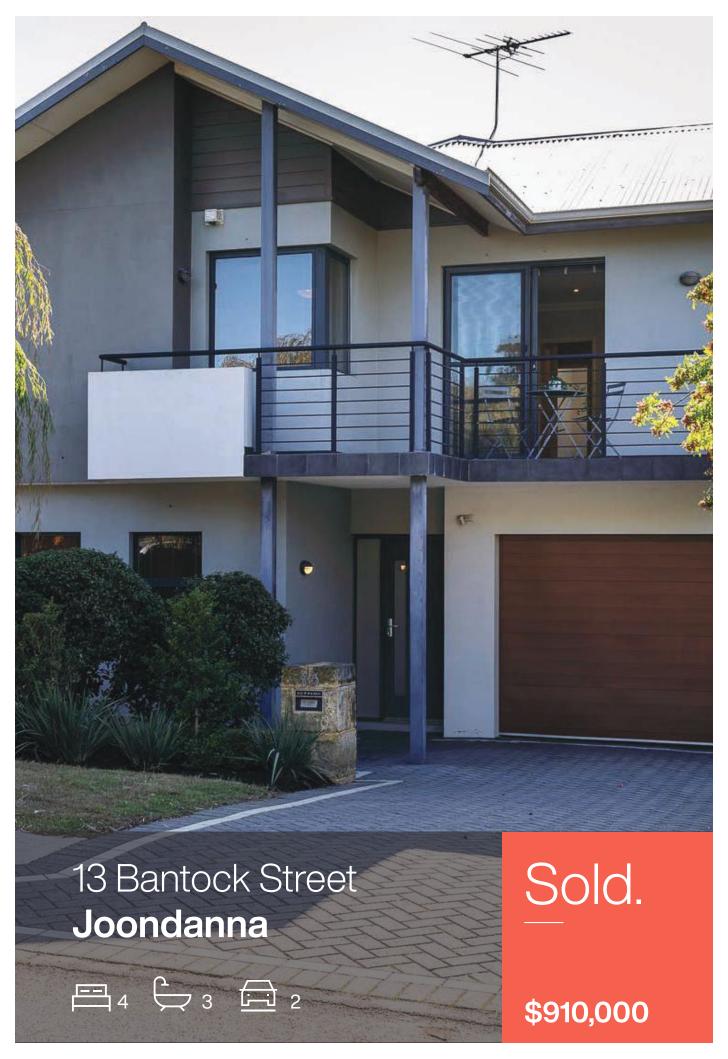




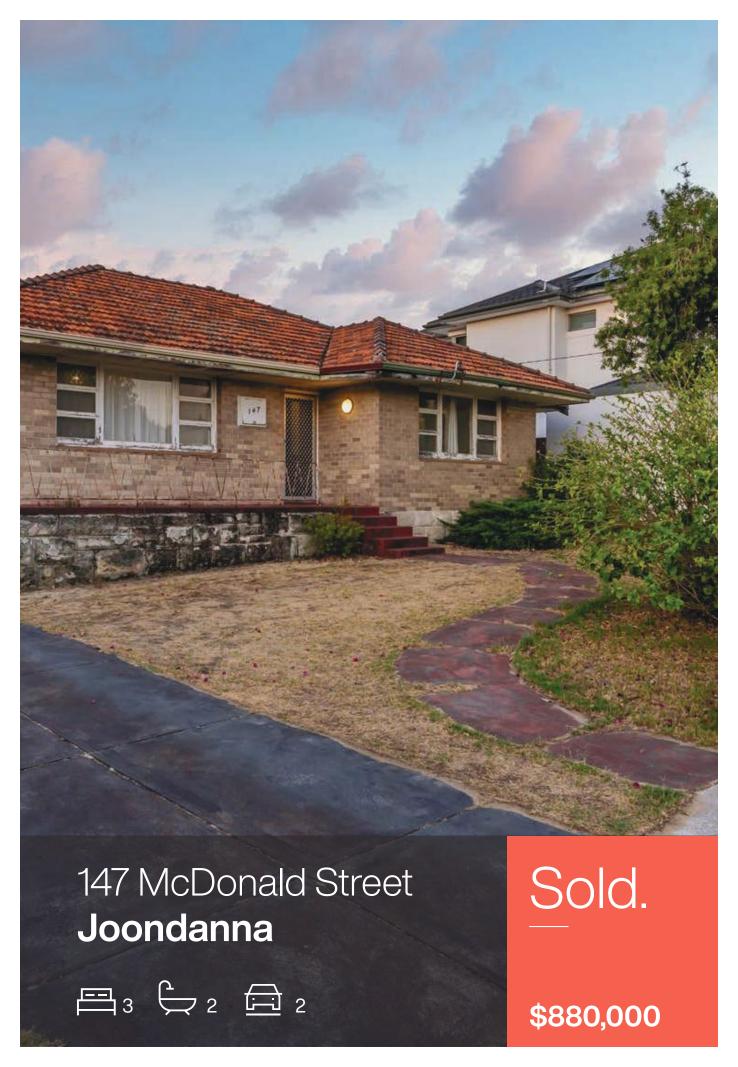






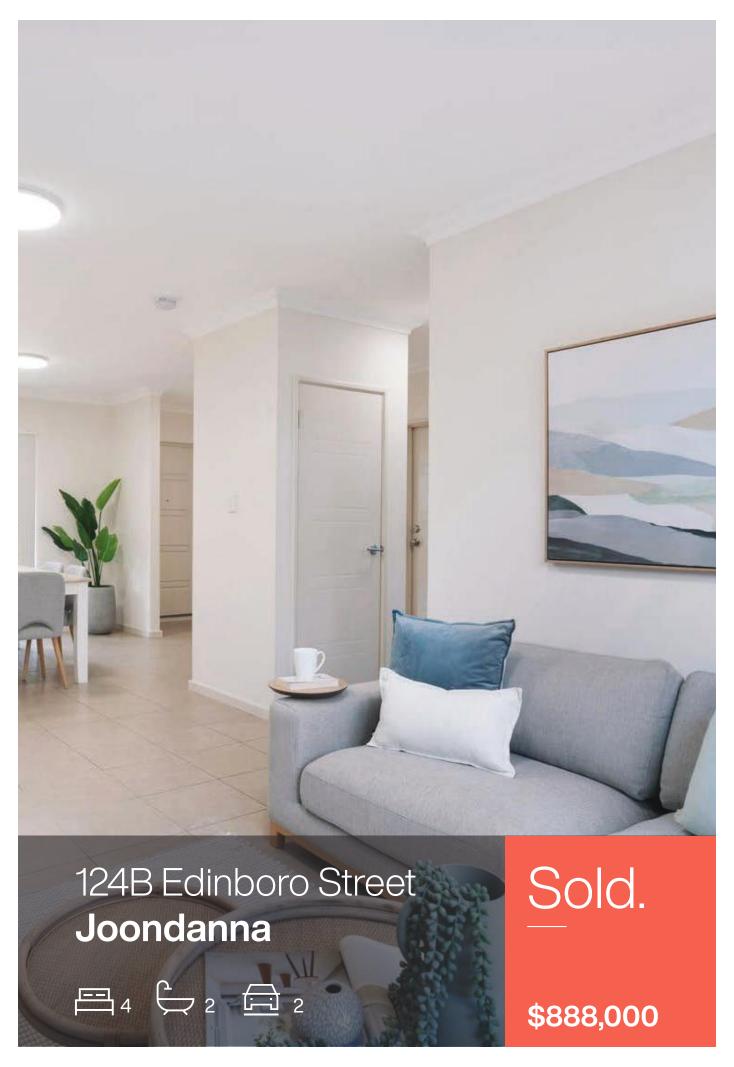


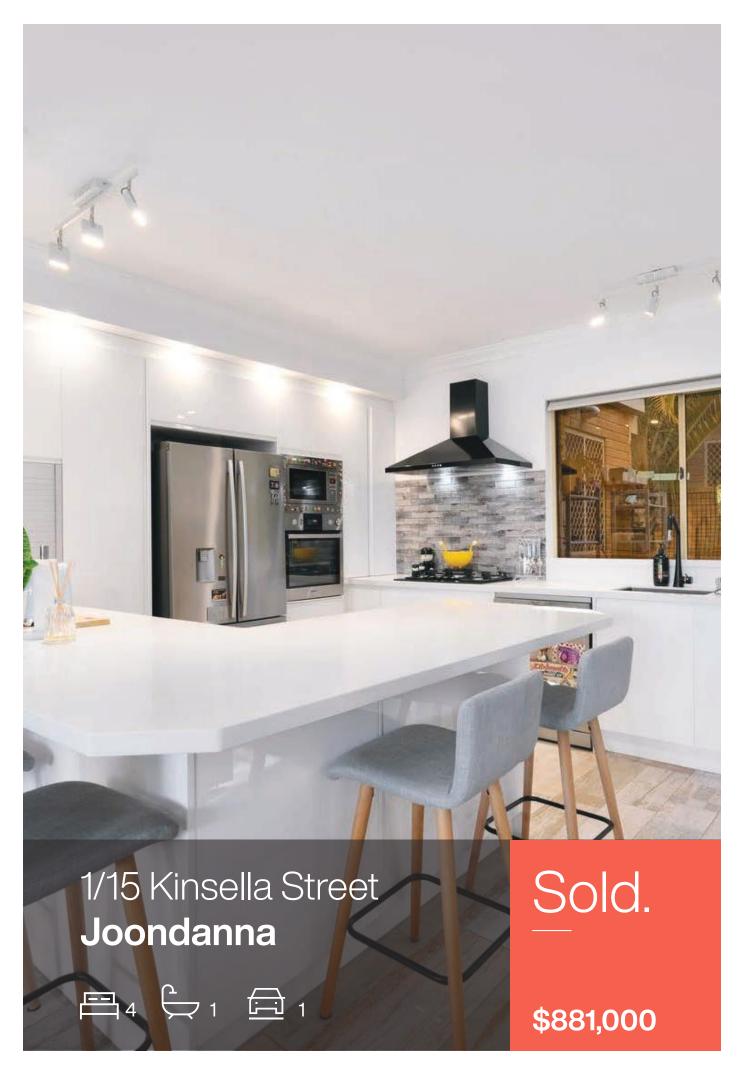




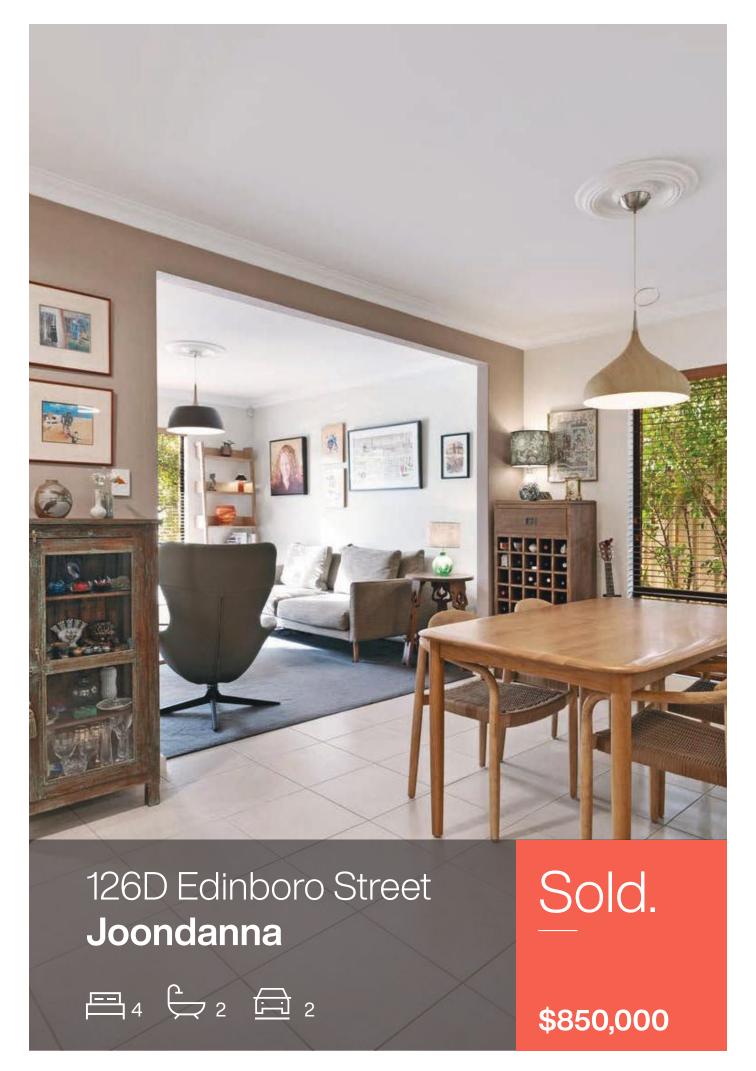
THE AGENCY 33 |

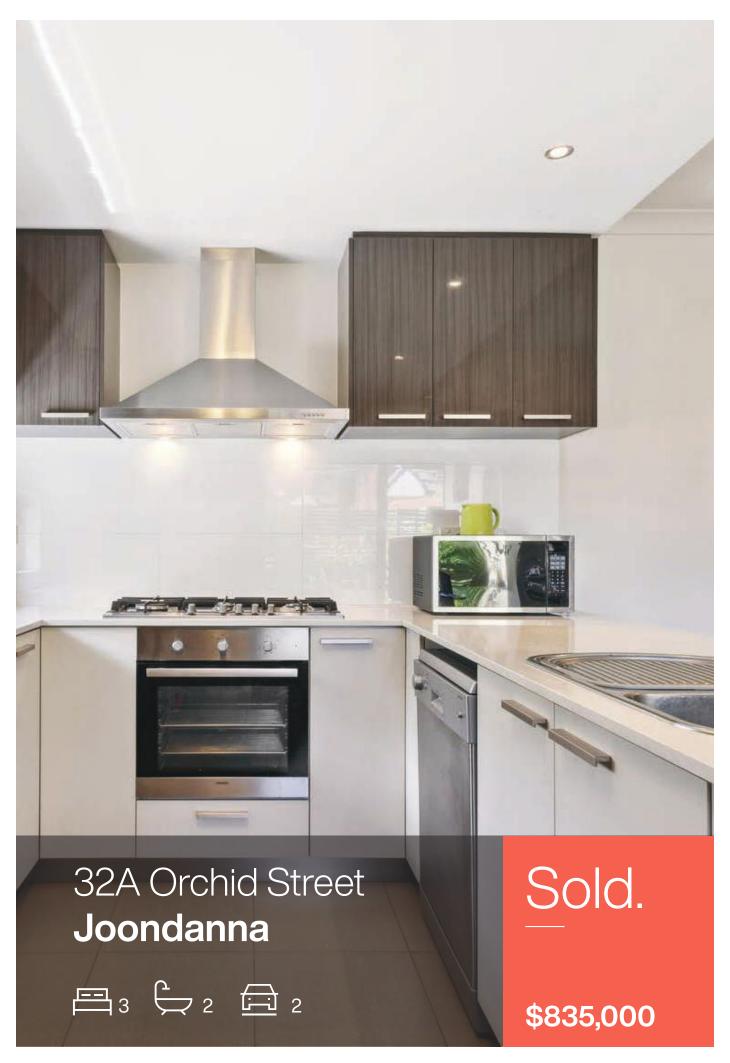




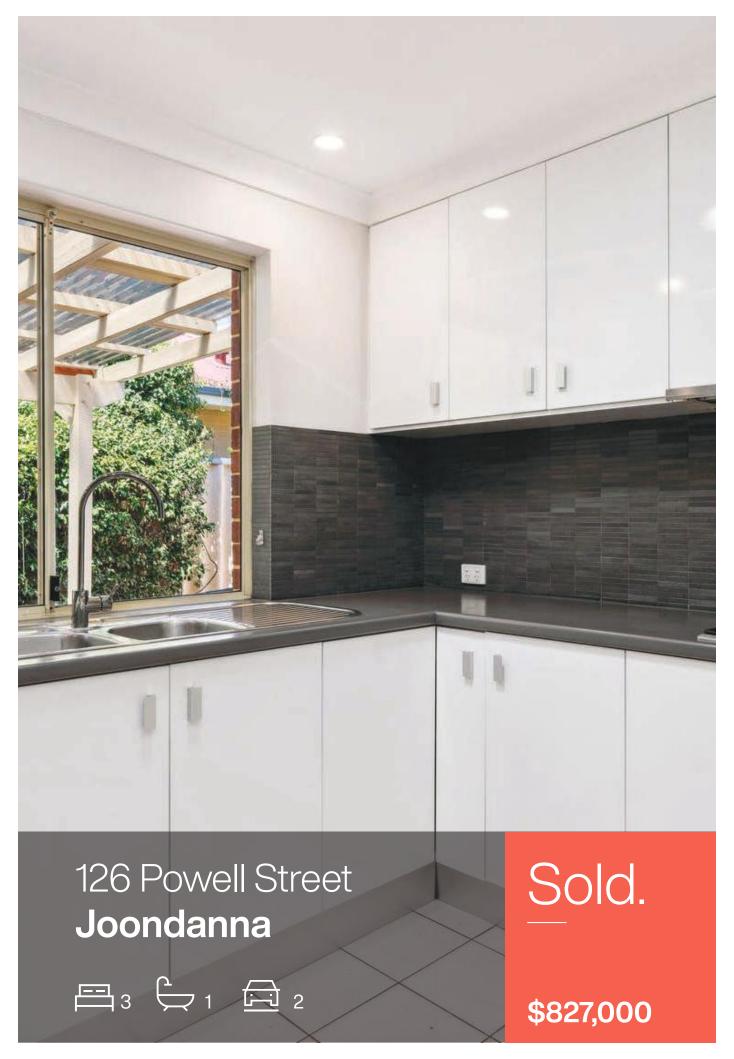








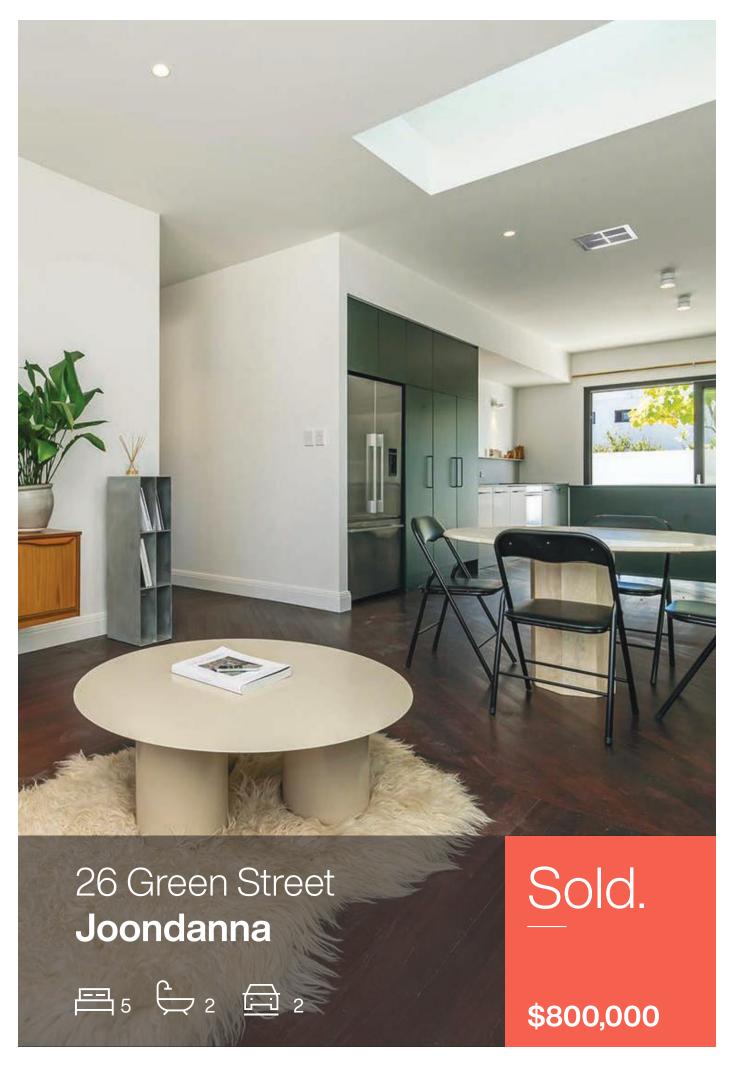




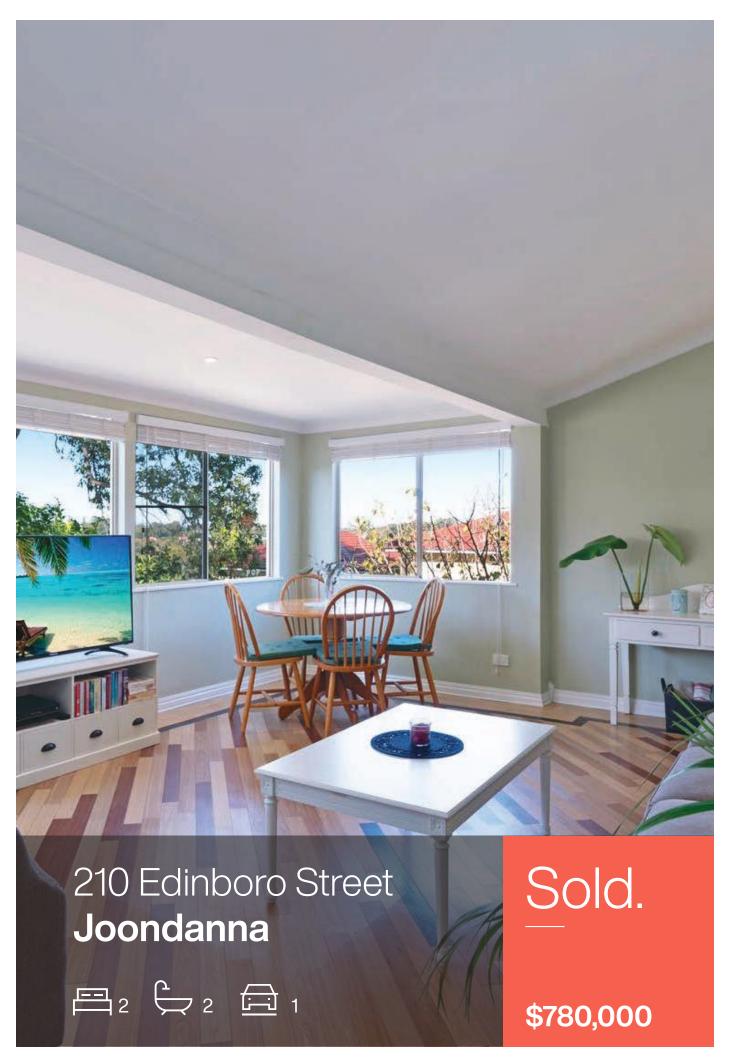


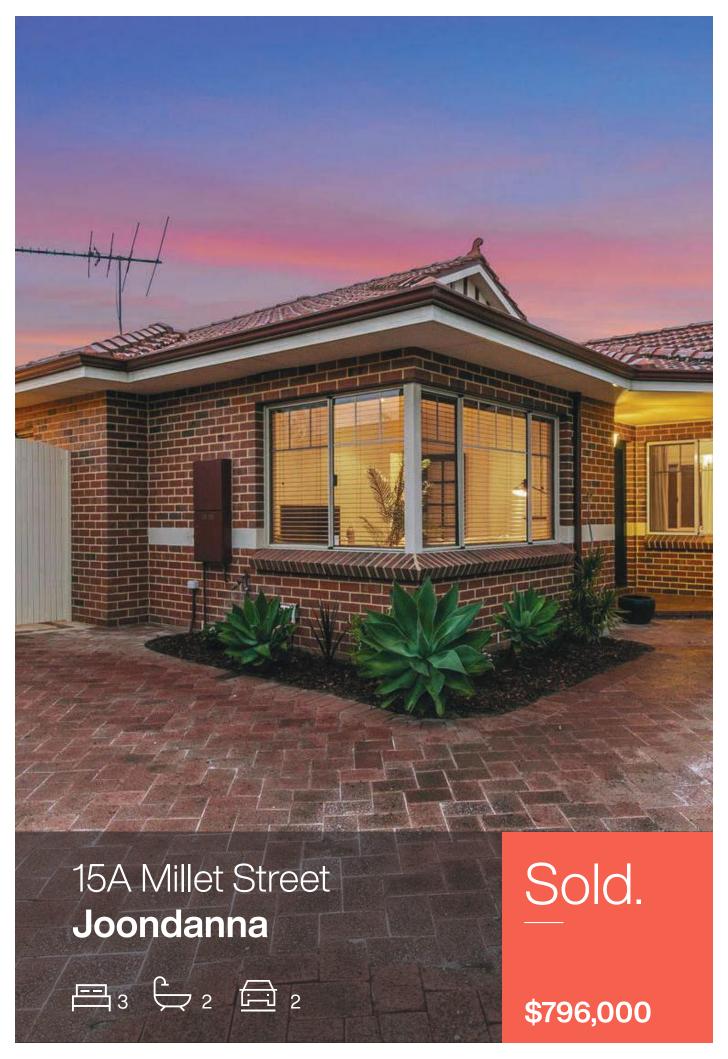


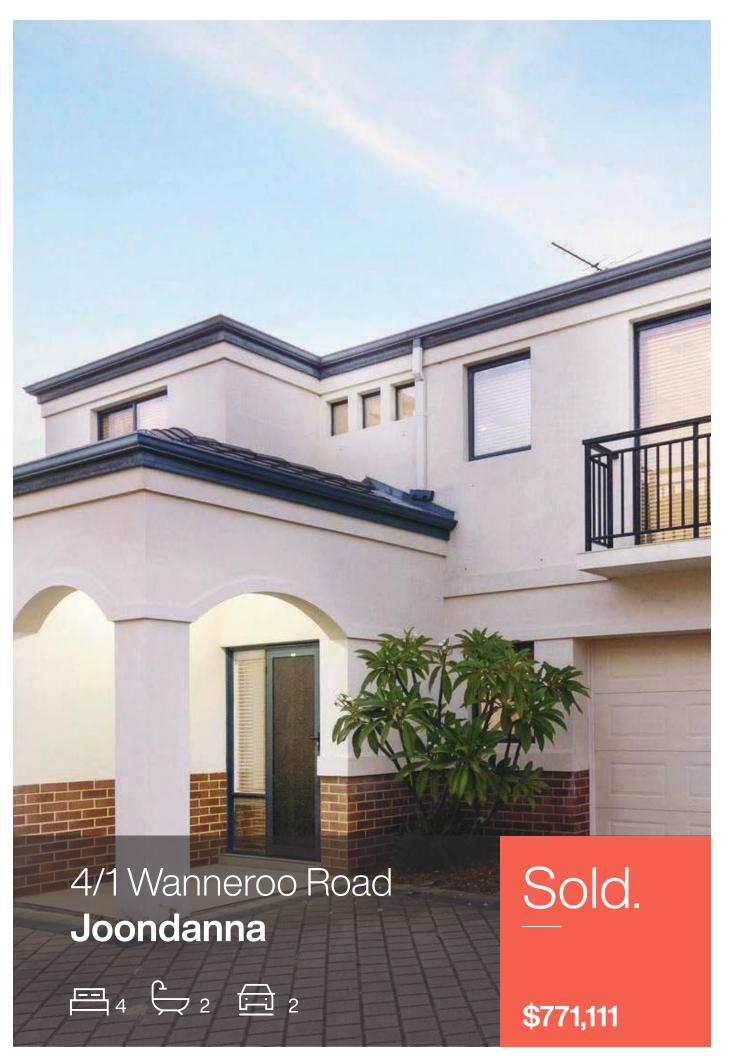






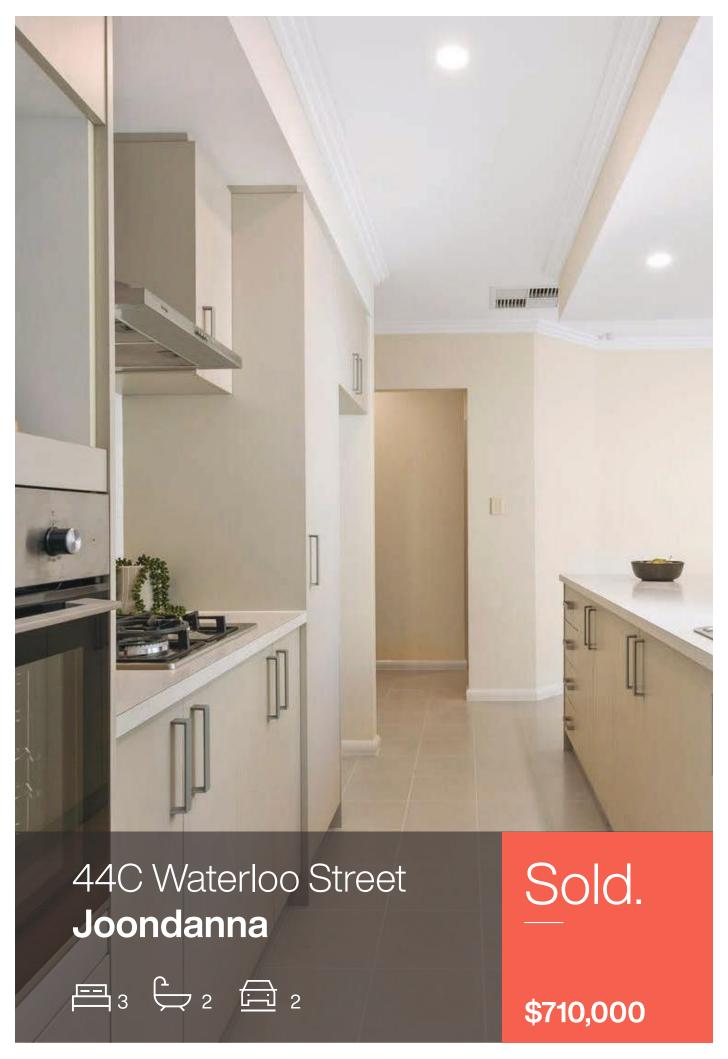


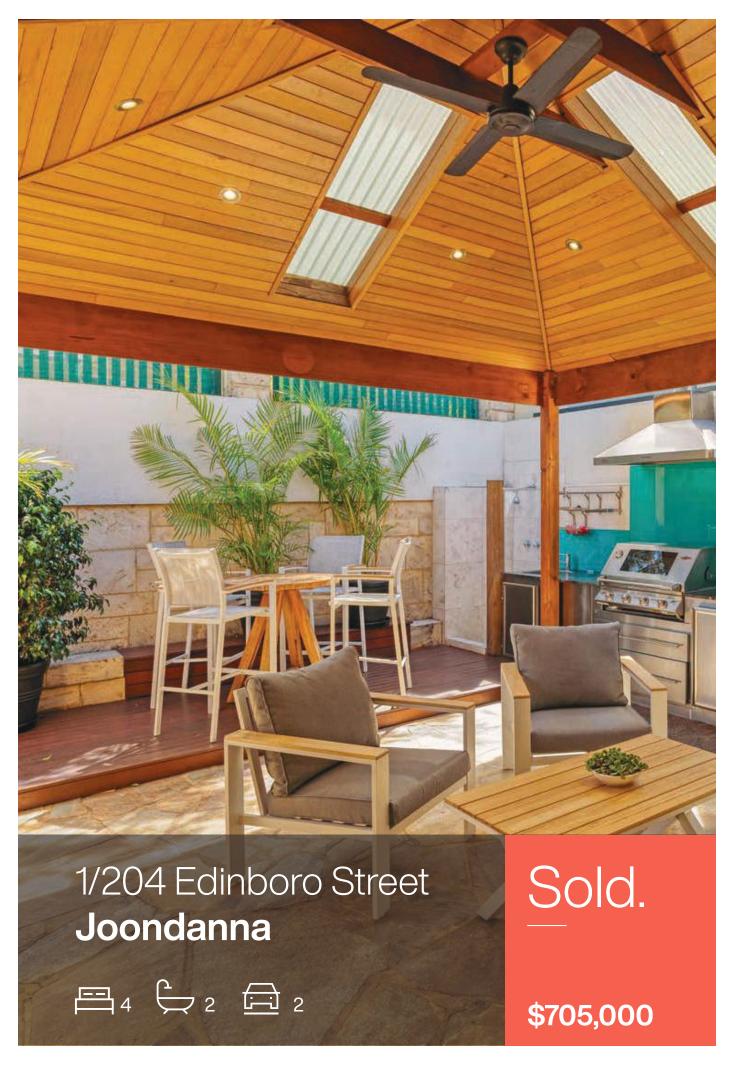


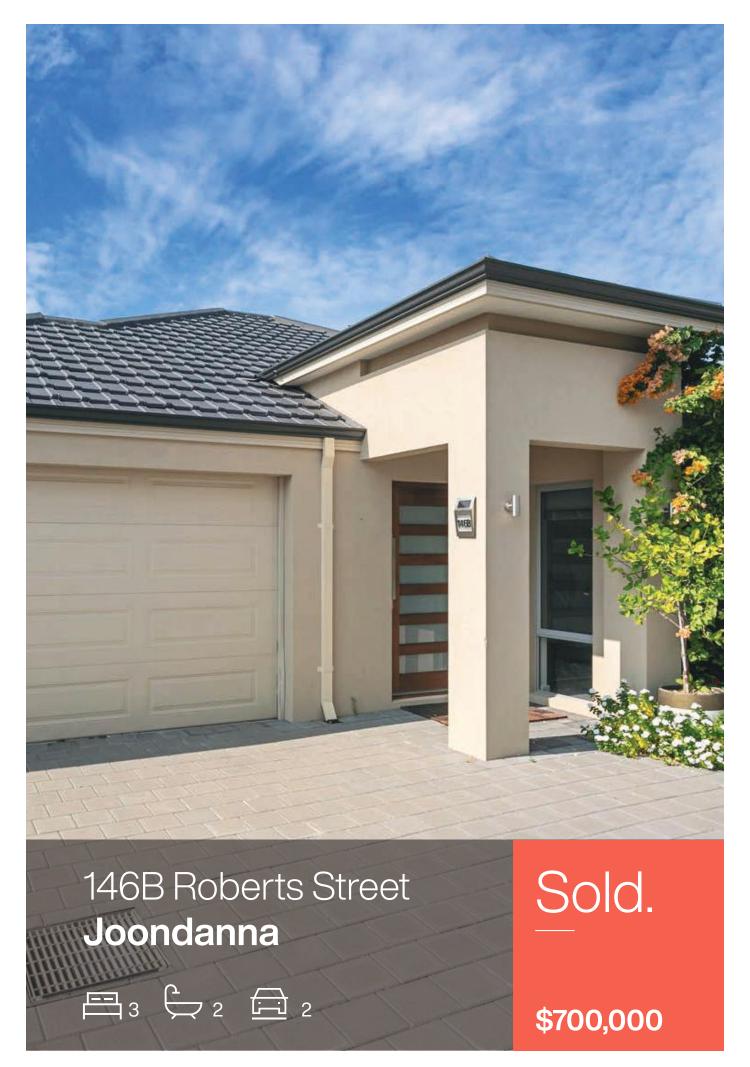






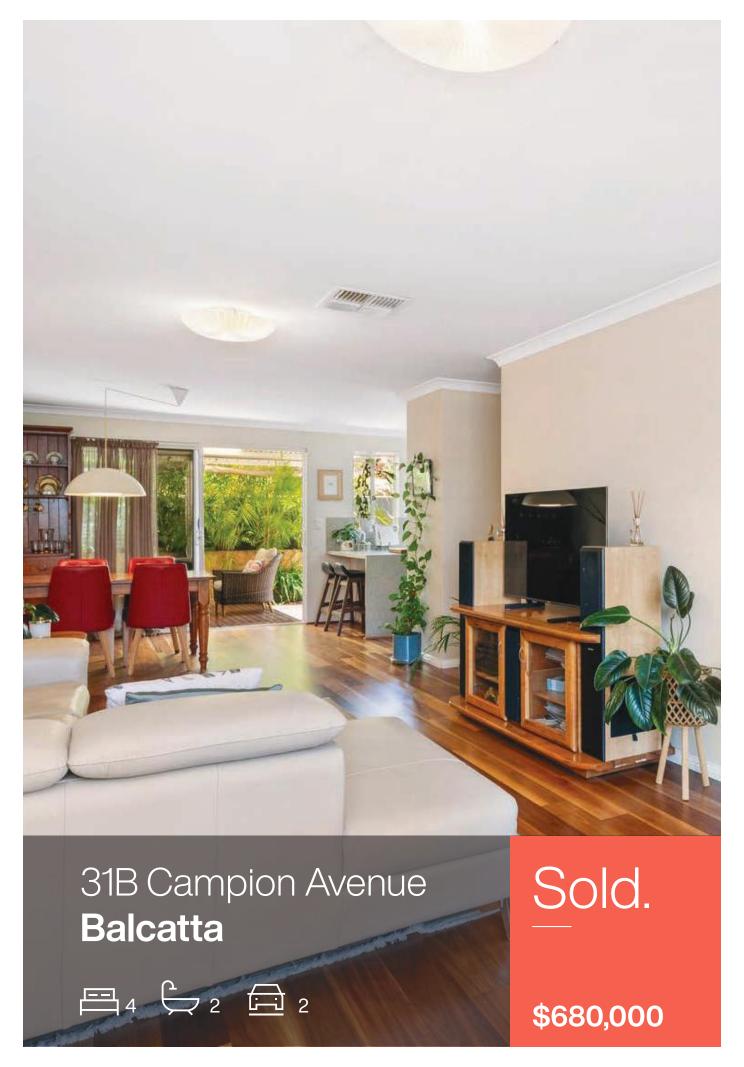


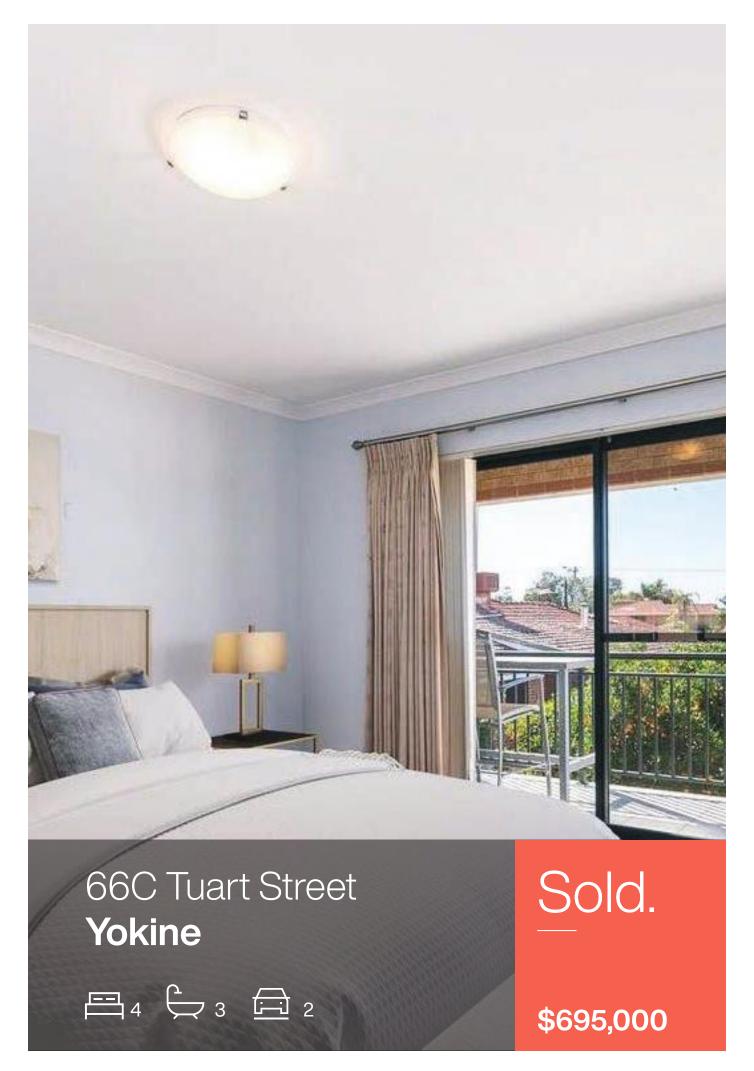






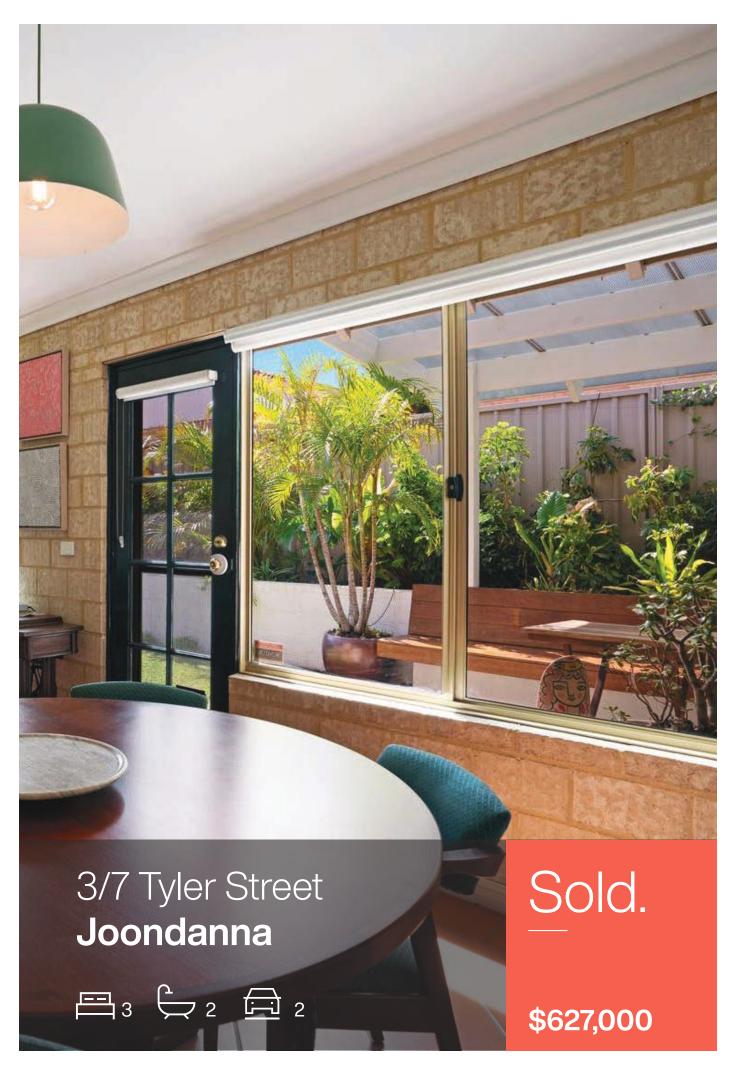
THE AGENCY 55 |

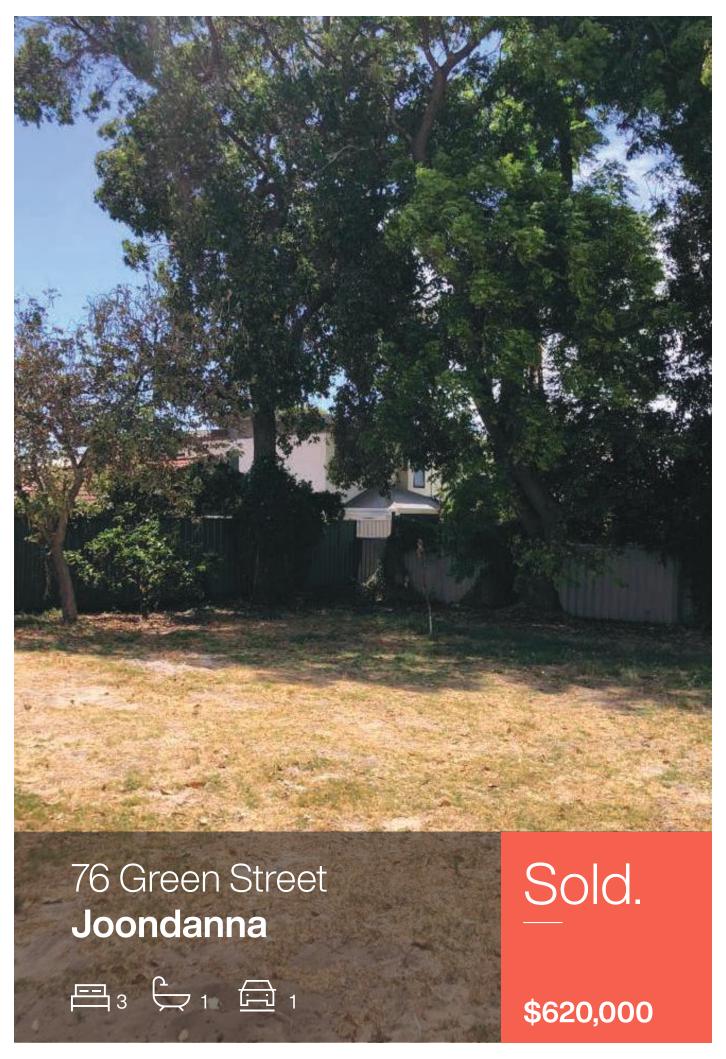




THE AGENCY 57 |









255 Stoneham Street Joondanna

 □
 3
 □
 2
 □
 2

 2
 □
 2

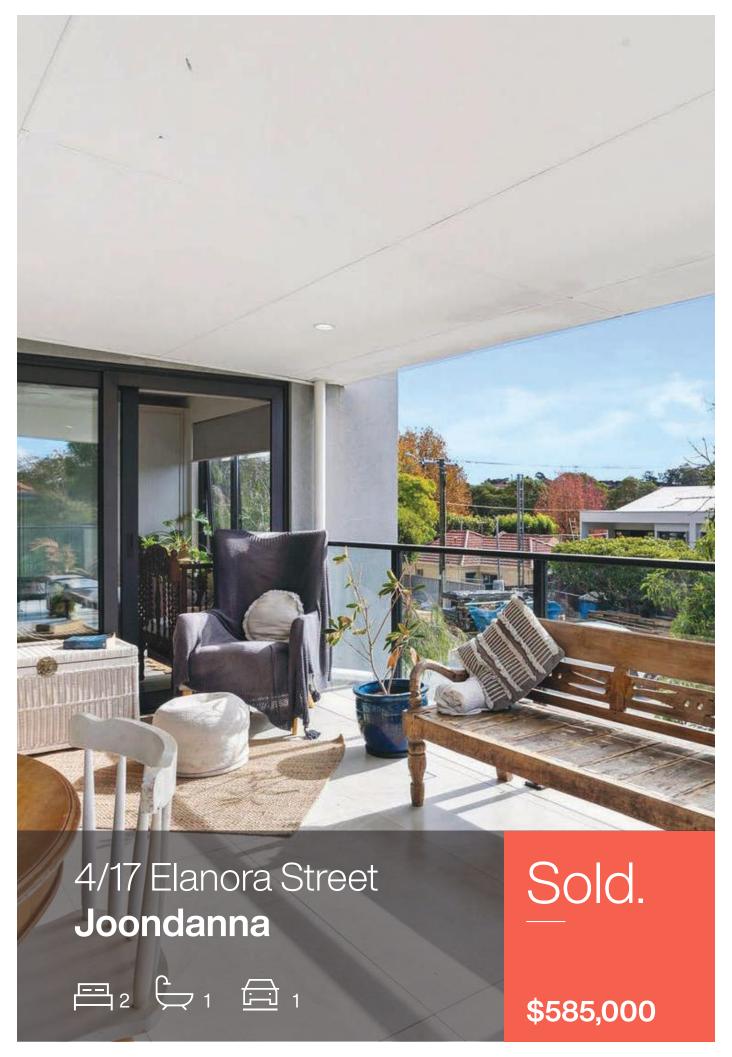


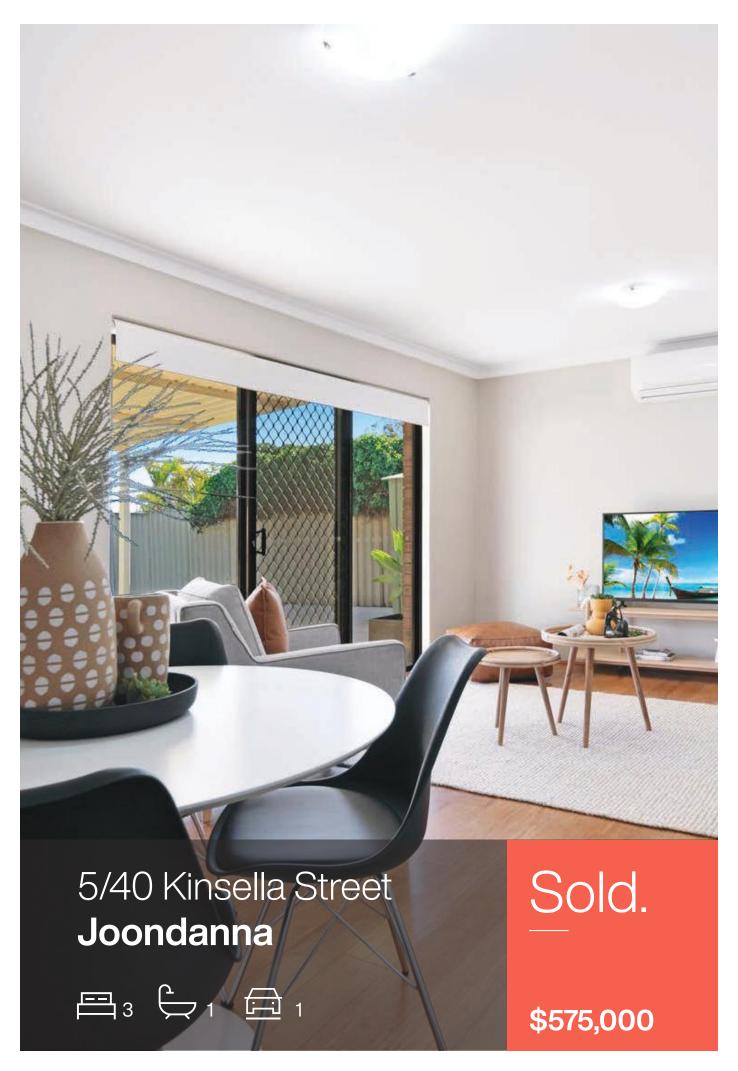
Sold.

\$620,000

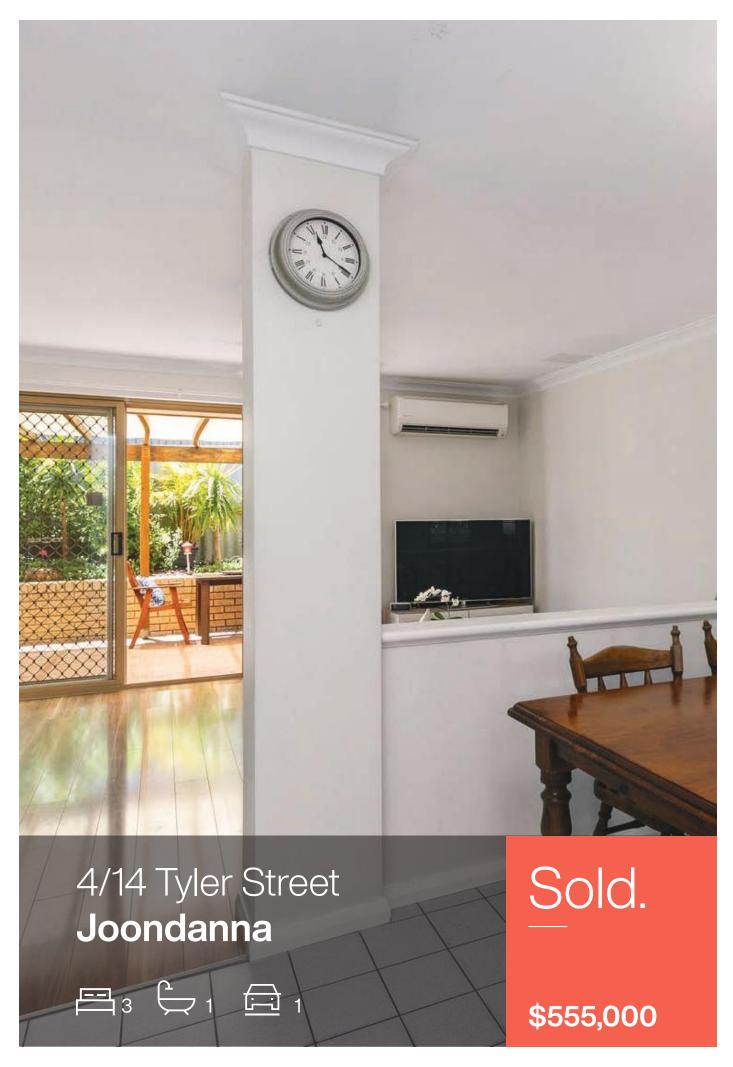


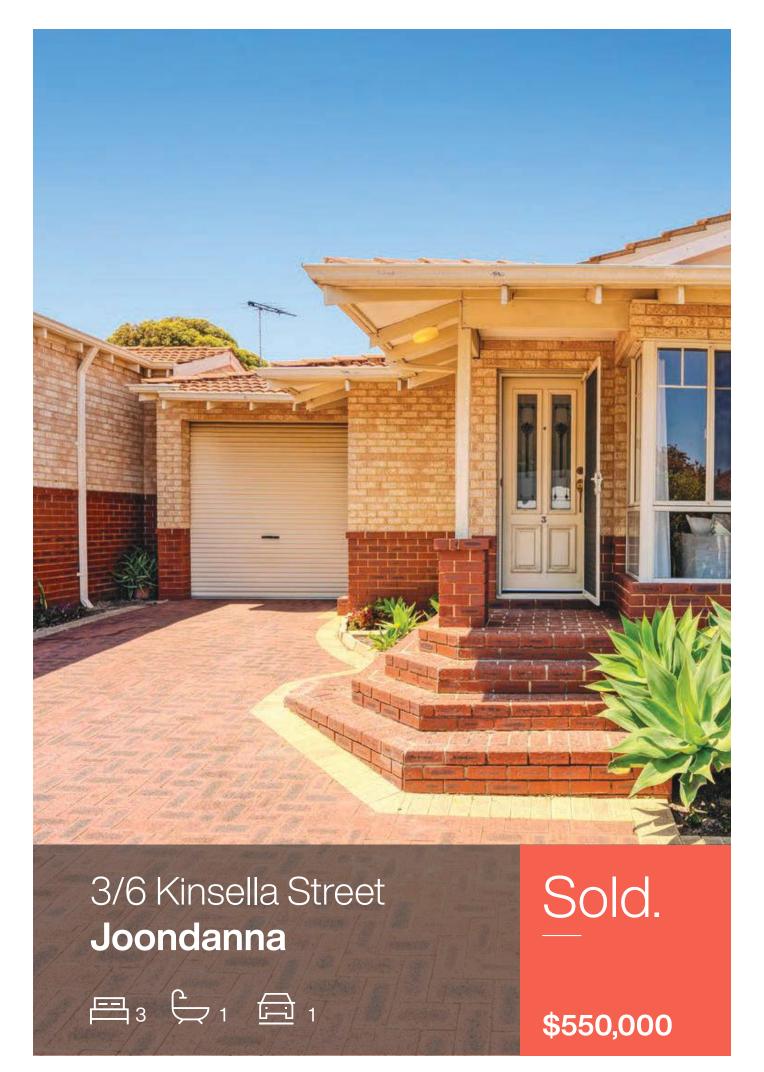


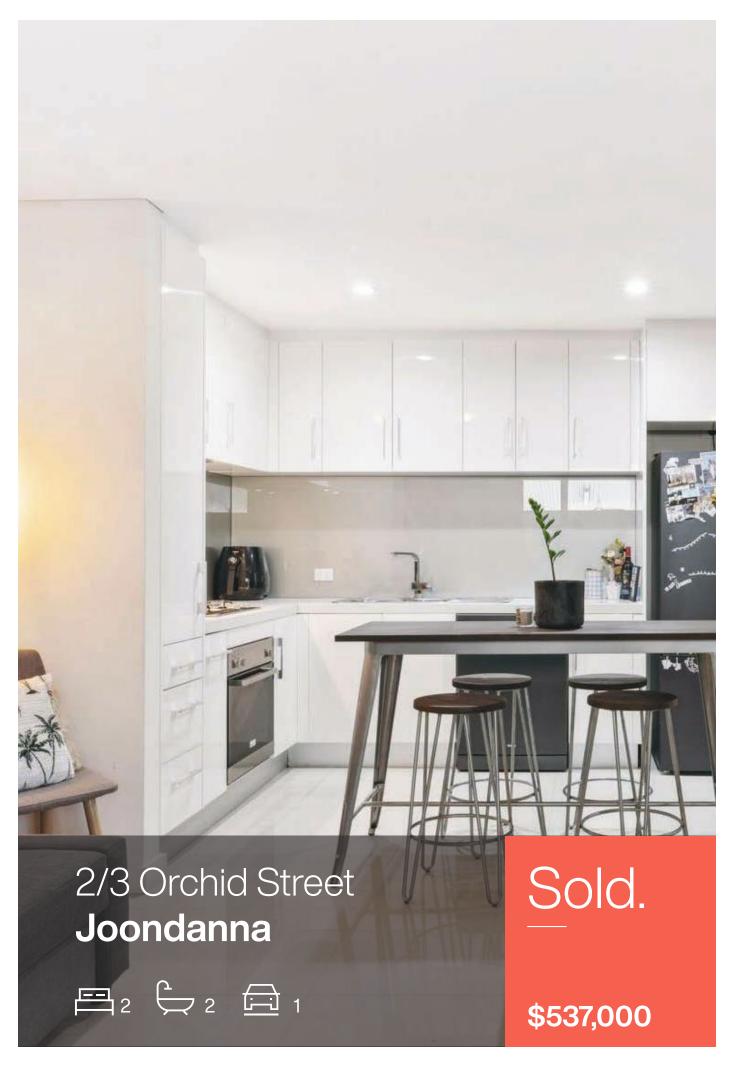




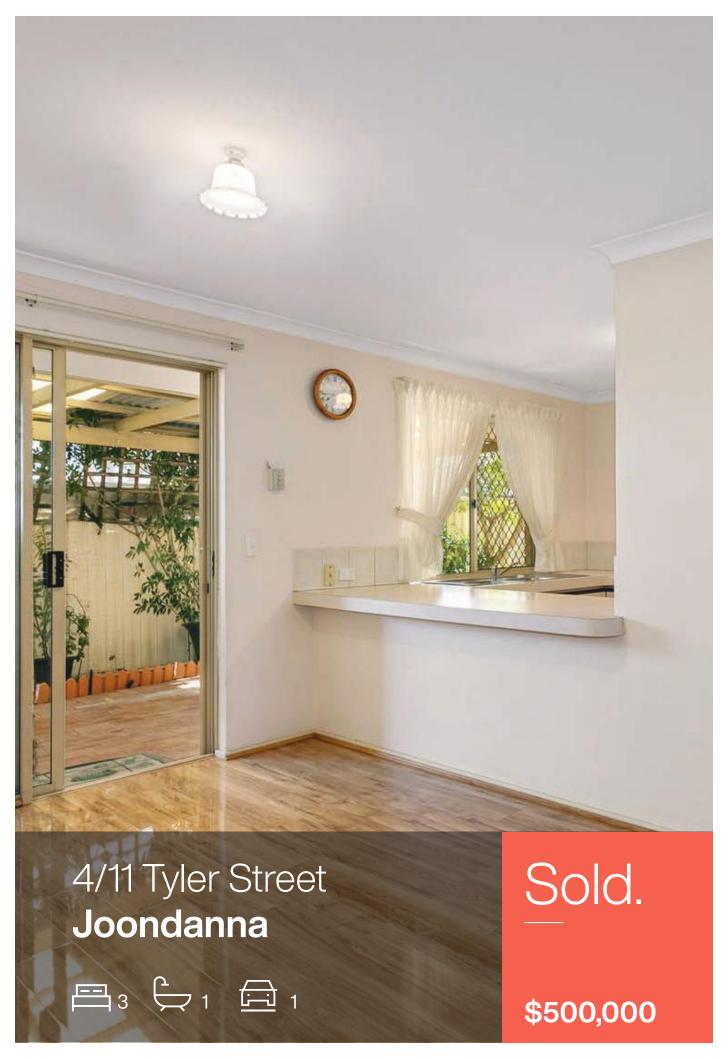






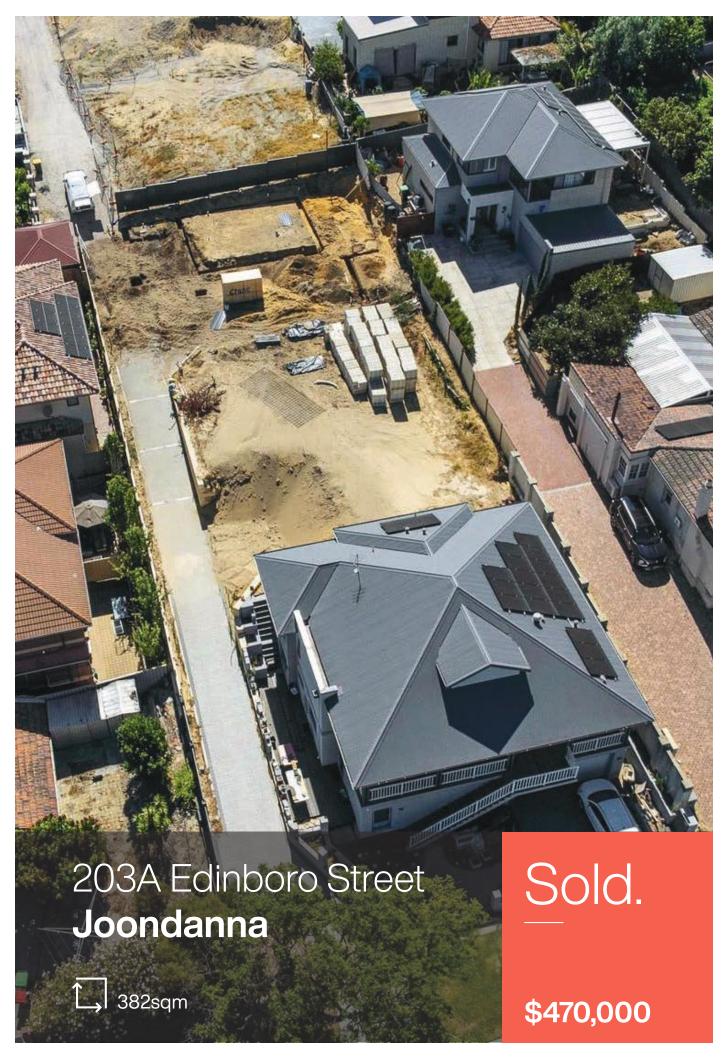






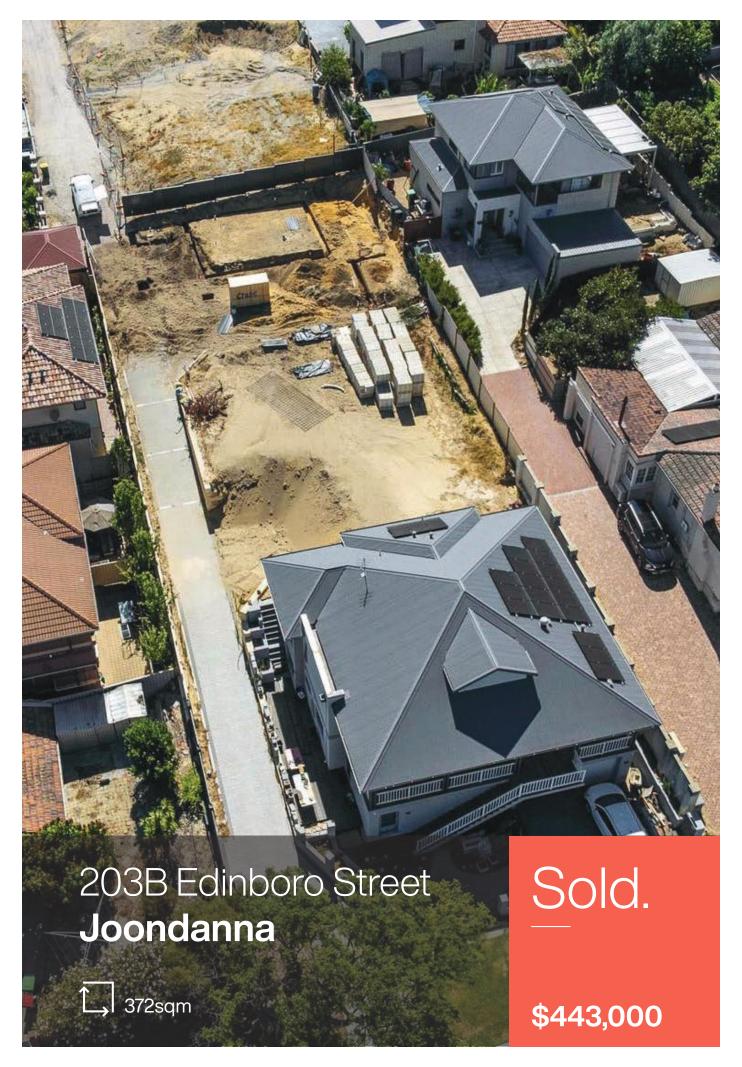


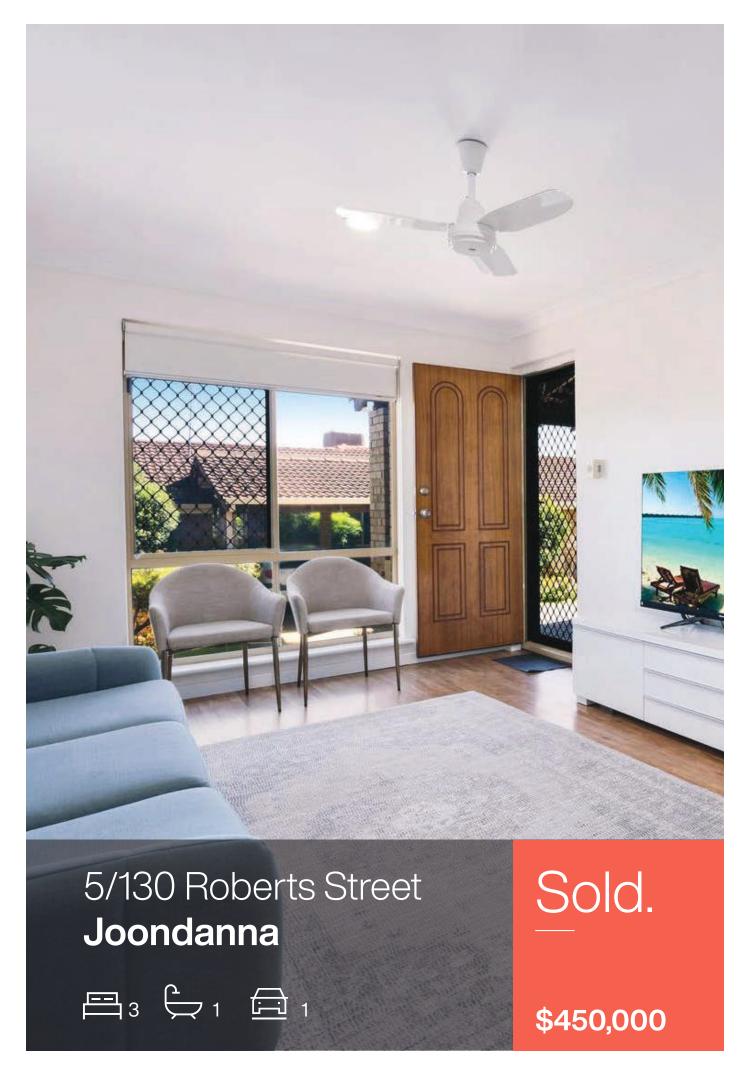




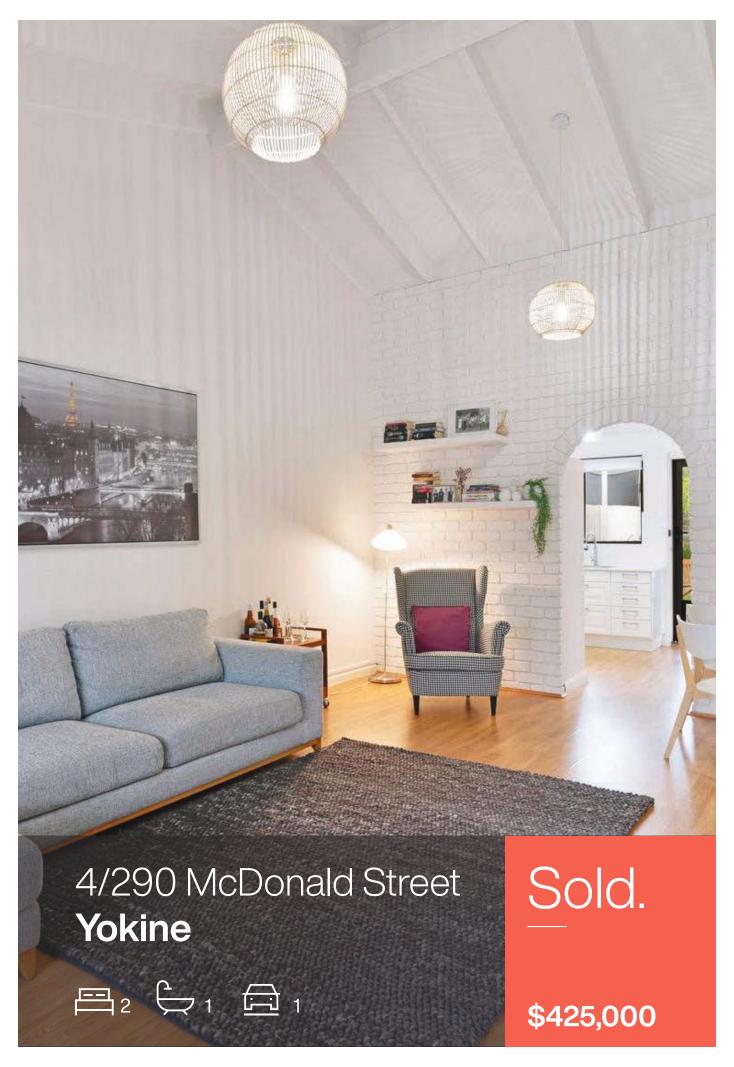


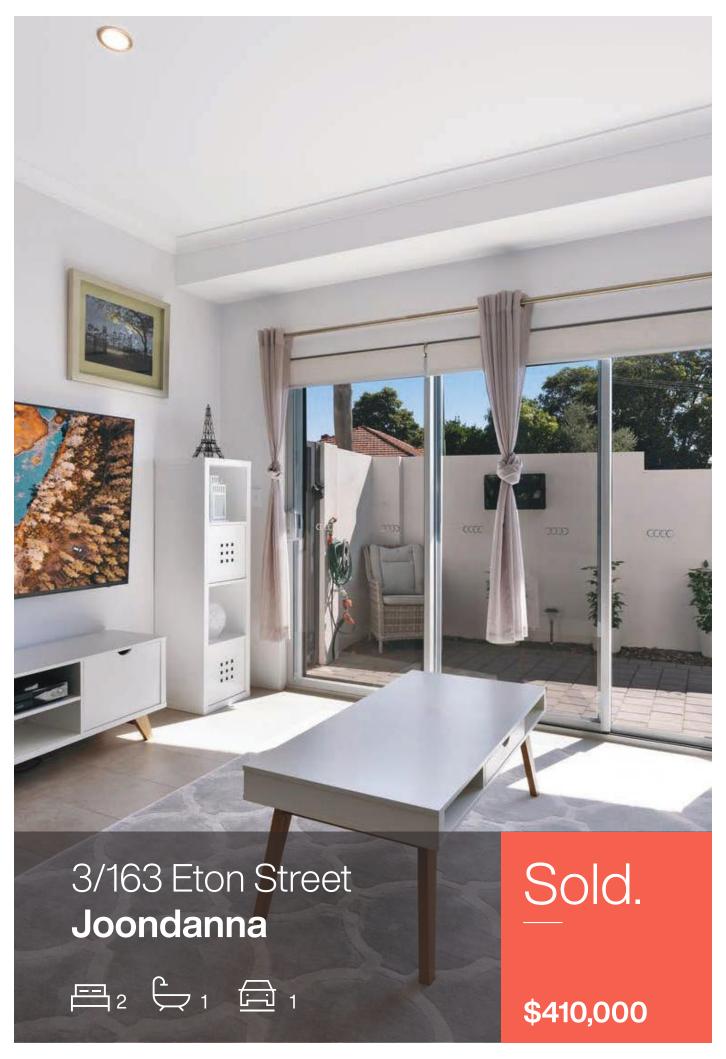
THE AGENCY 75 |

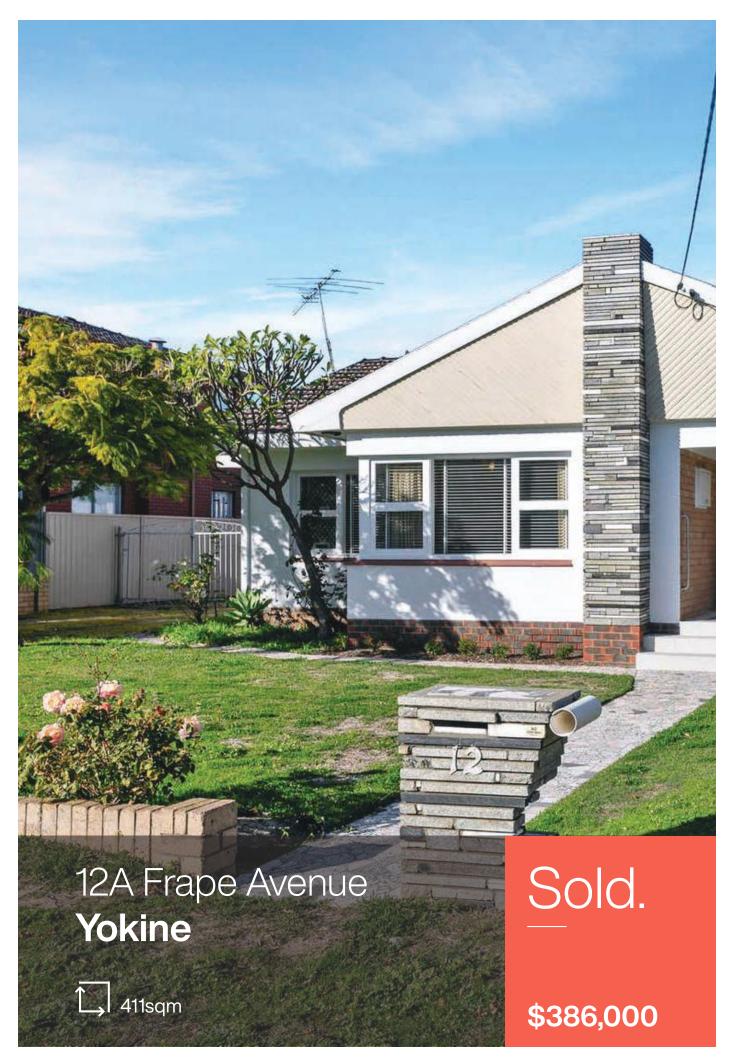


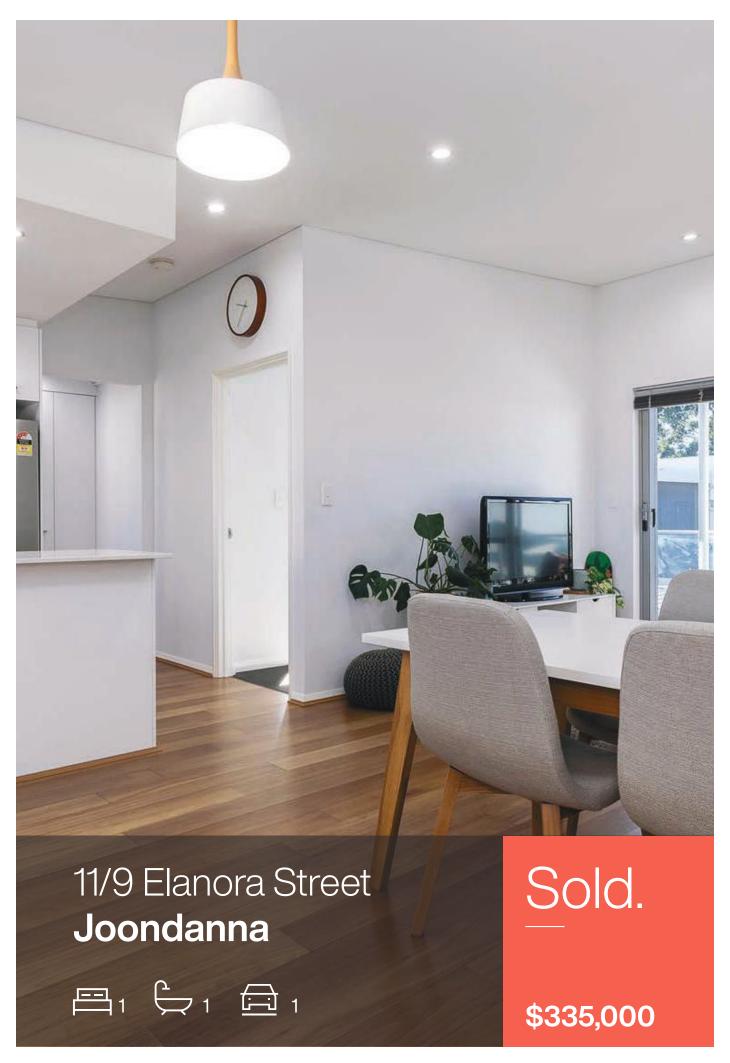


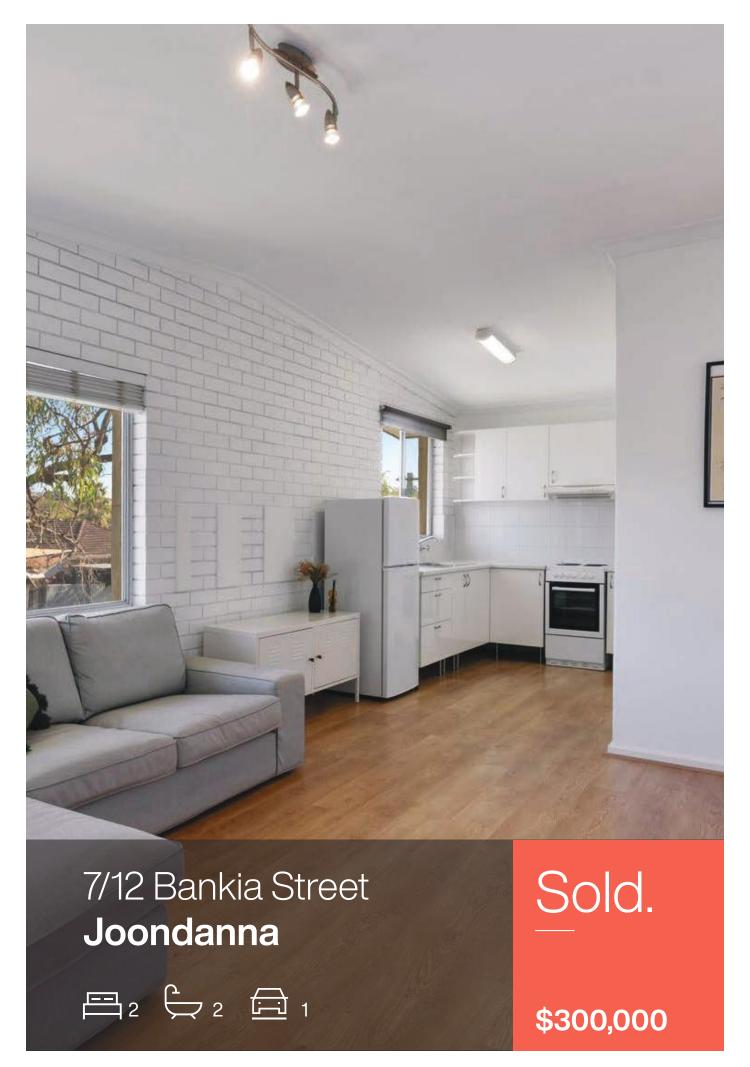
THE AGENCY 77 |

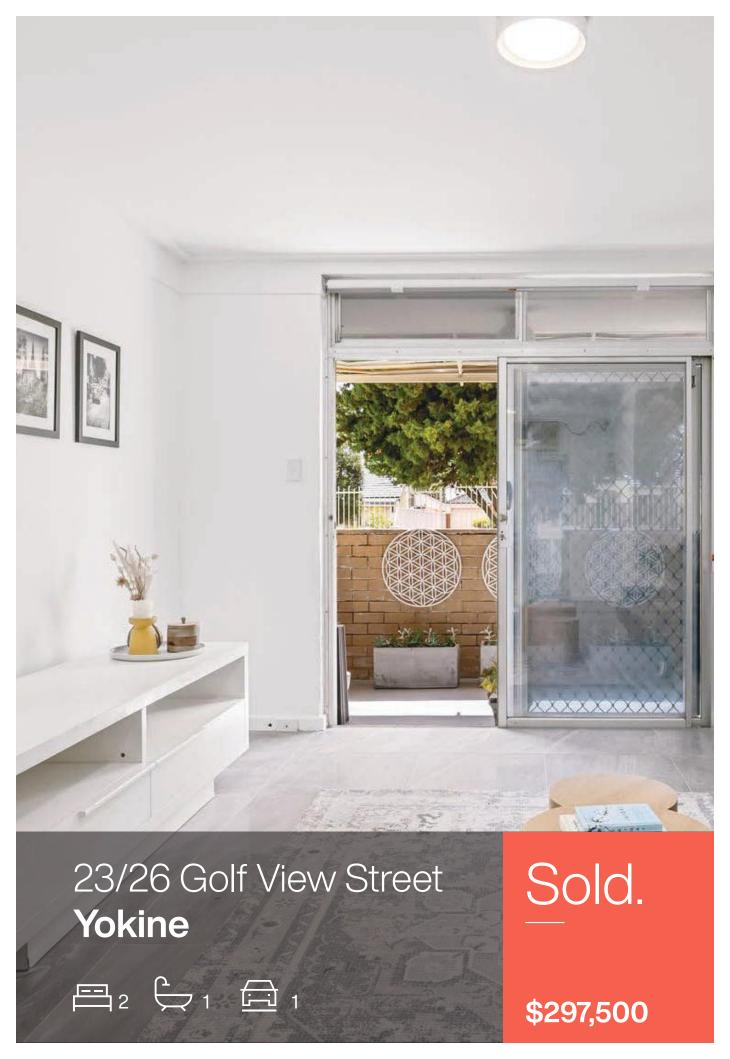


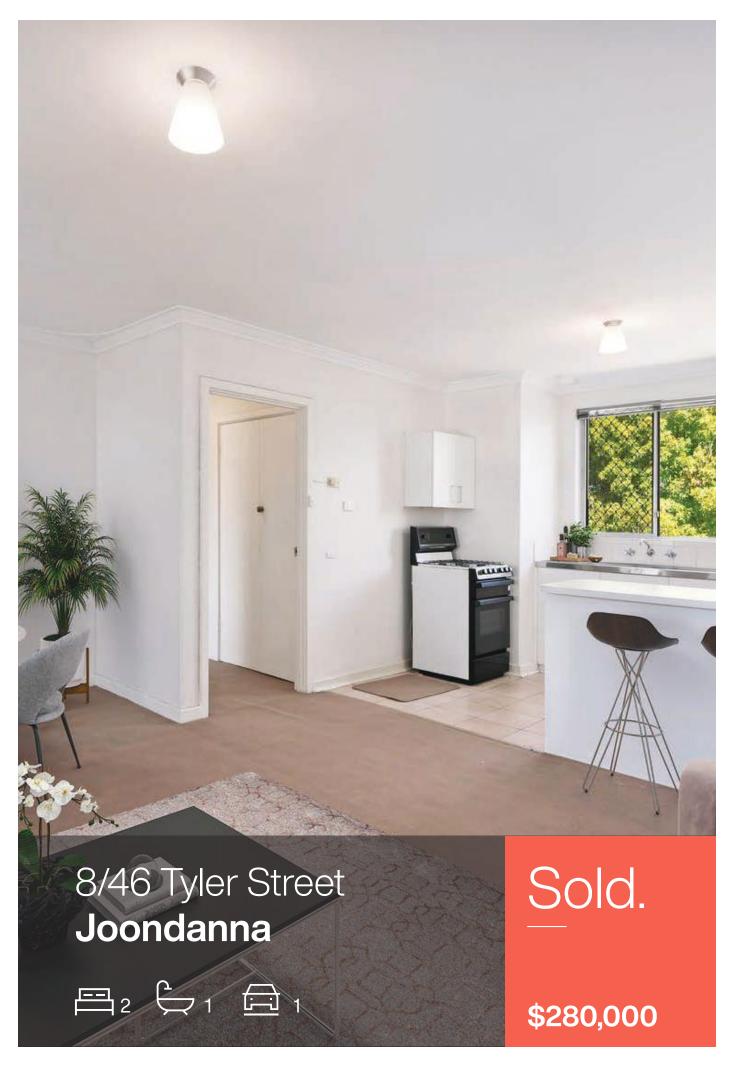












Thank you.

