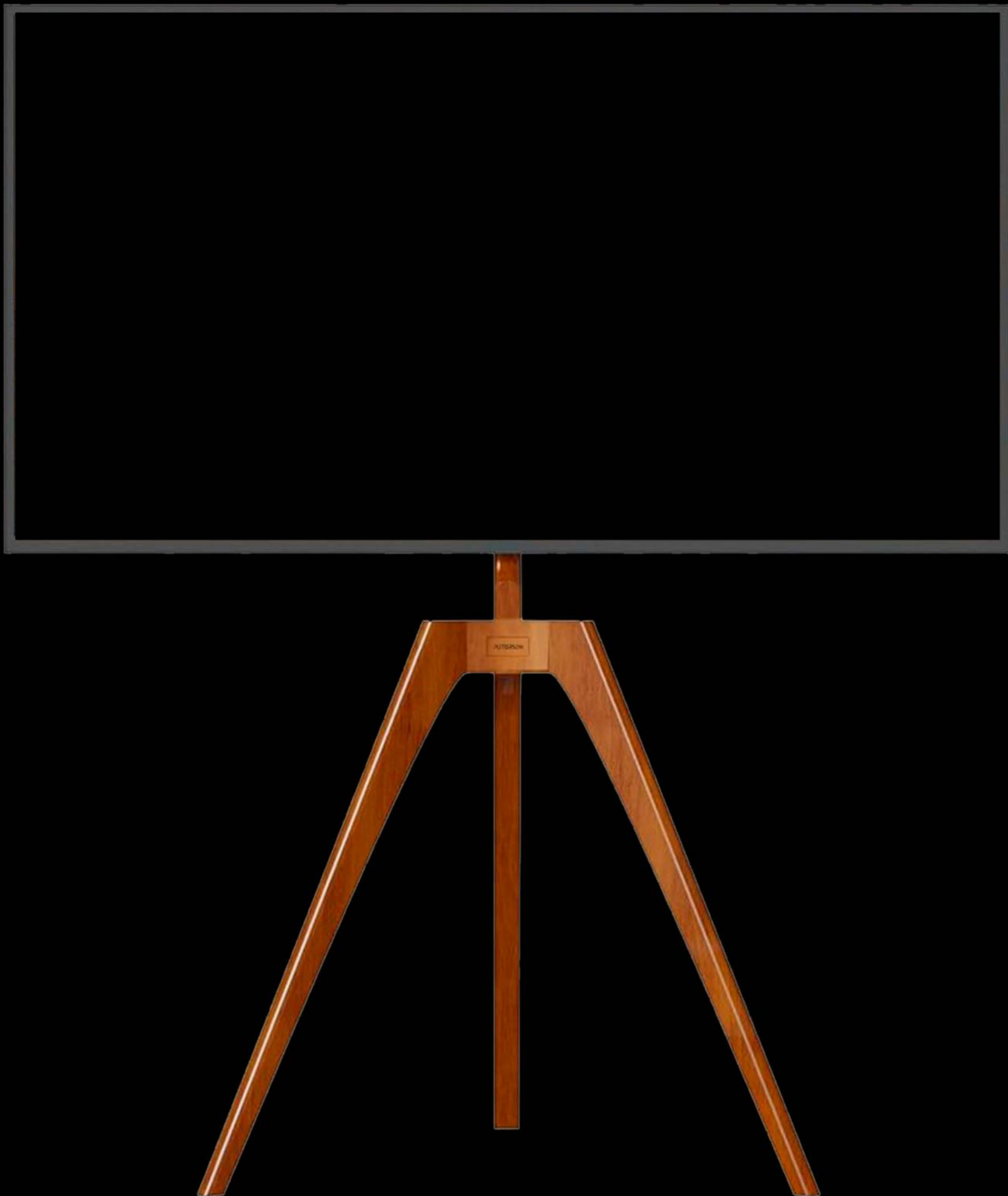


Di Tizito









EXECUTIVE TEAM : DI PRIZITO GROUP

STRATEGIC ALIGNMENT

Di Prizito
Group



MARY



TREY



BLAIR



HUNTER

CHRISTIE'S
INTERNATIONAL REAL ESTATE
— SOUTHERN CALIFORNIA —

Di Prizito



TIMOTHY DI PRIZITO

CEO

Timothy Is the CEO and leader of the Di Prizito Group a luxury residential and commercial real estate team based in Beverly Hills, specializing in providing clients with the highest level of service and expertise. With over \$800 MILLION in sales, we have become one of the top teams in Los Angeles, due to our unique approach, strategies and innovative technology. Our team, Christie's International | SoCal, has extensive industry connections both locally and internationally, guaranteeing our clients receive exceptional service. We understand that selling your home is a big decision, and we strive to make it as stress-free and seamless as possible. Regardless of your situation, our team is here to help you achieve your real estate goals.



Di Prizito

BLAIR FULTZ

DIRECTOR OF OPERATIONS

Blair is the Director of Operations for The Di Prizito Group, a distinguished luxury residential and commercial real estate team based in Beverly Hills. With a strong background in strategic planning and operational excellence, Blair oversees the daily functions that keep the team running at peak performance. From streamlining processes to ensuring exceptional client experiences, Blair's leadership ensures every aspect of operations aligns with the group's commitment to quality and efficiency.

Collaborating with Christie's International | SoCal, Blair plays a critical role in integrating innovative systems and best practices, enabling the team to deliver seamless transactions and unparalleled service. Dedicated to creating a stress-free experience for both clients and agents, Blair's meticulous attention to detail supports The Di Prizito Group's mission to exceed expectations in the dynamic luxury real estate market.

Di Prizito



TREY MORROW

DIRECTOR OF SALES

Trey is the Director of Sales for The Di Prizito Group, a premier luxury residential and commercial real estate team based in Beverly Hills. With a dynamic approach to client engagement and a deep understanding of market dynamics, Trey leads the sales team in achieving outstanding results. Known for his strategic mindset and ability to build lasting relationships, Trey ensures clients receive personalized service tailored to their unique goals.

Working alongside Christie's International | SoCal, Trey utilizes innovative sales strategies and industry connections to drive exceptional outcomes for high-net-worth clients. His leadership fosters a culture of excellence within the team, ensuring that every transaction is seamless, stress-free, and exceeds expectations in the competitive luxury real estate market.



Di Prizito

MARY DI PRIZITO

CREATIVE DIRECTOR

Mary is the visionary Creative Director of The Di Prizito Group, a premier luxury residential and commercial real estate team based in Beverly Hills. Mary brings a refined eye for design, branding, and marketing strategies that elevate the client experience and showcase properties at their full potential. Mary plays a pivotal role in crafting the innovative campaigns and unique approaches that have solidified The Di Prizito Group as one of Los Angeles' top real estate teams.

Working with Christie's International | SoCal, Mary ensures every property benefits from a global network of industry connections and cutting-edge technology. Her dedication to detail and creativity helps clients achieve their real estate goals with seamless service and unmatched results, whether they're selling or acquiring their dream property.

Di Prizito



HUNTER SOLSONA

DIRECTOR OF TECHNOLOGY

Hunter is the Director of Technology for The Di Prizito Group, a forward-thinking luxury residential and commercial real estate team based in Beverly Hills. Renowned for expertise in artificial intelligence and advanced technology, Hunter designs and implements innovative tools that enhance the real estate experience. By utilizing AI-driven insights, predictive analytics, and cutting-edge marketing strategies, Hunter empowers the team to stay ahead of market trends and connect with high-net-worth clients with unparalleled precision.

Collaborating with Christie's International | SoCal, Hunter ensures that the team's technology-driven approach and global reach deliver exceptional service and transformative results, helping clients achieve their real estate goals seamlessly and effectively.

Di Trizito

Technology

- ✓ Artificial Intelligence
- ✓ Behavior Targeting
- ✓ Geographic Analytics
- ✓ First In-Class Software
- ✓ 120 Data Point Percision
- ✓ Proprietary Global Database

 LUXURY
PRESENCE



 asana

 slack


REALEFLOW

 ADWERXTM

Google Workspace



 zoominfo

TextedlyTM



 follow up boss

Di Trizito

T.E.A.M

T
rust

E
xperience

A
uthenticity

M
ore Service

luxurydefined

Agent Associates



JAYDN



JORDAN



ASHLEY



ANGEL



SIMONA



ALEFF



MAJID



DAGNY



BRITA



ALEXIS

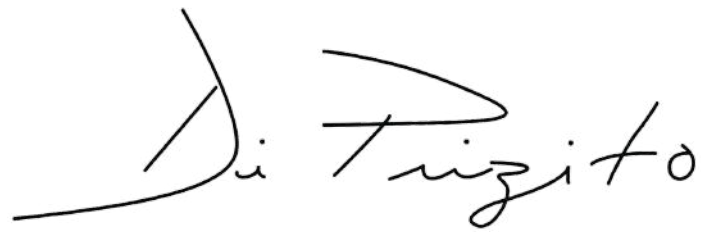


BLAIR



AB



A handwritten signature in black ink that reads "Di Prizito". The signature is fluid and cursive, with the first letter 'D' being particularly large and stylized.

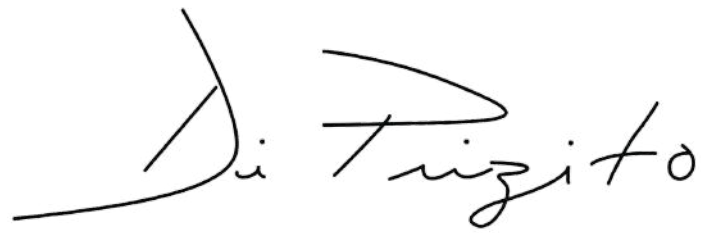
Di Prizito Core Philosophies

The 3 P's

Purpose

Passion

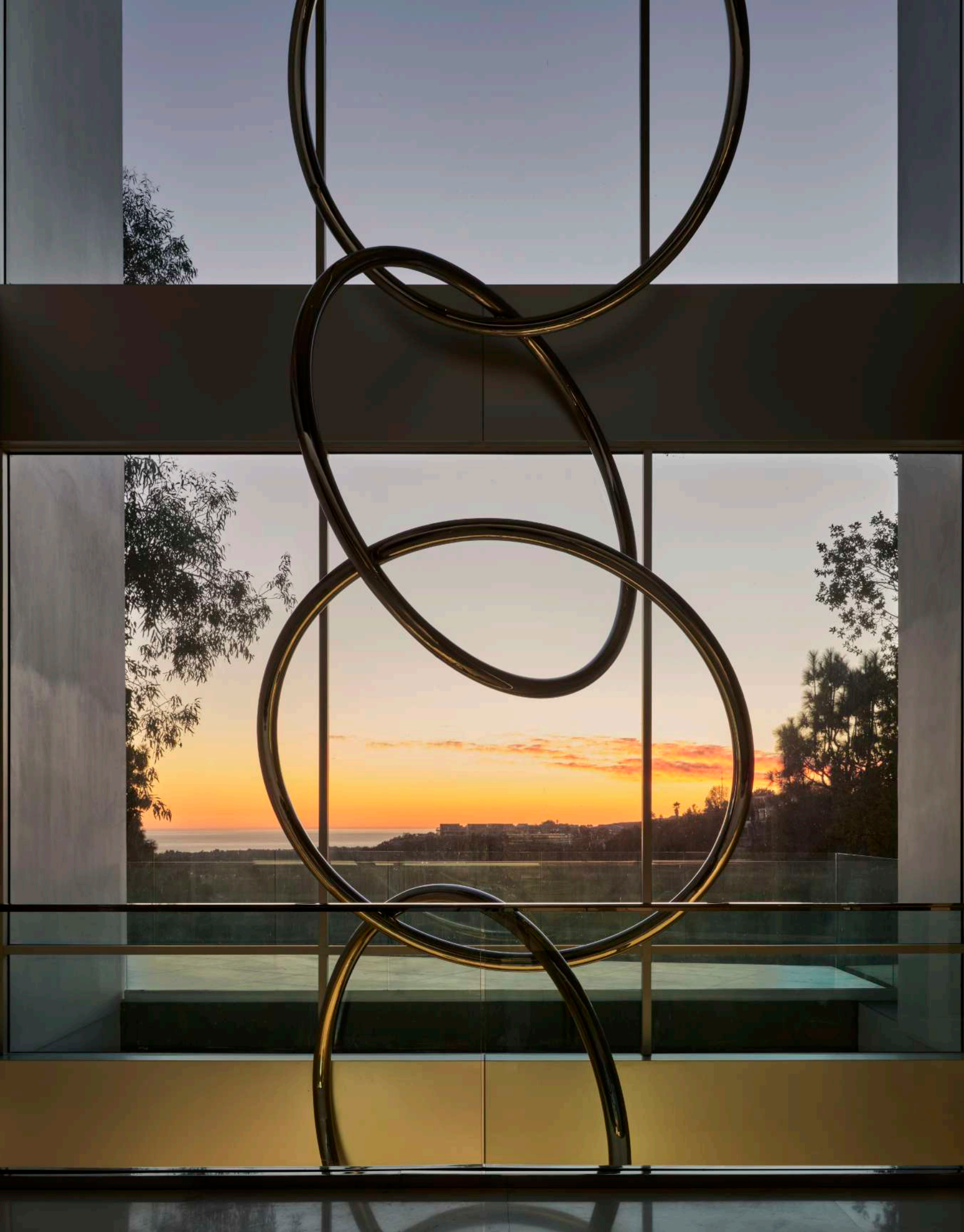
Presence



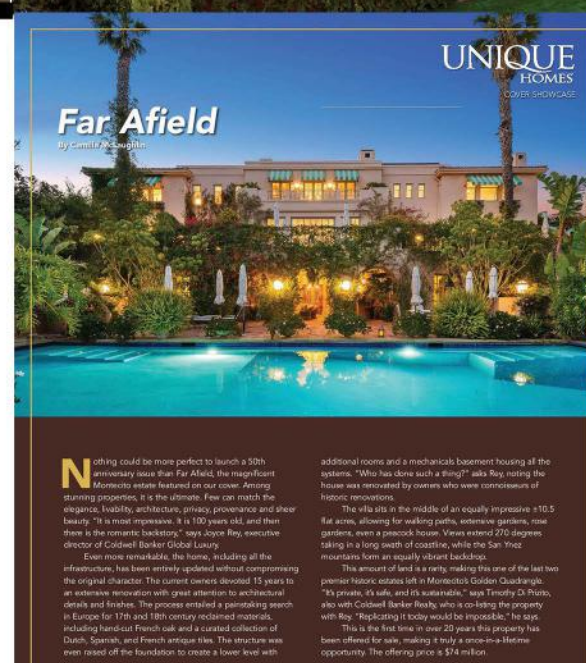
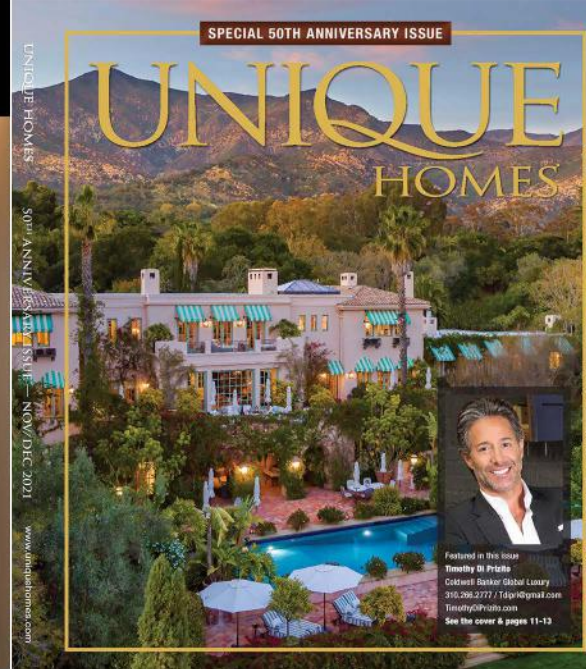
Di Prizito Core Values

BALANCED MIND, BODY & SOUL

1. Compassion
2. Consistent
3. Commitment
4. Competitive
5. Fearless
6. Good Humored
7. Loyal
8. Reliable
9. Respectful
10. Authentic & Honest



PRESS & MEDIA



Entire MLS		List Side		Sale Side	
Rank	Agent	Units %	Volume %	Units %	Volume %
1	DeLeon Team ML485312	11.0	\$61,706,000	8.0	\$
2	Stanfield, Sean H1STANFSE	8.0	\$39,283,850	1.0	\$
3	Anderson, Randy EWAND0594N	68.0	\$44,902,131	18.0	\$
4	Altman, Joshua CLWJ360382	3.5	\$34,253,500	1.5	\$
5	Taub, Meital LTAUBMEI	5.0	\$27,190,000	2.0	\$
6	Di Prizito, Timothy CLWJ362394	2.5	\$28,750,000	3.0	\$
7	Altman, Matthew J. CLWJ368646	2.0	\$29,050,000	2.0	\$
8	Cohen, Jordan VCR-C158094153	6.0	\$31,050,000	4.0	\$
9	Cortazzo, Christopher CLWJ310430	2.5	\$38,675,000	2.5	\$
10	Recip ML162223	—	—	40.0	\$
11	Harfouche, Lily CLWJ376143	1.0	\$9,500,000	1.0	\$
Market Totals		26,715.0	\$22,630,498,061	26,693.0	\$22,630,498,061



CHRISTIE'S INTERNATIONAL REAL ESTATE | SOUTHERN CALIFORNIA

433 North Camden Ave #600
Beverly Hills, CA 90210



CHRISTIE'S
INTERNATIONAL REAL ESTATE
— SOUTHERN CALIFORNIA —

Global Luminary



#1

LUXURY BROKERAGE IN CALIFORNIA

\$500 Billion

SALES VOLUME IN THE LAST 5 YEARS

900

OFFICES WORLDWIDE

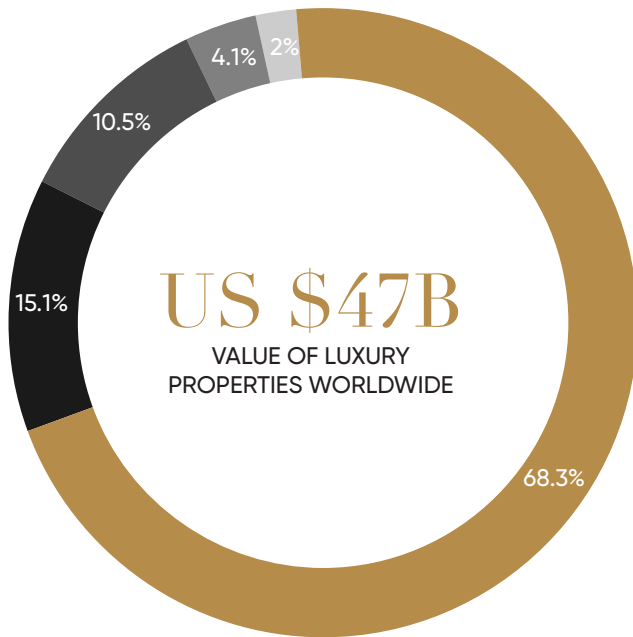
12k+

LUXURY PROPERTIES

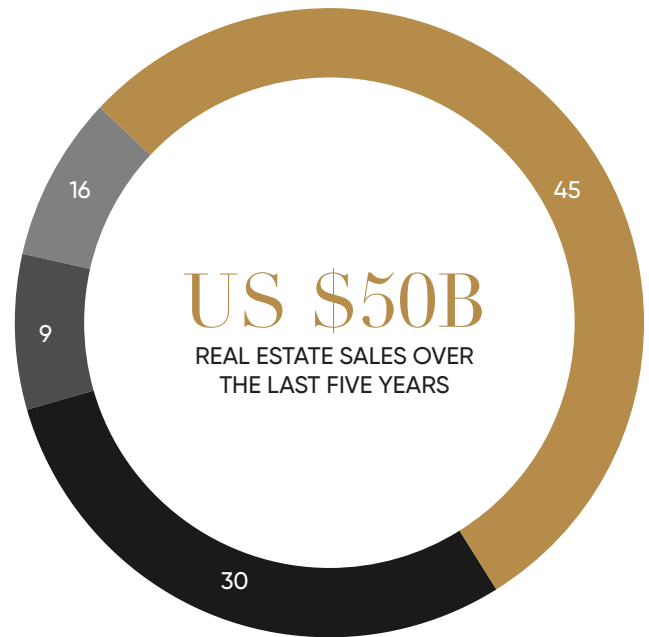
86

COUNTRIES & TERRITORIES

Marketshare



Properties by Price (Number of Properties)



Properties by Region (Value of Properties)



#1

SALES VOLUME
CALIFORNIA

#4

SALES VOLUME
USA

*RT June Issue for 2024

#1

SALES VOLUME
LOS ANGELES

55%

OF DEALS IN 2023
AMONGST TOP 5 BOUTIQUE BROKERAGES

35%

OF TOTAL SALES VOLUME
AMONGST TOP 5 BOUTIQUE BROKERAGES

*TRD July Issue for 2023

Marketing Strategy

OMNICHANNEL MARKETING

Search Engine Optimization

Automated Advertisement

Customer Journey Map

Social Media Strategy

SMART-DATA PROJECTION

A.I. Marketing Software

Behavior Targeting

Geographic Targeting

DIGITAL RETARGETING

Buyer + Seller Persona

Multi-Device Targeting

Inbox 'Smart-Text' Targeting

Affiliate Behavior Network

CHRISTIE'S
INTERNATIONAL REAL ESTATE
SOUTHERN CALIFORNIA

Print Advertisement

Social Media

Email Marketing

Digital Advertising

Affiliate Marketing

Content Marketing

SEO

Websites

Public Relations

Catalog

METHODOLOGY

Media Affiliates

THE STRAITS TIMES

Robb Report



Forbes

THE  TIMES



FINANCIAL TIMES

THE
Hollywood
REPORTER

The New York Times

Los Angeles Times

Bloomberg



ARCHITECTURAL DIGEST

THE WALL STREET JOURNAL.



Los Angeles
MAGAZINE

VARIETY





Brand Alignment

CHRISTIE'S
INTERNATIONAL REAL ESTATE
— SOUTHERN CALIFORNIA —

K E R I N G



CAA

GROUPE
ARTEMIS



GUCCI

BALENCIAGA

Alexander McQUEEN

BOUCHERON

PARIS DEPUIS 1858

BOTTEGA VENETA

SAINT LAURENT





HOMES

Di Trizito



LUXURY MEDIA
PRODUCTIONS

















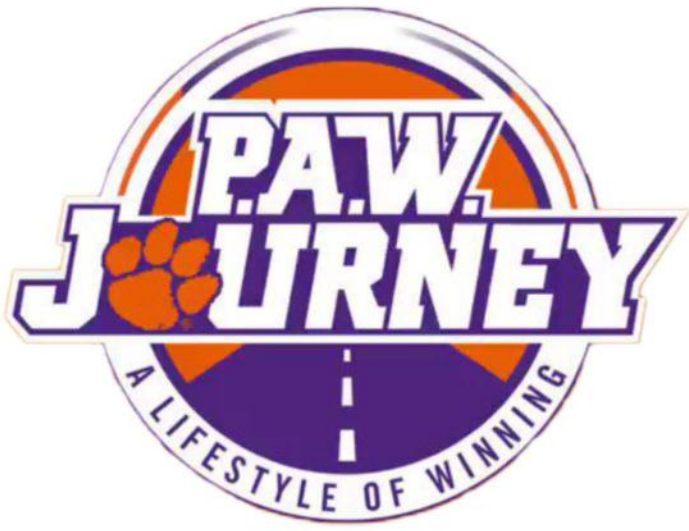


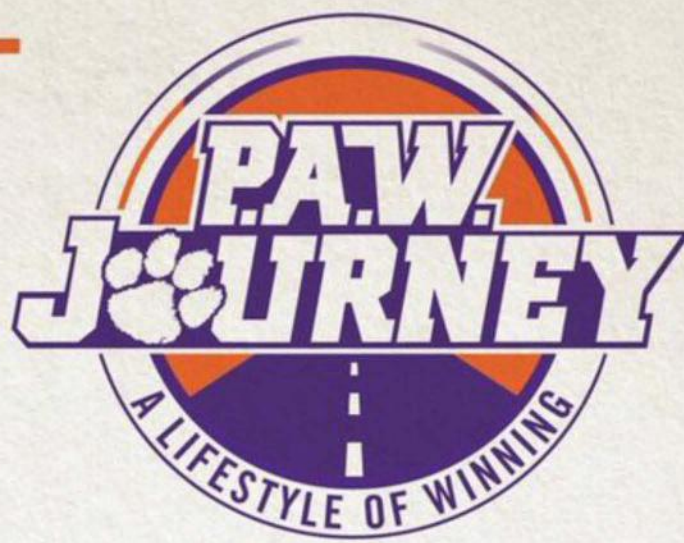




CLEMSON

U N I V E R S I T Y





P.A.W. JOURNEY STANDS FOR "PASSIONATE ABOUT WINNING." IT CULTIVATES LEADERSHIP IN OUR STUDENT-ATHLETES THROUGH PERSONAL GROWTH, LIFE SKILLS, AND PROFESSIONAL DEVELOPMENT. THIS JOURNEY PREPARES EACH YOUNG MAN TO BE THE EXAMPLE BY SUSTAINING A LIFESTYLE OF WINNING

THE P.A.W. JOURNEY CONSISTS OF THREE MAIN CATEGORIES: STRIPED, WHICH IS ABOUT EMBRACING YOUR CORE VALUES, C.U. IN LIFE, WHICH COVERS TRANSFERABLE SKILLS, AND THE FIFTH QUARTER, WHICH IS ABOUT SEEKING PURPOSEFUL EMPLOYMENT. LIFE IS BIGGER THAN FOOTBALL, AND THE OBJECTIVE OF THE P.A.W. JOURNEY IS TO EXHIBIT THAT TRUTH.

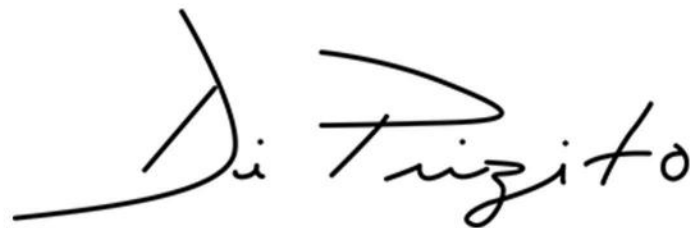




LA HOMELESS PROJECT

MISSION STATEMENT:

THE LA HOMELESS PROJECT, CO-FOUNDED BY TIMOTHY DI PRIZITO, IS COMMITTED TO ADDRESSING THE HOMELESSNESS CRISIS IN LOS ANGELES BY HARNESSING THE TRANSFORMATIVE POWER OF THE REAL ESTATE INDUSTRY. WITH A DEEP UNDERSTANDING OF THE HOUSING MARKET AND ITS POTENTIAL TO DRIVE SOCIAL CHANGE, OUR MISSION IS TO CREATE INNOVATIVE SOLUTIONS THAT CONNECT INDIVIDUALS EXPERIENCING HOMELESSNESS WITH PATHWAYS TO STABLE, DIGNIFIED HOUSING.

A handwritten signature in black ink, reading "Di Prizito". The signature is fluid and cursive, with the first name "Di" and last name "Prizito" clearly legible.



Di Tuzito



CHRIS
INTERNATIONAL

SOUTHERN



Singer Burke



STIE'S

AL REAL ESTATE

CALIFORNIA

Di Tizito