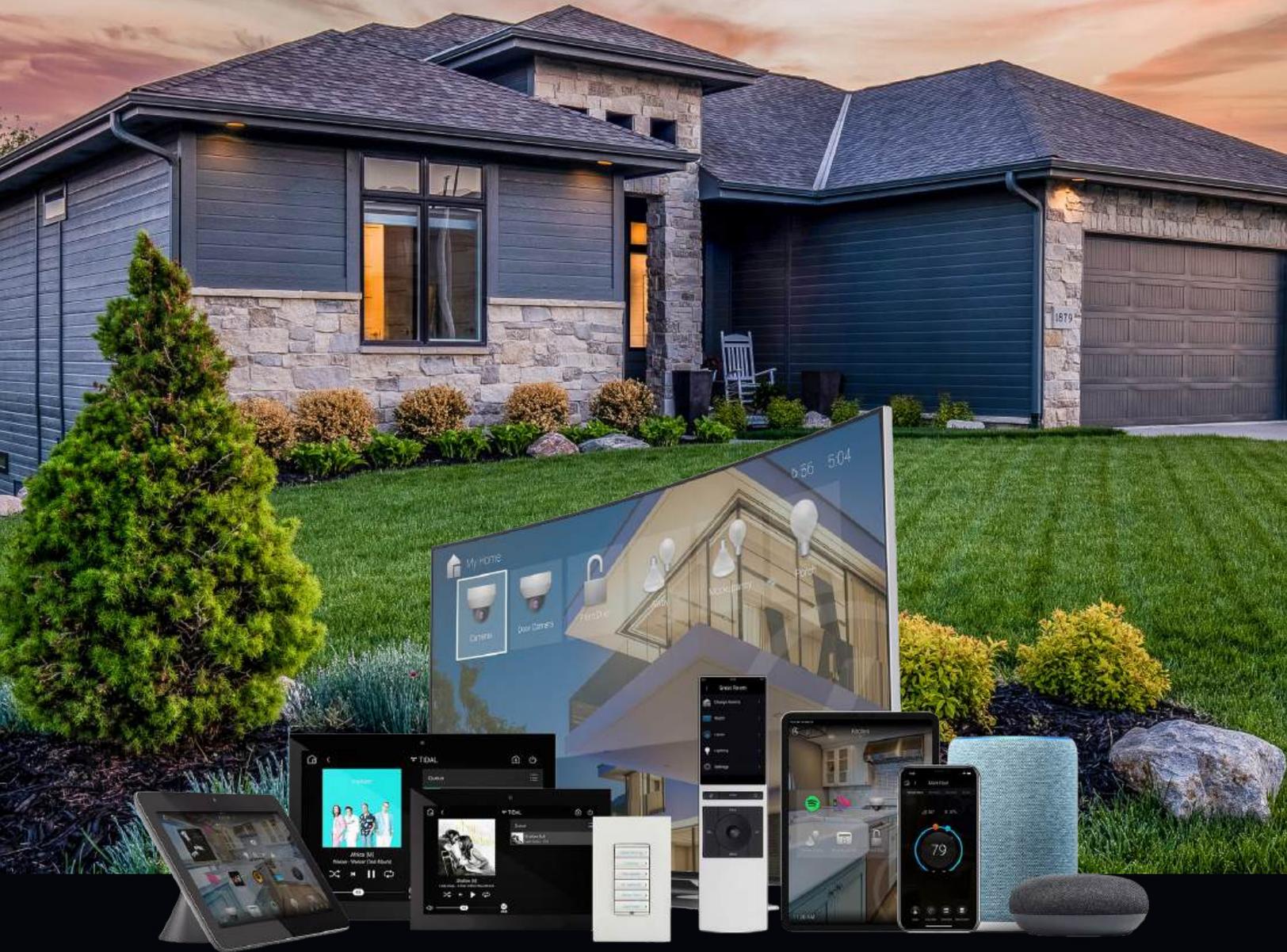




Quinte Smart Homes



**UPGRADE YOUR
HOUSE INTO A
SMART HOME.**

Developed for:

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Welcome Home.

Quinte Smart Homes specializes in integrating technology into homes and offers customized solutions for residential properties. We prioritize installing products we have previously worked with and have a proven track record of performance, ensuring the best experiences for homeowners. You have come to the right place if you want the best home security, lighting, audio, visuals, networking, automated shades, and everything in between.

To view the full suite of products and services, please visit www.quintesmarthomes.ca.

Why us?

11,000 Third-Party Consumer and Commercial Devices.

100+ Happy Customers

800+ Hours of Networking and Programming

What is a smart home?

A smart home is more than just a way to adjust your thermostat or lights with your phone. It integrates various technologies to adapt to your lifestyle and needs, acting like a symphony of devices.

Picture this: You're in bed, ready to sleep. With a simple tap on your "bedtime" button, your shades close, lights go off, doors lock, the alarm sets and the temperature adjusts—all without leaving your bed. You orchestrate everything through your phone, voice, remote, or keypad, using a single interface instead of multiple apps.



Our process

Design

We will work with you or your builder to design and quote your desired installation.

Install

We will work directly with your home builder upon approval to do the installs.

Handover

Once installation is complete, we will provide a client handover at a mutually convenient time.



A message from the owner

Building a home is one of the most significant journeys you will embark on. It is not just about creating a living space; it's about making a house into a home that resonates with your lifestyle, comfort and aspirations.

Having worked with home builders before, I understand the importance of this journey and know there may be reservations. However, what sets us apart is our commitment to working with products and systems we know inside out, done by myself and my team of trained electricians.

This approach guarantees that your new house will meet the standards of a smart home and be equipped with the most reliable and efficient systems so that everything works as it should.

As you embark on this journey, I want you to know that your vision is our mission, and we are honoured to be part of this journey with you.

-Justin Davidson

Quinte Smart Homes Owner and Lead Electrician

Four Home Features to Consider in a New Home Build

It can feel overwhelming when customizing your dream home. You need to include lights, audio, video, thermostats, door locks, garage doors, and security; why not make it a smart home? With a small opening before drywall, consider these four features when planning your new smart home.

1. Networking

Home builders must consider a strong Wi-Fi network before looking at any products. **A smart home is a connected home.** If the network is not strong enough, products will not talk to each other or work to the best of their ability, regardless of the brand.

Depending on the products chosen, wired technology throughout the property can impact performance more than wireless. Pre-wiring network cables and wiring within the walls of a house will also enhance aesthetics. It is always easier to add smart products as you go rather than redesign an entire ecosystem for high speeds, reliability and consistent performance. Create a network that can handle anything from the beginning by ensuring strength and flexibility throughout your home.



2. Smart home lighting

Light has the power to enhance aesthetics. Smart home lighting can be used in locations you do not consider during the building stages, like recessed lighting, in your closets, pantry or outdoor spaces for holiday lights. Open-concept homes can be planned with modern wall keypads with hidden light switches. From motion sensors to pre-planned schedules, smart lights have the power to ensure that each room has the proper plan for you and your lifestyle.

Smart lighting has come a long way in recent years with a growing trend in “human-centric lighting.” It mimics the sun’s exposure to help improve your quality of life, sleep and mood. These are based on light lumens and colour temperatures that move with you throughout the day.





3. Shading and comfort

Control your home's privacy, UV rays and heat without the frustration of tangled corded blinds. Motorized window shades can be installed almost anywhere, including the living room, kitchen, home office and bedroom. To save on energy costs, program shades to open automatically when it is time to wake up, close when the room gets too warm, or when homeowners leave the property. Popular options include roller and honeycomb shades tailored to the size of the windows of the new home.



3. Audio

Over 85 per cent of homeowners integrate music as part of their smart home experience. It is considered an asset when building a new smart home.

From music, podcasts and streaming the news, audio can be incorporated to any room through the ceiling, wall or floor placements. More than just a speaker, high-resolution audio can immerse a homeowner in a new level of satisfaction and ease. From hosting guests in the living room and kitchen to a relaxing evening in the bathtub, integrated smart home audio has the power to change and enhance the atmosphere with discreet placements optimized for listening.

Installing audio placeholders during construction is easier than making cuts in the walls post-build. Whether you want a Dolby Atmos home theatre or the option to include one in the future, clean and pre-planned wiring and placeholders are mandatory for the perfect smart home audio experience.

Secure Your Home

Manage and control your home like smart locks, cameras, garage doors and doorbells. Detect movement or water leaks. Stay connected to your home anywhere in the world with real-time notifications.

Product Preview

Video doorbells



ClareVision Smart Video Doorbell

Video doorbell with HD, smart alerts and two-way talk.

Available in: ● ○ ●



Control4 Wired Video Doorbell

Wired advanced high-def video doorbell integrates with a Control4 system.

Available in: ● ● ●



Control4 Wireless Video Doorbell

Wireless advanced high-def video doorbell integrates with a Control4 system.

Available in: ● ● ●

Security cameras



WatchNet Vari-focal Turret Network Camera

8 Megapixels, this 8MP, weatherproof camera with 256GB storage uses advanced AI to recognize faces, count people, and detect objects.



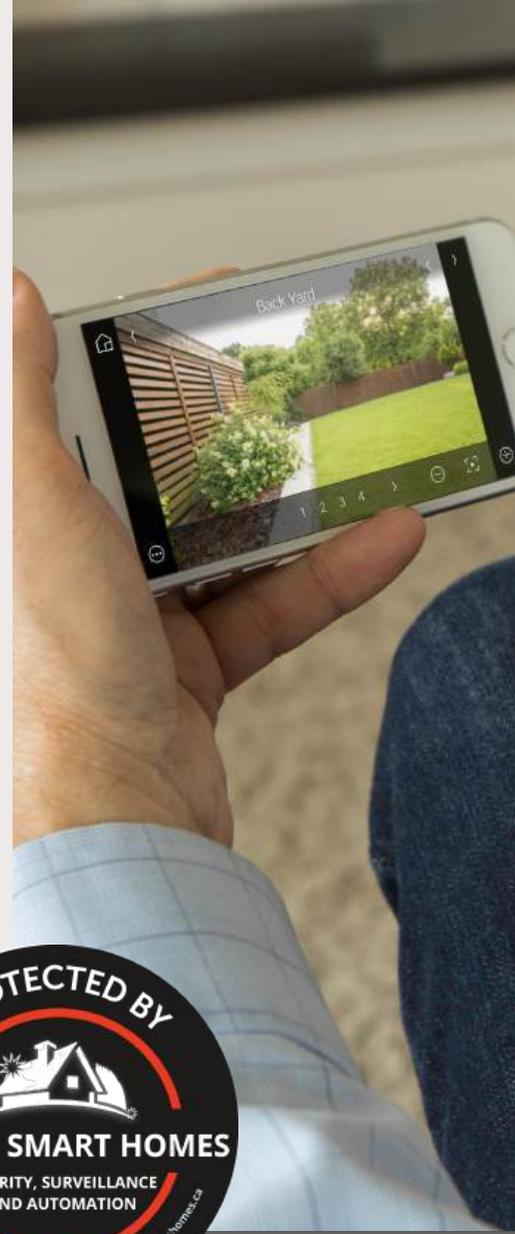
ClareVision Performance Series Camera

This image features a weatherproof 4K night vision camera with 512GB of storage.



CHeKT Turret Camera

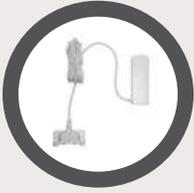
This versatile, easy-to-install camera offers clear images day and night, with enough storage for your security needs.



Did you know?

Hard-wired security cameras outperform wireless alternatives. They are reliable, provide high-quality video feeds and reduce your vulnerability to hacking, making them the perfect choice for comprehensive home surveillance.

Security sensors



Water Sensor

Our water sensors detect water under sinks, near washing machines or hot water tanks and notify your panel.



Door and Window Sensor + Shock Protection

Our enhanced door and window protection system promptly notifies you and your monitoring station of impacts, including incidents like rocks being thrown through windows.



ClareHome™ Linear Z-Wave Garage Door Module

You can open or close your garage door from anywhere and at any time.

Home Security Packages

Premium Protection	Enhanced Protection	Basic Protection
✓ Professional Installation and Programming	✓ Professional Installation and Programming	✓ Professional Installation and Programming
✓ 1 Wall Panel	✓ 1 Wall Panel	✓ 1 Wall Panel
✓ 4 Door/Window Sensors	✓ 3 Door/Window Sensors	✓ 2 Door/Window Sensors
✓ 2 Motion Sensors	✓ 2 Motion Sensors	✓ 2 Motion Sensors
✓ 2 Water Leak Sensors	✓ 1 Water Leak Sensor	✗ Water Leak Sensor
✓ 4 Security Cameras	✓ 2 Security Cameras	✗ Security Cameras
✓ 2 Smart Light Switches	✓ 2 Smart Light Switches	✗ Smart Light Switches
✓ 1 Smoke Detector	✗ Smoke Detector	✗ Smoke Detector
✓ 1 Video Doorbell	✗ Video Doorbell	✗ Video Doorbell
✓ 1 Wireless Panel	✗ Wireless Panel	✗ Wireless Panel

**Every package can be enhanced and customized to the needs of your lifestyle and home.*

Monitoring Add-On		
Monitoring over IP with LTE backup	Central Monitoring over IP	Self-Monitoring



Tune Your Home

Play clear, cinematic music in each room or the same music in all rooms with whole-home audio. Control your favourite music and set the mood for entertaining guests, relaxing in the bath, working out in the home gym, or simply cooking in the kitchen.

Pre-build: Who said the walls couldn't talk?

Tip: Now is the time to install wired audio that perfectly fits your home's aesthetics. We offer customized speaker installations that keep the technology discreet and functional and can match your room's colour.

Product Preview

Wall and Ceiling



Triad InCeiling speaker

Grill can be round or square. Available in Custom colour to match your ceiling.

Available in:



Monitor Audio In-Ceiling Speaker

Available in:



Monitor Audio Super Slim In-Wall Speaker

Installed horizontally or vertically.

Available in:

Outdoors



Triad Outdoor

Available in:



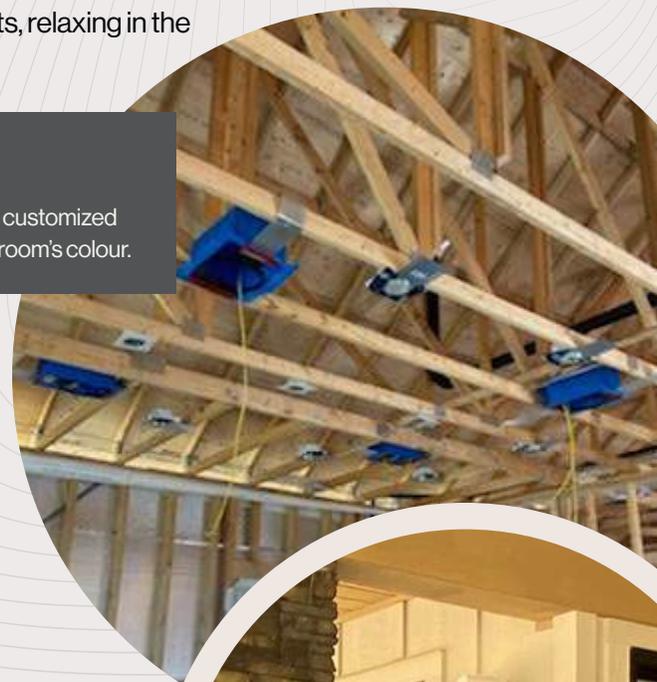
Triad Garden Array

Available in:



Episode Rock Series with 6 inch Woofer

Available in:



Post-build: Curate a sensory symphony

TRIAD 

Freestanding



**Episode 700 Series
Tower Speaker**

Available in:



**Monitor Audio
Bronze 500**

Available in:



**Monitor Audio
Gold 300**

Available in:



 episode®

 MONITOR AUDIO

Amplifiers



**Triad 8 Zone/16
Channel Amplifier**



**Episode 100W 16
Channel Amplifier**



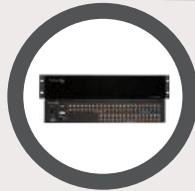
**Episode 150W 2
Channel Amplifier**

SONOS

Receivers



**Episode Mini 5.2
Channel A/V
Receiver**



**Triad 16x16 Audio
Matrix Switch**



**Sony 9.2 Channel
A/V Receiver**

SONANCE

SONY

Subwoofers



**Episode Evolution
Series Sealed
Subwoofer**

Available in:



**Triad In-Room Omni
Subwoofer**

Available in:



**Monitor Audio
Bronze
Subwoofer**

Available in:



SAMSUNG

Integra®



Shade Your Home

Let natural light accentuate any room with window shades. From total blackout, translucent and sheer shades in more than 100 colour and style options, discover the latest window treatments that complement any room décor.

Control the privacy, UV rays and heat in your home without the frustration of tangled corded blinds. Program shades to automatically open when it is time to wake up, or close when the room gets too warm.

Upgrade your window shades

Upgrade your window shades to electric motorized shades. Open, close and schedule your shades to adjust to your life and activities. They work with voice assistance like Alexa, Apple HomeKit, Google Assistant and Control4. Or, use a smart remote, app or wall switch installed by Quinte Smart Homes.



Enhance your living space with motorized shades:

- Silent to use
- Create privacy
- Manage light and temperature
- Enhance your home esthetics
- Integrates with most smart home technology
- Custom-made for your new home
- A safer option for homes with pets and children

Blackout fabrics provide complete privacy and block the sunlight. Examples include:

- Bedrooms
- Bathrooms
- Home theatres

Translucent fabrics let in sunlight and have variable visibility percentages. A good example to place,

- Kitchen and laundry rooms
- Living rooms
- Office space

Recommendations

Bedroom: Dual-sided with blackout and sheer

Living room: Dual-sided with blackout and sheer

Laundry Room: Sheer

Office: Sheer



Tip: No two neighbours are the same. When building your home and choosing your fabrics, consider where the sun rises and sets to ensure your shades suit the location, create a comfortable temperature, and manage energy consumption.

Tip: A dual-sided motorized shade of blackout and sheer shades offers the best of both worlds.



Control the Temperature

On long hot summer days, reduce the temperature on patios. Textilene fabrics stop 58% of heat penetration.

Block the Wind

Shelter from heavy wind from interrupting your meals. MagnaTrack motorized screens can manage up to 120 kph wind.

Winterize Your Patio

Maximize your space and create an outdoor seating area. Simply add space heaters and you can enjoy the Canadian outdoors.

Prevent Seasonal Damage

Custom-made for your layout and needs, your shades help keep furniture safe, dry and protected from warping, rotting, fading and rusting.

Insect Control

Stop insects and pests from entering your area while maintaining comfortable airflow with your motorized screens.

Safe and Secure

The heavyweight bar ensures smooth descent with no hang-ups. There is also triple obstacle detection so the shades stop moving if it detects an object like children or pets.



Fabric Shades





TV Mounting and Installation
Starting at \$229.99 + HST

We'll provide TV mounting and installation services to ensure you're move-in ready. It includes setting up your TV and connecting it to necessary cables and components while achieving a sleek, wire-free appearance.



Relax in Your Home

From gaming to streaming, the viewing angle, room size, location, or price, we have a broad selection of modern TVs ranging from 32" to 85" so you can find the perfect match to build your entertainment setup.

Product Preview:

General



SAMSUNG - 85IN Q60D SERIES QLED 4K SMART TV HDR



SAMSUNG - 65IN QN900D SERIES NEO QLED 8K SMART TV (HDMI 2.1)



SONY - XR MASTER SERIES Z9K 75" MINI LED TV - SMART TV - 8K UHD

Outdoor TVs

Art TVs



SAMSUNG - THE TERRACE 85IN LST9 QLED 4K UHD WITH DIRECT SUNLIGHT PROTECTION



SunBrite™ Pro 2 Series Full Sun 4K UHD 1000 NIT Outdoor TV - 55" (Black)



SAMSUNG - THE FRAME 43IN LS03D SERIES QLED 4K SMART TV (HDMI 2.1)



SAMSUNG - THE FRAME 32IN LS03C SERIES QLED 1080P SMART TV (HDMI 2.1) 65" or 75"

Entertain in Your Home

Lights, camera, action! Skip the crowded movie theatre and enjoy high-quality, crystal-clear projectors and screens that provide a premium movie experience in the comfort of your home.

Product Preview:

Projector Screens



Cirrus Screens Stratus Series – Fixed Frame Projector Screen (G2)



Cirrus Screens Nero Screens (G4)



Dragonfly™ Ultra Black Fixed 16:9 ALR Projection Screen | 110” Screen Size

Projectors



Epson Home Cinema 2350 4K PRO-UHD 3-Chip 3LCD Smart Streaming Projector



Epson Pro Cinema LS12000 4K PRO-UHD®1 Laser Projector



SONY - VPL-XW5000ES-W - SXRD PROJECTOR - 2000 LUMENS - 3840 X 2160 - HD 4K (WHITE)



Tip: Not all screens and projectors are compatible. To find the perfect match, you must consider everything from lamp and laser-based projectors to different screen pigments and sizes.



Power Your Home

From the flexibility of working from home to the immersive experience of 4K movies, Quinte Smart Homes empowers you with Araknis. Our network's routers, access points, and switches are designed for all project sizes to meet your home's requirements and allow you to scale your smart home setup over time, allowing you to adapt to your changing needs.

Product Preview

Routers



110 Series



110 Series
With Wifi



310 Series

Switches



110 Series



210 Series



310 Series

Wireless Access Points



510 Indoor



520 Outdoor



820 Indoor



Network stability is the backbone of your home's devices. You should always consider the network when building a smart home to meet the most stringent performance and bandwidth requirements.

What Would You Automate in Your Home?

Begin your smart home journey by checking off your inspiration guide.



I want to...

Smart Lights

- Automatically turn the kitchen or pantry lights on when I walk in with my hands full of groceries.
- Make lights bright when I awake and dim them to 30% at 8 p.m., to conserve energy and prepare for bed.
- Set a sleep timer in my bedroom to stop music and turn the lights out.
- Change the colour of my lights to make it warm for dinner and colourful during a party.
- Have exterior lights automatically turn on at dusk and off at sunrise.

Smart Home Security

- Click one button to lock the doors, arm the alarm and adjust the thermostat.
- During a security breach, turn on all the lights to 100%, play audio and run the siren.
- Turn the lights off, lock the door and set the alarm with the push of one button.
- Program lights to turn on and off, and open and close my shades so it appears I am home.
- Give personalized entry door codes for visitors that expire when they leave.

Comfort and Climate

- Schedule the bedroom and kitchen shades to open at 7 a.m. for natural sunlight.
- Begin warming my house 30 minutes before I come home from work.
- Close the office shades to stop hot summer sunlight entering before the room gets too warm.
- Close the outdoor shades when it begins to rain and get too windy to protect patio furniture.
- Activate an “exercise” scene to lower the temperature for a workout and turn on a music playlist.

Audio and Video

- With one button, ascend the TV from a cabinet.
- When I press pause, turn the lights up by 30%.
- Have every TV in my home play a show so I can complete housework without missing scenes.
- Set the volume of my child’s TV to a preset level and have it automatically turn off when it is bedtime.
- Activate a “party” scene by voice and play a variety of music in the different zones of my house.



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