

EXCEPTIONAL PROPERTY MANAGEMENT FOR EVERY HOME



Atlanta Area
PROPERTY AND MANAGEMENT, INC.

Safeguarding your real estate investment - maximizing returns while minimizing stress.

Your property deserves expert management. Trust the professionals who deliver results.

Managing with Purpose.
Delivering with Integrity.

Atlanta Area
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Focused on Your Investment. Committed to Your Success.

Atlanta Area Property Management is a Georgia-licensed real estate brokerage dedicated exclusively to residential property management. Since 2009, we've been the trusted partner for owners across metro Atlanta providing expert care for multi-million-dollar portfolios that include single-family homes, duplexes, and Section 8 /Housing Choice Voucher properties.

Our focus is simple: expert oversight, responsive service, and reliable results. Whether it's a premium rental or an affordable housing unit, we protect your investment, ensure compliance, and deliver a positive experience for both owners and tenants.

Property management is all we do—so we do it exceptionally well.



Beyond Basic Management

We go beyond management—we protect what matters most. Through proactive care, expert guidance, and an unwavering commitment to excellence, we bring peace of mind to every owner and ensure each property is treated like it's our own.

We take a premium approach to every property—whether it's a Class A investment or a long-standing Section 8 residence. Our model combines professional oversight, detailed financial management, and responsive communication to protect your assets and drive performance.

Property owners rely on us to preserve value, reduce vacancy, and ensure compliance, while tenants benefit from well-maintained homes and respectful, responsive service. By aligning investor goals with tenant needs, we foster long-term stability and lasting success.



Comprehensive Management Solutions



CLIENT TESTIMONIAL



I have been very happy with the service I've received so far from this property management company. [My property manager] always responds quickly and is very helpful and informative. Repairs have been completed in a reasonable amount of time without breaking the bank. Their online portal makes it easy for me to see what is happening with my property. I would definitely recommend this company to any homeowners looking for a reliable, trustworthy and professional property manager.

Patrick Cherry

Rental Property Owner



FULL SERVICE PROPERTY MANAGEMENT

1. Our full-service management covers every aspect of your rental—from preparation and marketing to maintenance, tenant relations, and financial reporting. We streamline the process to protect your investment, reduce vacancy, and deliver consistent, hassle-free service.

SECTION 8 PROPERTY MANAGEMENT

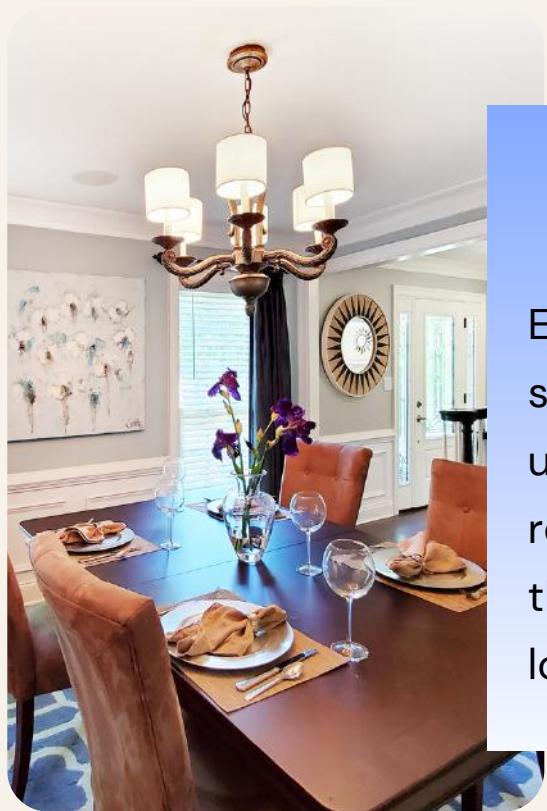
2. With over a decade of experience in the Housing Choice Voucher Program, we are a trusted leader in Section 8 property management. We handle HUD compliance, inspections, rent adjustments, and housing authority communication—ensuring smooth operations for owners and stable housing for residents.

RESCUE ME - TENANT TAKEOVER

3. Our “Rescue Me” service simplifies the takeover of properties with existing tenants—whether through a sale or management transfer. We start with clear tenant communication and portal setup, followed by a full property assessment. From there, we review lease terms, resolve compliance issues, and create a plan for renewal or transition—aligning both tenant and property with our management standards.

Full Circle Management

From Rent Ready to Move-Out and Back Again



Why Clients Stay

Exceptional service and attention to detail sets us apart—and keeps our clients with us. We prioritize clear communication, reliable follow-through, and consistent care that protect your investment and foster long-term relationships.

1. PREPARE/MARKET THE RENTAL

- Provide on-site rent-ready assistance
- Deliver a detailed repair and update estimate
- Run a market analysis to determine best rent
- Capture high-quality listing photos
- Advertise across top rental platforms and MLS
- Light cleanup and lawn care while listed
- Coordinate and manage property showings

2. QUALIFY PROSPECTIVE TENANTS

- Process online rental applications
- Run full credit and background check
- Employment and income verification
- Rental history verification
- Perform pet screening
- Check for fraudulent document checks
- Review social media and references

3. PREPARE/ EXECUTE LEASE

- Draft lease with automatic renewal provisions
- Create all required exhibits and addendums
- Prepare the home for tenant move-in
- Conduct detailed move-in inspection photos
- Collect payments and transfer keys, fobs, codes
- Assist with utility setup and transfers

4. MONTHLY ACTIVITY

- Provide owner and tenant portals for payments, repairs, and documents
- Offer multiple tenant payment methods
- Track tenant rent and repair transactions
- Generate monthly and annual financials
- Direct deposit rental income

5. ONGOING MANAGEMENT

- Collect rent and manage renewals and increases
- Handle 24/7 maintenance and repair requests
- Enforce lease terms and resolve violations
- Conduct drive-by and annual inspections
- Manage late notices, oversee eviction process
- Communicate and coordinate with HOAs

6. EXIT WALK THROUGH

- Manage lease terminations and notices
- Conduct move-out inspections
- Document damages vs. move-in condition
- Reconcile and return security deposits
- Collect keys/fobs and update access codes
- Re-key all exterior locks and deadbolts

10 Reasons Why Owners Trust Us

1. Aggressive Marketing Strategies.

Our comprehensive approach includes listing syndication, multiple listing services, and referral programs. This ensures a steady stream of qualified tenants, allowing us to fill vacancies quickly and at premium rates.

2. Accurate Pricing.

We provide detailed market analysis reports to assess your property's true rental value. Our focus is on accuracy, not inflated numbers, ensuring realistic expectations and sustainable returns.

3. Thorough Tenant Screening.

We reduce risks by verifying IDs, credit, background, employment, and rental history, along with strict document verification. With thousands of screenings, we know how to spot top-quality tenants.

4. Exclusive Owner Perks.

Enjoy tailored guarantees designed for peace of mind, from securing the right tenant to flexible, month-to-month management agreements that adapt to your needs.

5. Stable, Long-Term Tenants.

We promote tenant retention with 18-24 month leases, automatic renewals and rent increases, ensuring stability and long-term profitability.

6. Owner-Focused Lease Protection.

Our customized lease is designed to minimize owner risk and protect your investment. Unlike generic leases used by others, ours is built from years of experience to provide superior owner safeguards.

7. Advanced Software & Financials.

Our cutting-edge system offers 24/7 access for owners and tenants, allowing seamless expense tracking, repair coordination, and detailed financial reporting—all in one place.

8. Trusted Contractors & Maintenance.

We handle repairs efficiently without hidden contractor markups, even on weekends and holidays. Our vetted affiliates are pre-screened and fully insured for quality service.

9. Exclusive Tenant Benefit Program.

Tenants benefit from flexible payment options, regular HVAC filter delivery, online portal access, and a host of added perks—all at no cost to you, and helping ensure longer occupancy.

10. Dedicated Property Management.

With a dedicated focus solely on leasing—and no buy/sell distractions—our concierge property management service is committed to securing quality tenants and enhancing your rental income.

Section 8 -
More reasons

- 10+ years of Section 8 management experience
- Strong relationships with Housing Authority staff
- Active participation with all metro Atlanta Housing Authorities
- Stricter lease terms layered over the standard HA lease
- Proactive approach to pass inspections the first time



Services and Transparent Pricing

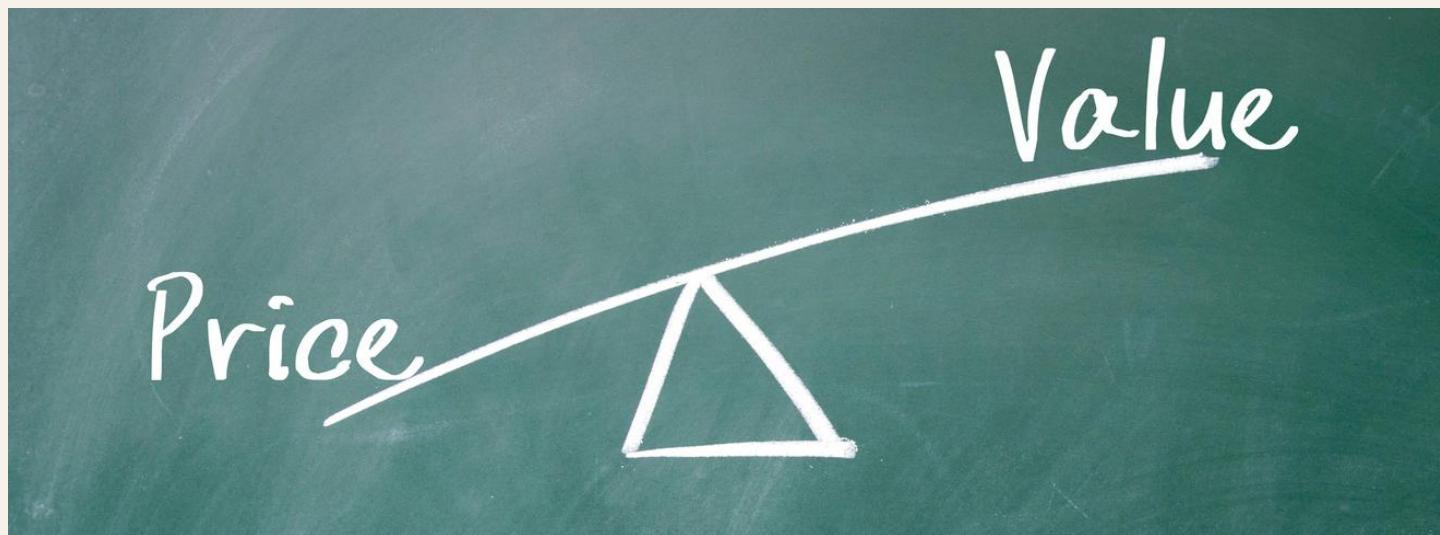
Professional property management protects your time and investment. From tenant screening to maintenance, rent collection, and financial reporting, the right management reduces vacancies, prevents costly mistakes, and helps you grow a stronger, more profitable portfolio.

Service/Feature	COMPLETE	CLASSIC	STANDARD	BASIC
Management fee	12% (min \$175)	10% (min \$150)	8% (min \$125)	\$100 (fixed fee)
Leasing fee (Tenant procurement and advertising)	----- 1 month's rent -----			
Lease renewal and rent evaluation/increase	✓	\$250	\$350	½ mo rent
OnBoarding	✓	✓	\$100/unit	\$250/unit
Technology / Compliance Annual Fee	✓	✓	\$95	\$95
ProtectionPlus Eviction Safety Net and \$1M Liability Insurance	✓	\$49 mo	\$59 mo	\$59 mo
TENANT PROCUREMENT AND MANAGEMENT SERVICES				
Rental market analysis report and rent recommendation	✓	✓	✓	✓
Pre-leasing inspection and rent-ready coordination	✓	✓	✓	✓
High quality photos, video, 360 and premium advertising	✓	✓	✓	✓
Showings, calls, emails, and text inquiries handling	✓	✓	✓	✓
Regular vacant property checkups while listed	✓	\$25 mo	\$35 mo	\$35
Application, tenant and pet screening	✓	✓	✓	✓
Lease preparation, execution, and fee collection	✓	✓	✓	✓
Move-in coordination and inspection report	✓	✓	✓	✓
Utility connection and management services	✓	\$10	\$25	\$35
Secure tenant and owner portals with direct deposit	✓	✓	✓	✓
Tenant rent collection and processing	✓	✓	✓	✓
Monthly detailed owner statements	✓	✓	\$10 mo	\$10 mo
Year-end reporting	✓	✓	\$100	\$175
Tenant turnover services	✓	✓	\$25	\$50
Security deposit reconciliation and move-out reporting	✓	✓	\$25	\$50
Annual Periodic internal and external property inspection	✓	\$200	\$225	\$250
Listed Home Security and Police Monitoring	✓	\$45 month	\$45 month	\$45 month
Maintenance monitoring and coordination	10%	10%	10%	10%

OTHER SERVICES

Lawn Maintenance	Annual Gutter Cleaning / Dryer Vent Cleaning
HVAC Annual Checkup	Insurance Claims and Repairs
Quarterly Furnace Filters Installation	Internet Services for Security Cameras
Pest Control and Termite Inspections	Eviction Services: Filing, Court Attendance and Setouts

Which Pricing Level Is Right For You?



COMPLETE - 12%

Designed for owners who want a true “set it and forget it” experience. Ideal for homeowners and investors seeking complete peace of mind and maximum protection. Every aspect of management is handled — leasing, maintenance, inspections, accounting, and tenant care — with our Protection Plus Eviction Safety Net and \$1M Liability coverage included. All-inclusive service with no hidden fees, no surprises, and total confidence in your investment.

CLASSIC - 10%

Our most popular plan — perfect for owners who want professional, full-service management at a lower monthly rate. Includes nearly all Premium features for strong coverage and consistent oversight of your property. Ideal for investors who value quality management and steady savings. Protection Plus Eviction Safety Net is available as an optional upgrade for added peace of mind.

STANDARD - 8%

Designed for cost-conscious owners who want dependable management at a lower monthly rate. Delivers all essential day-to-day services to keep your property running smoothly, with additional items such as inspections, reporting, or turnover billed only when needed. A smart choice for owners who prefer lower fixed costs and pay-as-you-go flexibility.

BASIC - \$100

Ideal for budget-conscious owners or properties where cash flow is tighter, such as many Section 8 homes. A simple, fixed monthly rate covers essential management and accounting services, while all other items are billed individually as needed. Provides the same reliable oversight and compliance support with the flexibility to add services à la carte when desired.



We believe in fair pricing that reflects the level of care, service, and results your investment deserves

Exclusive Owner Benefits



TENANT PLACEMENT GUARANTEE

If we place a tenant and they break their lease during the first 12 months - we will find a new tenant at no cost to you.



NO UP-FRONT LEASING FEE

Our leasing fee is due only when the lease is signed and the tenant moves in—and it's deducted directly from the initial rent payments.



MANAGEMENT CONTRACT SATISFACTION

Your satisfaction comes first. We offer month-to-month management agreements with no termination fees; just a 30-day notice.



SHOWING OPTIONS

We offer a variety of tour options at no extra charge—including popular self-showings, agent-led tours, and open houses.

Our commitment to exceptional service is why we offer a suite of exclusive benefits designed specifically for our owners.



TENANT BENEFITS PROGRAM

Every tenant receives Tenant Benefits delivering valuable services to both property owners and renters.



ON-TIME RENT DEPOSITS

We know you want your money fast! So we ACH your tenant rent into your bank account by the 15th day of each month.



VACANT HOME SECURITY

We install a police-monitored security system during the listing period to deter break-ins and squatters.



PROTECTION PLUS

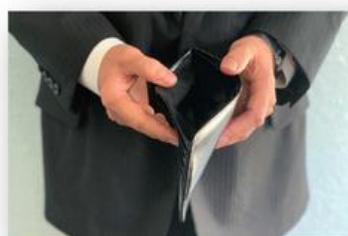
Coverage that includes protection for malicious damage, lost rent, eviction costs, and \$1M in general liability.

Eviction Protection and Liability Coverage

ProtectionPlus provides peace of mind and real financial protection for property owners. Offered exclusively through professional property managers, this coverage helps protect against tenant damage, unpaid rent, and the high cost of evictions. It also includes coverage for theft, liability claims, service animal damage, and other unexpected events that can affect your rental income. With ProtectionPlus, owners gain an added layer of security knowing their property and finances are protected from the unforeseen.



**Malicious Damage
Guarantee**



**Loss of Rent
Guarantee**



**Eviction Cost
Guarantee**

ProtectionPlus — POLICY BENEFITS CHECKLIST

LOSS OF RENT	Max Level of Cover
Tenant Skip (<i>Lease Break</i>)	8 weeks
Tenant Delinquency (<i>Eviction Order granted</i>)	10 weeks
Tenant Delinquency (<i>Writ of Possession obtained</i>)	12 weeks
Tenant Death (<i>sole tenancy</i>)	12 weeks
Tenant Murder or Suicide	25 weeks
Untenable (<i>due to malicious damage by tenant to the contents only</i>)	8 weeks
Untenable (<i>due to malicious damage by tenant to the building only</i>)	8 weeks
Victims of Violence	4 weeks
ADDITIONAL BENEFITS	
Malicious damage to building and/or contents	\$35,000*
Theft or damage due to theft to building and/or contents	\$15,000*
Eviction filing fee, Eviction defense costs	\$5,000
Sheriff, Marshall or Constable fees	\$600
Loss due to use of Digital Lock Boxes	\$5,000
Service and/or companion animal damage	\$1,000
Re-keying of locks	\$400
General Liability for 3rd party claims that happen on your property	\$1,000,000

*A deductible of \$1500 per event will be applied to all Malicious Damage and Theft Claims.

This crucial insurance is available exclusively through Professional Property Managers

ELIGIBILITY CRITERIA

- Scheer Landlord Protection Insurance is only available for properties that are managed by a Professional Property Management Agent.
- Cover is not available on any property with a monthly rent below \$1000 or that is located within the five boroughs of New York City.
- All claims will be settled according to the lesser of the rent on the current lease, or up to a maximum per month rent cover of \$3000
- Tenant occupied properties where the tenant is not current on rent and had not paid rent on time for the previous two months, will not be eligible for the Loss of Rent, Eviction and tenant malicious damage Guarantees until those conditions are met.

Features That Attract and Retain Great Tenants

ACCURATE RENTAL PRICING

- Accurate, detailed analysis with nearby comparables
- Comparables with graphs, photos, and property addresses
- Reports compiled from multiple reliable sources



PROFESSIONAL PHOTOGRAPHY

- Sales-quality photos as part of our marketing campaign
- Photos enhanced to show off your property
- 25-50 photos & 360 tours for top placement on rental websites



MARKETING FOR MAXIMUM EXPOSURE

- Listed in the Multiple Listing Service and top rental websites
- Compelling descriptions highlighting the property's best features
- Follow-ups and feedback from prospective tenants



CONVENIENT SHOWINGS

- Multiple touring options for convenience
- Licensed agent showings and open houses
- Secure self-showing lockbox tours



"Attracting great tenants starts with a well-managed property—retaining them requires consistent care, clear communication, and respect."

COMPREHENSIVE TENANT SCREENING

- Income, Employment, Landlord Verification and Pet Screening
- Credit History, Eviction, Collections and Bankruptcy Check
- Criminal Background and Felony screening



STRONG LEASE AND ENFORCEMENT

- Owner-focused leases for maximum protection
- Multi-year leases with annual renewals and rent increases
- Periodic drive-bys and inside inspections for tenant compliance



SUPERIOR MAINTENANCE AND REPAIRS

- In-house crews and vetted affiliates for reliable service
- 24/7 repairs and preventative maintenance
- Competitive pricing with guaranteed workmanship



TENANT AND OWNER PORTALS

- Multiple payment options: ACH, recurring, and credit card
- Online portal for maintenance requests and lease storage
- Monthly and annual statements available in your portal



Tenant Placement Services

Finding the right tenant is the foundation of a successful rental experience. Our Tenant Placement Service is designed for owners who prefer to self-manage but want the peace of mind that comes from securing a thoroughly screened, highly qualified tenant from the start. We handle the entire leasing process from listing to move-in so you can step in with confidence once the tenant is placed.



What's Included

- Free rental market analysis to set the optimal rent
- Pre-listing walk-through with repair and upgrade suggestions
- Professional photos and 360 tour
- MLS listing plus major rental websites for maximum exposure
- Call handling and secure self-showings
- Tenant pre-screening before scheduling showings
- Regular checkup and light cleaning

Extensive Tenant Screening

We use the same rigorous criteria applied to our full-service managed homes, including:

- National and local background checks along with rental history verification
- Credit score, full credit report review and eviction check
- Bill-pay and financial responsibility analysis
- Employment and income verification
- Copies of government ID and current pay stubs, bank statements, and/or tax returns
- Fraudulent document detection

Lease and Move-In Services



- Prepare and execute the lease using our owner-oriented agreement with your specific terms
- Conduct an owner/tenant on-site introduction at move-in
- Perform a full move-in inspection with a documented condition report and photos
- Collect initial rent and all deposits in certified funds and handle them in accordance with Georgia law
- Disburse all monies and provide fully executed documents to you

**1 Month's Rent plus \$500
90 Day Contract**

**Squatter Prevention Security System
Monitoring \$45 per month
(\$135 per contract term)**



We Help Get Your Property Ready To Rent

FIRST IMPRESSIONS MATTER

PREPARATION AND CURB APPEAL DRIVE RENTAL SUCCESS

Rent-Ready Matters: Attract the Best, Lease Faster

A successful lease starts with a clean, well-prepared home. In today's rental market—especially in competitive or slow conditions—presentation is everything. Renters are drawn to properties that feel fresh, cared for, and move-in ready. A home that shines from the moment a prospect steps inside will rent faster, attract better tenants, and command stronger rent. On the other hand, small oversights—like scuffed walls, stained carpet, or overgrown landscaping—can raise red flags and cause qualified tenants to walk away.

First impressions truly matter. A tidy yard, working light fixtures, fresh paint, and a clean, odor-free interior speak volumes. Even minor details—like caulking a tub, replacing worn blinds, or trimming bushes—can make the difference between a fast lease and a lingering vacancy. While it may be tempting to list your property before it's fully ready, showing a home that's mid-repair or half-cleaned can lead to long delays, reduced interest, and ultimately, lost income.

That's why your home should be Rent-Ready before it ever hits the market. We simplify the process with our experienced team of licensed contractors and skilled handymen. From HVAC servicing and plumbing to flooring, painting, roofing, and deep cleaning—we handle everything to present your property at its best.

Contact us for our Rent-Ready Checklist to see what adds value—and what can turn renters away. If your home needs more than just a refresh, ask about our full Rent-Ready services. We'll help you lease faster, earn more, and avoid costly delays.

Rentals that fail to be properly prepared result in less traffic, fewer prospects, more time on the market, and a lower rental amount. In fact, they may not even rent at all.



TESTIMONIALS



Caren Lazarus

Property Owner
Multiple properties



It's been one year since I changed management companies and working with Atlanta area property management. What a difference, I was ready to sell everything due to frustration and just not making enough percentage of the income from my properties . I am very pleased with Kathy and Kay. Very professional and proactive . Also very knowledgeable about section 8 which is fundamental when you are working with housing AHA and tenants . I am very pleased and highly recommend

Michael Nesbit

Rental Property Owner



I use Atlanta Area Property and Management Inc as my property manager of rental home. Living outside metro Atlanta helps to have a company that can do all areas of managing the property as if I would be doing myself. The communication from Kathy herself and team is what I was looking for when searching for a property manager.

Pamela Bryson

Rental Property Owner

Atlanta Area Property and Management Inc. make leasing our investment property hassle free. Kathy Pecora, property manager, has been a pleasure.

Lexi Blevins

Realtor



I have been referring my all of my investor clients to Kathy and her team for YEARS. They are always professional, responsive, and totally on top of things. Every land lord I have referred to them has been very happy!

Thomas Domingue

Property Owner
Multiple properties



The team at AAPM are really awesome! They are very responsive, flexible, and knowledgeable about renting to tenants. We use them to manage two of our properties and they have done a great job not only finding quality tenants but handling and resolving any issues that have come up. I highly recommend working with them!

Atlanta Area PROPERTY AND MANAGEMENT, INC.

**Insider
Tips**

- #1 Manage your rental like a business—because it is.
- #2 Avoid renting to family, friends, or their connections—it often leads to complications, strained relationships, and financial loss.
- #3 Keep Emotions Out of It. This is a business, not a personal favor. Make decisions based on policies, not personal feelings.
- #4 Never skip screening, no matter how promising an applicant seems.
- #5 Enforce the lease consistently. If you bend the rules once, tenants will expect it again.
- #6 Know and stay compliant with Landlord-Tenant laws. It will protect you from law suits and costly tenant disputes.

Getting Started is Simple - get in touch today!



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