

A group of people are sitting in a circle in a meeting room, engaged in a discussion. The room has several chairs arranged in rows in the background. The text "SPRENT SHOPS" is overlaid in large, bold, white letters.

# SPRENT SHOPS

1 and 2 day working sessions  
that help leadership teams  
make the decisions that  
matter most.



@YourWorkFriends

# What makes Sprint

Most workshops

## **Sprint Shops**

Every session is designed to help leadership teams answer the questions that matter most:

- *Where are we going?*
- *How will we get there?*
- *How will we work together?*

Hey,  
I'm Mel



# Shops Different?

create discussion.

**create decisions.**

Because the quality  
of your decisions  
determines what  
happens next.

Hey,  
I'm Francesca



**THE**

***SPRENT***

**SHOPS**



## **Where Are We Going?**

1. Strategic Direction
2. Annual Planning
3. Strategic Reset
4. Future of Work

## **How Will We Get There?**

5. Team Effectiveness
6. Partner Alignment

## **How Will We Work Together?**

7. New Leader Assimilation
8. Leadership Team Reset

**“Where  
are we  
going?”**

When leadership teams need alignment around strategy, priorities, and direction.

# Strategic Direction

*When the future feels bigger than the current plan.*

Growth. AI. Market shifts. New leadership. Every organization reaches moments where yesterday's assumptions no longer feel sufficient. This Sprint Shop helps leadership teams align around where the organization is headed and the strategic choices required to get there.

## Best For

- New strategies
- Growth initiatives
- Leadership transitions
- Market disruption
- Major transformation efforts

## Typical Questions We Explore

- What opportunities matter most?
- What risks should we be paying attention to?
- What are we trying to become?
- What strategic bets are we making?
- What will define success over the next 1–3 years?

## You'll Leave With

- Shared strategic direction
- Leadership alignment around priorities
- Clear strategic choices
- Defined ownership and commitments

# Annual Planning

*When everyone has a plan, but nobody has the same plan.*

Planning works best when leaders align before budgets, goals, and competing priorities take over. This Sprint Shop helps leadership teams establish a shared direction for the year ahead.

## Best For

- Annual planning
- Budget cycles
- Goal setting
- Strategic refreshes
- Leadership offsites

## Typical Questions We Explore

- What matters most next year?
- What outcomes are we accountable for?
- Where should resources be invested?
- What won't make the list?
- How do we align across functions?

## You'll Leave With

- Enterprise priorities
- Success measures
- Resource assumptions
- Cross-functional commitments

# Strategic

## Reset

When everything is a priority.

Most organizations don't have a strategy problem. They have a prioritization problem. This Sprint Shop helps leadership teams determine what deserves focus, what can wait, and what should stop altogether.

### Best For

- Initiative overload
- Change fatigue
- Leadership overwhelm
- Organizational drift
- Competing priorities
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### Typical Questions We Explore

- What should we stop doing?
- Where are we spreading ourselves too thin?
- What deserves disproportionate attention?
- What is creating the most organizational friction?
- What would create the biggest impact if we focused on it?

### You'll Leave With

- Clear priorities
- Strategic tradeoffs
- Areas of focus
- Leadership alignment

# Future of

## Work

*When work is changing faster than the organization is adapting.*

AI isn't just changing tech. It's changing roles, skills, expectations, and how value gets created. This Sprint Shop helps leadership teams align around the future of work and what it means for their org..

### Best For

- AI adoption
- Workforce transformation
- Capability planning
- Professional services transformation
- Digital transformation initiatives

### Typical Questions We Explore

- How is work changing?
- What capabilities will matter most?
- What work should be automated, augmented, or redesigned?
- Where does human judgment remain essential?
- How should we prepare our workforce?

### You'll Leave With

- Shared future-state assumptions
- Workforce implications
- Capability priorities
- Leadership actions and next steps

A group of five people are sitting in a circle on chairs in a meeting room. The room has a polished floor and rows of empty chairs in the background. The lighting is warm and focused on the group. One person is looking at a phone, another is using a laptop, and others are looking towards the center of the circle. The overall atmosphere is professional and collaborative.

**Agreement  
isn't  
alignment.**

**“How  
will we  
get  
there?”**

When strategy exists, but execution remains uncertain.

# Team Effectiveness

*When the same issues keep resurfacing.*

Most team challenges aren't personal. They're structural. This Sprint Shop helps teams clarify ownership, decision-making, and operating norms so work moves faster and more effectively.

## Best For

- Newly formed teams
- Cross-functional teams
- Post-reorganization environments
- Teams needing a reset
- Teams experiencing recurring friction

## Typical Questions We Explore

- Who owns what?
- Where do decisions get stuck?
- What expectations are unclear?
- What frustrations keep resurfacing?
- How do we want to work together moving forward?

## You'll Leave With

- Clear ownership
- Decision rights
- Team operating principles
- Accountability agreements

# Partner Alignment

*When the future of the firm requires difficult decisions.*

Built specifically for accounting, consulting, legal, and advisory firms. Growth. Talent. Succession. AI. Profitability. The biggest challenges facing professional services firms cannot be solved partner by partner. This Sprint Shop helps partners align around the choices that will shape the future of the firm.

## Best For

- Annual partner meetings
- Growth planning
- Succession discussions
- AI transformation
- Strategic pivots

## Typical Questions We Explore

- Where will future growth come from?
- How will client expectations change?
- What talent model do we need?
- How will AI reshape our business?
- What conversations are we avoiding?

## You'll Leave With

- Shared priorities
- Strategic choices
- Partner commitments
- Alignment around the future of the firm

**“How  
will we  
work  
together?”**

When strategy exists, but execution remains uncertain.

# New Leader Assimilation

*When a new leader needs trust faster than time alone can build it.*

This Sprint Shop creates an honest conversation between a leader and their team about expectations, concerns, and what success looks like moving forward.

## Best For

- New executives
- New partners
- Internal promotions
- Leadership transitions

## Typical Questions We Explore

- What does success look like?
- What concerns need to be addressed?
- What do we need from each other?
- What could get in the way?
- How do we build trust quickly?

## You'll Leave With

- Shared expectations
- Communication agreements
- Trust-building commitments
- Faster integration

# Leadership Team Reset

*When the right team just needs to find its rhythm*

Over time, even strong leadership teams drift. Decisions slow down, communication becomes less direct, and tensions go unspoken. This Sprint Shop helps leadership teams reset how they communicate, make decisions, and work together.

## Best For

- Leadership team friction
- Executive transitions
- Post-reorganization environments
- Change fatigue
- Teams experiencing recurring conflict

## Typical Questions We Explore

- What conversations are we avoiding?
- Where are we operating from different assumptions?
- What tensions are getting in the way?
- How do we want to make decisions moving forward?
- What do we need from each other as leaders?

## You'll Leave With

- Shared leadership expectations
- Decision-making norms
- Communication agreements
- Leadership commitments
- Greater trust and accountability

## **Investment Options**

### **ONE-DAY SPRINT SHOP**

\$15,000\*

For leadership teams that need to make a critical decision, create alignment, and move forward.

#### **Ideal for:**

Strategic resets  
Team effectiveness workshops  
New leader assimilations  
Leadership team resets  
Focused planning sessions

#### **Includes:**

- ✓ Discovery Survey
- ✓ Lite Customization & Agenda Design
- ✓ 1-Day Facilitated Sprint Shop
- ✓ Executive Alignment Brief
- ✓ 60-Minute Executive Debrief

#### **You'll Leave With:**

Clear decisions  
Leadership alignment  
Defined ownership  
Immediate next steps

### **TWO-DAY SPRINT SHOP**

\$25,000\*

For leadership teams tackling more complex decisions that require alignment, planning, and activation.

#### **Ideal for:**

Strategic direction summits  
Annual planning summits  
Future of work summits  
Partner retreats  
Transformation planning

#### **Includes:**

- ✓ Discovery Survey
- ✓ Lite Customization & Agenda Design
- ✓ 2-Day Facilitated Sprint Shop
- ✓ Executive Alignment Brief
- ✓ 60-Minute Executive Debrief
- ✓ 90-Day Action Roadmap

#### **You'll Leave With:**

Shared priorities  
Strategic choices  
Clear ownership

# Enhancement Options

Every Sprint Shop can be customized based on the complexity of the challenge and the number of voices that need to be included.

## PRE-WORK

### **Stakeholder Interviews**

Surface competing priorities, hidden concerns, opportunities, and key themes before the session.

### **Focus Groups**

Gather perspectives from managers, employees, or key stakeholder groups to inform the conversation.

### **Research & Benchmarking**

Industry trends, peer benchmarks, market dynamics, and external perspectives relevant to the topic.

### **Data Synthesis**

Review and analysis of existing engagement data, strategic plans, workforce data, assessments, or operating metrics.

## POST-WORK

### **Executive Business Case**

Translate workshop outcomes into a leadership-ready recommendation, proposal, or funding request.

### **Team Operating Playbook**

Document team agreements, decision rights, governance structures, and operating norms.

### **Advisory Support**

Ongoing support to help leadership teams maintain momentum and execute against commitments.

### **Available as:**

Hourly advisory

Monthly retainer

Executive coaching

Leadership team advising

Strategic implementation support



We fix the system behind  
your strategy.

40+ years combined experience

Our Ethos:  
Clear. Durable. Human.

Experienced  
operators. Now  
your strategic  
partners.

Making Work Work

We believe  
behavior drives  
everything!

We define the  
future with you,  
and we help you  
make it work.

If the system  
doesn't change,  
nothing changes.

We align  
people,  
structures and  
incentives.

Yes, we still  
use sticky  
notes. And,  
they still work.

We move  
fast. We  
don't  
disappear



# YOUR WORK FRIENDS

WE BREAK DOWN THE NOW AND NEXT OF WORK. YOU STAY AHEAD.

*Let's think  
together*



Strategy

*Let's learn  
together*



Programs

*Pull up  
a chair*



Podcast

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