July 2023 · Edition 10

AssetFolio

LIFE'S A BEACH

THE BEACH IS MORE THAN A STRIP OF GOLDEN SAND - IT'S A WAY OF LIFE!

KEEPING IT COOL

HOW TO KEEP YOUR COOL IN THE SUMMER HEAT

SANGRIA SHANGRI-LA

THINK OF SUMMER IN SPAIN AND YOU IMMEDIATELY THINK OF SUN, SEA AND ...SANGRIA

PROPERTY PRICE RISE

AND THE REASONS BEHIND THESE ALL-TIME HIGHS

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FOLIO MAGAZINE

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Exceptional resale properties currently on the market.



EXCLUSIVE LISTING

Emerald Green is a brand new corner apartment in San Roque, close to Sotogrande.

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Welcome to the tenth edition of Folio magazine, brought to you by Asset Folio, where we consolidate interesting articles, relevant news, and profile our exclusive properties and new developments.



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PROPERTY FOCUS

ASSET FOLIO

Asset Folio is a young and dynamic investment company that specialises in Real Estate on Spain's Costa del Sol.

> sset Folio is a full-service real estate companyspecialist operating in luxury property sector on Spain's Costa del Sol.

Asset Folio is actively involved at all levels in the real estate ecosystem. We represent the key players in property – buyers, sellers, investors and developers – and our services stretch right across the real estate spectrum.

Established in Marbella Spain in 2013, Asset Folio has rapidly made a name for itself as a key player in providing full real estate services to international investors. The management team led by Thomas Harper, Mark Strasek and Roberto Campolucci Bordi brings nearly four decades of real estate expertise to the company that also counts on a team of specialist investment advisors whose expert knowledge allows clients to realise their investment visions.

The Asset Folio group is made of two divisions, each a specialist in its niche segment of the real estate industry and providing comprehensive services to its clients:

PROPERTY FOCUS

Assel-Folio_DIRECT

Asset Folio is a dynamic investment company advising sellers and buyers of residential real estate.

With a dedicated team drawn from a wide range of backgrounds and nationalities, we have earned an enviable reputation for our professionalism, experience and expertise in the real estate market, where our investor base is predominantly from the Middle East, Far East, Russia and Northern Europe. Offering a uniquely personal service, we use the latest technologies to stay informed and react to developments in the rapidly changing market.

AssetFolio excl.



Asset Folio Excl. provides a full-suite of advisory, marketing and sales services for new-build and off-plan real estate. With nearly two decades of experience

in this sector we are able to offer a complete turn-key solution for property developers, funds and investors.

We help facilitate all aspects for the creation and sales cycle of a new development; from land sourcing right through to after-sales support.



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PURCHASING PROCESS

2023

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Then it comes to purchasing property in Spain, it is important to know what to expect so you are not faced with any surprises.

Once you have found the right property, the purchase process begins with a reservation agreement, which takes the property off the market and also "freezes" the purchase price.

Click here to download our comprehensive purchasing process guide.

PROPERTY FOCUS

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hoosing the right real estate agency is essential when it comes to selling your home. It can mark the difference between your home sitting on the market for months or selling quickly.

Asset Folio is a young and dynamic property investment company that specialises in Real Estate. With a dedicated team drawn from a wide range of backgrounds and nationalities, we have quickly earned an enviable reputation for our professionalism, honesty, experience and expertise in the real estate market - with a primary focus in the luxury sector.

Our extensive portfolio of exclusively managed properties ranges from a quarter of a billion euros to a billion euros at any one time, making Asset Folio a trusted partner when it comes to selling property.

Our reputation and extensive reach amongst a vast network of over 3,000 agents on the Costa del Sol via our agent portal, as well as an active overseas network of affiliates, allows maximum exposure for each property we promote.

That's why we are able to sell between 50 to 100 million euros worth of property each year.

Click here to download our seller's guide.



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SELING OUR HOME?

LIFE'S A BEACH

THE BEACH IS MORE THAN A STRIP OF GOLDEN SAND ON THE COSTA DEL SOL - IT'S A WAY OF LIFE.



The hundreds of fashionable beach clubs, traditional beach restaurants (or chiringuitos) and informal beach bars , you are certain to find the perfect place, whether you want to relax on a shady sunbed or party by the pool!

MC BEACH

The beach bar at the iconic Marbella Club Hotel is easily one of the most famous on the coast. Everyone who is anyone in Marbella, from princes to pop stars, tycoons to trendsetters have enjoyed the jet set vibe



by the pool at the MC Beach. The thatched roof takes its inspiration from Marbella Club founder Prince Alfonso von Hohenlohe's beloved Mexico. The outstanding food and subtle service means the MC Club continues to be a Marbella Classic

NIKKI BEACH

Celebrating its 20th anniversary in Marbella this summer, the hugely successful Nikki Beach. close to the Hotel Don Carlos, continues to be one of the international brand's standout locations. It is easy to see why. With a stunning setting, a glamourous and discreetly wealthy clientele, superb atmosphere and renowned food (the sushi is world famous) Nikki

Beach Marbella is the preferred destination for the sophisticated party crowd.

OCEAN CLUB

The party central beach club for Puerto Banus, Ocean Club is the place to go if you want to spot any visiting football stars, television actors and more influencers and Insta models than your Social Media feed can handle. Although the champagne spray parties that defined "OC" in the noughties are no more, the beach club, with its huge pool, is still the place to go if you are in the mood to party!

LA SALA BY THE SEA

A short walk from the frenetic action of Ocean Club, La Sala by the Sea established the concept of the Boutique Beach Club in Marbella. Small but perfectly formed, a day at La Sala by the Sea is like being invited to a very cool friend's private pool party. The vibe is usually relaxed as guests enjoy the Thai inspired cuisine, but as the afternoon wears on, the DJ and live musicians get everyone up and dancing!

PLAYA PADRE

A relative newcomer to Marbella's beach scene, Playa Padre counted Baywatch babe Pamela Anderson as one of its first guests. The venue has become a firm favourite with a cool cosmopolitan crowd, who



flock to the packed DJ sessions. If you want your day on the beach to turn into a night to remember, best head to Playa Padre.

SONORA BEACH

Sonora prides itself on being "environmentally funky" and it is an ethos that it has maintained since it first opened as little more than a beach shack with a friendly and funky laid back vibe. Sonora moved to larger premises a few years ago, but still maintains its singular style. Expect live music and DJs as locals and a few lucky visitors enjoy the beach that is the "best kept secret that everyone knows".

VICTOR'S BEACH

A Marbella institution, Victor's Beach has been a firm favourite since it opened in the 70s. A

friendly atmosphere means that all ages are welcome here and, like Sonora, Victor's is massively popular with local residents. It is also the place to chill out with a cold drink and some chilled sounds as you toast another superb Marbella sunset.

MISTRAL BEACH

If you want to feel the sand between your toes as you enjoy superb food, a visit to Mistral Beach is a must. While the setting, with tables in the shade of the palms, might be laid back, the food and the service is supremely professional. Mistral serves outstanding spare ribs and one of the best crème brulee that you are ever lightly to taste on the beach!

Click Here to read our other blogs.



s the long hot summer season gets into its stride on the coast and the temperatures steadily continue to rise, how do you keep your cool?

Giles Brown, Folio's very own water baby, has a few tips.

As the saying goes "If you can't stand the heat, get out of the kitchen". If you can't There are more attractive options for surviving summer than flaking out by the pool or slumping on the sofa with the air conditioning on at full blast.

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KEEPING IT COOL

HOW TO KEEP YOUR COOL IN THE SUMMER HEAT

stand the heat in Marbella, however, where do you go when you have left the aforementioned kitchen?

Fortunately, there are more attractive options for surviving summer than flaking out by the pool or slumping on the sofa with the air conditioning on at full blast.

If you thought that the only water to be found on the coast is in the Mediterranean, then you are in for a pleasant surprise. The beautiful countryside behind Marbella is full of streams, pools, lakes and even waterfalls, and they are closer than you think.

A ten minute drive from the Manolo Santana Tennis The coast is home to several excellent water parks, such as the Aquamijas Water Park and Aqualand Torremolinos.

Club (founded by the late Spanish Grand Slam great) up the winding road to Istan, takes you to the Embalse de la Concepcion. This reservoir, completed in 1970, provides most of the water for the coast, and yet many people partying in Puerto Banus are aware of its existence. There are two public access roads to get to the water – one at km 7 just past the Cerros del Lago urbanization and the other across from the Ermita de Istan at Km 11(shrine to San Miguel, the pretty pueblo blanco's patron saint). Be warned,



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however, that the track down to the lake requires a 4x4 and a definite sense of adventure.

The reservoir is popular with kayakers, SUP purists, canoeists and anglers, and getting out on the water is a great way to escape the heat. Added excitement during the summer months can come in the shape of Spain's incredible firefighting aeroplane division – Grupo 43 – who land on the lake to fill up if there is a major blaze in the area. The pilots sportingly execute a low pass to warn the unwary to paddle rapidly to the banks of the lake, by the way.

If all this paddle based activity seems like too much hard work, how about a river hike? The Charco del Canalón, a three hour trek that starts just behind Istan, takes you along the Rio Verde. For most of the journey, you will be ankle deep in water, although there are some pools to swim across before you get to the waterfall at your final destination. If this all sound like too much hard work, then the Barranco Blanco just outside Coin (a 20-minute drive from Marbella) boasts a waterfall that wouldn't look out of place in one of those paradise island chocolate bar adverts

The more adventurous should consider canyoning, which consists of walking, swimming, jumping and, in some cases, abseiling down a river. An experienced adventure company for this activity is a must, as they will be able to assess the abilities of your group, and ensure a safe experience. The most popular spot for canyoning is the village of Benahavis, where the adrenaline-boosting trail follows the route of the Rio Guadalmina.

You don't have to head for the hills to get your fix of water-based excitement. The coast is home to several excellent water parks, such as the Aquamijas Water Park and Aqualand Torremolinos, perfect for families who want to cool off, although be prepared for queues in the summer for the most popular slides and chutes.

Click Here to read our other blogs.

DRINKS GUIDE

SANGRIA SHANGRI-LA!

Think of summer in Spain and you immediately think of the three "S" words. That's right – Sun, Sea and ... Sangria. (There is another "S", but this is a family friendly article!). angria is synonymous with the long and lazy lunches and relaxed afternoons on the beach that the Spanish do so well.

But as your pour yourself a refreshing refill, have you ever wondered where Sangria comes from? Because its origins are more surprising that you might think.

You can trace the roots of the delicious drink back to the Romans. Yes, it is it yet another case of "What did the Romans ever do for us?". In around 200 BC the Roman empire conquered the Iberian Peninsula and as a

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response the Spanish started growing grapes and making wine to trade.

Making wine in Roman times was a much more rough and ready business than it is today, so to make the drink more palatable, fruit, spices, and sugar made it



INTERESTING FACT

You can trace the roots of the delicious drink back to the Romans.



easier to get down. Not only that, but, due to the lack of safe drinking water, wine was a safer option as a tipple, as the alcohol in wine killed any harmful bacteria.

By the Middle Ages, spiced wines, served after a meal as a digestif, were hugely popular (as the quality of water still had not improved.) These drinks were known as "hippocras", which translates in Spanish to "bleed" or "blood" - sangre, due to its deep red colour, and you do not have to be much of a cunning linguist to see how that word evolved into sangria.



The discovery of the New World fuelled the expansion of Sangria. As the British added the West Indies and their North American colonies to the empire in the seventeenth century, they adapted the drink to their tastes, calling it 'sangaree'. It proved particularly popular in Barbados, the Bahamas and Martinique, where the French explorer Jean-Baptiste Labat commented that, once strained and chilled, it was "delicious and refreshing".

The event that saw sangria skyrocket from a niche tipple to the household name that it is today, however, took place nearly 60 years ago. The 1964 World's Fair in New York City, saw each nation showcasing the best of their respective countries. Most were displaying jet packs, robots to help around the home and other such 60s cutting edge technology. The Spanish pavilion, however, pulled of a masterstroke when they decided to serve sangria to their guests. It was an immediate hit, with the Americans becoming immediate converts.

The greatest appeal of sangria, however, is twofold. Firstly, it is ridiculously easy to make. At its most basic, sangria consists of fruit, sugar to sweeten, red, white or rose wine, orange juice, ice, and brandy or rum to give it that kick. However, there are hundreds of variations, and the more creative include watermelon sangria, Riesling sangria with lychees, and even pineapple-sake sangria with jalapeño!

So raise a glass to toast the sangria's simplicity and subtlety, but remember to take it easy. Too much sangria in the Spanish sun, may result in a fuzzy head the next morning and vague recollections of bad flamenco dancing. Trust me on this one.

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Marbella experienced the highest property price increase in 2022.

he enticing combination of a superb climate, enviable lifestyle and improved infrastructure, along with the post pandemic trend to work from home, resulted in Marbella experiencing the highest property price increase in Spain in 2022.



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PROPERTY PRICE RISE

AND THE REASONS BEHIND THESE ALL-TIME HIGHS

Data compiled by leading property portal Idealista showed that Marbella registered a price increase of 19.9%, a figure that equates to an average cost of €4,121 per square metre, an all-time high.

Meanwhile a survey by Fotocasa reported that Malaga province in general had seen an increase of 11.5%, making the average square metre price in the province €2,682.

The Fotocasa findings were backed, albeit at a slightly lower level, in a separate report published by Pisos. com According to Pisos. com, Costa del Sol property registered an increase of almost 10% (9.86%) in the



year to August, taking average prices to €2,367 per square metre.

There are several reasons behind these all-time highs. Recent rises in the Euribor, the benchmark for mortgage lending has been rising steadily since January last year. By the end of August, it stood at 1.5%., and, as a result, many homebuyers took the decision to buy property on the Costa del Sol before interest rates went up even further.

Lack of supply has also been a significant factor behind the sharp rises in property prices. This has resulted in the resale real estate market registering frenzied levels of activity since the middle of last year.



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The new-build market has also been similarly busy. There are, however, several significant obstacles that have slowed its growth. They include the slowdown in construction caused by the shortage of materials, and as a result, the resale market is busier than ever, pushing prices ever higher.

While the Marbella market

of supply, neighbouring municipalities are attracting investment in both the newbuild and resale sectors.

Perhaps the most attractive of these are Estepona and Benahavis, which have both seen significant new developments and projects launch in the past few months. With more and more people looking to make Marbella and the coast a permanent base, property prices look certain to rise.

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EUROPEAN PROPERTY AWARDS DEVELOPMENT





BEST RESIDENTIAL DEVELOPMENT 20+ UNITS SPAIN

Ayana by Merlin Real Estates S.L.

2023-2024

BEST RESIDENTIAL DEVELOPMENT 20+ UNITS

WATCH OUR LATEST PROGRESS UPDATE:



Awarded



The are delighted to announce that Ayana Estepona has been awarded Best In Spain for the category of Best Residential Development 20+ units at the European Property Awards 2023!

Ayana brings a unique concept in resort development to the Costa del Sol. Thoughtfully designed to seamlessly blend into the environment, Ayana is designed to accentuate the quintessential lifestyle and casual vibe of Estepona.

SOPHISTICATED ARCHITECTURE

Ayana showcases an exceptional and truly effortless living experience. Featuring sophisticated architecture by Villarroel Torrico, inspiring interiors from Gunni & Trentino and showcasing Lutron's wireless smart-home automation system as standard, a first for apartment development on the Costa del Sol.

COMMUNITY

Ayana is built around 27,000m2 of tropical, landscaped gardens with three outdoor pools, one heated, a central Clubhouse complete with co-working lounge, café bar, spa, indoor pool and gymnasium - with 24-hr security.

THE RESIDENCES

Thoughtfully designed, both the two and three bedroom residences blend with the breathtaking setting, allowing you to enjoy the best of both indoor and outdoor lifestyles.

THE PENTHOUSES

Traditional influences and contemporary living create living spaces that connect with their environment, allowing you to either entertain or re-energise, be social or seek solitude.

Click Here to find out more about Ayana Estepona.

PRICES FROM JUST €389,000

PROGRESS UPDATE:

Watch the latest construction update from Alya Mijas.





AssetFolio **excl.**

Alya Mijas

lya Mijas offers the opportunity to 'live the 'mediterranean lifestyle' at an affordable price. \mathbf{L} This beautiful new development of contemporary semi-detached houses has been designed with quality and comfort in mind. Each home provides that all important private outdoor space for entertaining and enjoying the Costa del Sol's maginificent climate.

PERFECT LOCATION

Alya Mijas is superbly located on a hillside overlooking the mediterranean close to Mijas. All facilities are in close proximity, including good access to the highway, beautiful beaches, international schools, fine dining, golf courses and the lively cosmopolitan towns of Mijas, La Cala de Mijas and Calahonda.

THE DEVELOPMENT

The 3 and 4 bedroom homes each have a built area of 120m²-145m², distributed over 2 floors, together with a garden and the option to add a private pool.

The communal areas include a saline chlorination pool, gymnasium, co-working area, and landscaped garden areas.

Click Here to find out more about Alya Mijas.



Alya Mijas

lya Mijas is ideally situated for residents to enjoy all the amenities that the Costa del Sol has to offer, yet with the peace of the immediate surroundings. Riviera del Sol is located midway between the popular resort towns of Fuengirola and Marbella. Fuengirola is just a 10 minute drive away and enjoys a wide range of facilities, great beaches, the Mijas Aqua Park, multi-screen cinemas and the Parque Miramar shopping centre.

The upmarket resort of Marbella and the popular La Cañada shopping centre is a short 15 minute drive away in the opposite direction. The attractive stretch of coastline offers trendy waterfront bars. beach clubs, and an array of water sports. There are numerous golf courses in the vicinity including the Miraflores Golf Club which is situated next to Riviera del Sol. The Calahonda and Cabopino courses are also close by, as is the MIjas Golf Complex.

Click Here to find out more about Alya Mijas.





UNIQUE VILLAS

Inspired by Automobile Lamborghini - Benahavís

FROM €3,604,932

his luxury residential complex consists of 53 unique villas, whose design is inspired by the renowned super sports car brand Automobile Lamborghini.

The complex sits gently on the side of a hill with each villa standing on a different height, sitting on spectacular Andalusian hills overlooking the sea, allows each villa to have unobstructed and wide views of the stunning panorama. A soothing vision for the soul.

Click here for more details about this development.










€850,000

FROM

SPECIFICATIONS 2, 3 & 4 Bed Units: 68 Status: Under Construction Area: La Quinta



NEW DEVELOPMENT

EXCEPTIONAL APARTMENTS AND PENTHOUSES IN THE REAL DE LA QUINTA RESIDENTIAL COUNTRY CLUB RESORT

he fourth project in the Real de La Ouinta **Residential Country** Club Resort®, Sabinas is the most ambitious to date. Enjoying an elevated position on a sloping hillside, it truly takes advantage of the natural contours to offer stunning apartments with spectalucar, panoramic views across the Resort, the Lake and the coastline. Architecturally it is a careful blend of contemporary design and traditional materials which subtly blurs the boundaries between the development and the nautre within which it nestles.

Click Here to find out more about this exceptional development.



NEW DEVELOPMENT

SPECTACULAR HOMES FRONTLINE SANTA CLARA GOLF

his development is comprised of 104 spectacular homes distributed across small low-rise blocks (only 4 units per module). This residential complex, located frontline golf and a short walk from Los Monteros beach in Marbella, offers a contemporary design and high-quality finishes in a gated development with outdoor swimming pools, generous green areas, and an impressive SPA (gymnasium and heated pool).

Click Here to find out more about this exceptional development.

from €959,000

SPECIFICATIONS

3 & 4 Bed Units: 104 Status: Pre Launch Area: Santa Clara









RESALE PROPERTY

CUTTING-EDGE VILLA ON THE GOLDEN MILE

ocated on a private and tranquil street in La Carolina, this stunning modern masterpiece exudes beauty and serenity, boasting of panoramic sea views and only minutes from the coveted Golden Mile strip. Boasting of its prestigious location, you are within a short distance to the beachfront, enjoying the fantastic outdoor lifestyle and entertainment Marbella has to offer. This 5 bedroom, 6 bathroom home sits on a plot of over 1000m2 with 652m2 of liveable space.

Opening up to a spacious and bright living room area with beautiful custom-made wooden and marble designs and floor to ceiling pocket windows which allow plenty of natural light to shine through.

Click Here to find out more about this superb property.



RESALE PROPERTY

SCANDINAVIAN-INSPIRED APARTMENT CLOSE TO PUERTO BANUS

candinavian-inspired 4 bedroom and 2 bathrooms apartment with a spacious terrace and outdoor kitchen. The terrace is adorned with lush greenery, potted plants, and palm trees above, creating a natural and inviting ambiance. Created for the most luxurious modern life, the spectacular, contemporary-style 7-bedroom house of 493 m² is built to the highest specifications with great attention to detail and using top-quality materials and installations.

Click Here to find out more about this luxurious property.

€695,000

SPECIFICATIONS

4 Bed 2 Bath 103 m2 Built 42 m2 Terraces 0 m2 Plot





RESALE PROPERTY

SPACIOUS & BRIGHT NEWLY RENOVATED VILLA IN NUEVA ANDALUCIA

candinavian-inspired 4 bedroom and 2 bathrooms apartment with a spacious terrace and outdoor kitchen. The terrace is adorned with lush greenery, potted plants, and palm trees above, creating a natural and inviting ambiance. Created for the most luxurious modern life, the spectacular, contemporary-style 7-bedroom house of 493 m² is built to the highest specifications with great attention to detail and using top-quality materials and installations

Click Here to find out more about this luxurious property.

€2,295,000

SPECIFICATIONS

5 Bed 5 Bath 364 m2 Built 121 m2 Terraces 799 m2 Plot







SIERRA BLANCA BRAND NEW STUNNING ANDALUCIAN VILLA

his villa activates a true sense of wellbeing. It has everything that defines a unique, distinguished lifestyle. The stunning villa with the classic Andalusian architecture and tiled roof offers an incomparable mix of contemporary chic and traditional allure. It will satisfy even the most demanding customers. It's a real work of art that combines elegance and comfort. It is built on the spacious plot and provides a lot of privacy. A magnificent garden will be one of your favourite places for taking a walk and relaxing after a long day. The villa consists of 6 bedrooms + staff apartment and 9 bathrooms.

Click Here to find out more about this luxurious property.

€8,500,000

SPECIFICATIONS

6 Bed 9 Bath 882 m2 Built 224 m2 Terraces 2168 m2 Plot



EXCLUSIVE LISTING

GREEN D

Brand new corner 3 bedroom apartment in San Roque, close to Sotogrande





€499,000

SPECIFICATIONS

3 Bed 2 Bath 116 m2 Built 28 m2 Terraces njoy indoor/ outdoor living in this never lived in luxury apartment overlooking the esteemed old course of San Roque Club and the Mediterranean Sea.

VIEWS

This modern apartment is perfect for a holiday or full time living home with views of the sea, the golf course and the surrounding mountains from every window.

PRIVATE ACCESS

Arguably the best position in the entire development with its own private access.

LOCATION

With underground parking and storage room this development is arguably sat in one of the most tranquil incredible locations on the entire coast.

Click Here to find out more about Emerald Green Blq.1.

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