



BUILDmax™
GLOBAL REACH, LOCAL EXPERTISE.

HELPING BUILDING MATERIAL DISTRIBUTORS GROW

Reliable Supply

Factory-Direct Procurement

Consolidated Solutions



Helping distributors strengthen their product offering, improve supply reliability and simplify international procurement through a trusted global manufacturer network and responsive local support.



**FACTORY-DIRECT
PROCUREMENT**



**MULTIPLE PRODUCT
CATEGORIES**



**CONSOLIDATED
SOLUTIONS**



**RESPONSIVE
LOCAL SUPPORT**

STRENGTHENING YOUR **SUPPLY CHAIN**

Solutions designed around the way Caribbean distributors do business.

COMMON CHALLENGES

- ⚠ Inconsistent product availability
- ⚠ Long and unpredictable lead times
- ⚠ High freight and logistics costs
- ⚠ Managing multiple suppliers
- ⚠ Limited product differentiation
- ⚠ Limited technical and marketing support

HOW BUILDMAX HELPS

- ✓ Reliable and consistent supply programs
- ✓ Factory-direct procurement
- ✓ Multiple product categories through one partner
- ✓ Consolidated shipments to optimize freight costs
- ✓ Responsive commercial support
- ✓ Technical information, catalogues, and samples



KEEP YOUR SHELVES STOCKED

Reliable supply programs designed to improve product availability and reduce stock interruptions.



EXPAND YOUR PRODUCT OFFERING

Access multiple construction product categories through one trusted procurement partner.



REDUCE FREIGHT COSTS

Consolidated shipments help improve freight efficiency for Caribbean markets.



FACTORY-DIRECT PROCUREMENT

Access to carefully selected manufacturers with competitive commercial programs.



CARIBBEAN MARKET EXPERTISE

Procurement solutions developed around the realities of island logistics and distribution.



SUPPORT YOUR SALES TEAM

Technical information, catalogues, samples and product guidance to help customers buy with confidence.



RESPONSIVE COMMERCIAL SUPPORT

Fast communication and dependable support before, during and after every shipment.



BUILD LONG-TERM PARTNERSHIPS

Focused on creating sustainable business relationships built on reliability, trust and mutual growth.

GLOBAL PRODUCT **SUPPLY PROGRAMS**

STRUCTURAL CONSTRUCTION



- Reinforcing Steel & Structural Steel
- Plywood & Engineered Wood Products
- Fiber Cement Systems
- Roofing & Cladding Systems
- Windows & Façade Systems

INTERIOR CONSTRUCTION



- Drywall & Partition Systems
- Ceiling Systems
- Steel Framing Systems
- Acoustic & Insulation Solutions

FINISHES & SURFACES



- Ceramic & Porcelain Tiles
- Flooring Systems
- Quartz, Stone & Decorative Surface Materials
- Decorative Wall & Ceiling Finishes

JOINERY & INTERIOR FIT-OUT



- Interior & Exterior Doors, Frames & Hardware
- Kitchen Cabinetry & Architectural Millwork
- Wardrobes & Custom Joinery
- Furniture, Fixtures & Equipment (FF&E)

MEP & BUILDING SERVICES



- Plumbing & Drainage Systems
- Electrical & Lighting
- Building Service Products
- Sanitary Ware, Faucets & Accessories

INTERNATIONAL PROCUREMENT SOLUTIONS



- International Material Sourcing
- Contract & OEM Manufacturing
- Project-Specific Manufacturing
- Multi-Supplier Consolidation
- International Logistics Coordination

WHY DISTRIBUTORS WORK WITH BUILDMAX

Helping distributors strengthen supply chains, improve inventory availability and grow with confidence.

WHAT YOU CAN EXPECT

- ✓ **Reliable Supply Programs**
Consistent sourcing programs designed to improve product availability.
- ✓ **Factory-Direct Procurement**
Direct access to carefully selected international manufacturers.
- ✓ **Multiple Product Categories**
Simplify procurement across a broad range of construction materials.
- ✓ **Consolidated Shipping Solutions**
Improve freight efficiency through coordinated procurement.
- ✓ **Technical & Marketing Support**
Catalogues, technical literature and product information to support sales.
- ✓ **Caribbean Market Expertise**
Solutions developed around the realities of Caribbean logistics and distribution..

HOW WE CREATE VALUE



Global Manufacturing Partners



BUILDMAX™
GLOBAL REACH, LOCAL EXPERTISE.



Your Distribution Business



Your Customers



Successful Projects



Our focus extends beyond competitive pricing to delivering dependable supply, coordinated logistics, and long-term partnerships that help distributors strengthen their business and serve their customers with confidence.

**LET'S GROW
TOGETHER**

Partner with BUILDMAX to strengthen your supply chain through reliable sourcing, coordinated procurement and responsive local support.

www.gobuildmax.com

Caribbean Hub | 109 Area L, Houston, Georgetown, Guyana
solutions@gobuildmax.com | +592 644-3243 | +592 640-0900 | +592 627-1905