

Front Cover:

Vollmer Inc., Windsor Energy Centre - Campus-Wide Hot Water Heating System Gordie Howe International Bridge

Table of Contents

Board of Directors 2023	2
President's Report	3
Executive Vice-President's Report	4
Treasurer's Report	5
Objectives	7
Zone Affiliates	8
Industry Representation	9
Past Presidents	10
Membership	11

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J. Spitzig Executive Vice President



D. Knight Operations Manager



D. Boragina Office <u>Manage</u>r



P. Bianco Executive Assistant/ Reception

President's Report



Now well into 2024 I can look back on the goals we set as an association for last year. Hindsight serves as an honest scale as it weighs ambition against priorities. Looking back can therefore be helpful as we step forward within the same vision. Our three biggest priorities in 2023 were growing our relationship with our UA partners, connecting with our membership and maintaining our ties with provincial government leaders.

Labour relations is our raison d'être, not a mere switch that is only turned on for negotiations. Cognizant of this, we actively engaged with the UA to develop initiatives based on common goals. Through the Mechanical Industry Advisory Committee (MIAC) we concentrated on mental health, diversity, equity and inclusion (DEI) and our public relations (PR) campaign. Our industry is fraught with tradespeople who struggle with mental health issues and we are committed to helping them and combating the stigmas associated with mental health. We recognize the need for greater diversity in our membership and formed a DEI committee to address this. This committee was also tasked with identifying existing issues and proposing changes to foster a more inclusive and supportive work environment for everyone. Another area of notable success was our PR campaign. Together, we've grown an engaged, inspired and vocal community through our OPT Instagram account, positively impacting membership growth.

Connecting with members ranked as our second priority. Equally important to attracting new members and or employees and growing our brand awareness was retaining our current members and developing our value proposition. To achieve this, we created a new position, titled operations manager, whose primary goal was membership engagement. Mr. Dylan Knight began in May and his first task was to conduct a survey to inform us on member composition. Based on these results, our goal is to identify areas where we can bring increased value to member companies. This is only the beginning.

Our rapport with the Minister of Labour, Immigration, Training and Skills Development and his staff has been excellent. We are in consistent dialogue and they have asked for our opinion and assistance on draft policies such as the accelerated apprenticeship pathways and training initiatives including working at heights. While Minister McNaughton moved away from politics in September, we made sure that his replacement, Minister Piccini quickly became familiar with MCAO. The provincial government continues to be our great supporter and I am excited to see what 2024 brings in this area.

Hindsight is indeed a true leveler. It provides an overall picture on the intended destination and the actual path taken. It demands discipline to remain focused amidst competing priorities. Looking back, I believe our scale demonstrates that we found the right balance. While I expect our priorities will remain the same the resources assigned to each may ebb and flow depending on where we find ourselves on the path in 2024. Regardless, I'm confident that we will build on the great successes of 2023 to propel us even further in 2024.

Joe Givens

Executive Vice-President's Report



Newton's first law of motion could serve as a compelling metaphor for the dynamics of 2023. The notion of inertia perfectly encapsulates the challenges and opportunities faced throughout the year from overcoming inertia on new initiatives to harnessing momentum to sustain progress on ones already in-place. Reflecting on the past year, it's evident that our dedication to increasing speed and leveraging success has yielded promising outcomes.

External to our association, we enjoyed consistent engagement with the Minister of Labour, Immigration, Trade and Skills Development and his staff. Building on this foundation, we are committed to replicating this success with the new Minister and his team. We also prioritized our relationship with our UA partners. This extended to the national level through the Unionized Contractors Council, a committee of the Mechanical Contractors Association of Canada (MCAC) chaired by Mr. Jason Campbell. This culminated in an excellent meeting with our counterparts during the MCAC conference.

Our public relations campaign was one area that had speed but necessitated an occasional push to maintain the momentum. Our OPT site, a shared endeavour with the UA, became an excellent resource for those seeking information and wishing to make contacts. Every zone was highlighted throughout the year. Our site has been visited by over 1.3 million accounts and videos we have posted have been viewed almost 200,000 times. This achievement underscores the success of this shared endeavor.

Internally, momentum in membership engagement was discernible in the attendance numbers of our first offshore AGM/conference in four years. While this is great, it could never accommodate everyone. Recognizing the need for broader member inclusivity in all we do led to the establishment of the operations manager position, a pivotal step toward generating energy to address this concern. Our association, and by extension, our industry will become stronger with every step we take to grow membership involvement. Understanding that this will be a gradual process, we have dedicated specific resources towards its realization, signifying our unwavering commitment to cultivating sustained momentum in this critical domain.

While we've made significant strides in the past, external factors threaten to impede our forward trajectory if left unattended. If we're not moving forward, we're standing still. Every moment of inertia presents an opportunity for growth and adaptation. Just as objects in motion tend to stay in motion, associations that continually push the boundaries of innovation and engagement are best equipped to weather external pressures and seize new opportunities. Therefore, our challenge in 2024 is not merely to maintain momentum but to actively propel ourselves forward, navigating challenges with agility and foresight.

Jeff Spitzig

Treasurer's Report

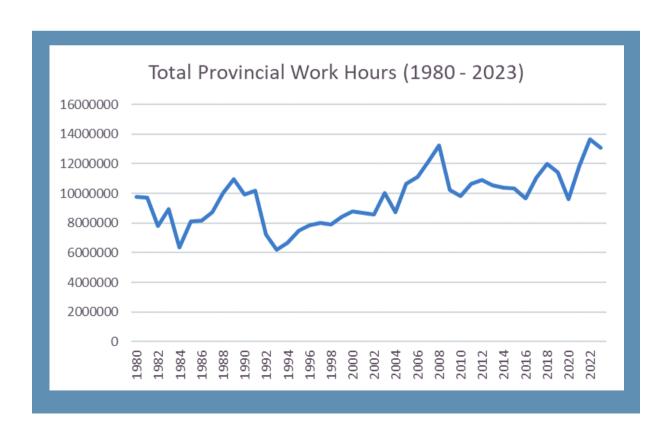


The financial health of any not-for-profit industry association is the result of the foresight in the setting of a budget, the discipline to follow it, flexibility to adjust as necessary, all under proper stewardship and transparency. Factors that cannot be predicted such as unexpected expenses and investments also play a role. Considering these, MCAO did well in 2023 as we realized a relatively small increase in our end year balance while bringing more value to our members.

From a macro perspective, credit for this increase was attributable to a significant improvement in our investments compared to the prior year. Without

this, the reduction in workforce hours which drove our revenue down, coupled with slightly higher expenses, both in comparison to those in 2022, would have otherwise resulted in a modest surplus. As a notfor-profit, this, too, would have been acceptable.

Our revenue stream, primarily derived from provincial workforce hours, has been consistent in the recent past. Consequently, any increase in one area necessitated a corresponding decrease elsewhere. However, past prudent investments have built a great foundation on which we could confidently adopt a less conservative approach, allowing us to pursue opportunities for the betterment of our members.



Based on this, transitioning our mindset to offering more value to our members ahead of prioritizing the growth of savings was a deliberate choice. Two examples of this change were the creation of a new position centered on membership engagement and dedicated funding for training initiatives that we could offer our members. These were seen to not only enrich our association but also to eventually add value to the entire industry.

The budget should reflect our long-term goals. By embracing these changes, we positioned ourselves for continued success and relevance in an ever-evolving landscape. The direct value we have already realized within the association confirmed that we are heading in the right direction.

Your association is financially strong due to the vision of our predecessors, the sound judgment of our current board and the diligent efforts of the MCAO team. This is evident through the secure investments we have in-place now that are serving us well and in the alignment of our annual budget and end year statements. 2023 was no different and looking forward Lam confident that 2024 will be the same.

Jason Campbell

TOGETHER, WE EMPLOY THE MOST SKILLED AND SAFETY-CONSCIOUS PLUMBERS, STEAMFITTERS/PIPEFITTERS AND WELDERS IN THE CONSTRUCTION INDUSTRY.





Objectives

To provide leadership and assistance to members of the mechanical contracting industry

To encourage, support and promote the advancement of the mechanical contracting industry, primarily in the Province of Ontario

To promote and maintain improved methods of business

To represent the members and the non-members who authorize the Corporation to act on their behalf with professional bodies and related associations

To represent the members and non-members who authorize the Corporation to act on their behalf before legislative committees, boards of enquiry, commissions and other similar bodies

To represent the mechanical contracting industry of Ontario to the Government of Ontario

To foster and encourage with the Provincial Government such legislation as may be necessary for the best interest of the public and mechanical contracting industry

To represent all contractors whom the Association has the authority to represent in negotiations, general application and administration and the interpretation of collective agreements, and the arbitration of labour disputes

To become an accredited employer's organization under the Labour Relations

Act

To raise money, and to grant rights and privileges to contractors.

Zone Affiliates

Thunder Bay (Zone 1)

President - J. Jurcik

Sault Ste. Marie (Zone 2)

President - D. Pawliuk Manager - S. Booth

Sudbury (Zone 3)

President - T. Lachance

Windsor (Zone 4)

President - D. Holek Manager - J. Kennedy

Sarnia (Zone 5)

President - C. Webb Executive Director - J. Pilat

London (Zone 6)

President - J. Parker

Kitchener (Zone 7)

President - N. Bender Manager - M. Vincent

Hamilton/Niagara (Zone 8&9)

President - P. Cimek Manager - R. Lolua

Barrie (Zone 10)

President - J. Givens

Toronto (Zone 11)

President - D. Belluz Manager - F. Bertuzzi

Kingston (Zone 12)

President - J. Senior Executive Director - J. Green

Oshawa/Peterborough/ Belleville (Zone 12W)

President - D. Dobbin

Ottawa (Zone 13)

Chair - D. Gravelle Manager - M. Gauthier



Industry Representation

Canadian Construction Association — C. Webb

Construction Education Council (CEC) — J. Spitzig

Construction & Design Alliance of Ontario (CDAO) — J. Spitzig

Construction Employers Coordinating Council of Ontario (CECCO) — P. Cimek, J. Spitzig

Construction Employers Coalition (CEC) on WSIB/Safety Policy — L. Liversidge, D. Knight

IHSA Management Representatives — M. Kelson, E. Oliver, J. Zulich, G. Squeo, F. Bertuzzi, D. Knight, J. Green, J. Givens, D. Taviera

MCA America Executives Council — J. Spitzig

MCA Canada/UA National Joint Labour/Management Committee — J. Campbell, J. Spitzig

National Unionized Contractors' Council — J. Campbell, J. Spitzig

NTCCC (Ontario) Committee — J. Spitzig

Ontario Building Code Advisory Committee — R. Blundel

Ontario Construction Secretariat Liaison — J. Spitzig

Ontario Directors to MCA Canada — S. Robert, J. Givens, F. Turano, E. Niemi, A. Carpenter

Ontario Plumbing Inspectors Association (OPIA) Advisory Council — J. Spitzig

Ontario Student Chapter Initiative Liason — D. Knight

TSSA Boiler & Pressure Vessels Advisory Board — J. Webb

UA National Training Committee — C. Webb

Past Presidents



S. Robert 2018 - 2022



B. MacBride 1994 - 1996



H. Emsig 1974 - 1977



C. Webb 2016 - 2018



T. Lachance 1992 - 1994



R. Pugsley 1972 - 1974



D. Capotosto 2014 - 2016



R. Stewart 1990 - 1992



H. Lang 1970 - 1972



D. Holek 2012 - 2014



R. Haller 1988 - 1990



G. McMinn 1969 - 1970



D. Bennett 2010 - 2012



I. Seidner 1986 - 1988



W. Mould 1969 - 1970



T. McCaskie 2007 - 2010



R. McLeod 1984 - 1986



W. Barber 1968 - 1969



R. Hoare 2005 - 2007



R. Watkins 1981 - 1984



F. Sayers 1966 - 1968



D. Crawford 2003 - 2005



K. Schaaf 1980 - 1981



*W. Mould served until his untimely passing in 1969. G. McMinn served as the

interim until H. Lang began in



D. Pawliuk 2001 - 2003

S. Savers 1998 - 2001



J. Brimmell 1979-1980





A. Voytek 1978 - 1979



R. Marcotte 1996 - 1998



R. Seguin 1977 - 1978

Membership



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A. WRIGHT MECHANICAL INC. Kitchener



AC MECHANICAL CONTRACTORS LTD. Oakville



ACAPULCO POOLS LIMITED Kitchener



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AECON INDUSTRIAL Cambridge, Hamilton, London, Niagara, Toronto



AIM INDUSTRIAL INC. Cambridge



AINSWORTH INC. Toronto



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ALGOMA PIPE **FABRICATION** Sault Ste. Marie



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