# R ARKETING TOOLBOX

MARKETING ASSETS OVERVIEW AVAILABLE ON THE

P B2B PORTAL





# **B2B PORTAL - INTRODUCTION**

# WHAT IS THE MARKETING **TOOLBOX**?

One presentation, sent every month, which sums up all the content available on the **B2B Portal**.

Every month, you will get an updated version of the Marketing Toolbox with new materials.

WHAT IS THE B2B PORTAL ?

An online content marketing plateform which centralize all our assets to empower BS BATTERY brand and products in your local market.



01

HOW DO I GET ACCESS TO THE **B2B PORTAL** ?



WHO GETS ACCESS TO THE **B2B PORTAL** ?

B2B Portal is a private area only available for BS Battery Official Distributors (marketing / sales team). Please never share your access information to external members.

#### WHAT TYPE OF CONTENTS ARE DOWNLOADABLE ON THE **B2B PORTAL**?



Online, Offline assets such as Catalogues, Leaflets, Posters, Designs for booth, Social Media Campaigns, Press Release, Photos/Videos... Pdf, png, jpeg, mp4, design files...

All the Master files are available in English to facilitate your local adaptation.



On https://bs-battery.com/b2b-portal/ with your password.



# BRAND Promote

IDENTITY (Logo/Guidelines) PRESENTATION ADS (online/offline) PRESS (Press release)

# **PRODUCTS** Develop business, promote products & services

TOOLBOX PRODUCT INFORMATION (data sheet & product info) SALES TOOLS (online/offline) PRODUCTS CAMPAIGN (Press release)

# **PICTURE LIBRARY** MEDIAs including pictures & videos

PRODUCTS (packshots / product placement) MERCHANDISING (packshots / product placement) RACING (races / pilots / VIP Client expériences) MOTORCYCLE BRANDS (Yamaha / CFMoto...) CORPORATE (Tradeshow, Trainings, Internal event)

#### Promote the BS BATTERY brand

SOCIAL MEDIA (Campaign) TRADESHOW (Booth design & Inspiration) RACING (Sponsors/Events)

> POS DEVELOPMENT (Campaign) MERCHANDISING (Booth design & Inspiration) BS BATTERY ACADEMY (Sponsors/Events)





# **SLA MAX HD REPLACED BY SLA MAX BGZ SERIES**

**PRODUCT NEWS** 

The SLA MAX HD batteries BTX14HL, BTX20HL and BIX30HL is now discontinued and replaced by the upgraded SLA MAX BGZ Series. **Effective immediately, these SLA MAX HD models are no longer available.** 

The change has been made, and we kindly encourage you to update your system with the new BGZ references as soon as possible to ensure a smooth transition.







#### **UPDATE YOUR SYSTEM**





# **PRODUCT UPDATE : SLA BTZ7S**

WHAT'S NEW?

#### **PRODUCT NEWS**

Important logistic change for our **BTZ7S** SLA battery.

Effective immediately, the new packing conditions for this product will be as follows and corresponding of our new **BS Code 300635-1**:

- Quantity by mastercarton = 4 pcs
- Quantity by pallet = 280 pcs

#### Only logistic information has been revised.

All other product specifications remain unchanged.

#### DISCONTINUED

BS SLA - BTZ7S (FA)

BS Code: 300635

Unit Barcode: 3661451001359

Master Barcode: 3661451002998

Quantity by mastercarton: 8 pcs

Quantity by pallet: 360 pcs

Battery Voltage (V): 12

CCA (A): 130

Capacity AH (10 Hr): 6

Capacity AH (20 Hr): 6.3

Product Dimensions (mm): 113 x 70 x 105

Polarity: - / +

HS Code: 8507102090



#### NEW

BS SLA - BTZ7S (FA)

NEW BS Code: 300635-1

NEW Unit Barcode: 3564093006686

NEW Master Barcode: 3564094006685

**NEW Quantity by mastercarton: 4 pcs** 



NEW Quantity by pallet: 280 pcs

Battery Voltage (V): 12

CCA (A): 130

Capacity AH (10 Hr): 6

Capacity AH (20 Hr): 6.3

Product Dimensions (mm): 113 x 70 x 105

Polarity: - / +

HS Code: 8507102090











- Home Page Slider
- Logo Official Sponsor
- Official Photos 2025





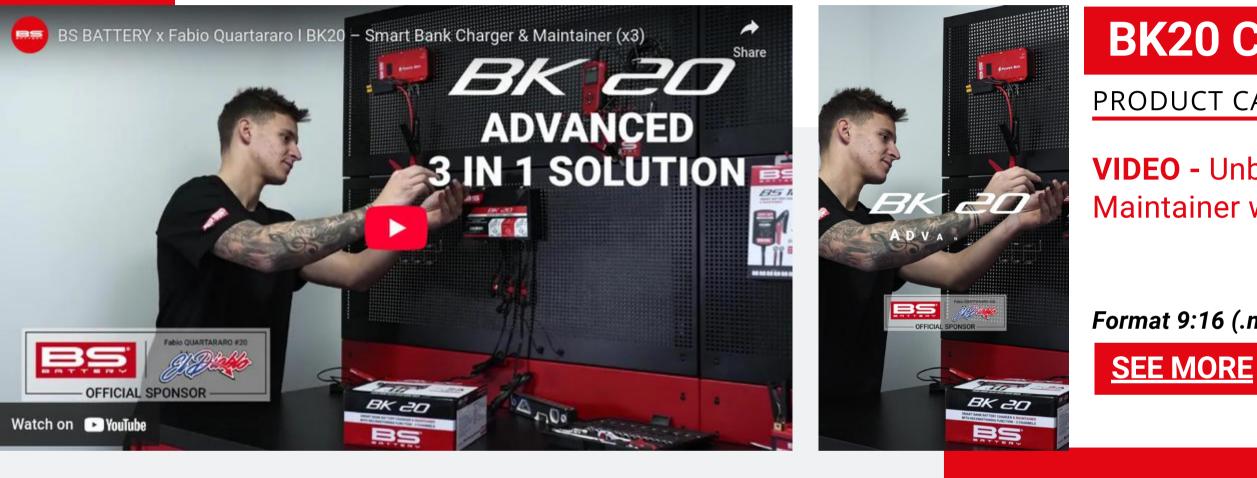
# **MEDIA KIT PARTNERSHIP 2025**

#### VENUM BUD RACING KAWASAKI













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# **BK20 CAMPAIGN WITH FABIO**

**PRODUCT CAMPAIGN** 

**VIDEO -** Unbox the <u>BK20</u>, Professional-Grade Charger & Maintainer with Fabio Quartararo !

Format 9:16 (.mp4) available here!



**ADs -** Get Professional with an Advanced 3-IN-1 Solution

• Format 104 x 2016 • .pdf & sources file • English











BS Battery is proud to be the **Official Technical Partner of MotoAmerica**, powering race operations with the Lithium MAX range and advanced charging solutions.

**READ MORE** 

# **NEW PARTNERSHIP**



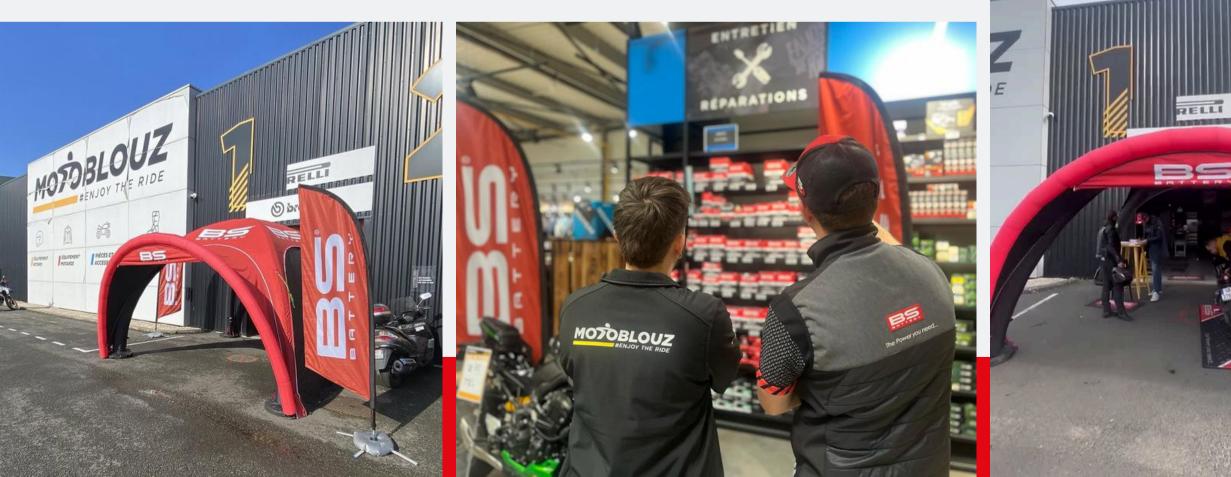


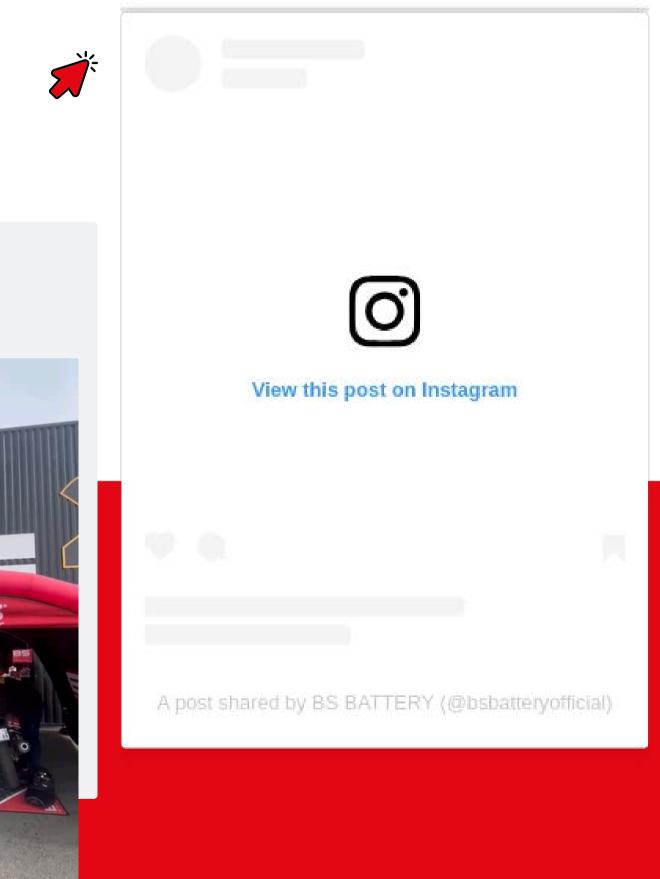




### BS Battery took part in the "One Month, One Brand" campaign with Motoblouz!

Our team hosted a free battery testing workshop, providing onthe-spot diagnostics and reports. A successful operation!









Production on request - please share your interest and needs to our marketing team by <u>APRIL 15th</u>.

**3X3 TENT** 



# **IMPORTANT REMINDER MERCHANDISING ITEMS**



**INFLATED TENT** 

# BATHERYFINDER **Our 24/7 BATTERY FINDER app is available on our website**

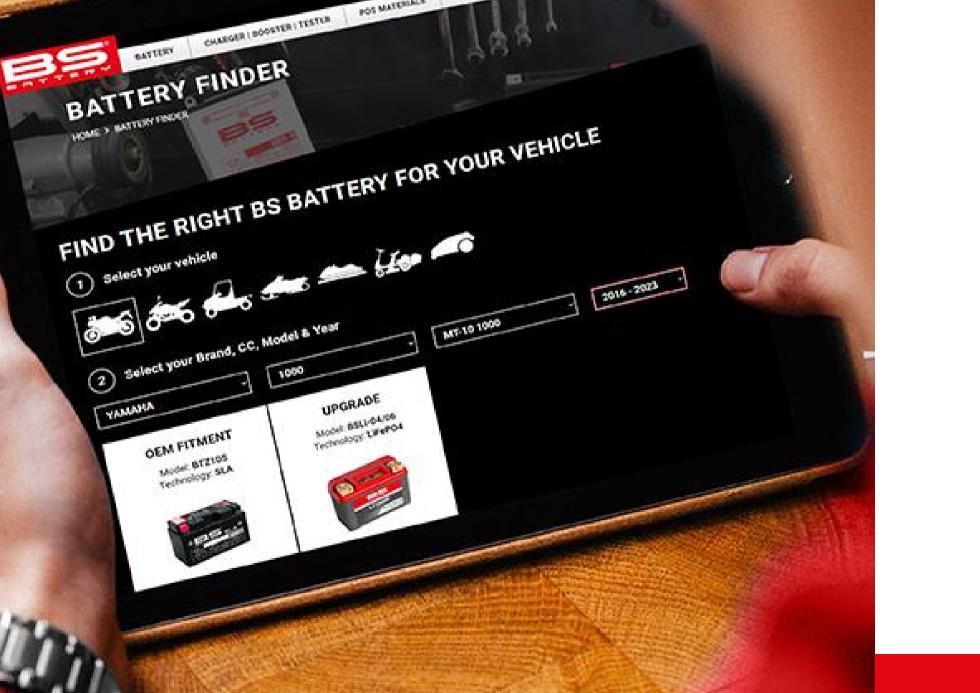
CONTRACT

POS MATERIALS

BATYLEY PARCER



# bs-battery.com







# Find the right battery in seconds for your :





Scooter



ATV/UTV/SSV



Watercraft



Snowmobile

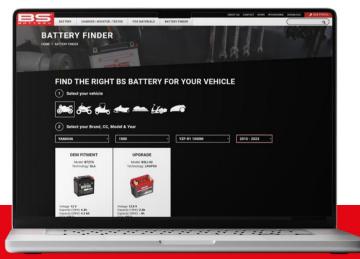


Lawnmower



Robot





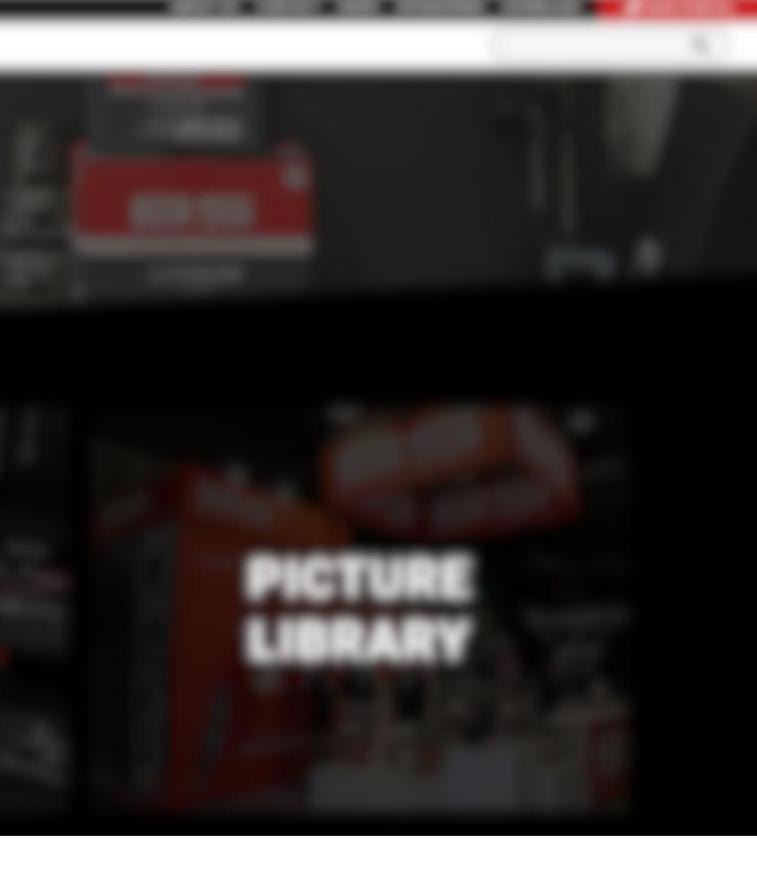


# BRAND

# **NEXT SLIDES**

Discover all the content available on B2B PORTAL  $\rightarrow$ 







# BRAND

# **SOCIAL MEDIA**

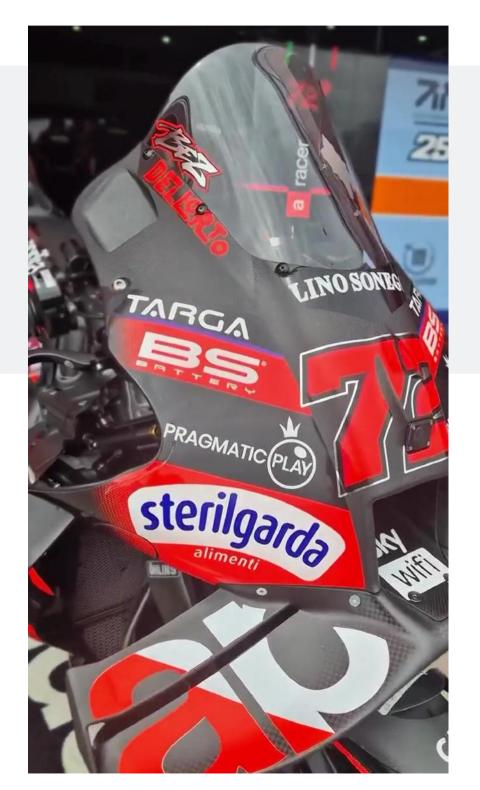
### LINK



# **RACING - PARTNERSHIP MOTOGP**



#### **APRILIA RACING Experience with BS BATTERY**



### **Discover the BS Battery & Aprilia Racing** experience, an exclusive inside the team look!

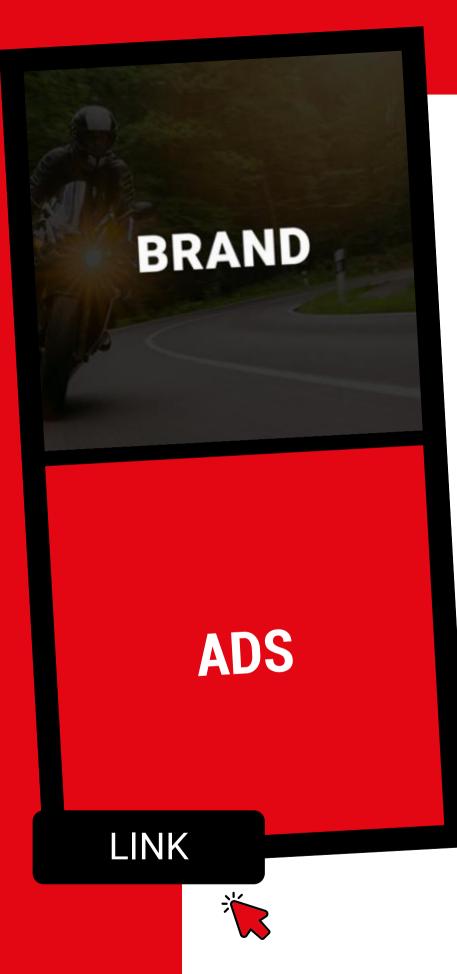
- Format 9:16
- .MP4





• Short video 35sec





## ADS

### **NEW** OFFLINE ADS - Get Professional with an Advanced 3-IN-1 Solution



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Format :

- Offline Ad Printing file
- 104 x 2016
- .pdf & sources file
- English



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# BRAND

# PRESS

LINK



### **PRESS RELEASE - PRODUCT**

### Yamaha GMT94 Relies on **BS Battery's Lithium Max**

After five successful seasons of collaboration, BS Battery continues its technical partnership with the Yamaha GMT94 team managed by the ex 24H of Le Mans winner Christophe Guyot for the 2025 FIM WorldSuperbike & Supersport World Championship.

Both riders, Michael Ruben Rinaldi and Lucas Mahias, will be racing on the allnew Yamaha YZF-R9, a machine designed to deliver peak performance on every lap. For the 2025 season, Yamaha GMT94's all-new YZF-R9 will be powered by BS Battery's latest BSLi-02 MAX lithium battery, the most advanced, high-performance solution designed specifically for racing.

BS Battery's most powerful lithium lineup, the Lithium Max offers an ultralightweight construction that is up to 70% lighter than traditional lead-acid batteries. It provides higher cranking power, superior capacity and durability, along with enhanced conductivity, ensuring maximum reliability even under extreme conditions. This allows the team to push performance limits on every lap. With an extensive cycle life of over 2000 cycles, these batteries are built to last. They can withstand heat resistance up to 230°C, ensuring optimal performance in demanding and capacity of 3 Ah - while environments.

The robust brass terminals enhance





electrical performance, providing a more reliable and efficient connection. For added convenience, the state of charge indicator allows you to easily monitor the battery's charge status through the indicator screen located on top. "Whether you're on the track or in the field, the Lithium Max ensures your performance is always at its peak.

larger pouch cells for enhanced CCA and capacity:

BSLi-02 MAX - mainly developed for new and latest off-road bikes, with a Cold Cranking Amps (CCA) of 180 A maintaining its famous lightness.

BSLi-10 MAX - designed to meet the

exacting specifications of modern Vtwins, this reliable model features 750A (CCA) and a capacity up to 15 Ah to ensure smooth starts and consistent performance in all conditions.

BSLi-12 MAX - with a CCA of 900A, this model provides the highest cranking power available in the range, ideal for larger vehicles like The range includes 3 models feature ATV/UTV/SSV. With a capacity of 18 Ah, the robust pure brass terminals and durable materials make them resistant to vibration and shock.

> The Lithium Max battery range is specially developed to meet the superior needs of road and off-road motorcycles, V-Twins, ATVs, UTVs, and SSVs, "making it a premium choice for the latest fitment requirements across all applications."

"Beyond batteries, Yamaha GMT94 also relies on BS Battery's BS10 Smart Charger to maintain optimal battery performance throughout race weekends. This package highlights BS Battery's commitment to delivering high-endurance energy solutions tailored for motorsport excellence." www.bs-battery.com









#### YAMAHA GMT94 RELIES ON **BS BATTERY'S LITHIUM MAX**

This article covers the lithium range used by our partner, Yamaha GMT94, in real-racing conditions.

• Ready to use • .pdf & .docx (for local translation) • English text



# BRAND

# MERCHANDISING

### REMINDER

#### **NEW MERCHANDISING ITEMS**

Production on request - please share your interest and needs to our marketing team

#### TENT

On request Easy to set up not inflatable, ideal for racing events and exhibitions. Dimensions suggested: 3 x 3 m



On request

Dealers hands-on support with upgrade cross reference chart, battery range overview, and quick access to our fitment list (battery finder). Scratchresistant matte laminate counter mat, non-skid rubber backing. Dimensions suggested: 400 x 550 mm (16x22" in) 1.5mm Thick (~1/16")



#### **INFLATED TENT**

On request Durable and easy to set up inflatable tent, ideal for outdoor events and exhibitions.

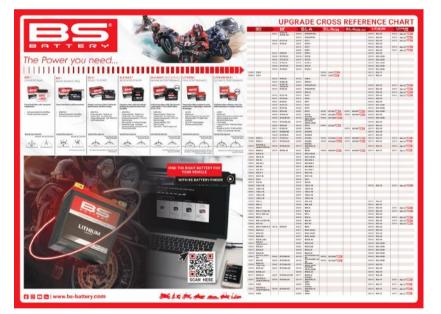




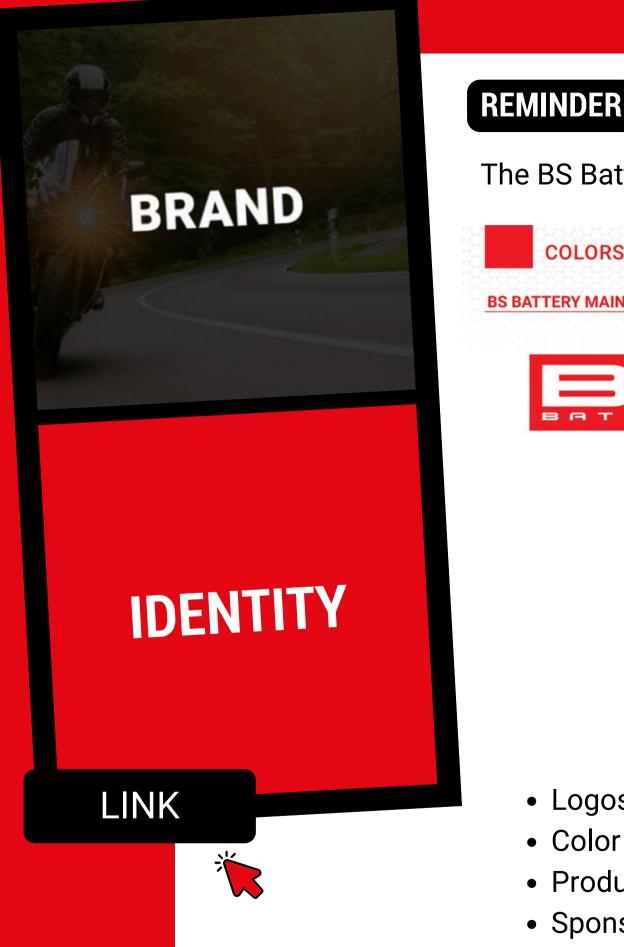




#### **COUNTERMAT**







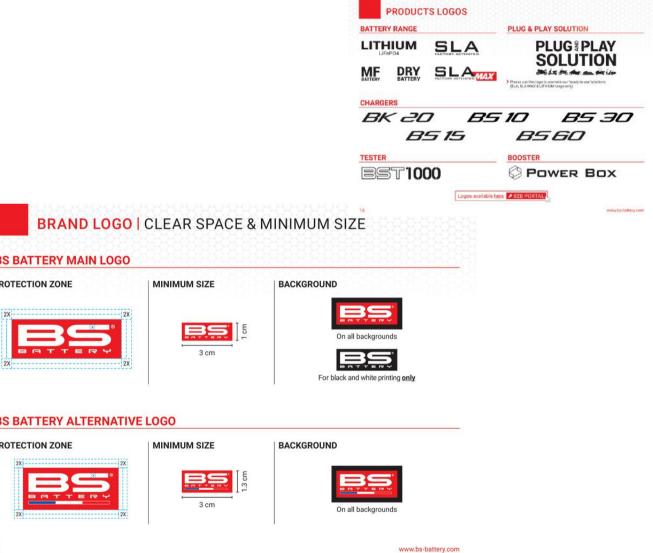
# **REMINDER BRAND GUIDELINES**

The BS Battery Brand Guidelines provide key instructions for correctly using our brand identity.

BATTERY MAIN LOGO		
BATTERY	<b>RED</b> CMYK 0   100   100   0 RVB 227   6   19 #E30613	WHITE CMYK 0   0   0   0 RVB 250   250   250 #ffffff

- Logos & Usage Rules
- Product Logos & Icons:
- Sponsor and co-branded logos.
- Video & Social Media Guidelines

**B2B PORTAL** 



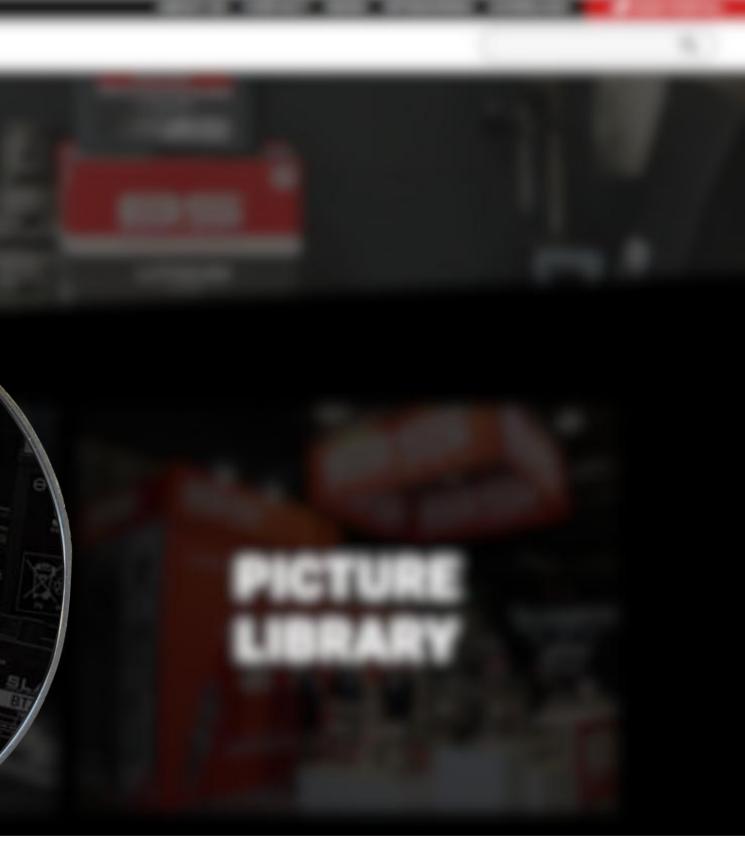
• Color Palette & Typography: Ensure you are using the updated BS Battery red introduced last year.



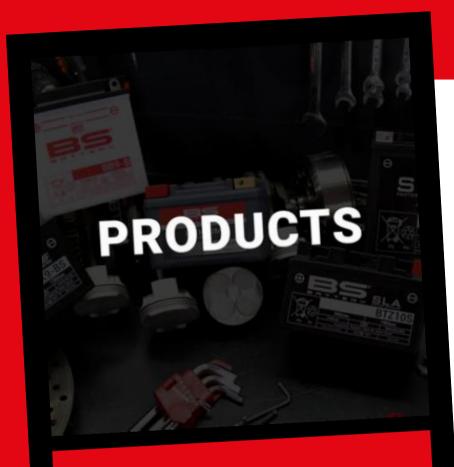
# PRODUCTS

# **NEXT SLIDES**





# Discover all the content available on B2B PORTAL $\rightarrow$ **PRODUCTS**



# PRODUCT CAMPAIGN

LINK



### **CHARGERS - VIDEOS**

NEW

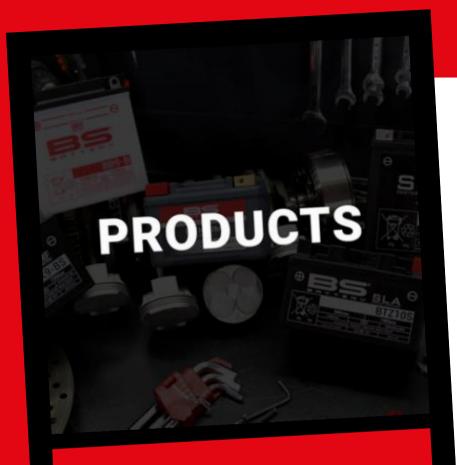
#### BS BATTERY x Fabio Quartararo I BK20 – Smart Bank Charger & Maintainer (x3)

Unbox the BK20 Professional-Grade Charger & Maintainer with Fabio Quartararo! **!**Video : 0:50 sec Format : .mp4 | 9-16 ; 16-9









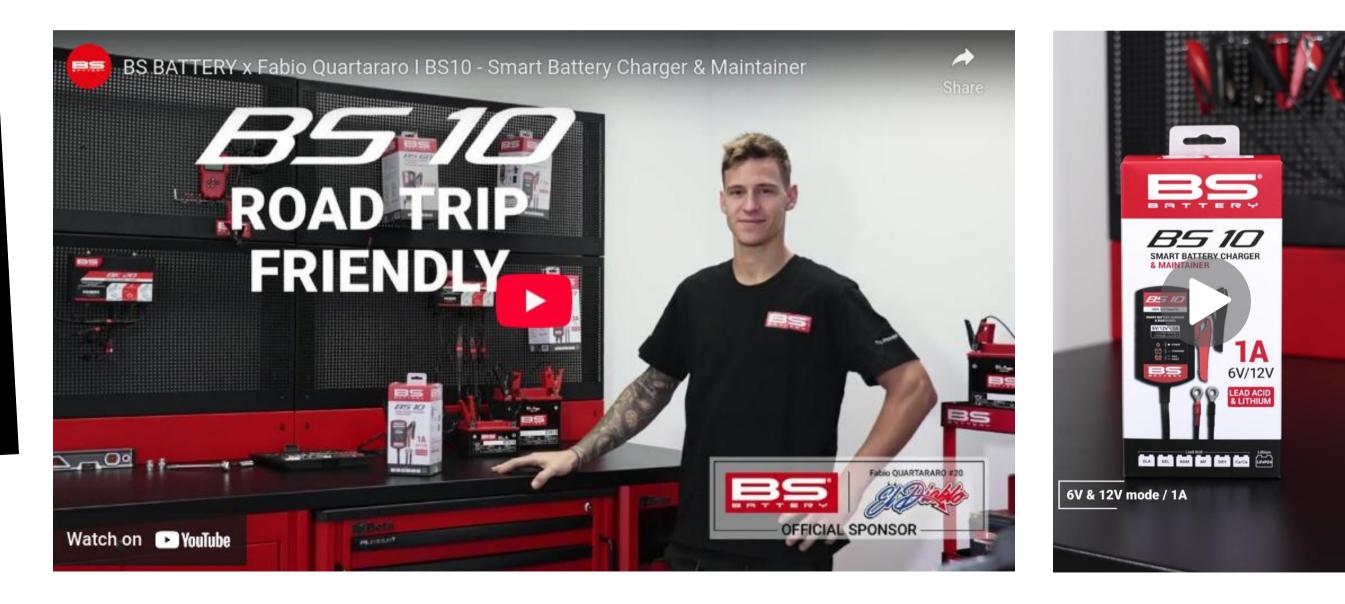
# PRODUCT CAMPAIGN



### **CHARGERS - VIDEOS**

### **REMINDER** BS BATTERY x Fabio Quartararo I BS10 - Smart Battery Charger & Maintainer

Unbox the BS10 Smart Charger & Maintainer with MotoGP rider Fabio Quartararo! Video : 0:45 sec Format : .mp4 | 9-16 ; 16-9









# PRODUCT CAMPAIGN

# VIDEOS

# REMINDER

#### SLA MAZ BGZ SERIES

**SLA MAX BGZ Series range** Video : 35 sec Format : .mp4 | 1:1

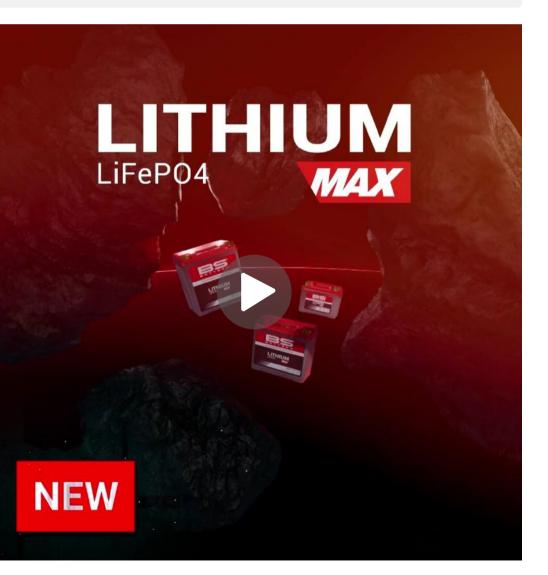
LINK





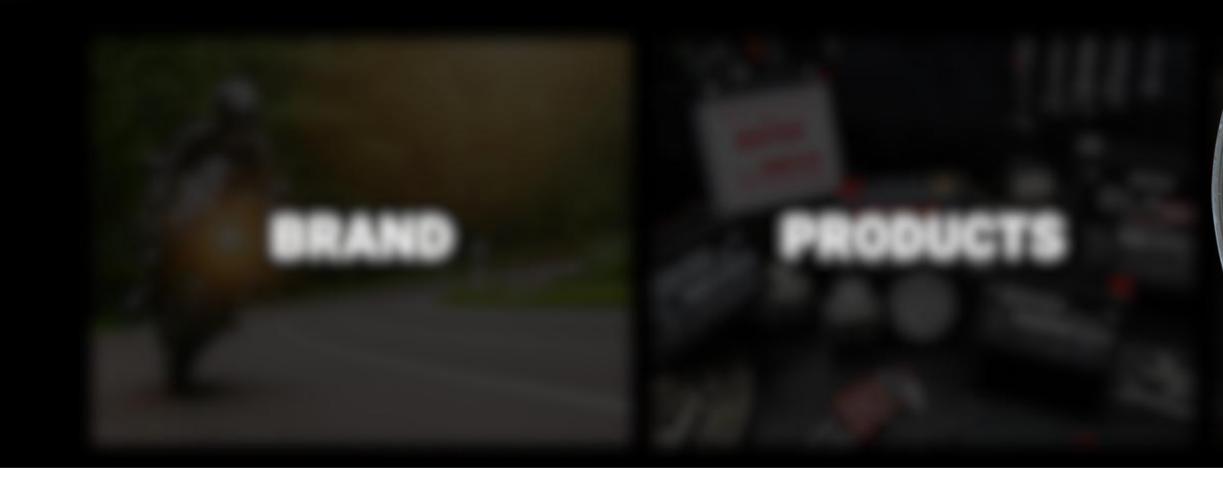
#### LITHIUM MAX

Lithium Max range Video : 35 sec Format : .mp4 | 1:1





#### All BS BATTERY Pictures & Videos : Product (packshot & product placement) Merchandising (packshot & product placement) • NEW Racing (Races; Pilots; Client Expériences) • Motorcycle Brands (pictures filtered by Brands) • Corporate (Internal Event, Tradeshow...)



# **NEXT SLIDES**

# **Discover all the content available on B2B PORTAL**

# PICTURE LIBRARY



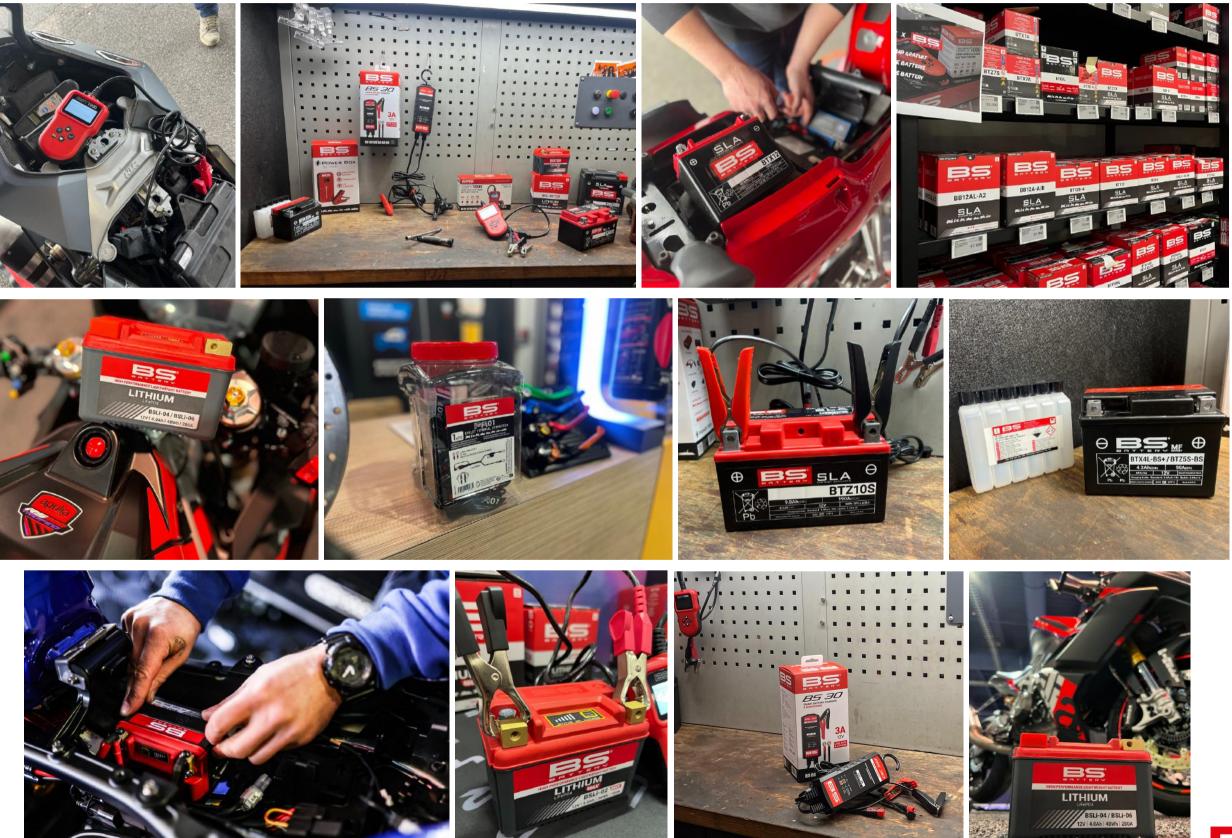


# PRODUCTS

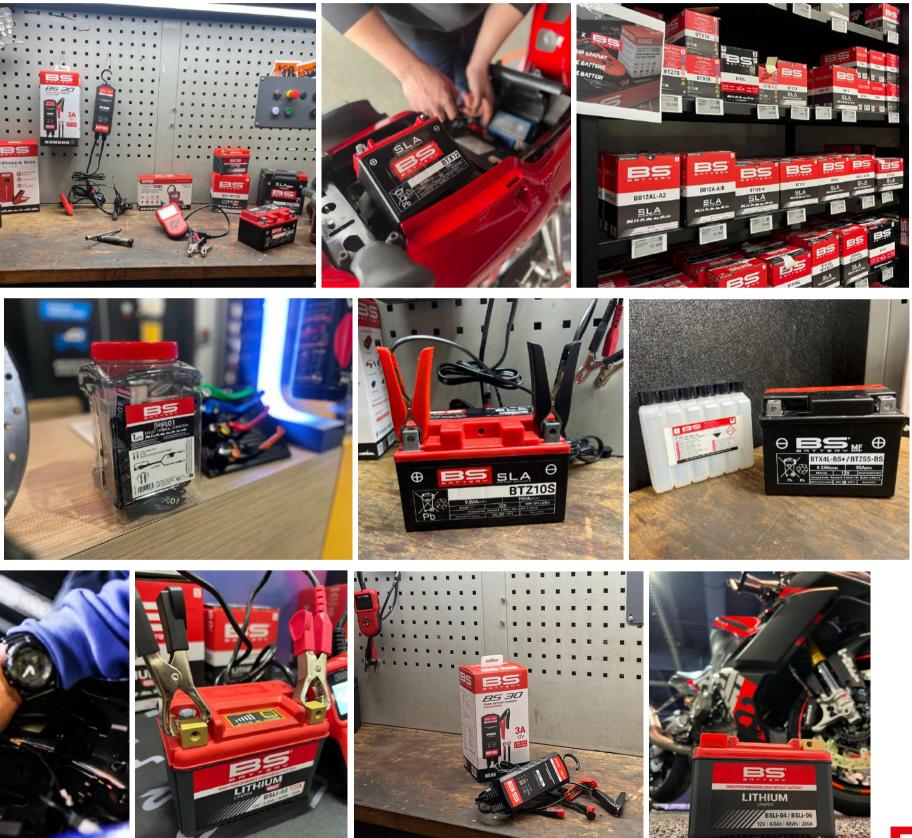
### **PRODUCT PLACEMENT**

NEW

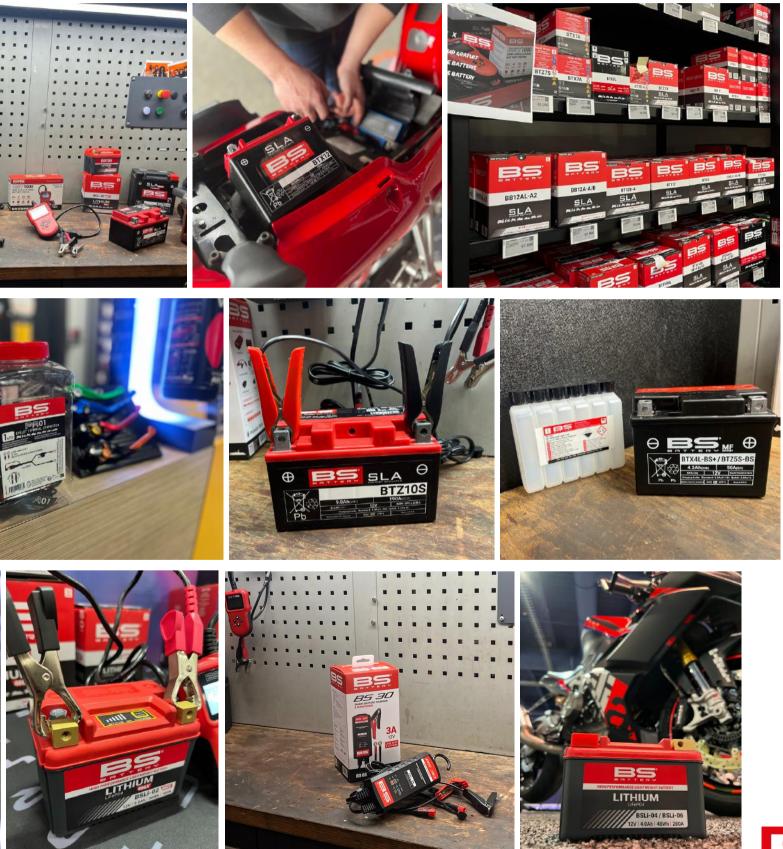
#### **BATTERIES - CHARGERS - BOSSTER & TESTER**





















### MOTOGP

NEW APRILIA

Access a dedicated folder with a selection of Aprilia's 2025 season pictures (Bike, Booster & races) updated monthly!





# RACING













# PICTURE LIBRARY

### **MOTOGP**

NEW

### FABIO QUARTARARO

Access a dedicated folder with a selection of Fabio's 2025 season pictures – updated monthly!





# RACING

















### **WSBK**

NEW

### YAMAHA GMT94

Access a dedicated folder with a selection of tHE Yamaha GMT94's 2025 season pictures – updated monthly!





# RACING



LINK











# EMX250 I MXGP I SX

VENUM KAWASAKI BUD RACING NEW

Access a dedicated folder with a selection of Kawasaki Bud Racing's 2025 season pictures!





LINK



RACING







# RACING

LINK



## **ENDURO I HARD ENDURO**

NEW



#### Access a dedicated folder with a selection of Sherco's 2025 season pictures!





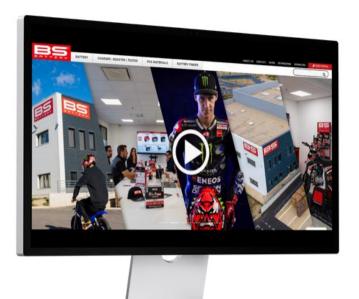




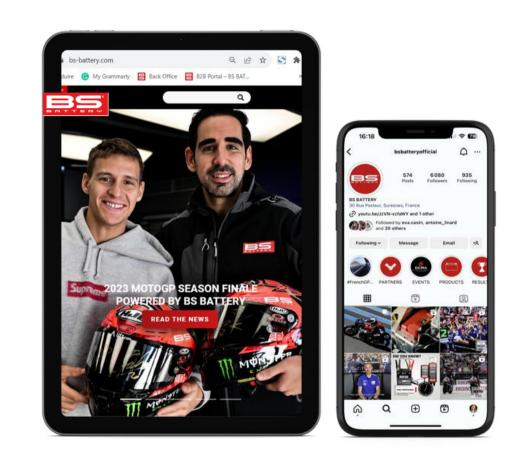




# **DISCOVER MORE ON**







# **BS BATTERY WEBSITE**

https://bs-battery.com/

# **CONTACT**

**BS BATTERY - Paris Headoffice (France)** contact@bs-battery.com



# SOCIAL **MEDIAS**

# @bsbatteryofficial @bsbattery Ĭĥ @bsbattery

#### **UPDATED IN NOVEMBER 2024 !**

**BATTERY FINDER** find the right battery for your bike!





